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OCIC OFFERS 95% LOANS OVER 25 YEARS

SAMDECH HUN SEN BLVD OPENS

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NEW STADIUM SET FOR 2021 OPENING

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ACF SETS SINGLE SECTOR STANDARDS

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Message from the
*CHAIRMAN of the
Cambodia Constructors Association (CCA)*



As chairman of the Cambodia Constructors Association (CCA), I am honoured to deliver a message to all our readers of Construction and Property Magazine, especially those at construction and property-related firms and institutions. I have been very heartened to witness the dynamic growth of Cambodia's construction sector, evidenced by the construction of satellite cities, modern skyscrapers, residential blocks, condos, commercial buildings, modern shopping centers, office buildings, and international standard hotels.

This has happened in large part due to the confidence both local and international investors have in the political and economic stability in the Kingdom under the wise leadership of **Samdach Akka Moha Sena Padei Techo Hun Sen**, the country's prime minister.

The government considers the construction sector to be one of the nation's economic pillars, and has allowed CCA to aid in the sector's development to bring it in line with its development goals and to boost construction standards, especially during the process of ASEAN economic integration. These efforts will help Cambodia conform to ASEAN's overarching goal of "One Community, One Destiny."

CCA is a non-profit association registered in full compliance with the laws of the Kingdom of Cambodia. In order to carry out government policy and cement the private sector's role as the nation's economic driver, CCA does all it can to help ensure the construction industry is reliable, productive, accountable and can compete effectively in local and international markets. Moreover, CCA continually seeks ways to provide benefits to its members and help bring each up to international standards of quality and classification.

Lastly, on behalf of all the members of the Cambodia Constructors Association, I hope and believe that construction and property-related companies operating in Cambodia will register for CCA membership to join our ongoing drive to develop the country, implement policies laid out by the Royal Government and those put in place recommended by ASEAN to help us secure a bright, prosperous future.

Thank you.

Neak Oknha Pung Kheav Se

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International Federation of Asian and
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PP-R

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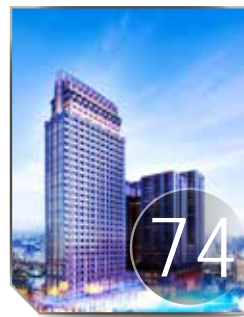




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From the
PUBLISHER



2016 marked the advent of the ASEAN Economic Community (AEC) that saw the integration of Cambodia's construction and property industries with those of the ASEAN bloc. As a result, Cambodia has seen an increased inflow of overseas investments into these industries.

Published through support from the Cambodia Constructors Association (CCA), Construction & Property Magazine is one of the catalysts to help maximise the benefits of regional integration for Cambodia.

This bi-monthly magazine features four main sections comprising interesting topics, empowering messages, useful information and data related to the two sectors.

The first section looks at overall developments in construction locally and internationally, including new and ongoing projects and their impact on the nation's economic growth. The second section highlights general information and activities related to the CCA, whose goal is to promote the construction industry in the kingdom. The third part looks at latest updates on major development in the real estate sector. Lastly, the magazine offers a directory of construction and property firms where readers can find service providers or future business partners.

Now publishing our 27th issue (May-June 2017), you will find the latest information and expert analysis on local and regional construction and property projects in our three main sub-sections.

In Construction news, Phnom Penh's largest road is now seeing traffic after the official opening of Samdech Hun Sen Boulevard and Cambodia's Morodok Stadium opens some of its facilities prior to its slated completion in 2012 in time for the 2023 SEA Games.

Our Association news section features details on the ASEAN Constructors Federation (ACF) setting single standards for workers in the region and how the CCA is expecting more than 300 booths at the 4th Cambodian Construction Industry Expo in December 2017.

In Property, we focus on how Olympia City is now offering buyers 95 percent loans over 25 years and the review processes for buyers and sellers of condominium units.

Overall, I firmly believe that Construction & Property Magazine serves to help Cambodia's construction and property sectors flourish. Our information and insights help attract foreign investors and business people and help those already here remain well informed about the latest developments in these dynamic, exciting and rapidly expanding sectors.

I would like to take this opportunity to wish all of our CCA members, partners and readers a very happy Khmer New Year and hope you all have a successful 2017.

Sincerely Yours,
MEAS PROEKSA

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* ក្រុមហ៊ុនធានារ៉ាប់រង ឡូនប៉ាក ត្រូវបានចាត់ជាក្រុមហ៊ុនដែលមានមូលដ្ឋានហិរញ្ញវត្ថុរឹងមាំកម្រិត A (ល្អស្រស់) ដោយ A.M. Best Co.

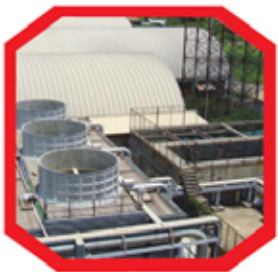
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- កិច្ចសន្យាធានារ៉ាប់រងលើទ្រព្យសម្បត្តិ : អគ្គិភ័យ និងហានិភ័យនានា ហានិភ័យផ្នែកឧស្សាហកម្ម សម្ភារអគ្គិសនី ការខូចខាតគ្រឿងម៉ាស៊ីន អំពើចោរកម្ម ការដឹកជញ្ជូនទំនិញ រថយន្តឯកជន
- កិច្ចសន្យាធានារ៉ាប់រងលើហិរញ្ញវត្ថុ : ការខាតបង់ផ្នែកហិរញ្ញវត្ថុដែលបណ្តាលមកពីការអាក់ខានផ្នែកអាជីវកម្ម ការបាត់បង់ ប្រាក់ចំណូលដោយការខូចខាតគ្រឿងម៉ាស៊ីន រូបិយវត្ថុ
- កិច្ចសន្យាធានារ៉ាប់រងលើទំនួលខុសត្រូវ : ការទទួលខុសត្រូវជាសាធារណៈ ការទទួលខុសត្រូវលើផលិតផល សំណងខាងវិជ្ជាជីវៈ
- កិច្ចសន្យាធានារ៉ាប់រងលើអត្ថប្រយោជន៍និយោជិត : គ្រោះថ្នាក់បុគ្គល ជំងឺ និងការរីកកាត់
- កិច្ចសន្យាធានារ៉ាប់រងលើគម្រោងនានា : ហានិភ័យដែលកើតឡើងលើអ្នកម៉ៅការសំណង់ ហានិភ័យក្នុងការសាងសង់ គ្រោះថ្នាក់របស់កម្មករនិយោជិត
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- បណ្តាញយានដ្ឋានជួសជុលដែលគុណភាពខ្ពស់ និងសេវាកម្មស្នូច ឬសណ្តោងយានយន្តលោកអ្នក
- បណ្តាញយ៉ាងទូលំទូលាយទាក់ទង នឹងផ្នែកគ្លីនិក និងមន្ទីរពេទ្យ

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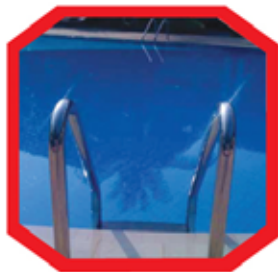
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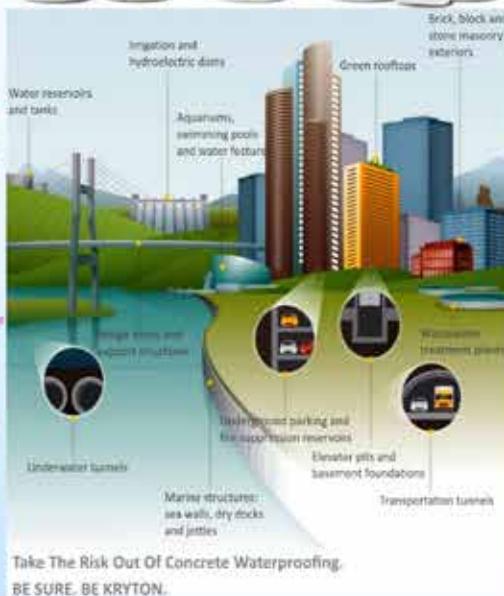
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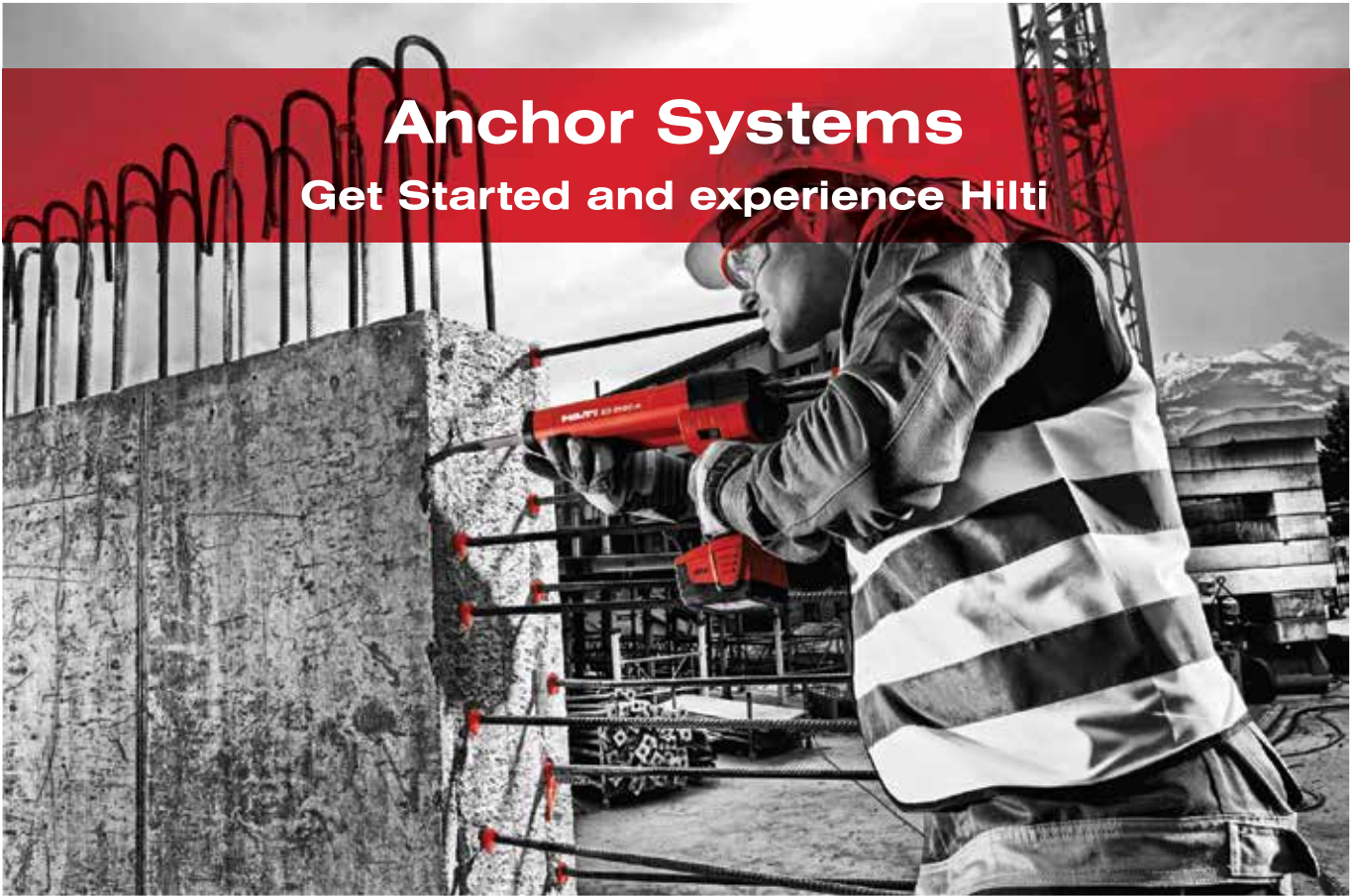
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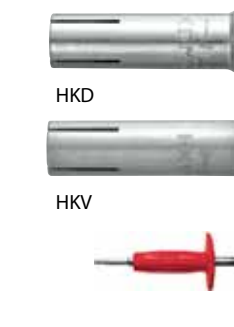
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▶ World's 5th tallest building opens in Seoul

Construction on the world's fifth tallest building and the tallest in South Korea has finished with the Lotte World Tower in Seoul now standing 555m high.

Designed by US architect Kohn Pedersen Fox (KPF), the stunning skyscraper has pushed Kuala Lumpur's 452m Petronas Twin Towers out of the top 10.

The Lotte World Tower will boast

a seven-star hotel, the world's highest swimming pool, the world's fastest lift and the world's highest glass-bottomed observation deck as well as a rooftop concert venue capable of hosting 2,000 people.

Part of its prestige will be to seek LEED Gold accreditation thanks to its sustainable design features including photovoltaic panels, wind turbines and water harvesting systems.

▶ Vinci invest in Indonesian motorsport

Vinci Construction is to build a 120-hectare motorbike racing circuit and tourist complex on the Indonesian island of Lombok.

The French company signed a USD500 million deal with the state-run Indonesia Tourism Development Corporation (ITDC), in the presence of French President Francois Hollande and President Joko Widodo of Indonesia.

Abdulbar Mansoer, the head of ITDC, said the project would involve VINCI building seven hotels and a Moto GP circuit as well as a conven-

tion hall. Located next to Nusa Dua, the world famous beach resort area in Bali, the complex is expected to boost tourism.

Construction is expected to take two years, for completion in 2019.

Vinci is also part of the consortium responsible for building and operating Cambodia's airports.

INTERNATIONAL BRIEFS



▶ Malaysia unveils rail route

The proposed route of the 600km East Coast Rail Link (ECRL) has been unveiled by the Malaysian government to allow a three-month window of feedback from the population.

The USD13 billion Chinese-financed project is planned to start in the west near the capital Kuala Lumpur cutting across the peninsula and terminating near the Thai border with 23 stations proposed along the route.

Following the confirmation of the final route, construction is expected to be completed by 2024 and will reduce the journey from 12 hours by road to four hours by train.

Construction is to be undertaken by the Chinese state-owned China Construction Communication Company.





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INTERNATIONAL BRIEFS



▶ SCG expands Vietnam holdings

SCG Cement – Building Materials Company Ltd has expanded its Vietnam holdings with the purchase of Vietnam Construction Materials JSC for USD156 million.

The Central Vietnam-based company has a cement production capacity of 3.1 million tons though SCG hopes to increase production through efficiency improvements.

“Following this transaction, Siam Cement Group’s combined cement capacity across ASEAN (excluding Thailand) increases to 10.5 million tonnes, relative to the existing 23 million tonne capacity in Thailand,” according to the firm. First investing in Vietnam in 1992, SCG now operates 22 units there in construction materials, petrochemicals and packaging.

SCG has now invested USD700 million in Vietnam. SCG also produces cement in Cambodia in a JV with the Chip Mong Group.

▶ China's capital freeze hits Malaysia project

The impact of Beijing’s crackdown on capital outflows is starting to be felt in the ASEAN construction and luxury real estate sectors with a mega-project in Malaysia among the first to suffer.

Guangdong-based Country Garden is the developer for Forest City, promoted as a ‘smart eco-city’ for 700,000 people set across 14-sq-km on four man-made islands in the narrow Straits of Johor that separate peninsu-

lar Malaysia from Singapore.

After increasing its exposure to USD100 billion and selling nearly 17,000 units for almost USD3 billion, the developer promised refunds when the capital freeze took effect.

However, reports now indicate that the company continues to pressure investors for full payment with default considered a breach of contract amid genuine fear and confusion over the new domestic regulations.

▶ Indonesia seeks rail funds

The Indonesian government is urgently seeking funds to complete its ambitious rail infrastructure projects.

President Joko Widodo’s flagship projects announced in 2016 included the USD5.1 billion Jakarta-to-Bandung high-speed rail link and the USD2bn greater Jakarta light railway

The high speed link is unlikely to meet its 2019 completion date as USD150 million is need to purchase land for tracks and stations. The project is also seriously

hampered by 75 percent of the funding promised from the Chinese Development Bank not yet being available.

The capital’s light rail system project is only 12 percent complete and will not now receive the originally planned state funding, though will provide a 12 year subsidy as well as a USD680 million cash life-line.



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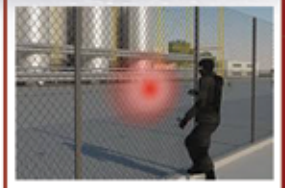
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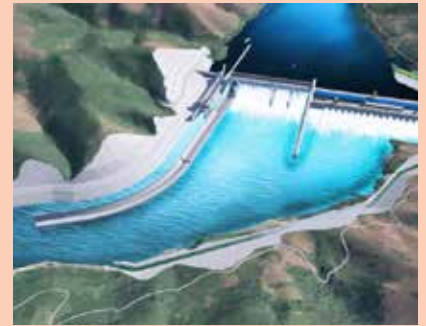


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INTERNATIONAL BRIEFS



▶ Lao press ahead with Mekong dam

The Laotian government has announced it is to begin construction on the controversial USD2.3 billion Pak Beng hydropower project in 2017.

According to Lao Energy Minister Viraphonh Viravong, Lao intends to become the “Kuwait of hydropower in Southeast Asia”.

The 912MW scheme is the third of up to eleven dams that the government of Lao is considering for the Mekong and is expected to generate power by 2024.

Chinese company Datang Overseas Investment was awarded the construction contract in 2007 and tertiary infrastructure work began in 2015.

The plans have brought sharp criticism from both Cambodia and Vietnam which fear the impact of the projects on their water and fishery resources. International Rivers estimate the projects will require re-settlement of 6,700 people.

▶ India, Malaysia plan port city

An extension of the world’s 11th busiest shipping port in Malaysia is being planned by an Indian-Malaysian conglomerate to create a huge maritime city close to the capital Kuala Lumpur.

Port Klang currently handles over 12 million containers per year and is also the planned start point for the 600km East Coast Rail Link (ECRL) to the Thai border.

Two Malaysian companies - Sime Darby and MMC – and India’s largest private port operator Adani Ports and Special Economic Zone (APSEZ) signed an MoU on 3 April to conduct a feasibility study on extending Carey Island as an extension of Port Klang.

“Malaysia is very strategic to APSEZ’s global strategy,” said Karan Adani, chief executive of APSEZ in a press statement.

▶ Chinese to invest USD10bn in Philippines

The Philippines Board of Investment has announced that five China-based firms have made applications to establish local companies, investing USD10 billion and aiming to create 15,500 jobs.

Huili Investment Fund Management Co Ltd wants to construct a steel mill facility where its Chinese partners can build local factories.

YDT International hopes to build a USD1.5 billion shipbuilding and ship repair facility.

Liaoning Bora Enterprise Group

Co Ltd. intends to construct oil projects including a storage terminal.

Dalian Wanyang is planning an energy project in Manila to produce 312 MW power by converting 4,000 to 5,000 metric tons of household and business solid waste.

Finally, Aviation Industry Corp of China (AVIC) hopes to enter the aerospace parts manufacturing and maintenance sector.





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► Compensation derailing Thai link

A rail link between Thailand and Cambodia scheduled to open by mid-2017 could be delayed by the need to provide compensation to 50 families still living along the train track in Poipet town.

The Poipet to Sa Kaeo in Thailand line cannot be completed until the families have been relocated from along a 1km section of track.

Cambodian Prime Minister Hun Sen and his Thai counterpart Prayut Chan-o-cha intended to officially open the route by taking the train to Cambodia together in July or August.

“I am not sure if we're going to be ready for them to shake hands on the train, because a lot of work remains to be done,” Ly Borin, under-secretary of state at the Transport Ministry told the Khmer Times.

► Transmission line contract awarded

The contract to build a second transmission line to connect the Stung Tatai hydropower dam in Koh Kong province to Phnom Penh has been awarded to a Malaysian-owned company.

Pestech (Cambodia) Ltd will construct the 220km line which will have a capacity of 230 kilovolts with the project valued at USD100 million. Pestech will undertake all of the design, engineering and construction on behalf of the Alex Corporation which is the master

contractor.

The line will cut across the Cardomom Mountains and will be the second from the Stung Tatai dam which was built by the China National Heavy Machinery Corporation and came online in 2015.

The new line is expected to commence construction soon with completion by 2020.



LOCAL BRIEFS



► Hyatt Hotel breaks ground

March saw ground being broken on the 250-room 5-star Hyatt Regency Hotel opposite the National Museum on St. 178 in downtown Phnom Penh.

Construction on the capital's latest luxury hotel development follows a 2016 agreement between the US-based Hyatt Group and local Chip Mong Group.

The Chip Mong Group have invested USD100 million in the project and will oversee construction and management of the 50-metre high hotel. Construction is expected to take three years with the hotel welcoming guests in 2020.

The US-Cambodian joint venture is certainly placing strong hopes on the luxury tourism sector in a market already heavily saturated with a wide range of high-end choices.



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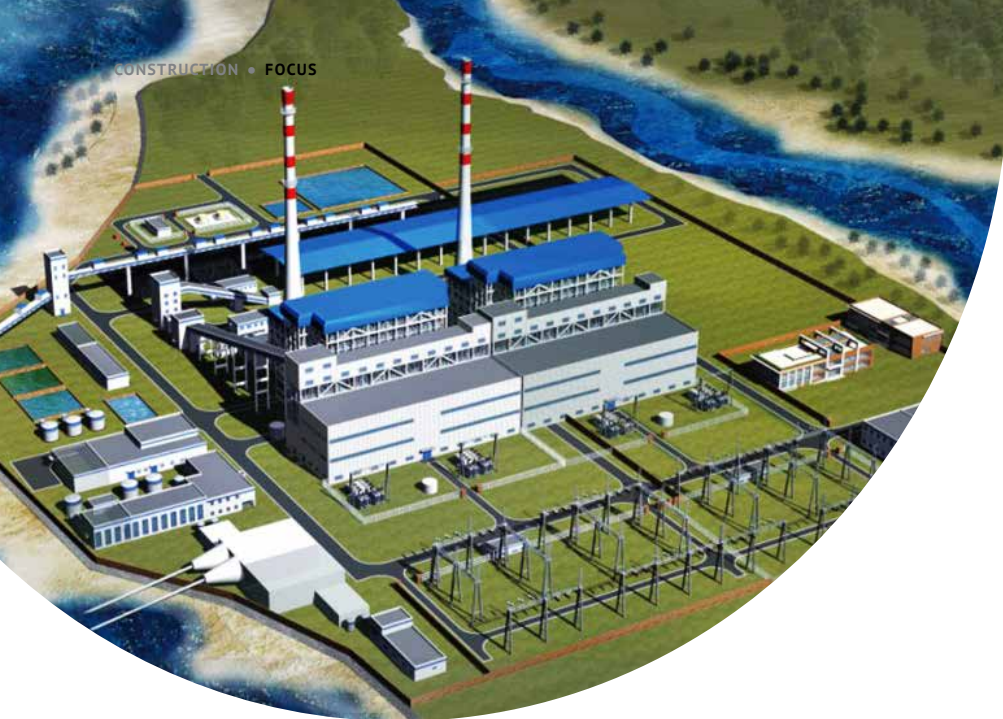
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▶ 3rd coal power station for kingdom

A subsidiary of Japanese electronics giant Toshiba has won a contract to build the third coal-fired power station in Cambodia.

The planned 150-megawatt facility will be located in Preah Sihanouk province alongside the only two other such thermal power plants in the kingdom.

Toshiba Plant Systems and Services Corporation (TPSC) will be managing construction of the facility on behalf

of Cambodian Energy II Co Ltd (CEL2), whose sister company CEL operates one of the other two power stations in Preah Sihanouk. CEL and CEL 2 are subsidiaries of Malaysian-owned Leader Universal Holdings.

The project aims to provide a cheap and stable source of electricity for the local market and construction is expected to be completed by 2019.

▶ Capital controls bind Chinese project

China's increasingly strict capital controls are beginning to impact projects in Cambodia including a proposed USD3 billion tourism development in Preah Sihanouk province.

Hong Kong-based Guangzhou R&F Properties first announced the coastal hotel project to great fanfare in January 2017. Its founder Zhang Li has now reportedly requested approval from the Chinese government to move the cash out to secure the project's future.

In an interview with the South China Morning Post, Li said his Cambodia investment was a unique case as part of China's "One Belt, One Road" initiative.

"Current capital controls are too tight," he told the SCMP. "We will repatriate the money back to China if we make a profit outside."

LOCAL BRIEFS



▶ Two die in separate site accidents

Concerns over health and safety in Cambodia's booming construction industry were raised again in March as two people died in separate incidents involving heavy plant machinery.

An elderly Cambodian man was killed in Prey Kabbas district in Takeo province after being run over by a bulldozer.

On the same day, a Chinese construction site manager working on National Road No.6 in Kompong Thom was killed when a steamroller accidentally reversed over him.

While increasing focus has been placed on health and safety practices on the capital's many construction sites, these two incidents indicate the inputs still required on the issue outside of Phnom Penh.





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40KM STRETCH OF NATIONAL ROAD 6A OPENS

After 48 months of construction, the new 40km stretch of National Road No. 6A officially opened to traffic in early April.

The road connects Prek Leap commune in Phnom Penh's Chroy Changvar district to the junction of Kompong Cham's Batheay district. The new segment, ranging between 7 to 20 metres was financed by a USD70 million loan from China. Construction kicked off in January 2012 and was built by the Chinese Shanghai Group and monitored by the Guangzhou Wan Ann technical consultancy.

"National Road 6A is in fact one of the busiest roads in Cambodia and this section of the road connects Phnom Penh to various provinces through Kandal to the border with Thailand [...]," Samdech Prime Minister Hun Sen said at the grand opening of the road on 6 April, "We

have decided to build up this road to help with the settlement of our people in this part of the city."

According to the prime minister, China has financially and technically assisted various infrastructure projects across Cambodia. These have included the Cambodian-Chinese Friendship Bridge at Prek Tamak and National Road No. 8. Following the visit of President Xi Jinping to Cambodia in 2016, China will also rebuild National Road No. 11 that links National Road No. 1, crossing National Road No. 8, through to National Road No. 7. On the other side of the Tonle Sap River, Chinese assistance has helped build National Road No. 5 and the Prek Kdam Bridge. Aside from recently inaugurated ring roads around Phnom Penh, Cambodia is also looking for assistance in building a ring road along the Cambodian border with neighbouring countries.

Having expressed his deep gratitude to this Chinese counterpart for the support, the prime minister also indicated that Cambodia is looking for Chinese help in building a road from Samlot to Koh Kong. "We are considering asking our Chinese friends for a road that runs from Samlot in Battambang, through Thmoda in Pursat to Koh Kong/Kompong Som," he said.

The prime minister said he will attend the One Belt One Road Conference in China, a visit that observers believe will see him returning with significant aid from China to fund many infrastructure projects in the kingdom.

China earmarked USD40 billion in 2015 for the Silk Road initiative, adding additional assistance to the China-ASEAN framework from which Cambodia has been a significant beneficiary ■



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CAMBODIA'S MEGA STADIUM TO GO ONLINE IN 2021

Some facilities of the Morodok Decho National Sports Complex are already operational with the main stadium aiming to be fully completed in 2021, two years before the nation hosts the 32nd SEA Games.

Inaugurated by Cambodian Prime Minister Samdech Hun Sen on 4 April, facilities already completed include the international standard swimming centre and the indoor competition center. The

swimming center alone is equipped with a warm up pool, a competition pool, and a diving pool with a total capacity of 3,000 spectators. The indoor stadium will be used for volleyball, basketball, football, tennis among others and can accommodate 6,000 spectators.

The 4 April inauguration also signaled commencement on the construction of the main stadium with a capacity of 60,000 visitors and equipped with an

international standard emergency exit system. Costing around USD157 million the facility is being financed by a grant from the Chinese government which is claimed to be the largest ever interest-free grant China has ever provided to foreign country.

The prime minister said that he selected the project's architectural master plan himself with the stadium's boat shape representing the long-lasting





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friendship between Cambodia and China. The complex's original plan was designed by Cambodian firm, L.C.T Architecture Group Co. Ltd though there is no indication as to whether the master plan was adjusted by the Chinese contractors.

Work on the nation's biggest sports complex began in April 2013 on an 85-hectare landmass inside Garden City, a 1067-hectare satellite city developed by L.Y.P Group located in Russei Keo district, about 15km north of central Phnom Penh. It is intended to be at the heart of Cambodia's hosting of the SEA Games in 2023 as well as other local and international sports events.

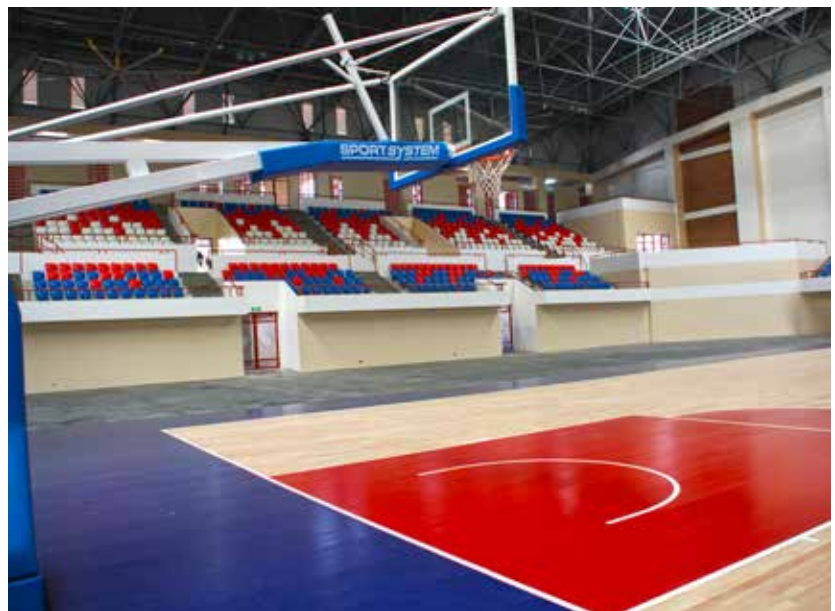
Construction of the complex has been divided into three main phases with an estimated total budget of between USD100 million to USD300 million. Phase 1(2013-2016), costing USD39 million was solely financed by the Cambodian government and built by the local firm L.Y.P. Group that owns the land. At the Cambodian prime minister's request, China pledged the funds for the 2nd stage of construction (2016 to 2020) costing USD157 million and which was built by Chinese firms.

Scheduled to be completed in 2021, the prime minister also appealed to China to help finance the stadium's final stage, saying that, "We have not had the source of funding yet and I hope that China will fill in any shortcoming we may face."

According to H.E. Thong Khon, President of the National Olympic Committee of Cambodia (NOCC), countries in the region are taking turns to host the games every two years in alphabetical order. Cambodia failed to do so in the 1960s through to the 1990s and again in the 2000s, with the prime minister explaining that this was due to the government needing to prioritise other sectors.

Cambodia will now have two large-scale National Stadiums; the Morodok Techo National Sports Complex and the National Olympic Sports Complex. Sport facilities also exist in Kampong Cham and Kampot, which are included in the overall sport infrastructure to host the SEA Games in 2023.

Samdech Prime Minister Hun Sen also presided at the annual dinner party for over 3,000 athletes of the National Olympic Committee of Cambodia on 4 April ■





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INVESTMENT INSIGHT: CONSTRUCTION PERMIT PROCESS

A permit for construction of buildings (“Construction Permit”) is mainly regulated by Sub-Decree #86, adopted by the Royal Government of Cambodia on 19 December 1997.

Under this Sub-Decree, all individuals, public or private entities shall have the rights to construct a building on their own titled land. All constructions (new construction, reconstruction, major renovation, expansions, and floor additions of existing building) in the cities or provincial towns shall be subject to construction permits. Construction projects not subject to the construction permit are small residential buildings located in rural areas and the maintenance and repair works which do not modify the structure or the characteristics of the building.

Municipal and provincial administrations have the authority to issue all the construction permits under their juris-

dition. Some construction permits are under the jurisdiction of the authority of the government (the National Committee of Land Management, Urban Planning and Construction). The construction specific to this national committee are those of industrial and commercial buildings of more than 3000 square meters of floor space, hotels, airports and ports, railway and vehicle stations, buildings classified as national heritage sites, and other major construction projects.

No construction permits shall be issued if not compliant with master plan, land use plan, or general land use rules. The construction permit applications shall be submitted to the construction permit department under either the municipal or provincial office where the planned construction is to be located. The construction permit application shall be signed by the owner of the land and the project designer, who must be a

licensed Cambodian architect approved by the committee governing the country’s architects.

The decision period for construction permit application is fixed at 45 working days. This period shall count from the day that all required documents for the construction permit application have been provided. The applicant shall be informed of the decision, whether it is an approval or a denial based on the information in the application. If modifications are required by the authorities, a new period of 45 days shall be counted from the date that the revised application has been submitted. Any grounds of denial of construction permit shall be notified in writing to the applicant. If approved, the construction permits shall be delivered to the applicant by the authority that grants the permits ■

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About the Author:

Sereyrath Kiri, Associate at Sciaroni & Associates. Sereyrath holds a master degree of laws (LL.M.) in Asian Law, Global Business, and Sustainable International Development from University of Washington School of Law in Washington State, USA. Prior to joining Sciaroni & Associates, Sereyrath was associated with several legal entities in Cambodia and the USA – the Khmer Rouge Tribunal, Royal University of Law and Economics, the first Cambodian team to join the Willem C. Vis Moot International Commercial Arbitration in Austria, and Asian Counseling and Referral Service, a non-profit organization based in Seattle. He is now a candidate for the New York State Bar. He speaks English, Mandarin, Khmer and basic Thai.



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PHNOM PENH'S BIGGEST ROAD OPENS

Samdech Hun Sen Boulevard, Phnom Penh's biggest road was officially opened to commuters in early April. Named after the Cambodian prime minister, it will serve to ease traffic congestion in the capital's southern region.

Stretching more than 9km in length, the avenue connects Street 271 near Kbal Thnal junction in Phnom Penh's Meanchey district in the north to National Road 2 at Prek Kampueas in Kandal's Takmao town to the south. Built to international standard, the road extends up to 60 metres wide with 30 metres dedicated to asphalt concrete and another 30 metres for side pavements. Two bridges were also built to connect the road segments.

Samdech Prime Minister Hun Sen believes the boulevard will contribute greatly to the improving the traffic situation as well as the property and economic development for people living along and surrounding the area.

"The avenue will play a very important role in diverting traffic pressure between Phnom Penh and its southern part as well as in the development of the Choeung Ek area, where they will spend some USD76 million on 54 hectares of land," he said at the boulevard's grand opening on 3 April.

Thanks to its international standard construction, he also recommended

using this road as an emergency landing strip for both civil and military planes in case they can't land at Phnom Penh International Airport.

"I would propose to HE Tea Banh, in his capacity as minister of National Defense, to survey the possibility of converting any part of this road as a landing strip [...] We should conduct a study on an emergency landing strip for some kinds of planes, for instance ATR types. We may also have to think of the possibility of making it possible for military transport planes to land as well in case of emergencies. This is my recommendation, which I think would eventually avert possible danger. It is a possible idea because the road width is 60 metres. We may also think of a lighting system too to show where the landing strip would be at night."

The boulevard comes under a strategic infrastructure development financed by local property developer giant ING Holdings that has been developing a 2,572-hectare ING City project on the land reclaimed from the Boeung Tum-pun Lake and Choeung Ek wetlands.

ING City is Phnom Penh's largest satellite city project that will feature various residential, commercial and pleasure facilities that will cover parts of Meanchey, Dangkor, and Chamkarmon districts of Phnom Penh and Kandal's

Takhmao district.

According to the Phnom Penh Post, ING Holdings, via design assistance by renowned Singaporean infrastructure and urban development consultancy firm Surbana Jurong Pte. Ltd began developing the project master plan since 2007 with the subsequent 2011 smart city feasibility study by Yachiyo Engineering and Hitachi from Japan. The project then received approval by the Phnom Penh municipality in 2014.

Once the project feasibility study kicked off, Daun Penh Construction and Australian-based SMEC consultancy were hired to study and plan for Samdech Hun Sen Boulevard, and the two sister boulevards; 2.14km Oknha Hun Neang and a road from Chak Ang Rae Krom to Streer 271 in 2008. The three boulevards' landscapes were designed by Singapore's Tropic Planners & Landscape.

Constructed to the highest international quality standards, the three roads were also included in the capital's 2035 Comprehensive Transportation Master Plan to help ease the traffic and urbanisation for the southeast and west regions. Commencing construction in March 2011, Samdech Hun Sen Boulevard, alone worth USD76 million, was built by Daun Penh Construction ■

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INVEST IN FIRE SAFETY: SAVE YOUR PROPERTY... SAVE LIVES



By Geoffroy DUPUIS, Trading manager, Confluences Distribution
Email: distribution@confluences-consulting.asia

Cambodia is rapidly developing with Phnom Penh's ever changing skyline representing the country's economic growth and development. Thus as the city continues to expand with increasing high density living, so too does the risk of fire outbreak.

Fire Risk is Real

Last year 14 people died and 54 were injured in 612 reported incidents of fire (22 more than in 2015), according to the Ministry of Interior's annual fire department report. Of these 612 cases, 41 percent were found to be caused by electrical malfunctions. These types of fires are common in the kingdom due to the lack of fire regulation building codes, electrical standard codes and a tendency towards electrical overloading and inadequate maintenance.

Local fire service response teams cannot be fully relied upon either. The ministry report found that although Cambodia has 250 fire

engines, 40 are not operational due to disrepair.

Taking into account these facts, safeguarding commercial and residential spaces should be paramount in property developers' minds. Given the potential risk to your investment, you cannot skip on installing quality fire safety systems to save your property and most importantly, to save lives.

Insurance companies will also want to know what mitigation measures you have in place to guard against potential risks. Safer buildings will reduce insurance premium costs and expensive remedial work over time, whilst at the same time maintaining superior environments for occupants and attracting future tenants.

Safeguard your Property

Each development needs to be self-sustainable in order to control fire risk using international standard

internal systems such as alarms and detectors combined with appropriate extinguishers, hose reels and accessories along with adequate training on how to use them. Extinguishers are one of the most effective ways to protect a property against fire without exposing the building to water or structural damage.

In a market filled with substandard products, the best solution to protect your investment is Desautel's superior multi-dimensional fire safety products and services.

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tive systems such as water mist and foam systems, detectors, alarms and gas systems which are specifically designed for electronic fires which could breakout in computer server rooms.

A wide range of fire extinguishers and accessories including fire blankets, storage cabinets, covers and user signs are available to suit your individual needs. Installation and maintenance is performed by qualified specialists who also provide hands-on training to ensure all staff and residents know what to do in case of a fire emergency.

Desautel also provides fire risk assessments for your company's commercial or business premises, which should be considered a mandatory and vital step in determining the right fire protection.

Ensure your investments' safety and your peace of mind by making the right choice. Choose Desautel. It's better to be safe than sorry ■

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SIKA MARKS 15 YEARS SERVING CAMBODIA

2 6 March, 2017 marked 15 years of SIKA operations serving the Cambodian market.

SIKA is a global supplier of specialty chemicals in construction headquartered in Switzerland with over 100 years of experience. This giant chemical expert opened its Cambodia subsidiary 15 years ago under the company name SIKA (Cambodia) Ltd.

The firm has operated to date with 35 dedicated employees while its local factory opened in 2015 with the production capacity of 60,000 litres of admixtures per day to supply the local market.

The company targets seven markets: concrete admixtures and additives, water proofing solutions, roofing solutions, flooring solutions, protection and refurbishment solutions, sealing and bonding solutions, and for marine and automotive Industry. Some of its massive project references are: Neak Loeung Bridge, Olympia City, ACLEDA Headquarters, Crown Factory, Ream Navy Base, and Borey Peng Huoth.

SIKA joined the Cambodia Constructors Association (CCA) in 2012. Since then, it has been a very active CCA member by helping expand the association's membership while also

contributing to the nation's construction industry.

Speaking at the 15th year ceremony at Sofitel Hotel, Mr. Antoine Danielli, managing director of SIKA Cambodia gave thanks for the booming construction sector in Cambodia, asserting that, "SIKA is proud to set up a factory in Cambodia that primarily produces concrete admixture and additives to lead in the Cambodian market. It is our great pride to have our products with a Swiss Quality having the stamp 'made in Cambodia.'"

Sika 15 YEARS in Cambodia

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BUILDING TRUST



CONSTRUCTION INSURANCE POLICIES: THE MAIN THINGS TO KNOW BEFORE STARTING ANY CONSTRUCTION WORK IN CAMBODIA



According to Article 37 of the Law on Insurance dated 4 August 2014 and the Sub-Decree No. 06 dated 22 October 2001, individual or legal entity who is the owner or the operator of a construction site in Cambodia must take out a construction liability insurance policy before starting any construction work.

This insurance policy is mandatory in case of carrying out constructions. However, for any small-scale construction or repair, which does not require an approval of design project from a competent institution, owner and builder may seek an exemption of this obligation from Ministry of Economy and Finance.

In practice, despite this legal obligation, there are still many owners and builders who operate in Cambodia without any insurance policies.

In such a case, and subject to control of the competent authority, an owner or builder (i) can receive a fine which amount will be set between

KHR 1,500,000 and KHR 150,000,000 (approximately between USD 375 and USD 37,500) and (ii) will have to take out the required insurance policy.

In addition to these legal sanctions, the financial risk for owners and builders can be significant in case of damages caused to third parties. Indeed, we have seen in recent years a number of accidents on construction sites which have caused damages to third parties. In these instances, owners and builders will have to be responsible for the damages.

This can significantly impact a construction project's budget and profitability for both owners and builders, and even worse jeopardize the project altogether.

Therefore, it is highly recommended for owners and builders to take out this insurance policy in order to be covered for such damages, injuries or losses caused to third parties.

However, this insurance policy does not cover all damages, in particular the

damages caused to the building and the construction during the construction period and after their completion. In such a case, if the builders or the owners want to cover these additional risks, they will have to take out additional insurance policies which can be tailored to the needs of their project.

In this respect, various insurance companies propose to owners, builders and sub-contractors to take out additional insurance policies such as the contractor's all risk insurance policy or the erection all risks insurance policy. These non-compulsory insurances policies include the mandatory civil liability insurance policy.

The contractor's all risk insurance policy is a comprehensive insurance policy which covers, during the whole duration of the construction project, losses and damages involved in the construction (damages to the property and third party injury).

There is also the erection all risks

insurance policy which covers the risks arising from the installation and erection of engineering project (such as power plants, electrical generators stations, cranes and more generally machinery and equipment)

The cost of these additional insurance policies will depend on various factors such as the location, nature and amount of the construction project and it will generally correspond to less than 1% of the construction price of the construction project.

By taking these insurance policies, owners and builders will better handle their obligations and it will help them to cover unexpected events that can happen on the worksite.

Therefore, the roles of insurer brokers, consultants and lawyers will be essential in order to help their clients to choose the appropriate insurance policy to cover a construction project.

Note that generally these insur-

ance policies cover the damages which occur only until the completion of the construction project which can be extended in case of a delay.

Therefore, if damages occur after the completion of the work, they will not be covered by the insurance policies except if an extension has been taken out for what is called the "maintenance period" and which term is generally between six and eighteen months after the completion of the work. In such case, the insurance policy will cover certain damages appearing during this maintenance period.

In order that the insurance policy is fully effective, it is also recommended to extend it to all parties involved in the construction project in order that they all benefit from the insurance policy.

These construction insurance policies are really important in case of carrying out a construction proj-

ect in Cambodia as there is no legal warranty granted by the builders to the owners after the completion of the work according to the laws and regulations currently in force in Cambodia.

The Royal Government of Cambodia understood the interest of protecting owners and investors and that's why it is currently working on the drafting of a construction code which will provide owners with legal warranty granted by builders. However, as the construction code has not yet been implemented, it is only possible to cover these risks by insurance policies and contractual warranty in the construction agreement.

In conclusion, it is recommended before starting any construction work to choose the appropriate insurance policy tailored for the construction project and the assistance of an insurance broker, consultant and lawyer will be in this respect very helpful ■



Antoine FONTAINE
Partner



Charles AMAR
Manager

ON THE AUTHORS

Antoine FONTAINE and Charles AMAR, lawyers at Bun & Associates, advise domestic and foreign clients seeking expert advice and innovative solutions in dealing with significant and complex transactions. Their work includes advising on all issues relating to insurance, real estate, construction and development projects, labor, tax and regulatory compliance. Antoine has developed unmatched expertise in Cambodia's insurance sector and provides comprehensive advice to multinational companies on their insurance portfolio, including regulatory and tax compliance and counseling foreign insurance companies on their market entry.

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PRECISION



ALUMINIUM CHINA 2017 TO UNVEIL WORLD'S LATEST HIGH-TECH ALUMINIUM

This year's Aluminium China in Shanghai from 19-21 July is set to mark a new period of growth in the aluminium industry and reflect strengthening market conditions in China and across the world. Aluminium China 2017 will focus on the transformation driven by emerging new technologies in areas such as lightweight vehicle manufacturing and consumer electronics.

With China speeding up the upgrading of its vehicle emission standards to control exhaust pollution, the China Automotive Engineering Society's 'Energy-saving and New Energy Vehicle Technology Road Map' predicts that by 2035, annual car production and sales in China will reach 38 million units, with new energy car sales accounting for 40%. Research shows that every 100kg weight reduced is translated to 0.3-0.6liters less fuel consumption per 100kms distance travelled. Aluminium alloy replaces steel with equivalent functionality at only 50-60 percent of its weight and also helps to reduce emissions and enhance fuel burning, making the use of aluminium a top choice for the auto industry.

As a key fundamental metal, aluminium is a barometer for the non-ferrous industry as well as the entire national industry in China. While used widely in traditional sectors such as construction, railway and packaging, aluminium has been playing an increasing role in consumer electronics and new energy vehicles.

2016 saw supply-side reform of the aluminium industry in China spearheaded by the Communist Party of China (CPC) central leadership and the state council. As a result, after years of losses, the aluminium metallurgy industry – including aluminium oxide, electrolytic aluminium and recycled aluminium sectors – finally regained profitability to deliver a strong boost to the industry. Furthermore, the 13th Five-Year Plan for the Non-Ferrous Industry released in October 2016 by Ministry of Industry and Information Technology of China (MIIT) provides guidance to the aluminium industry and predicts more opportunities for development and growth.

The 13th Aluminium China will build on the success of 2016, which show-

cased 400 exhibitors across 35,000sqm, demonstrating their latest technologies and applications to 19,530 trade visitors from 75 countries and regions. Focusing on aluminium use in lightweight auto and consumer electronics, the 2017 event will offer in-depth coverage of welding, junction and other hot technical topics. It will also offer a one-stop-shop for new processes, technologies and products ranging from raw materials, semi-finished products and finished products, to machinery and consumables across the full industry chain.

"Lightweight solutions for the auto and consumer electronics industries will be highlights of 2017 and play a key role in driving growth in the aluminium industry in China and beyond," said Chris Zang, Senior Project Manager of Aluminium China. "After a difficult period, the industry is embarking on an exciting transformation with new opportunities and a brighter future."

For more information on Aluminium China 2017, please visit:

<http://www.aluminiumchina.com/en>



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PHNOM PENH MUNICIPALITY DIARY: MARCH- APRIL 2017



▼ **Chumpov Wan pedestrian bridge opens**

21 March After three months of construction, the first pedestrian bridge located along National Road 4 in front of Chumpov Wan High School opened to the public to be mostly used by students. The bridge will significantly eliminate congestion across National Road 4 near Chumpov Wan market and, more importantly, protect pedestrians from accidents.



▼ **Public bus service to use e-pay**

29 March An MoU agreement between the Phnom Penh Public Bus Authority and Wing Specialized Bank will transform payment for the public bus service to an e-system. With the new payment method, it is expected that more and more commuters will rely on the bus services for daily commuting since it is much cheaper than own transport.



▼ **Chbar Ampov gets new road with drain underneath**

31 March An abandoned ditch filled with rubbish, bushes and bacteria located in Chbar Ampov district was transformed into a concrete road equipped with lamposts with the sewage water flowing underneath. For the first development phase, Prek Barang ditch was transformed into a 16 metre wide and 916 metre long concrete road linking from Street 369 along the river to the area of Pra Chumvong. For the 2nd phase, construction will continue with a 351 metre long road from Pra Chumvong to the Cuba school. With 100 metres of large drainage already complete, only 200 metres of drainage remains. It is expected the road will be fully completed in late April.



▼ **Ho Chi Minh and Phnom Penh link up**

11 April The visit by a senior delegation from Ho Chi Minh City to Phnom Penh has opened up the opportunity for urban management cooperation between both cities. Representing Ho Chi Minh City, deputy governor Mr. Huynh Cach Mang discussed city planning and city issues with H.E. Pa Socheatevong. He also invited his Phnom Penh counterpart to visit Ho Chi Minh City.



▼ **Tidying up Chbar Ampov market**

12 April Officials are working to tidy up Chbar Ampov market, located along National Road 1, to enhance the livelihoods of both sellers and buyers. The primary work involves enlarging the aisles for buyers to walk through, tidying up the vending spaces, enhancing the hygiene, and installing more rubbish bins. The governor also alerted all public market operators to enhance the hygiene and vending spaces for their respective markets.



▼ **Sodium lights changed to LED Lights**

15 April

To beautify the city at night and to prioritise going green, City Hall is replacing the sodium lights in lampposts with LED Lights. Work is now being prioritised in Wat Botom Park, Samdech Techo Park, Areyksat Park, Chenla Park, DN Park, Krom Ngoy Park, Sunway Park and Prum Bayorn Park.

So far City Hall has installed 4,600 LED light poles along the streets in addition to the more than 10,000 LED light poles citywide confirmed in the master plan.



▼ **Releasing floods from areas along National Road 1**

25 April

Discussions have started to draft the master plan to release flood water from the area along National Road 1 in Chbar Ampov district including Nirodh, Prek Pra, and Veal Sbov areas. The primary initiatives are; constructing a ditch, installing a pumping station, and rehabilitating the existing irrigation system.



▼ **2nd Toul Kork Tralok Bek pump station to open in May**

26 April

The 2nd Toul Kork Tralok Bek pump station is scheduled to open for pumping flooded water out of the capital this May. After completion, the station will have a capacity of five cubic metres per second, an increase of 300 percent compared to the old station. This station will ensure the areas around Indaratevi High School, Moun Ang market, Roads 592, 317, 313, 608, and 337 located in Boeng Kok II commune are free from inundation.



▼ **Green landscape management to be enhanced**

26 April

Trees and parks across the city play a crucial role in beautifying the city and comforting citizens. The municipality recently launched a meeting to alert the Phnom Penh Public Transport Department and the private company in charge for tree and garden management to enhance their services for the 42,000 trees across the capital.



▼ **Modernising Chroy Changvar bridge roundabout**

28 April

A beautiful master plan is being enacted for the triangular-shaped roundabout located at the west of Chroy Changvar Bridge. Once completed, the roundabout will welcome citizens for relaxation and exercise and beautify the city.

PHASE-II NIRODH WATER TREATMENT PLANT IN OPERATION



The Phase II Nirodh water treatment plant commenced operations in April providing service to the outskirts and southern areas of Phnom Penh with a capacity of 560,000 cubic metres.

Located in Phnom Penh's Chbar Ampov district, the USD60 million water treatment plant has been co-funded by the public-run Phnom Penh Water Supply Authority-PPWSA (USDD4.9 million) with another USD36 million in loans from the French Development Agency (AFD).

Construction of Phase II took 30 months starting in August 2014 and was built by French-based VINCI Construction Grands Projects with technical support by France-based Safège Consultancy. During the official opening of Phase II, H.E. Cham Prasidh, Minister of Industry and Handicrafts reported that construction of the Phase I treatment plant began in August 2010 and was put in operation in June 2013. It cost USD90 million funded via loans of USD40 million from the Japan Development Agency (JICA) with another USD20 million from the AFD to the PPWSA.

With the combined facilities, Nirodh treatment plants have now doubled their capacity from 130,000 cubic metres to 560,000 cubic metres daily which allows it to supply up to 331,000 households currently living in Phnom Penh's outskirts and Ta Khmao town.

"Water demand across Cambodia has increased substantially, especially in the capital city with an increase of 14,000 families annually since 2004," the minister said.

Attending the grand opening ceremony on 5 April, Samdech Prime Minister Hun Sen recommended that the authorities purchase private water supply infrastructure in Kandal province and continue to supply water to people, especially the newly-included communes and villages, at the same price as those living in Phnom Penh. He also advised on the establishment of an affordable electrical tariff for nationwide water treatment plants so that they can offer a more affordable water tariff to people.

"The quality of water it [Nirodh Water Treatment Plant] supplies is far better than that we did in 1980s,

because people can drink from the tap right away. However, for reasons of healthcare, we should boil it," he admired.

The Phnom Penh Water Supply Authority is an autonomous institution that supplies water to Phnom Penh and to certain areas of Takhmao and Kandal province. In response to demand, the PPWSA has invested in the expansion of water supply systems, water treatment plants, and extended distribution lines with the support from the AFD, World Bank, and Japan International Cooperation Agency.

According to statistics from PPWSA, 20 percent of Phnom Penh residents had access to the city water supply in 1993. But over the last two decades, water coverage in the city has grown more than four fold.

There are more projects in the works outside Phnom Penh. JJICA announced two years ago a USD30 million initiative to build two water supply plants in Kampong Cham and Battambang provinces, a joint venture between Japan and the Kingdom ■



កេរ្តិ៍ ឌីហ្សាញ អេន ខនស្ត្រាក់សិន (ភីឌីស៊ី) អ៊ិនឌីស្ត្រី

PERFECT DESIGN & CONSTRUCTION (PDC) ENGINEERING CO., LTD

ការសាងសង់ / CONSTRUCTION



- ☑ ទទួលសាងសង់សំណង់ទូទៅ
General Cosntructions
- ☑ ការងារវិស្វកម្មស៊ីវិល / Civil Engineering work
- ☑ សិក្សាប្លង់ស្ថាបត្យកម្មនិងគ្រឿងបង្ហាញ
Architectural/Structural Design
- ☑ ត្រួតពិនិត្យសំណង់ និងស្រាវជ្រាវ
Consultancy & Research
- ☑ រៀបចំផ្នែកខាងក្នុង កែលម្អ និងពង្រឹងគ្រោងរោងចក្រ
Interior, Renovation & Strengthening
- ☑ ការងារទឹក ភ្លើង
Mechanical/Electrical/Plumbing (MEP) work
- ☑ បណ្តាញទូរគមនាគមន៍ និងបណ្តាញបង្ហាញភ្លើង
Telecom & Power Transmission service
- ☑ ស្រែម ខនត្រីក និង ទេសភាពខាងក្រៅ
Stamped Concrete and Landscaping
- ☑ រោងជាងពាក់ដៃកក្កាប / Steel Bending Art
- ☑ គម្រោងផ្ទះឥតម្លៃថ្លៃសម្រាប់ទីជនបទ
Cheap Home Project for Rural People



ភីឌីស៊ី អន្តរជាតិ និហារណ៍ / PDC IMPORT AND EXPORT



- ☑ បំពង់ទូរយោគីអ៊ី និងគ្រឿងតំណ / HDPE (PE) PIPE AND FITTINGS (Turkey)
- ☑ បំពង់ទូរយោគីក្រដាត់ ទឹកក្តៅ និងគ្រឿងតំណ / PPR PIPE AND FITTINGS (Turkey)
- ☑ បំពង់ទូរយោគីដែក អ៊ីណុក និងគ្រឿងតំណ / STEEL PIPE/ STANDLESS STEEL AND FITTINGS
- ☑ ម៉ាស៊ីនបូមទឹក / PUMP SYSTEM (Turkey)
- ☑ ដីអេកៅស៊ូភីអ៊ី / HDPE (PE) SHEET
- ☑ បំពង់ទូរយោ ខ្វាញែត និងគ្រឿងតំណ / CORRUGATE PIPE AND FITTINGS(Turkey)
- ☑ ប្រព័ន្ធស្រោចស្រែបកសិកម្ម និងគ្រឿងតំណ / Drip Irrigation System for Agriculture and fittings(Turkey)
- ☑ អាខ្លាលី បាត់តេរី កំចាត់ក្លិនស្អុយក្នុងអាងស្តុកលាមក បណ្តាញទឹកកខ្វក់ និងស្រះ
Aqua Lift bacteria eat smell in your septic tank, Chanel and pond (Japan)



ភីឌីស៊ី អចលនទ្រព្យ / PDC PROPERTY



- ☑ សេវាទិញ និងលក់ ផ្ទះ ដី / BUY AND RENT SERVICES
- ☑ អភិវឌ្ឍន៍ដី / LAND DEVELOPMENT
- ☑ អភិវឌ្ឍន៍ផ្ទះល្វែង និងវីល្លា / FLAT HOUSE AND VILLA DEVELOPMENT



ភីឌីស៊ី កសិដ្ឋាន / PDC FARM



- ☑ ភីឌីស៊ី កសិដ្ឋានវៃឆ្លាត / PDC SMART FARM
- ☑ ភីឌីស៊ី ជីសរីរាង្គ / PDC ORGANIC FETILIZER
- ☑ ភីឌីស៊ី កសិដ្ឋានចិញ្ចឹមប្រូក / PDC PIG FARM
- ☑ ភីឌីស៊ី ចំណីសត្វសិប្បកម្ម / PDC ORGANIC FEED
- ☑ ភីឌីស៊ី ស្រាស / PDC RICE WINE



MLMUPC DIARY:

MARCH - APRIL 2017

► *Housing department enters MoU for public housing development*

2 March

As part of its long-term public housing developments, MLMUPC's housing development entered into an MoU with Bun Jeth Group to develop more public residences for low-income families. The first project that will kick off on 1 May will be developed on 822,160 square metres of land located at Sleng Deidos village, Prektaten commune, Punhea Leu district, Kandal province about 21km from Phnom Penh's downtown along National Road 5. 5,340 units are being developed for this first phase with 854 units sized 4.1 metres wide by 13 metres long lengths and 4,476 units sized at 5.1 metres wide by 7.2 metres long.



► *Officials meet to review land dispute resolution experiences*

10 March

Land disputes have long been a high-profile issue for Cambodia. After resolving thousands of nationwide land disputes, H.E. Chea Sophara met with the ministry officials to review the lessons learned from the campaigns in the hope of speeding up resolution of any future land disputes.



► *MLMUPC welcomes new JICA head*

21 March

The Japan International Cooperation Agency (JICA) has long been a strong development partner for construction and infrastructure development in Cambodia. H.E. Chea Sophara provided a warm welcome to Mr. Adachi Itsu, the new JICA Country Head for Cambodia. The minister anticipates stronger ongoing support from the agency especially for the nation's public housing developments for low-income families.



► *Ministry reviews land management issues for army*

6 April

To strengthen relations between the ministry and the Cambodian armed forces, especially those protecting the boarder zones, H.E. Chea Sophara reviewed all the land management policies, works and issues with senior army officials. The minister expects their closer cooperation on land-related issues.



► Discussion progress on White Building families

7 April

Following the announcement of the new development project for the controversial White Building, H.E. Chea Sophara met with representatives from the affected families to hear their final complaints and requests which will lead to the final consensus on the compensation policy and open the way for the development to kick off. The dilapidated White Building has long been a headache for its Phnom Penh residents for almost two decades. But if a project proposed by a Japanese investor and the Cambodian government is viable, the White Building will be demolished and replaced by a USD80 million 21-storey condominium tower.



► 434 families receive land titles after 10 year dispute

20 April

434 victim families living in Khnong Krapoeur Keut and Khnong Krapoeur Lech villages finally received their respective title deeds after waiting almost 10 years despite having already won the dispute. They filed a letter of gratitude to the ministry to thank Samdech Prime Minister Hun Sen for granting the titles.



► Coastal Committee discusses island management

20 April

After investing significant effort studying the nation's coastline that stretches over 400km across four provinces, the National Committee for Coastal Management and Development is now discussing the sustainable management and development for the country's islands. Cambodia has a total of 86 islands located in Sihanoukville, Koh Kong, Kampot and Kep provinces. Seven among them are globally recognised as the areas of stunning natural beauty.



► MLMUPC Signs MoU with Singapore's SCE

25 April

MLMUPC has entered into an MoU with Singapore Cooperation Enterprises under the Temasek Foundation International (TFI) on the urban planning policy and multi-skills of city management in Cambodia. The Singapore Cooperation Enterprise (SCE) was set up by the Ministry of Trade and Industry and the Ministry of Foreign Affairs of Singapore in 2006 to effectively respond to the multitude of foreign requests interested in Singapore's development experience. It is expected that under the MoU, Cambodia's city planning will learn from Singaporean standards.



KROCK ROOF TILE FEATURES

NEW DESIGNS AND TECHNOLOGY

Having dominated the local roof tile market with its "Sra Ka Linh tile" being the only locally-based international standard traditional roof tile, Khmer Rock Manufacturing has introduced new roof tile designs "KRock" and upgraded technologies to capture greater market share.

Khmer Rock is now producing four different types of the Sra Ka Linh tile to cater to various uses on different buildings. The CR-01 type is applicable to the entire roof, whereas the CR-02, CR-03, CR-04 and CR-05 types are applicable to the roof's final lines to ensure it is completely waterproof and has water-free retention.

Customers can select from a wide range of popular colours including black-clay, red, dark blue, dark brown and dark green. The new paint designs are also certified by the Thai-based painting quality inspection agency RPSC Chemical.

With upgraded technologies, KRock tile can ensure the tiles are 100 percent water-proof, do not retain water and have cost-effective installation. The firm's engineers designed the tile to fit purlins at 24cm intervals between roof

battens of either iron, wood or galvanized. This makes installation exceptionally convenient and saves significant time and labour. The new high-tech tile designs also ensure rain water flowing downward will completely flow off of the roof via designed water gateways. This ensures not a single drop of water can leak into or be retained on the roof.

Recognising the local demand for high quality tiles, Khmer Rock Co., Ltd. has differentiated itself from other import tile ranges by producing only Cambodian traditional tile "Sra Ka Linh" and authorised distributed to Wiki Trade Co., Ltd. Besides producing this style of roof tile, KRock is also the manufacturer of KRock outdoor concrete floor tiles, concrete wall panels, curve, concrete pipe and other precast concrete products.

Manufactured at its own factory in Cambodia, Khmer Rock ensured this KRock Khmer traditional tile is the first Cambodian standard roof tile to cater to the needs for Cambodia's legacy roof designs.

Made of concreting cement, the tile is manufactured to comply with local and international standards with

a wide range of sizes, shapes, designs, types and colours. It suitable any roofed building such as public services building, institute, schools, villa, and kiosk with great look following architecture design. It also can be applied to any roofed buildings where tiles are required to protect the rain/heat or to beautify the architectural look.

Their light weight, compared to other tile brands, can provide significant savings on the building's structural load as well as the roof structure that carries the tiles. Due to its simple features, the tile also offers fast and unso-phisticated installation that saves time, labour costs and maintenance.

KRock roof tile was successful laboratory tested with slope 20°, heavy rain fall at 50mm to 80mm per hour, and wind speed at 60km 80km per hour. Moreover, the pigment colour warranted upto 10 years.

Today, many international tile brands are imported to Cambodia especially from Thailand, Vietnam and China despite the abundant supply of local tiles. Wiki Trade however enjoys dominating the traditional tile market as it holds the monopoly for this tile design ■

For more detail please contact Wiki Trade

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ក្បែរខេត្តបង្ហាញម៉ូដ និងបច្ចេកវិទ្យាថ្មី

ដោយបានគ្របដណ្តប់ក្នុងទីផ្សារក្បែរស្រុកាលេញដែលជាក្បែរប្រពៃណីត្រូវបានផលិតស្របទៅតាមស្តង់ដារអន្តរជាតិជាច្រើនឆ្នាំមកហើយ ខ្មែរក៏បានណែនាំម៉ូដលក្បែរថ្មី (ខេរក) ជាមួយនឹងបច្ចេកវិទ្យាខ្ពស់ជាងមុនដើម្បីពង្រីកចំណែកទីផ្សាររបស់ខ្លួន។

បច្ចុប្បន្ន ខេរកកំពុងតែផលិតក្បែរស្រុកាលេញប្រភេទបន្ថែមទៀតដើម្បីបំពេញតម្រូវការប្រើប្រាស់ច្រើនសណ្ឋាននៅលើអគារផ្សេងៗ។ ក្បែរប្រភេទ CR-01 គឺសាកសមសម្រាប់ការប្រក់ធ្នូដំបូលទាំងមូល ខណៈដែលប្រភេទ CR-02, CR-03, CR-04 គឺសាកសមសម្រាប់ផ្ទៃរឹមនៃដំបូលដើម្បីធានាកុំឲ្យមានទឹកលេច និងមិនដក់ទឹក។

អតិថិជនអាចជ្រើសរើសពណ៌ក្បែរដែលពេញនិយមជាច្រើនដូចជា ពណ៌ដីដុត ក្រហមខៀវចាស់ ត្នោតចាស់ និងបៃតងចាស់។ ការរចនាពណ៌ក្បែរក៏ត្រូវបានទទួលស្គាល់ដោយក្រុមហ៊ុន RPSC Chemical ដែលជាក្រុមហ៊ុនត្រួតពិនិត្យគុណភាពថ្នាំពណ៌ដែលមានមូលដ្ឋាននៅប្រទេសថៃផងដែរ។

ជាមួយនឹងបច្ចេកវិទ្យាទំនើបជាងមុនក្បែរខេរកអាចធានាបានការមិនលេចទឹក មិនដក់ទឹក ១០០ភាគរយ និងចំណាយតិចលើការតម្កើងក្បែរ។ វិស្វកម្មរបស់ក្រុមហ៊ុនបានរចនាក្បែរដើម្បីឲ្យស្ថិតនៅនឹងដៃរំលោងដែលមានគម្លាត២៤សង់ទីម៉ែត្រគ្នា ដែលអាចធ្វើពីដែកឬ ឈើ ឬដែកប្រឡាក់។ ជាមួយនឹងបច្ចេកវិទ្យានេះ បានធ្វើឲ្យការប្រក់ក្បែរងាយស្រួលជាងមុន ដែលអាចជួយឲ្យចំណេញពេលវេលា និងថ្លៃពលកម្មច្រើន។

ក្បែររចនាប្រភេទថ្មីនេះក៏នឹងធានាថាទឹកក្បែរដែលហូរចុះមកនឹងហូរអស់ទៅតាមទដែលបានរៀបចំ។ ចំណុចនេះធានាថានឹងមានទឹកស្អុយមួយតំណក់អាចលិចចុះពីដំបូលទៅបាន ឬក៏ស្ថិតនៅលើដំបូល។ ដោយបានសិក្សាពីតម្រូវការក្នុងស្រុកសម្រាប់ក្បែរដែលមានគុណភាពខ្ពស់ ក្រុមហ៊ុនខ្មែរក៏បានបំបែកខ្លួនពីខ្ពស់ពីផលិតផលក្បែរនាំចូលដទៃទៀតនៅក្នុងទីផ្សារដោយបានផលិតក្បែរស្រុកាលេញ ដែលជាក្បែរប្រពៃណីរបស់ខ្មែរតែប៉ុណ្ណោះ និងផ្តល់សេវាចាំបាច់ដល់អតិថិជនដោយក្រុមហ៊ុន Wiki Trade Co., Ltd.។ ក្រៅពីផលិតក្បែរ ក្រុមហ៊ុនខ្មែរក៏បានផលិត

ឥដ្ឋក្បែរខេរក សន្លឹកជញ្ជាំងបេតុង លូបេតុង បេតុងជញ្ជីមថ្នល់ និងផលិតផលពីបេតុងផ្សេងទៀតផងដែរ។

ផលិតនៅរោងចក្រផ្ទាល់របស់ខ្លួននៅកម្ពុជាដោយក្រុមហ៊ុនខ្មែរក ធានាថាក្បែរប្រពៃណីខេរកនេះ គឺជាក្បែរដែលមានស្តង់ដាររបស់ជាតិដំបូងគេដោយបានបំពេញតម្រូវការនៃការរចនាម៉ូដក្បែរដែលជាភ្នែករបស់ជាតិ។

ផលិតពីបេតុងស៊ីម៉ង់ ក្បែរនេះត្រូវបានផលិតឡើងដោយអនុឡោមទៅតាមស្តង់ដារជាតិ និងអន្តរជាតិ ជាមួយនឹងទំហំ រូបរាង ការរចនាម៉ូដ និងពណ៌ជាច្រើនជម្រើស។ ក្បែរប្រភេទនេះគឺសាកសមទាំងអគារសាធារណៈ អគាររដ្ឋ គ្រឹះស្ថានសាលា លំនៅដ្ឋាន ផ្ទះលំហែ ដែលផ្តល់នូវសោភ័ណភាពតាមស្ថាបត្យកម្មនៃអគារ។ វាសាកសមផងដែរសម្រាប់តម្រូវការប្រក់ដំបូលដើម្បីការពារក្បែរ កម្ដៅថ្ងៃ ឬក៏បង្កើនសោភ័ណភាពនៃដំបូល។

ទម្ងន់របស់វា បើប្រៀបទៅនឹងក្បែរម៉ាកផ្សេងៗ អាចជួយសន្សំសំចៃយ៉ាងច្រើនទៅលើការចំណាយកម្លាំងទ្រទម្ងន់របស់អគារក៏ដូចជាការចំណាយលើគ្រឿងបន្លំរបស់អគារផងដែរ។ ដោយសារតែក្បែរនេះមានភាពសាមញ្ញ វាក៏បានជួយឲ្យការតម្កើងមានភាពងាយស្រួលនិងរហ័ស ដែលអាចជួយសន្សំដល់ថ្លៃពលកម្ម និងចំណាយថែទាំផងដែរ។

ក្បែរKRockត្រូវបានឆ្លងកាត់ការពិសោធន៍ដោយជោគជ័យជាមួយនឹងការប្រក់ក្នុងជម្រាល ២០ដីក្រ កម្លាំងទឹកក្បែរកម្ពស់ ៥០ ទៅ ៨០ មីលីម៉ែត្រក្នុងមួយម៉ោង ដោយកម្លាំងខ្យល់បក់ ៦០-៨០គីឡូម៉ែត្រក្នុងមួយម៉ោងដោយមិនមានការសាច់លេច។ ចំណែកថ្នាំពណ៌គឺធានាបានរហូតដល់១០ឆ្នាំ។

បច្ចុប្បន្ន មានក្បែរម៉ាកអន្តរជាតិជាច្រើនបាននាំចូលមកកម្ពុជា ជាពិសេសមកពីប្រទេសថៃ វៀតណាម និងចិនបើទោះបីជាមានផលិតផលក្បែរក្នុងស្រុកជាច្រើនម៉ាកក៏ដោយ។ ក្រុមហ៊ុន Wiki Trade នៅតែរីករាយគ្រប់គ្រងចំណែកទីផ្សាររបស់ខ្លួនលើក្បែរស្រុកាលេញ ដោយសារតែក្បែរប្រភេទនេះត្រូវបានចុះបញ្ជីទទួលសិទ្ធិការពារលើផ្នែករចនាតែមួយគត់ក្នុងទីផ្សារ។



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ACF FINALISES WORKER STANDARDS

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300+ BOOTHS EXPECTED AT 2017 CCA EXPO

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CCA HELPS IN GOVERNMENT'S FIGHT AGAINST DRUGS



Samdech Sar Kheng hosts a reception at Koh Pich in April urging the private sector to help fight against drugs in the workplace.

To help the government's nationwide anti-drug campaign, Cambodia Constructors Association (CCA) member companies have committed to ensure their enterprises are drug-free.

At a dinner reception with hundreds of leading traders from the kingdom's private sector including 10 delegates from the CCA on 7 April, Cambodian Interior Minister Samdech Krolarhom Sar Kheng asked businesspeople to help fight drug use inside their respective enterprises. He also asked them to fund Cambodia's ongoing drug crackdown, including rehabilitation.

"In the future, the government wants to create rehab centres for the nation that can treat more than 2,000 drug users. So we really need support from the private sector," Samdech Sar Kheng said.

He also advised the private sector to ensure that no drugs are used among employees and workers.

The National Authority for Combating Drugs (NACD) last week announced that business tycoon Oknha Kith Meng would head a new Association for Rescue and Rehabilitation of Drug Addicts.

As a result of cooperation with the Philippines, the Cambodian government has launched a six-month nationwide anti-drug campaign from January to 30 June. Samdech Sar Kheng reported that in the first three months of the ongoing drug crackdown, police have made 2,674 busts, arresting 6,066 suspects.

The Cambodia Constructors Association is a privately-run constructors group that was established in late 2011. To date the association has 125 construction-related companies as registered members ■

ASEAN CONSTRUCTORS FINALIZE WORKER STANDARDS



ACF Technical Working Group, including CCA, meet in Kuala Lumpur in February 2017

After years of effort, the ASEAN Constructors Federation (ACF) has finalised the draft on ASEAN Construction Standard Trade Skills Training (ACSTST) which aims to apply a unified standard to skilled building workers in the region.

The ACF's technical working group met on 24-25 February 2017 in Kuala Lumpur, Malaysia and was attended by the eight ASEAN member countries with the exception of Laos and Brunei which have not yet joined. The group met, with consultation by the Malaysian Construction Industry Development Board (CIDB), to approve the final draft on skills training standards.

They agreed that the basic building skills for building workers to be trained in across ASEAN are: Structural Steel Work, Steel Reinforcement Work, Bricklaying Work, Plastering Work, Tiling Work, and System Formwork and Scaffolding. Discussion also extended to worker skill level, qualification standards, workers' basic, common and core competencies, training standards and assessment and certification arrangement.

Due to the varying standards and practices in each respective country, the meeting asked for the final recommendations from each member country by 25 March 2017 with different responsibilities shared among each member association. Indonesian constructors will review the plastering course, tiling will be assessed by Vietnamese constructors, bricklaying by Thai constructors, steel reinforcement by Singapore constructors, system formwork and scaffolding by the Philippines, and steel structure by Malaysia. The Cambodia and Laos constructors were unable to review any courses as the two nations do not yet have any comparable standards.

The final approval for the skilled worker training course is expected to be finalised and enacted at the 43rd ACF council meeting hosted in Jakarta, Indonesia on 21 April.

The ASEAN Constructors Federation was established on 30 May 1985 and has been holding two annual council member meetings a year for 31 consecutive years wherein council members discuss business matters arising in the ASEAN construction industry.

Its eight constructors associations representing the private construction-related companies in ASEAN are: Cambodia Constructors Association (CCA), Indonesian Constructors Association (ICA), Master Builders Association of Malaysia (MBAM), Philippine Constructors Association (PCA), Singapore Contractors Association Limited (SCAL), Thai Contractors Association (TCA), Vietnam Association of Construction Contractors (VACC) and Myanmar Construction Entrepreneurs Association (MCEA).

Laos has also indicated its interest to join the ACF, but could only attend the 41st meeting as an observer. While the Thai Contractors Association (TCA) has been assigned to bring Laos into the federation, it is expected that this landlocked nation will become the ninth member following the expected establishment of its own national contractor association.

Brunei Darussalam's membership seems to need more time since it does not have a contractors association and has not yet expressed great interest in joining the federation ■

CCA-BACKED BUILDING EXPO AIMS FOR OVER 300 BOOTHS



Cambodia Construction Industry Expo 2016



Cambodia Construction Industry Expo 2016



Having successfully hosted the Cambodia Construction Industry Expo for the last three consecutive years, the organiser expects to attract over 300 booths at the 2017 event, showcasing hundreds of construction and property products and services from around the globe.

The Cambodia Construction Industry Expo is the nation's flagship building and property expo which has been hosted annually since 2014 at the Diamond Island Exhibition and Convention Centre by the Cambodia Constructors Association (CCA), the kingdom's only private-run constructors group.

While the 2014 show registered some 220 booths from over 100 exhibiting companies, the 2015 show attracted almost 250 stands with over 100 exhibiting companies. Last year's trade expo built on that success with 290 booths welcoming 11,179 visitors of which 7,169 were professionals from the construction and property industries.

The expo is divided into three sections; real estate firms, banks, and insurers; construction materials and decoration; and electrical, plumbing and water supply, machinery, mechanical and steel framing. On display are a huge range of products and services from across the construction and property industries.

While the morning of day one is dedicated to gathering some 500 senior professionals in the construction and property industries for the annual General Assembly of the Cambodia Constructors Association, the remaining days are open to the general public ■

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Property

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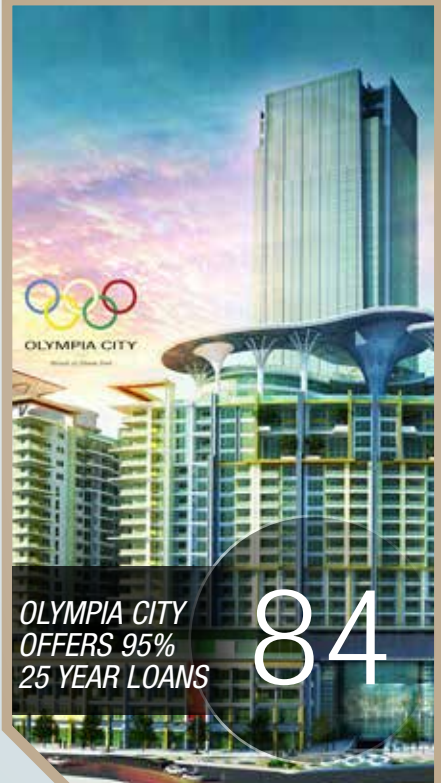
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INTERNATIONAL BRIEFS



PropertyGuru CEO Hari Krishnan

▶ Thai beer tycoon plans city district

A USD3.5 billion plan to create a ‘city within a city’ in the Bangkok metropolis has been unveiled by Thailand’s richest man.

Charoen Sirivadhanabhakdi, the billionaire founder of Chang Beer, has worked with star US architect firm Skidmore, Owings & Merrill to design ‘One Bangkok.’ The project will be Thailand’s first “fully integrated district that is built on people-centric

principles and a focus on environmental sustainability and smart-city living”, according to a press statement.

Planned on 17 hectares of land next to Lumpini Park in central Bangkok the buildings aim to achieve LEED platinum standard.

Construction is expected to begin soon with first phase of One Bangkok due for completion in 2021.

▶ Singapore eases rules

Following more than three years of falling property values, Singapore has relaxed some rules now houses are more affordable.

The easing of restrictive measures first introduced in 2009 includes sellers’ stamp duty only applying for three years instead of four, a lowering of the rate of duty to 4 percent for properties sold in the third year, to a maximum of 12 percent for dwellings sold within one year.

As a result, home prices in Singapore fell 3 percent last year, and have declined for 13 quarters in a row.

This success is in stark contrast to Hong Kong stricter rules have so far failed to curb spiralling price rises.

▶ PropertyGuru moves toward profit

Southeast Asia’s leading real estate website, PropertyGuru, expects to surge into profitability in 2017 as it experiences massive growth in ASEAN property markets, especially in Vietnam and Indonesia.

Vietnam recently became PropertyGuru’s fifth market after Singapore, Malaysia, Thailand and Indonesia. “We have hyper-growth, our revenues are growing over 30 percent,” CEO Hari Krishnan, told Deal Street Asia. “We are a market leader in four of the five markets and the largest in the region by any measure whether traffic, total listings, revenues.”

Founded in 2007, the Singapore-based company now caters to 16 million users per month. Its website lets users search for properties based on location, type and price, and see photos of interiors along with floor plans.



ទិញផ្ទះក្នុងតំបន់ លើដី ដោយសារ The River

រង្វាន់ធំ

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គ្រាប់ពេជ្រ **4** លី





▶ Thai Property Awards launched

The annual PropertyGuru Thailand Property Awards, which seeks to reward the finest developers, properties and real estate personalities across the Kingdom, will return for its 12th annual edition this September. The event follows the success of the recent 2nd Cambodia Property Awards in March.

The organiser expects to receive more than 300 entries from develop-

ers with ongoing projects located in the top tier markets of Bangkok and Phuket, as well as emerging destinations. The nomination process for more than 30 categories is open until Friday, 30 June 2017.

The top winners from Thailand will be eligible to participate in the grand finals of the Asia Property Awards held annually in Singapore in November.

▶ Asia Square 2 in Capitaland's sights

CapitaLand, Singapore's leading real estate developer and fund manager, is negotiating to purchase Asia Square 2 according to media reports.

Located in the ultra-exclusive and prime Marina Bay district in Singapore, the BlackRock-owned 46-storey Grade-A commercial building is estimated to be valued at more than USD1, 900 per square foot.

In June 2016, Asia Square Tower 1 was sold to the Qatar Investment Authority (QIA) for around USD2.4

billion, one of the largest ever property deals in the region. In November 2016, the empty plot next to Asia Square sold for around USD1.8 billion.

Considered to be one of Asia's best developments, the scale of the deals in Asia Square continue to demonstrate the robustness of the Singapore market.

INTERNATIONAL BRIEFS



▶ SolarHome targets Myanmar

A Singapore-based company providing solar energy solutions for rural households not connected to electricity grids is looking to Myanmar as its next target market.

SolarHome, which currently has operations in Cambodia, Indonesia and the Philippines, already has a presence in Myanmar but is hoping to invest up to USD25 million over the next five years, starting with an initial USD1.5 million in 2018.

SolarHome's entry point into the Myanmar market is basic home lighting projects which can be paid for via the Pay-as-You-Go (PAYG) microfinance system. They expect to sell and install around 2,500 systems by the end of the year.





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LOCAL BRIEFS

▶ Phnom Penh, Beijing to twin

Phnom Penh and Beijing, the capitals of Cambodia and China, are discussing the possibility of becoming “sister cities” according to representatives of both.

Wang De Xin, chief of the political section at the Chinese Embassy and Phnom Penh deputy governor Khuong Sreng confirmed the talks in March.

“The main purpose of being sister cities with Beijing would be to

support each other . . . to cooperate economically and to promote cultural exchange,” Khuong Sreng told the Phnom Penh Post.

The partnership is expected to benefit Phnom Penh with infrastructure and training as well as helping build homes for poor local communities.

▶ Sino Plaza halts sales

In another example of developers modifying plans in response to rapidly changing market conditions, a huge residential development in Boeung Trabek has reportedly halted sales and provided customers with full refunds.

According to a recent report in the Phnom Penh Post, the USD250 million Sino Plaza project is no longer accepting customers though is continuing with construction albeit with an alternative design.

The 217,000 square metre mixed-

use development is being built by Chinese contractor CSCEC and was scheduled for completion in 2018 with apartments, offices, restaurants and a five-star hotel spread over four towers.

However, the development has been plagued with issues, especially its proximity to the open sewer running alongside the plot.



▶ Century 21, UEF train agents for licensing

A new training course has been launched by Century 21 in partnership with the University of Economics and Finance for aspiring real estate agents to become qualified and be granted a license from the Ministry of Economics and Finance (MEF).

To be eligible to join the course, students must have graduated their Year 12 high school exams as the minimum criteria.

The 96-hour intensive course is taught by experienced local real estate experts with support from international mentors. To graduate and be granted a licence, students must complete the entire course.

The MEF has announced that it is mandatory for all real estate agents to be licensed.



CHANGING TRENDS IN SIHANOUKVILLE'S ECONOMY



Sihanoukville Autonomous Port

By Eric Wong Chon Lap

Tourism has always been the key contributor to the Sihanoukville's economy and while it remains the heartbeat for this coastal city, attention has shifted to demand for real estate with developers and investors looking to the area.

"Sihanoukville is a nice city but business activities have not evolved much. People usually want to buy properties near the beach for the nice view and coziness," explained Chhayleang Ngoun from Ratanaka Realty. Chan Mlop Sokha from Sokha Law Firm also shares this view saying, "The real estate market in Sihanoukville is good. I think people want to buy properties near the beach."

Tourist arrivals in Sihanoukville have grown consistently with a notable increase in the prominence of Chinese tourists. This is expected to continue in 2017 with an increasing number of international flight connections. Two local airlines in Cambodia – Angkor Air and Bayon Air - currently have daily flights between Sihanoukville to Phnom Penh and Siem Reap. Other international flight operators landing in Sihanoukville include Lucky Air from China, Cathay Dragon from Hong

Kong and Singapore's Silk Air. Another significant trend is the expansion and growing number of affordable accommodation opening up the market to a larger group of visitors. In the future, the Sihanoukville airport expansion will also facilitate further growth across all tourist segments.

The real estate sector in Sihanoukville has also gone through evolving trends. There is a clear shift towards investment properties in Sihanoukville where guaranteed yield offerings have become the market norm. The majority of buyers and investors tend to be interested in buying properties with a guaranteed yield which they can profit from, as well as enjoy the lifestyle aspects of owning a home close to the sea. They are also looking to purchase a property where ownership hassle is limited and a rental management program ensures owners' incomes are maximised. New residential properties catering to this group are being built in Sihanoukville, such as Blue Bay Condominium, D'Seaview, Royal Bayview Condominium, Sunshine Bay and The Scarlett. A downside is the current lack of experienced professional property management companies

which limits the potential for growth.

The key difference for high-end villas located on the islands close to the mainland of Sihanoukville, compared to the entry level condominiums is the flexibility in usage. Condominiums unit buyers and investors are likely to be more accepting of restricted property usage terms and conditions whereas high-end buyers typically require more flexibility on when they can use their property. A very niche portion of the market is looking for ultra-luxury resort villas and buyers are attracted by what the islands close to Sihanoukville have on offer, especially the blend of quality beaches.

It is a new segment of the market which in the future will likely become the key driver of the resort home market, just like Phuket and Samui Island in Thailand where all the top-end properties have sea-views, and are fully serviced with five-star hotel management. However, these luxury villas are the very niche market accessible only by high-net worth individuals. Affordable investment products make more financial sense and are more in line with the majority of the current demand ■

TOUL KORK SET FOR THE PARKWAY IN 2020



The Toul Kork skyline is set for a major change when it welcomes 'The Parkway' in 2020, claimed by the developers to be the first-ever mix of Cambodian architecture and modern style condominiums.

A joint venture between locally-owned Parkway Investment Co., Ltd and Chinese-owned Nantong City Daxin Engineering (Cambodia) Co., Ltd, the 1,500-unit landmark development is to be built on a 17,000 square metre plot in the fashionable district of Toul Kork north of Beong Kok area. The Parkway project is valued at an estimated USD100 million

Renowned international companies - including the architectural firm responsible for the Beijing National Stadium, a top Singapore interior design firm, and award-winning construction firm Luban - have joined hands to create a vision for luxury homes with guarantee of high quality of construction materials combined with modern glass curtail walls.

The complex will feature three condominium towers with varying heights of 29 floors, 25 floors and 35 floors respectively. In total, the project will deliver about 1,500 luxurious condos with unit sizes

ranging from 45m² to 135m².

With expertise from Chinese engineering partners, who also have experience building landmark developments in China and the USA, Mr. Sour Soktheng, Chief Executive Officer of Parkway Investment said the company is striving to ensure this unique development is the comfortable and luxurious available for its residents.

The condo development will feature a complete range of 21st century facilities, including an infinity swimming pool and gym. The ground floor will host a mall with a range of dining, leisure and shopping areas. There will even be a small school for the exclusive use of residents' kids. Public areas will welcome residents from one floor to the next, so they can take full advantage of their leisure time and relax in the green spaces.

Speaking to reporters at the project launch event on 21 April, Mr. Soktheng said the project is targetting local and foreign buyers, although prices have yet to be announced.

"Our investment in these condos is not for the short-term but for the long-term. We foresee a

sharp rise in the middle class and along with their changing income, they will come to desire a vastly improved standard of living. We believe that an increasing number of Phnom Penh's residents will choose to live much closer to the city centre, so that they can reduce the amount of time they sit in traffic getting to and from work," he explained.

The groundbreaking ceremony for this unique development commenced in November 2016 with completion scheduled for 2020.

With over 20 years background in property, housing and construction in Cambodia, Parkway Investment is behind the Parkway Square, Parkway Building and Borey Rith. Its Chinese counterpart, Nantong City Daxin Engineering (Cambodia) Co. is a Chinese-owned engineering firm.

Cambodia saw USD8.5 billion Investment in construction in 2016, according to an official report from the Ministry of Land Management, Urban Planning and Construction (MLMUPC). However, the ministry released a report in late April noting a 25 percent decline for the first quarter this year compared to the same period last year ■

The Parkway Master Plan by The Park Investment Co., Ltd



CREATING A MOTIVATING AND CONDUCTIVE WORK ENVIRONMENT

By Eric Wong Chon Lap

The Phnom Penh office market currently enjoys modest levels of occupancy rates. As the market anticipates a significant amount of future supply, tenants requiring large spaces will have plenty of choices. However, choosing the right office location with productive work spaces is crucial to the success of any business.

Robust future supply means tenants are given more options for their office location. Within the Central Business District (CBD) of Phnom Penh, two new buildings, Exchange Square and The Gateway Office Tower will be completed in 2017 and 2018 respectively, and other new non-CBD buildings will be completed over the next three to five years. This large supply of office space means that rentals are likely to go downward for almost every grade of building in every location. Location-wise, an office that is too far from the city centre can alienate potential employees. “Centrally located and easily accessible to all the major amenities such as banks, restaurants and cafes and a bright and clean interior design of an office play an important role in determining how nice the working environment is,” explained Chhayleang Ngoun from Ratanaka Realty. Stressing the green factor, Chan Mlop Sokha from Sokha Law Firm said that, “It is good if the office is surrounded by green trees or any other green elements”.

From commencement of design to completion of an office building takes approximately three to four years with many new builds coming on line. As a result, space occupiers and tenants do not have to make any early decisions to sign leases, but can rather wait until the office building is completed.

Implementing workplace strategies is a means to improve space utilisation. Not only is the type of business changing, but young employees prefer more

Unilever Cambodia Office which is claimed as the Cambodia's first staff - friendly office.



flexible working arrangement especially in regards to how, when and where and work happens etc. These days, it is very common for companies in Cambodia to implement a workplace strategy which is focused on reducing space and cutting the total occupancy cost. This strategy looks at how employees work and how they communicate with their colleagues. Sometimes the company itself does not have to assign desks for everyone if most of their staff spend the working day out of the office meeting customers and clients.

Any office building in the market must be able to support high occupation densities. This can be achieved through a healthy environment by modern air conditioning and installation of efficient lifts etc. Business owners need to ensure that their employ-



ees are not only comfortable where they work but that the office design is set up to be the best possible working environment. This leads to higher job satisfaction and commitment, greater staff focus and productivity, improved collaboration and communication and a greater sense of loyalty and engagement with the company.

Companies must identify their precise business needs in terms of accessibility, space, number of employees, workplace culture, and other factors necessary to create a motivating and conducive work environment. From the tenants' perspective, they should only look for office spaces that are safe, accessible and appropriately represent the image the company wants to project ■

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Cambodia Property Awards Gala Dinner by Property Guru International

17 AWARDS PRESENTED AT 2ND CAMBODIA PROPERTY AWARDS

A total of 17 awards were presented to the nation's outstanding property developments at the 2nd Cambodia Property Awards hosted on 24 March at Sofitel Phnom Penh Phokeethra Hotel attended by some 300 industry guests.

Among the iconic property developments located in Phnom Penh, Siem Reap and Sihanoukville, last year's champion Borey Peng Huoth Group, developer of the acclaimed residential project Grand Star Platinum, clinched a further three awards this year including Best Housing Development (Phnom Penh), Best Landscape Architectural Design and the biggest accolade of the year – Best Developer (Cambodia).

Another big winner was five-time nominee Phnom Penh City Center, which collected a trophy for each one of its nominated projects: The EDGE, a Khmer-inspired retail development with customisable spaces for tenants; Residence 90, a high-end residential development that was noted for its architectural excellence; and The Vanguard, the corporate headquarters of its parent company, with an expected completion

date later this year. All three winning projects are located within the integrated Phnom Penh City Center development that aims to become a modern, sustainable, commercial and leisure district in the capital by 2025.

There was also an award for Special Recognition in Green Development for MTP Invest, developer of Siem Reap-based residential project Phum Barang, a double winner this year for its comfortable living amenities and a natural ventilation system that withstand strong winds, bright sunlight and the monsoon season.

Mr. Sorn Seap, CEO of Key Real Estate Co., Ltd and head of the independent panel of judges urged developers to embrace sustainable and green building practices. "We all must look into Cambodia's environmental guidelines, take into account greening initiatives, and push for new technologies that can help reduce environmental destruction. Developers and consumers should think about air circulation and water treatment plants for converting dirty water from their properties before dispatching into the public sewer."

His Excellency Senior Minister Chea Sophara, Minister of Land Management, Urban Planning and Construction, who was the event's guest of honour applauded the successes of the Cambodian property sector in his keynote address.

Top country winners in Cambodia will now advance to the two-day PropertyGuru Asia Property Awards grand finale this November at the Sands Expo and Convention Center in Singapore to compete for more regional accolades and to be crowned "the best in Asia".

Hari V. Krishnan, CEO of PropertyGuru Group, congratulated the developers who participated in the Cambodia Property Awards, asserting that their outstanding projects inspire and shape the future of the Cambodian real estate sector. "...Because of the Awards, consumers are empowered to make confident property decisions, whether they're first-time buyers, expat renters or serial investors. Property knowledge is essential in our culture at PropertyGuru..."



Cambodia Property Awards Gala Dinner by Property Guru International

Full list of Winners and Highly Commended at the PropertyGuru Cambodia Property Awards 2017:

DEVELOPER AWARD

Best Developer

WINNER: Borey Peng Huoth Group

SPECIAL AWARD

Special Recognition in Green Development

WINNER: PhumBarang by MTP Invest

DEVELOPMENT AWARDS

Best Condo Development (Phnom Penh)

WINNER: Habitat by Habitat

HIGHLY COMMENDED: The Gateway by TACC (C.R.) Ltd

Best Housing Development (Phnom Penh)

WINNER: Grand Star Platinum by Borey Peng Huoth Group

HIGHLY COMMENDED: Residence90 by Phnom Penh City Center

Best Housing Development (Phnom Penh)

WINNER: Grand Star Platinum by Borey Peng Huoth Group

HIGHLY COMMENDED: Residence90 by Phnom Penh City Center

Best Residential Development (Siem Reap)

WINNER: PhumBarang by MTP Invest

HIGHLY COMMENDED: Les Bijoux d'Angkor by RGL Equity (Siem Reap) Co., Ltd

Best Office Development

WINNER: The Vanguard by Phnom Penh City Center

HIGHLY COMMENDED: The Gateway by TACC (C.R.) Ltd

Best Retail Development

WINNER: Copper Cambodia by LMYP Co., Ltd

HIGHLY COMMENDED: The EDGE by Phnom Penh City Center

BEST OF THE BEST AWARDS

Best Condo Development (Cambodia)

WINNER: Habitat by Habitat

Best Housing Development (Cambodia)

WINNER: Grand Star Platinum by Borey Peng Huoth Group

Best Hotel Development

WINNER: Courtyard by Marriott Phnom Penh by Khou Investment Co., Ltd

HIGHLY COMMENDED: Sun and Moon Urban Hotel by Sun and Moon Hotel, LBL International and ADA

Best Mixed Use Development

WINNER: The Gateway by TACC (C.R.) Ltd

HIGHLY COMMENDED: D'Seaview by Camhomes (Under HLH Group)

DESIGN AWARDS

Best Residential Architectural Design

WINNER: Residence90 by Phnom Penh City Center

HIGHLY COMMENDED: Habitat by Habitat

Best Residential Interior Design

WINNER: Habitat by Habitat

HIGHLY COMMENDED: Les Bijoux d'Angkor by RGL Equity (Siem Reap) Co., Ltd

Best Retail Architectural Design

WINNER: The EDGE by Phnom Penh City Center

Best Hotel Architectural Design

WINNER: Sun and Moon urban Hotel by Sun and Moon Hotel, LBL International and ADA

Best Hotel Interior Design

WINNER: Rosewood Phnom Penh by Vattanac Capital

HIGHLY COMMENDED: Courtyard by Marriott

Phnom Penh by Khou Investment Co., Ltd

HIGHLY COMMENDED: Sun and Moon urban Hotel by Sun and Moon Hotel, LBL International and ADA

Best Landscape Architectural Design

WINNER: Grand Star Platinum by Borey Peng Huoth Group

HIGHLY COMMENDED: Habitat by Habitat

CONDOMINIUMS: TWO THINGS TO BE REVIEWED BEFORE PURCHASING OR SELLING UNITS



Before deciding to purchase a unit located within a condominium, any potential buyer will have to consider various factors, such as the location of the condominium, the description and quality of the materials used, the size and price of the unit, the identity and experience of the developer, and the construction insurance policy.

Two others factors, often forgotten, must be reviewed as they can have a significant impact on the value of the unit and on the sought-after quality of life in a condominium: internal regulations and the management of the condominium.

The internal regulations are essential and that is why they are compulsory towards all current and future unit owners. They define the rules of life within the condominium and, in particular, the

organization and functioning of the condominium on both legal and practical levels.

They also set out the rights and obligations of the unit owners, they define the common areas and private units and they determine their conditions of use, organize the management of the condominium and determine how expenses, in particular related to the cleaning, maintenance and repairs of the common areas, will be shared by the unit owners.

The Royal Government of Cambodia understands its importance and that is why they must be issued before announcing the sale or rental of the private units of the co-owned building in order to be reviewed by a potential buyer before deciding to purchase a unit.

Another indicator of the importance of the internal regulations is the fact that they are required by the Land Office for the registration of the condominium and the issuance of the title certificates for each unit.

Therefore, developers and buyers cannot overlook this document which will be in force during the whole life of the condominium and which may be used to resolve many issues which may arise between unit owners. It is, therefore, important that the language of the internal regulations be comprehensive and precise to allow for amicable and efficient resolution of any problem that may arise.

Sub-Decree No. 126 on the Management and Use of Co-Owned Buildings, dated 12 August 2009 ("Sub-Decree No. 126") provides in its appendix a

template of internal regulations which is brief and fails to cover many topics such as the use of the common areas, the creation of a contingency fund, the security of the condominium, the powers and responsibilities of the management board, the holding and decisions of the general meeting of the unit owners, etc.

Consequently, it is highly recommended for developers to request the assistance of a professional (especially lawyers) for drafting internal regulations in order to have a clear and comprehensive document.

Furthermore, it is also recommended, before purchasing or selling in a condominium, to take into account its management.

Indeed, proper management is essential for good and efficient operation of the condominium so as to not negatively affect the value of the units.

Sub-Decree No. 126 provides that a condominium should have a management board or an executive committee set up to manage the condominium but the sub-decree does not specify when the committee or board should be set

up and if they are able to delegate their powers.

Therefore, the unit owners are free to choose their mode of management and to organize it in compliance with their internal regulations.

Generally, two options are offered to the unit owners for the management of their condominium. They can decide either to assume the management functions themselves or to appoint a third-party property manager who will bring its knowledge and professional expertise.

We have seen in Europe, America and Asia, many cases of bad condominium management due to a lack of qualifications and experience. In these cases, the cleanliness, maintenance and all necessary repairs and works may not be carried out in time. This always leads to deterioration or damage and will ultimately increase the expenses for the owners compared to the sums paid for proper maintenance and timely repairs.

We are also aware of many cases where fees are not collected on time or where many mistakes have appeared in the accounts of the condominium or

where inaccurate budgets have been adopted.

All these examples of bad management have always for consequence an increase in the expenses and stress for the owners of units and a decrease in the value of the units.

Therefore, it is recommended to appoint to management qualified people who have experience and systems in place to handle financial, legal and technical issues and have resources and relationships to ensure that the condominium runs efficiently.

In conclusion, the drafting of the internal regulations and the right management choices are crucial in order to preserve the value of the condominium units and to ensure that the building runs successfully. A high quality condominium building alone is not enough to attract quality buyers and to provide the sought-after quality of life in a condominium. Clear and comprehensive internal regulations linked with highly qualified management and a high quality development will attract investors and tenants ■



ING Sophealeak
Partner

Charles AMAR
Manager

ON THE AUTHORS

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WHAT IS MISSING IN PHNOM PENH'S CBD?

By Eric Wong Chon Lap

Phnom Penh offers ample choices of restaurants, but when it comes to authentic restaurants with quality food in the Central Business District (CBD), very few meet the requirements of good ambience, tasteful décor, five-star service and good parking space. Those that do without being unreasonably expensive attract significant business.

In the daytime, the areas around Wat Phnom are the hub of Phnom Penh's business activities, but at night there seems to be a general lack of choices for people staying and working around this area. "Developments targeting the younger generation are missing. There should be places where the new generations can live, play and create things and of course at an affordable prices," according to Chhayleang Ngoun from Ratanaka Realty. Outside the main CBD area, Phnom Penh certainly has a lot to offer, particularly on the riverside, but access to the riverside area can some-

times be time-consuming with the traffic congestion.

The retail landscape in the CBD also remains under-developed and still has a long way to go in terms of international brands and retail formats on offer. The area certainly lacks options for day time shopping beside the Central Market.

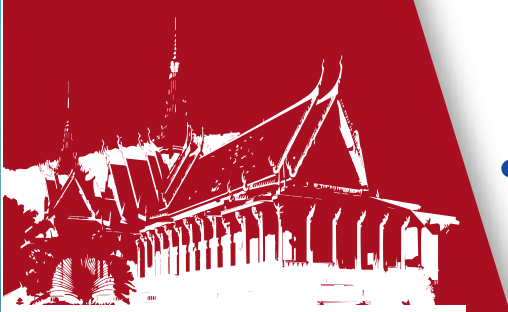
There is not a single option for night market shopping within the CBD or the surrounding area, and those markets close by tend to cater more to the local market. There remains an untapped opportunity for quality F&B retail and night time entertainment within the CBD. On the other hand, we can certainly see the potential in the CBD to develop a shopping hub for upscale visitors, as well as things which cater to the local market, foreigners and the younger crowd.

Several significant projects are underway and the Vattanac Capital Lifestyle Park is a development to

watch out for. Once the project is fully completed and together with the surrounding office buildings - the Canadia Tower, Exchange Square and the Vattanac Capital Tower - the area could become the new F&B zone for a 2-kilometre catchment area which currently lacks quality F&B and bars.

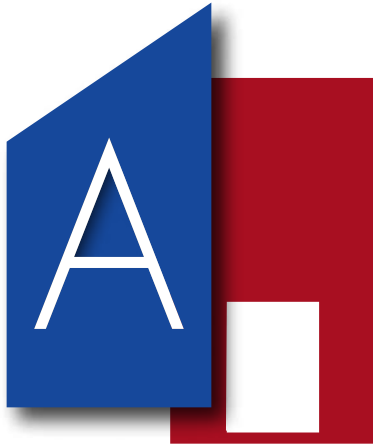
Further down the CBD, Boueung Keng Kang 1 is another area which is easily accessible and has significant development potential. However, the downside of Boueung Keng Kang 1 is the lack of parking spaces. Until now, there isn't any hot spot that offers a choice of quality F&B outlets and ample parking under one roof.

The Phnom Penh F&B retail market still has room for further development and unfulfilled demand. I believe the CBD will remain an area with high spending power and developers should look to fill into segments where there is still a market gap ■



Fast Facts

- In 2015 approved construction projects was value USD3.33 billion (2.5 billion in 2014), a 33% year-on-year increase (according to Ministry of Land Management, Urban Planning and Construction)
- For the first half of year 2016, 1.2 million metric tons of construction materials were imported with steel increasing by 32%, Cement by 8% and general materials by 38%.
- CBRE claimed that Future Phnom Penh condominium supply is set to be principally driven by international developers, with units delivered by Taiwan and China companies, With 36% of the planned projects falling into the high-end category.



Cambodia ARCHITECT & DECOR

8-10 June 2017

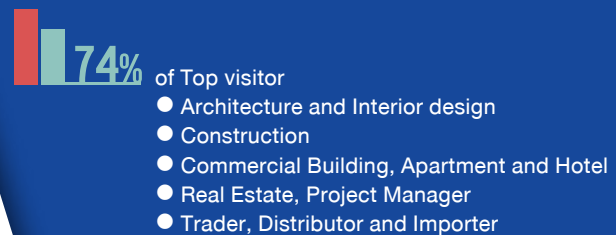
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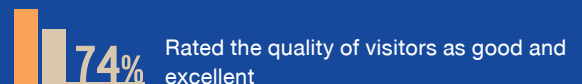
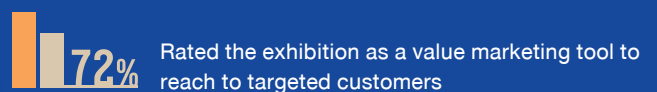
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9.00-19.30 hrs.



Cambodia Architect & Decor returns for second edition in June!

Cambodia Architect and Decor, first held in Phnom Penh during 9-11 June 2016, proved to be a successfully excellent platform creating networking and business opportunities between international suppliers and local architects, project developers, interior designers as well as traders and distributors. The 3-day exhibition, welcomed over 3,500 trade visitors and featured over 100 international companies & brands.

The 2nd edition of Cambodia

Architect & Decor is scheduled for 8-10 June 2017 at the Diamond Island Exhibition & Convention Center (DIECC) in Phnom Penh. With the continued support from Cambodian Society of Architects and Board of Architects, the event will again host an educational seminar, student design competition, a showcase of design competition winners and a networking architect dinner, in addition to exhibition.

Cambodia Architect & Decor 2017 exhibition will showcase over 150 companies and brands from local and international companies including international pavilion from Thailand, Malaysia, Singapore, Vietnam, Italy and China. The exhibition is sponsored by SCG, ASEAN sustainable business leader company who'll showcase innovative and eco-friendly building material products, and co-sponsored by Heng Asia, a leading building materials distributor in Cambodia. The exhibition will present many products and design first time launched in Cambodia.



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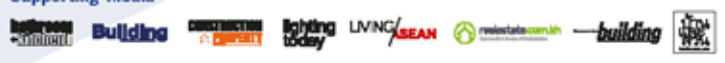
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- **Attend** "The Architecture Profession and the Built Environment" seminar by Cambodian Society of Architects*
- **Network** at "Cambodia Architect 2017 Networking Dinner" * and get a chance to win 1 lucky draw prize Phnom Penh - Bangkok returned economy ticket from Bangkok Airways
- **Inspired by** showcase of 2nd CSA Design Competition the next generation of Cambodian Architects & Interior Designers

*Pre-registration is required

Exhibit Highlight

- **SCG** – showcase of innovative and eco-friendly building material products on over 200 sqm space, the biggest stand in the show, covers
 - > life-scale mock up roof display
 - > products variety display and products application in modern setting
 - > in-depth advice from SCG experts
- **Heng Asia** – showcase of top reliable brands of quality products
- **Gio** - Home Kitchen's first launch of water proof home kitchen furniture
- **Kingsmen** - One-stop shop solution for Design and Construction
- **Modernform** - Customizable desk & ergonomic chairs to increase your workplace productively and creatively
 - Exotic panels for decorating your residential and commercial by **MMWALL- Twothousand Progress**
 - Swimming pool: Fuschia villa, highest quality and value for money by **H&T Technology Pool and Spa**
 - First launch of White Carrara Marble from Italy by **CAVA MADIELLE- GDA Marmi**
 - Metal and wooden furniture from **Chair Maker**
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Above: Downtown Melbourne

By Eric Wong Chon Lap

WEALTHY CAMBODIAN BUYERS INVESTING IN AUSTRALIAN PROPERTIES

Australia has long been a destination of choice for property investors looking for overseas investments. The lifestyle, language, healthcare services and educational opportunities reinforces the country's position as a world-class destination for investors. It has always been viewed as a safe haven with a strong and established legal structure, asset protection and multi-cultural society. "Cambodian buyers are purchasing properties in Australia so that it can benefit their kids to stay during the time of their education, or doing business," said Chan Mlop Sokha from Sokha Law Firm.

For foreign investors, the prospect of a weaker Australian dollar in the last two years is boosting demand in the residential market taking advantage of the relative discounts offered by a

weaker currency. This is particularly true for Cambodians where everything is settled in US dollars. "There are Cambodians purchasing overseas properties in countries like Australia, USA and Singapore. The buyers are, of course, wealthy Cambodians either purchasing for their children living overseas or just to park their investment outside Cambodia," explained Chhayleang Ngoun from Ratanaka Realty.

With the Australian dollar at a very low level, there has never been a better time for buyers to move forward on their buying decision. The Australian dollar has depreciated approximately 20 percent against the US dollar over the last few years. Therefore, buying interest is clearly on the up, as wealthy Southeast Asians who have been considering buying in cities like Syd-

ney and Melbourne for the past few years are now making their decision. Many of the high-demand suburbs in Sydney and Melbourne continue to show strong long term growth over a number of years. The property market is currently facing an undersupply, which is part of the reason prices have been pushed up. However, Sydney has become way too expensive for many investors. Another market to watch-out beside Sydney and Melbourne is Brisbane which is a rising market where properties are selling fast.

The majority of Cambodians buyers in Sydney and Melbourne, beside those coming to Australia in the mid to late 1970s predominantly after the fall of Khmer Rouge regime, are parents with children studying in the country. As Australia is renowned for offering world-class education, this has drawn

in a significant number of international students. At present, there are close to 2,000 Cambodians attending Australian high schools and universities. With this number continuously increasing, sooner or later it will become the key driver for property demand in Australia and this will continue to feed a stream of new buyers into the market every year.

Although these purchasers are parents buying properties for their children's use, property requirements are not always dictated by their children. For the parent, they also want and need a property in Australia where they can typically spend time at the property as a second home or holiday home. Owning their own home can seem like a great idea, especially when they're on vacation in Australia. But before they buy, it's important to look at the hard realities of owning a home in a foreign country if they also want to use it as an investment property.

For any investors, the key requirements for most purchasers include proximity to mass transit stations, or being in a good neighborhood which offers a range of amenities including cafes, restaurants, supermarkets, and shops. Property along the mass transit station lines will not only benefit from improved accessibility, but also capital growth, and for those who prefer to live in the suburban areas, they also prefer the option of having a car park.

Investing for capital gains means the investor should look to growth suburbs for options. In recent years, due to rapid house price growth combined with the increase in housing supply, gross rental yields have tumbled to record lows in Sydney and Melbourne. Gross rental yields for houses now in Sydney sit at just 2.8 percent and 3.8 percent for units. In Melbourne the house yield is 2.7 percent and 4 percent for units. By always investing with rental yield in mind, investors will not overspend on a property that won't have great returns.

Generally, the preference for buyers is to purchase in new developments. Buying new property is less

hassle for renovations and more ease in maintenance. Many new projects have been successfully marketed here in Phnom Penh, particularly properties from Melbourne. For example, 'Avant' located along 54-64 A'Beckett Street close to the RMIT University. The choice of new developments has increased over the past few years in different pockets of areas closer to downtown Sydney and Melbourne.

High-rise apartments are in particular demand by international students but need to meet buyers' prerequisites. The location itself must be a mere 2 to 5-minute walk from the station and a short distance away from any of the leading restaurants, luxury fashion outlets, top universities and theatres. On top of that, the apartment building should offer a combination of design and unique features. For parents buying a property in Australia, it needs to serve the purpose

of providing accommodation for their children during their education years, but also their lifestyle needs. It is wise to buy in an area that will be popular among tenants for the years to come.

With the Australian dollar at a very low level, there has never been a better time for buyers to move forward on their buying decision. Investors should always consider all the options, not settle for something cheap and never make a purely 'emotional' buy. Irrespective of budget, it is important to choose locations that will offer long-term investments; just because the location is very popular, it doesn't mean it will necessarily provide the best return on investment.

As an investor, buying smart means ending up with better capital growth over time and higher growth in rental yields ■

'Avant' located along 54-64 A'Beckett Street





OLYMPIA CITY OFFERS 95% LOANS FOR 25 YEARS

To help facilitate buyers to acquire their dream homes at the centrally-located Olympia City, the developer is now offering loans of up to 95 percent of the property price with payment terms of up to 25 years.

Developed by Overseas Cambodian Investment Corporation (OCIC), Cambodia's leading developer which is behind dozens of property developments, the Olympia City development is being financed by Canadia Bank.

Canadia Bank is a financial subsidiary under the OCIC.

The massive Olympia City project features 13 skyscrapers and is being built on 6 hectares of land north of the National Olympic Stadium. The award-winning property complex features five 25-storey buildings, five 20-storey buildings and a 60-storey skyscraper as well as a modern supermarket.

With the new loan policy, customers can provide a

USD3,000 down payment to secure their preferred condo unit in one of the five 20-storey residential towers and



take out a loan from Canada Bank of up to 85 percent of the property value. Payment terms can be extended for up to 25 years with an applicable interest rate of 6.5 percent.

In addition, a special offer is being made to the Soho and office units that can receive the loans of up to 95 percent of the property value with payment terms over 25 years.

While the price per unit starts from USD100,000, the developer guarantees leasing units back from owners for a three-year period with an estimated 21 percent plus return on investment.

As construction swiftly moves forward, two of Olympia City's condominium towers are scheduled to open to residents and businesses in 2017, with more properties to open afterwards. OCIC confirmed in mid-December 2016 that Condominium Tower 1 (C1) and Condominium Tower 2 (C2) will be open to residents in 2017.

Condominium Tower 3 (C3) and Tower 4 (C4) are expected to open in late 2017. The four towers are among the 20-storey buildings being constructed in Phase 1. More properties are expected to be gradually opened to residents from the end of 2017 onwards.

When complete, the Olympia complex will feature the Olympia Plaza (shopping centre), commercial facilities and shop-houses, apartments, a business centre and a water treatment park.

What makes Olympia City special is how business and lifestyles are effortlessly combined. The 4-storey shop-houses (flat) are designed for both commercial and living purposes allowing clients to do commercial activities on the first and second floors while dwelling on the third and fourth floors. Above the shop houses, the condominiums are built from the sixth floor upwards to the twentieth floor and above.

The developer lately has requested the government to build the pedestrian bridges along its project to ease pedestrians so as to promote traffic into the complex.

Thanks to its stunning design and build quality with backing from a developer with a strong reputation, Olympia City received numerous awards at the inaugural Cambodia Property Awards in 2016.

Besides winning the award for 'Best Mixed Used Development', Olympia City won 'Highly Commended' titles for the Best Residential Architectural Design

(low-rise), Special Recognition in CSR and Best Condominium Development categories. Developer OCIC also won the 'Highly commended' title for Best Developer at the region's most highly regarded awards.

After receiving planning approval from the government in mid-2011, OCIC kicked off construction on the Olympia City complex in 2012 and expects to have all the properties online by the end of 2018, project site manager Mr. Ngoun Hanrith told Construction and Property Magazine.

He explained that the project is being constructed in three stages with the tallest tower housing the 500-room hotel to be built last.

"People usually see luxurious cities in other countries such as in Thailand, and they only know of some luxurious developments in Phnom Penh, but Olympia City will introduce them to the most high-end complex in the city just near to them," Mr. Hunrith said.

The developer OCIC has set high expectations for this project, believing it will be one among the most luxurious city complexes in the kingdom comparable to luxurious residential and commercial compounds in neighbouring countries ■

ទីក្រុងអូឡាំព្យា ផ្តល់កម្មវិធី ៩៥% រយៈពេល ២៥ ឆ្នាំ

ដើម្បីជួយសម្រួលដល់អតិថិជនដែលចង់បានលំនៅដ្ឋានក្នុងក្រុងអូឡាំព្យា របស់ខ្លួននៅក្នុងគម្រោងទីក្រុងអូឡាំព្យា ក្រុមហ៊ុនអភិវឌ្ឍន៍បានសម្រេចផ្តល់ជូនកម្មវិហារដល់ ៩៥% នៃតម្លៃយូនីតដែលអាចបង់រំលស់រហូតដល់២៥ឆ្នាំ។

អភិវឌ្ឍដោយក្រុមហ៊ុន Oversea Cambodian Investment Corporation (OCIC) ដែលជាក្រុមហ៊ុនអភិវឌ្ឍន៍អចលនទ្រព្យឈានមុខគេនៅកម្ពុជា បានស្ថាបនាគម្រោងជាច្រើន។ ទីក្រុងអូឡាំព្យា ក៏ដូចជាគម្រោងភាគច្រើនរបស់ អូ.ស៊ី.អាយ.ស៊ី គឺត្រូវបានផ្តល់ហិរញ្ញប្បទានដោយធនាគារកាណាឌីយ៉ាដែលជាក្រុមហ៊ុនបុត្រសម្ព័ន្ធផ្នែកហិរញ្ញវត្ថុរបស់ OCIC ផងដែរ។

គម្រោងទីក្រុងអូឡាំព្យាដ៏មហិមារនេះមានចំនួន ១៣អគារ ដែលសាងសង់លើផ្ទៃដីសរុបចំនួន ៦ហិកតា ស្ថិតនៅភាគខាងជើងពហុកីឡដ្ឋានជាតិអូឡាំពិក។ ទីក្រុងដែលបានទទួលជ័យលាភី អចលនទ្រព្យនេះរួមមានអគារកម្ពស់ ២៥ជាន់ ចំនួន ៥អគារ កម្ពស់ ២០ជាន់ ចំនួន ៥អគារ កម្ពស់ ៦០ជាន់ ចំនួន ១អគារ រួមទាំងផ្សារទំនើបមួយផងដែរ។

ជាមួយនឹងគោលនយោបាយកម្ចីថ្មី អតិថិជនគ្រាន់តែបង់ប្រាក់តម្លៃតែ ៣០០០ដុល្លារអាមេរិចតែប៉ុណ្ណោះ ដើម្បីកក់ខុនដូដែលខ្លួនពេញចិត្តនៅក្នុងចំណោមខុនដូនៅក្នុងអគារកម្ពស់២០ជាន់ ទាំងប្រាំអគារ ហើយទទួលកម្ចីពីធនាគារកាណាឌីយ៉ារហូតដល់ ៨៥% នៃតម្លៃផ្ទះ។

អតិថិជនអាចបង់រំលស់រហូតដល់ទៅ២៥ឆ្នាំ ជាមួយនឹងអត្រាការប្រាក់៦,៥%។

អត្រាកម្ចីពិសេសបានផ្តល់ជូនទៅបន្ទប់ការិយាល័យ និងផ្ទះការិយាល័យដែលអាចទទួលបានកម្ចីរហូតដល់៩៥%នៃតម្លៃយូនីតដែលអាចបង់រំលស់រហូតដល់ទៅ២៥ឆ្នាំ។

ខណៈដែលតម្លៃក្នុងមួយយូនីត ចាប់ពី ១០០,០០០ដុល្លារអាមេរិច ក្រុមហ៊ុនអភិវឌ្ឍន៍ធានាជូលត្រឡប់ពីអតិថិជនវិញ ក្នុងរយៈពេលបីឆ្នាំជាមួយនឹងអត្រាចំណេញលើសពី ២១%។

ដោយការសាងសង់កំពុងបន្តទៅមុខយ៉ាងលឿន អគារខុនដូពីរនៅក្នុងទីក្រុងអូឡាំព្យា នឹងបើកដំណើរការជូនអតិថិជន និងអាជីវកម្មនានាក្នុងឆ្នាំ ២០១៧ នេះ បន្តដោយការបើកដំណើរការអចលនទ្រព្យនានាជាបន្តបន្ទាប់។ ក្រុមហ៊ុន OCIC បានបញ្ជាក់កាលពីចុងពាក់កណ្តាលខែធ្នូ ឆ្នាំ២០១៦ ថា ខុនដូទី១ (C1) និងខុនដូទី២ (C2) នឹងបើកឲ្យចូលស្នាក់នៅ និងប្រើប្រាស់នៅក្នុងឆ្នាំ ២០១៧។

ខុនដូទី ៣ (C3) និងខុនដូទី ៤ (C4)

និងសម្ពោធនៅចុងឆ្នាំ២០១៧។ អគារខុនដូទាំងបួននេះ ស្ថិតនៅក្នុងចំណោមអគារកម្ពស់ ២០ជាន់ ទាំង៥ ដែលត្រូវបានសាងសង់នៅក្នុងដំណាក់កាលដំបូងគេ។ ក្រុមហ៊ុននឹងបើកដំណើរការអគារផ្សេងៗ និងចលនទ្រព្យបន្តបន្ទាប់គ្នាចាប់ពីចុងឆ្នាំនេះតទៅ។

បន្ទាប់ពីការសាងសង់បញ្ចប់ជាស្ថាពរគម្រោងទីក្រុងអូឡាំព្យា នឹងរួមមានផ្សារទំនើប Olympic Plaza អចលនទ្រព្យ ពាណិជ្ជកម្មនានា ផ្ទះអាជីវកម្ម (Shop House) ខុនដូមជ្ឈមណ្ឌលពាណិជ្ជកម្ម ស្ពាយបារ និងសួនទឹកកម្សាន្ត។

លក្ខណៈពិសេសរបស់ទីក្រុងអូឡាំព្យា គឺជាការរួមបញ្ចូលគ្នាយ៉ាងល្អវិចិត្ររវាងអាជីវកម្មនិងបែបបទជីវិតនៅកន្លែងតែមួយ។ អគារផ្ទះល្វែងអាជីវកម្មដែលមានកម្ពស់ ៤ជាន់ត្រូវបានរចនាឡើងសម្រាប់បម្រើឲ្យទាំងគោលបំណងអាជីវកម្ម និងការរស់នៅ ដែលអនុញ្ញាតឲ្យអតិថិជនអាចប្រកបរបរអាជីវកម្មផ្សេងៗនៅជាន់ទី១ និងជាន់ទី២ ហើយអាចរស់នៅនៅជាន់ទី៣ និងទី៤។ នៅពីលើផ្ទះល្វែងអាជីវកម្មគឺជាអគារខុនដូដែលត្រូវបានស្ថាបនាចាប់





ពីជាន់ទី៦ ទៅរហូតដល់ជាន់ទី២០ និងខ្ពស់ជាងនេះ។

ក្រុមហ៊ុនអភិវឌ្ឍន៍ថ្មីៗនេះបានស្នើគម្រោងសាងសង់ស្ថានភាពសម្រាប់អ្នកថ្មើរជើងនៅតាមបណ្តោយគម្រោងនេះទៅរដ្ឋាភិបាលដើម្បីជួយសម្រួលដល់ការធ្វើដំណើរឆ្លងកាត់របស់អ្នកថ្មើរជើងក៏ដូចជាជួយឲ្យមានប្រជាជនធ្វើដំណើរឆ្លងកាត់គម្រោងនេះកាន់តែច្រើនផងដែរ។

ដោយសារតែការរចនាដ៏ល្អឆើតឆាយ និងការសាងសង់ប្រកបដោយគុណភាព និងសាងសង់ដោយក្រុមហ៊ុនអភិវឌ្ឍន៍ដែលមានកេរ្តិ៍ឈ្មោះល្បីរន្ធិ ទីក្រុងអូឡាំព្យាបានទទួលពានរង្វាន់ជាច្រើនពីកម្មវិធីពានរង្វាន់អចលនទ្រព្យកម្ពុជាឆ្នាំ ២០១៦ (Cambodia Property Awards) កាលពីដើមឆ្នាំនេះ ដែលមានគម្រោងអចលនទ្រព្យជាច្រើនបានចូលរួមប្រកួតប្រជែង។

ក្រៅពីឈ្មោះពានរង្វាន់ "ការអភិវឌ្ឍន៍ចម្រុះដ៏ល្អជាងគេ" ទីក្រុងអូឡាំព្យា បានឈ្នះតំណែង "គម្រោងដែលត្រូវផ្តល់អនុសាសន៍ខ្ពស់"

សម្រាប់ការរចនា ស្ថាបត្យកម្មបែបលំនៅស្ថានដ៏ល្អបំផុតលំដាប់អគារកម្ពុស្តាប និងការកាត់សម្គាល់ពិសេសសម្រាប់ទំនួលខុសត្រូវសង្គមនិងការអភិវឌ្ឍន៍អគារខុនដូដ៏ល្អបំផុត។ ក្រុមហ៊ុនអភិវឌ្ឍន៍ OCIC ក៏បានឈ្នះតំណែងអានុសាសន៍ខ្ពស់សម្រាប់អ្នកអភិវឌ្ឍន៍ដ៏ល្អបំផុតដែរ ពីកម្មវិធីពានរង្វាន់អចលនទ្រព្យលំដាប់ខ្ពស់មួយនេះ។

បន្ទាប់ពីទទួលបានការអនុញ្ញាតសាងសង់ពីរដ្ឋាភិបាលកាលពីឆ្នាំ ២០១១ ក្រុមហ៊ុន OCIC បានចាប់ផ្តើមសាងសង់គម្រោងនេះនៅក្នុងឆ្នាំ២០១២ នឹងរំពឹងថានឹងបញ្ចប់ទាំងស្រុងនៅឆ្នាំ ២០១៨ លោក អូន ហាន់រិទ្ធិ ប្រធានការដ្ឋាននៃទីក្រុងអូឡាំព្យាបានប្រាប់ទស្សនាវដ្តីសំណង់ និងអចលនទ្រព្យកាលពីឆ្នាំ២០១៣។

លោកហាន់រិទ្ធិ បានពន្យល់ថាការសាងសង់គម្រោងនេះត្រូវបានបែងចែកជាបីដំណាក់កាលមុននឹងបើកដំណើរការសាងសង់សណ្ឋាគារ ៥០០បន្ទប់។

នៅក្នុងដំណាក់កាលទី១ ដែលត្រូវបាន

សាងសង់ចាប់ពីឆ្នាំ ២០១២ ទៅឆ្នាំ ២០១៤ បានផ្តោតលើការងារគ្រឹះ និងការសាងសង់ផ្ទះអាជីវកម្ម និងអគារខុនដូកម្ពស់ ២០ជាន់។ នៅដំណាក់កាលទី២ ចាប់ពីឆ្នាំ ២០១៤ ទៅឆ្នាំ ២០១៦ ផ្តោតលើការសាងសង់អគារកម្ពស់មធ្យមនានា និងដំណាក់កាលទីបីចាប់ពីឆ្នាំ ២០១៦ រហូតដល់ឆ្នាំ ២០១៨ នឹងផ្តោតលើការសាងសង់អគារកម្ពស់ ៦០ ជាន់និងផ្សារទំនើប។

"ប្រជាជនភាគច្រើនតែងតែឃើញទីក្រុងទំនើបៗ នៅបរទេសដូចជាប្រទេសថៃហើយសាធារណៈជនភាគច្រើនស្គាល់តែការអភិវឌ្ឍន៍ប្រណិតៗមួយចំនួនប៉ុណ្ណោះនៅភ្នំពេញ ប៉ុន្តែទីក្រុងអូឡាំព្យា នឹងបង្ហាញជូនសាធារណៈជននូវទីក្រុងដ៏ប្រណិតបំផុតនៅកណ្តាលទីក្រុងភ្នំពេញដែលនៅក្បែរពួកគេ"។ លោកហាន់រិទ្ធិ បានថ្លែងយ៉ាងដូច្នោះ។

ក្រុមហ៊ុនអភិវឌ្ឍន៍ OCIC មានការរំពឹងខ្ពស់សម្រាប់គម្រោងនេះ ដោយជឿជាក់ថានឹងក្លាយជាទីក្រុងដ៏ប្រណិតបំផុតនៅកម្ពុជាដែលអាចប្រៀបធៀបជាមួយនឹងទីក្រុងនានានៅប្រទេសជិតខាងបាន។



Cambodia Constructors Association (CCA)

The member of:



Asean Constructors Federation



International Federation of Asian and Western Pacific Contractors' Associations (IFAWPCA)

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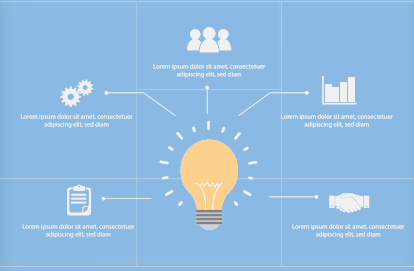
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LY CHHUONG
Construction & Import Export Co., Ltd.

ASPHALT Concrete Supply
& **PAVEMENT** Services



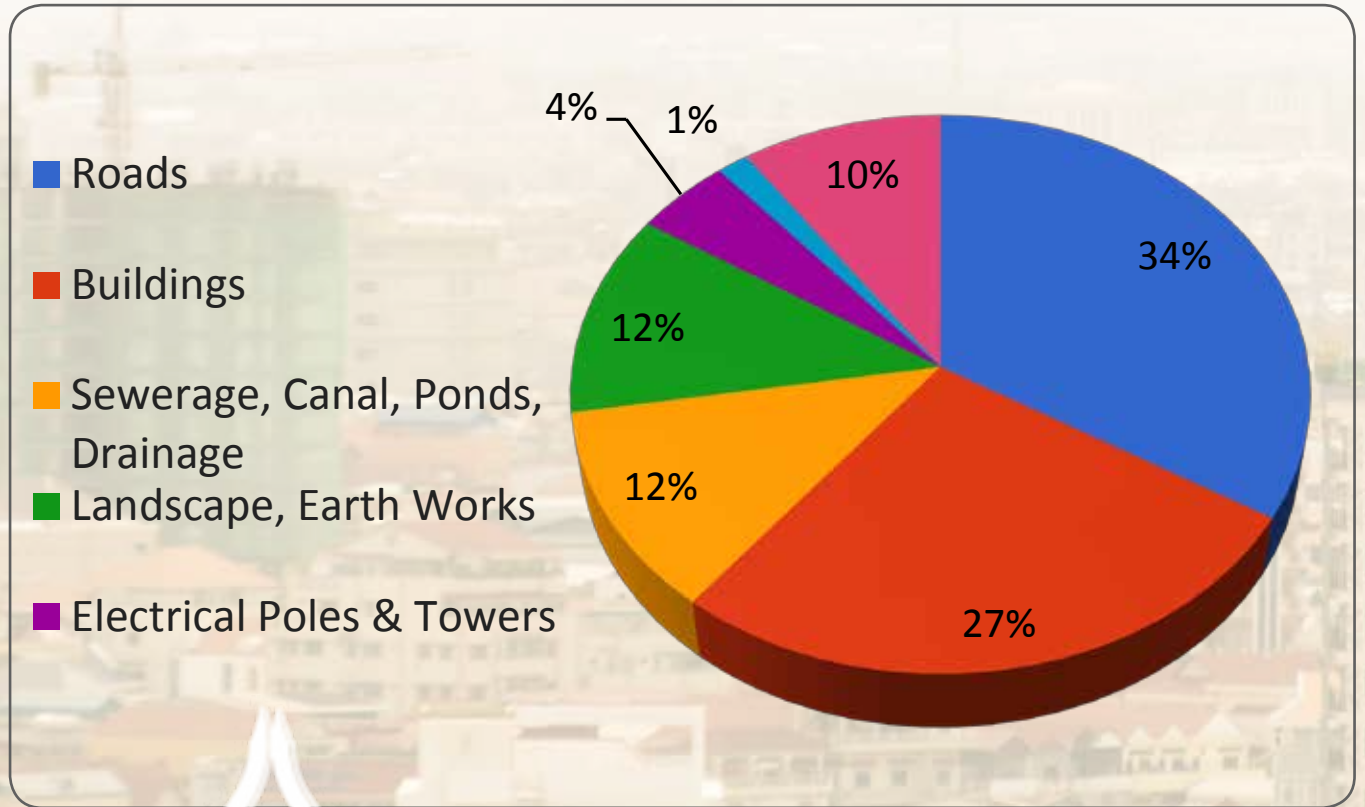
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CONSTRUCTION PROJECTS BREAKDOWN 2016

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Category	2016						2017	
	%	Jan-Mar	Apr-Jun	Jul-Sept	Oct-Dec	Total	Jan-Mar	
Roads	33.69%	103	292	497	241	1133	145	33.49%
Buildings	26.97%	82	287	352	186	907	103	23.79%
Sewerage, Canal, Ponds, Drainage	11.75%	36	130	156	73	395	69	15.94%
Landscape, Earth Works	11.78%	31	104	164	97	396	59	13.63%
Electrical Poles & Towers	4.64%	20	46	50	40	156	22	5.08%
Bridges & Crossings	1.52%	7	16	16	12	51	6	1.39%
Walls & Fences	9.66%	11	104	139	71	325	29	6.70%
Total:		290	979	1374	720	3363	433	



DAILY BIDS

Ms. Keo Sokhom, Manager,
 TenderDirect Cambodia Co., Ltd.
 Website : <http://dailybids.com.kh>
 Phone Number : 012 83 13 16 / 010 83 13 19
 Email : sokhomkeo@gmail.com

EVENT CALENDAR | CAMBODIA 2017

June

8-10

Cambodia Architect & Decor

Cambodia Architect & Decor 2017 is the industry platform for education, knowledge exchange and sharing as well as the best source for building materials, interior design, furniture and decor. A must Visit for Cambodia Architect & Decor Industry. The 1st edition of Cambodia Architect & Decor showcased over 100 international companies & brands from over 10 countries,...

Location : Diamond Island Exhibition Center, Phnom Penh

Organiser: ICVeX

2nd International Exhibition on Building Materials, Architecture, Interior Design, Furniture & Decor in Cambodia



September

14-16

CAMBODIA INTERNATIONAL BUILDING CONSTRUCTION INDUSTRY SHOW

AMB Events is the biggest international trade shows organizer in Cambodia. The Group prides itself in delivering real benefits and results to all our exhibitors, visitors and delegates across Asia's emerging markets including Malaysia, Vietnam, Cambodia and Myanmar. AMB Event will showcase together with Cambodia Property Expo, CIVAR, CamEnergy, CamWater,...

Location : Diamond Island Exhibition Center, Phnom Penh

Organiser: AMB Events (Cambodia)

December

30 Nov-
2 Dec

Cambodia Constructors Association Summit & Expo 2017

The 5th Cambodia Constructors Association Summit & Construction Industry Expo is scheduled for December 7-9, 2017 at the Diamond Island Exhibition and Convention Center and will bring together professionals from the construction industry as well as government officials. The expo will feature some 300 booths + and showcase a wide range of materials and services from building. This 3-day trade event is dedicated to providing a platform for business professionals to showcase their products, share, learn, network and succeed in their respective sectors. As an integral part of this annual event, the morning of Day 1 will be dedicated to the Cambodia Constructors Association (CCA) Annual Summit which is the show's organiser. Over 500 senior representatives from over 100 member companies, invited executives from other companies and high-level government officials are all expected to attend.

Location : Diamond Island Exhibition Center

Organiser: Cambodia Constructors Association



EVENT CALENDAR IN ASIA 2017

17 - 20 May 2017

Intermach 2017

Location : Bangkok International & Exhibition Centre (BITEC).
Organiser : UBM Asia (Thailand)
Tel: +66 (02) 749 3939
Email: info@bitec.net
www.bitec.co.th

18- 20 May 2017

BuildTech Yangon 2017

Location : Myanmar Convention Centre.
Organiser : Sphere Exhibits Pte Ltd
Tel: +95 1 665 297
Email: btyangon@sph.com.sg
www.btyangon.com/en

24 - 25 May 2017

Asian Utility Week 2017

Location : Impact Exhibition & Convention Center, Thailand.
Organiser : Clarion Events Pte Ltd.
Tel: +66 (0) 2833 4455
Email: info@impact.co.th
www.impact.co.th

01 - 03 June 2017

PhilConstruct VISAYAS

Location : Waterfront Cebu City Hotel, Philippines
Organiser : Global - Link
Tel: +63 32 232 6888
Email: wcch@waterfronthotels.net
www.waterfronthotels.com.ph/waterfront

07 - 10 June 2017

Asean Sustainable Energy Week 2017

Location : Bangkok International & Exhibition Centre (BITEC).
Organiser : UBM Asia (Thailand)
Tel: +66 (02) 749 3939
Email: info@bitec.net
www.bitec.co.th

29 - 01 June 2017

Manufacturing Tech CEBU

Location : Waterfront Cebu City Hotel (Philippines)
Organiser : Global-Link
Tel: +63 32-232-6888
Email: wcch@waterfronthotels.net
http://www.waterfronthotels.com.ph/waterfront/

09 - 12 June 2017

Guangzhou Electrical Building Technology

Location : China Import and Export Fair Pazhou Complex
Organiser : Messe Frankfurt GmbH
Tel: +86 20-89139130
Email: info@cantonfair.org.cn
www.cantonfair.org.cn/en

13 - 15 June 2017

Lighting Vietnam 2017

Location : Saigon Exhibition & Convention Center - SECC
Organiser : Top Repute Co., Ltd.
Tel: +84 (8) 413 5999
Email: secc@saigonnet.vn
www.secc.com.vn

13 - 16 June 2017

Metal + Metallurgy China

Location : China International Exhibition Centre (CIEC)
Organiser : Hannover Fairs China Ltd
Tel: +86 10-84415380
Email: ciec@ciec-expo.com
www.ciec-expo.com/ciec/ciecep/index.htm

22 - 24 June 2017

Building Mandalay

Location : Mandalay City Hall Myanmar (Burma)
Organiser : Sphere Exhibits Pte Ltd
Tel: +65 6319 4038
Email: sphere@sph.com.sg
www.sphereexhibits.com.sg

28 - 30 June 2017

Guangzhou International Tube & Pipe Industry

China Import and Export Fair Pazhou Complex
Organiser : Guangzhou Julang Exhibition Design Co., Ltd
Tel: +86 20-89139130
Email: info@cantonfair.org.cn
www.cantonfair.org.cn/en

28 - 30 June 2017

Guangzhou International Stainless Steel Industry

China Import and Export Fair Pazhou Complex
Organiser : Guangzhou Julang Exhibition Design Co., Ltd
Tel: +86 20-89139130
Email: info@cantonfair.org.cn
www.cantonfair.org.cn/en

11 - 13 July 2017**Oil and Gas Asia 2017**

Location : Kuala Lumpur Convention Centre (KLCC)
 Organiser : Allworld Exhibitions
 Tel: +60 3 2333 2888
 Email: info@klccconventioncentre.com
 www.klccconventioncentre.com

19 - 22 July 2017**Archidex 2017**

Location : Kuala Lumpur Convention Centre (KLCC)
 Organiser : C.I.S Network Sdn Bhd
 Tel: +60 3 2333 2888
 Email: info@klccconventioncentre.com
 www.ecobuildsea.com/EXHIBIT

28 - 30 July 2017**HomeDec - Johor Bahru**

Location : Persada Johor International Convention Center
 Organiser : C.I.S Network Sdn Bhd
 Tel: +60 7 219 8888
 Email: events@persadajohor.com
 www.persadajohor.com/V15/

03 - 05 Aug 2017**Builders Myanmar 2017**

Location : Tatmadaw Exhibition Hall (Yangon).
 Organiser : Fireworks Trade Media Pte Ltd
 Tel: +65 6280 5871
 Email: sg@asiafireworks.com
 www.asiafireworks.com

06 - 08 Sept 2017**Expo Solar 2017**

Location : Kintex - Korea International Exhibition Center
 Organiser : Infothe Co. Ltd.
 Tel: +82 (0)31. 810. 8000
 Email: webmaster@kintex.com
 www.kintex.com

20 - 22 Sept 2017**BMAM Expo Asia 2017**

Location : Impact Exhibition & Convention Center
 Organiser : Impact Exhibition Management Co., Ltd.
 Tel: +66 (0) 2833 4455
 Email: info@impact.co.th
 www.impact.co.th

20 - 22 Sept 2017**Concrete Asia 2017**

Location : Impact Exhibition & Convention Center
 Organiser : Impact Exhibition Management Co., Ltd.
 Tel: +66 (0) 2833 4455
 Email: info@impact.co.th
 www.impact.co.th

20 - 22 Sept 2017**Green Building Expo Asia**

Location : Impact Exhibition & Convention Center
 Organiser : Impact Exhibition Management Co., Ltd.
 Tel: +66 (0) 2833 4455
 Email: info@impact.co.th
 www.impact.co.th

09 - 12 Nov 2017**PhilConstruct Manila**

Location : SMX Exhibition and Convention Center
 Organiser : Global-Link
 Tel: +63 2 5568888
 Email: info@smxconventioncenter.com
 www.smxconventioncenter.com

22 - 24 Nov 2017**International Hotel Expo**

Location : The Venetian Macao - Resort - Hotel
 Organiser : Coastal International Exhibition Co., Ltd
 Tel: +853 2882 8888
 Email: inquiries@venetian.com.mo
 www.venetianmacao.com

11 - 13 Oct 2017**MTA Vietnam Hanoi**

Location : I.C.E. Hanoi (Cung Van Hoa)
 Organiser : Singapore Exhibition Services Pte Ltd
 Tel: +84 (04) 574 2740
 Email: vccixpo@vnn.vn
 www.vccixpo.vn/en

13 - 16 Oct 2017**Electronic Asia 2017**

Location : Hong Kong Convention & Exhibition Centre
 Organiser : HKTDC (Hong Kong Trade Development Council)
 Tel: +852 2 582 8888
 Email: info@hkcec.com
 www.hkcec.com.hk

26 - 28 Oct 2017**Hong Kong International Home Improvement Fair**

Location : Hong Kong International Airport Lantau
 Organiser : HKTDC (Hong Kong Trade Development Council)
 Tel: +852 3606 8888
 Email: info@asiaworld-expo.com
 www.asiaworld-expo.com

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Organizers
 IMPACT sphere ASIAN CONSTRUCTION WEEK

20-22 September 2017
 Hall 6
 IMPACT Exhibition Center,
 Bangkok, Thailand



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- Bathroom: 6
- Location: TSK
- Tel: 077-566888

TSK-000050



FOR SALE \$220,000

- Size: 4x16m
- Floor: 3
- Bedroom: 6
- Bathroom: 6
- Location: CCV
- Tel: 077-566888

CCV-000031



CCV-00030

- Land Size: 19x100m
- Location: CCV
- Tel: 077-566888

FOR SALE: \$1600/m²



FOR SALE \$220,000

- Size: 4x16m
- Floor: 3
- Bedroom: 4
- Bathroom: 4
- Location: SMC
- Tel: 077-566888

SMC-000020



FOR SALE \$250,000

- Size: 4x16m
- Floor: 2
- Bedroom: 4
- Bathroom: 5
- Location: PPT
- Tel: 077-566888

PPT-000012



FOR SALE \$330,000

- Size: 4x16m
- Floor: 2
- Bedroom: 4
- Bathroom: 5
- Location: PPT
- Tel: 077-566888

PPT-000013



FOR SALE \$350,000

- Size: 4x16m
- Floor: 2
- Bedroom: 4
- Bathroom: 5
- Location: PPT
- Tel: 077-566888

PPT-000014



FOR SALE \$250,000

- Size: 4x16m
- Floor: 3
- Bedroom: 5
- Bathroom: 6
- Location: PPT
- Tel: 077-566888

PPT-000018



FOR SALE \$275,000

- L.Size: 7.5x20m
- H.Size: 6x12m
- Bedroom: 4
- Bathroom: 5
- Location: PPT
- Tel: 077-566888

PPT-000016



FOR SALE \$270,000

- L.Size: 7.5x20m
- H.Size: 6x12m
- Bedroom: 4
- Bathroom: 5
- Location: PPT
- Tel: 077-566888

PPT-000017

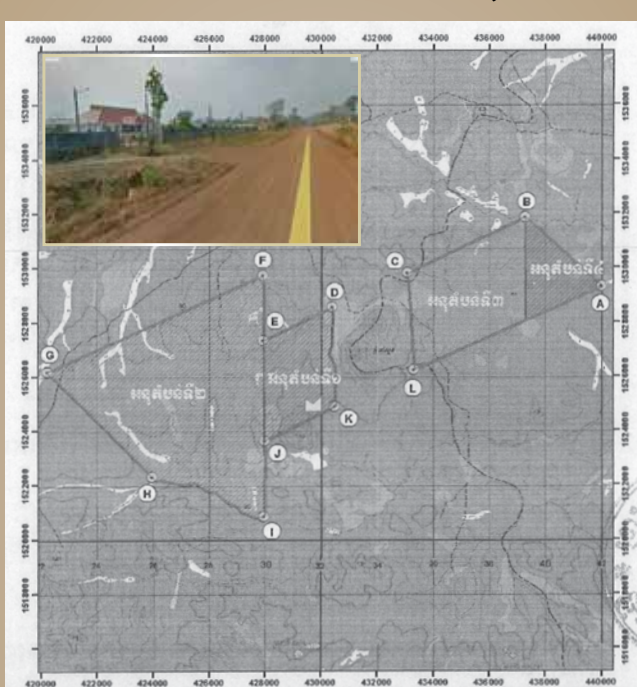


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SHOP HOUSE FOR RENT (ផ្ទះល្វែងជួល) \$1000/Month

- ទំហំផ្ទះ (House Size): 16m x 4m
- បន្ទប់គេង ៥ បន្ទប់ទឹក ៦
- ទីតាំងផ្លូវសឡា 371 (Along 371 Sorlar Road)
- ទីតាំងល្អសម្រាប់អាជីវកម្មខ្នាតតូច ឬហាងលក់ដូ (Good location for small business or retail).

077 566 888 / 066 611 168



SHOP HOUSE FOR SALE (ផ្ទះល្វែងលក់) \$230,000

- ទំហំផ្ទះ (House Size): 18m x 4m
- បន្ទប់គេង ៥ បន្ទប់ទឹក ៣
- ទីតាំងក្នុងប្លុករតនាដ្ឋាប្យាម (Located in Rattana Plaza II)
- ទីតាំងល្អសម្រាប់ស្នាក់នៅ និងស្នាក់ការក្រុមហ៊ុន ជិតផ្សារសាលា (ផ្ទះកំពុងជួល \$600/ខែ)

077 566 888 / 066 611 168

BIG LAND FOR SALE \$700/m²

- Land Size: Approx. 100,000m²
- An unique location of high potential development
- Near AEON Mall 2
- Best idea for shop house, office space, condominium and Borey (townhouse) development.

Welcome for visiting
Please do not hesitate to contact us:
☎ 077-566 888 / 060 888 944
✉ proeksa@gmail.com



FOR SALE \$210,000

- Size: 4x20m
- Floor: 3
- Bedroom: 5
- Bathroom: 6
- Location: PPT
- Tel: 077-566 888

PPT-000022



FOR SALE \$250,000

- L.Size: 7x20m
- H.Size: 6x12m
- Bedroom: 5
- Bathroom: 6
- Location: CCV
- Tel: 077-566 888

CCV-000032



ដីលក់ ជាប់ផ្លូវជាតិ \$50/m²



- ទំហំដី 2 ហិកតា (h.a)
 - ជាប់ផ្លូវជាតិ ចុះពីស្ពានអ្នកល្បឿន ត្រើយខាងកើត ជាប់ស្ពាននិយមណ័ត អាស៊ាន ទីតាំងល្អសម្រាប់ ការវិនិយោគ និងកន្លែងកំសាន្ត Along national road east coast of Neak Loeng bridge, next to ASEAN bus station best GAS station and resort
- សូមទំនាក់ទំនង
077 566 888 / 077 811 168



FOR SALE \$120,000

- Size: 4x16m
- Floor: 3
- Bedroom: 5
- Bathroom: 6
- Location: SMC
- Tel: 077-566 888

SMC-000021



FOR SALE \$110,000

- Size: 4x16m
- Floor: 3
- Bedroom: 6
- Bathroom: 4
- Location: SMC
- Tel: 077-566 888

SMC-000022



LAND FOR SALE \$1,000/m²

- Land Size: 3 plots = 4100m²
 - Good location, near AEON mall 2 and Camko City.
 - Best idea for shop house, office space and condominium developer
- ☎ 077-566 888 / 060 888 944



ដីលក់ចន្លាត់ \$230,000



- ទំហំដី 14*32ម
 - ជិតស្ថាប័នរដ្ឋបាល និង ចម្ងាយ 2 គ.ម ពីផ្សារអ៊ុំអនថ្មី
 - ល្អបំផុតសម្រាប់លក់នៅផ្ទះ ឃ្លាំង ផ្ទះជួល សិប្បកម្មនានា
- សូមទំនាក់ទំនង
☎ 077 566 888 / 066 611 168



ដីលក់ចន្លាត់ \$230,000



- ទំហំដី 20*60ម
 - ចម្ងាយ 2,5គ.ម ពីស្ពានច្បារអំពៅ ជិតប្រទេសប្រទេសប្រទេស
 - ល្អបំផុតសម្រាប់លក់នៅផ្ទះ ឃ្លាំង និងសិប្បកម្មខ្នាតតូច
- សូមទំនាក់ទំនង
☎ 077 566 888 / 066 611 168



LAND FOR SALE IN PREK KAMPIES, DANG KOR, PHNOM PENH
Land Size: 76,260m² (US\$120/m²)
Location: Along Cheung Ek Road, 5.5km from Khmer Brewery and 4.5km from Cheung Ek killing field Tel: 077 511 168



LAND FOR SALE IN PREK
① Land Size: 40mx200m (US\$75/m²) ② Land Size: 40mx200m (US\$70/m²)
Location: Prek Eng (About 5km from Chbar Ampov Bridge)
* Good location for Villa (Existing road 8m wide) Tel: 077 511 168

Cambodia Constructors Association (CCA) Members
Listing



CAMBODIA CONSTRUCTORS ASSOCIATION (CCA)

[a]:.....#315 Canadia Tower (Floor-12th), St. 931110, 12202, Phnom Penh
 [t]:.....(855-23) 868 222
 [f]:.....(855-23) 988 828
 [e]:.....secretariatcca@yahoo.com
 [w]:.....www.cca.org.kh

OVERSEAS CAMBODIA INVESTMENT CORPORATION
 [a]:.....#315 Canadia Tower (Floor-12th), St. 931110, 12202, Phnom Penh
 [t]:.....(855-23) 868 222
 [f]:.....(855-23) 427 064
 [e]:.....canadia@canadiabank.com.kh
 [w]:.....www.ocic.com.kh

LYCHHUONG CONSTRUCTION & IMPORT EXPORT CO., LTD.
 [a]: #21, St. 334157, 12302 Phnom Penh
 [t]:.....(855-23) 220 525
 [f]:.....(855-23) 211 788
 [e]:.....info@LCC.com.kh
 [w]:.....www.LCC.com.kh

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 [a]:.....#175, St. 339, 12151, Phnom Penh
 [t]:.....(855-23) 884 093
 [f]:.....(855-23) 366 888
 [e]:.....kh.mec@muhibbah.com.kh
 [w]:.....www.muhibbah.com

SENG ENTERPRISES CO., LTD.
 [a]:.....#138, St. 51, 12302 Phnom Penh
 [t]:.....(855-23) 215 342
 [f]:.....(855-23) 212 267
 [e]:.....admin@seng-enterprise.com.kh
 [w]:.....www.seng-enterprise.com

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 [a]:.....#152S, St. 41, 12301, Phnom Penh
 [t]:.....(855-23) 211 065
 [f]:.....(855-23) 216 496
 [e]:.....mrtgroup@mongreththy.com
 [w]:.....www.mongreththy.com

CHIP MONG GROUP CO., LTD.
 [a]: #137B, St. 245, 12304, Phnom Penh
 [t]:.....(855-23) 218 060/61
 [f]:.....(855-23) 210 155
 [e]:.....info@chipmonggroup.com
 [w]:.....www.chipmonggroup.com

CAMCONA GROUP CO., LTD.
 [a]: #20, St. 554, 12151 Phnom Penh
 [t]:.....(855-23) 884 480
 [m]:.....(855-12) 222 030
 [e]:.....camcona@yahoo.com
 [w]:.....www.camconagroup.com

KHUN SEA DEVELOPMENT GROUP
 [a]:.....#217, St.369, 12355, Phnom Penh
 [t]:.....(855-23) 720 788
 [f]:.....(855-23) 720 788
 [e]:.....khun_22@yahoo.com

MEGA CAMBO CONSTRUCTION COMPANY LIMITED
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 [t]:.....(855-23) 686 0 511
 [f]:.....(855-23) 430 686
 [e]:.....charlesvann@canadiabank.com.kh
 [w]:.....www.canadiabank.com.kh

CominKhmere
 [a]:#8b, Down Town Road #7, 12405, Phnom Penh
 [t]:.....(855-23) 885 640-6
 [f]:.....(855-23) 885 651
 [e]:.....ckinfo@comin.com.kh
 [w]:.....www.cominasia.com

BOSCH ROBERT BOSCH (CAMBODIA) CO., LTD
 [a]: Unit 8BC,GT TOWER,8th Floor, St.169 Phnom Penh
 [t]:.....(855-23) 966 660
 [f]:.....(855-23) 966 660
 [e]:.....andre.dejong@bosch.com
 [w]:.....www.bosch.com.kh

ATS ADVANCED TECHNICAL SUPPLIES CO., LTD
 [a]:...#19, St. 209, 12306, Phnom Penh
 [t]:.....(855-23) 222 411
 [m]:.....(855-93) 715 333
 [e]:.....e-mail@ats.com.kh
 [w]:.....www.ats.com.kh

AAP GROUP CO., LTD.
 [a]: #A11-A13, St. 271, 12306, Phnom Penh
 [m]:.....(855-17) 666 889
 [f]:.....(855-23) 996 238
 [e]:.....business@aapgroup.com.kh
 [w]:.....www.aapgroup.com.kh

ALEXTORIA BUILD MART (CAMBODIA) CO.,LTD
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 [t]:.....(855-23) 210 894
 [f]:.....(855-23) 210 894
 [e]:.....sean.sothea@alextoriabuildmart.com
 [w]:.....www.Alextoriabuildmart.com

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 [m]:.....(855-88) 333 6899/+84-906 883
 [t]:.....(855-23) 683 8999
 [e]:.....thuy.nguyen@atad.vn
 [w]:.....www.atad.com.vn

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 [e]:.....info@apegroups.com
 [w]:.....www.manitowoc.com

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 [m]:.....(855-12) 487 362
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 [e]:.....owen.sunfenix@gmail.com
 [w]:.....www.midea.com.ch

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 [t]:.....(855-23) 216 556
 [f]:.....(855-23) 993 392
 [e]:.....info@bonnarealty.com.kh
 [w]:.....www.bonnarealty.com.kh

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 [t]:.....(855-23) 666 966 6
 [f]:.....(855-23) 959 696
 [e]:.....kimsovan@hotmail.com
 [w]:.....www.sinohydro.com

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 [m]:.....(855-12) 750 678
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 [w]:.....www.bsi-kh.com

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 [m]:.....(855-93) 952 999
 [t]:.....(855-23) 639 3996
 [e]:.....bishocambo@gmail.com

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 [a]:.....Phnom Penh Tower(21F) Preah Monivong Blvd, 12258 Phnom Penh
 [t]:.....(855-23) 221 848
 [f]:.....(855-23) 964 311
 [e]:.....customercare.kh@schneider-electric.com

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 [a]:...#4F No 66, Norodom Blvd., 12206, Phnom Penh
 [t]:.....(855-23) 990 380
 [f]:.....(855-23) 990 381
 [e]:.....admin@bitus.com.kh
 [w]:.....www.bitus.com.kh

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 [a]:...#23, St. 114, Campu Bank Building, 7th Floor, 12209, Phnom Penh
 [t]:.....(855-23) 966 966
 [f]:.....(855-23) 986 273
 [e]:.....enquiries@campulonpac.com.kh
 [w]:.....www.campulonpac.com.kh

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 [a]: St.Sopheakmokol,Sangkat Tonle Bassac, Phnom Penh
 [t]:.....(855-23) 5293 999
 [m]:.....(855-12) 750 720
 [e]:.....danborapich@gmail.com

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 [a]:N°99,Norodom Blvd, 12211,Phnom Penh
 [t]:.....(855-23) 212 000
 [f]:.....(855-23) 215 505
 [e]:.....info@cvi.com.kh
 [w]:.....www.cvi.com.kh

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 [t]:.....(855-23) 6 314 174
 [m]:.....(855-89) 333 727
 [e]:.....sydeat@melchers.com.hk
 [w]:.....www.melchers.com.kh

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 [m]:.....(855-11) 208 888
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 [e]:.....prayut@prayut.com
 [w]:.....www.piling.com.kh

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 [f]:.....(855-23) 885 657
 [e]:.....soumsambath@ymail.com
 [w]:.....www.cam-paint.com

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 [t]:.....(855-23) 427 026
 [f]:.....(855-23) 426 076
 [e]:.....cfc_akzo@online.com.kh
 [w]:.....www.cfc-cambodia.com

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 [t]:.....(855-12) 57 00 05
 [e]:.....chamroen.ouch@gmail.com

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 [a]: Headoffice: 17F, Phnom Penh Tower, #445, Monivong Blvd, 12258 Phnom Penh
 [t]:.....(855-23) 23 964 016
 [e]:.....info.cambodia@creed-group.com
 [w]:.....www.creed-group.com

CAST LABORATORIES PTE LTD.
 [a]:...#F11, NR.6, Borey Grand, 12110, PPhnom Penh
 [t]:.....(855-23) 432 448
 [e]:.....cast.cambodia@castlab.com.sg
 [w]:.....www.castlab.com.sg

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 [t]:.....(855-88) 321 7858
 [f]:.....(855-97) 4080 516
 [e]:.....dn@dnmachinery

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 [t]:.....(855-23) 219 646
 [f]:.....(855-23) 219 646
 [e]:.....info@dathoatc.com.kh
 [w]:.....www.dathoatc.com.cn

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 [t]:.....(855-23) 997 725
 [f]:.....(855-23) 993 942
 [e]:.....info@dhinimex.com
 [w]:.....www.dhinimex.com

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 [a]:...#432, Monivong Blvd, 12301, Phnom Penh
 [m]:.....(855-97) 865 6618
 [m]:.....(855-97) 988 9825
 [e]:.....mbsbdm1@dynamic.com.kh
 [w]:.....www.dynamic.com.kh

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 [a]:.....#56, St.242, 12207 Phnom Penh
 [t]:.....(855-23) 427 788
 [f]:.....(855-23) 427 788
 [e]:.....dpcgroup@online.com.kh
 [w]:.....www.dpcc.com.kh

ET&S Engineering Import Export
 [a]:...#233, St. 42P, 12101 ,Phnom Penh
 [t]:.....(855-23) 66 88 788
 [m]:.....(855-16) 928 929 / 12 909 098
 [e]:.....info@etscambo.com
 [w]:.....www.etscambo.com

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 [a]:.....#85, St.344, 12160 Phnom Penh
 [t]:.....(855-23) 969 888
 [f]:.....(855-23) 969 666
 [e]:.....info@emc.com.kh
 [w]:.....www.emc.com.kh

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 [a]: #36, Tchecoslovaquie Blvd(169), PPIU Building, 11th Floor, Phnom Penh
 [t]:.....(855-23) 6388 888
 [f]:.....
 [e]:.....info@emeraldplus.biz
 [w]:.....

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 [a]: #116, St.113, Sangkat Toeuk Laark 3, Khan Toul Kork, Phnom Penh
 [t]:.....(855-95) 557 771
 [e]:.....kimdorn@eqgroup.com

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 [t]: (855-23) 63 17 817
 [e]: tkgeneration.sales@gmail.com

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 St. 245 12308 Phnom Penh
 [t]: (855-23) 989 877
 [f]: (855-23) 989 866
 [e]: jane@tnrclogistics.biz
 [w]: www.tnrclogistics.biz

UMG CAMBODIA
 [a]: # 48, NR 4, 12401, Phnom Penh
 [t]: (855-23) 729 217/218
 [f]: (855-23) 729 217
 [e]: info.umgc@umgroups.com
 [w]: www.umgcambodia.com

UNK (CAMBODIA) CO., LTD
 [a]: #22, St.242, 2nd Fl 12258, Phnom Penh
 [t]: (855-23) 636 5555
 [f]: (855-99) 993 323
 [e]: unktrading@gmail.com
 [w]: www.unktradingblogspot.com

VENTURE (CAMBODIA) PTE LTD
 [a]: #11, St. 554, 12152, Phnom Penh
 [t]: (855-23) 881 889
 [f]: (855-23) 883 276
 [e]: venture@online.com.kh

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 [m]: (855-77) 888 378
 [n]: (855-77) 998 668
 [e]: info@von-chimin.com
 [w]: www.von-chimin.com

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 [a]: #55 D, St. 70, 12201, Phnom Penh
 [t]: (855-23) 966 252
 [f]: (855-23) 966 251
 [e]: info@vrkcorporation.com
 [w]: www.vrkcorporation.com

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 [a]: #28Eo St. 173, 12312, Phnom Penh
 [t]: (855-23) 665 65 66
 [f]: (855-23) 999 904
 [e]: gio-police@yahoo.com
 [w]: www.vannsophylogistics.com

VOOLIM COMPANY LIMITED
 [a]: #8, Lum Thmey (St.), Band ita Mong
 Reththy (St. 1928), 12101 Phnom Penh
 [t]: (855-23) 65 66 888
 [e]: admin@voolim.net

Vattanac Transformers Supply Co.,Ltd
 [a]: #22A, St.616, 12152 Phnom Penh
 [t]: (855-17) 666 067
 [e]: socheat.ny@vtstrading.com

V STRAND CO., LTD.
 [a]: #58, St. 294, 12302, Phnom Penh
 [t]: (855-23) 6666 090
 [e]: info@vstrand.com
 [w]: www.vstrand.com

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 [a]: #857, St. 110, 12102 Phnom Penh
 [t]: (855-23) 887 168
 [f]: (855-23) 883 786
 [e]: info@wikitrade.com.kh
 [w]: www.wikitrade.com.kh

WÜRTH (CAMBODIA) LTD.
 [a]: #164, St. 598, 12101 Phnom Penh
 [t]: (855-23) 23 885 171
 [f]: (855-23) 23 880 697
 [e]: info@wuerth.com.kh
 [w]: www.wuerth.com.kh

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 [a]: #C43, St.11., Phnom Penh
 [t]: (855-88) 7331 333
 [f]: (855-96) 3986 283
 [e]: happystep2003@yahoo.com

Y CHHE GROUP CO.,LTD
 [a]: #12, St. 289, 12151 Phnom Penh
 [t]: (855-23) 883 288
 [f]: (855-23) 881 766/883 716
 [e]: vongleng@ychhegroup.com
 [w]: www.ychhegroup.com

Construction, Architect, Design, Consultant and Construction Management
Listing

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 [a]: #124, Sothearos, Phnom Penh
 [m]: (855-12) 380 830
 [n]: (855-23) 555 1334
 [e]: vannyrca@yahoo.com
 [w]: www.7nggroup.com.kh

AAP GROUP CO., LTD.
 [a]: # A11-A13, St. 271, 12306, Phnom Penh
 [m]: (855-17) 666 889
 [n]: (855-23) 996 238
 [e]: business@aapgroup.com.kh
 [w]: www.aapgroup.com.kh

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 [t]: (65) 6862 2352
 [f]: (65) 6862 2331
 [e]: info@acme.com.sg
 [w]: www.acme.com.sg

Advance Construction (Cambodia) Co., Ltd.
 [a]: # 7, St. 504, 12307, Phnom Penh
 [t]: (855-23) 223 920
 [e]: james@advance-cambodia.com
 [w]: www.advance-cambodia.com

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 [t]: (855-23) 210 894
 [f]: (855-23) 210 894
 [e]: sean.sothea@alextoriabuildmart.com
 [w]: www.alextoriabuildmart.com

ALMIX ALMIX ASIA/ASPHALT EQUIPMENT PTE., LTD.
 [a]: .2 Leng Kee Road, #02-01, Singapore.
 [t]: (855-65) 6473 5277
 [f]: (855-65) 6473 5597
 [e]: rolan@almixasia.com.sg
 [w]: www.almixasia.com.sg

Alpha Property Construction Co., Ltd.
 [a]: #37E, Lovieem St. 282, Phnom Penh
 [t]: (855-23) 222 371
 [f]: (855-23) 222 373
 [e]: alpha.builder@yahoo.com
 [w]: www.alphaapc.com

Angkor Engineering & Architecture
 [a]: #23, KT Tower, 4th Flr., Room 402
 [t]: (855-23) 455 5668
 [m]: (855-88) 999 9446
 [e]: aea_decor@yahoo.com
 [w]: www.aea-kh.com

ANGKORTE INVESTMENT CO., LTD.
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 12152, Phnom Penh
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A.C.M.E - Advanced Construction Materials & Engineering Co., Ltd
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 [f]: (855-23) 989 778
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ATAD ATAD STEEL STRUCTURE CORPORATION
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 [a]:Prey Speu Vill 12405 Phnom Penh
 [t]:(855-23) 882 072
 [e]:scgpipecambodia@nawaplastic.com
 [w]:www.nawaplastic.com

NCS GLOBAL COATING (CAMBODIA) CO., LTD.
 [a]: #168KA, St.598, 12105, Phnom Penh
 [t]:(855-23) 990 317
 [e]:sales@ncs-cambodia.com
 [w]:www.mascoat.com
 [w]:www.hempel.com

NOREA-HEALTHY HOME
 [a]:#H5, Center Market, Siem Reap
 [t]:(855-98) 75 3333
 [f]:(855-17) 589 763
 [e]:thany.katerine@norea-rajana.com

OCEAN COOLING TOWER SDN. BHD.
 [a]: 15-1, Jalan 9/23E, Taman Danau Kota, Setapak, 53300 Kuala Lumpur, West Malaysia
 [m]:(603)41436263/41426263
 [f]:603 - 4143 6870
 [e]:thomas@oceancoolingtower.com
 [w]:www.oceancoolingtower.com

OMURA Concrete Co., Ltd.
 [a]: ...3rd Floor Phnom Penh Tower, #445, St.93, 12211, Phnom Penh
 [t]:(855-23) 964 250
 [e]:info@omura-cambodia.com
 [w]:www.omura-cambodia.com

ONE MARKETING (CAMBODIA) CO., LTD
 [a]:# 70B, St. 288, 12303, Phnom Penh
 [t]:(855-23) 213 118
 [f]:(855-23) 213 218
 [e]:zhun84@yahoo.com
 [w]:www.1marketing.biz

Oil & Gas Equipment Supply Co.,Ltd
 [a]: #69D, St. 360, 12304 Phnom Penh
 [t]:(855-23) 215 450
 [e]:info@ogescambodia.com
 [w]:www.ogescambodia.com

PCG CO-OPERATION CO., LTD
 [a] # 315 St.110 & St.93, 12202, Phnom Penh
 [m]:(855-17) 453 992
 [f]:662 717-0032
 [e]:heludom@yahoo.com
 [w]:www.pcgco-o.com

PEB Steel Building Co., Ltd.
 [a]:#I-06Jade St., 12306, Phnom Penh
 [t]:(855-23) 67 88 679
 [m]:(855-16) 851 828
 [e]:thi@pebsteel.com.vn
 [w]:www.pebsteel.com.kh

P. K LIGHT BLOCK CO.,LTD
 [a]:#05, 12201 Phnom Penh
 [m]:(855-11) 440 808
 [f]:(855-87) 440 808
 [e]:kyheang12@gmail.com

PHNOM PENH PRECAST PLANTS
 [a]:#43-44, NR. 5, 12104 Phnom Penh
 [t]:(855-23) 901 999
 [e]:info@phnompenhprecast.com
 [w]:www.phnompenhprecast.com

POTAIN Manitowoc Cranes
 [a]: 13 Pioneer Sector 1, Singapore 628424
 [t]:(65) 6264 1188
 [e]:enquiry.APAC@manitowoc.com
 [w]:www.manitowoccranes.com

RINCO RINCO TRADING CO.,LTD
 [a]:# I-20, St.Lum, 12406, Phnom Penh
 [t]:(855-12) 791 555
 [e]:sotharin@rinco-kh.com

RTD ENTERPRISE PTE LTD.
 [a]:#2251-2252, St.1987, 12101 Phnom Penh
 [t]:(855-23) 883 005
 [m]:(855-16) 725 550
 [e]:info@rtdcambodia.com
 [w]:www.rtdcambodia.com

RMA Cambodia - E & C Office
 [a]:#04075, Maida St.2004, PhnomPenh
 [t]:(855-23) 882 464-5
 [f]:(855-23) 882 472
 [e]:ecsales@rmagroup.net
 [w]:www.rmagroup.net

BOSCH ROBERT BOSCH (CAMBODIA) CO., LTD
 [a]: Unit 8BC, GT TOWER, 8th Floor, St.169 Phnom Penh
 [t]:(855-23) 966 660
 [f]:(855-23) 966 660
 [e]:andre.dejong@bosch.com
 [w]:www.bosch.com.kh

SCG SCG TRADING (CAMBODIA) CO., LTD.
 [a]: #100, NR#2, 12354 Phnom Penh
 [t]:(855-23) 990 401-5
 [e]:sctcambodia@camshin.net
 [w]:www.scttrading.com

SOKEA GARDEN
 [a]:#177, St.598, 12101 Phnom Penh
 [m]:Khmer (855-15) 95 20 68
 [m]:English (855-89) 20 77 89
 [e]:sokeagarden@gmail.com
 [w]:www.sokeagarden.com

SPORTS ENGINEERING AND RECREATION ASIA (CAMBODIA) CO., LTD.
 [a]: #142 (Camned Building), Norodom Blvd, 12300, Phnom Penh
 [t]:(855-23) 211 615
 [f]:(855-23) 211 617
 [e]:info@searasports.com.kh
 [w]:www.searasports.com

SIKA (CAMBODIA) LTD
 [a]: Parkway Office Center, 2nd floor, St. 245, 12308, Phnom Penh
 [t]:(855-23) 215 198
 [f]:(855-23) 222 367
 [e]:sales@kh..com
 [w]:www..com

STAR COATING SOLUTION CO.,LTD
 [a]: #211, St Monireth 12160 Phnom Penh
 [t]:(855-23) 99 68 98
 [e]:admin@scs.com.kh
 [w]:www.scs.com.kh

SMART-ACON TRADING CO.,LTD
 [a]:# 658B, St. 271, 12307, Phnom Penh
 [m]:(855-12) 812 841
 [t]:(855-23) 950 338
 [e]:meng@smart-acon.com
 [w]:www.smart-acon.com

SOKUN WINDOWS
 [a]:# 1404, St. 1992, 12101 Phnom Penh
 [t]:(855-97) 5475 599
 [e]:info@sokunwindows.com
 [w]:www.sokunwindows.com

SOMA TRADING COMPANY LIMITED
 [a]: 290, Monivong Blvd, Sangkat Boeung Raing, Khan Daun Penh, Phnom Penh
 [t]:(855-23) 432 448
 [e]:cast.cambodia@castlab.com.sg
 [w]:www.castlab.com.sg

TOA Paint (Cambodia) Co., Ltd.
 [a]: #12E, St.National No3, 12405, Phnom Penh
 [t]:(855-23) 636 5959 / 010 885 577
 [w]:www.toagroup.com

SUN HOUR GROUP
 [a]:#427, St. 93, 12258, Phnom Penh
 [t]:(855-23) 218 508
 [f]:(855-23) 218 988
 [e]:info@sunhour.com.kh
 [w]:www.sunhour.com

XINCHU TASHEN GREEN TECH CO., LTD.
 [a]:#31, St.Northbridge, Sk. Teuk Thla, Kh. Sen Sok, Phnom Penh
 [t]:(855-23) 881 968
 [f]:(855-23) 881 967
 [e]:info@tashengreen.com
 [w]:www.tashengreen.com

Tai Heng Industrial Co., Ltd.
 [a]: #400Eo, St. 245, 12150, Phnom Penh
 [t]: (855-23) 882 020
 [e]: sales@taihengsteel.com
 [w]: www.taihengsteel.com

TAIWAN KAMHWA CRUSHING INTERNATIONAL CO., LTD
 [a]: NR.#4, Kranglorhong Village, Mohasang Commune, Phnomruech District, Kg. Speu Province.
 [t]: (855-23) 555 1002
 [m]: (855-12) 816 720
 [e]: li@kamhwa.com
 [w]: www.kamhwa.com

TEM TRADING CO., LTD
 [a]: #99A, St. 143, 12303, Phnom Penh
 [m]: (855-23) 63 63 030
 [m]: (855-95) 829 992/3
 [e]: sales@tem-trading.com
 [w]: www.tem-trading.com

TK GENERATION CO., LTD.
 [a]: # B3, 1st Road (Borey Villa Toul Sangke), 12105 Phnom Penh
 [t]: (855-23) 63 17 817
 [e]: tkgeneration.sales@gmail.com

TKS GROUP CO., LTD.
Makita maktec Mikasa
 [a]: #7A-9A, St. 93, Corner of St.70, 12201 Phnom Penh
 [m]: (855-97) 9991 999
 [m]: (855-23) 637 7559
 [f]: (855-23) 888 559
 [e]: kyseshop@yahoo.com

T-RO CONSTRUCTION CO., LTD.
 [a]: #281, St. Preysar, 12400, Phnom Penh
 [m]: (855-17) 999 007
 [m]: (855-12) 236 555
 [e]: info@troconstruction.com
 [w]: www.troconstruction.com

Ty Thai Henglong Supply Construction Materials
 [a]: #22Eo, St.245, 12305 Phnom Penh
 [t]: (855-23) 218 346
 [f]: (855-23) 221 772
 [e]: ty_thai_henglong@yahoo.com
 [e]: ty.thaihenglong@gmail.com

UNITED MERCURY GROUP
 [a]: #48, NR4, 12405, Phnom Penh
 [t]: (855-23) 729 217
 [f]: (855-23) 729 219
 [e]: umg@umg.com.kh
 [w]: www.umg.com.kh

UPG (CAMBODIA) CO., LTD.
 [a]: #48, NR4, 12405, Phnom Penh
 [t]: (855-23) 729 217
 [f]: (855-23) 729 219
 [e]: umg@umg.com.kh
 [w]: www.umg.com.kh

Vattanac Transformers Supply Co.,Ltd
 [a]: #22A, St.616, Sangkat Boeung Kok2, Khan Toul Kork, Phnom Penh
 [t]: (855-17) 666 067
 [e]: socheat.ny@vtstrading.com

Vatanak Piseth Co., Ltd.
 [a]: #26A, St.199, 12309 Phnom Penh
 [t]: (855-23) 222 844
 [f]: (855-23) 222 655

VANN IN CO., LTD.
 Import-Export & Automobile
 [a]: #B70, St. Northbridge, Sk. Toeuk Thla, Kh. Sen Sok, Phnom Penh
 [t]: (855-17) 876 168
 [t]: (855-15) 876 168
 [e]: mvannak168@gmail.com
 [w]: www.duefa.de

VOOLIM COMPANY LIMITED
 [a]: # 8, Lum Thmey (St.), Band ita Mong Reththy (St. 1928), Borey Piphup Thmey, 12101 Phnom Penh
 [t]: (855-23) 65 66 888
 [e]: admin@voolim.net

VRK Corporation Co.,Ltd
 [a]: #55 D , St. 70 , 12201, Phnom Penh
 [t]: (855-23) 966 252
 [f]: (855-23) 966 251
 [e]: info@vrkcorporation.com
 [w]: www.vrkcorporation.com

WIKI TRADE COMPANY LTD.
 [a]: #857 St. Russian Federation, Sk. Toeuk Thla, Kh. Sen Sok, Phnom Penh.
 [t]: (855-23) 887 168
 [f]: (855-23) 883 786
 [e]: info@wikitrade.com.kh
 [w]: www.wikitrade.com.kh

WUERTH (CAMBODIA) LTD.
 [a]: #164, St. 598, Sk. Phnom Penh Thmey, Kh. Sen Sok, Phnom Penh,
 [t]: (855-23) 23 885 171
 [f]: (855-23) 23 880 697
 [e]: info@wuertth.com.kh
 [w]: www.wuertth.com.kh

Zamil Steel Buildings Vietnam Co.,Ltd
 [a]: #17, St.334, 12302 Phnom Penh
 [t]: (855-23) 220 140
 [f]: (855-23) 220 140
 [e]: zscambodia@online.com.kh
 [w]: www.zamilsteel.com.vn

Insurance Companies Listing

ASIA Insurance (Cambodia) Plc.
 [a]: #5, St.13, 12202 Phnom Penh
 [t]: (855-23) 427 981
 [e]: email@asiainsurance.com.kh
 [w]: www.asiainsurance.com.kh

CAMBODIA LIFE INSURANCE COMPANY PLC.
 [a]: #315, 12202 Phnom Penh
 [t]: (855-23) 431 111
 [f]: (855-23) 431 168
 [e]: email@asiainsurance.com.kh
 [w]: www.asiainsurance.com.kh

CAMINCO Cambodia National Insurance
 [a]: #28, St.116/13, 12202 Phnom Penh
 [t]: (855-23) 722 043
 [f]: (855-23) 427 810
 [e]: sales@cambodianlife.com.kh
 [w]: www.cambodianlife.com.kh

CAMPULONPAC INSURANCE PLC.
 [a]: #23, St. 114, Campu Bank Building, 7th Floor, 12209, Phnom Penh
 [t]: (855-23) 966 966
 [f]: (855-23) 986 273
 [e]: enquiries@campulonpac.com.kh
 [w]: www.campulonpac.com.kh

Cambodia-Vietnam Insurance Plc.
 [a]: #99, Norodom Blvd, 12211 Phnom Penh
 [m]: (855-23) 212 000
 [f]: (855-23) 215 505
 [e]: info@cvi.com.kh
 [w]: www.cvi.com.kh

FORTE FORTE INSURANCE (CAMBODIA) PLC.
 [a]: #325, St.245, 12150 Phnom Penh
 [t]: (855-23) 885 066
 [f]: (855-23) 986 922
 [e]: info@forteinsurance.com
 [w]: www.forteinsurance.com

INFINITY GENERAL INSURANCE PLC.
 [a]: #126, Norodom Blv, 12301, Phnom Penh
 [t]: (855-23) 999 888
 [f]: (855-23) 999 123
 [e]: ratana@infinity.com.kh
 [w]: www.infinity.com.kh

Trade and Service Listing

AUSTRALIA AWARDS
 [a]: #167, St 163 corner St 480, 12307 Phnom Penh
 [t]: (855-23) 881 021
 [e]: info@australiaawardscambodia.org
 [w]: www.australiaawardscambodia.org/infra

BISHO INTERNATIONAL ENGINEERING CO.,LTD
 [a]: #113, (Parkway Square) 2nd floor, Unit 2F11, Moa Tse Toung, 12308 Phnom Penh
 [m]: (855-93) 932 999
 [t]: (855-23) 639 3996
 [e]: bishocambo@gmail.com

CAST LABORATORIES PTE LTD.
 [a]: # F11, NR.6, Borey Grand, 12110 Phnom Penh
 [t]: (855-23) 432 448
 [e]: cast.cambodia@castlab.com.sg
 [w]: www.castlab.com.sg

CANAMALL Co., LTD
 [a]: #315, Ang Doung St (Corner of Monivong Blvd), 12202, Phnom Penh
 [m]: (855-71) 3333 348
 [e]: sale@canamall.com
 [w]: www.canamall.com

CAMBODIA BUSINESS PARTNERS
 [a]: Tous Les Jours Monivong Bld., 1st Fl. #298, St. 93, 12211 Phnom Penh
 [t]: (855-23) 964 764 / 964 864
 [f]: (855-23) 555 0118
 [e]: info@cdl-consultant.com
 [w]: www.cdl-consultant.com

P2CD TRADING GROUP
 [a]: #6A, St. 292 12312, Phnom Penh
 [t]: (855-23) 6 350 530
 [m]: (855-16) 65 65 66
 [e]: gio@p2cd.com
 [w]: www.p2cd.com

EUROGAL SURVEYS (CAMBODIA) LTD.
LLOYD'S AGENCY IN CAMBODIA
 [a]: #168KA, St.598, 12105 Phnom Penh
 [t]: (855-23) 996 566
 [f]: (855-23) 996 567
 [e]: cambodia@eurogal-surveys.com
 [w]: www.eurogal-surveys.com

T.A.G SERVICE & TRIASIA GROUP TRADING CO., LTD.
 [a]: #3Eo, St.278, 12302, Phnom Penh
 [m]: (855-17) 222 682
 [e]: all@triasiagroup.com
 [w]: www.triasiagroup.com

TNRC LOGISTICS (CAMBODIA) CO., LTD
 [a]: #4F1, Parkway Square, (4th floor), St. 245 12308 Phnom Penh
 [t]: (855-23) 989 877
 [f]: (855-23) 989 866
 [e]: jane@tnrclogistics.biz
 [w]: www.tnrclogistics.biz

GLOBAL LINK SERVICE PTE LTD
 Wholesale Transportation and Logistics
 [a]: #168KA , St.598, S12105, Phnom Penh
 [t]: (855-23) 998 805
 [f]: (855-23) 998 807
 [e]: por-sour@gls.com.kh
 [w]: www.gls.com.kh

SEA TOP LOGISTICS (CAMBODIA) CO. LTD.
 [a]: #10, St. 109, 12252 Phnom Penh
 [t]: (855-81) 888 865
 [e]: info@seatop.com.kh
 [w]: www.seatophk.com

VANN SOPHY GROUP CO., LTD.
 [a]: #28Eo St. 173, 12312, Phnom Penh
 [t]: (855-23) 665 65 66
 [f]: (855-23) 999 904
 [e]: gio-police@yahoo.com
 [w]: www.vannsophylogistics.com

SOIL TESTING LABORATORY CO., LTD
 [a]: #368 St. Betong, Phum Trapeang Chhouk, 12102 Phnom Penh, Cambodia.
 [m]: (855-16) 834 034
 [m]: (855-12) 527 279
 [e]: stl368@yahoo.com
 [w]: www.stl-cam.com.kh

WorldBridge Secure Logistics Co., Ltd.
 [a]: S Hong Kong Center, 1st Floor, Room 101B, 12207 Phnom Penh
 [t]: (855-23) 5555 330
 [m]: (855-23) 224 453
 [e]: k.phanna@worldbridge.com.kh
 [w]: www.worldbridge.com.kh

Real Estate Company Listing

Asia Real Estate (Cambodia) Co., Ltd.
 [a]: #B52-54, St. 199, 12306 Phnom Penh
 [t]: (855-23) 210 970
 [m]: (855-16) 666 139
 [e]: info@arc.com.kh
 [w]: www.arc.com.kh

Angkor21 Property
 [a]: Phnom Penh Center, Bld A, Room 221, (855-70) 6666 22
 [e]: angkor21property@gmail.com
 [w]: www.angkor21.com

ANNACAM PARTNERS CO., LTD.
 [a]: SunCity, # 255, St. 51, Corner of St.370, 12306 Phnom Penh
 [m]: (855-12) 215 240
 [m]: (855-12) 833 290
 [e]: anna@annacampartners.com
 [w]: www.investment-cambodia.asia

BONNAREALTY GROUP
 [a]: #126, St. Norodom Blv, 12301, Phnom Penh
 [t]: (855-23) 216 556
 [f]: (855-23) 993 392
 [e]: info@bonnarealty.com.kh
 [w]: www.bonnarealty.com.kh

Cambodia Valuers and Estate Agents Association
 [a]: #20B, St.294, 12301 Phnom Penh
 [t]: (855-23) 6324 834
 [e]: info@cvea.org.kh
 [w]: www.cvea.org.kh

CBRE Richard Ellis (Cambodia) Co., Ltd
 [a]: # 495, St. 93, 12258 Phnom Penh
 [t]: (855-23) 964 099
 [f]: (855-23) 964 088
 [e]: cambodia@cbre.com
 [w]: www.cbre.com.kh

Century 21 CENTURY 21 CAMBODIA
 [a]:...#113, St.245, 12308 Phnom Penh
 [t]:.....(855-23) 966 711
 [e]:.....info@century21.com.kh
 [w]:.....www.century21.com.kh

CPLAGENT
 [a]:...#20B, St.294, 12301 Phnom Penh
 [t]:.....(855-23) 213 666
 [f]:.....(855-23) 220 239
 [e]:.....info@cplagent.com
 [w]:.....www.cplagent.com

CTR Cambodia Trust Real Estate Co., Ltd.
 [a]:...#35, National Road2, 12353 Phnom Penh
 [m]:.....(855-12) 840 187
 [m]:.....(855-16) 840 187
 [e]:.....info@trust-realestate.com
 [w]:.....www.trust-realestate.com

Cubic Real Estate Co., Ltd.
 [a]:...#338, St. 110, 12102 Phnom Penh
 [m]:.....(855-17) 676 862
 [m]:.....(855-16) 639 017
 [w]:.....www.realestate-service.com

FAIR GO REALTY (CAMBODIA) CO., LTD.
 [a]:#166, Preah Norodom Blvd (41), B Ray Tower, 9th Floor, 12301 Phnom Penh
 [m]:.....(855-89) 597 410
 [e]:...hiroakihasegawa1202@gmail.com

Key Real Estate
 [a]:.....#108ABCD, Mao Tse Toung Blvd (245), 12311 Phnom Penh
 [t]:.....(855-23) 6300 442
 [e]:.....info@keyrealestate.com.kh
 [w]:.....www.keyrealestate.com.kh

Khmer Real Estate Co., Ltd
 [a]:...#736Eo, Kampuchea Krom St.128, SK. 12154, Phnom Penh
 [t]:.....(855-23) 884 887
 [f]:.....(855-23) 630 6630
 [e]:.....kim@khmerrealestate.com.kh
 [w]:.....www.khmerrealestate.com

Knight Frank (Cambodia) Pte., Ltd
 [a]: (18-E5) Icon Professional Building, # 216 Preah Norodom Blvd., 12300 Phnom Penh
 [t]:.....(855-23) 213 868
 [f]:.....(855-23) 213 433
 [e]:.....eric.ooi@kh.knightfrank.com
 [w]:.....www.knightfrank.com.kh

Mega Asset Management Co., Ltd
 [a]: # 315, St.110, 11th Floor, Corner st.93, 12200, Phnom Penh
 [t]:.....(855-23) 6860 511
 [f]:.....(855-23) 430 686
 [e]:.....mega-asset@mam.com.kh
 [w]: ..www.megaassetmanagement.com

NEW CONSOLIDATED MAX WORLD (CAMBODIA) CO.,LTD
 [a]:.....Angkor Specialized Bank (4floor), 12301 Phnom Penh
 [t]:.....(855-23) 727 077
 [e]:.....laurence@ncmaxworld.com

MERIDIAN INTERNATIONAL HOLDING(CAMBODIA) CO.,LTD.
 [a]:Diamond Island, 12301, Phnom Penh
 [t]:.....(855-23) 900 979
 [f]:.....(855-23) 6666 998
 [e]:...d.sy@meridian-international-holding.com
 [w]:.....www.skylarmeridian.com

VTRUST VTRUST PROPERTY
 [a]:#113 Parkway Square, St.245) Phnom Penh
 [t]:.....(855-23) 224 701
 [f]:.....(855-23) 224 701
 [e]:.....Vtp@vtrustproperty.com
 [w]:.....www.vtrustproperty.com

Developer, Service Office and Apartment Listing

7NG Group Co., Ltd.
 [a]: # 124, Sotheaors (St. 3), 12301,Phnom Penh
 [m]:.....(855-12) 555 1334
 [w]:.....www.7nggroup.com.kh

Attwood Investment Group
 [a]: ...#61, St. Rusian Blvd., Phnom Penh
 [t]:.....(855-23) 890 776
 [e]:.....lity@online.com.kh
 [w]:.....www.attwoodgroup.com

BODAIJU
 [a]: # 269, Russian Blvd, Sangkat Kakab, Khan Porsenchey, Phnom Penh
 [t]:.....(855-23) 900 866
 [t]:.....(855-23) 900 966
 [e]:.....info@australiawardscambodia.org
 [w]:.....www.australiawardscambodia.org

Booyoung Khmer Co., Ltd.
 [a]:...# 86-88, St. 41, Phnom Penh
 [m]:.....(855-12) 827 535
 [m]:.....(855-17) 300 168

Borey Peng Huot
 [a]:#266, St.598, Kh. Sen Sok, Phnom Penh
 [m]:.....(855-17) 596 789
 [e]:.....sales@penghouth.com
 [w]:.....www.boreypenghuoth.com

Borey Phnom Penh Thmey
 [a]:#6, St.1986, 12101 Phnom Penh
 [m]:.....(855-17) 596 789
 [e]:.....sales@penghouth.com
 [w]:.....www.boreypenghuoth.com

CASA MERIDIAN
 [a]: Diamond Island, 12301, Phnom Penh
 [t]:.....(855-23) 6666 998/116
 [m]:.....(855-77) 520 567
 [e]:.....jeff@mdhk-property.com

CHATEAU THE MELIYA
 [a] ..10B, Phuong (St. 264), 12207 Phnom Penh
 [t]:.....(855-23) 987 212
 [t]:.....(855-16) 771 144
 [e]:.....info@chateauthemeliya.com
 [w]:.....www.chateauthemeliya.com

CREED ASIA (CAMBODIA) CO., LTD.
 [a]: Headoffice: 17F, Phnom Penh Tower, #445, Monivong Blvd, 12258 Phnom Penh
 [t]:.....(855-23) 23 964 016
 [e]:.....info.cambodia@creed-group.com
 [w]:.....www.creed-group.com

D.B.LY TOWER
 [a]:#369, Machine Teuk, 12110 Phnom Penh
 [t]:.....(855-23) 432 357
 [e]:.....info@dblyint.com.kh
 [w]:.....www.dblyint.com.kh/dblytower

DE CASTLE
 [a]:...# 34-36, St.288, 12302 Phnom Penh
 [t]:.....(855-23) 222 214
 [t]:.....(855-23) 991 091
 [e]:.....service@decastle.net
 [w]:.....www.decastle.net

D.I. Riveira
 [a]: Diamond Island City, 12301 Phnom Penh
 [t]:.....(855-88) 9902 222
 [t]:.....(855-23) 6662 222
 [e]:.....diriviera023@gmail.com
 [w]:.....www.di-riviera.com

ECCG ECG GROUP
 [a]:.....#445, Preah Monivong Blvd. (93) Corner of St. 232, Phnom Penh
 [t]:.....(855-23) 722 475
 [m]:.....(855-17) 855 598
 [e]:.....sokhaphally@yahoo.com

PHNOM PENH CITY CENTER
 [a]: 12201 Phnom Penh
 [t]:.....(855-23) 888 808
 [m]:.....(855-16) 683 363
 [e]:.....info@hrcambodia.com
 [w]:.....www.ppc.com.kh

The Penthouse Residence
 [a]: ...#20B, St.294, 12301 Phnom Penh
 [t]:.....(855-23) 210 666
 [m]:.....(855-85) 570 570
 [e]:...info@thepenthouseresidence.com
 [w]: ..www.thepenthouseresidence.com

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