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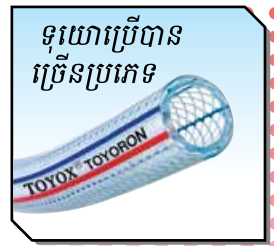
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Message from the
*CHAIRMAN of the
Cambodia Constructors Association (CCA)*



As chairman of the Cambodia Constructors Association (CCA), I am honoured to deliver a message to all our readers of Construction and Property Magazine, especially those at construction and property-related firms and institutions. I have been very heartened to witness the dynamic growth of Cambodia's construction sector, evidenced by the construction of satellite cities, modern skyscrapers, residential blocks, condos, commercial buildings, modern shopping centers, office buildings, and international standard hotels.

This has happened in large part due to the confidence both local and international investors have in the political and economic stability in the Kingdom under the wise leadership of **Samdach Akka Moha Sena Padei Techo Hun Sen**, the country's prime minister.

The government considers the construction sector to be one of the nation's economic pillars, and has allowed CCA to aid in the sector's development to bring it in line with its development goals and to boost construction standards, especially during the process of ASEAN economic integration. These efforts will help Cambodia conform to ASEAN's overarching goal of "One Community, One Destiny."

CCA is a non-profit association registered in full compliance with the laws of the Kingdom of Cambodia. In order to carry out government policy and cement the private sector's role as the nation's economic driver, CCA does all it can to help ensure the construction industry is reliable, productive, accountable and can compete effectively in local and international markets. Moreover, CCA continually seeks ways to provide benefits to its members and help bring each up to international standards of quality and classification.

Lastly, on behalf of all the members of the Cambodia Constructors Association, I hope and believe that construction and property-related companies operating in Cambodia will register for CCA membership to join our ongoing drive to develop the country, implement policies laid out by the Royal Government and those put in place recommended by ASEAN to help us secure a bright, prosperous future.

Thank you.

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Cover Photo: D.I Riviera on Diamond Island, Phnom Penh.

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From the PUBLISHER



2016 marked the advent of the ASEAN Economic Community (AEC) that saw the integration of Cambodia's construction and property industries with those of the ASEAN bloc. As a result, Cambodia has seen an increased inflow of overseas investments into these industries.

Published through support from the Cambodia Constructors Association (CCA), Construction & Property Magazine is one of the catalysts to help maximise the benefits of regional integration for Cambodia.

This bi-monthly magazine features four main sections comprising interesting topics, empowering messages, useful information and data related to the two sectors.

The first section looks at overall developments in construction locally and internationally, including new and ongoing projects and their impact on the nation's economic growth. The second section highlights general information and activities related to the CCA, whose goal is to promote the construction industry in the kingdom. The third part looks at latest updates on major development in the real estate sector. Lastly, the magazine offers a directory of construction and property firms where readers can find service providers or future business partners.

Now publishing our 26th issue (March-April 2017), you will find the latest information and expert analysis on local and regional construction and property projects in our three main sub-sections.

In Construction news, we celebrate the opening of the new Koh Thom bridge which is part of the 'one belt, one road' regional infrastructure initiative, take a trip down memory lane with a history of the development of Diamond Island and analyse why the construction sector continues its stratospheric growth with reported investment of USD8.5 billion in 2016. We also look at the impact of the growth on the construction material supply industry in Cambodia.

Our Association news section showcases the recent activities and achievements of the Cambodia Constructors Association (CCA) including celebrating the appointment of the CCA President to a new role as President of the Cambodian-Chinese Association. We also cover the CCA's recent hosting of two separate delegations from Korea-China and from Hong Kong who visited Cambodia to explore investment opportunities in the kingdom's booming construction sector.

In Property, we focus on the planned opening of the stunning Riviera condominium towers in 2017, Casa Meridian's launch of the first lease-to-own initiative and the opening of the Vtrust Tower. We also investigate the real estate incentives available for QIPs and opportunities in Cambodia's fast growing retail sector. Finally, we also reveal some of the increasing concerns facing developers of the luxury condominium market amid concerns of oversupply in this sector.

Overall, I firmly believe that Construction & Property Magazine serves to help Cambodia's construction and property sectors flourish. Our information and insights help attract foreign investors and business people and help those already here remain well informed about the latest developments in these dynamic, exciting and rapidly expanding sectors.

Sincerely Yours,
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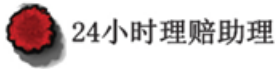
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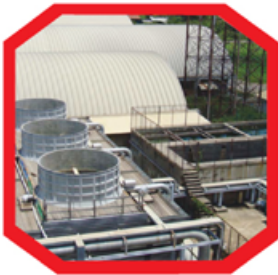


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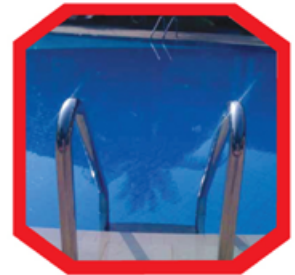
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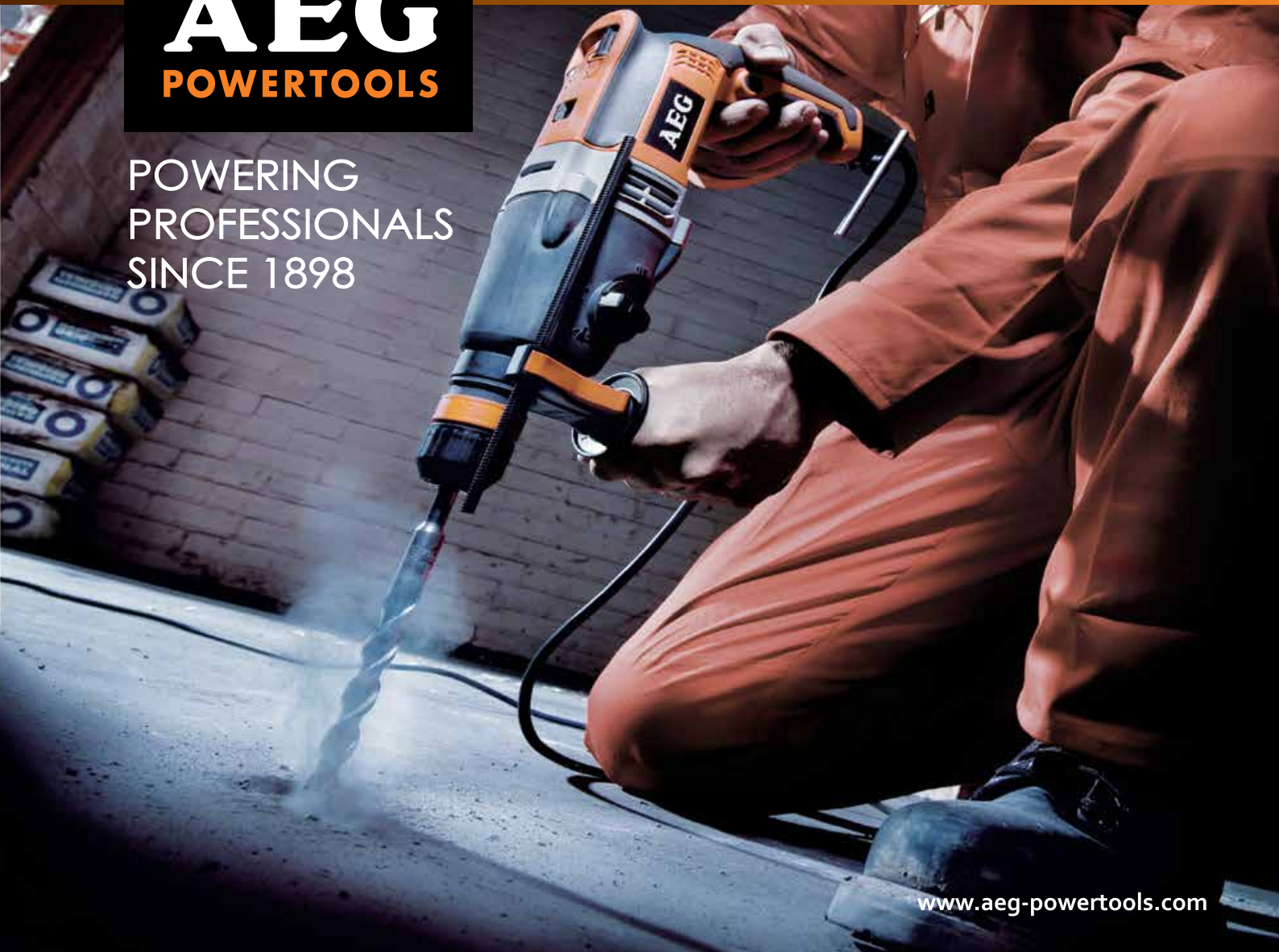


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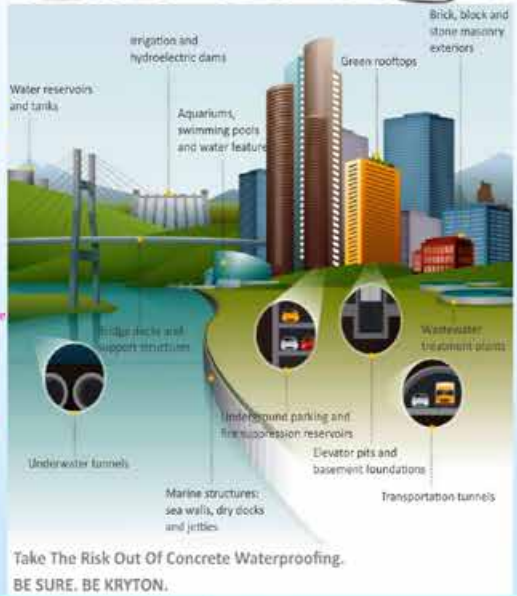
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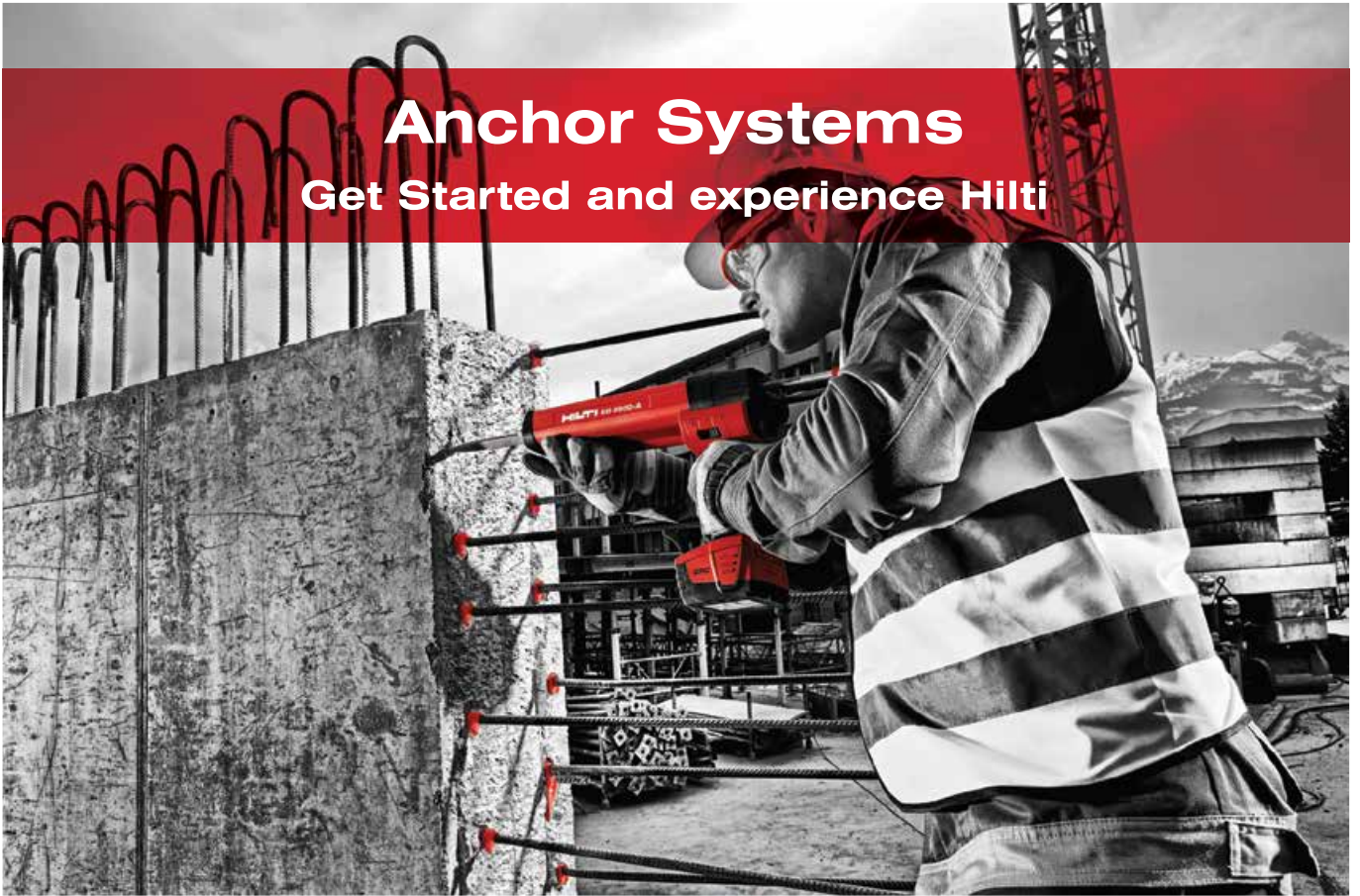
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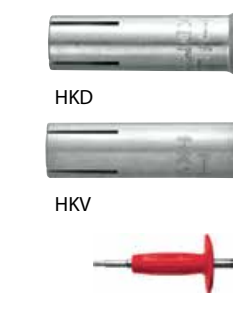
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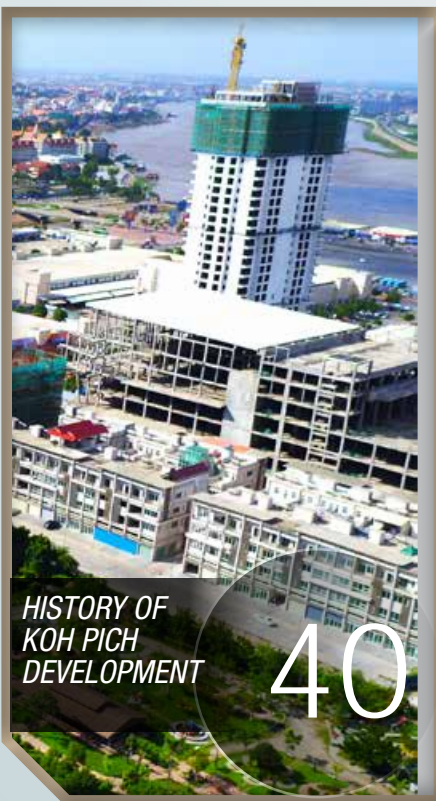
Construction

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KOH THOM
BRIDGE
OPENS

36



HISTORY OF
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DEVELOPMENT

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SECTOR
INVESTMENT
HITS USD8.5BN

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▶ China rail expansion on track

China plans to expand its national high-speed rail network by 10,000km in the next three years and a further 8,000km by 2025.

The ambitious USD500bn expansion will connect all cities with more than 5 million people with a high-speed link and all cities with more than 2 million with a main line.

A briefing by the State Council

Information Office in January 2017 said that private investment could help fund the project which would help stimulate the economies of more isolated and less developed areas of the sprawling nation.

Construction recently began on the 482km Guiyang to Nanning high-speed railway in which will cut travel times from 10 hour to less than 3 hours and travel through 106 tunnels.



▶ Vietnam to build giant steelworks

A giant steelworks manufacturing complex is to be built in central Vietnam as part of a government plan to reduce the nation's dependence on Chinese steel imports.

Hoa Phat Group will build a USD2.7bn facility in Quang Ngai province with a total eventual capacity of 6 tons per year. The government plans to build 10 similar plants nationwide in an effort to offset the 18 million tons

of steel that Vietnam imports every year, 60 percent of which comes from China.

The Hoa Phat plant will also create an estimated 8,000 jobs and USD2bn in revenue.

The move for national control comes after a number of financial and environmental disasters caused by Taiwanese producers based in Vietnam.

INTERNATIONAL BRIEFS



▶ Malaysia mulls rubber roads

A pilot project has been completed in Malaysia to test whether roads there can be constructed using rubber.

Famous around the world for its rubber production, Malaysia has access to an enormous amount of the material and used it in five 1km stretches of pilot roads to test its effectiveness.

If the tests prove successful, the government will consider expanding their use to major highways. The 1,000km Pan-Borneo Highway which will connect the Malaysian states of Sabah and Sarawak with Brunei would be the first major project to benefit.

While being more expensive to build than conventional roads, a 60 percent fall in the price of rubber has seen alternative markets being sought.

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INTERNATIONAL BRIEFS



► Philippines airport bidding heats up

The bidding war between two of the Philippine’s richest men to build Manila’s new international airport heated up in February with both tycoons submitting increased bids.

In response to a new bid by billionaire Henry Sy, the San Miguel Corp headed by Ramon Ang proposed a USD14 billion plan which will not require any subsidy from the government.

The design submitted to the Philippines Department of Transport includes six runways spread across a 2,500 hectare plot and allows the government to sell the current 600 hectare airport and use the money to develop the land.

“We will finance everything, build everything by ourselves and take the risk,” San Miguel Group President Ramon Ang told Deal Street Asia.

► Work restarts on China-Lao rail link

Work has officially started once again on the China-Lao rail link after the initial ground-breaking ceremony took place more than a year before.

The 414km route linking the Mohan-Boten border crossing in the North to the capital Vientiane in the south is part of China’s ‘One belt, one road’ regional infrastructure initiative. When completed in five years’ time, it will connect China to northern Thailand and eventually form part of the Kunming in China to Singapore line.

70 percent of the USD5.7 billion project, which has been plagued by delays, is being funded by Chinese loans and construction has been awarded largely to Chinese companies. The project will feature 32 stations with trains travelling at 160km/h.



► China building collapse claims seven

The simultaneous collapse of four residential buildings in eastern China claimed at least seven lives in February.

According to news agency Xinhua, the five-storey

buildings collapsed early in the morning of 2 February in Dahui village, Baizhangji townshi, Wenzhou, an industrial city in eastern China’s Zhejiang Province. The collapse reportedly killed seven

and buried a further nine.

An investigation is being carried out into the cause.

Safety issues around building construction have been a serious concern in

China which has seen rapid urbanisation in the last decade. This most recent disaster follows the death of 22 people in the same region when they homes collapsed in October 2016.

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▶ Malay-S'pore rail link contracts sealed

Malaysia and Singapore have announced the winners of key contracts for the showcase Kuala Lumpur – Singapore high speed rail link.

US engineering giant Aecom will provide engineering consultancy services such as advanced engineering studies as well as architecture, civil engineering and M&E services to the Singapore end of the line, including for the iconic Jurong East terminus.

Meanwhile, a consortium of Canada's WSP Parsons Brinckerhoff, Mott MacDonald from the UK, and Ernst and Young have been awarded the contract to act as joint development partner.

Rail companies around the world are eager to be involved in the project which will see trains running at over 300km/h to cut the journey to just 90 minutes when construction is complete in 2026.

INTERNATIONAL BRIEFS



▶ Malaysian builders protest at foreign worker ruling

A new initiative by the Malaysian government for construction firms to pay an increased levy for every foreign worker has resulted in protests from the industry.

As of 1 January 2017, construction companies were required to pay a fee of USD413 per worker, up from USD213. Employers of the estimated 900,000 foreign workers believe this will extract a further USD447m from the industry, making it less competitive.

At a January 9 press conference, Foo Chek Lee, President of the Master Builders Association Malaysia argued that the money should be spent "to adopt new technologies and mechanisation to improve and increase productivity and thus reduce dependency on foreign labour in the long-run," according to the Malay Mail Online.



▶ Mega PPP scheme for Thailand

A mega 11 project infrastructure program worth USD20bn has been announced by the Thai government to be approved by its PPP (Public Private Partnership) committee in 2017.

Three projects to extend the Bangkok metro are worth an estimated total of USD9.2bn, two high speed rail links from the capital to southeast coastal resorts are slated to cost USD7.5bn

while a Suvarnabhumi airport rail link is worth a further USD1.2bn. A USD2.3bn 100km motorway will also link Bangkok to the resort of Cha-am.

According to the Bangkok Post, this is the largest value of PPP projects to be approved since the committee began work in 1992.



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▶ The Bridge tops out

The Oxley-Worldbridge multi-use showcase development The Bridge topped out ahead of schedule at the end of 2016 with a formal ceremony celebrating the success.

After starting construction in 2014, the USD300 million twin tower project now has 45 storeys and stands 160m high on the bank of the Chaktomuk River in downtown Phnom Penh.

When completed, The Bridge will

feature luxury condominium units, Grade-A office space and a shopping mall. According to Okhna Sear Rithy, chairman of Worldbridge, all 746 condo units have already been sold and will be ready for handover to the owners in 2018.

The project is a joint development between Oxley Holdings and Worldbridge Land and has been built by Chinese company Sino Great Wall.



▶ Solar SEZ planned for K. Chhnang

A solar-powered special economic zone (SEZ) is being planned in Kompong Chhnang through a Cambodian-South Korean joint venture.

The proposal for the

100-hectare SEZ to be located around 70km from Phnom Penh involves construction of an industrial park together with a 100-megawatt solar farm to provide cheap, off-grid electricity to companies taking tenancy.

The joint venture between Asia Sunrise Teuk Hak from Cambodia and Power Engineering from South Korea will invest USD200 million in the project which has been submitted to the Council for Development

of Cambodia for approval.

Asia Sunrise CEO Chea Mong told the Phnom Penh Post that any surplus electricity generated through the solar farm would be provided free to local farmers.

LOCAL BRIEFS



▶ Cambodia, Vietnam discuss toll highway

Construction of toll highway between Cambodia and Vietnam was the subject of discussions between the two governments in January.

The 232km National Road No.1 currently links the two neighbouring countries with travel time recently improved with the opening of the spectacular Kizuna Bridge.

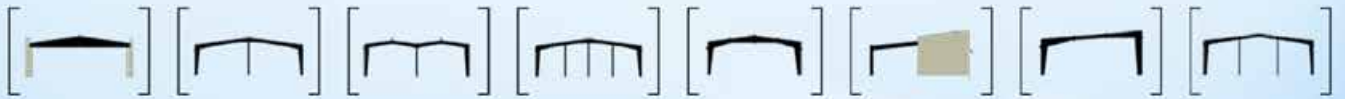
The planned toll road would link the two nations with a new 147km route running through Bavet City but still using the new bridge.

Cambodia's Public Works and Transport Minister Sun Chantol said the route could carry up to USD5 billion worth of trade each year.

A recent Japanese study estimated that the cost of the road would be USD2 billion and would halve current travel time.



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► **Chinese win twin tower contract**

Two Chinese companies have won the contract to construct the Thai Boon Rong twin towers project in Phnom Penh.

Sino Great Wall Holdings and Wuchang Shipbuilding Industry Group signed a joint venture agreement and won the contract with a bid of USD2.7 billion.

When the project is completed, the 133-storey towers will soar 560 metres

high. This will make it more than double the highest building in the country, more than 100 metres taller than the Petronas Towers in KL and the world's 5th highest building.

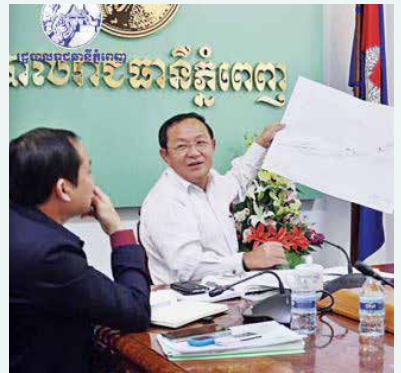
The development will feature apartments, office space, a luxury hotel, shopping mall and an entertainment centre. Construction is expected to take at least five years.

► **Another walkway for riverside**

The Municipality of Phnom Penh has announced it is to construct another new pedestrian walkway on the capital's riverside.

The planned second walkway will stretch approximately 1,600m from the Night Market to the Japanese Bridge. The announcement made by Phnom Penh Governor Pa Socheatavong follows the opening of the hugely popular first pedestrian riverside extension from behind Chaktomuk Theatre to the ferry port near Koh Pich in 2016.

While the final plans, cost and contractor have yet to be announced, the extension is planned to be completed in time for the 2017 Water Festival at the start of November.



► **First pedestrian bridge near completion**

The first pedestrian footbridge to be built in the capital is expected to be completed by April, according to City Hall.

As Phnom Penh's road infrastructure develops and

traffic grows, safety for pedestrians, especially school children is becoming more of a priority as accidents increase.

This first bridge located in front of Hun Sen Champuvin

school in Por Sen Chey District, is 50 metres long, 3.5 metres wide, and 6 metres high.

City Hall has announced that this is to be the first of an initial two projects where

seven such bridges would be built as part of an overall strategy to improve safety on Phnom Penh's roads.



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PHNOM PENH MUNICIPALITY DIARY: JANUARY- FEBRUARY 2017



▼ **New design for new Chom Chao roundabout**

6 Jan A new design for the Chom Chao roundabout was announced featuring an underground tunnel, garden and 1.5m diameter drainage system. The new design will help ease the heavy congestion at the roundabout which is the connecting point for major roads Russian Federation Blvd and Veng Sreng Road with National Highways No. 4 and No. 3.



▼ **Enhancing the public bus service**

10 Jan H.E. Pa Sochetevong led a meeting with the Public Bus Authority to review the public bus service operation to date and set goals for 2017. So far, three bus lines operate in the capital utilising 57 buses. Line 1 connects KM 9 to Boeung Chhouk spanning 20km using 20 buses, Line 2 runs 20km from the Night Market to Ta Khmao Town and is serviced by 20 buses and Line 3 running 14km from the Night Market to Chom Chao Roundabout uses 17 buses. From January to November 2016, the bus service transported 2,167,022 passengers of which 1,342,129 paid fees. The rest are free.



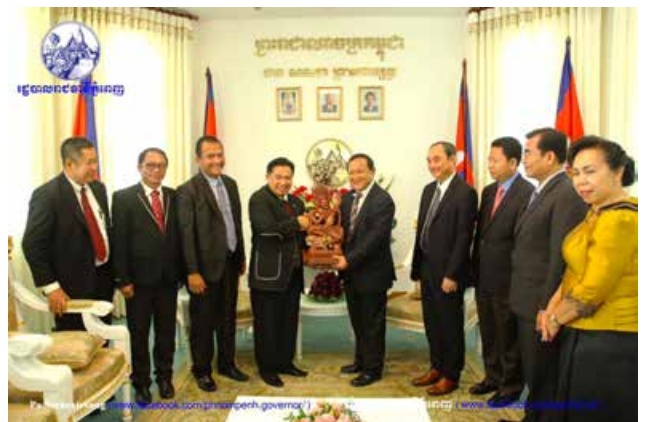
▼ **Over 2.4 million vehicles registered in Phnom Penh in 2016**

13 Jan As of 31 December 2016, City Hall registered 1,601,451 million motorbikes and 442, 972 cars in Phnom Penh alone for the year.



▼ **City Hall to finalise installation of 100 traffic lights**

13 Jan The city's Department of Public Works and Transportation hosted the 32nd technical meeting for the installation of 100 traffic lights in Phnom Penh. It is expected that the traffic lights will be in operation before Khmer New Year. The new traffic lights will be controlled by a dedicated control room inside the municipality's new administrative building.



▼ **Indonesia's City Governor visited Phnom Penh**

18 Jan H.E. Pa Socheatevong welcomed H.E. Ibnu Sina, Governor of Banjarmasin City, the biggest and most attractive city of Kalimantan Island in Indonesia. The meeting aimed to strengthen relations between both cities.



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▼ **Longer pedestrian path along the river planned**

1 Feb City Hall is studying plans to extend the pedestrian path along the river from Chaktomouk River leading to the Chroy Changvar bridge. The plan aims to provide more pedestrian space along the river that will welcome local and international visitors for this year's National Water Festival.



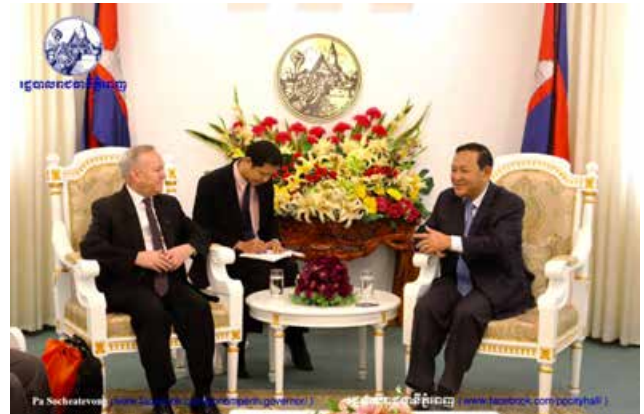
▼ **Phnom Penh Water Taxi plan announced**

7 Feb To help ease traffic congestion, a water taxi service was discussed that will provide transport from Prek Phnov bridge to Ta Khmao Town with 9 stations. It will operate from 6am to 8pm. The plan will employ 20 speed boats which can each handle 90 passengers.



▼ **Bridge across Prek Phnov 60 percent complete**

14 Feb Construction of the 54 metre long and 20.7 metre wide bridge across the Prek Phnov River is 60 percent complete. The bridge will ease traffic along National Road No. 5 and Road 151, and Prek Phnov town. The municipality is also constructing a road connecting Road 151 and Kop Srov road to ease traffic jams.



▼ **Phnom Penh tied with Romania's capital**

15 Feb H.E. Pa Socheatevong welcomed Mr. Valeriu Arteni, Charge D's Affairs of the Romanian Embassy to Cambodia to strengthen bilateral cooperation. Besides upgrade existing relations in place since 1962, they also aim for closer connections between Phnom Penh Municipality and Bucharest, the capital of Romania.



▼ **Cable line management speeds up**

20 Feb H.E. Pa Socheatevong led a discussion to manage the anarchic citywide cable lines. The discussion targetted the management of CCTV camera networks, lighting networks and the newly-installed traffic light network supported by the Japan International Cooperation Agency (JICA).



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KOH THOM BRIDGE OPENS

The new Koh Thom bridge which links south Phnom Penh to the Vietnamese border officially opened to commuters in February after three years of construction.

Inaugurated on 13 February and formally known as the Cambodia-China Friendship Koh Thom Bridge, the new bridge is located in Koh Thom District, Kandal Province and spans the Tonle Bassac River about 60km south of the capital. It links National Road No. 110 in Prek Thmey Village, Chroy Takeo Commune to National Road No. 21 in Koh Thom's Prek Sdey Commune.

The 415-metre long bridge was built through a concessional loan agreement of USD19.4

million provided by China to Cambodia (Koh Thom Bridge Project) under the framework agreement signed in April 2013. The China Road and Bridge Corporation (CRBC) was the project contractor.

Speaking at the official opening event, Samdech Prime Minister Hun Sen said the bridge served as an alternative mode of transportation for locals who previously had to rely on expensive and unsafe ferries to cross the river as well as enhancing the economic development of Kandal province.

"The bridge here is indeed a great benefit for those who reside in the construction area of Koh Thom district directly but also for other people's interest. We have

built the bridge for the sake of serving our people's needs," the Prime Minister said.

He explained that between Ta Khmao in Kandal Province to the Vietnamese border, there are about 70 bridges and that Chinese support has played a strong role in this infrastructure development as the part of the Chinese government's initiatives to merge the region.

"Connecting inside the country and connectivity with neighboring countries and in the region is not a separate policy of Cambodia. It is also a policy that is covering the whole region, and especially that of the H.E. Xi Jinping, President of the People's Republic of China, and the 'One belt, one road' or the 21st



Century Maritime Silk Road...” he said, also noting that he will attend a high level meeting with Chinese leaders on 13-14 May.

The Chinese Ambassador to Cambo-

dia, H.E. Xiong Bo reported that to date about 2,600km of roads and seven large-scale bridges had been built in Cambodia under China's concessional loans. There are more infrastructure projects in the

pipeline.

Chinese support has played a major part in terms nationwide infrastructure development through concessional loans and grants to Cambodia ■

Project Details

- Donor: China
- Recipient Countries: Cambodia (Kandal)
- Commitment Year: 2013
- Total Amount (USD-2009): —
- CRS Sector: Transport and Storage
- Flow Type: Loan (excluding debt rescheduling)
- Flow Class: ODA-like (Arbitrated)
- Scope: Official finance
- Verified: Checked
- Intent: Development
- Status: Implementation
- Sector Comment: Road transport

Date

- Start (Planned): 19 June 2013
- Start (Actual): 25 March 2013
- End (Planned): 19 June 2020
- End (Actual): —

Loan Details

- Loan Type: Concessional
- Interest Rate: 1.25 %
- Maturity: 13.0 0
- Grace Period: 7.0 0

Participation Organisations

- Export-Import Bank of China Role: Funding Origin: Donor
- China Road and Bridge Corporation Role: Implementing Origin: Donor

Transactions

- No deflatable value yet (126,000,000.00 CNY, USD in 2013)

Source: china.aiddata.org



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ស្ថានថ្មីនេះ មានទីតាំងស្ថិតនៅស្រុកកោះធំ
ខេត្តកណ្តាល និងឆ្លងកាត់ទន្លេបាសាក់ដែល
មានចម្ងាយប្រមាណ ៦០គីឡូម៉ែត្រ ពីរាជធានី
ភ្នំពេញ។ ស្ថាននេះភ្ជាប់ពីផ្លូវជាតិលេខ ១១០
នៅក្នុងភូមិព្រែកថ្មី ឃុំជ្រោយតាកែវ ទៅផ្លូវ
ជាតិលេខ ២១ ឃុំព្រែកស្ពឺ ស្រុកកោះធំ។

ស្ថាននេះមានប្រវែង ៤១៥ម៉ែត្រត្រូវបាន
សាងសង់តាមរយៈកិច្ចព្រមព្រៀងកម្មសម្បុរ-
ទានដែលបានចុះហត្ថលេខាកាលពីខែមេសា
ឆ្នាំ២០១៣ ពីប្រទេសចិនចំនួន ១៩.៤លាន
ដុល្លារ (គម្រោងស្ថានកោះធំ)។ ក្រុមហ៊ុន
សាជីវកម្មស្ថានថ្មីលីមីតិ (CRBC) គឺជាអ្នក-
ទទួលការសាងសង់នេះ។

សម្តេចនាយករដ្ឋមន្ត្រី ហ៊ុន សែន បាន
ថ្លែងនៅក្នុងពិធីសម្ពោធជាផ្លូវការថា ស្ថាននេះ
នឹងបម្រើជាមធ្យោបាយធ្វើដំណើររបស់ប្រជា-
ជនក្នុងតំបន់ ដែលធ្លាប់តែពឹងផ្អែកលើសាឡាង
ដែលមានតម្លៃថ្លៃ និងមិនសូវមានសុវត្ថិភាព
ក្នុងការឆ្លងកាត់ទន្លេ ព្រមទាំងពង្រឹងការអភិ-
វឌ្ឍន៍សេដ្ឋកិច្ចរបស់ខេត្តកណ្តាលផងដែរ។

សម្តេចនាយករដ្ឋមន្ត្រីបានបន្ថែមទៀតថា
"ស្ថាននេះ មិនត្រឹមតែផ្តល់ប្រយោជន៍ដល់
ប្រជាពលរដ្ឋដែលរស់នៅតាមបណ្តោយស្ថាន
ក្នុងស្រុកកោះធំផ្ទាល់នោះទេ ប៉ុន្តែវាក៏មាន
សារសំខាន់សម្រាប់ប្រជាជនទាំងអស់គ្នាផង
ដែរ។ យើងសាងសង់ស្ថាននេះឡើងដើម្បី
បម្រើដល់តម្រូវការប្រជាជនយើង"។

បើតាមសម្តេចនាយករដ្ឋមន្ត្រីពីក្រុងតា-
ខ្មៅ នៃខេត្តកណ្តាល ទៅព្រំដែនវៀតណាម
មានគម្រោងស្ថានសរុបចំនួន ៧០ហើយជំនួយ
របស់រដ្ឋាភិបាលចិននេះ បានដើរតួនាទីយ៉ាង
សំខាន់ក្នុងការអភិវឌ្ឍហេដ្ឋារចនាសម្ព័ន្ធដែល
ជាផ្នែកមួយនៃគំនិតផ្តួចផ្តើមរបស់រដ្ឋាភិបាល
ចិនក្នុងការធ្វើសមាហរណកម្មក្នុងតំបន់។

សម្តេចបានមានប្រសាសន៍ថា "តភ្ជាប់ទំនាក់ទំនងក្នុងប្រទេស និងទំនាក់ទំនងជាមួយប្រទេសជិតខាង និងក្នុងតំបន់ មិនមែនជាគោលនយោបាយដោយឡែកនៃប្រទេសកម្ពុជាទេ។ វាគឺជាគោលនយោបាយដែលគ្រប់ដណ្តប់តំបន់ទាំងមូល និងជាពិសេសគោលនយោបាយរបស់ឯកឧត្តមស៊ី ជិន ពឹង ប្រធានាធិបតីនៃសាធារណរដ្ឋប្រជាមានិតចិន និង គោលនយោបាយ ខ្សែក្រវ៉ាត់មួយ ផ្លូវ

មួយ និងផ្លូវស្ម័គ្រសម្បទាន នៃសតវត្សទី២១"។ គួរកត់សម្គាល់ផងដែរថា សម្តេចនាយករដ្ឋមន្ត្រី និងចូលរួមកិច្ចប្រជុំកំពូលជាមួយថ្នាក់ដឹកនាំចិននាថ្ងៃ ១៣-១៤ ខែឧសភា ខាងមុខនេះ នៅប្រទេសចិន។

ឯកអគ្គរាជទូតចិននៅកម្ពុជា ឯកឧត្តម Xiong Bo បានថ្លែងថា រហូតមកដល់សព្វថ្ងៃ មានផ្លូវថ្នល់ប្រវែងសរុបប្រហែល ២,៦ពាន់

គីឡូម៉ែត្រ និងស្ថានីយ៍ចំនួន ៧ ដែលបានសាងសង់នៅកម្ពុជាក្រោមកម្មវិធីសម្បទានរបស់ចិន។ មានគម្រោងហេដ្ឋារចនាសម្ព័ន្ធជាច្រើនទៀតនឹងត្រូវសាងសង់ជាបន្តបន្ទាប់។

ជំនួយរបស់ប្រទេសចិន បានដើរតួនាទីយ៉ាងចម្បងនៅក្នុងការអភិវឌ្ឍន៍ហេដ្ឋារចនាសម្ព័ន្ធនៅកម្ពុជា តាមរយៈកម្មវិធីសម្បទាន និងជំនួយឥតសំណងជាច្រើនដល់កម្ពុជា។



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កម្រងរូបភាពដឹកនាំនៃទីក្រុងកោះពេជ្រ

មកដល់ឆ្នាំ ២០១៧ នេះ ទីក្រុងកោះពេជ្រដែលជាមជ្ឈមណ្ឌលពាណិជ្ជកម្ម លំនៅឋាន និងកំសាន្តនៃរាជធានីភ្នំពេញ មានអាយុ១៣ឆ្នាំហើយ។ មានប្រវត្តិចេញពីគំនរដ៏ល្អៗបំផុតនាទន្លេចតុមុខ កោះដែលគ្មានមនុស្សរស់នៅនេះ ត្រូវបានស្នើធ្វើការអភិវឌ្ឍន៍ទៅរដ្ឋាភិបាលដោយក្រុមហ៊ុនសាជីវកម្មវិនិយោគទុកអនិកជនកម្ពុជា (OCIC) នៅឆ្នាំ២០០៤។

បច្ចុប្បន្ននេះ ទីក្រុងកោះពេជ្រទាំងមូលបានលាតសន្ធឹងលើផ្ទៃដីជាង១០០ហិចតា ដែលជាបណ្តុំនៃអគារខុនដូរ ពាណិជ្ជកម្ម និងលំនៅឋានដ៏ប្រណីតៗ រួមទាំង សាលារៀន សាលាពិព័រណ៍ សាលារៀបចំមង្គលអាពាហ៍ពិពាហ៍ និងមជ្ឈមណ្ឌលកំសាន្តយ៉ាងទាក់ទាញ។

ខាងក្រោមនេះគឺជារូបភាពនៃការអភិវឌ្ឍន៍នៅលើទីក្រុងកោះពេជ្រដែលថតដោយក្រុមហ៊ុនសាជីវកម្មវិនិយោគទុកអនិកជនកម្ពុជា (OCIC) ចាប់ពីឆ្នាំ២០០៤ រហូតដល់បច្ចុប្បន្ន។

2004



2007



2008



2009



“This is a DREAM OF PAVER”

1. Cost are same
2. 20 years available
3. Beauty
4. Available for Car

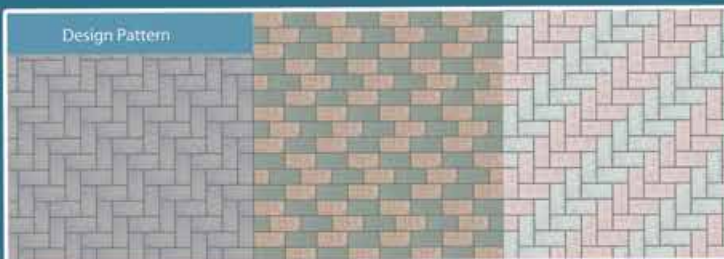


“CONCRETE PAVEMENT”

“INTERLOCKING PAVEMENT”

Interlocking Pavement

Interlocking Pavement is a dream of paver in Cambodia. Because it can install with same cost as concrete pavement. All real estate value grow up by installing interlocking block. Beauty, strong, reasonable, speedy pavement way.



2010

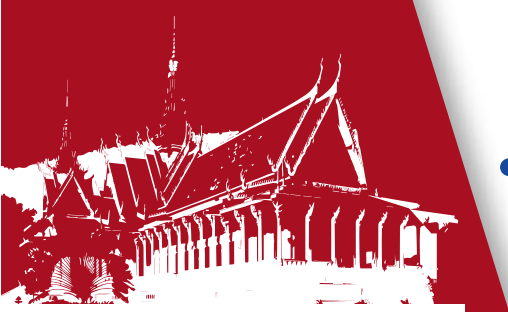


2016



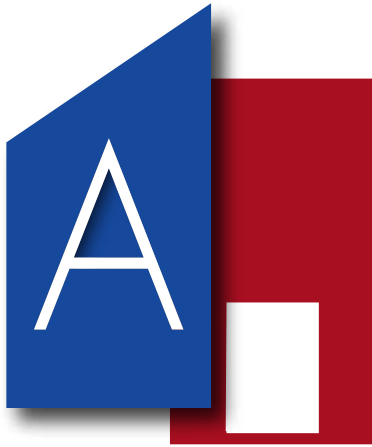
2017





Fast Facts

- In 2015 approved construction projects was value USD3.33 billion (2.5 billion in 2014), a 33% year-on-year increase (according to Ministry of Land Management, Urban Planning and Construction)
- For the first half of year 2016, 1.2 million metric tons of construction materials were imported with steel increasing by 32%, Cement by 8% and general materials by 38%.
- CBRE claimed that Future Phnom Penh condominium supply is set to be principally driven by international developers, with units delivered by Taiwan and China companies, With 36% of the planned projects falling into the high-end category.



Cambodia ARCHITECT & DECOR

8-10 June 2017

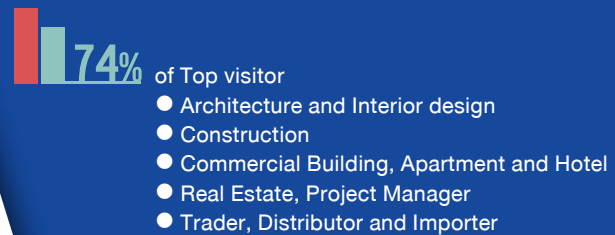
Diamond Island Convention
& Exhibition Center
Phnom Penh, Cambodia

2nd International Exhibition on Building Materials,
Architecture, Interior Design, Furniture & Decor in Cambodia

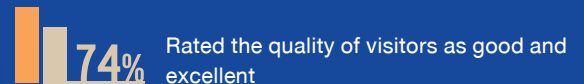
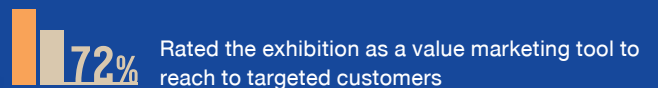
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Selection and sizing of the electrical equipment in a building

By: Wandrille de Pierrefeu, Country Manager, Legrand (S) Pte Ltd Cambodia Branch & Showroom

Proper design, selection, and installation of electrical systems for buildings are crucial to using electricity safely and efficiently. Inferior wiring and equipment or wrong equipment selection cause hazardous conditions for humans and buildings, and often result in increased maintenance costs and greater risk of fire.

The mere fact that an electrical system "works" doesn't mean it's safe or will fail safe.

Indeed, faults in the electrical wiring systems of buildings account for the majority of fires and in some cases fatal electric shock accidents.

Every year in Cambodia more than 600 homes are consumed, dozens of people die or are severely injured, and many people lose their work means or assets such as cars, tractors, warehouses, etc.

According to recent statistics, about half (47 percent) of these fires result from electrical malfunctions. This is largely due to the absence of norms and standards in Cambodia when it comes to electricity.

Many products (circuit breakers, switches, sockets, multi-outlets extensions) sold on the local market would not be accepted in other countries due to their complete absence of safety.

Equally too often, the design and planning of the installation is not done according to international safety standards, and there is no consideration of potential future evolutions of the building.

Design & equipment selection

It is important to remember that design and selection should be done by a proper electrical engineer, who knows the necessary sizing and equipment for each location. Improper design like inferior wiring can lead to overheating.

Overheating occurs when installations are overloaded, a classic example being the use of multi-adaptors or multi-socket extension leads. These are not inherently dangerous as they can be used quite safely to connect several low power items such as TV, fans, etc. but they do facilitate overloading. If too many appliances are connected to an electrical circuit, excessive heat will be generated in the copper conductors which can lead to a breakdown of the insulation and a short circuit.

Especially in Cambodia, where most adaptors and multi-socket extensions are not protected against overheating this can become a big issue. To tackle this problem, Legrand has recently introduced fuse-protected multi-socket extensions which will protect you effi-

ciently in case of overheating.

Incorrect equipment selection

Effects of incorrect selections can range from the slight discomfort of an outdoor socket broken with the rain (if a weatherproof socket has not been installed) to much bigger problems like electrocutions, fires, and sometimes death. A typical example of incorrect and dramatically dangerous equipment selection is the equipment next to a swimming pool. Too many cases happened when standard (non-weatherproof) switches and sockets had been installed nearby, and no proper (or insufficient) earth bonding had been made which transformed the swimming pool (water being a great conductor) in a deadly area leading to several death cases.

Installation, Inspection, Testing and Maintenance

Beyond the design and equipment selection, the installation, inspection, testing and maintenance of new or altered electrical systems should only be carried out by a competent qualified electrical contractor.

If you are seeking for professional contractors, Legrand Cambodia team can recommend a few which are recognised for their professional work in the Kingdom.



Caption: Plexo Weatherproof Switch IP 55



Plexo Weatherproof Switch & socket IP 55

The electrical installation must be installed in accordance with the IEC 60364-1, which is the international standard covering all low voltage electrical installations.

It covers all fundamental principles, protection for safety, selection and installation of electrical equipment, as well as the requirements for special installation or locations, such as a medical facilities or swimming pools for instance.

Following IEC 60364-1 standard will come to an additional cost, but must be seen as a necessary investment as it is very affordable compared to the price of losing your building to a fire, or losing a relative because insufficient care has been taken with the electrical system.

In a market overrun by bad quality products, looking for a recognised brand name like Legrand, which manufactures 100 percent of its products according to international standards, is the best solution to protect your building and relatives ■

សំភារៈបរិក្ខារប្រើប្រាស់ប្រចាំថ្ងៃ
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MCBs RCDs



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INDUSTRIAL PLUGS AND SOCKETS



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LCS2 STRUCTURED CABLING



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Koh Pich Island, centre of the nation's construction boom

CONSTRUCTION SECTOR INVESTMENT HITS USD8.5BN

Total investment in construction projects across Cambodia last year reached USD8.5 billion, more than double the 2015 figure, according to a report released by the Ministry of Land Management Urban Planning and Construction (MLMUPC).

The February MLMUPC report, released after its annual conference to wrap-up the previous year's work and set future direction, shows that 2,636 projects were approved by the government last year, with total investments valued at USD8.5 billion. The figure represents a 155 percent increase over 2015 when 2,305 projects were approved totaling USD3.3 billion.

The report also shows that MLMUPC collected USD72 million from its various services last year. It also achieved 63.6 percent of systematic land titling equal to about 7 million titles. Through its serious commitment to fight against illegal land grabbing, only 10 percent of the country's controversial land disputes,

or about 700 cases, left so far. The construction industry absorbs a workforce of 200,000 people per day with a minimum wage no lower than USD5 per day, thanks to the huge inflow of foreign investment in the sector.

The MLMUPC, which also heads the national coastal management committee, has also cleared a number of land disputes around the coast and on the islands. They are now working on infrastructure developments and environmental protection planning for the country's 440km coastal zone, which is ranked as one of the world's most beautiful bay.

The ministry said it is committed to strengthening its services to people and investors, as well as offering social land concessions and low cost housing developments to low-income and marginalised people.

The construction industry has been one of the country's four strongest economic sectors after agriculture, tourism,

and textiles. The majority of construction projects have focused on residential developments (flats, villas, shop houses, and condominiums), resorts, satellite cities, commercial, office and retail buildings and industrial parks.

As construction has played a greater role in Cambodia's economic development, various reports released over the past year by leading institutions have warned of the risks of such expansion. A report published by the Asian Development Bank (ADB) in 2016 warned that Cambodia's growth could be at risk from private sector credit which has almost doubled in four years to more than 60 percent of GDP.

In October last year, the World Bank released an economic update on Cambodia which repeatedly warned of the risks associated with the construction boom, arguing that the construction and real estate sectors need to be closely monitored in order to maintain macro-economic stability. ■

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BUILDING TRUST



HOW DO CONCRETE ADMIXTURES SAVE THE PLANET ?

Concrete is a mixture of cement, water, sand, coarse aggregates - and sometimes we add some chemicals called “admixtures”. The structural engineers define the right proportions of each elements which is the concrete mix design; usually they calcu-

late it according to national guidelines or/and standards. The appropriate mix proportions must be done carefully, the quality of raw materials is essential to obtain good results.

The potential qualities of a concrete will only be realised if it is correctly batched,

mixed, placed and cured. The SIKA team is often contacted to improve the performance of concrete production. It is difficult to control each parameter, so the addition of admixtures helps the concrete producer to control the performance.



Neak Loeung Bridge / Admixtures used by Sikament 2000AT / NN

©Andy Sim Photography

ADMIXTURE PROPERTIES

SIKA has been operating for 15 years in Cambodia. We are proud to have been producing our SIKA Admixtures in Phnom Penh since December 2015. We cooperate with and supply all the major concrete producers in Cambodia. When you look out of the window, a large part of the concrete used for buildings contains a little bit

of concrete admixtures.

Admixtures make a great difference in fresh and hard concrete; the compression strength is higher thanks to the reduction of water in the mix, the concrete is easier to cast as the workability is improved, the duration before the concrete starts that hardened can be retarded (setting time

extended) or shortened, and the capillaries in the concrete can be reduced to develop waterproofing properties. Admixtures are very technical and involve chemical reactions with the cement to control the formation of the crystals.

DID YOU KNOW ?

Cement in the concrete reacts with water and creates a crystal.

This reaction is exothermic and releases a lot of heat. In some countries where the temperature is very high, they mix water with ice to reduce the temperature when the concrete is produced.



CONCRETE FACTS

- ▲ The original use of concrete has been traced back to ancient Egypt, where it was used as an infill material for the pyramids.
- ▲ Concrete is used twice as much in construction than all other building materials like reinforcement, timber, etc.
- ▲ It is the most used material in the world in terms of volume.
- ▲ The Roman-constructed Pantheon is still the world's largest unreinforced concrete dome.
- ▲ Thomas Edison held 49 concrete patents and experimented with precast concrete houses filled with concrete furniture, pianos and refrigerators.
- ▲ Nowadays, construction companies are using scented form release agents to impart a pleasant smell in concrete, the most famous being bubble gum.



4 ADMIXTURES TYPES

Nowadays in Cambodia, concrete producers require long slump retention for flexible delivery and 100% strength development within 7 days. The most common 4 types of Ad-mixtures are:

1 Type D for ready mixed concrete or site plant that need retarder with low and mid strength requirement (<40Mpa)

Plastliment® R/96, Plastocrete® 907, Plastomix®250

2 Type G for ready mixed concrete or site plant that need retarder with high strength requirement (>40Mpa)

Sikament® 2000AT, SikaPlast®204 / 208 / D30, SikaVisco-crete®151

3 Type F for precast concrete element

Sikament®NN , Sika Viscrete®3000-10 / 800 series

4 Waterproofing

Plastocrete N , SikaWT 200-P



SIKA BENEFITS

The Sika team is always involved in the selection and dosage of our admixtures in the concrete mix to ensure high quality concrete. Also major cost-savings are possible thanks to admixtures

because it helps increase the strength, so the concrete producers use less cement. This helps the environment: less cement = reduction of carbon dioxide emissions. ■

For more information please contact : sales@kh.sika.com or call 017 666 762 (Mr. Nila)

MLMUPC DIARY: JANUARY- FEBRUARY 2017

► **Social land concession committee speeds up commitments**

3 Jan H.E. Chea Sophara, chairman of the Committee of Social Land Concessions led a meeting to review previous activities and to set the committee’s future direction. They committed to offer land concessions to marginalised families in need of land such as veterans, people with disabilities and poor families as well as military families living along the borders to improve their family livelihoods.



► **MLMUPC inaugurates first affordable housing project**

7 Jan H.E. Chea Sophara opened the country’s first affordable housing project on 25.04 hectares located at Rokar Kpous Commune, Sa-ang District, Kandal Province. The project is managed by MLMUPC under the cooperation with Worldbridge Land Co., Ltd.



► **MLMUPC deals with Lok Hour cases**

9 Jan H.E. Chea Sophara led a committee comprising the Kandal provincial governor to monitor the land measurement and titling process for families that won the land disputes with Cambodia People’s Party law maker Lok Hour. This came after the government decided on 6 January to reclaim almost 3,000 hectares of land from Lok Hour’s property to offer to residents in two districts of Kandal Province.



► **MLMUPC delegation studies land management concepts in Japan**

12 Jan A high-level MLMUPC delegation led by H.E. Chea Sophara visited Japan from 9-12 January via an invitation by Japan’s Ministry of Land Infrastructure and Transportation to learn about advanced land management and urban planning concepts. The visit achieved three outcomes; an MoU signed between both parties on the livelihood enhancement and enhancing sustainable economic development on housing, construction land management and cadastral registration. The delegation also visited residential developments and city development planning by using satellite on affordable housing projects, Japan Aerospace Exploration Agency (JAXA) and Geospatial Information Authority of Japan (GSI). H.E. Chea Sophara requested the data from GSI for the land management and urban planning purposes in Cambodia.



► **MLMUPC wraps-up 2016 work and sets 2017 goals**

17 Jan

The MLMUPC hosted a conference at Garden City Hotel where the work of 2016 was reviewed and the future direction for 2017's achievements were set.



► **Land dispute resolution with Suy Sophan starts**

3 Feb

After receiving the green light from the government, the MLMUPC will lead in the land dispute resolution between 554 victim families living in Phnom Penh's Chbar Ampov District and Kandal's Ponhea Lueu District with Ms. Suy Sophan. The government's directive orders the disputes to be solved peacefully by demanding Ms. Suy Sophan to participate in the resolution and accept the solutions settled by MLMUPC.



► **Improved ties with French partners**

6 Feb

H.E. Chea Sophara attended a luncheon business networking event hosted by the French Embassy in Phnom Penh where he exchanged contacts and views with various executives from French companies and NGOs.



► **Ministry welcomes over 205 new registered officials**

13 Feb

The MLMUPC welcomed 205 newly-enrolled ministry officials to improve its services to people so as to enhance the national economic development. H.E. Chea Sophara encouraged the new staff to be hard-working, honest and committed with their best capacity.



► **More low-cost housing developments are on pipelines**

13 Feb

H.E. Chea Sophara announced there will be more affordable housing projects to be developed at various locations in Phnom Penh by the end of 2017. The projects will help people with low incomes own a decent home with prices ranging from USD25,000 to USD30,000. More projects will be developed along National Roads No. 1, 2, 3, 4, 5 with the priority on roads No. 3, 4, and 5.



► **National Coastal committee tour coastline**

21 Feb

The National Coastal Management Committee, which comprises of chairman H.E. Chea Sophara, vice chairs H.E. Thong Kon and H.E. Say Samal, toured the coast from Sihanoukville's Stung Hav district to Botom Sakor district of Koh Kong province as part of the country's 440km beachfront to prepare the comprehensive coastal development planning which will include infrastructure developments and environmental protection and land titling. The visit was inspired by the government directive issued on 3 February 2012 on the kingdom's coastal development strategy.



SHORTLIST REVEALED FOR INTERNATIONAL AWARDS FOR POWERED ACCESS 2017

The shortlist for this year's International Awards for Powered Access (IAPAs) has been revealed, following the judges' meeting on 7 February in Amsterdam, Netherlands.

According to a press release issued by International Power Access Federation (IPAF) on 15 February, the IAPAs take place on the same day as the IPAF Summit and regularly attract up to 500 attendees from the global powered access industry.

IPAF is a not-for-profit members'

organisation that promotes the safe and effective use of powered access equipment worldwide. Members include manufacturers, rental companies, contractors and users.

This year's awards ceremony is hosted in the UK and winners will be announced at the dinner and awards gala dinner on 4 April 2017 at the Hilton London Wembley hotel.

Jointly organised by Access International and IPAF, the IAPAs celebrate global best practice and excellence in

the powered access industry. More than 100 entries across 13 award categories were received for this year's edition of the prestigious awards.

The independent and impartial judges make their decisions based on the merit of each entry and are excluded from entering their company for any awards. The judges thank all those who took part and would like to encourage everyone in the industry to consider entering again for the awards in 2018.

Access Rental Company of the Year

AFI
Nationwide
Riwal
Shanghai Horizon

IPAF Training Centre of the Year

DK Rental
Manlift
Mills

Product of the Year – Mast climbers/hoists

Alimak Hek – Mammoth Triplex
Maber – Construction Hoist MB A 2200/250
Scanclimber – All Reach Extension (ARE)

Contribution to Safe Working at Height

EIDE – Safety brakes - JLG
Modern Access & Scaffolding – Development of safe working at height Power Towers – Development of low-level access

IPAF Training Instructor of the Year

Anderson Puff
Fernando Sarafim
Lukas Gerber

Product of the Year – Self-propelled above 20ft

ATN – Piaf 1010
Genie – SX-135 XC
JLG – 1500AJP
Teupen – Puma 42GTx

IAPA Innovative Technology Prize

Haulotte – Activ'Lighting System Safe Load
Nationwide Platforms – Sky Siren
Serious Labs – VRSL: AWP Trainer

Powered Access Pioneer

Alo Group
Shanghai Horizon
Time International

Product of the Year – Vehicle/trailer mounted

CTE – B-Lift 17E
Palfinger Platforms GmbH – P750
Ruthmann – T 510 HF

Project of the Year

Mills – Coconut harvest
RCB – Rio Paralympic Games
Scanclimber – Amager Bakke
Smart Platforms Solutions – Maintenance Dutch sea-locks

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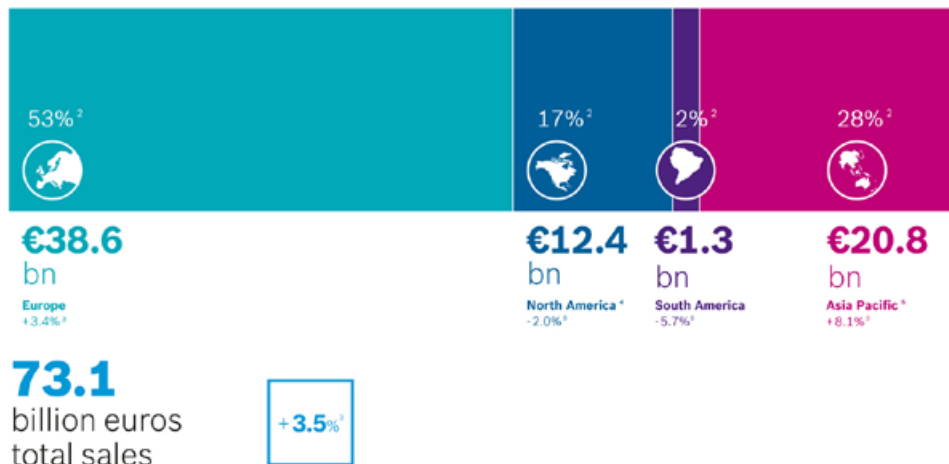
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BOSCH'S SALES REACHED OVER €70 BILLION IN 2016

BOSCH GROUP¹

2016 sales by region



In 2016, sales of the Bosch Group rose by 5.4 percent to some 73.1 billion euros, thanks to the rapid evolution of connectivity technologies that propelled the growth, said the company press released issued on 20 February.

Bosch Group is a leading global supplier of technology and services with roughly 390,000 associates worldwide. Its operations are divided into four business sectors: Mobility Solutions, Industrial Technology, Consumer Goods, and Energy and Building Technology. Bosch started its business in Cambodia in January 2010 and is currently represented in the country by Robert Bosch (Cambodia) Co. Ltd.

After adjusting with the negatively impact from the worldwide exchange-rate effects to the tune of some 1.3 billion euros, the group expresses increased sales in 2016 in all business divisions except the industrial Technology.

The Mobility Solutions business sector grew 7 percent with sales revenue reached 44 billion euros in 2016, thus more strongly than global automotive production. In gasoline injection systems, Bosch posted a new record, selling 250 million high-pressure injectors. The company was especially successful with driver-assistance and infotainment systems.

The Consumer Goods business sector grew 6.2 percent to 17.7 billion euros in sales revenue. Both Power Tools and BSH Hausgeräte GmbH again presented many connected products in 2016.

Sales of the Energy and Building Technology business sector grew by 3.2 percent to 5.2 billion euros. The Thermo-technology, Security Systems, and Service Solutions divisions are posting ever greater sales with connected solutions such as smart heating systems, video technology, and services such as the eCall emergency service and the concierge service.

The Industrial Technology business sector posted a 4.5 percent year-on-year drop in sales to 6.3 billion euros. Above all, developments in markets such as China, Russia, and Brazil are continuing to create difficulties for the Drive and Control Technology division. In 2016, business in the Packaging Technology division remained roughly on a par with the previous year.

“Despite unfavorable conditions, we achieved our growth forecast in 2016,” said Dr. Volkmar Denner, chairman of the board of management of Robert Bosch GmbH. “Bosch is in the midst of its most fundamental transformation process ever. Industries, markets, technologies – Bosch

is actively shaping change.”

When it comes above all to connectivity over the internet of things (IoT) and the transition to electromobility, Bosch is making upfront investments running into billions of euros. In 2016, the company increased its research and development spending to roughly 6.6 billion euros.

Bosch wants to be a leading IoT supplier. The company sees huge growth potential in the business with intelligent digital assistants.

As Bosch sees the IoT is getting personal, the group is establishing the artificial intelligence center to personalize connectivity technologies. For this reason, Bosch is investing some 300 million euros in a new center for artificial intelligence, which will round off its IoT expertise.

For 2017, Bosch is forecasting only moderate growth of 2.3 percent for the global economy. The supplier of technology and services sees risks to the economy above all in political developments in the U.S. and Europe. In 2017, Bosch again intends to stay on its growth course, and to grow faster than its respective markets. It wants to further improve the competitive and profit situation of all its divisions. ■



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Aqua Lift bacteria eat smell in your septic tank, Chanel and pond (Japan)



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By Eric Wong Chon Lap

Heavy machinery on display at CCA Construction Expo

RIISING DEMAND DRIVES CONSTRUCTION SUPPLY SECTOR

Amid increased demand from the booming construction industry, construction material supply remains a big business in Cambodia.

Cambodia's real estate market has experienced rapid growth in recent years. Growth is driven by strong construction activity, rapid industrialisation and urbanisation, the rising housing needs of a growing population living in the city, growth in business activities and a resultant increase in commercial development projects. This construction boom is being fuelled by every level of buyers. As a result, the demand for building materials has skyrocketed. However, imported building materials and infrastructure challenges make transporting these materials logistically challenging.

Urbanisation remains one of the major factors driving the private and public sector to invest in commercial, residential, industrial and infrastructure projects. With growing real estate construction activities, Cambodia's building materials sector cannot meet demand from domestic construction activities. "Basically, Cambodia has to import all types of construction materials from overseas," said Chhoun Sun Heng from Phnom Penh City Center, the developer behind various projects in the Beoung Kak area. As a result, investment in domestic expansion is vital. The domestic production gap represents an exceptional business opportunity for companies currently operating in Cambodia. Locally-made materials can be consumed not only in the domestic market, but also export-

ed to other countries.

In terms of supply, many local material suppliers, and a number of engineering agencies have become suppliers of international construction material brands. This has allowed them to monopolise the supply of certain brands that previously weren't available in the Cambodian market. The suppliers of these international brands usually develop by authorising local Cambodian dealerships, or by opening a representative office. As the market matures, they can either move into a permanent subsidiary or establish a manufacturing facility in Cambodia.

Though Cambodia currently still relies on imports of construction materials, the private sector should boost production capacity in order to meet

the high demand of building materials. In the last few years, imports of construction materials have grown due to strong demand. At the same time the prices of imported goods have declined. "Owners of large construction companies still import materials for their projects, while many smaller construction companies also import the materials," Chan Mlop Sokha from Sokha Law Firm explained.

The rapid growth of the construction sector has led to increasing imports of materials from China, Thailand, Vietnam, Malaysia and Europe. Beside the structural building components, demand and competition is also high for interior finishing materials, for example tiles, and bathroom accessories such as douches, plastic doors, taps, tubs and wash basins. Some existing suppliers acknowledge that new Chinese players are competing on

the basis of cheap pricing, undercutting suppliers and manufacturers from Thailand and Vietnam. But Chinese products generally have lower standards compare with those produced in developed countries. Products produced in developed countries are still superior in their technology, equipment and quality of products.

Furthermore, the growing consumer class in Cambodia is fuelling desire for higher standard products, particularly in the bathroom, kitchen and tile sectors. Products in increasingly high demand in Cambodia include decorative products, energy saving products, iron and steel fixture and fittings, lighting fixtures, pipes, roofing, tiles and flooring. Glass and plastic producers can also reap the benefits of growing demand from the construction sector.

Until now, Cambodia has had to

look overseas to meet demand for certain building materials. The recent worldwide focus on a clean environment and the use of environmentally-friendly materials, there is also great potential in Cambodia for green building and construction materials. One of the challenges facing the construction materials industry is the large amount of pollution that production entails. Construction companies in Cambodia can go for greener, safer, more efficient materials, and more eco-friendly and value-added products. To achieve this, the industry should tackle problems such as outdated technology and environmental pollution. It can be said that due to outdated technology, factories cannot produce some high-quality materials for modern construction work.

Most of the demand for construction materials comes from the resi-



dential sector, followed by commercial, industrial, and infrastructure projects. Demand from infrastructure projects is still low. The recent growth in demand for cement reflects not only more homebuilding to serve the growing middle class in Cambodia, but also the growth in state- supported investments, tourism and infrastructure developments.


Building material suppliers are thus set to benefit from continued investment in the real estate and capacity growth. As a result, sales are increasing year-on-year due to the increasing demand from construction sites. However, residential sales have been declining in recent months causing some slowing in construction material sales. With the expected slow-down in

the residential segment, this may hinder the overall growth of the construction material markets in the coming years.


As a result, it is likely that the long term key driver in Cambodia’s building material industry will be government infrastructure investments. We can also expect higher government spending on infrastructure, and this will also likely galvanise private investment and spark a rise in construction materials demand. That is good news for the construction sector and suppliers of building materials as urbanisation in Cambodia still has a long way to go. After all, the Cambodian construction materials market remains underpenetrated. Cambodians living in less-developed provinces and cities outside


Phnom Penh will seek to emulate the consumer lifestyles of residents living in Phnom Penh.


In summary, the market for construction materials is thriving. Construction momentum has been strong in Cambodia and remains an attractive investment destination for building-related industries and the outlook remains bright. Newer products will enter the market will continue to develop and become more sophisticated. Construction materials such as ceramic tiles will be the backbone of strong demand going forward and increases in production are unlikely to pose a threat to sales and profit margins in the market ■



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CCA ATTENDS 1ST CONSTRUCTION JOB FAIR



Job fair at Preah Kossamak Polytechnic Institute



Hundreds of engineering students learned about the backgrounds, products and services of Cambodia Constructors Association (CCA) members thanks to the 1st Preah Kossamak Polytechnic Institute (PPI) Job Fair.

Hosted at the PPI Campus by the Ministry of Labor and Vocational Training on 17 February the job fair aimed to link students from construction-related majors to various job vacancies in the industry. The show featured 10 booths from leading companies in the construction and property industries including the Cambodia Constructors Association

which represents private companies in the construction industry.

The companies which participated in the fair were; CCA members Chip Mong Group, Schneider Electric, and Comin Khmère as well as Japan International Cooperation Agency (JICA), Mega, Himoina, Seatel, Borey Peng Houth, and OMRON. The exhibitors ranged from property developers to mechanical and electrical (M&E) product suppliers and installers to telecoms companies.

The Preah Kossamak Polytechnic Institute is the leading institute in providing technical and business skills

in Cambodia. PPI is one of the public vocational technical institutions under the Ministry of Labor and Vocational Training.

Established in 2011, the Cambodia Constructors Association has also organized the Cambodia Construction Industry Expo for the last four years. This flagship event is attached to its annual Cambodia Constructors Summit. This year's expo is scheduled for 30 November-2 December 2017 with over 300 hundred booths and over 10,000 visitors expected to attend. ■

CCA GREETS HONG KONG BUSINESS DELEGATION



The Cambodia Constructors Association (CCA) welcomed a high-level business delegation from Hong Kong in February for discussions on investment opportunities in the kingdom's construction and real estate markets.

During the meeting at the Canadia Bank Office on 27 February, the 20 top executives from CCA member companies exchanged insights with 24 business leaders from Hong Kong Infrastructure Development and Real Estate Services and Professional Services. The goal was to allow them to get first-hand information about trade and investment opportunities in Cambodia, especially in the construction and property sectors.

The Hong Kong delegation which visited Cambodia from 26 February to 3 March represented a wide range of sectors, including financial and professional services, logistics, infrastructure and real estate, trading and manufacturing, and law, all of which have shown interest in the kingdom's investment potential.

During the hour-long meeting, Neak Oknha Pung Kheav Se, chairman of both the CCA and the Canadia Bank Group, reported on investment opportunities and the situation in construction markets to the guests. He noted that international investment was pouring into Cambodia, which was driving strong economic growth and accelerating development in key sectors.

Recognising the growing economic ties between Cambodia and Hong Kong, the delegates expressed great interest in doing businesses in Cambodia.

Representing the private construction industry, the CCA regularly welcomes international delegates who wish to explore business and investment opportunities especially regarding construction in the kingdom.

Neak Oknha Pung Keav Se also escorted the Hong Kong Delegation to visit the Council for Development of Cambodia (CDC) and Ministry of Land Management, Urban Planning and Construction (MLMUPC) to learn more about the investment environment in the nation. ■



CAMBODIA CONSTRUCTOR'S ASSOCIATION PRESIDENT TAKES ON NEW ROLE

As a Chinese-Cambodian descendant and a leading figure in Cambodia's business community, Neak Oknha Pung Kheav Se was recently elected as the new head of the Cambodian-Chinese Association in Cambodia, succeeding Oknha Duong Chhiv, who has retired after holding the post for the last 16 years.

At a dinner reception for over 4,000 Chinese and Cambodian participants presided over by Samdech Prime Minister Hun Sen on 4 February at Diamond Island, Neak Oknha Pung Kheav Se gave a detailed overview of this significant association.

The Cambodian-Chinese Association was established in Cambodia

in 1990 and as the community has grown over the years, the current membership now consists of 140 associations including all five Chinese ethnic communities, 13 big Chinese surnames, branches of Chinese-Cambodian communities from Cambodia's 25 cities/province, and 50 Chinese schools with over 50,000 students.

Today, about 1 million people of Cambodian-Chinese descent and Chinese people are living in Cambodia. Among them, 800,000 are Chinese descents born in Cambodia and the rest are Chinese migrants originated from China, Hong Kong, Macao, and Taiwan.

"This association was incepted to

inspire all Cambodian-Chinese people living in Cambodia to jointly contribute to the socio-economic developments in this country. The association has also attracted many overseas Cambodian-Chinese investors to do business in Cambodia," the new president explained.

The association now plans to expand its operations and activities to serve for the prosperity of Cambodian-Chinese people here as well as help contributing to Cambodia's economic development. The association has also set up two new offices for trade facilitation and legal consultancy.

Neak Oknha Pung Kheav Se, left



Cambodia to Canada in the 1970s due to the civil war. He returned in 1991 and established Canadia Bank, currently the second-largest commercial bank in Cambodia.

He is also the director of the kingdom's largest conglomerate the Overseas Cambodian Investment Corporation (OCIC), the developer behind dozens of real estate projects including the multibillion-dollar Diamond Island satellite city and Chroy Changvar satellite city.

He was also recently elected as

head of the Cambodia Constructors Association for its 2nd mandate, and is chairman of the Association of Banks in Cambodia. 40 delegates from the Cambodia Constructors Association were also invited to attend the hallmark dinner event to celebrate his presidency of the Cambodian-Chinese Association.

During his speech, Samdech Prime Minister Hun Sen outlined his strong support for the Cambodia-China Strategic Partnership Policy saying that, "I appeal to every person of

Cambodian-Chinese descent from all associations and surnames to implement cooperation in the framework of strategic partners between Cambodia and China, which during the latest visit, President Xi Jinping and I have promoted to comprehensive strategic partner status. This has been the pride of a long-lasting historic relation between Cambodia and China". ■



KOREA-CHINA CLUB SEEKS CAMBODIA INVESTMENT OPPORTUNITIES

The Cambodia Constructors Association (CCA) gave a presentation on the investment opportunities in Cambodia's construction and property industries to a delegation representing the Korea-China Friendship Association based in Jiangsu, China in February.

The delegation, comprised of some of the largest ventures in the China and Korea construction and real estate industries, aimed to study

construction market and real estate developments in the kingdom. Their intention is to assess the feasibility for developing multi-use projects comprising of condominiums, shopping malls and office space.

During an hour-and-a-half meeting at the association secretariat, the CCA representatives presented details of Cambodia's construction market to the guests by highlighting the city's expansion planning and

direction, population growth, and legal procedures for construction projects, etc.

Representing the private construction industry, the Cambodia Constructors Association regularly welcomes international delegates who wish to explore business and investment opportunities related to construction and property markets in the kingdom. ■

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▶ HCMC luxury market booming

The luxury condominium market is booming in Ho Chi Minh City, as Vietnam’s largest city continues its drive as the powerhouse of the ASEAN real estate sector.

A recent CBRE report described the market as ‘upbeat’ with 43,861 condo units coming online in 2017, with 1,627 of them in the luxury sector.

This follows a strong 2016 when

37,419 units were launched. Though the total of 35,008 units sold in 2016 was down 4.5 percent from 2015, prices rose 4.6 percent year on year in the same period.

Much of this growth is being driven by the confidence of Asian investors in Vietnam’s economy with Foreign Direct Investment (FDI) at its highest level in eight years.



▶ Singapore masterminds new district

Planning for an exclusive new district in Singapore is being led by Dutch company KCAP Architects & Planners according to the Singapore Urban Redevelopment Authority (URA).

A mixed-use masterplan is being developed for the “Lakeside Gateway” area in Jurong Lake District, linked to the new terminal of the Kuala Lumpur high-speed line.

The plan focuses on

creating a “district of the future” with a concept based around the “integration of new waterways and a series of green spaces within Jurong Lake District while manifesting a strong, distinctive identity” in what will become

Singapore’s second business district.

An exhibition in mid-2017 will gauge public feedback before final planning later in the year.

INTERNATIONAL BRIEFS



▶ Myanmar real estate stabilising

Myanmar’s real estate sector is stabilising after heated growth and industry experts believe the market will now become stronger.

After the lifting of sanctions and the subsequent influx of international investment earlier in the decade, wild real estate speculation resulted in an overheated market.

A 2016 government moratorium on permits for buildings over 9 storeys effectively cooled the market and halved the number of construction projects.

While this immediately dampened overall economic growth to 1.3 percent below the 7.8 percent World Bank prediction, experts believe that stable future growth in real estate, buoyed by political stability, is realistic and beneficial.

Yangon has 6,000 luxury condo units but closures of units have fallen from 80 to 50 percent since 2013.

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គ្រាប់ពេជ្រ **4** លី





▶ Capitaland goes Grade A in Vietnam

Capitaland, one of Singapore's leading property developers, has purchased a site to build its first international Grade A office tower in Ho Chi Minh, Vietnam.

Capitaland Vietnam has acquired a 0.6-hectare site in District 1 to construct 1 240 metre high premium office facility and will utilise USD500 million fund it has dedicated to the Vietnam market.

"The acquisition and development of our first Grade A office tower in a prime location in Ho Chi Minh City, serves to diversify Capitaland's portfolio and strengthen our foothold in Vietnam," said Lim Ming Yan, president and group CEO of Capitaland in a company statement.

The tower will link to a planned metro station and will include retail units on the ground and basement levels.



▶ Malaysia property awards on go

Nominations for the fourth annual Asia Property Awards (Malaysia) are open with organisers expecting to build on the extraordinary success of last year's programme.

The Asia Property Awards (Malaysia) reward the country's finest property developers and projects located in the established and emerging property markets of Kuala Lumpur, Penang, Ipoh, Melaka, Kota Kinabalu and Iskandar. The award categories are divided into three sections, namely Developer, Development and Design.

"What the Asia Property Awards gives local developers is a credible and internationally-recognised platform to aim high and continue producing world-class developments," said Terry Blackburn, founder and managing director of the PropertyGuru Asia Property Awards.

Nominations for the Cambodia Property Awards open on 6 July.



▶ Chinese outbound investment hits new heights

Chinese outbound capital flow into global real estate set a new record in 2016 with USD33 billion in overseas commercial and residential property investment. This represents an increase of nearly 53 percent year-on-year.

90 percent of all Chinese outbound investment in real estate went into land, offices and hotels over the past three years but 2016 saw significant increases in the hotel and industrial sectors especially in the US, according

to a recent JLL's Global Capital Flows report.

While investment in account for capital in the last three years, the hotel and industrial sectors showed the largest increase in 2016 due to significant transactions in

the U.S. in the form of portfolio sales and Chinese appetite for industrial parks.

International land acquisitions by Chinese also rose by 44 percent in 2016 with significant investments in Hong Kong, Australia and Malaysia.



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► **Government announces water taxi service**

In an effort to provide alternative transport routes to overcome the capital's traffic congestion and provide improved links between the capitals suburban areas, the government has announced plans to launch a water taxi service.

At the recent IBC Business Summit, Minister of Public Works and Transport and Senior Minister Sun Chantol told key business leaders that the govern-

ment needed to utilise its key natural resources as part of an integrated transport policy.

The USD22-million Water Taxi Service will go into operation in 2018 on a 25km stretch of the Tonle Sap and Bassac Rivers and will be managed by City Hall. 20 boats capable of carrying 90 people each will service nine stations along the planned route.



► **Bamboo celebrated at local festival**

The inaugural CAMBOO Festival will be hosted in Phnom Penh's Freedom Park in March where six of the kingdom's architecture and engineering universities will compete.

Organised by Building Trust International, the festival will showcase the most ingenious uses of bamboo in passive, sustainable design and architecture.

Building Trust is also running a design challenge for a bamboo pavilion that will form the centerpiece of the fair. The challenge is open to architects, designers and engineers worldwide.

"We want to celebrate Cambodia's natural resources and landscape and promote the amazing new industries working with natural products," David Cole, the founder and director of Building Trust International, told RealEstate.com.kh.



► **White Building residents hold out for cash**

Many residents in Phnom Penh's dilapidated White Building appear eager to sell their properties for cash rather than wait for the land to be redeveloped despite

the advice of the Ministry of Land Management, Urban Planning and Construction (MLMUPC).

After years of rumours surrounding the iconic property, the MLMUPC

announced in October 2015 that it planned to work with a developer to build a 21-storey mixed use tower. Residents were offered new apartments in the development if they were relocated

for four years until construction was complete.

Many residents remain sceptical of these assurances however and want to sell their properties for cash and move out of the area.

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D.I. RIVIERA'S TWO TOWERS TO OPEN IN 2017

Rising over the three rivers at the northern edge of Phnom Penh's Diamond Island, two of the five D.I. Riviera Condominium towers are scheduled to open in late 2017.

Located at Diamond Island of Phnom Penh's Tonle Bassac, Diamond Island Riviera features five towers: The 33-floor Towers A and B, and the 42-floor Towers C, D, and E that will jointly carry the ship-like sky park. The 5-hectare compound combines five-star condominiums, a luxury hotel, 104 modern shop-houses (flats), the state-of-the-art D.I. Riviera Plaza with commercial space, sporting and entertainment areas in the sky park.

The five towers comprise about 1,300 residential saleable units with sizes ranging from 47 m² to 360 m². Price per unit starts from USD120, 000.

With strong interest from both local and international buyers, sales for

Towers A (272 units) and B (433 units) having almost sold out with few units left by the end of February, the developer told Construction and Property Magazine that the structural work has been completed and the grand opening and handover for these buildings is slated for late 2017. Condo units in both towers are divided between those with either city, shopping mall or river view types ranging in size from 47m² to 207m².

D.I. Riviera is the largest condominium project located in Diamond Island City. The complex covers a total landmass of 50,000m² on a construction area of 300,000 m². This project is jointly developed by Friendship International Development Limited (Shop house and shopping mall) and Jixiang Investment Cambo Co., Ltd (Condominiums) and financed by Canadia Bank., PLC.



Perfect design and fashionable facilities are the key highlights of the project. Moreover, the two floor basement parking lot can accommodate 2,000 cars making parking easy. D.I. Riviera has not only the best location but also the best view overlooking the three rivers of the Mekong, Tonle Sap and Bassac. This has classified D.I. Riviera, the pearl of Diamond Island.

Towers C, D and E strongly face the three rivers, giving peaceful views to residents and visitors. As construction work progresses, sales have now opened for Tower E (472 units) with standard unit sizes ranging from 58m² to 176m². The sales schedule for the two remaining Towers C and D (126 units) have not yet been announced, according to the D.I. Riviera' sales department. The developer has also confirmed plans to establish a five star hotel in Tower C as soon as construc-

tion is completed.

Another unique design feature which sets it apart from other projects in Cambodia is the ship-like sky club 150m above the ground spanning Towers C, D and E. It also has a spacious area for gym, nightclub and a romantic restaurant with views across the whole of Phnom Penh.

Thanks to all customers who support the project, D.I. Riviera offers owners with five-star property service managed by the Japanese top property management company, Nihon Housing company and the Taiwanese top property management company Tokyo property management company.

"With rapid development in Phnom Penh, traffic systems and residential locations to meet dwellers' demands are a big worry. That is why the government licenses for the development of diamond island satellite city which

was once a calm island covered by minor crops and weeds," Phnom Penh Deputy Governor, Kuong Sreng said at the D.I. Riviera's sale centre opening in 2013.

D.I. Riviera project was launched along with the opening of its Sales Center on 23 January 2013 attended by hundreds of high ranking government officials and local and international high-end guests. Located just south of D.I. Riviera construction site, the Sales Office also features a luxury showroom that allows interested buyers to feel and touch all amenities of its sample units ranking from one-bedroom unit, to two-bedroom and to penthouses. A state-of-the-art theatre is also installed to allow guests to view the entire project digitally.

For more information and sales, contact: 023 666 2222 / 023 668 2222.



អាគារ ២ នៃ RIVIERA នឹងបើកក្នុងឆ្នាំ ២០១៧

“
 D.I. Riviera ជាគម្រោងខុនដូរដ៏ធំបំផុត
 ដែលស្ថិតនៅទីក្រុងកោះពេជ្រ។
 គម្រោងនេះត្រូវបានសាងសង់នៅលើ
 ផ្ទៃដីទំហំ ៥ហិកតា និងនៅលើផ្ទៃដី
 គម្រោងសរុបទំហំ ៣០ហិកតា។
 គម្រោងទាំងមូលរួមមានខុនដូរផ្កាយ
 ប្រាំ សណ្ឋាគារប្រណិត ផ្ទះអាជីវកម្ម
 ទាន់សម័យ តំបន់ពាណិជ្ជកម្មល្អឥត
 ខ្លោះ មជ្ឈមណ្ឌលលក់ទំនិញ កីឡា
 និងកន្លែងកំសាន្តស្ថិតនៅសួនកំសាន្ត
 កណ្តាលវេហាលើអាគារ។
 ”

ស្ថិតនៅចំនុចប្រសព្វនៃទន្លេទាំង៣ ភាគ
 ខាងជើងនៃទីក្រុងកោះពេជ្រ អាគារ
 ខុនដូរ ២ ក្នុងចំណោមអាគារខុនដូរទាំង
 ៥ នៃគម្រោង D.I. Riviera នឹងត្រូវសម្ពោធនៅ
 ចុងឆ្នាំ ២០១៧ នេះ។

គម្រោង D.I. Riviera មានអាគារខុនដូរ
 ចំនួន ៥ ៖ អាគារ A និង B មានកំពស់ ៣៣ជាន់
 អាគារ C, D និង E មានកម្ពស់ ៤២ជាន់ ដែល
 រួមគ្នាទ្រទ្រង់លំហអាកាសរាងជាកប៉ាល់ដ៏ធំ
 មួយ។ សាងសង់លើផ្ទៃដីទំហំ ៥ហិកតាគម្រោង
 ទាំងមូលរួមមាន ខុនដូរផ្កាយប្រាំសណ្ឋាគារ
 ប្រណិត ផ្ទះអាជីវកម្មទាន់សម័យចំនួន ១០៤
 យូនីត តំបន់ពាណិជ្ជកម្មល្អឥតខ្លោះ មជ្ឈ-
 មណ្ឌលលក់ទំនិញ និងកន្លែងកំសាន្ត ស្ថិតនៅ
 សួនកំសាន្តកណ្តាលវេហាលើអាគារ។

អាគារទាំង៥មានខុនដូរសរុបចំនួនប្រហែល
 ១៣០០យូនីត ដែលមានផ្ទៃក្រឡាចាប់ពី
 ៤៧ម៉ែត្រការ៉េដល់៣៦០ម៉ែត្រការ៉េ។ ដែល
 តម្លៃក្នុងមួយយូនីតចាប់ពី ១២០ពាន់ដុល្លារ
 ឡើងទៅ។

ដោយមានចំណាប់អារម្មណ៍ខ្លាំង ពីសំ-
 ណាកភ្ញៀវក្នុងស្រុក និងបរទេស ខុនដូរក្នុង

អាគារ A (២៧២យូនីត) និងអាគារ B (៤៣៣
 យូនីត) ត្រូវបានលក់អស់ និងនៅសល់ខុនដូរ
 តិចតួចប៉ុណ្ណោះគិតត្រឹមចុងខែកុម្ភៈ។ ក្រុមហ៊ុន
 អភិវឌ្ឍន៍បានប្រាប់ទស្សនាវដ្តីសំណង់ និង
 អចលនទ្រព្យថា ការងារសាងសង់គ្រឿង
 បង្ហូរបស់អាគារទាំងពីរនេះបានបញ្ចប់ជាស្ថាពរ
 ហើយការបើកសម្ពោធនិងការប្រគល់លំនៅ
 ឋានជូនម្ចាស់ផ្ទះ នឹងធ្វើឡើងនៅចុងឆ្នាំ ២០-
 ១៧នេះ។ ខុនដូរដែលគ្រោងនឹងបញ្ចប់នេះ
 មានផ្ទៃក្រឡាចាប់ពី ៤៧ម៉ែត្រការ៉េដល់២០៧
 ម៉ែត្រការ៉េ ដោយបែងចែកជាប្រភេទផ្ទះដែល
 បែរមុខទៅរកទីក្រុង ផ្សារ និងមាត់ទន្លេ។

D.I. Riviera ជាគម្រោងខុនដូរដ៏ធំបំផុត
 ស្ថិតនៅទីក្រុងកោះពេជ្រ។ គម្រោងនេះត្រូវ
 បានសាងសង់នៅលើផ្ទៃដីទំហំ ៥០ពាន់ម៉ែត្រ
 ការ៉េនិងនៅលើផ្ទៃដីគម្រោងសរុបទំហំ៣០០
 ពាន់ម៉ែត្រការ៉េ។ គម្រោងដ៏មហិមារនេះ គឺជា
 ការវិនិយោគរួមគ្នារវាងក្រុមហ៊ុន Friendship
 International Development Limited
 (សំណង់ផ្ទះល្វែងនិងផ្សារទំនើប) និងក្រុម-
 ហ៊ុន Jixiang Investment Cambo Co. Ltd.
 (អាគារខុនដូរ) ក្រោមហិរញ្ញបទានពីធនាគារ
 កាណាឌីយ៉ា។



D.I. RIVIERA
The Future of Phnom Penh
麗薇雅廣場



東京都物業管理機構
日本NIHON HOUSING株式会社關係企業

The Top Taiwanese property management company
台灣第一物業管理公司



日本ハウズイング株式会社

The Top Japanese property management company
日本第一物業管理公司

To enter D. I. Riviera, give you a Five Star home
進駐麗薇雅廣場 給您五星級的家



ការរចនាយ៉ាងស្អាតនិងការចំពាក់សម្ភារបរិក្ខារទាន់សម័យ គឺជាគន្លឹះដ៏សំខាន់នៃគម្រោងនេះ។ លើសពីនេះទៅទៀតទឹកនៃងងឹតចតរថយន្តក្រោមដីចំនួនពីរជាន់ អាចផ្គត់ផ្គង់រថយន្តចំនួន ២ពាន់គ្រឿង ដែលផ្តល់ភាពងាយស្រួលដល់ការចតយានយន្ត។ D.I. Riviera មិនមែនត្រឹមតែស្ថិតនៅទីតាំងល្អដាច់គេនោះទេ ថែមទាំងជាកន្លែងដ៏ល្អក្នុងការគយគន់នូវទន្លេទាំង៣ គឺទន្លេមេគង្គ ទន្លេសាប និងទន្លេបាសាក់។ ចំណុចទាំងនេះបានធ្វើឲ្យ D.I. Riviera ត្រូវបានទទួលស្គាល់ថាជាគុជនៃទីក្រុងកោះពេជ្រ។

ចំណែកខុនដូរ C, D និង E ដែលស្ថិតនៅទល់មុខទន្លេទាំងបី និងផ្តល់ជូនទស្សន៍វិទ្យុភាពយ៉ាងស្រស់ត្រកាលដល់អតិថិជន និងភ្ញៀវ។ កន្លែងពេលដែលការសាងសង់កំពុងបន្ត ការលក់សំរាប់អគារ E (៤៧២យូនីត) បានចាប់ផ្តើមជាមួយនឹងទំហំខុនដូរស្តង់ដារចាប់ពី៥៨ម៉ែត្រការ៉េដល់១៧៦ម៉ែត្រការ៉េ។ ពេលវេលានៃការដាក់លក់សម្រាប់អគារ C និង D (១២៦យូនីតមិនត្រូវបានប្រកាសឲ្យដឹងនៅឡើយទេ។ នេះបើតាមបុគ្គលិកការិយាល័យលក់នៃគម្រោងនេះ។ ក្រុមហ៊ុន

អភិវឌ្ឍន៍ ក៏បានបញ្ជាក់ឲ្យដឹងពីផែនការដំណើរការសណ្តាគារផ្ទាយ ៥ នៅក្នុងអគារ C ផងដែរ នៅពេលដែលការសាងសង់បានរួចរាល់។

ការរចនាដ៏ល្អឥតខ្ចោះមួយទៀតដែលធ្វើឲ្យគម្រោងនេះលេចធ្លោពីគម្រោងនានាក្នុងប្រទេសកម្ពុជានោះគឺស្តុនកំសាន្តលំហែកាសដែលមានរាងជាកំប៉ាល់ស្ថិតនៅកម្ពស់ ១៥០ ម៉ែត្រពីដី ហើយលាតសន្ធឹងលើអគារ C, D និង E។ វាក៏មានទីតាំងហាត់កីឡាដ៏ធំទូលាយក្លឹបកំសាន្តពេលវារី និងភោជនីដ្ឋានជំរុំមេនទិចជាមួយនិងទេសភាពនៃទីក្រុងភ្នំពេញ។

អរគុណអតិថិជនទាំងអស់ដែលគាំទ្រគម្រោងនេះ D.I.Riviera នឹងផ្តល់ជូននូវសេវាគ្រប់គ្រងប្រតិបត្តិការផ្ទាយ ៥ ដ៏ពិសេសជូនអតិថិជន ដោយមានការគ្រប់គ្រងដោយក្រុមហ៊ុន Nihon Housing ដែលជាក្រុមហ៊ុនគ្រប់គ្រងប្រតិបត្តិការលំដាប់ថ្នាក់លេខមួយនៅប្រទេសជប៉ុន និងក្រុមហ៊ុន Tokyo Property management ក៏ជាក្រុមហ៊ុនគ្រប់គ្រងប្រតិបត្តិការលំដាប់ថ្នាក់លេខមួយនៅប្រទេសជប៉ុន មកពីប្រទេសតៃវ៉ានផងដែរ។



**សម្រាប់ព័ត៌មានបន្ថែមសូមទំនាក់ទំនងមក
ការិយាល័យលក់របស់អគារ D.I.Riviera
តាមរយៈទូរស័ព្ទ ០២៣ ៦៦៦ ២២២២
០២៣ ៦៦៤ ២២២២**



REAL ESTATE INVESTMENT INCENTIVES IN CAMBODIA

By Eric Wong Chon Lap



Dara Sakor Resort by Union Development that receives investment incentives from the Cambodian Government

Investing in Cambodia offers some of the most attractive incentives in the region. However, only projects over a certain size can apply for Qualified Investment Project (QIP) incentives.

A Qualified Investment Project (QIP) is an investment project that has received a final registration certificate. To be admitted as a QIP, the investor has to first register the investment project with the Council for the Development of Cambodia (CDC) or the Provincial-Municipal Investment Sub-Committee to receive a final registration certificate.

For an investment project

recognised as a QIP by the CDC, there are a number of eligible benefits, for example; exemption on profit taxes (this exemption only applies to the Tax on Profit and certain other income taxes); exemption on custom duties; or special depreciation allowances. The 'tax holiday' is often only in place for the first three to five years and if the company does not expect to turn a profit until Year 6, a QIP may not provide much of a tax incentive.

For real estate developers, it is particularly important to understand that QIPs can receive exemptions on customs duties for the importation of production

equipment, and construction materials. As a QIP provides an exemption from import duties, the QIP status may be essential if it is import reliant for example. Depending on the scale of investment, other incentives are also available. There are different sets of criteria used to evaluate the eligibility of QIPs including the activities of the business, or the amount of registered investment capital. On the other hand, in order to import production equipment, construction materials, or production inputs (with the exemption of customs duties or taxes), a QIP must fulfill conditions such as,

1) Investors or their representatives shall apply for a master list of imported goods from CDC

2) After receiving approval from the CDC, the above master list shall be submitted to the Department of Customs Procedure.

3) When goods on the above master list are imported, investors or their representatives shall apply for a customs permit at the Department of Customs Procedure, attaching supporting documents such as authorisation letters, invoices, packing lists, transportation documents and other related documents as necessary.

4) After obtaining the cus-

toms permit, investors or their representatives shall complete the procedure of customs declaration.

For foreign investors meeting the necessary conditions, obtaining a QIP status is not a big problem, and one-stop services or business consultants can assist them if necessary. For small investors, such as the case of establishing offices, shops, and restaurants, the process is easy with little procedural hassles, unlike some other countries that set minimum capital requirements for foreign investors. Bear in mind that the QIP status is not provided to all small investments. A number of specific industries are only eligible for the QIP sta-

tus if they can reach a minimum investment threshold. Depending on the sector, some thresholds are based on the investment amount (for example, anywhere from USD200,000 to more than USD2million) or calculated based on the scope of the project.

In conclusion, it is recommended that potential investors first consider the full list of investments available for a QIP, or consult with a local advisor regarding their specific investment. As a foreign investor, it is also recommended to first reach out to a qualified tax advisor in order to ensure maximum benefit from their incentives ■



The new Coca-Cola plant in the Phnom Penh SEZ



The Peak luxury condo development has enjoyed success

By Eric Wong Chon Lap

PHNOM PENH'S HIGH-END CONDOMINIUM MARKET STRUGGLES

High-end condominiums are rapidly rising in the premium areas of Phnom Penh, among which the most popular are Boeung Keng Kang 1 and Diamond Island.

This trend has however resulted in a split property market and while Phnom Penh's low-end condominium market remains bullish, the high-end market is struggling amid the risk of oversupply.

For property developers, it is right to say that by shifting the focus towards higher-end condominium projects, they can compete with continually rising land prices.

However, developers should also be aware of limited demand in the luxury condominium segment due to its much smaller base of potential buyers. If developers continue to launch new high-end condominium projects at the same rate as in recent years, demand will undoubtedly struggle to keep pace because prospective buyers of luxury condominium projects are spoiled for choice.

Chhuon Sun Heng from Phnom Penh City Center, the developer behind various projects in the Boeung Kak area believes that buying condominium units in Phnom Penh is still relatively

cheap compared to other cities in the region. At the same time he also suggests that, "the current demand of condominium units in the market cannot absorb all the supply".

On the outskirts of Phnom Penh, prices are quickly rising and newly launched properties are now selling for up to USD2,000 per square metre. For example, one real estate developer is advertising their four-bedroom penthouse condominium unit with a rooftop pool in Chroy Changva for over USD500,000. Another developer is bringing four-bedroom, four-bathroom apartments with floor-to-ceiling



The Bridge luxury condo development has sold strongly

windows and Phnom Penh skyline view in Chroy Changva onto the market for over USD350,000. "Investors should pick a location close to the main road. Sales will be successful if a residential project is located on a main road." Chan Mlop Sokha from Sokha Law Firm said.

For investors from Hong Kong, Malaysia, Singapore and Taiwan, Phnom Penh is appealing as it is geographically close and is a cheaper alternative than other Southeast Asian cities. With an average of about 5 to 7 percent, rental yields offered by new condominium developments in Phnom Penh are high. On the other hand, Vietnam and Thailand are only a short distance away.

Expats and investors may dream about living in townhouses in Cambodia but regulations restrict these foreigners to buying condominiums (as they are not allowed to own land, except under 30-year leases, some-

times with the option of renewal but this is not common in Phnom Penh). Furthermore, in any condominium buildings, only 70 percent of the total spaces can be allocated to foreign buyers according to the law. At present, the majority of foreigners, largely from Hong Kong, Malaysia, Singapore and Taiwan, are cash buyers. Money used to purchase these properties mostly comes from overseas as foreign currency and there are also foreigners borrowing locally. At present, Mainland Chinese buyers remain largely absent as they prefer to invest in more developed or western cities.

Cambodian citizens make up less than half of the purchasers of condominium units. Traditionally, wealthy locals preferred detached houses, shop houses and villas with no one living on top of them. Today, young professionals may have to forgo such luxuries for convenience. For lower and middle-income Cambodians, they can now purchase a condominium unit in a sub-

urban area at a very affordable price. While suburban shop houses and villas offer greater living space to accommodate a larger family, with upcoming infrastructure projects in the pipeline and under construction, suburban condominium units may offer superior potential for capital gains, and greater geographical convenience.

In conclusion, future luxury condominium launches run the risk of getting lost in the currently overcrowded market without a unique design or selling point.

Reasons foreigners buying properties in Cambodia

- Foreigners in Cambodia cannot own land

- Phnom Penh's temperature range from average lows of 21C in December to average highs of 35C in April, with a monsoon season from June to October

- Expats with work permits in Cambodia have increased to over 50,000 ■



VTRUST TOWER OPENS TO TENANTS



VTRUST Tower, a 15-storey office building with about 18,000 square metres of high-end leasable area has opened for occupation.

Officially launched on 17 February, the uniquely-designed building dedicated to high grade office space is located along Czech Republic Blvd within Phnom Penh's bustling commercial hub. It has been developed and is operated by VTRUST Group, one of Cambodia's leading facility management agencies.

The tower, previously known as GT Tower, was completed and put into service at the end of 2015. Some well-known tenants include multi-national companies such as CIMB Bank, Japan Tobacco International, Prudential, Phnom Penh Securities, Robert Bosch, VTRUST KEIAI and KICPAA, according to a VTRUST press release.

VTRUST Tower is a sophisticated, efficient, high-grade office building offering premium quality space with the latest building facilities and communication technologies, a tower deck,

swimming pool, convenient access and first-rate amenities.

Personal safety is a key priority at VTRUST Tower, and the building is designed with a number of international standard safety features including fire alarms on every floor.

VTRUST Tower uses a centralised cooling and ventilation system, energy efficient windows and spacious floors to together allow for a more comfortable workplace in Cambodia's periods of extreme weather.

The Tower's office space represents a niche market with a standard compared to the Grade-A serviced office buildings in Phnom Penh. The architectural design demonstrates modernity, elegance, and convenience.

"Upgraded serviced office spaces and facilities are much more in need today than they used to be, because as the number of businesses prosper every year, they require a more elegant place to suit their upgraded corporate image," said Kuy Vat, CEO of VTRUST Group at the building's grand

opening event.

VTRUST Group was incepted in 2003 following the establishment of VTRUST Property in 2004 as its subsidiary. Today, the company is a leading facility management expert with three office buildings under its management including the VTRUST Business Center Parkway Square and the VTRUST Business Center MTP. ■

Quick Facts about VTRUST Tower:

Owner:

VTRUST Group of Companies

Grading:

High Grade Office building

Total Leasable Area:

18,000sqm (among top 5 in term of large Leasable Area)

Parking capacity:

Huge volume parking available

Completion & in service: 2015

Height: 15 floors



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TK Avenue shopping centre in Phnom Penh

CAMBODIA'S RETAIL MARKET:

By Eric Wong Chon Lap

Cambodia is seen as one of the most dynamic and attractive retail markets in South East Asia thanks to strong economic growth and a rising middle class.

Over the last year domestic retailers have been facing growing pressure from an increasing number of foreign competitors. The retail market in Cambodia has recently seen a wave of foreign investors from China and Japan, with possibly more from Malaysia and Thailand in the coming years. "After AEON Mall opened in 2014, other shopping centres such as Sorya and Sovanna Shopping Center have become increasingly challenged for their retail vacancies," explained Chhuon Sun Heng from Phnom Penh City Center.

With a population of over 15 million and the ASEAN Economic Community (AEC) established in 2016, Cambodia's retail market remains enormously appealing to both domestic and foreign retailers. One of the most significant driving forces contributing to the rise of Cambodia's retail sector is the rise in purchasing power and growth in consumer retail spending that has

accompanied an increase in disposable income.

With such potential, Cambodia has become a favourite destination for many foreign retailers thanks to the new and aspiring middle class population. For domestic retailers, such developments can raise concerns - the threat of losing market share, being eventually wiped out, or losing the opportunity to establish local retail brands. The dominance of foreign brands in the domestic retail markets has raised questions about the competitiveness of Cambodian enterprises. But in one respect, the surge of foreign companies can awaken these domestic retailers, driving them to change, adapt and play by international rules.

With the upcoming shopping centres in the pipelines, Cambodia's retail sector is arguably no longer exclusively dominated by domestic companies. This will increase the challenges for Cambodian enterprises. Some local retailers are not accustomed to competition from foreign enterprises. These companies should adapt by taking a more proactive and serious approach to mapping out their

development strategies. For example, widening the network of their retail outlets and forging closer ties with customers, producers and service providers etc. Local enterprises can adjust their strategies, take bolder steps and learn from these foreign enterprises.

For domestic retailers that are not proactive in seeking new ways to develop, they will surely be defeated in the face of increasingly stronger competition in this market. In fact, domestic retailers are still inferior to their foreign rivals in many respects. "The retail market is very competitive at the moment," said Chan Mlop Sokha from Sokha Law Firm. Despite having made improvements, some domestic retailers still lack professionalism and experience in chain management, shop design and goods display. On the other hand, prices are not competitive, goods are not diverse and quality control is below expectations.

To survive in this competitive market, domestic retailers first have to establish their position in the market. At the same time, they should also pay attention to e-commerce, multi-channel distribution and online solutions



AEON Mall shopping centre in Phnom Penh

A COMPETITIVE FRONTLINE

management which are very popular outside Cambodia. Multi-channels, both online and offline will inevitably be the driver of growth in the coming years. In Cambodia, one problem is the underdeveloped logistics network and distribution remains inefficient. At present, only a small percentage of retail sales come through modern trading systems, while the majority of the sales are generated from traditional markets and street stores, with the remainder coming from private street traders.

From the retail operator perspective, the appearance of giant operators such as the second Aeon (Japan) and Parkson (Malaysia) in Phnom Penh, and the possibility of Big C (Thailand) are likely to sweep Cambodia's retail market. "The growth in retail supply can be attributed to the delivery of new shopping complexes and the rise in large-scale, predominantly residential schemes with plans to incorporate notable retail components," pointed out Chhuon Sun Heng from Phnom Penh City Center. These foreign retail operators are not penetrating the Cambodian market only via joint ven-

tures. They are mostly big enterprises with the advantage of having building capital and experience with solid and well developed strategies for running international retail businesses, and these present the biggest challenges for domestic retail developers in the future.

Currently, the domestic retail market has fallen behind foreign competitors, but there are signs that a number of major domestic retail developers will catch up. A positive example is community malls inside suburban gated communities built by local developers in Phnom Penh. Domestic companies can't miss this chance to establish their new retail operator brands and lose market share. With the exception of the supermarket segment where domestic enterprises still dominate, domestic retail operators should invest in human and financial resources to prepare to compete with experienced foreign enterprises.

Competition in Cambodia's retail sector is going to get more intense as foreign retailers rush to the Cambodian market to gain market share. The

government itself can support and help these domestic retailers become more competitive in a number of ways. As penetration of foreign retailers into the country has increased, competition in the retail market has become more intense. This will put the retail market to the test and only retailers with the right positioning to meet market demand will gain market share. This pressure forces domestic retailers to rethink their business models, and also to enhance their capacity to differentiate themselves from foreign competitors.

In the future, it is predicted that shopping centres and supermarkets will play a crucial role in Cambodia's future retail industry. A rapidly urbanising market is pushing demand for large-scale modern commercial centres. Domestic enterprises should carry out market research and draw up their own strategies, strengthen cooperation with producers, diversify their sale channels both online and at physical stores in order to reach and serve the right types of consumers. ■

Bidding & Tender Analysis

Powered by <http://DailyBids.com.kh>

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All Projects (in 2016)

The data is included White Earth, Dirt Road, Natural Gravel, Laterite, Reinforced Concrete & DBST roads.

	Road Project in 2016				1 Year	Building Project in 2016				1 Year
	(Jan - Mar)	(Apr - Jun)	(Jul - Sep)	(Oct - Dec)	TOTAL	(Jan - Mar)	(Apr - Jun)	(Jul - Sep)	(Oct - Dec)	TOTAL
TOTAL	108	296	517	253	1174	100	290	232	181	894
Banteay Meanchey	5	17	26	5	53	2	4	9	7	22
Battambang	18	25	37	24	104	4	16	13	10	43
Kampong Cham	5	15	27	6	36	5	12	19	9	44
Kampong Chhnang	4	11	12	9	33	5	12	1	3	21
Kampong Speu	3	17	15	5	40	0	3	16	6	25
Kampong Thom	6	17	28	7	58	5	8	2	4	19
Kampot	1	1	16	17	35	1	10	2	7	20
Kandal	8	17	27	12	64	2	14	10	2	28
Kep	0	0	5	3	8	3	1	10	4	31
Koh Kong	0	2	9	13	24	1	15	11	4	31
Kratie	3	6	14	19	42	3	19	9	14	45
Mondulkiri	1	5	2	11	13	1	18	6	6	31
Oddar Meanchey	0	2	2	11	15	3	13	15	1	32
Pailin	1	1	2	4	8	0	9	8	2	19
Phnom Penh	12	41	83	20	144	23	48	62	34	167
Preah Vihear	0	2	28	9	49	3	4	18	2	27
Prey Veng	22	34	7	2	65	3	3	17	12	35
Pursat	2	5	23	3	33	0	14	5	3	22
Ratanakiri	1	4	19	12	36	3	8	16	9	36
Siem Reap	17	10	35	8	70	15	8	14	6	43
Sihanouk Ville	0	2	25	2	29	5	6	11	10	32
Stung Treng	3	1	3	5	9	2	6	16	11	35
Svay Rieng	4	49	16	16	85	7	16	24	5	52
Takeo	2	11	29	11	53	3	11	7	5	26
Tbong Khmum	3	6	20	19	48	2	12	2	5	21

Top 5 Project Owners for Roads in 2016

1. Phnom Penh Capital Administration (65)
2. Ministry of Rural Development (31)
3. Ministry of Public Works and Transport (29)
4. Battambang Province (15)
5. Apsara Authority (11)

Top 5 Project Owners for Building in 2016

1. Ministry of Education Youth and Sport (49)
2. Ministry of Interior (32)
3. Electricite Du Cambodge (25)
4. Ministry of Environment (24)
5. Apsara Authority (13)

Ms. Keo Sokhom, Manager,
TenderDirect Cambodia Co., Ltd.
Website : <http://dailybids.com.kh>
Phone Number : 012 83 13 16
010 83 13 19
Email : sokhomkeo@gmail.com



CASA MERIDIAN LAUNCHES LEASE-TO-OWN DEAL

In line with the maturing market and the need to attract new kinds of investors, the luxury Casa by Meridian condominium has launched a lease-to-own initiative for the first time in Cambodia.

The lease-to-own plan allows a person, family or business to lease a space first for three years and enjoy growing their family or business from there. After the three years, they can exercise the option to purchase the unit at the original price. The total accumulated rent paid during those three years would count as part payment for the purchase. If the cost of the property goes up, the purchase price of the unit remains at the original price and if the value of the property should drop, they can simply continue to lease without having to buy it.

Built on a landmass of over 6,000 square metres on Diamond Island, the USD75 million condominium project has been developed by Meridian International Holding, a subsidiary of Hong Kong-based Meridian Group. The group has three decades background in textiles, garments and property development.

Stretching up 33 floors (with two underground floors), the CASA by Meridian features 84 shop houses and 512 condo units with prices ranging from USD800,000 to over USD1 million. Shop houses will take up the first four floors with condo units from the 5th to the 29th floors. The 30th- 31st floors are reserved for a restaurant, fitness center, swimming pool, and children's playground. The development will also feature 6,469 square meters of shopping space and office space.

The lease-to-own plan announced in early January will enable buyers and tenants to rent all three property types; condo units, commercial space and office units.

98 units of the total 512 condo units are reserved for serviced apartments managed by Ascot Property Management from Singapore. About 10 units are already under this lease-to-own deal and about 40 more units are available in the whole development either for normal purchase or lease-to-own.

"We understand and emphasise with would-be home owners the challenges of owning a home. That is why

we created this unique lease-to-own plan which makes it more accessible by offering not only a prestigious address on Diamond Island as their home but also financially easier to own. This will enable our customers who wish to enjoy the lifestyle of living today at CASA by Meridian with the option to purchase after three years, mitigating financial risks," said Mr. Ko Sek Yan, CEO and Co-founder of Meridian International Holding.

CASA by Meridian is the Meridian's first property development that was originally scheduled for completion in June 2017. But Mr. Ko announced the development will be completed and ready for delivery by April 2017, three months ahead of deadline. While its second development, the USD30 million Skylar Meridian condominium featuring 385 units will be open for residents by May 2018, Meridian will also launch a third development in June called Meridian Square. This will offer multi-purpose properties in the Boeung Kok area and claims to introduce a Hong Kong lifestyle to the Cambodian market. More developments are also in the pipeline. ■



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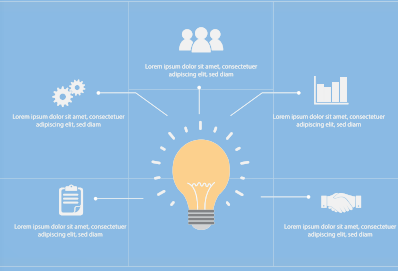
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EVENT CALENDAR | CAMBODIA 2017

June

8-10

Cambodia Architect & Decor

Cambodia Architect & Decor 2017 is the industry platform for education, knowledge exchange and sharing as well as the best source for building materials, interior design, furniture and decor. A must Visit for Cambodia Architect & Decor Industry. The 1st edition of Cambodia Architect & Decor showcased over 100 international companies & brands from over 10 countries,...

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February

24

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Cambodia Property Awards Gala Dinner

Returning for a second year in 2017, the Cambodia Property Awards is part of the regional Asia Property Awards programme organised by PropertyGuru Group. The Cambodia Property Awards is the biggest real estate event and most exclusive industry awards in the Kingdom, with the top and emerging names in real estate celebrating the best developers,...

Location : Sofitel Phokeethra Phnom Penh

Organiser: Property Guru Group

September

14-16

CAMBODIA INTERNATIONAL BUILDING CONSTRUCTION INDUSTRY SHOW

AMB Events is the biggest international trade shows organizer in Cambodia. The Group prides itself in delivering real benefits and results to all our exhibitors, visitors and delegates across Asia's emerging markets including Malaysia, Vietnam, Cambodia and Myanmar. AMB Event will showcase together with Cambodia Property Expo, CIVAR, CamEnergy, CamWater,...

Location : Diamond Island Exhibition Center, Phnom Penh

Organiser: AMB Events (Cambodia)

December

**30 Nov-
2 Dec**

Cambodia Constructors Association Summit & Expo 2017

The 5th Cambodia Constructors Association Summit & Construction Industry Expo is scheduled for December 7-9, 2017 at the Diamond Island Exhibition and Convention Center and will bring together professionals from the construction industry as well as government officials. The expo will feature some 280 booths and showcase a wide range of materials and services from building...

Location : Diamond Island Exhibition Center

Organiser: Cambodia Contractors Association



07-09 December 2017 at Diamond Island International Convention and Exhibition Center, Phnom Penh, Cambodia



For Booth Booking Please Contact Mr. Tim Vutha
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EVENT CALENDAR IN ASIA 2017

06 - 09 March 2017

Stone Fair

Location : Xiamen International Conference Center, China.
Organiser : Stone Xiamen Fair
Tel: +86 592 5959 616
Email: info@cxisf.com
www.stonefair.org.cn

07 - 10 March 2017

Architect + Construction Materials 2017

Location : Tokyo International Exhibition Center, Japan.
Organiser : Nikkie Inc.
Tel: +81 3 3512 5670
Email: tradefairs2017@smj.co.jp
www.ac-materials.jp/en

09 - 12 March 2017

Nook Asia 2017

Location : Singapore Expo
Organiser : International Furniture Fair Singapore Pte Ltd.
Tel: +65 6580 8308
Email: sales@singaporeexpo.com.sg
www.singapore-expo.com.sg

11 - 13 March 2017

Windoor Expo 2017

Location : Poly World Trade Center, China.
Organiser : Guangzhou Citiexpo Co, Ltd.
Tel: +81 3 3512 5670
Email: tradefairs2017@smj.co.jp
www.ac-materials.jp/en

16 - 19 March 2017

MegaBuild Indonesia

Location : Jakarta Convention Center (JCC)
Organiser : Reed Panorama
Tel: +6221 2556 5001
Email: N/A
www.megabuild.co.id

21 - 23 March 2017

R + T Asia Expo

Location : Shanghai New Exhibition Centre, China.
Organiser : VNU Exhibition Asia
Tel: +86 21 6195 6088
Email: rtasia@vnuexhibitions.com.cn
www.rtasia.org/en

29 - 31 March 2017

HVACR / PS Vietnam

Location : Saigon Exhibition & Convention Center - SECC
Organiser : Informa Exhibitions Pte Ltd
Tel: +84 (8) 413 5999
Email: secc@saigonnet.vn
http://www.secc.com.vn

02 - 07 April 2017

Sheet Metalex Vietnam

Location : I.C.E Hanoi (Cung Van Hoa), Vietnam
Organiser : Reed Tradex Company
Tel: +84 (04) 574 2740
Email: vccixpo@vnn.vn
www.vccixpo.vn/en

04 - 05 April 2017

FOE - Fiber Optics Expo

Location : Tokyo International Exhibition Center, Japan.
Organiser : Reed Exhibition Japan Ltd
Tel: +81 (0)3 5530 1111
Email: info@reedexpo.co.jp
www.bigsight.jp/english

05 - 07 April 2017

LEC Packaging Expo

Location : COEX Exhibition Center, South Korea.
Organiser : K. Fairs
Tel: +82 2 6000 0114
Email: eyroh@coex.co.kr
www.coex.co.kr/eng

05 - 07 April 2017

Green Energy Expo

Location : Daegu Exhibition & Convention Center, South Korea.
Organiser : Energy Expo Secretariat
Tel: +82 5 3601 5371
Email: greenkorea@exco.co.kr
www.energyexpo.co.kr/eng/

12 - 14 April 2017

Water Malaysia 2017

Location : Kuala Lumpur Convention Centre.
Organiser : Prottemp Exhibitions Sdn Bhd.
Tel: +81 3 3512 5670
Email: info@aspire2017.org.my
www.watermalaysia.com

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12 - 14 April 2017

Eco-Light Asean 2017

Location : Kuala Lumpur Convention Centre, Malaysia.
 Organiser : UBM Malaysia
 Tel: +60 3 2176 8788
 Email: ecobuild-sea@ubm.com
 www.ecobuildsea.com/EXHIBIT

12 - 14 April 2017

Solar Asia 2017

Location : Kuala Lumpur Convention Centre, Malaysia.
 Organiser : UBM Malaysia
 Tel: +603 6140 6666
 Email: ecobuild-sea@ubm.com
 www.ecobuildsea.com/solar-asia-expo

12 - 15 April 2017

LED Taiwan 2017

Location : Taipei World Trade Center Nangang Expo Hall
 Organiser : TAITRA
 Tel: +886 (2) 2725 5200
 Email: niec@taitra.org.tw
 www.twtcnangang.com.tw/zh-tw

20 - 23 April 2017

Hong Kong International Home Textiles Fair

Location : Hong Kong Convention & Exhibition Centre.
 Organiser : HKTCDC
 Tel: +852 2 582 8888
 Email: info@hkcec.com
 www.hktdc.com/fair/hkhometextilesfair-en

25 - 28 April 2017

Contech Vietnam 2017

Location : National Exhibition Construction Center.
 Organiser : Hanoi Internation Fair JSC
 Tel: +84 4 6275 2588
 Email: info@hadifa.com
 www.contechtvietnam.com/en

28 - 30 April 2017

InterBuild Qingdao

Location : Quindao Int'l Convention Center, China.
 Organiser : Qingdao Int' Expo Co.
 Tel: +86 532 8079 1023
 Email: info@cbe-qd.com.cn
 www.cbe-qd.com

28 April - 01 May 2017

HomeDEC

Location : Kuala Lumpur Convention Centre, Malaysia.
 Organiser : C.I.S Network Snd Bhd
 Tel: +60 3 7982 4668
 Email: info@homedec.com.my
 www.homedec.com.my/kl

02 - 07 May 2017

Architect Expo 2017

Location : Impact Exhibition & Convention Center, Thailand.
 Organiser : TTF International Co, LTD.
 Tel: +66 (0) 2833 4455
 Email: info@impact.co.th
 www.impact.co.th

17 - 20 May 2017

Intermach 2017

Location : Bangkok International & Exhibition Centre (BITEC).
 Organiser : UBM Asia (Thailand)
 Tel: +66 (02) 749 3939
 Email: info@bitec.net
 www.bitec.co.th

18- 20 May 2017

BuildTech Yangon 2017

Location : Myanmar Convention Centre.
 Organiser : Sphere Exhibits Pte Ltd
 Tel: +95 1 665 297
 Email: btyangon@sph.com.sg
 www.btyangon.com/en

24 - 25 May 2017

Asian Utility Week 2017

Location : Impact Exhibition & Convention Center, Thailand.
 Organiser : Clarion Events Pte Ltd
 Tel: +66 (0) 2833 4455
 Email: info@impact.co.th
 www.impact.co.th

01 - 03 June 2017

PhilConstruct VISAYAS

Location : Waterfront Cebu City Hotel, Philippines
 Organiser : Global - Link
 Tel: +63 32 232 6888
 Email: wcch@waterfronthotels.net
 www.waterfronthotels.com.ph/waterfront

07 - 10 June 2017

Asean Sustainable Energy Week 2017

Location : Bangkok International & Exhibition Centre (BITEC).
 Organiser : UBM Asia (Thailand)
 Tel: +66 (02) 749 3939
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FOR SALE: \$1600/m²



FOR SALE \$220,000

- Size: 4x16m
- Floor: 3
- Bedroom: 4
- Bathroom: 4
- Location: SMC
- Tel: 077-566888

SMC-000020



FOR SALE \$250,000

- Size: 4x16m
- Floor: 2
- Bedroom: 4
- Bathroom: 5
- Location: PPT
- Tel: 077-566888

PPT-000012



FOR SALE \$330,000

- Size: 4x16m
- Floor: 2
- Bedroom: 4
- Bathroom: 5
- Location: PPT
- Tel: 077-566888

PPT-000013



FOR SALE \$350,000

- Size: 4x16m
- Floor: 2
- Bedroom: 4
- Bathroom: 5
- Location: PPT
- Tel: 077-566888

PPT-000014



FOR SALE \$250,000

- Size: 4x16m
- Floor: 3
- Bedroom: 5
- Bathroom: 6
- Location: PPT
- Tel: 077-566888

PPT-000018



FOR SALE \$275,000

- L.Size: 7.5x20m
- H.Size: 6x12m
- Bedroom: 4
- Bathroom: 5
- Location: PPT
- Tel: 077-566888

PPT-000016



FOR SALE \$270,000

- L.Size: 7.5x20m
- H.Size: 6x12m
- Bedroom: 4
- Bathroom: 5
- Location: PPT
- Tel: 077-566888

PPT-000017

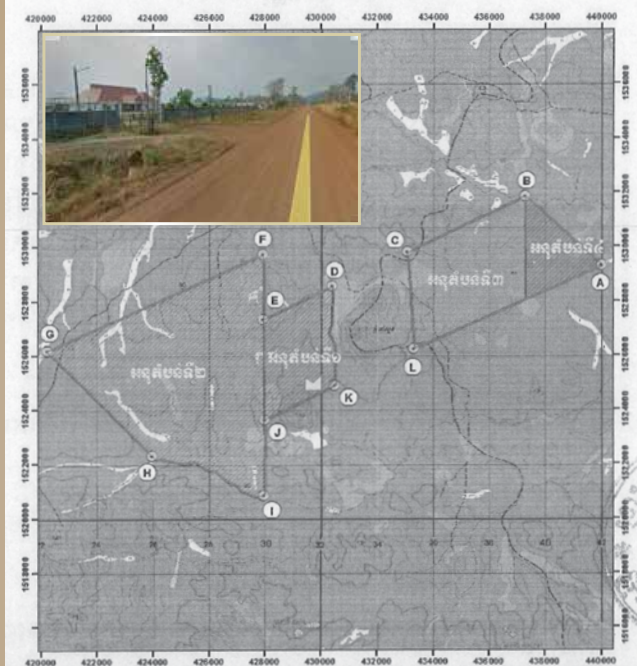


LAND FOR SALE (SIEM REAP) (ដីលក់) \$320/m²

- ទំហំដី: 40m * 60m
- ស្ថិតក្នុងទីរួមខេត្តសៀមរាប ក្រោយមន្ទីរពេទ្យគន្ធបុប្ផា ជិតផ្សារក្រចាប់

077 566 888 / 066 611 168

PROPOSE AGRICULTURE LAND 4,000H.A



- Land area: approx. >4000h.a
- Location: Siem Reap and Preah Vihear Province
- Best for agro-industry: sugarcane, rubber plant, cassava...etc.

Please contact for detail: ☎ +855-66-611 168



SHOP HOUSE FOR RENT (ផ្ទះលេងជួល) \$1000/Month

- ទំហំផ្ទះ (House Size): 16m x 4m
- បន្ទប់គេង ៥ បន្ទប់ទឹក ៦
- ទីតាំងផ្លូវសឡា 371 (Along 371 Sorlar Road)
- ទីតាំងល្អសម្រាប់អាជីវកម្មខ្នាតតូច ឬហាងលក់ដូ (Good location for small business or retail).

077 566 888 / 066 611 168



SHOP HOUSE FOR SALE (ផ្ទះលេងលក់) \$230,000

- ទំហំផ្ទះ (House Size): 18m x 4m
- បន្ទប់គេង ៤ បន្ទប់ទឹក ៣
- ទីតាំងក្នុងប្លុករតនាដ្ឋាប្យាម (Located in Rattana Plaza II)
- ទីតាំងល្អសម្រាប់ស្នាក់នៅ និងស្នាក់ការក្រុមហ៊ុន ជិតផ្សារសាលា (ផ្ទះកំពុងជួល \$600/ខែ)

077 566 888 / 066 611 168

BIG LAND FOR SALE \$700/m²

- Land Size: Approx. 100,000m²
- An unique location of high potential development
- Near AEON Mall 2
- Best idea for shop house, office space, condominium and Borey (townhouse) development.

Welcome for visiting
Please do not hesitate to contact us:
☎ 077-566 888 / 060 888 944
✉ proeksa@gmail.com



FOR SALE \$210,000

- Size: 4x20m
- Floor: 3
- Bedroom: 5
- Bathroom: 6
- Location: PPT
- Tel: 077-566 888

PPT-000022



FOR SALE \$250,000

- L.Size: 7x20m
- H.Size: 6x12m
- Bedroom: 5
- Bathroom: 6
- Location: CCV
- Tel: 077-566 888

CCV-000032

ដីលក់ ជាប់ផ្លូវជាតិ \$50/m²

- ទំហំដី 2 ហិកតា (h.a)
- ជាប់ផ្លូវជាតិ ចុះពីស្ពានអ្នកល្បឿន ត្រើយខាងកើត ជាប់ស្ពានីយចំណត អាស៊ាន ទីតាំងល្អសម្រាប់ ការវិនិយោគ និងកន្លែងកំសាន្ត Along national road east coast of Neak Loeng bridge, next to ASEAN bus station best GAS station and resort

សូមទំនាក់ទំនង
077 566 888 / 077 811 168



FOR SALE \$120,000

- Size: 4x16m
- Floor: 3
- Bedroom: 5
- Bathroom: 6
- Location: SMC
- Tel: 077-566 888

SMC-000021



FOR SALE \$110,000

- Size: 4x16m
- Floor: 3
- Bedroom: 6
- Bathroom: 4
- Location: SMC
- Tel: 077-566 888

SMC-000022



LAND FOR SALE \$1,000/m²

- Land Size: 3 plots = 4100m²
 - Good location, near AEON mall 2 and Camko City.
 - Best idea for shop house, office space and condominium developer
- ☎ 077-566 888 / 060 888 944



ដីលក់ចន្លាត់ \$230,000



- ទំហំដី 14*32ម
 - ជិតស្ថបដ្យារដីហ្មឺន និង ចម្ងាយ 2 គ.ម ពីផ្សារអ៊ុំអន់ថ្មី
 - ល្អបំផុតសម្រាប់លំនៅដ្ឋាន ឃ្លាំង ផ្ទះជួល សំបូកម្មនានា
- សូមទំនាក់ទំនង
☎ 077 566 888 / 066 611 168



ដីលក់ចន្លាត់ \$230,000



- ទំហំដី 20*60ម
 - ចម្ងាយ 2,5គ.ម ពីស្ពានច្បារអំពៅ ជិតប្រទេសប្រទេសប្រទេស
 - ល្អបំផុតសម្រាប់លំនៅដ្ឋាន ឃ្លាំង និងសំបូកម្មខ្នាតតូច
- សូមទំនាក់ទំនង
☎ 077 566 888 / 066 611 168



LAND FOR SALE IN PREK KAMPIES, DANG KOR, PHNOM PENH
Land Size: 76,260m² (US\$120/m²)
Location: Along Cheung Ek Road, 5.5km from Khmer Brewery and 4.5km from Cheung Ek killing field Tel: 077 511 168

LAND FOR SALE IN PREK
① Land Size: 40mx200m (US\$75/m²) ② Land Size: 40mx200m (US\$70/m²)
Location: Prek Eng (About 5km from Chbar Ampov Bridge)
* Good location for Villa (Existing road 8m wide) Tel: 077 511 168

Cambodia Constructors Association (CCA) Members
.....
Listing



CAMBODIA CONSTRUCTORS ASSOCIATION (CCA)

[a]:.....#315 Canadia Tower (Floor-12th), St. 931110, 12202, Phnom Penh
[t]:.....(855-23) 868 222
[f]:.....(855-23) 988 828
[e]:.....secretariatcca@yahoo.com
[w]:.....www.cca.org.kh

OVERSEAS CAMBODIA INVESTMENT CORPORATION

[a]:.....#315 Canadia Tower (Floor-12th), St. 931110, 12202, Phnom Penh
[t]:.....(855-23) 868 222
[f]:.....(855-23) 427 064
[e]:.....canadia@canadiabank.com.kh
[w]:.....www.ocic.com.kh

LYCHHUONG CONSTRUCTION & IMPORT EXPORT CO., LTD.

[a]: #21, St. 334157, 12302 Phnom Penh
[t]:.....(855-23) 220 525
[f]:.....(855-23) 211 788
[e]:.....info@LCC.com.kh
[w]:.....www.LCC.com.kh

MUHHIBAH ENGINEERING (CAMBODIA) CO., LTD.

[a]:.....#175, St. 339, 12151, Phnom Penh
[t]:.....(855-23) 884 093
[f]:.....(855-23) 366 888
[e]:.....kh.mec@muhibbah.com.kh
[w]:.....www.muhibbah.com

SENG ENTERPRISES CO., LTD.

[a]:.....#138, St. 51, 12302 Phnom Penh
[t]:.....(855-23) 215 342
[f]:.....(855-23) 212 267
[e]:.....admin@seng-enterprise.com.kh
[w]:.....www.seng-enterprise.com

MONGRETHYGROUP CO., LTD.

[a]:.....#152S, St. 41, 12301, Phnom Penh
[t]:.....(855-23) 211 065
[f]:.....(855-23) 216 496
[e]:.....mrtgroup@mongreththy.com
[w]:.....www.mongreththy.com

CHIP MONG GROUP CO., LTD.

[a]: #137B, St. 245, 12304, Phnom Penh
[t]:.....(855-23) 218 060/61
[f]:.....(855-23) 210 155
[e]:.....info@chipmonggroup.com
[w]:.....www.chipmonggroup.com

CAMCONA GROUP CO., LTD.

[a]: #20, St. 554, 12151 Phnom Penh
[t]:.....(855-23) 884 480
[m]:.....(855-12) 222 030
[e]:.....camcona@yahoo.com
[w]:.....www.camconagroup.com

KHUN SEA DEVELOPMENT GROUP

[a]:.....#217, St.369, 12355, Phnom Penh
[t]:.....(855-23) 720 788
[f]:.....(85w5-23) 720 788
[e]:.....khun_22@yahoo.com

MEGA CAMBO CONSTRUCTION COMPANY LIMITED

[a]:Canacity Industry Garden, St. Veng Sreng, 12405 Phnom Penh
[t]:.....(855-23) 686 0 511
[f]:.....(855-23) 430 686
[e]:.....charlesvann@canadiabank.com.kh
[w]:.....www.canadiabank.com.kh

CominKhmere

[a]:#8b, Down Town Road #7, 12405, Phnom Penh
[t]:.....(855-23) 885 640-6
[f]:.....(855-23) 885 651
[e]:.....ckinfo@comin.com.kh
[w]:.....www.cominasia.com

BOSCH ROBERT BOSCH (CAMBODIA) CO., LTD

[a]: Unit 88C,GT TOWER,8th Floor,St.169,Phnom Penh
[t]:.....(855-23) 966 660
[f]:.....(855-23) 966 660
[e]:.....andre.dejong@bosch.com
[w]:.....www.bosch.com.kh

ATS ADVANCED TECHNICAL SUPPLIES CO., LTD

[a]:...#19, St. 209, 12306, Phnom Penh
[t]:.....(855-23) 222 411
[m]:.....(855-93) 715 333
[e]:.....e-mail@ats.com.kh
[w]:.....www.ats.com.kh

AAP GROUP CO., LTD.

[a]: #A11-A13, St. 271, 12306, Phnom Penh
[m]:.....(855-17) 666 889
[f]:.....(855-23) 996 238
[e]:.....business@aapgroup.com.kh
[w]:.....www.aapgroup.com.kh

ALEXTORIA BUILD MART (CAMBODIA) CO.,LTD

[a]:#87-89-91 (1Floor), 12306 Phnom Penh
[t]:.....(855-23) 210 894
[f]:.....(855-23) 210 894
[e]:.....sean.sothea@alextoriabuildmart.com
[w]:.....www.Alextoriabuildmart.com

ATAD ATAD STEEL STRUCTURE CORPORATION

[a]:.....#B62, St.199, 12306 Phnom Penh
[m]:.....(855-88) 333 6899/+84-906 883
[t]:.....(855-23) 683 6899
[e]:.....thuynguyen@atad.vn
[w]:.....www.atad.com.vn

APE ADVANCED PROFESSIONAL ENGINEERING

[a]:.....#14, St. 371, 12351 Phnom Penh
[t]:.....(855-23) 635 9393
[f]:.....(855-87) 511 878
[e]:.....info@apegroups.com
[w]:.....www.manitowoc.com

BLUE HILL ENGINEERING SERVICE CO., LTD.

[a]: #88, Road 338, 12308, Phnom Penh
[m]:.....(855-12) 487 362
[f]:.....(855-23) 212 435
[e]:.....owen.sunfenix@gmail.com
[w]:.....www.midea.com.ch

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[t]:.....(855-23) 216 556
[f]:.....(855-23) 993 392
[e]:.....info@bonnarealty.com.kh
[w]:.....www.bonnarealty.com.kh

BRANCH OF SINOHYDRO CORPORATION LIMITED.

[a]:...#315 Canadia Tower (27th Flr), St.93 12202 Phnom Penh
[t]:.....(855-23) 666 966 6
[f]:.....(855-23) 959 696
[e]:.....kimsovan@hotmail.com
[w]:.....www.sinohydro.com

BSI B SCIENTIFIC INSTRUMENT CO., LTD

[a]:...#183A St. 132, 12156 Phnom Penh
[m]:.....(855-12) 750 678
[e]:.....info@bsi-kh.com
[w]:.....www.bsi-kh.com

BISHO INTERNATIONAL ENGINEERING CO.,LTD

[a]: #113, (Parkway Square) 2nd floor, Unit 2FJ1, Moa Tse Toung, 12308 Phnom Penh
[m]:.....(855-93) 952 999
[t]:.....(855-23) 639 3996
[e]:.....bishocambo@gmail.com

BRANCH OF SCHNEIDER ELECTRIC OVERSEAS ASIA PTE.LTD.

[a]:.....Phnom Penh Tower(21F) Preah Monivong Blvd, 12258 Phnom Penh
[t]:.....(855-23) 221 848
[f]:.....(855-23) 964 311
[e]:.....customercare.kh@schneider-electric.com

BITUS BITUS CONSTRUCTION & DEVELOPMENT

[a]:...#4F No 66, Norodom Blvd., 12206, Phnom Penh
[t]:.....(855-23) 990 380
[f]:.....(855-23) 990 381
[e]:.....admin@bitus.com.kh
[w]:.....www.bitus.com.kh

CAMPULON PAC INSURANCE PLC.

[a]:...#23, St. 114, Campulon Bank Building, 7th Floor, 12209, Phnom Penh
[t]:.....(855-23) 966 966
[f]:.....(855-23) 986 273
[e]:.....enquiries@campulonpac.com.kh
[w]:.....www.campulonpac.com.kh

CHAO TING INTERNATIONAL REAL ESTATE CO.,LTD

[a]: St.Sopheakmokol,Sangkat Tonle Bassac, Phnom Penh
[t]:.....(855-23) 5293 999
[m]:.....(855-12) 750 720
[e]:.....danborapich@gmail.com

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[a]:N°99,Norodom Blvd, 12211,Phnom Penh
[t]:.....(855-23) 212 000
[f]:.....(855-23) 215 505
[e]:.....info@cvi.com.kh
[w]:.....www.cvi.com.kh

MELCHERS C.MELCHERS GMBH & CO.KG(CAMBODIA).

[a]:.....S.I. Build., 3rd Flr., No.93, Preah Sihanouk Blvd., Phnom Penh
[t]:.....(855-23) 6 314 174
[m]:.....(855-89) 333 613
[e]:.....pfaettsch@melchers.com.hk
[w]:.....www.melchers.com.kh

CAMKO PILE & PLUS ENTERPRISES CO., LTD.

[a]: #7Eo, St.180, 12211, Phnom Penh
[m]:.....(855-11) 208 888
[m]:.....(855-12) 911 414
[e]:.....prayut@prayut.com
[w]:.....www.piling.com.kh

CAMBODIAN CHEMICAL SUPPLY CO., LTD.

[a]: #1001, St.14B, Phum Sleng Roluong, 12102 Phnom Penh
[t]:.....(855-23) 885 657
[f]:.....(855-23) 885 657
[e]:.....soumsambath@gmail.com
[w]:.....www.cam-paint.com

CFC COMPAGNIE FRANCAISE DE COMMERCE S.A.R.L

[a]: #178, NR. 5, Sg. Russey Keo, Kh. Russey Keo, Phnom Penh
[t]:.....(855-23) 427 026
[f]:.....(855-23) 426 076
[e]:.....cfc_akzo@online.com.kh
[w]:.....www.cfc-cambodia.com

C&V CHAMROEN & VANLY CO.,LTD

[a]:.....#11, Sg. Chroy Changva, Phnom Penh
[t]:.....(855-12) 57 00 05
[e]:.....chamroen.ouch@gmail.com

CREED ASIA (CAMBODIA) CO., LTD.

[a]: Headoffice: 17F, Phnom Penh Tower, #445, Monivong Blvd, 12258 Phnom Penh
[t]:.....(855-23) 23 964 016
[e]:.....info.cambodia@creed-group.com
[w]:.....www.creed-group.com

CAST LABORATORIES PTE LTD.

[a]:...#F11, NR.6, Borey Grand, 12110, PPhnom Penh
[t]:.....(855-23) 432 448
[e]:.....cast.cambodia@castlab.com.sg
[w]:.....www.castlab.com.sg

CHINA SINOMACH SOUEAST MACHINERY (CAMBODIA) CO.,LTD

[a]:.....#142, lom, Sangkat Kontok, Khan Posenchey, Phnom Penh
[t]:.....(855-88) 321 7858
[f]:.....(855-97) 4080 516
[e]:.....dn@dnmachinery

DAT HOA

[a]:...#426, St. 271, 12306, Phnom Penh
[t]:.....(855-23) 219 646
[f]:.....(855-23) 219 646
[e]:.....info@dathoatc.com.kh
[w]:.....www.dathoatc.com.cn

DHINIMEX CO., LTD

[a]:#245, St. Tep Phorn, 12156, Phnom Penh
[t]:.....(855-23) 997 725
[f]:.....(855-23) 993 942
[e]:.....info@dhinimex.com
[w]:.....www.dhinimex.com

dynamic+ DYNAMIC SCIENTIFIC CO.,LTD.

[a]:...#432, Monivong Blvd, 12301, Phnom Penh
[m]:.....(855-97) 865 6618
[m]:.....(855-97) 988 9825
[e]:.....mbsbdm1@dynamic.com.kh
[w]:.....www.dynamic.com.kh

DAUN PENH CONSTRUCTION CO.,LTD

[a]:.....#56, St.242, 12207 Phnom Penh
[t]:.....(855-23) 427 788
[f]:.....(855-23) 427 788
[e]:.....dpcgroup@online.com.kh
[w]:.....www.dpcc.com.kh

ET&S Engineering Import Export

[a]:...#233, St. 42P, 12101, Phnom Penh
[t]:.....(855-23) 66 88 788
[m]:.....(855-16) 928 929 / 12 909 098
[e]:.....info@etscambo.com
[w]:.....www.etscambo.com

E.M CONSTRUCTION IMPORT EXPORT CO., LTD

[a]:.....#85, St.344, 12160 Phnom Penh
[t]:.....(855-23) 969 888
[f]:.....(855-23) 969 666
[e]:.....info@emc.com.kh
[w]:.....www.emc.com.kh

EMERALD PLUS PROPERTY SERVICE MANAGEMENT CO.,LTD

[a]: #36, Tchecoslovaquie Blvd(169), PPIU Building, 11th Floor, Phnom Penh
[t]:.....(855-23) 6388 888
[f]:.....
[e]:.....info@emeraldplus.biz
[w]:.....

EQ ARCHITECTS & CONSTRUCTION CO.,LTD

[a]: #116, St.113, Sangkat Toeuk Laark 3, Khan Toul Kork, Phnom Penh
[t]:.....(855-95) 557 771
[e]:.....kimdorn@eqgroup.com

7 F T D CO., LTD
 [a]: #124, St. 3, 12301, Phnom Penh
 [t]: (855-23) 996 876
 [f]: (855-23) 996 876
 [e]: sales@7ftd.com.kh
 [w]: www.7ftd.com.kh

Fuxin Steel Buildings Co., Ltd
 [a]: F14 KHM Industrial Park, 12405 Phnom Penh
 [t]: (855-99) 89 7777
 [e]: kangsen@fuxinsteelbuildings.com.kh
 [w]: www.fuxinsteelbuildings.com.kh

GREEN LAKE CO., LTD
 [a]: #189, Road Samdech Chea Sim, Chres Village, 12101, Phnom Penh
 [t]: (855-78) 777 683
 [e]: greenlake_11@hotmail.com

HENG ENG KONG CONSTRUCTION CO., LTD.
 [a]: #22F-22G, St. 598, 12152, Phnom Penh
 [t]: (855-23) 886 899
 [f]: (855-23) 886 899
 [e]: hek.construction@yahoo.com
 [w]: www.hekconstruction.com

HENG ASIA
 [a]: #22, St. 245, 12305 Phnom Penh
 [t]: (855-23) 218 995-7
 [f]: (855-23) 218 339
 [e]: hengasiahp@yahoo.com
 [w]: www.hengasia.com

HSC CO., LTD.
 [a]: #37A-D, St. 110, 12305, Phnom Penh
 [t]: (855-23) 218 472/ 885 027
 [f]: (855-23) 212 796
 [e]: info@hsc.com.kh
 [w]: www.hsc.com.kh

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 [a]: #10, St. 105K, 12406, Phnom Penh
 [m]: (855-23) 504 1 888/ 11 880 686
 [t]: (855-89) 335 453/ 15 6666 82
 [e]: kao.vothy@ngyheng.com.kh
 [w]: www.ngyheng.com.kh

HUA CHUANXIN INTERNATIONAL CONSTRUCTION CO., LTD
 [a]: # C10, St. 112, Sk. Chamchav, Kh. Posen Chey, Phnom Penh
 [t]: (855-97) 877 95 98
 [e]: 314665122@qq.com

HANHWA THINK BIOTECH (CAMBODIA) CO., LTD.
 [a]: #24, St. 357, 12151 Phnom Penh
 [t]: (855-23) 990 214
 [f]: (855-23) 990 215
 [e]: sky1686@hanhwa.com
 [w]: english.hanhwacorp.co.kr

HANVICO CAMBODIA CO., LTD
 [a]: #759, St. 93, 12305 Phnom Penh
 [t]: (855-23) 987 598
 [e]: hanvico@hanvico.com.vn
 [w]: www.hanvico.com.vn

HOT DIP GALVANI FACTORY CO., LTD
 [a]: NR.4, Km 34 Phnom Penh
 [t]: (855-23) 882 708
 [e]: gf@gavani-factory.com

JOTUN CAMBODIA LIMITED
 [a]: #113, Mao Tse Tong Blvd., Phnom Penh
 [t]: (855-23) 218 751
 [f]: (855-23) 218 751
 [e]: sovath.teng@jotun.com
 [w]: www.jotun.com

JIT ENGINEERING CO., LTD
 [a]: #129-131, St. 217, 12160, Phnom Penh
 [t]: (855-23) 882 733
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 **PROFESSION ENGINEER PLUS. CO.,LTD(PEP)**
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Hazama Corporation
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 **ET&S Engineering Import Export**
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 [m]:(855-16) 928 929 / 12 909 098
 [e]:info@etscambo.com
 [w]:www.etscambo.com

HSC Décor Center
 [a]: # 37ABCD, Russian Blvd, 12250, Phnom Penh
 [t]:(855-23) 218 472
 [f]:(855-23) 212 796
 [e]:info@hsc.com.kh
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 **HUA CHUANXIN INTERNATIONAL CONSTRUCTION CO.,LTD**
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KC Gecin Enterprises
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 [f]:(855-23) 994 618
 [e]:kc_gecin@ymail.com
 [w]:www.kc_gecin.com

KCE - Keurt Construction Enterprise
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Khmer Builder Enterprise
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 [w]:www.khmer-builder.com

 **KHMER GALADÉCORCO.,LTD**
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 [f]:(855-23) 978 018
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 [w]:www.khmergaladecor.com


Khaou Chuly - MKK Co., Ltd
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 [e]:info@khaouchuly.com
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 **KHUN SEA DEVELOPMENT GROUP**
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 [w]:www.liv-construction.com

Live Wire Entertainment & Events
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LS Construction Pte. Ltd.
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 **LYCHHUONG CONSTRUCTION & IMPORT EXPORT CO., LTD.**
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 [f]:(855-23) 211 788
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MAXK Dsign Co., Ltd.
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 **MBA ENGINEERING & CONSTRUCTION (CAMBODIA) CO., LTD.**
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 **MEGA CAMBO CONSTRUCTION COMPANY LIMITED**
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 **MONGRETHY GROUP CO., LTD.**
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 **MUHIBBAH ENGINEERING (CAMBODIA) CO., LTD.**
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 **MY WINDOWS E & C CO.,LTD**
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 **NOVARE DESIGN INTERNATIONAL Ltd**
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 **PERFECT DESIGN & CONSTRUCTION (PDC) ENGINEERING CO., LTD**
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 [e]: meng@smart-acon.com
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Sok Enterprise Co., Ltd.
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 [w]: www.smart-acon.com

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SOMA CONSTRUCTION & DEVELOPMENT CO., LTD.
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STL - Soil Testing Laboratory Co., Ltd.
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STS (Cambodia) Co., Ltd.
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Trang Construction Co., Ltd.
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VENTURE (CAMBODIA) PTE LTD
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V STRAND CO., LTD.
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W Design
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YUN XIANG GLOBAL CONSTRUCTION CO.,LTD
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 Khan Sen Sok, Phnom Penh
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 [f]: (855-96) 3986 283
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ZAMIL STEEL BUILDINGS VIETNAM CO., LTD
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 [f]: (855-23) 220 140
 [e]: zscambodia@online.com.kh
 [w]: www.zamilsteel.com.vn

Construction Equipment and Materials Suppliers

Listing

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 [f]: (855-23) 996 876
 [e]: sales@7ftd.com.kh
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AAP GROUP CO., LTD.
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 [f]: (855-23) 996 238
 [e]: business@aapgroup.com.kh
 [w]: www.aapgroup.com.kh

A.C.M.E - Advanced Construction Materials & Engineering Co., Ltd
 [a]: #276H, NR6A, Phnom Penh
 [t]: (855-23) 989 788
 [f]: (855-23) 989 778
 [e]: info@acme-3rd.asia
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ATAD ATAD STEEL STRUCTURE CORPORATION
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 [t]: (855-23) 683 6899
 [e]: thuy.nguyen@atad.vn
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ATS ADVANCED TECHNICAL SUPPLIES CO., LTD
 [a]: # 19, St. 209, 12306, Phnom Penh
 [t]: (855-23) 222 411
 [m]: (855-93) 715 333
 [e]: e-mail@ats.com.kh
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AMING Company Limited
 [a]: #10 St.109, Vtrust Bld. 2F, Phnom Penh
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 [w]: www.aming.com.kh

APES ADVANCED POWER ENERGY SOLUTIONS (CAMBODIA) CO., LTD
 [a]: #138, St. 51.1294, 12302 Phnom Penh
 [m]: (855-96) 831 8888
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APE ADVANCED PROFESSIONAL ENGINEERING
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BMSC BMSC - Business Machines & Supplies Center
 [a]: #138BC, St.110, Phnom Penh
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 [e]: general_inquiry@businessmachines-supplies.com
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BMB Steel & Joint Stock Company
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Build In Real Nature Ltd.
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 [e]: rath@s-cambodia.com

BRANCH OF P.T.S GROUP CO., LTD
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 [w]: www.kobelcocambodia.com

Schneider BRANCH OF SCHNEIDERELECTRIC OVERSEAS ASIA PTE.LTD.
 [a]: Phnom Penh Tower(21F) Preah
 Monivong Blvd, 12258 Phnom Penh
 [t]: (855-23) 221 848
 [f]: (855-23) 964 311
 [e]: customercare.kh@schneider-electric.com

BSI B SCIENTIFIC INSTRUMENT CO., LTD
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 [e]: info@bsi-kh.com
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Cambodia Marble & Granite
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CAMKO PILE & PLUS ENTERPRISES CO., LTD.
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 [m]: (855-11) 208 888
 [f]: (855-12) 911 414
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CAMBODIAN CHEMICAL SUPPLY CO., LTD.
 [a]: #1001, St.14B, Phum Sleng Roluong,
 12102, Phnom Penh
 [t]: (855-23) 885 657
 [f]: (855-23) 885 657
 [e]: soumsambath@gmail.com
 [w]: www.cam-paint.com

CBMS TRADING CO., LTD
 [a]: # 447, St. 1986, P.P Thmey, Sen Sok,
 Phnom Penh
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CCW - Construction Chemicals World

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Cellop International Co., Ltd.

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CHAMROEN & VANLY CO.,LTD

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EnviroCam - HCC Group Co., Ltd.

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ESCORT IMPORT-EXPORT(CAMBODIA) CO., LTD

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Europe Home Décor & Tiles

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[e]:hokseng@euhomedecorandtiles.com
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Fuxin Steel Buildings Co.,Ltd

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G Holdings Company Ltd GW Design

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German Hardware Supply Co., Ltd.

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GREEN LAKE CO.,LTD

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GOOD TOP MACHINERY (CAMBODIA) CO., LTD

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GES CAMBODIAN CO., LTD

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 [f]:.....(855-23) 219 087
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PEX PIPES PEX PIPES
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MELCHERS C.MELCHERS GMBH & CO.KG(CAMBODIA).
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NCS NCS GLOBAL COATING (CAMBODIA) CO., LTD.
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 [f]:.....(855-23) 888 559
 [e]:.....kyseshop@yahoo.com

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 [a]: #281, St. Preysar, 12400, Phnom Penh
 [t]:.....(855-17) 999 007
 [m]:.....(855-12) 236 555
 [e]:.....info@troconstruction.com
 [w]:.....www.troconstruction.com

Ty Thai Henglong Supply Construction Materials
 [a]: #22Eo, St.245, 12305 Phnom Penh
 [t]:.....(855-23) 218 346
 [f]:.....(855-23) 221 772
 [e]:.....ty_thai_henglong@yahoo.com
 [e]:.....ty.thaihenglong@gmail.com

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 [a]:.....# 48, NR4, 12405, Phnom Penh
 [t]:.....(855-23) 729 217
 [f]:.....(855-23) 729 219
 [e]:.....umg@umg.com.kh
 [w]:.....www.umg.com.kh

Vattanac Transformers Supply Co.,Ltd
 [a]:...22A, St.616, Sangkat Boeung Kok2, Khan Toul Kork, Phnom Penh
 [t]:.....(855-17) 666 067
 [e]:.....socheat.ny@vtstrading.com

Vatanak Piseth Co., Ltd.
 [a]:.....#26A, St.199, 12309 Phnom Penh
 [t]:.....(855-23)222 844
 [f]:.....(855-23) 222 655

VANN IN CO., LTD.
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 [a]: #B70, St. Northbridge, Sk. Toeuk Thla, Kh. Sen Sok, Phnom Penh
 [t]:.....(855-17) 876 168
 [t]:.....(855-15) 876 168
 [e]:.....mvannak168@gmail.com
 [w]:.....www.duefa.de

VOOLIM COMPANY LIMITED
 [a]:.....# 8, Lum Thmey (St.), Band ita Mong Reththy (St. 1928), Borey Piphup Thmey, 12101 Phnom Penh
 [t]:.....(855-23) 65 66 888
 [e]:.....admin@voolim.net

VRK Corporation Co.,Ltd
 [a]:.....#55 D , St. 70 , 12201, Phnom Penh
 [t]:.....(855-23) 966 252
 [f]:.....(855-23) 966 251
 [e]:.....info@vrkcorporation.com
 [w]:.....www.vrkcorporation.com

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 [a]:.....# 857 St.Russian Federation, Sk. Toeuk Thla, Kh. Sen Sok, Phnom Penh.
 [t]:.....(855-23) 887 168
 [f]:.....(855-23) 883 786
 [e]:.....info@wikitrade.com.kh
 [w]:.....www.wikitrade.com.kh

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 [a]:.....#164, St. 598, Sk. Phnom Penh Thmey, Kh. Sen Sok, Phnom Penh,
 [t]:.....(855-23) 23 885 171
 [f]:.....(855-23) 23 880 697
 [e]:.....info@wuertth.com.kh
 [w]:.....www.wuertth.com.kh

Zamil Steel Buildings Vietnam Co.,Ltd
 [a]:.....#17, St.334, 12302 Phnom Penh
 [t]:.....(855-23) 220 140
 [f]:.....(855-23) 220 140
 [e]:.....zscambodia@online.com.kh
 [w]:.....www.zamilsteel.com.vn

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 [a]:.....#5, St.13, 12202 Phnom Penh
 [t]:.....(855-23) 427 981
 [e]:.....email@asiainsurance.com.kh
 [w]:.....www.asiainsurance.com.kh

CAMBODIA LIFE INSURANCE COMPANY PLC.
 [a]:.....#315, 12202 Phnom Penh
 [t]:.....(855-23) 431 111
 [f]:.....(855-23) 431 168
 [e]:.....email@asiainsurance.com.kh
 [w]:.....www.asiainsurance.com.kh

CAMINCO Cambodia National Insurance
 [a]:.#28, St.116/13, 12202 Phnom Penh
 [t]:.....(855-23) 722 043
 [f]:.....(855-23) 427 810
 [e]:.....sales@cambodianlife.com.kh
 [w]:.....www.cambodianlife.com.kh

CAMPULONPAC INSURANCE PLC.
 [a]:...#23, St. 114, Campu Bank Building, 7th Floor, 12209, Phnom Penh
 [t]:.....(855-23) 966 966
 [f]:.....(855-23) 986 273
 [e]:.....enquiries@campulonpac.com.kh
 [w]:.....www.campulonpac.com.kh

Cambodia-Vietnam Insurance Plc.
 [a]:...#99,Norodom Blvd,12211 Phnom Penh
 [t]:.....(855-23) 212 000
 [f]:.....(855-23) 215 505
 [e]:.....info@cvi.com.kh
 [w]:.....www.cvi.com.kh

FORTE FORTE INSURANCE (CAMBODIA) PLC.
 [a]:.....#325, St.245, 12150 Phnom Penh
 [t]:.....(855-23) 885 066
 [f]:.....(855-23) 986 922
 [e]:.....info@forteinsurance.com
 [w]:.....www.forteinsurance.com

INFINITY GENERAL INSURANCE PLC.
 [a]: # 126, Norodom Blv, 12301, Phnom Penh
 [t]:.....(855-23) 999 888
 [f]:.....(855-23) 999 123
 [e]:.....ratana@infinity.com.kh
 [w]:.....www.infinity.com.kh

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 [a]:...#167, St 163 corner St 480, 12307 Phnom Penh
 [t]:.....(855-23) 881 021
 [m]:.....info@australiaawardscambodia.org
 [w]:.....www.australiaawardscambodia.org/infra

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 [a]: #113, (Parkway Square) 2nd floor, Unit 2FJ1, Mao Tse Toung, 12308 Phnom Penh
 [m]:.....(855-93) 932 999
 [t]:.....(855-23) 639 3996
 [e]:.....bishocambo@gmail.com

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 [a]:.....# F11, NR.6, Borey Grand, 12110 Phnom Penh
 [t]:.....(855-23) 432 448
 [e]:.....cast.cambodia@castlab.com.sg
 [w]:.....www.castlab.com.sg

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 [a]:.....#315, Ang Doung St (Corner of Monivong Blvd), 12202, Phnom Penh
 [m]:.....(855-71) 3333 348
 [e]:.....sale@canamall.com
 [w]:.....www.canamall.com

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 [f]:.....(855-23) 555 0118
 [e]:.....info@cdl-consultant.com
 [w]:.....www.cdl-consultant.com

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 [a]:.....#6A, St. 292 12312, Phnom Penh
 [t]:.....(855-23) 6 350 530
 [m]:.....(855-16) 65 65 66
 [e]:.....gio@p2cd.com
 [w]:.....www.p2cd.com

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 [f]:.....(855-23) 996 567
 [e]:.....cambodia@eurogal-surveys.com
 [w]:.....www.eurogal-surveys.com

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 [m]:.....(855-17) 222 682
 [e]:.....all@triasiagroup.com
 [w]:.....www.triasiagroup.com

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 [t]:.....(855-23) 989 877
 [f]:.....(855-23) 989 866
 [e]:.....jane@tnrclogistics.biz
 [w]:.....www.tnrclogistics.biz

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 [a]: #168KA , St.598, S12105, Phnom Penh
 [t]:.....(855-23) 998 805
 [f]:.....(855-23) 998 807
 [e]:.....por-sour@gls.com.kh
 [w]:.....www.gls.com.kh

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 [a]: #10, St. 109, 12252 Phnom Penh
 [t]:.....(855-81) 888 865
 [e]:.....info@seatop.com.kh
 [w]:.....www.seatophk.com

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 [a]:...#28Eo St. 173, 12312, Phnom Penh
 [t]:.....(855-23) 665 65 66
 [f]:.....(855-23) 999 904
 [e]:.....gio-police@yahoo.com
 [w]:.....www.vannsophylogistics.com

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 [m]:.....(855-12) 527 279
 [e]:.....stl368@yahoo.com
 [w]:.....www.stl-cam.com.kh

WorldBridge Secure Logistics Co., Ltd.
 [a]: S Hong Kong Center, 1st Floor, Room 101B, 12207 Phnom Penh
 [t]:.....(855-23) 5555 330
 [m]:.....(855-23) 224 453
 [e]:.....k.phanna@worldbridge.com.kh
 [w]:.....www.worldbridge.com.kh

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 [a]: #B52-54, St. 199, 12306 Phnom Penh
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 [m]:.....(855-16) 666 139
 [e]:.....info@arc.com.kh
 [w]:.....www.arc.com.kh

Angkor21 Property
 [a]: Phnom Penh Center, Bld A, Room 221,
 [m]:.....(855-70) 6666 22
 [e]:.....angkor21property@gmail.com
 [w]:.....www.angkor21.com

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 [m]:.....(855-12) 215 240
 [m]:.....(855-12) 833 290
 [e]:.....anna@annacampartners.com
 [w]:.....www.investment-cambodia.asia

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 [t]:.....(855-23) 216 556
 [f]:.....(855-23) 993 392
 [e]:.....info@bonnarealty.com.kh
 [w]:.....www.bonnarealty.com.kh

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 [a]:...#20B, St.294, 12301 Phnom Penh
 [t]:.....(855-23) 6324 834
 [e]:.....info@cvea.org.kh
 [w]:.....www.cvea.org.kh

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 [a]:.....# 495, St. 93, 12258 Phnom Penh
 [t]:.....(855-23) 964 099
 [f]:.....(855-23) 964 088
 [e]:.....cambodia@cbre.com
 [w]:.....www.cbre.com.kh

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 [w]:.....www.century21.com.kh

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 [t]:.....(855-23) 213 666
 [f]:.....(855-23) 220 239
 [e]:.....info@cplagent.com
 [w]:.....www.cplagent.com

CTR Cambodia Trust Real Estate Co., Ltd.

[a]:...#35, National Road2, 12353 Phnom Penh
 [m]:.....(855-12) 840 187
 [n]:.....(855-16) 840 187
 [e]:.....info@trust-realestate.com
 [w]:.....www.trust-realestate.com

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 [m]:.....(855-17) 676 862
 [n]:.....(855-16) 639 017
 [w]:.....www.realestate-service.com

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 [e]:...hiroakihasegawa1202@gmail.com

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[a]:.....#108ABCD, Mao Tse Toung Blvd (245), 12311 Phnom Penh
 [t]:.....(855-23) 6300 442
 [e]:.....info@keyrealestate.com.kh
 [w]:.....www.keyrealestate.com.kh

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[a]:...#736Eo, Kampuchea Krom St.128, SK. 12154, Phnom Penh
 [t]:.....(855-23) 884 887
 [f]:.....(855-23) 630 6630
 [e]:.....kim@khmerrealestate.com.kh
 [w]:.....www.khmerrealestate.com

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 [t]:.....(855-23) 213 868
 [f]:.....(855-23) 213 433
 [e]:.....eric.ooi@kh.knightfrank.com
 [w]:.....www.knightfrank.com.kh

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 [t]:.....(855-23) 6860 511
 [f]:.....(855-23) 430 686
 [e]:.....mega-asset@mam.com.kh
 [w]: ..www.megaassetmanagement.com

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 [e]:.....laurence@ncmaxworld.com

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 [e]:...d.sy@meridian-international-holding.com
 [w]:.....www.skylarmeridian.com

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 [w]:.....www.vtrustproperty.com

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 [m]:.....(855-12) 555 1334
 [w]:.....www.tnggroup.com.kh

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 [t]:.....(855-23) 890 776
 [e]:.....lity@online.com.kh
 [w]:.....www.attwoodgroup.com

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[a]: # 269, Russian Blvd, Sangkat Kakab, Khan Porsenchey, Phnom Penh
 [t]:.....(855-23) 900 866
 [f]:.....(855-23) 900 966
 [e]:.....info@australiawardscambodia.org
 [w]:.....www.australiawardscambodia.org

Booyoung Khmer Co., Ltd.

[a]:...# 86-88, St. 41, Phnom Penh
 [m]:.....(855-12) 827 535
 [n]:.....(855-17) 300 168

Borey Peng Huot

[a]:#266, St.598, Kh. Sen Sok, Phnom Penh
 [m]:.....(855-17) 596 789
 [e]:.....sales@penghouth.com
 [w]:.....www.boreypenghuoth.com

Borey Phnom Penh Thmey

[a]:#6, St.1986, 12101 Phnom Penh
 [m]:.....(855-17) 596 789
 [e]:.....sales@penghouth.com
 [w]:.....www.boreypenghuoth.com

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 [t]:.....(855-23) 6666 998/116
 [m]:.....(855-17) 520 567
 [e]:.....jeff@mdhk-property.com

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 [t]:.....(855-23) 987 212
 [f]:.....(855-16) 771 144
 [e]:.....info@chateauthemeliya.com
 [w]:.....www.chateauthemeliya.com

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[a]: Headoffice: 17F, Phnom Penh Tower, #445, Monivong Blvd, 12258 Phnom Penh
 [t]:.....(855-23) 23 964 016
 [e]:.....info.cambodia@creed-group.com
 [w]:.....www.creed-group.com

D.B.LY TOWER

[a]:#369, Machine Teuk, 12110 Phnom Penh
 [t]:.....(855-23) 432 357
 [e]:.....info@dblyint.com.kh
 [w]:.....www.dblyint.com.kh/dblytower

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[a]:...# 34-36, St.288, 12302 Phnom Penh
 [t]:.....(855-23) 222 214
 [f]:.....(855-23) 991 091
 [e]:.....service@decastle.net
 [w]:.....www.decastle.net

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 [w]:.....www.di-riviera.com

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 [w]:.....www.ppc.com.kh

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 [w]:.....www.river.com.kh

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 [w]:.....www.grandphnompenh.com

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 [e]:.....borey@hitech.com.kh
 [w]:.....www.boreyhitech.com

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 [e]:.....info@centralmansions.com
 [w]:.....www.centralmansions.com

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 [e]:...phnompenttower@amcocambodia.com

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 [w]:.....www.islapartmentandhotel.com

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 [t]:.....(855-34) 934 234
 [e]:.....office@kohpuos.com
 [w]:.....www.kohpuos.com

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[a]:...#205-209, Mao Tse Tong Blvd., Sk. Toul Svay Prey, Phnom Penh.
 [t]:.....(855-23) 880 598
 [f]:.....(855-23) 220 925
 [e]:.....lyp@lypgroup.com
 [w]:.....www.lypgroup.com

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[a]:.....#243-244, St.598, Phnom Penh,
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 [e]:.....phallasim@yahoo.com

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 [e]:.....canadia@canadiabank.com.kh
 [w]:.....www.canadiabank.com.kh

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 [t]:.....(855-23) 212 697
 [f]:.....(855-23) 224 453
 [w]:.....www.oxleyworldbridge.com.kh

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 [m]:.....(855-17) 722 822
 [n]:.....(855-12) 379 758
 [e]:.....group88@gmail.com

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[a]: NR4, Kh. Posenchey, Phnom Penh
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 [e]:.....sale@ppsez.com
 [w]:.....www.ppsez.com

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 [t]:.....(855-23) 962 339
 [w]:.....www.regus.com.kh

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[a]:.....#252, Preah Norodom Blvd (41), 12301 Phnom Penh.
 [t]:.....(855-23) 727 201
 [e]:.....st.lay119@gmail.com

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[a]: Sk. Sras Chak, Kh. Daun Penh, Phnom Penh
 [t]:.....(855-23) 888 808
 [f]:.....(855-23) 888 808
 [e]:.....information@shukaku-inc.com

Sokimex Group Co., Ltd.

[a]:# 22, 12209 Phnom Penh
 [t]:.....(855-23) 724 134
 [e]:.....info@sokimex.com.kh
 [w]:.....www.sokimex.com.kh

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[a]: # 313, Preah Sisowath Quay, Hotel Cambodiana, Suite 100, Phnom Penh
 [t]:.....(855-23) 966 800
 [f]:.....(855-23) 966 700
 [e]:.....pp@startscambodia.com
 [w]:.....www.startscambodia.com

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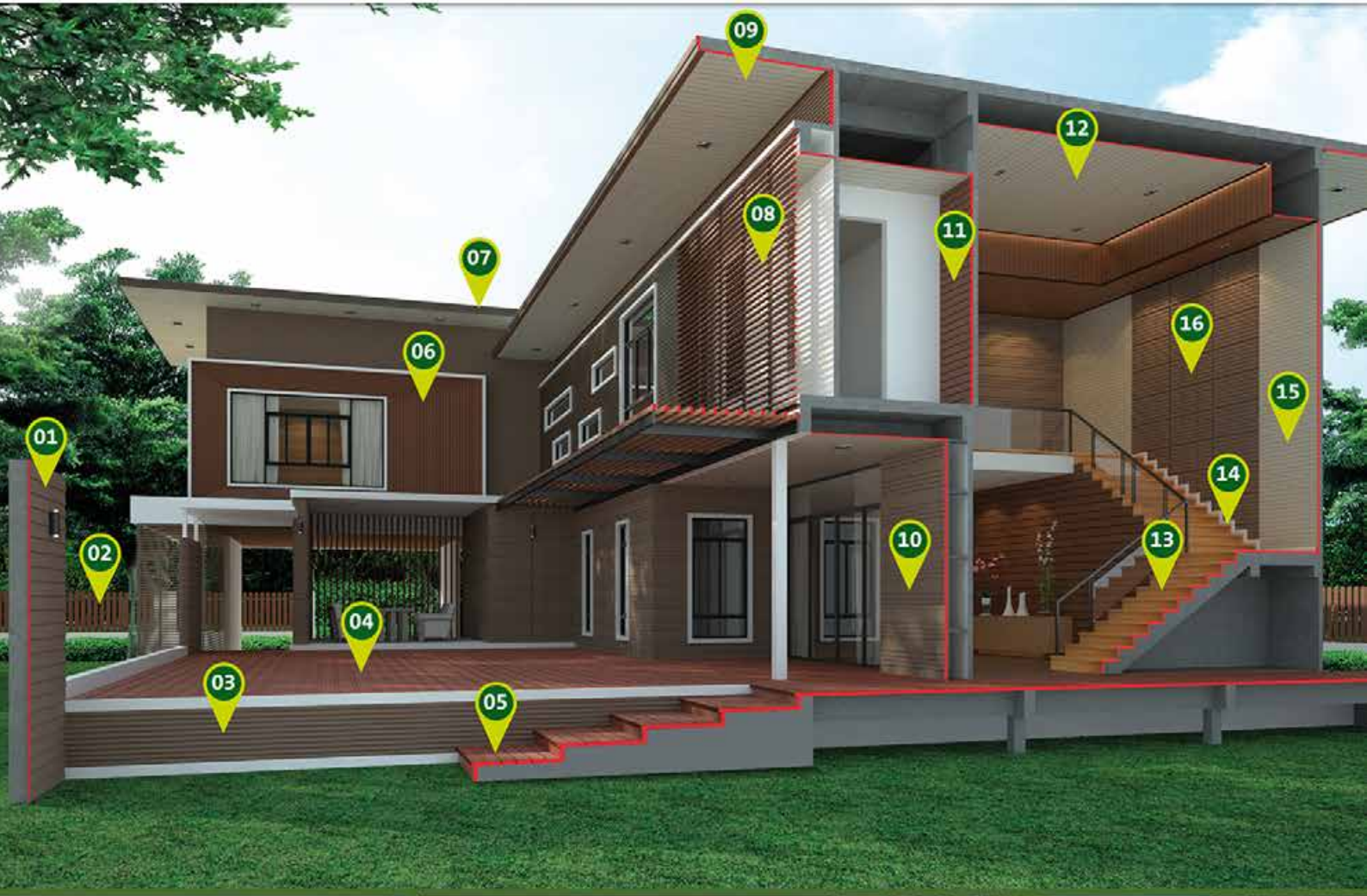
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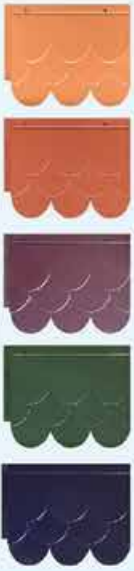


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A	610mm x (3000-3600mm)	105mm	100kg/m ²
		200mm	186kg/m ²
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