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Message from the CHAIRMAN of the Cambodia Constructors Association (CCA)



As chairman of the Cambodia Constructors Association (CCA), I am honoured to deliver a message to all our readers of Construction and Property Magazine, especially those at construction and property-related firms and institutions. I have been very heartened to witness the dynamic growth of Cambodia's construction sector, evidenced by the construction of satellite cities, modern skyscrapers, residential blocks, condos, commercial buildings, modern shopping centers, office buildings, and international standard hotels.

This has happened in large part due to the confidence both local and international investors have in the political and economic stability in the Kingdom under the wise leadership of Samdach Akka Moha Sena Padei Techo Hun Sen, the country's prime minister.

The government considers the construction sector to be one of the nation's economic pillars, and has allowed CCA to aid in the sector's development to bring it in line with its development goals and to boost construction standards, especially during the process of ASEAN economic integration. These efforts will help Cambodia conform to ASEAN's overarching goal of "One Community, One Destiny."

CCA is a non-profit association registered in full compliance with the laws of the Kingdom of Cambodia. In order to carry out government policy and cement the private sector's role as the nation's economic driver, CCA does all it can to help ensure the construction industry is reliable, productive, accountable and can compete effectively in local and international markets. Moreover, CCA continually seeks ways to provide benefits to its members and help bring each up to international standards of quality and classification.

Lastly, on behalf of all the members of the Cambodia Constructors Association, I hope and believe that construction and property-related companies operating in Cambodia will register for CCA membership to join our ongoing drive to develop the country, implement policies laid out by the Royal Government and those put in place recommended by ASEAN to help us secure a bright, prosperous future.

Thank you.

Neak Oknha Pung Kheav Se







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From the PUBLISHER



2017 saw sustained growth in Cambodia's construction and property industries following the advent of the ASEAN Economic Community. As a result of the AEC and economic growth, Cambodia has seen an increased inflow of overseas investments into these industries.

Published through support from the Cambodia Constructors Association (CCA), Construction & Property Magazine is one of the catalysts to help maximise the benefits of regional integration for Cambodia. This bi-monthly magazine features four main sections comprising interesting topics, empowering messages, useful information and data related to the sectors.

The first section looks at overall developments in construction locally and internationally, including new and ongoing projects and their impact on the nation's economic growth. The second section highlights general information and activities relate to the CCA, whose goal is to promote the construction industry in the kingdom. The third part looks at latest updates on major development in the real estate sector. Lastly, the magazine offers a directory of construction and property firms where readers can find service providers or future business partners.

Now publishing our 31st issue (January-February 2018), you will find the latest information and expert analysis on local and regional construction and property projects in our three main sub-sections.

In Construction news, we cover the news that Gold Tower 42 has finally announced a schedule for completion, we explore the kingdom's first subterranean parking facility soon to be opend by OCI at Canadia Tower and find out more about the USD7bn pledge by two Chinese companies for infrastructure projects here in Cambodia.

Our Association news section celebrates the success of the CCA-organised 4th Cambodia Construction Industry Expo and the 6th CCA Summit, the election of three new firms to the CCA Board for the association's 3rd mandate and the comnig together of the members for the 8th CCA Networking Party.

In Property, we focus on comericial real estate with the opening of the first wholesale ware-house outlet with Makro's launch in Sen Sok, the planned opening of the Phnom Penh Mega Mall in 2018 and the prospects for strate title office developments in the capital.

Overall, I firmly believe that Construction & Property Magazine serves to help Cambodia's construction and property sectors flourish. Our information and insights help attract foreign investors and business people and help those already here remain well informed about the latest developments in these dynamic, exciting and rapidly expanding sectors.

I would like to take this opportunity to congratulate and thank all of our CCA members, partners and readers for a successful 2018.

Sincerely Yours, MEAS Proeksa

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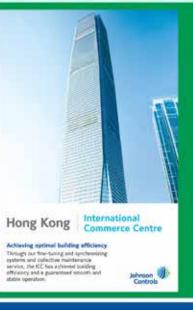


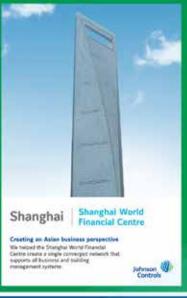


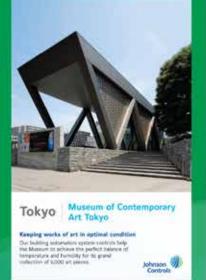


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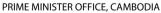














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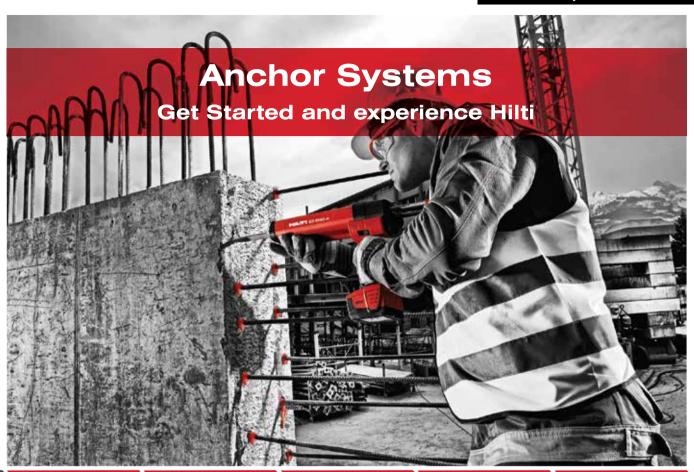








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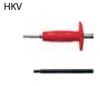












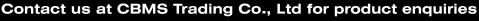














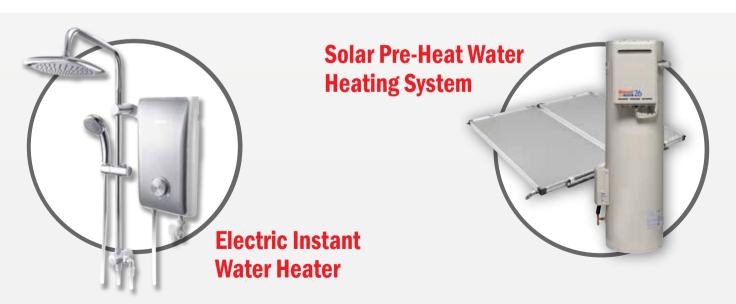






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VIETNAM'S TALLEST BUILDING WINS AWARD

shimmering tower block which will be Vietnam's tallest building when construction is completed in 2019 has won an international architecture award.

Designed by London-based firm Atkins, the 460m Landmark 81 in Ho Chi Minh City, Vietnam won the "World's Best Architecture" prize at the International Property Awards 2017 hosted in London in December.

It also picked up "Best International Residential High-rise Architecture" and "Best Residential High-rise Architecture Asia Pacific".

Ian Milne, Atkins' design director for the Landmark 81. said,"As Asia's urbanisation rapidly continues and the urban population emerges, Landmark 81 is a great example to demonstrate the potential for high-rise living. Creating high-quality and convenient vertical living space on limited footprint can be the sustainable and attractive solutions for the region."





CHINA-LAOS RAILWAY BORES FIRST TUNNEL

he first tunnel on the 414km China-Laos rail link was bored in December, marking the first success of the USD5.8 billion project.

The 301m Ban Somsanook No. 2 Tunnel presented a number of dangerous challenges given the mountainous terrain and geology but contractor, Sino Corporation Engineering Bureau 15 Co., successfully completed the first of many such projects on the route.

Laos is an exceptionally mountainous country so more than 62 percent of the cross-country rail project, first started in 2016, will be crossing bridges or tunnels.

As part of the One Belt One Road initiative, the rail link will eventually extend all the way to Singapore.

USD1.1BN OF CONSTRUCTION FOR YANGON



rush to fill the market gap for high-end mixed-use space in Myanmar has seen three international companies announce projects worth over a billion dollars in Yangon.

Two projects with a combined development value of USD700m will be built by Bouygues of France and Taisei Corporation of Japan for Singaporean developer Yoma Strategic Holdings. One, Yoma Central will feature two Grade A office towers, a business hotel, serviced apartments

and retail, while the second is to be a luxury hotel. Work is expected to be completed in 2021.

Japanese contractor Kajima will build a USD400m triple-tower project consisting of hotels and offices across three towers, of 27, 21 and 20 storeys in height with total floorage of 170,000 sq m. The development is part of a deal made between Myanmar and Japan in 2015 to develop public land on a public-private partnership basis.



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JAPAN AND PHILIPPINES SIGN TRAINING DEAL

apan and the Philippines have initiated a training scheme for Filipino construction workers to ease skills shortages faced by both countries.

The training program aims to "instil Japanese discipline" to help the Philippines 'Build, Build, Build' infrastructure program, while also opening up the Japanese labour market to Filipino workers for the first time.

Japan is facing massive delays on flagship projects underway in preparation for its hosting of the Tokyo 2020

Olympics. This is mainly due to its aging population with 30 percent of construction workers over the age of 55.

Under the training agreement with the Philippines, Japanese companies will hire 30 percent of all new trainees who will work in Japan for 3 years before reintegrating into the Filipino industry.

The Philippines estimates that it also needs an extra 2 million construction workers in the coming years to meet its ambitious infrastructure targets.





INDONESIA TENDERS USD1BN PATIMBAN PORT

he Indonesian government opened tendering for construction of the planned USD1bn Patimban Port in Subang, West Java in October.

The project is being funded by a loan from Japan via the Japanese International Cooperation Agency (JICA) and will improve logistical infrastructure in the Jakarta Metropolitan Area.

According to the Jakarta Post, the tenders on offer are for three separate works; the terminal, a breakwater and seawall, and a connecting breach with the intention of providing only one package per company. A further tender will be offered to manage the completed port.

Construction on the project is expected to be completed by December 2019.

SEOUL TRANSIT HUB DESIGN WINS AWARD



n international competition to design a USD1.2bn transport hub and shopping centre for the Gangnam district of Seoul has been won by French firm Dominique Perrault Architecture.

The multi-use development in downtown Seoul will feature a train station, shops, an art gallery, and educational centre and parks, and when complete will be the largest underground complex in South Korea.

Named 'Lightwalk', the 160,000

.....

sq m development will extend underground for six floors with a 28,000 sq m "Green Land" park on top. The project is named after the enormous glass ceiling that allows light to penetrate to the building's interior.

"It is a minimalistic, yet incredibly powerful gesture, which marks the presence of a new major integrated public transportation station for the city of Seoul," said Dominique Perrault Architecture in a statement.



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WORK STARTS ON CHINA-THAILAND HIGH-SPEED RAILWAY

ollowing years of often tough negotiations, work on Thailand's first high-speed railway, financed by China, began on 21 December.

The whole project will eventually run 253km from Bangkok to Nakhon Ratchisima in the northeast of Thailand and is part been marred by disagreements of China's long term plan to link its southern border to Singapore by rail.

With just the Thai phase expected to cost more than USD5 billion, the ceremony hosted at the end of December

inaugurated just 3.5km of line between two stations in Bangkok, Klang Dong and Pang Asok.

First agreed in an MoU in 2014, China's financial support for the line is a flagship project in its One Belt, One Road initiative. However, cooperation has over costs, operating rights and the repayment schedule with the Thai government pulling out of the deal in 2016, before both sides reached final agreement in early 2017.





VIETNAM RUNNING OUT OF SAND AMID BOOM

ietnam is considering using artificial sand after the Institute of Transport Science and Technology warned the government it could run out of naturally occurring sand within five years.

The report presented to the Ho Chi Minh City Department of Transport also noted that artificial sand could be made for up to 15 percent more cheaply than mining the natural variety, and that it makes better quality concrete.

Vietnam uses about 100 million cubic metres of sand every year to keep pace with the booming construction sector. Many large scale projects have been put under pressure from a crackdown on illegal sand dredging which has seen prices rise by up to 200 percent.

HCMC METRO PROJECT USD800M OVER BUDGET



he troubled second metro line project in Ho Chi Minh City (HCMC) City has continued to go over budget and time with authorities now having requested a further USD800m cash from the government to complete the project.

Work on the 11km underground line began in 2010 and was scheduled to finish in 2020 at a cost of USD1.2bn. However, delays and budget issues,

related to payment issues and subsequent interest, now mean the project will not likely be complete until 2024 on a budget of USD2.4bn.

This setback follows issues on the Chinese-funded urban highway in Hanoi and many international experts have blamed the delays and cost increases on Vietnam's inexperience in building major infrastructure projects.









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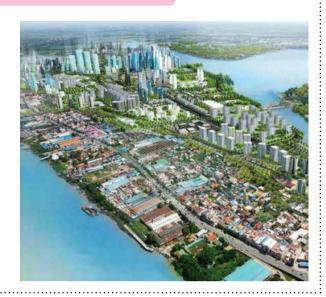
MEANCHEY DISTRICT TARGET FOR INFRASTRUCTURE

ne of Phnom Penh's largest districts is being targeted for comprehensive infrastructure developments due to its strategic location in the south of the capital.

Comprising four communes which spread across the south-eastern edge of the city, many projects have already been undertaken in 2017. New roads, canal refurbishment and sewer system renovations were all undertaken this year but the swift pace of development in the locale - especially with the opening of Hun Sen Blvd - means City Hall has big plans for the area.

A new two-phase pumping station is set to be installed between Boeung Tumpun and Hun Sen Blvd to improve flood control in the area, especially since the filling of Boeung Trabek.

There are also plans for two or three new flyovers in Meachey coomune; in the notoriously congested area between Hun Sen Blvd, St. 271and Monivong Blvd; and another in Canadia Park across Veng Sreng Blvd and Okhna Duong Ngaeb St.





NATIONAL ROADS 2, 3 & 4 TO BE EXPANDED

he Ministry of Public Works and Development has announced plans to expand National Roads No.3 and No.4 with Chinese firms employed for technical consultancy and construction.

National Road No.3 will be expanded by two lanes on an 82km stretch from Cham Chao roundabout to Bay Kous in Takeo. China's Wan Ann are working as technical consultants and will be submitting final design models.

There are also plans to expand National Road No.2 through funding support from South Korea with a feasibility study currently underway.

Work is also expected to start soon on the major upgrade to National Road No.4.

The government intends to begin the roadworks either before or directly after the national election scheduled for mid-

MINISTER CALLS FOR LAW TO BE OBEYED



he Minister of Land Management, Urban Planning and Construction, HE Chea Sophara used his speech at the opening ceremony of the 4th Cambodia Construction Industry Expo to send a strong message to the real estate development sector.

During his keynote address, the Minister urged the key players in the construction and property industries to comply with the technical regulations and laws in obtaining building permits prior to construction work.

"Construction and architecture companies, including construction worker groups, are required to register for their business in accordance with the applicable law," he said.

"It is necessary to organise the construction and maintenance of the site. including public road sanitation, notably the transport of concrete and other construction materials on public roads. All construction sites must be equipped with equipment and tools to protect the safety and health of workers," added the Minister.



មំពខ់នីមទ័៖ សញ្ញាឥទ្រ្តី និមិត្តសញ្ញានៃគុណភាព

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CHINESE TO COMPLETE GOLD TOWER 42

he saga of the beleaguered Gold Tower 42 project finally appeared to be on its way to conclusion in November aftr Korean developer Yunwoo signed an agreement to restart construction.

Kim Tae Yeon, general director of Yunwoo announced at the ceremony that construction would start again in 2018 with the project to be completed by the end of 2019. This follows a pledge Yunwoo provided to the Cambodian government earlier in the year after it threatened to confiscate the property.

The developer also provided assurances that it would not sell any more units until the project was complete. 31 floors are already erected with plans for five floors of underground parking, a three-floor shopping centre, eight floors of administrative offices and 29 floors of condominiums with 399 units.

Yunwoo claims to have already spent USD100 million on the project with the next phase requiring a further USD140 million.





USD3.5M SPENT ON CAPITAL INFRASTRUCTURE

he government has announced that it spent USD3.4 million on infrastructure in the capital in the first seven months of 2017, excluding works on sewage upgrades, bridge maintenance and renovations of municipal buildings.

The works to improve the capital are integrated into the annual budget for City Hall, municipality spokesperson Met Measpheakdey told the Phnom Penh Post.

Although the government has worked hard on upgrading established areas around Wat Phnom, the Royal Palace and improving walkways along the riverside, and improving roads, the city still lacks the development of green spaces.

Tourism operators and urban planners continue to call for the government to regulate the swift pace of urban development to integrate more green spaces for the benefit of residents' health.

BOREY CONSTRUCTION BOOMS PRE-ELECTION



raft of new borey constructions has been announced at the end of 2017, giving the strongest indicator yet that the industry remains buoyant in the run-up to next year's election.

Borey Vimean Phnom Penh announced the construction of its eighth project in the capital to be located on Borey Angkor Road close to another Vimean project.

Chip Mong Land also began construction on its Landmark 271 project in the centre of the capital at the end of December.

The Palm, an exclusive resort lifestyle project being developed by the WorldBridge Group along National Road No.1 also kicked off construction on 1 December.

The ongoing launch of new projects indicates that from an investors' perspective, the constuction and real estate market is set to continue booming post-election.

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HOME FITNESS CONSIDERATIONS



oday home fitness is a sophisticated industry with many layers of designs, manufacturers and categories of equipment. In general, the industry's offerings are divided into price sectors and consumer sophistication sectors.

The regional leader specialising in the design, development, equipment supply and installation of International standard sports and recreation facilities in Southeast Asia, SEARA Sports Systems, shares three things you should consider before buying home fitness equipment: budget, space and intended use and benefits.

Budget is your first consideration. If you can't afford the cash outlay, use an extended payment plan. Quality means buying from the leading brands found in the best health clubs. Quality means better bio mechanics and ergo metric design. Quality means good warranties, after-sales service, and a good secondary market should you want to sell or trade-up later.

Depending on your ultimate goal, space doesn't have to be a limiting factor. Nearly any condominium or

apartment can support a single piece of cardiovascular equipment. The question to ask is how do I balance my intended use with the space I have to allocate for home fitness? If you have an unused bedroom you can probably create a complete home gym or share your home gym with a home office.

Are you interested in exercising in your own time? Do you just want to burn some fat between trips to the gym? Is the home going to be the primary place you exercise? Are you looking to strengthen and tone? Do you want to have a full-body workout? Who else in your family will use the equipment or the facility you make? Whatever the answers to these guestions there are quality machines to match your space and intended use.

Remember, if you can't afford to build it all at once, buy quality and phase your home gym. If you are serious about investing in your health, you will regret going the entry level route just so you can get everything at once.

When selecting home fitness equipment, you also will be looking at three considerations, although cardiovascular training equipment is firstly recommended. The equipment consists of treadmills, elliptical cross-trainers, upright or recumbent bikes, rowing machines and stair-steppers. Personal gyms and multi gyms are other types of home fitness equipment.

Personal gyms are single-weight stack strength trainers allowing one person to exercise. Multi Gyms have two to four weight stacks and thus allow more than one person to use the machine at the same time.

The last equipment suggestions are dumbbells, benches and free weights. A twin-tier dumbbell rack and five to ten pairs of rubber-coated dumbbells along with a flat to inclined adjustable bench is a nice addition or alternative to a personal gym if budget or space is a problem. However, most exercises done with this equipment are upper body specialisations of the arms and back. Free weights using Olympic bars and plate weights are not recommended for the home environment unless one always has a workout partner and a strong sound-proof floor.





ater supply pipes are one of the key components of a house because all of our daily activities, whether it is taking a shower, washing the dishes or watering the plants needs the use of water. However, water use requires water supply piping inside the house for ease of use. Therefore, selecting and installing water supply pipes are tasks that should not be overlooked.

Choosing the right type of water supply pipes for usage and choosing water supply pipes made from premium-quality materials will help extend product lifetime and prevent damage from easily occurring. For those who are going to build a house or complete a water supply piping system, you are strongly recommended to take into consideration the installation costs and correct selection of water supply pipe.

Cost of water supply pipe

Although water supply pipes are no less important than other parts of the house, the cost of water supply pipes for domestic installation is considered very cheap since it is calculated as one percent of the cost of building a house. If the cost of building a house is over USD30, 000, the cost of water supply pipes will only be approximately USD300.

Choosing the pipe

You are first suggested to look at pipe products that have a trademark and Industrial Product Standards marks with a clearly-stated number indicating the pipe size, to be sure that the chosen product

meets the standard and is suitable for use.

Second, you may consider buying pipes made from premium-quality materials to help extend product lifetime and make damage less likely occur. Pipes with smooth surfaces both outside and inside should allow the water to flow easily.

Another suggested option is using solvent cement with properties that dissolve and meld the pipe and joint into one, instead of using pipe glue because solvent cement prevents leakages more effectively. Moreover, you should choose joints and pipes that are a perfect fit and use a brand that meets the reliable standards.





តើអ្នកដឹងទេ? តម្លៃការផ្គត់ផ្គង់ប្រព័ន្ធទឹកក្នុងផ្ទះមួយមានតម្លៃត្រឹមតែ ១%នៃតម្លៃសរុបនៃផ្ទះមួយតែប៉ុណ្ណោះ (៣០០-៥០០ដុល្លា)។ ការប្រើប្រាស់ទុយោដែលមានគុណភាពអន់អាចសន្សំបានប្រហែល ៣៥ ដុល្លាទៅ ៦៥ដុល្លា ប៉ុន្តែនៅពេលដែលទុយោបែក ឬ មានបញ្ហាការធ្លាយទឹកអ្នកនឹងចំណាយអស់ប្រហែល ៧០០ ដុល្លា ដើម្បីធ្វើការជួសជុល។

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fter more than four announcements that construction would restart, work is finally set to kick off again on downtown Phnom Penh's long-delayed Gold Tower 42 project. South Korea's Yon Woo Co., Ltd formally announced at a press conference that it would resume construction on the benchmark complex early next year after a halt of nearly 10 years.

After breaking promises to the Ministry of Land Management, Urban Planning and Construction (MLMUPC) - the landmark project developer reached agreement in late November 2017 with two Chinese firms: Shenzhen Hongtao Decoration and Waiman Construction & Engineering.

The agreement between the developer and the two Chinese firms sealed their strong commitment to complete the massive project, and set a timeline for completion of nearly two years to finish by the end of 2019.

If everything goes to plan, work on the belated skyscraper will get going in January or March 2018,

according to the announcement by the company at the press conference in December. With two Chinese builders on board, the South Korean developer has made a solemn vow to the Cambodian government to complete the building.

"I promise Prime Minister Hun Sen and the Cambodian people without doubt the project will be ready by the end of 2019, " President and Chairman of Yon Woo Cambodia Kim Tae Yeon said.

When he was questioned about making customers feel confident in the construction project after many declarations to restart, Mr. Kim highlighted that units will only be available for sale once the high-rise building is finished. "We are fairly confident, we will succeed," he said.

Gold Tower 42 is a multi-purpose commercial centre with five floors of underground parking space, three floors of retail space, nine floors of offices and 399 condominium units.

According to Mr. Kim, the firm

has already spent approximately USD100m on the structure that has already reached 31 floors, and plans to spend another USD140m on completing the project.

Liu Nian Xin, general director of Hengzheng Hongtao Decoration, said the project would be finished as planned and ensure that the skyline will flourish and be a great landmark for the capital. "The outside structure of the building is expected to be concluded by August 2018," he explained.

The Phnom Penh Post reported the president of the Cambodian Valuers and Estate Agents Association Dr. Kim Heang as saying that building is in a good location and when complete, it will help to increase the value of the properties around it.

The Yon Woo developer made its final decision to continue developing Gold Tower 42 after a delay of almost 10 years. The project has been suspended in 2008 due to the economic crisis, and was restarted in 2010 before halting again since.



ក្រោយពេលប្រកាសបន្តការសាងសង់អគារ Golden Tower 42 ជាន់ បួនលើកកន្លងមកនេះ ក្រុមហ៊ុនអភិវឌ្ឍន៍អចលនទ្រព្យកូរ៉េ Yon Woo Co., Ltd. បានប្រកាសជាឱឡាវិកជាថ្មីម្តងទៀត ក្នុងសន្និសីទកាសែតរបស់ខ្លួនមួយថា នឹងបន្ត អភិវឌ្ឍអគារ៤២ជាន់ នៅដើមឆ្នាំ២០១៨ ខាង មុខនេះក្រោយទុកចោលអស់រយៈពេលជិត១០ ឆ្នាំ។

បន្ទាប់ពីការមិនគោរពពាក្យសន្យាជាច្រើន ដងជាមួយក្រសួងរៀបចំដែនដី នគ្យូបនីយកម្ម និងសំណង់ ក្រមហ៊ុនអភិវឌ្ឍន៍គម្រោងដ៍ធំមួយ នេះ បានចុះកិច្ចព្រមព្រៀងមួយកាលពីចុងខែ វិច្ឆិកា ជាមួយក្រុមហ៊ុនសាង់សង់របស់ចិនពីរ គី ក្រុមហ៊ុន Shenzhen Hongtao Decoration និងក្រុមហ៊ុន Waiman Construction & Engineering ។

កិច្ចព្រមព្រៀងរវាងក្រុមហ៊ុនអភិវឌ្ឍន៍កូរ៉េ Yon Woo និងក្រុមហ៊ុនចិនទាំងពីរ បានប្តេជ្ញាចិត្ត យ៉ាងមុតមាំថា នឹងបញ្ចប់ការសាងសង់អគារដំ ខ្ពស់ស្តីមស្តៃនេះ ដោយដាក់កាលបរិច្ឆេទរយៈ ពេលពីរឆ្នាំហើយគ្រោងនឹងបញ្ចប់នៅឆ្នាំ២០១៩។

បើគ្មានការប្រែប្រលនោះទេ ក្រុមហ៊ុននឹង ចាប់ផ្តើមការងាសាងសង់នៅខែកុម្ភៈ ឬខែមីនា ឆ្នាំ២០១៨ខាងមុខនេះ។ នេះបើតាមការបញ្ជាក់ របស់ក្រុមហ៊ុននៅក្នុងសន្និសីទកាសែតស្ដីពីការ ចុះកុងត្រាបន្ដដំណើរការសាងសង់អគារពាណិជ្ជ- កម្ម ៤២ ជាន់ បានធ្វើឡើងនៅឯសណ្ឋាគារ Le Royal រាជធានីភ្នំពេញកាលពីថ្ងៃទី ២២ ខែ វិច្ឆិកា ឆ្នាំ ២០១៧ កន្ទងទៅនេះ។

ថ្លែងក្នុងសន្និសីទការសែតនៃកិច្ចព្រមព្រៀង លោក Kim Tae Yeon បានមានប្រកាសយ៉ាង ដូច្នេះថា "ខ្ញុំសូមសន្យាចំពោះសម្ដេចនាយក រដ្ឋមន្ត្រី ហ៊ុន សែន និងប្រជាជនកម្ពុជាថា គម្រោង នេះនឹងរួចរាល់នៅចុងឆ្នាំ២០១៩"។

អគារ Gold Tower 42 ជាមជ្ឈមណ្ឌល ពាណិជ្ជកម្មចម្រះ ដោយដែលមានប្រាំជាន់នៅ ក្រោមដី សម្រា់ប់ចំណត បីជាន់សម្រាប់ហាង លក់រាយ ៩ជាន់សម្រា់ការិយាល័យ និងបន្ទប់ ខុនដូ ៣៩៩យូនីត។

បើតាមការលើកឡើងរបស់លោក Kim កន្លង
មក អតារ៤២ជាន់នេះបានសាងសង់ដល់ ជាន់
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ដែលនៅសេសសល់។

លោកLiu Xin អគ្គនាយកទូទៅនៃក្រុមហ៊ុន Hengzheng Hongtao Decoration បាន មានប្រសាសន៍ថា គម្រោងនេះអាចនឹងបញ្ចប់ តាមកាគ្រោងទុក ហើយប្រាកដណាស់ថាវានិង រះឡើងជាអគារដ៍ខ្ពស់ស្គឹមស្កៃមួយនៅក្នុងទីក្រុង ភ្នំពេញ។ លោកបានបញ្ជាក់ថា ការសាងសង់ ផ្នែកខាងក្រៅនៃអគារ នឹងបញ្ចប់នៅ ខែសីហា ឆាំ២០១៨។

ការសែតភ្នំពេញប៉ុស្តិ៍ បានដកស្រង់សម្ដី
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ជុំវិញអគារនោះផងដែរ។

ក្រុមហ៊ុនអភិវឌ្ឍន៍ Yon Woo បានធ្វើសេចក្ដី សម្រេចចុងក្រោយមួយដើម្បីការអភិវឌ្ឍន៍អគារ Gold Tower ៤២ ជាន់ក្រោយការផ្ទាកសាងសង់ ជិត១០ ឆ្នាំ។ ពោលគីការសាងសង់អគារនេះបា នផ្ទាកក្នុងឆ្នាំ ២០០៨ ដោយសារតែការទទួល រងឥទ្ធិពលវិបត្តិសេដ្ឋកិច្ច បន្ទាប់មកក៍បានចាប់ ផ្ដើមសាងសង់ឡើងវិញក្នុងឆ្នាំ ២០១០ ហើយក៍ បានបញ្ឈប់ចាប់តាំងពីពេលនះមក។



n the last five years, there has been significant growth in the real estate and construction industry in Cambodia with the development of many high-rise buildings and real estate complexes, including condominiums, offices, hotels and commercial centers. This year is no different with 1,523 projects approved according to the Ministry of Land Management, Urban Planning and Construction between 01 January and 30 June 2017 with total investment valued at USD 4.94 billion (up from 1,183 project with a total value of USD 3.87 billion for the same time period last year).

In relation to this growth, projects are now becoming more international, complex and creative than before and, as a consequence, these projects require more expertise as the risks for the parties involved increases as well.

Therefore, many investors, architects, engineers, builders and sub-contractors in Cambodia are looking to execute international standard contracts for their projects in order to determine clearly the scope of works and the rights, obligations, duties and liabilities of the parties. FIDIC contracts are model

contracts which have been developed over more than 60 years as an international standard for international engineering and construction projects by the International Federation of Consulting Engineers ("FIDIC").

They are various benefits for parties using these contracts which explain their popularity in America, Europe, Africa and Asia.

FIDIC contracts are used for different kinds of construction and plant installation projects, such as infrastructure, real estate complexes, high rise buildings, factories and refineries. There are model contracts to cover a variety of both private sector and public sector projects. Development agencies also regularly use FIDIC contracts for the projects that they finance.

The model of contracts are divided into different books which are color coded for ease of reference (red book, green book, silver book, yellow book, white book, gold book, etc.).

The choice of which model contract to use as the basis of the contract to be executed between the parties will depend on various elements, such as

the nature and size of the project, the purpose of the contract, and the identity of the parties (such as whether between the owner and the contractor or between the contractor and a sub-contractor or consultant).

In this respect, choosing the right model contract is really important as each FIDIC contract is drafted for a certain type of project and will therefore cover different terms and conditions specific to that project type. Using the wrong model contract will have various consequences which can be significant, as the model contract will not have been adapted to the specific needs and concerns of the parties to the project.

Therefore, it is recommended for those who are not familiar with FIDIC contracts to use the assistance of a lawyer or an engineer in order to choose the appropriate model contract for their specific project. This will ensure that the correct model contract which is best suited to their project will be used.

FIDIC contracts are very clear and detailed and cover all kinds of issues that can happen during the process of construction in order to reduce the risk of any future disputes. FIDIC contracts include the best practices in the industry and the common issues and concerns that may be found in similar projects.

The fact that the contracts are very detailed is also important in order to cover issues which are not yet covered by the applicable laws and regulations. This is in particular the case in Cambodia where the Construction Code has not yet been adopted. For example, FIDIC contracts cover issues such as the defects warranty period, performance security given by the contractor, and late delivery penalties.

FIDIC contracts are also a tool which is almost ready and very easy to use, despite their long complex nature, for those who are familiar with these contracts. These model contracts therefore facilitate discussion and negotiations on

the terms and conditions of the contract and, as a consequence, it will reduce the costs for the parties relating to the drafting and negotiation of the contract.

Another element which explains their popularity is the fair and balanced obligations and duties of the parties. FIDIC contracts are not drafted in favor of one party against the other, but rather with the aim to be fair and to protect both parties.

Using FIDIC contracts is also very common for foreign investors, contractors, architects, engineers and subcontractors who have already used them for previous projects developed in their own country. It is easier to use the same model contract all over the world and the parties will be more confident on the success of the projects.

However, considering that no two

projects are the same, a FIDIC contract will need to be revised in order to be adapted to (i) the specifics of the construction project, (ii) the terms and conditions negotiated between the parties, including for dispute resolution (iii) mandatory provisions of law and regulations applicable in Cambodia to the project, and (iv) timelines, including any remedy period.

It is recommended to amend carefully a FIDIC contract as the specific terms and conditions in the contract can impact significantly on the efficiency and success of the project.

In conclusion, the use of a FIDIC contract for a construction project provides various benefits which explain the success and popularity of these contracts as they improve the chance of success of the project.







Charles AMAR Manager

ON THE AUTHORS

ING Sophealeak and Charles AMAR, lawyers at Bun & Associates, advise domestic and foreign clients seeking expert advice and innovative solutions in dealing with significant and complex transactions involving both raw and developed properties. Their work includes advising on all issues relating to real estate investment, project development, construction and asset management. Our real estate team has also handson expertise and experience in advising clients on matters related to economic land concessions, special economic zones, agriculture, the environment and mining.

We have been recently involved with the drafting and negotiation of a FIDIC agreement for a major property development.

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MAJOR CAMBODIAN CONSTRUCTION PROJECTS PROCEEDING



Second Ring Road - Phnom Penh

The second ring road is reportedly costing USD72 million and links Russian Boulevard to National Road No.2. Currently under construction, the road is expected to be finished by 2019.



Third Ring Road – Phnom Penh

The Cambodian government has set a schedule for the third ring road to commence building sometime in 2018. The working discussions on the development of the outer ring road development are now complete. The road will connect to National Roads No.1, 2, 3, 4 and heading to National Road No.5.



Phnom Penh-Sihanoukville Expressway

The expressway will connect the capital to the coastal province of Sihanoukville and will stretch 190km long and 25m wide with two lanes. Ground breaking on the USD1.9 billion project will soon get under way now working discussions are complete and following the signing of the agreement for the project implementation.



National Road No. 3 expansion

The road will be expanded into four lanes from Phnom Penh to Thnal Bombek.



National Road No.11
Rehabilitation

The construction to renovate National Road No.11 will start from Neak Loeung bridge to Thnal Totoeng.



Mekong River-Stueng Treng Bridge

The bridge connection across the Mekong River to Steung Trang in Kampong Cham stretches 1,131m long. The construction is on track though there is no end date set for the completion.

oping to accelerate robust economic growth and to cope with the city's expansion and rapid growth in vehicles, Senior Minister and Minister of Public Works and Transport H.E. Sun Chanthol has recently unveiled a raft of plans to develop infrastructure in various locations across the country.





The National Road No.5 expansion will link the outskirts of Phnom Penh at Prek Kdam to the rice bowl of Battambang province. The Ministry of **Public Works and Transportation has** already put in the bid for the fourlane expansion.



Railway Stretch to Phnom Penh International Airport (PPIA)

Developed by local conglomerate the Royal Group, a 10-km railway linking the city to PPIA, is expected to be finished in 2018. Upon comp<mark>letion, it will</mark> take 15 - 20 minutes to travel from within the city to the airport.



Railway line linking Cambodia and Thailand

The rail line, located in Banteay Meanchey province and linking Serei Saophoan to Poipet and Thailand, is being upgraded. The international connection between Cambodia and Thailand's metre-gauge railway networks, pledged by both countries' prime ministers in 2015, is set for completion in November 2018.



National Road No.5 expansion

The road expansion links Battambang to Serey Sophorn in Banteay Meanchey. The 4-lane extension is underway though no timeline is set for completion.



Phnom Penh-Bavet Experessway

The Phnom Penh-Bavet expressway was first approved for a feasibility study led by the Japanese International Cooperation Agency (JICA) in 2015. The landmark project is being re-studied by the JICA team with no end date set for completion.



Phnom Penh Skytrain

The proposed Automated Guideway Transit (AGT) line, would include more than 10 stations with a 3-car train capacity to accommodate 330 people. A feasibility study on AGT line is currently under, with no set timeframe for completion.



13

Deep-sea port in Sihanouk

The deep-sea port is reportedly costing USD200m. The container terminal expansion is aimed at addressing a surge in the volume of containers passing through the country. The terminal facility will be 14.5m deep and work on the expansion is to be ready by 2022.



Water Taxi Service

The Water Taxi Service is a passeenger trasport service via the Tonle Sap and Tonle Bassac rivers in the capital to reduce traffic congestion. The proposed USD22m waterway will run run 25km from Prek Phnov bridge on the northern outskirts of Phnom Penh south to Takhmao City in Kandal province.



Battambang to Koh Kong to be connected by new road

A new road will link Battambang to Koh Kong, heading to coastal Sihanoukville province. A feasibulity study is currently on track for the massive project.





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THE WORLD'S LEADING INFRASTRUCTURE SOFTWARE DEVELOPERS BOLSTER GOING DIGITAL IN ASIA

Chris Barron, Chief Communications Officer of Bentley

ne of things I am most excited about in the Year in Infrastructure is the Be Inspired Award for BIM Advancement in Infrastructure. This year we set the record. We have over 400 nominated projects from all around the world, from 52 countries, and 51 of them are here today. It is very interesting that this year we have nearly half of the finalists from Asia Pacific. We have a common belief that the centre of creativity for infrastructure and Going to Digital is here in Asia. This is the first time for the Year in Infrastructure in Asia. So we are very excited."

Greg Bentley, Bentley CEO:

"Singapore's Changi Airport will open a new Terminal 4 here at the end of this month, but I can tell you we think far ahead about infrastructure in Singapore, and ProjectWise Construction Management is already in use for the coming Terminal 5. So, as Chris said, Bentley Institute has convinced the Year in Infrastructure to be hosted here because only by advancing infrastructure can we advance our economy and the next phase depends on advancing professions and all of you.

So the case can be made that Singapore has the best infrastructure in the world, and credit goes to these inspired projects over the years. Here in Singapore, you can enjoy the quality of infrastructure. The reason I would say Singapore has the best infrastructure is Singapore's ambition for the future of the infrastructure and for getting there quickly.

So this a great place, this a great time, and we in a great group to

be thinking about Going Digital for advancing in infrastructure. "

McKinsey's recommendations for advancing infrastructure by going to digital:

- 1. Higher-definition surveying and geolocation rapid digital mapping and estimating.
- 2. Next-generation 5-D building information modeling a design platform for the future.
- 3. Digital collaboration and mobility moving to paperless projects, from the office to the workforce.
- 4. The internet of things and advanced analysis intelligent asset management and decision making, and
- 5. Future-proof design and construction designing with materials and methods of the future.

When we consider the larger opportunity to advance to the future faster, the connected data environment is what we might call the digital context and the digital components and materials are the same things that operate in infrastructure.

What do we mean by Going Digital? The obvious thing by Going Digital is we wouldn't use paper. Why not use paper? It's because when we persist in stor-

ing information in the digital form, we found that computer programs can be used for purposes beyond for what they were created.

Helsinki, Finland is a City Going Digital. They use our Reality Modeling software context to capture, create, maintain and engineer reality matches for the city to support its many municipal requirements. So that context – the digital context – is made digital through reality modeling.

When we look more intensively for instance at a rail station, a component centre can understand and relate the walls of these components together and make it a digital component.

So that connected data environment can spine the context in which we live and work.





wo giant Chinese property and construction players made a solemn pledge to invest USD7bn in Cambodia during Prime Minister Hun Sen's visit to Beijing in late November.

The announcement came following a working discussion between Cambodian Prime Minister Hun Sen, Mr. Zhang Yuling, Chairman of Greenland Holding Group, and Mr. Cheng Risheng, Chairman of Henan Transport Investment Group.

The two firms reportedly informed their Cambodian visitors of the purpose of their investments which include four major project developments. The new projects would include an expressway from the capital, Phnom Penh, to the coastal port city of Sihanoukville. Also on the table is the construction of another satellite city near Phnom Penh, tourism and recreational facilities and a large-scale commercial bank.

High profile executives of the two developers explained their investments to Prime Minister Hun Sen who intends to improve Cambodia development as part of Chinese President Xi Jinping's One Belt One Road initiative. A statement released by the government said Prime Minister Hun Sen welcomed the decision, which would be followed by a series of formal agreements to pave the way for the investments when China's Prime Minister, Li Keqiung visits Cambodia in January 2018.

According to the statement, the two Chinese executives told the Cambodian prime minister that they would work with the relevant Chinese ministries to prepare the documentation to solidify the pledge before the Prime Minister of China visits Cambodia early next year.

The investment projects, which are expected to create 20,000 jobs when construction commences, were warmly welcomed by Prime Minister Hun Sen, who reportedly told his Chinese counterpart that Cambodia gives special preference to foreign developers able to use 100 percent of their own capital investment without partnering with local sub-contractors.

Founded in 1992 with its headquarters in Shanghai, the Greenland Group has expanded its overseas business in high gear, covering 4 continents, 9 countries and 13 cities including USA, Canada,

UK and Australia, and become a leading global operator in China's real estate industry, according to its website.

The group has already invested USD500m in an emerging satellite city on Diamond Island and its projects are expected to finish by 2018.

In 2016, the Cambodian Ministry of Land Management, Urban Planning and Construction reported that Chinese firms top the list of foreign direct investment (FDI), followed by Korea and Japan, with 20 projects under development and a capital investment worth approximately USD841 million.

The International Monetary Fund (IMF) predicted in late October that Cambodia's economy will grow by 6.9 percent this year, slightly down from 7 percent last year.

The Cambodia construction sector alone received a total investment of USD4.94bn during the first six months of 2017, up 27 percent over the same period last year. According to the IMF, the construction and real estate sectors remained strong, supported by demand for housing from Cambodia's young and growing middle-income population.



eveloped and built by Oversea Cambodia Investment Corporation (OCIC), a long-awaited underground parking space facility situated between Canadia Tower and Vattanac Capital in downtown Phnom Penh is on schedule to open early next year.

After nearly two years of construction since work began in late 2015, OCIC, the firm behind dozens of developments and the owner of Canadia Bank, will inaugurate its first large-scale underground garage in January 2018.

"The inside and outside of the construction facility is totally complete, and we are just waiting for the currently under construction entrance adjacent to Street 77," Chhin Hok, OCIC manager responsible for the project told Construction and Property Magazine in late December. "The entrance is expected to be finished in the first week of January," he added.

According to Mr. Hok the facility features approximately 9,000 square metres spanning two levels and can accomodate up to 304 cars.

In case of powercuts, automatic LED lights will be activated and flood control comes in the form of an automatic water absorption system. Mr. Hok stressed that the company has also equiped the area with prevention methods against all types of risks.

Once it is complete, motorbikes and cars owned by staff and tenants working at the bank and visitors will be able to park there, Samreth Mardi, the OCIC architect who has developed the master plan, told Construction and Property Magazine.

"The traffic congestion and growing number of vehicles from the staff and people working in Canadia Tower has forced us to build this kind of underground parking space to reduce the congestion," he said.

Initially slated to cost USD4m, investment outlay had increased to almost USD7m as of mid-June 2017, according to the Phnom Penh Post.

City Hall spokesman Met Meas-

pheakdey reportedly told the Post that Phnom Penh municipality partnered on a feasibility study with a group of Malaysian experts to develop another subterranean garage option for the public situated between Streets 106 and 108, near the Night Market.

With vehicle imports rapidly increasing ,the Ministry of Public Works and Transport records show that over 600,000 cars and 3.5 million motorbikes currently commute in the capital. The downtown area in particular will see more competition in the future for the city's few available parking spaces.

Increasing traffic jams have been an issue of concern along Phnom Penh's inner city roads, and City Hall has coordinated with the group of Malaysian experts to seek possible routes to develop crosswalks, underground pathways and highways in many locations across the city, said Met Measpheakdey, who explained that the feasibility study is currently still underway.

RING ROAD CONSTRUCTION IS CRUCIAL FOR URBANISATION



he Cambodian government has recently paid significant attention to building more infrastructure — especially on the outskirts of Phnom Penh - to ease traffic jams in the capital where high-rise buildings and the population have seen dramatic growth.

A focus for the authorities has been to develop a ring road that would divert traffic and encourage more development on the outskirts. The second ring road now underway is costing approximately USD72 million and is set for completion by 2019.

This second ring road will run 16.67km across two lanes from Russian Federation Blvd to National Road No.2 across the districts of Dangkor, Sen Sok and Meanchey heading south to Takmao town. Built with 20-cm thick concrete it will be 23m wide with a 1.5 mm drainage system on both sides.

In addition, a third ring road is also expected to commence building sometime in 2018. Working discussion on the plans for the road are now complete, and once built the outer ring road will connect to National Roads No.1, 2, 3, 4 and heading to National Road No. 5.

The first ring road is excluded from these plans, Ministry of Publ;ic Works and Transport spokesman Va Simsorya told Construction and Property Magazine

late December. "The ring road is counted from second, and we will build more ring roads," he said.

According to Mr. Sorya, the ring road is connected from one corridor to another, and it is important for reducing congestion in the inner city.

During the opening of the first phase of the second ring road in early March 2017—connecting Russian Federation Boulevard and National Road 5 in Phnom Penh's Dangkao district - ground was also broken to start construction on phase two and Prime Minister Hun Sen asked China to help pay for new bridges across the upper and lower Mekong River in Phnom

Penh as part of the ring road project aimed at reducing traffic.

"To build the real ring road, we have to construct one bridge between Chroy Changva peninsula and Svay Chrum commune in Kandal province, and the second across the lower Mekong in Kandal province between the areas of Arey Ksat and Prek Takuy," said Prime Minister Hun Sen.

Cambodia needs USD9bn to be invested into 850 kilometres of roadways by 2020, according to a study by Henan Provincial Communications Planning Survey and Design Institute (HPCPSDI) that is behind Cambodia's expressway development master plant.

Li Qiang, chief engineer at HPCPSDI, said that to build and improve a modern transport network, covering the whole nation, connecting every province and city, SEZs, resource-exploitation areas, tourist regions, essential ports, docks, airports and other areas,

there first needs to be a a reasonable and scientifically developed plan.

The study went beyond the 2020 deadline to reveal that by 2040, Cambodia would need 2,230km of roads costing up to USD26bn, including a ring road around Phnom Penh and six expressways connecting the provinces. Although much emphasis was put on the scientific methods used to arrive at the infrastructure requirements, no data were presented to support the plan.

The World Bank published a report in late December on "Urban Planning Can Improve Quality of Life and Opportunities in Phnom Penh" which suggested that Cambodia should invest in sustainable urban infrastructure to enhance livability and competitiveness, and implement inclusive policies to curtail inequality.

"Well-planned cities allow the socio-economic benefits of urbanization to be fully harnessed and

can create vibrant, livable, urban spaces. This is fully possible for Phnom Penh, but it will be a longterm process and will require a strong commitment from government, citizens and the private sector" the report stated.

Yeok K. Foo, project director of Grand Phnom Penh International City said that the ring road is very important for accessing the outskirts of town and encouraging citizen to live out there.

The Grand Phnom Penh International City, one of several satellite cities, is being developed along Hanoi Street, which is where the second ring road extends in Phase 1.

"The reason we are building more apartments is because demand has been on the rise since the extension of Hanoi Road, with prices increasing since we launched the earlier phases two years ago," Mr Foo said.



BUILDING ON SUCCESS WITH NEWLY-LAUNCHED LIFTING EQUIPMENT

aulotte Group, one of the world's leading manufacturers and suppliers of people and material lifting equipment, has launched a new articulating boom lift following the success of the HA16 and HA20 ranges of articulating booms.

Designed and enhanced to meet the expectations of users, the HA26 range is versatile for various applications including; construction, finishing, maintenance and renovation, industrial operations, demolition, landscaping, and tree pruning.

Combined with three key assets: a working height of 26.4m, up-and-over clearance of 9.3m to overcome obstacles with ease and excellent 17.5m horizontal outreach to work in hard-to reach areas. the HA26 range provides the best working envelope.

Due to machine weight limits, users cannot always load all of their tools at once and Haulotte addressed this issue by including a 250kg / 350kg dual load capacity as an option. When in 350kg mode, the platform can accommodate an extra 40 percent of tools by weight.

The HA26 range is claimed to be suitable for any terrain including rough terrains. With a grade ability of up to 45 percent, the machine has an oscillating axle for superior ground adhesion and a hydraulic differential wheel lock that effectively distrib-

utes power to the wheels. Its high ground clearance allows users to get over obstacles. It also has a smaller turning radius and a well-dimensioned frame to manoeuvre in confined spaces.

With a focus on safety to protect users by preventing risks, especially crushing risk, the HA26 range is also equipped with the Haulotte ACTIV'Shield Bar 2.0. The system is now fully incorporated into the upper control protection cover that guarantees better ergonomics and enhanced robustness. With the provision of a "safety gap", the user is protected from any risk of crushing without compromising productivity.

In addition, users may lack visibility when driving due to the size of the boom, potentially causing accidents. The newly-launched innovated platform however, gives users greater visibility by raising the jib to a vertical position even when the machine is moving at full speed.

The HA26 range is also equipped with the Activ'Screen on-board diagnostic system and the Stop Emission System which stops and restarts the engine automatically while operators are working at height. For fleet management it is equipped with a universal telematics connector as standard. It adapts to any type of telematic system and allows the operator to quickly connect



their own telematics devices to Haulotte machines.

Based in L'Horme, France, this leading European manufacturer offers an extensive range of aerial work platforms including: vertical masts, push arounds, scissor lifts, articulating booms, telescopic booms and telehandlers. With Singapore as the hub for equipment sales, spare parts & services support for Haulotte machines across Asia, Haulotte Singa-

pore has a Sales and Customer support team (Parts & Services) to directly serve the Singapore market (rental companies and end users). Outside Singapore, the company has an extensive distribution network for sales and aftersales activities for Haulotte machines (Malaysia, Indonesia, Thailand, Philippines, Vietnam, Hong Kong, Taiwan, South Korea and Japan).



NEVER STOP WORKING

Easy to use, robust and reliable, the Optimum 8 is designed to let you work non-stop:

- > Tightest turning radius for easy maneuvers in the most congested areas
- > Same load capacity inside and outside for maximum flexibility
- > Safe and easy access to the platform thanks to the double steps integrated into the counterweight
- > New Haulotte Activ'Screen with onboard diagnostic system to maximize machine uptime





PHNOM PENH MUNICIPALITY DIARY:

NOVEMBER - DECEMBER 2017



Phsar Dey Huy flyover on track

07 Nov

The construction of Phsar Dey Huy flyover was 70 percent completed as of early November. As the road is narrow under the

bridge construction, Phnom Penh municipality made an announcement to prohibit all large trucks from turning left from all directions at the traffic lights close to the construction site.



Stueng Mean Chey Canal under development

10 Nov

Shortly after a meeting on the Stueng Mean Chey rehabilitation and development project, the Phnom Penh municipal governor took

action for 500 families whose houses infringed along the canal. The Phnom Penh governor commenced building temporary accommodation for 135 families that are in the first phase for movement. Water treatment connections, electricity and toilets are also being built to serve the displaced families.



Two concrete roads to be built in outer town area

12 Nov

After receiving requests to build a concrete road from the residential area in Mean Chey commune, Phnom Penh municipality accept-

ed the request and went on to review the condition of two roads and expects to soon start work on construction.



▼ Building water drainage to prevent flooding

13 Nov

Whenever the rainy season comes, flooding creates issues for the capital. Phnom Penh municipality has tried over the years to find

a better solution. Work on laying drainage water along St. 1962 was inaugurated and expects to control flooding by delivering water to another area. Laying the 9.4m long, 1.5m wide drainage alongside the road is expected to take eight months to finish.



Second ring road construction complete

22 Nov

To divert trucks transporting cattle from entering Phnom Penh city, the Cambodian government has endeavored to develop an

outer ring road. On 8 December, Phase II of the second ring road was completed. Although concrete construction is finished, it will be another month before being opened for commuters.



▼ New flyover to be built

Traffic congestion has become an issue of concern in Phnom Penh city. By building an additional flyover in the capital, the Cambo-

dian government hopes for an effective solution to reduce traffic jams. A feasibility study for a new flyover project is underway for the intersection between Street 271 on Preah Monivong Boulevard and Samdech Techo Hun Sen Boulevard. The new bridge development is expected to commence construction soon.



▼ Iron bridge construction kicks off

12 Dec

The Overseas Cambodia Investment Corporation (OCIC) commenced building a temporary bridge over the Tonle Sap river

to ease congestion during the planned renovations to the Cambodia-Japan Friendship Bridge. The iron bridge, costing USD10m stretches from the Sokimex petrol station on National Road No.5 to the Chroy Changva satellite city.



▼ Over 600 residents granted land titles

The Phnom Penh governor handed over land title certificates to 622 families in Tonle Bassac commune, Chamkar Mon district in

Phnom Penh. The land where the families have been living is owned by the state. Having seen the residential area habituated for many years, the Cambodia government decided to make it concessional land by granting the land titles to the residents.



Drainage water system in capital to be restored

18 Dec

460km of sewage water systems located in four districts in Phnom Penh are scheduled to be restored during the dry season. The

Department of Public Works and Transport is responsible for the planed renovations in Chamkar Mon, Toul Kork, 7 Makara and Doun Penh districts. Work on the project development is going to kick off in January 2018 and take five months to complete.



Positive feasibility study for skytrain project

The proposed electric skystrain is soon to start construction in the capital. The

announcement was made during a meeting between Phnom Penh Municipality Governor Khoung Sreng, and Japan International Cooperation Agency (JICA)'s technical team led by JICA President's Representative Sugano Yuichi.

To ease the capital's chronic traffic congestion, especially at rush hour, plans are advancing to construct an elevated electric skytrain to link the city to Phnom Penh International Airport. The bold vision would not only provide a congestion solution for the capital but also spur economic growth along the route.

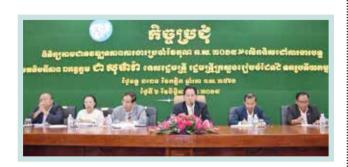
MLMUPC DIARY: NOVEMBER - DECEMBER 2017

▶ Monthly work reviewed

06 Nov

Minister of Construction H.E. Chea Sophara presided over a meeting on monthly work progression for October, and set new objectives

for November. In the official meeting, the Minister made an announcement to appoint officers and for them to make their commitment to achieve the collective goals for the ministry.



▶ Affordable housing project kicks off

08 Nov

Located in Teuk Thal commune, Phnom Penh, the first affordable housing project in the city centre - Arakawa residence - officially broke

ground in early November presided over by Minister of Construction H.E. Chea Sophara. Developed by Japan-based Arakawa, the low-end housing project reportedly costs USD70m and features a total of 2000 units.



► Three provinces under revised draft master plan

14 Nov

To attract more tourism arrivals to the kingdom, the Cambodian government has drafted a master plan to develop better infrastructure

in the frontier tourism hub provinces. Minister of Construction H.E. Chea Sophara led a meeting to review the master plan for 2035 which includes Battambang, Siem Reap and Sihanoukville provinces.



▶ Minister talks to newly selected officers

17 Nov

A group of newly selected officers appointed to work for the Ministry of Land Management, Urban Planning and Construction gained advice from

Minister H.E. Chea Sophara. The Minister urged their hard work and responsibility for collective achievement.



▶ Ministry reviews Statistical Data from 2016

23 Nov

Before planning the Ministry's statistical data for the new year, General Department of Administration H.E. Seng Lot, who is also a spokesman

for MLMUPC, held a workshop on Consultative and Verified Statistical Data in 2016 of the MLMUPC.



▶ Minister attends CCA-backed Construction Expo 2017

30 Nov

H.E. Chea Sophara presided over the inauguration of 6th annual summit together with 4th Cambodia Construction Industry Expo 2017,

which was organised by the Cambodia Constructors Association (CCA) and held at Diamond Island Convention and Exhibition Centre. The flagship international trade show attracted high-profile reps from the around the globe to showcase their products.



► Europeans hold talks with Minister

08 Dec

H.E. Chea Sophara received the President of the European Council on Tourism and Trade (ECTT) H.E. Professor Dr. Anton Caragea to

pay a courtesy visit and hold a working discussion. The meeting between the two counterparts came following Prime Minister Hun Sen receiving the certification as Global Ambassador for Tourism and Sustainable Development Goals from ECTT in late November.



▶ Preparing finalisation on list of functions

11 Dec H.E.Chea Sophara presided over a meeting to review and to finalise a draft report on preparing the list of functions for the organisation of the Ministry of Land Management, Urban Planning and Construction.



USD700m luxury residential development kicks off

19 Dec

Located along Hun Sen Boulevard in southern downtown Phnom Penh, a new high-end housing project development officially broke

ground in mid-December. The inauguration ceremony was presided over by H.E. Pen Sophal, Secretary State of Land Management, Urban Planning and Construction. Developed by China-based R&F Properties Cambodia, the USD700m project comprises hospitality services, a sports club, commercial buildings, and a supermarket.



▶ Land title hand over announced

23 Dec

MLMUPC made an announcement in late December to grant land title certificates to residents living in Village 3 situated in east

Sihanoukville near the railway station. The land title hand over land took place from 22 to 28 December 2017.



aikin Malaysia Sales & Service Sdn, a subsidiary firm of Daikin, Ltd., the Japanese and marketing company air-con Daikin brand which is produced in Malaysia, recently held its annual event to celebrate the performance of its top dealers.

The three-day event hosted in Kuala Lumpur, Malaysia on 14-17 November,

DAIKIN HOSTS ANNUAL

TOP DEALER CELEBRATION









2017 gathered businessmen from various countries to celebrate the year-onyear sales performance of its regional dealers and distributors.

Wiki Trade Co., Ltd, one of the top dealers in Cambodia, has imported the globally-known air-con brand Daikin into the nation for three years since 2014.

After three years supplying the kingdom's market, Daikin is now wellknown in provinces with strong tourism and construction sectors including Sihanoukville, Siem Reap, Battambang, Banteay Mean Chey and Phnom Penh.

With the construction and property industries having seen dramatic growth in the last few years, this local dealer has mostly supplied newly built condominiums and hotels.

Wiki Trade is also an exclusive distributor of the American YORK air-conditioning brand, and Krock products such as title, wire mesh steel, terrazzo, and concrete wall panels.

It should be noted that Wiki Trade has produced and distributed the only Cambodian traditional tile called the Sra Ka Linh, which is in high demand in the local market. Manufactured at its own factory in Cambodia, Wiki Trade has also made concrete wall panel, terrazzo, and Wire Mesh steel to meet the greatly in demand of its customers.

Made of concreting cement, the tile is manufactured to comply with local and international standards in a wide range of sizes, shapes, designs, types and colours. It can be applied to any roofed buildings where tiles are required to protect against the rain/ heat or to beautify the architectural style and long term usage.

Association

JANURAY ~ FEBRUARY 2018 | ISSUE 031









CCA HOSTS 8TH MEMBER **NETWORKING PARTY**

តិនីត្រង់សំនេ រាជធានីភ្នំរ Org

ith the common aim to strengthen to 50 in 2013, 80 in 2014, business relationships among its members, the Cambodia Constructors Association (CCA) hosted its 8th business networking party in early December which was attended by over 300 local and international executives from its 131 member firms and distinguished invited guests.

CCA successfully organised the 4th edition of the Cambodia Construction Industry Expo over three days in December at the Diamond Island Convention and Exhibition Centre and the members' networking event was hosted on the second day of the exposition.

The function was attended by high-profile constructors' organisations including the ASEAN Constructors Federation (ACF), the International Federation of Asian and Western Pacific Constructors' Association (IFAWPCA), and the China-ASEAN Business Council (CABC). The event provided them opportunities to network directly with CCA members and exhibitors in a very friendly environment.

The gathering provided opportunities to all association members who are developers, contractors, investors, suppliers and distributors of construction-related materials to meet, discuss and seek business partnerships.

The CCA was founded with the support of the Ministry of Land Management, Urban Planning and Construction in October 2011. Shortly after its establishment, CCA joined the ASEAN Constructors Federation (ACF) which represents constructors in Southeast Asia region.

Since its inception, CCA, as a privately-run construction related group, has seen membership numbers grow from 23 in 2012, 110 in 2015 and 120 in 2016, and now boasts 131 members. CCA members comprise local and international constructors, developers, construction material suppliers, realtors, banks and insurers.

Speaking on behalf of the CCA Chairman at the networking event, Oknha Hann Keang, 1st Vice President of CCA, committed the organisation to bringing more benefits to CCA members through various initiatives besides the annual expo, seminars and business networking parties.

"We will strive with our utmost effort to seek and offer benefits to all members with any possible means to promote the products and services of the member companies and especially organise the annual trade shows and business networking events," he said.

He also announced that the association has plans to organise business trips to bring members to visit projects in other countries that the association cooperates with. "These activities and efforts have proved our sole purpose to seek benefits for all members by any possible means," he explained.

Oknha Hann Keang appealed to all members to strengthen ties to help develop the industry. He also expressed his wish to see more construction-related companies register to become members through the common desire for collective uplift the nation's construction industry.





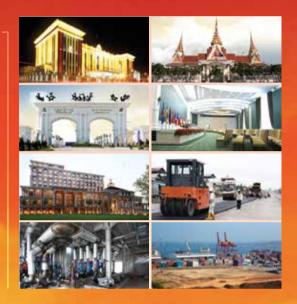






YOUR LIFE'S SAFETY AND COMFORT

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- Architectural, Structure & Mechanical and Electrical Design.
- Construction Service, Management and Development.
- Construction Materials Supply & Import-Export.







aving been operating as a privately-run constructors association in Cambodia for six years, the Cambodia Constructors Association (CCA) has elected executive committee members for its 3rd mandate which extends the terms of the association for a further three years.

Under the new mandate, Neak Oknha Pung Keav Se, General Director of the Overseas Cambodian Investment Corporation (OCIC), was reappointed as CCA Chairman.

At a half-day gathering of over 100 of its members on 21 October 2017 at Dara Airport Hotel, the CCA organised the 3rd mandate to address its members to actively contribute to uplift the organisation and to select new board members through a vote from all participating CCA members.

According to the CCA legal regu-

lations, all members who wish to be candidates for chairman must be of Cambodian nationality. Further, only directors or owners of a company are allowed to be the candidate and demonstrate strong ability and years of work and experience in construction.

More importantly, the statutes stipulate that candidates be willing to be responsible and help to sharing ideas as well as spend their own funds to better develop the organisation.

Since it was established, the CCA has seen membership numbers grow dramatically from 23 in 2012, to 50 in 2013, 80 in 2014, 110 in 2015 and 120 in 2016, and now 131 in 2017. CCA members comprise local and international constructors, developers, construction material suppliers, realtors,

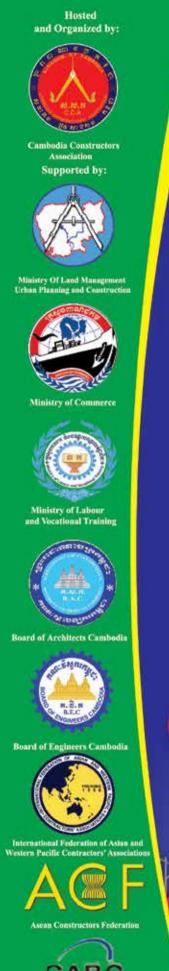
banks and insurers.

As stated in the CCA regulations, all members are allowed to register to be candidates for board members.

A total of 15 firms from CCA members registered to be candidates for the board for the 3rd mandate, and seven of which were shortlisted with three final candidates successfully appointed to be the CCA's board members in the new term.

Heading the list with 36 votes was Borey Sen Sok Co.,Ltd followed by K.E Steel Industry Co. Ltd with 31 votes and SIKA (Cambodia) Ltd with 28 votes.

The newly elected board members made a solemn commitment to provide their utmost effort to help the association thrive and to continue on its path of positive development.



China-ASEAN Business Council



CCA-BACKED CONSTRUCTION EXPO 2017 BUILDS ON SUCCESS

The Cambodia Constructors
Association (CCA) organised its 6th Annual Summit together with the 4th Cambodia Construction Industry Expo 2017 on 30
November-2 December. This year's trade hosted at the Diamond Island Convention and Exhibition Centre in Phnom Penh, Cambodia built on the success of previous years to cement its place as the nation's premier construction and property sector event.

This year's trade show attracted high-profile industry reps from around the globe and showcased a huge range of leading global and local building and property brands.

Supported by the Ministry of Land Management, Urban Planning and Construction, the three-day CCA-backed building show displayed over 300 booths featuring around 600 different products by producers from around the globe.

At this year's exposition, there were a total of 168 local and international

firms
who
participated
to showcase
a wide variety of
building materials and
technology, property
development projects and
services related to the construction and property sectors,
including from real estate agencies, banks and insurers. About 5,000
visitors joined the sector-leading event
providing the exhibitors and visitors great
opportunities for seeking business

opportunities. "This remarkable event offers opportunities to buyers, sellers, contractors, developers, and investors to seek representative partners directly," Neak Oknha Pung Kiev Se, Chairman of CCA said during the expo's inauguration.

According to the Chairman, the expo proves the development and investment potentials of Cambodia's construction sector.

"The CCA arranges its annual summit which is also attached with the Cambodia Construction Industry Expo and business-networking event to offer opportunities for association members and other people with business or professions relevant to the construction sector to meet and discuss closely with other businesspersons so that they can understand the demand and supply in Cambodia," he explained.

The association has more than 113 members who play a crucial role in bringing Cambodia's construction industry to new heights.

"The CCA continues to organise landmark events, providing an excellent platform for the exchange of views and ideas between representatives of the government, the private sector and civil society and also as a way for International Federation Asian & Pacific Constructors' Association (IFAWPCA) to get

to know the construction fraternity in Cambodia better," said Datuk Mattew Tee president of IFAWPCA.

"The CCA joined as a member of IFAWAPCA on 6 February 2015 in Kuala Lumpur during 38th IFAWPCA Mid Term Executive Board Meeting," he added.

Dr Tan Monyvann, a representative of CCA Secretary-General Mong Retthy, emphasised that,"the program offers opportunities for national and international construction firms to exhibit construction plans and materials, and we want more people involved in the field to learn more."

Last year, the CCA hosted the 3rd Cambodia Construction Industry Expo 2016 on 1-3 December 2016, at Diamond Island Convention and Exhibition Centre. The previous year's expo featured 300 booths and welcomed approximately estimated 4000 participants.

Chiv Siv Pheng, exhibition organiser and an assistant to CCA Chairman Neak Oknha Pung Khiev Se said that the 2017 event was much bigger than last year's, with 36 foreign firms attending this year. "The number of construction projects has increased by 27 percent over the last 10 months," he said.











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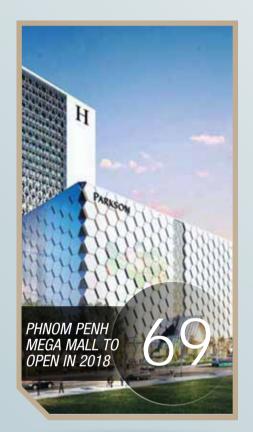
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PIODEILI JANURAY ~ FEBRUARY 2018 | ISSUE 031









SINGHA, HONG KONG LAND INK JV

ingha and Hong Kong Land have signed a deal to develop a luxury condominium project in Bangkok's central business district.

Singha Estate is the property development arm of Boon Rawd Brewery which produces the iconic beer. The USD61.3 million project is the second time the companies have come together in a real estate ioint venture.

The first project, The Esse Sukhumvit 36, is a high-rise condo

project worth USD199 million and was launched in November 2017. The joint venture hopes to realise USD92 million in pre-sales by the end of the year.

Singha Estates maintains a diverse property portfolio with around 60 percent of its current revenue being generated from residential development projects, 25 percent from hotels and the remaining 15 percent from commercial properties, including office and retail space.





HONG KONG APARTMENT SALE HIGHEST IN ASIA

luxury apartment in Hong Kong's exclusive Peak district has sold for USD17, 000 per square foot making it Asia's most expensive residential real estate by

The unidentified buyer purchased two adjoining apartments for a total of USD220 million with the square footage record broken by the smaller of the two which sold for USD80 mil-

Hong Kong is currently experienc-

ing a huge boom across all areas of real estates, most notably commercial were rates remain the highest in the world and residential where new records continue to be set. Secondary residential prices have risen 11 percent in the last 12 months alone.

A calculation by Knight Frank showed that for an individual earning the median income wage in Hong Kong, it would take them 2,745 years to purchase the record breaking property on the Peak.

MALAYSIAN MARKET CONTINUES DOWNWARD TREND



ollowing a year characterised by a steady decline in prices, the Malaysian property market will continue to reach for the bottom before eventually stabilising.

According to the PropertyGuru Outlook Report 2018 released in November, the outlook for the Malaysian market in 2018 continues to look uncertain facing as it does a number of entrenched chal-

Prices have dropped sharply in key areas such as Kuala Lumpur, Selangor

and Penang and transaction figures show relatively stagnant activity.

Despite the generally positive performance of the Malaysian economy, the majority of the population remain unable to afford to buy property in a market with a glut of luxury standard real estate. The report noted that property prices are currently at 4.4 times the annual median income of Malaysians.

This reality has seen house prices in KL in particular drop by as much as 30 percent on their asking prices.

USD700M HIGH-END HOUSING PROJECT KICKS OFF

new luxury residential project Borey R&F is set to emerge in southern Phnom Penh close to Hun Sen Boulevard in Chak Angre commune, Meanchey district after the USD700milion project broke ground in mid-December.

Developed by China-based R&F Properties Cambodia, the newly commenced luxury residential complex will comprise a wide range of hospitality services, including a sports club, commercial buildings, a supermarket and beyond.

The mixed-use development covers approximately 8 hectares of land mass over a total of 560,000 square metres, according to an announcement made during the launch event.

The ground breaking ceremony was presided over by H.E. Pen Sophal, secretary of state of the Min-

istry of Land Management, Urban Planning and Construction.

During addressing to the event, H.E. Pen Sophal said that the demand for housing in Phnom Penh and surrounding towns is around 50,000 units per year over the next 15 years between 2015 and 2030. "To meet the housing demand, the ministry has actively implemented a national policy on land management conducting on the master plan of development and housing national policy," he added.

The population of the capital will increase to 7.92 million or 44 percent of the Cambodian population in 2030, according to Sophal.

Director General of R&F Properties Cambodia Yanli Lin has demonstrated his confidence in the kingdom's investment potential due

to ongoing economic growth and encouraging investment policies.

China's One Belt One Road Initiative creates huge opportunities for Cambodia to develop and catch up with other countries in the Asia-Pacific region, especially in attracting more foreign investment. "The policy is a part of our investment in Cambodia that encouraged us to inject USD700 million in this luxury residential development," he said.

R&F Properties Cambodia is one of the overseas investment projects of Chinese based, Guangzhou R&F Properties Co., Ltd which has now officially entered the Kingdom's real estate market. With 23 years' experience, the international real estate developer first established in Guangzhou, China has built over 200 landmarks across 51 cities.



SKY FOREST FOR VIETNAM REAL ESTATE PROJECT

lans have been revealed for one of the most innovative real estate projects in Vietnam with an ultra-high rise tower development featuring a 'sky forest' at its top.

The design for 'Empire City' by architect Büro Ole Scheeren is for a mixed-use development on the Saigon River in Ho Chi Minh City (HCMC) and if built will be the tallest building in Vietnam.

The three-tower development

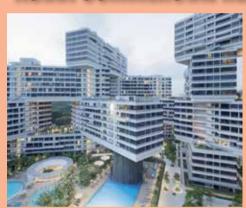
will contain apartments, a luxury hotel, offices and condominiums.

However, the central tower, 'Empire 88' will feature a stunning Sky Forest" with protruding terraces that cantilever in multiple directions, offering views across the city and the Saigon River.

A joint venture between real estate firms from Vietnam, Singapore and Hong Kong are developing the project but there has been no announcement on construction.



ASIAN COMMERCIAL REAL ESTATE GROWING AS WORLD PERCENTAGE



recent study by CBRE has shown a rise in Asian commercial real estate as a percentage of global supply, with Tokyo representing the world's biggest single market.

The Japanese capital tops the list with with a total value of investable real estate of USD711 billion, followed by New York (USD657 billion) and Los Angeles (USD482 billion). The US topped the nation's list with its top cities performing well.

The top 10 cities in the world accounted for approximately USD4 trillion or 15 percent of global investable real estate stock.

Meanwhile, Asia Pacific's five largest cities (Tokyo, Seoul, Osaka, Sydney, Melbourne) were found to amount to USD1.5 trillion. However, the study could not include data that was not available for all cities in the region, including China.

THAILAND STRONG AMID DROP IN ASIA-PACIFIC HOTEL INVESTMENT



nvestment in the hotel real estate market in Asia Pacific has fallen 22 percent in the first nine months of 2017 compared to the same period last year according to a report by real estate consultancy JLL.

The group noted that the drop to USD5.3 billion in investments was largely due to a lack of assets on sale and a significant gap in pricing between buyers and sellers.

JLL identified Hong Kong, Japan and Thailand as the key market

drivers with Japan enjoying a growth in investment thanks to the upcoming Tokyo Olympics in 2020. The Thai hospitality industry however continues to see record growth with USD335 million in less than 10 hotel transactions in the first nine months with external investment growing thanks to the stable political environment.

The report expected total revenues over the year to reach between USD7.5 billion and USD8 billion, which is down on last year's USD8.6 billion total.



nternational malls have eyed Cambodia as an emerging investment for some years as the middle class consumers grow. Cambodia now is set to experience a new shopping style when Malaysian-based Phnom Penh Mega Mall opens for business in early 2018.

Initially called Parkson and later formally named Phnom Penh Mega Mall, the newly developed 11-storey shopping mall is about 200 meters from the Techno flyover along the Russian Boulevard.

After commencing building in late 2012 and due to open in 2016 or early 2017 it has been delayed. However, Phnom Penh Mega Mall General Manager Rofy Othsman told a local news that the retailer will give the green light for business by the beginning of 2018.

According to Mr. Rofy the retailer outlet has the capacity to accommodate 1,500 cars, and 3,000 motorbikes in its parking space. The mall is going to offer a wide range of products with a supermarket in the underground floor, opening its door from 9am until 10pm and an entertainment department that will open until 2am.

"The Cambodian people will enjoy a new style experience with various products from international brands," he said. "We [Phnom Penh Mega Mall] mainly target the locals by saving their time and money of shopping overseas since the wellknown brands have already stepped to nation," he added.

The soon-to-open downtown capital hypermarket measures 165,000 square metres, and is expected to create job opportunities to serve the expected 4,000 people per day. The mall is not only aimed at providing entertainment and shopping, but also as tourist attraction site, he explained.

Incepted in 1987, Parkson Asia Limited is a subsidiary firm of Lion Group, which is a Malaysian investor that currently plans to further expand its mall department stores and already boasts a total of 115 outlets in Malaysia, China, Vietnam Indonesia, and Myanmar, according to the Lion Group website.

AMUSEMENT PARK TO BOOST PENG HOUTH

he Peng Houth Group has announced plans to invest USD60 million in the construction of an international-standard amusement park to further bolster their market-leading position and interest in its developments.

Planned to span 8 hectares on its sprawling development on National Road No.1, the amusement park will include a conference hall and wedding hosting facilities. The park will be divided

among European-themed parks with landscaping, water features and inter-connecting bridges. There will also be regional food areas for visitors and residents alike to enjoy.

"We want to contribute to Phnom Penh's development by delivering a new, clean project for local and international tourists who have never been to Cambodia," Okhna Thai Mengly, CEO of the Peng Houth Group, told the Phnom Penh Post.





SEA GATE SURFING COASTAL WAVE

ea Gate, a luxury condominium development on the coast in Sihanoukville has begun to sell units as the area attracts increasing interest from overseas investors.

Cambodia's coastal areas have seen a spike in investor sentiment in recent years, especially from Chinese buyers who are pouring resources into the area. Multiple luxury condo developments are reflecting this trend with construction

underway on many projects including Blue Bay, Sunshine Bay, DSeaview, and Royal Bay.

Land prices in the area have jumped accordingly and currently stand at an all time high.

Sea Gate is a USD200 million 43-storev development located along Chev Chomneas beach with stunning views of the ocean. Prices start at USD70,000 with units featuring smart home technologies.

LUXURY VILLAS FOR KIRIROM



uxury residences in the mountainous forests of Kirirom are soon to become a reality following the announcement by A2A Town Cambodia that it has invested USD20 million in developing weekend getaway properties at the VKirirom Resort.

After first breaking ground at the end of 2016 with 40 villas on offer, the properties have been especially popular with Japanese who have represented 60 percent of buyers to date.

Nestling on 110 square metres of

land, each property comprises three bedrooms, a kitchen, dining and living rooms, bathrooms and a roof garden. There are also smaller options available and the company is currently exploring the second phase of development.

Owners can rent the properties back to the company for a good annual ROI and market analysts expect a significant growth in the coming years of similarly-styled properties specifically targeted at foreign retirees.



s Cambodia is expected to sustain strong economic growth in the coming years, many buyers are confident in buying properties such as a home or are considering purchasing property for investment or as a second home. Mortgage facilities from banks for foreign purchasers help those buyers unable to put down 100 percent of a unit's asking price and many of them are taking out mortgages to finance their prop-

The procedures to get approval for a mortgage to buy or refinance a home are not complex. Borrowers seeking a loan these days will find more lenders to choose from and the market is considerably more liquid. Many residential developers have eased the requirements on loans for their projects with landed properties such as villas. These developers are providing loans and mortgages to their own clients. As I mentioned in my earlier articles, this will only increase the risk for buyers because if the

owner becomes unemployed or loses their income, they will not be able to afford their house and eventually their house will end up being repossessed.

On the other hand, not every buyer understands the fact that the longer the payment period, the higher the interest. There is a possibility that the accumulated interest on the loans itself in the long run (such as after paying 10 or 15 years) is equivalent, or exceeds the value of the home price. Still, it is better than paying rent on someone else's house, which would be about the same amount as what you must pay to the bank every month. Of course, for cash-rich buyers, they can just pay the full price of the property as a "onceoff" to avoid wasting money on interest.

However, many are complaining that the rates of interest in Cambodia for loans are very high compared to other countries. The interest on real estate loans can

go up to as much as 10 percent per annum over the years. The high interest rate payments on these loan payments are putting additional pressures on many buyers, particularly those without a stable income. In general, property buyers are required to pay approximately 20 to 30 percent of the property's total value before obtaining a loan. The term of the loan is usually 15 to 30 years. Other than banks, there are also microfinance institutions specialising in home loans and interest rates generally vary with higher loan rates compared to banks.

Thanks to all these mortgage options available on the market, buyers are now able to afford a property. They don't need to have sufficient savings to purchase a property outright. It is not difficult to obtain a bank loan if one has a clean credit record, a down-payment and can demonstrate proof of sufficient income.

LAND DUE DILIGENCE PROCESS

A. Objective: Why is it important to know your own objective?

At a very outset of your due diligence ("DD") process, it is of imperative that you know your objective. Having concrete knowledge about your objective assists you in identifying your scope of work and set a clear direction of your activities. It allows you to be able to build your focus on the whole DD project. Without a clear idea of your goal, you might end up concentrating on aspects that are not of importance or even irrelevance to your ultimate purpose.

B. Types of Property Due Diligence

There are two types of DD on properties:

• Pre-transfer DD

Before making a commercial decision, the prospective purchaser generally needs to be absolutely clear that the owner is the legal owner of the property fully recognized by relevant authorities, either through ownership or possessory rights under the land law. The property needs to be free and clear of all different types of encumbrances which include liens, mortgages, hypothecs, leases, pledge. Also, it is also equally important to stretch the investigation to formulate information on whether the property is under pending dispute at the courts or any unresolved inheritance problems or situated in any governmental zoning restriction area.

This type of DD requires very thorough examinations of all aspects of property because its finding generally critically shapes the decision of the buyers on that particular transaction.

They might choose to give up their intention to acquire the properties if findings reveal some potential problems that affect the current or even the future status of the properties.

Post-transfer DD

This type of DD generally is to ensure that the property has been properly transferred according to the law to the intended recipient of the land. The buyers of the property generally undertake this DD before they make the final payment to the sellers. This DD is mostly involved in inquiry with the local, cadastral, and even tax authorities as they are involved in the transfer process.

C. Reviewing of Documents:

Whether they are soft or hard title, following information needs to be verified on the titles:

- Truth of the title, signatures (maybe initials) and the stamps affixed thereon;
- Whether the copy of the title that we have in hand reflect the current status of title;
- Type of land, (it is relevant because you want to know whether conversion is possible);
- Encumbrance on the title (long-term lease, mortgage, servitude);
- Any zoning or other restrictions in the area which could block any application for a construction permit or a transfer of title.

D. Inquiry

Inquiry is an essential part of DD process. It allows you to confirm some information stipulated in the document as true and up-to-date, to verify

some inconsistencies, and to fill in some missing information that has not been previously provided. Inquiry is made through conducting interviews with local and cadastral authorities.

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About the Author:



Sereyrath Kiri, Legal Advisor at Sciaroni & Associates. Sereyrath has legal experience in Cambodia and the USA. He is currently a legal advisor at Sciaroni and Associates, a leading international law firm based in Phnom Penh. He was a member of the first Cambodian team to join the Willem C. Vis Moot International Commercial Arbitration in Austria. A member of New York State Bar, Sereyrath holds a master degree of laws (LL.M.) on Asian Law, Global Business Law, Sustainable International Development Law from University of Washington School of Law, Seattle. He speaks Khmer, English, Mandarin, and basic Thai.



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PROPERTY INVESTMENTS IN CONDOMINIUM OR OFFICE SPACES IN CAMBODIA

ambodia continues to be an attractive real estate investment destination and the country has emerged as one of the key real estate investment hubs in the Southeast Asian region thanks to its geographic advantages. It's attractiveness in the eyes of foreign corporate investors to date has been the lack of any significant risk to hold them back. Taiwan and Singapore remain the main source of key foreign corporate investors while in the real estate market, both Japanese and Chinese developers have started to become dominant.

Several new condominium projects have been recently launched by joint ventures between Cambodian partners and major oversea developers including Sina Plaza, a 37-floor mixed-use office and hotel development. Chinese developers have also partnered with Cambodian developers for large-sized projects. Investment from foreign institutional and corporate investors this year risen significantly with large Japanese and Chinese developers entering new joint ventures with local partners at the project level.

On the development side, the

condominium sector is still attracting investment from overseas. This is largely because it offers the highest rates of return in Southeast Asia, and also with a shorter payback period compared to the other property types.

Condominiums remain a major attraction for both foreign and local investors and buyers. The market anticipates having a large number of new condominium projects soon reaching completion stage. For the past few years, the number of foreign buyers of condominiums in the prime areas of Phnom Penh

has grown significantly. In the past, when the concept of condominiums was first introduced in Cambodia, the ratio of Cambodian buyers to foreign buyers stood at over 50 percent. However, recently foreigners' share has increased to over 60 percent.

For office investments, this is typically a long-term investment with little opportunity for speculation. Despite this, foreign players have been dominant in the Phnom Penh's office sector. However, there are a few challenges discouraging foreign investment. First, very few office buildings have been put up for sale in Phnom Penh. Second, competition for existing and upcoming office space in Phnom Penh is extremely high as many well-capitalised local and foreign investors are looking to grab investment opportunities in Phnom Penh's rising office market.

"I believe commercial properties will be of great value in the future. I believe that demand for commercial rentals will also grow significantly in the future as more and more companies start to move their offices from a traditional detached house to a more professional building with better security and amenities," said Chhayleang Nguon, CEO of Ratanaka Realty.

In Phnom Penh, annual office supply has always been thin while demand is also finite. "As of today, the demand for office spaces is still very limited. I would not suggest any buyers to invest in office spaces," warned Chan Mlop Sokha.

In the long term, many developers and realtors are confident that Cambodia's continued improvement in infrastructure, geographical advantages, skilled labour and relatively low cost of doing business will draw further foreign invest-

ment into the country's real estate market.

Cambodia is considered as a less than mature real estate market, but this is a market that typically offers attractive yields. Other major cities like Bangkok, Jakarta, Kuala Lumpur and Singapore will continue to be the most active investment markets in ASEAN owing to their high level of transparency and large quantity of investment-grade assets. On the other hand, there are still limitations such as undeveloped infrastructure, a lack of business and property laws, and other restrictions that draw away investors.

In the end, the local real estate market can appeal to foreign investors only when a nation's government economic policies are sound and the consumer and business sentiment improves.





NEW RESIDENTIAL PROJECTS FAVOURED BY CAMBODIAN INVESTORS

he residential condominium market in Phnom Penh is almost completely dominated by foreign buyers, but some of the hottest-selling upper-end developments in Phnom Penh, like Bodaiju Residences and The Peak, are attracting strong interest from Cambodian buyers. Since their launch, around 60 percent and 50 percent of buyers respectively to date are Cambodians.

"There is still positive demand for residential developments with a good location and offering packages," according to Chan Mlop Sokha from Sokha Law Firm.

Among the factors driving success is location combined with an efficient and attractive layout. All units are designed to maximise usable spaces and are set within beautiful and contemporary landscaped gardens. The market is also witnessing more Cambodians interested in buying residential units for

investment purposes and the concepts of these projects match local buyers' requirements.

In some cases, buyers can also join the rental programs managed by the developers of these projects with a strong rental income potential. Most importantly, more and more people have the opportunity to purchase these types of investments as they do not require much capital for the down payment.

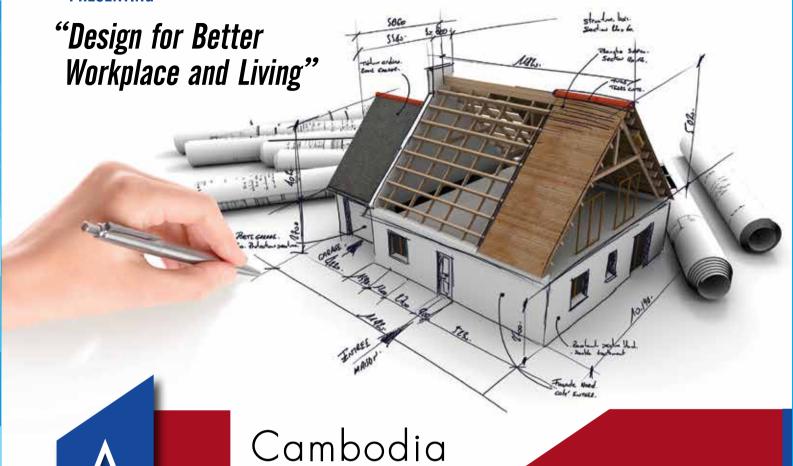
For Bodaiju Residence, the location of this project is very close to Phnom Penh International Airport, is designed by Asma Architect and offers one, two and three bedroom condominium units. Not so far away Residence is the Lion Mall, a lifestyle shopping mall offering one-stop fashion, dining, and entertainment options including Malaysian department store Parkson by Malaysia's Lion Group. This six-floor 'Lion Mall' has approximately 45,500 square feet of

rentable spaces.

The Peak, Oxley Holdings' second development project in Phnom Penh is located in the heart of Phnom Penh facing the Mekong River. This development is a freehold, with multiple 55-storey floor buildings comprising two residential towers with a total of 1,014 units, designed to offer a range of units from studio apartments to one, two, three bedroom and penthouse condominium units. It also includes a commercial tower with office units combined with the famous Shang-ri La hotel. It also incorporates five levels of retail spaces. Construction of The Peak commenced in early 2016 and the development is expected to be completed in 2020.

"There are few projects which have gained a lot of interest from local purchasers such as Urban Loft, near AEON 2; Aura Condo, near central market, and The Bridge," explained Chhayleang Nguon, CEO of Ratanaka Realty.

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will experience the Thai-shopping style thanks to the opening of Makro, the first branded wholesale hypermarket in Cambodia.

Thai-based Makro, the first largescale wholesale supermarket in Cambodia, formally opened for its business on 17 December 2017.

Siam Makro, which operates the

land, is now seeking further business opportunities to expand in Cambodia. Makro Cambodia, the local arm of the international cash-and-carry wholesale, is located in the capital northwest Pong Peay City in Phnom Penh's Thmey commune. The giant shopping facility is located in the same vicinity as the soon- to-open Aeon Mall II Supermarket and the Korean-based E-Mart which is yet to break ground.

The urban township facility has 10,000 square metres of retail space over two storeys built on a 5-hectare

The Makro brand has entered the Cambodian market as Makro Cambodia via a joint venture between Thaibased Siam Makro and Cambodian conglomerated LYP Group Company Limited.

According to the Ministry of Commerce, Siam Makro has invested USD2m, representing 70 percent of the costs of the project, and LYP Group, owned by Cambodian tycoon Ly Yong Phat who is also a ruling party Senator, holds the remaining share. The group

FIRST LARGE-SCALE WHOLESALE OUTLET OPENS

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is also developing Beong Pung Peay City, where the outlet is located, into a future satellite city.

Built by a construction team of over 200, this wholesale outlet aims to be the largest warehouse shop in the kingdom and provides a wide variety of foodstuffs and non-food products from all over the world for hotels, restaurants and catering service operators to easily restock their businesses.

The market is introducing the concept of cash-and-carry stores to the nation for the first time. It is similar to those of US wholesale retailer Costco and German-based Metro, although their membership is more restricted.

Speaking at the
Makro Cambodia
ground breaking ceremony, Ms. Suchada Ithijarukul, CEO of Siam Makro, said
all products available in Makro must

pass strict standards on food safety throughout the production chain from farmers to factories and to the supermarket. "That is our high commitment to serve to all customers by taking care of their safety," she emphasised.

The warehouse chain has set itself ambitious intentions to expand to nine branches after the initial market is given a green light by its customers.

Phnom Penh currently has 32 private markets and 25 state-owned markets, but only two big supermarkets. "The new Makro will play a crucial role in creating work for farmers and the food production industry, while boosting food safety standards, former Phnom Penh municipal governor Pa Socheatvong said at the Market's

ground breaking ceremony in May 2017.

This first large-scale retail warehouse is located in area where potential is fast-growing and where real estate prices are rapidly increasing. "By developing this market, it shows the potential to develop the country," Sen Sok deputy district governor Ho Vesna, told the Phnom Penh Post.

He also pointed out that besides the large number of Boreys being built, Sen Sok is also strong potential destination for big international brands.

CP All Pcl, Thailand largest convenience store chain, is the parent firm of Thai cash-and-carry chain Siam Makro. The Thai firm was incepted in 1998 with an investment capital of 750 million baht (USD23 million), to operate the member-based wholesale centres, under the name "Makro", according to the Siam Makro website.

In early 2016, Siam Makro chief financial officer Ms. Saowaluck Thitaphant told the Bangkok that Siam Makro intended to spend 6 billion baht (USD172 million) in 2016 to open 20 stores in Thailand, and 3 billion baht (\$86 million) to expand elsewhere in Southeast Asia, possibly in Cambodia, Laos and Vietnam.



THE PROSPECTS OF STRATA-TITLE **OFFICE DEVELOPMENTS**

trata-title property is where individual units are sold by the end-users or investors. Lately there has been growing interest from vield-driven investors looking for an alternative to investing condominium units by investing in office buildings.

In the past, the market has seen almost no strata title office units launched while several thousand new residential condominium units have been made available. "The rates of return are actually growing at a faster rate if investors purchase other types of properties beside residential condominium units," according to Chan Mlop Sokha from Sokha Law Firm.

Strata-title office spaces make up about 30 percent of the future stock in Phnom Penh, with over 100,000 square metres of future office space supply found in locations outside the central business district (CBD). All of the future strata-title office units are either Grade-A or Grade-B buildings. In general, occupancy levels are generally lower than single-ownership buildings with lower rents for strata-title office units.

This is because tenants, especially multinational companies, prefer single-ownership buildings. They feel that the property management is better since they don't have to deal with several landlords who own their leased space. On the other hand, strata-title office floor layouts are more inefficient - these units could not be further subdivided due to design constraints. This means that only a tenant who requires exactly the space being offered will be interested, whereas in a single-ownership building, there is more flexibility for landlords to subdivide spaces to match tenants' requirements.

Furthermore, there has also been limited end-user purchaser demand for strata title space as most multinational companies prefer to rent rather than own office premises. Many businesses believe their capital should be employed in their core business and not in property investment. These multinational compa-

nies likewise want the flexibility to expand or contract their office space requirements. They prefer leasing rather than owning space so they don't have to be stuck with owned premises. To meet future requirements, small companies want the flexibility of renting while large companies may just want to own a property, preferring a whole building rather than several floors in a strata-title office building.

Furthermore, strata-title offices are very different compared to leasable condominium units. There is a higher turnover of residential tenants since leases only usually last for one year. In contrast, most office leases in Phnom Penh are for three years and these office tenants tend to stay in leased premises for a lengthy period of time because of the amount of capital invested in their fit-out. This means that office rental income is more sta-

ble than residential income, because investors do not have to look for a new tenant every year which translates to no breaks in their rental income stream when the property is empty. On the other hand, they don't have to pay agents' fees as frequently to find a new tenant.

The management of the strata-title office units is also generally easier. For office tenants, they are responsible for restoring the premises to the pre-handover condition when they vacate the property (there will be far lower redecoration costs than for furnished residential properties).

"I think office space is a good investment," said Chhayleang Nguon, CEO of Ratanaka Realty. "More and more companies are moving out of villa offices to a professional building as it is much cheaper to rent space in

a professional building in terms of having shared security, parking space and other amenities."

In recent years, there have been a growing number of knowledgeable investors starting to buy units in strata-title office units. From the investor's perspective, they are attracted by yields that are more stable and higher than for residential condominiums, with less new supply compared to residential condominium units.

I expect there will be more and more developers start to launch new strata-title office units. However, this trend will not apply to all strata-title office units because buildings that are less accessible or badly managed will end up attracting less interest to rent the spaces.





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EVENT CALENDAR | CAMBODIA 2018 - 2019

December 2018

Cambodia Constructors Association Summit & Expo 2018

29 Nov-01 Dec

The 6th Cambodia Constructors Association Summit & Construction Industry Expo is scheduled for 29 Nov - 01 Dec, 2018 at the Diamond Island Exhibition and Convention Center and will bring together professionals from the construction industry as well as government officials. The expo will feature some 300 booths + and showcase a wide range of materials and services from building.

This 3-day trade event is dedicated to providing a platform for business professionals to showcase their products, share, learn, network and succeed in their respective sectors. As an integral part of this annual event, the morning of Day 1 will be dedicated to the Cambodia Constructors Association (CCA) Annual Summit which is the show's organiser. Over 500 senior representatives from over 100 member companies, invited executives from other companies and high-level government officials are all expected to attend.

Location: Diamond Island Exhibition Center Organiser: Cambodia Contractors Association



March 2018

Cambodia Property Awards 2018

6:00PM - 10:30PM

Returning for a third year in 2018, the Cambodia Property Awards is part of the regional Asia Property Awards programme organised by PropertyGuru Group. The Cambodia Property Awards is the biggest real estate event and most exclusive industry awards in the Kingdom, with the top and emerging names in real estate celebrating the best developers....

Location: Sofitel Phokeethra Hotel, Phnom Penh Organiser: Property Guru Group

September 2018

CAMBODIA INTERNATIONAL BUILDING CONSTRUCTION INDUSTRY SHOW

07-09

AMB Events is the biggest international trade shows organizer in Cambodia. The Group prides itself in delivering real benefits and results to all our exhibitors, visitors and delegates across Asia's emerging markets including Malaysia, Vietnam, Cambodia and Myanmar. AMB Event will showcase together with Cambodia Property Expo, CIVAR, CamEnergy, CamWater,...

Location: Diamond Island Exhibition Center, Phnom Penh Organiser: AMB Events (Cambodia)





17 - 19 Jan 2018

LIGHT-TECH EXPO 2018

Location: Tokyo International Exhibition Center, Japan. Organiser: Reed Exhibitions Companies

Tel: +81 (0)3 5530 1111 Email: rxinfo@reedexpo.co.uk

www.bigsight.jp/english

23 - 25 Jan 2018

ELECTRO POWER ASIA

Location : Borneo Convention Centre, Kuching, Malaysia. Organiser :AMB Tarsus Events

Group.

Tel: +60 82 453 350 Email: support@ambtarsus.com

www.bcck.com.my

07 - 10 March 2018

HOME FURNISHING EXPO SHENZHEN 2018

Location: Shenzhen International Exhibition Center, China.
Organiser: China Guangdong
Hometextile Association
Tel: +86 0755-82848800
hometextiles gd@163.com

www.szcec.com

09 - 12 March 2018

BUILD+DECOR 2018

Location: Shanghai New International Expo Centre Organiser: CIEC (China International Exhibition Center) Tel: +86 (21) 2890 6666 Email: info@sniec.net www.sniec.net

11 - 13 March 2018

WINDOW DOOR FACADE EXPO CHINA 2018

Location : Poly World Trade Expo

Center

Organiser: Guangzhou Citiexpo

Co Ltd

Tel: +86 020-89047012 Email: market@citiexpo.com expo.tradepolywtc.com

11 - 14 March 2018

NOOK ASIA 2018

Location: Singapore Expo Organiser: International Furniture Fair Singapore Pte Ltd Tel: +65 65808308 sales@singaporeexpo.com.sg www.singapore-expo.com.sg

27 - 29 March 2018

ECOBUILD SOUTHEAST ASIA

Location: Kuala Lumpur Convention Centre (KLCC), Malaysia.
Organiser: UBM Malaysia
Tel: +60 3 2333 2888
info@klccconventioncentre.com
www.klccconventioncentre.com

28 - 31 March 2018

SILE - LED SHANGHAI 2018

Location: Shanghai New International Expo Centre Organiser: CIEC (China International Exhibition Center) Tel: +86 (21) 2890 6666 Email: info@sniec.net www.sniec.net

14 - 18 March 2018

WORLDBEX 2018

Location: World Trade Centre Metro Manila, Phillippines. Organiser: Worldbex Services International.

Tel: +63 (2) 902 0000 wtcclub@wtcmanila.com.ph www.wtcmanila.com.ph

20 - 22 March 2018

R + T ASIA 2018

Location: Shanghai New International Expo Centre, China.
Organiser: VNU Exhibitions Asia.
Tel: +86 21 6195 6088info@
info@sniec.net
www.sniec.net

28 - 31 March 2018

SILE-LED SHANGHAI 2018

Location: Shanghai New International Expo Centre, China.
Organiser: SMIE (Shanghai
Modern International Exhibition.
Tel: +86 (21) 2890 6666
info@sniec.net
www.sniec.net

01 - 09 APRIL 2018

FURNITURE FUN FAIR 2018

Location: Queen Sirikit National Convention Center, Bangkok Organiser: Union Pan Exhibitions Co.,Ltd, Thailand Tel: +66 (02) 229 3000 Email: info@qsncc.co.th www.qsncc.co.th





04 - 06 April 2018

GREEN ENERGY EXPO 2018

Location: Exco (Daegu Exhibition Center), Daegu, South Korea. Organiser: Energy EXPO Secretariat Tel: +82 53 601-5000

Email: energy@excodaegu.co.kr

www.excodaegu.com

09 - 11 April 2018

CHINA REFRIGERATION EXPO 2018

Location: New China International Exhibition Center.

Organiser: Beijing International Exhibition Center of CCPIT-Beijing

Tel: +86 010-8460 0000

Email: webmaster@ciec.com.cn www.ciec-expo.com/ciecnew/en

25 - 18 April 2018

LED TAIWAN 2018

Location: Taipei Nangang Exhibi-

tion Center.

Organiser: TAITRA (Taiwan External Trade Development Council)

Tel: +886 2 2725 5200 Email: niec@taitra.org.tw www.twtcnangang.com.tw/en

26 - 29 April 2018

HDE - ECOBUILD CHINA

tional Expo Centre, China.

Organiser: Shanghai UBM

Tel: +86 (21) 2890 6666

mark.nee@ubmsinoexpo.com www.ubmsinoexpo.com

Location: Shanghai New Interna-

01-06 May 2018

ARCHITECT EXPO 2018

Location: Impact Exhibition & Convention Center, Thailand. Organiser: TTF International

Co. Ltd. Tel +66 2717-2477

info@ttfintl.com www.ttfintl.com

03 - 05 May 2018

LEDTEC ASIA 2018

Location: Saigon Exhibition & Convention Center - SECC. Organiser: Exporum Inc. Tel +82 2-2051-3322

info@exporum.com www.exporum.com/english

03 - 05 May 2018

CHINA EPOWER 2018 Location: Shanghai New Interna-

tional Expo Centre, China. Organiser: MP Zhongmao Derav International. Tel+8621 5459 2323 info@mpzhongmao.com www.epower-china.com/en

10 - 12 May 2018

LED EXPO THAILAND

Location: Impact Exhibition & Convention Center.

Organiser: MEX Exhibitions Pvt.

Ltd, India.

Sino expo.

Tel +91 11 4646 4848 info@mexexhibits.com www.mexexhibits.com

10 - 13 May 2018

PHILBEX 2018

Location: SMX Convention Center, Davao, Philippines.

Organiser: Worldbex Services

International. Tel +63 2 656-9239 info.worldbex@gmail.com www.worldbex.com

14 - 17 May 2018

BIOMASS PELLETS TRADE & POWER 2018

Location: Tokyo, Japn. Organiser: CMT (Centre for Management Technology). Tel +65 6345 7322 / 6346 9132 sasha@cmtsp.com.sg

www.cmtevents.com

26 - 28 May 2018

AUTOMEX 2018 Malaysia

Location: Putra World Trade Centre (PWTC), Kuala Lumpur. Organiser: Trade Link ITE Sdn Bhd. Malavsia. Tel +603 7842 9863 info@tradelink.com.my www.tradelink.com.my

30 - 01 June 2018

GLOBAL ELECTRIC POWER TECH 2018

Location: COEX Exhibition Center, Seoul, South Korea. Organiser: SeoulMesse Ltd. Tel +82-2-6000-1514 iiae@seoulmesse.com www.seoulmesse.com/eng

30 - 01 June 2018

SECUTECH VIETNAM 2018

Location: COEX Exhibition Center, Seoul, South Korea. Organiser: SeoulMesse Ltd. Tel +82-2-6000-1514 jiae@seoulmesse.com www.seoulmesse.com/eng

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Location: KTK

Tel:077-566 888

Floor: 2



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Floor: 3 Bedroom: 5 Bathroom: 4 Location: KTK Tel:077-566 888



Rent: 1st Floor Size: 10x14m Bedroom: 1 Bathroom: 1 · Location: KTK Tel:077-566888



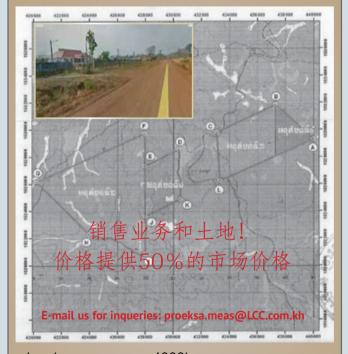
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Size: 5x15m Floor: 4 Bedroom: 5 Bathroom: 6 Location: KTK Tel:077-566 888



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- ទីតាំងល្អសម្រាប់អាជីវកម្មខ្នាត តូច ឬហាងលក់ដូ (Good location for small business or retail.

077 566 888 / 066 611 168



SHOP HOUSE FOR SALE (ផ្ទះល្វែងលក់) \$230,000

- ទំហំផ្ទះ (House Size): 18m x 4m
- •បន្ទប់គេឯ ៤ បន្ទប់ទឹក ៣
- ទីតាំងក្នុងប្លុករតនាផ្លាហ្សា២ (Located in Rattana Plaza II)
- ទីតាំងលួសម្រាប់ស្នាក់នៅ និងស្នាក់ការក្រុមហ៊ុន ជិតផ្សារ សាលា (ផ្ទុះកំពុ់ងជួល \$600/ខែ)

077 566 888 / 066 611 168

BIG LAND FOR

- Land Size: Approx. 100,000m²
- An unique location of high potential development
- Near AEON Mall 2
- Best idea for shop house, office space, condominium and Borey (townhouse) development.

Welcome for visiting Please do not hesitate to contact us:

① 077-566 888 / 060 888 944

□ proeksa@gmail.com



Floor: 3 Bedroom: 1 Bathroom: 1 Location: KTK Tel:077-566888



Size: 6x23m Floor: 2 Bedroom: 5 Bathroom: 4 Location: KTK Tel:077-566 888



សមទំនាក់ទំនង

077 566 888 / 077 811 168



LAND FOR SALE (SIEM REAP) (ដីលក់) \$320/m²

- ទំហំដី: 40m * 60m
- ស្ថិតក្នុងទីរួមខេត្តសៀមរាប ក្រោយ មន្ទីរពេទ្យគន្ទបុប្ផា ជិតផ្សារក្រឡាញ់ 077 566 888 / 066 611 168



Land Size: 3 plots = 4100m² Good location, near AEON mall 2 and Camko City. Best idea for shop house, office space and condominium developer ① 077-566888 / 060888944



- ជិតស្តូបផ្សារដីហ្មួយ និង ចម្ងាយ 2 គ.ម ពីផ្សារអ៊ីអនថ្មី
- ល្អបំផុតសម្រាប់លំនៅដ្ឋាន ឃ្លាំង ផ្ទះជូល សិប្បកម្មនានា សូមទំនាក់ទំនង
- D 077 566 888 / 066 611 168





- ទំហំដី 20*60ម
- ចម្ងាយ 2,5គ.ម ពីស្ថានច្បារ អំពៅ ជិតឬរីប៉េងហូតបឹងស្នោ
- ល្អបំផុតសម្រាប់លំនៅដ្ឋាន ឃ្លាំងនិងសិប្បកម្មខ្នាត់តូច <u>សូមទំនាក់ទំនង</u>

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LAND FOR SALE IN PREK KAMPIES, DANG KOR, PHNOM PENH Land Size: 76,260m2 (US\$120/m²) Location: Along Cheung Ek Road, 5.5km from Khmer Brewery and

4.5km from Cheung Ek killing fied Tel: 077 511 168







LAND FOR SALE IN PREK

- Location: Prek Eng (About 5km from Chbar Ampov Bridge)
 - * Good location for Villa (Existing road 8m wide) Tel: 077 511 168



Restaurant FOR RENT

- Rent only Morning and Afternoon.
- Size = N/A

<u>សមទំនាក់ទំនង</u> 077 566 888 / 066 611 168

Villa FOR RENT \$3000

- Size: 22x25
- Bedroom: 5
- Bathroom: 6

<u>សូមទំនាក់ទំនង</u> 077 566 888 / 066 611 168



· Size: 21x25m · 5 Bedrooms

· Size: 20x40m

· Khan Toul Kork

· 6 Bathrooms

· Tel: 077-566888

· Tel: 077-566888

- · 6 Bathrooms
- ·Size: 20x30m · 6 Bedrooms
- · Tel: 077-566 888



·Size: 12x16m Khan Toul Kork · Rent 10 Rooms · Tel: 077-566 888



- ·15 Bedrooms · Tel: 077-566888
- · Location : Toul Kork





- · Size(1side): 6x14m · Tel: 077-566888
- · Khan Toul Kork



- Size: 4x4m Floor: 2 Bedroom: 3
- Bathroom: 2 Location: KTK
- Tel:077-566888



Hard Title Location: KTK

Tel:077-566888



- Land: 18x25m
- 4 Bedrooms

<u>សមទំនាក់ទំនង</u> 077 566 888 / 066 611 168

- 9 Floors, 19 Units (9bigs and 10Smalls.
- Rent by unit (S=\$350, B=700\$)
- ① 077 566 888 / 066 611 168



- · Tel: 077-566888 · 5 Bedrooms
- · Location: Toul Kork





- · Small Villa with 3 Bedrooms
- · Location: Toul Kork · Tel: 077-566888



- · 3 Floors with · Location: Toul Kork 6 Bedroom · Tel: 077-566888



- · Swimming Pool · 5 Bedrooms with 8 Bathroom · Tel: 077-566 888



- · Location: Toul Kork · 5 Bedrooms with 4 Bathrooms · Tel: 077-566888



- · Location: Toul Kork · L.size: 20x25m with Villa Inside · Tel: 077-566 888



- ·L.Size: 40x25m with Villa Inside
- · Location: Toul Kork · Tel: 077-566 888



- · 2 Floors with 5 Bedrooms
- · Location: Toul Kork · Tel: 077-566 888



- L.size: 25x40m

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- Total size : 5,490m² 077 566 888 / 066 611 168



3.5 Floors Bedroom: 7 Bathroom: 6 Location: KTK · Tel:077-566888



Furniture Inside · Bedroom: 5 ·Bathroom: 4 · Location: KTK Tel:077-566888



- · 5 Bedrooms · Tel: 077-566888
- · Location : Toul Kork



· 4 Bedrooms · Tel: 077-566888

· Location : Toul Kork



- H.Size: 7x15m L.Size: 7x30m Bedroom: 6 Bathroom: 5 Location: KTK Tel:077-566888



- Size: 4.5x10m Floor: 1 Bedroom: 2 Bathroom: 1 Location: KTK Tel:077-566888

· Tel: 077-566 888 · 4 Bedrooms

· Location : Toul Kork



L.Size: 37x12m Sell: 2 Flat Rent: only 1 flat in ground floor Location: KTK Tel:077-566 888



LAND FOR SELL

- Size: 15x40m = 600m²
- \$6,370/m²
- Hard Title

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Size: 4x16m Floor: 2.5 Bedroom: 4 · Bathroom: 4 · Location: KTK · Tel:077-566 888



Rent from 1st Floor to Top Floor · 4 Bedrooms · Location: KTK · Tel:077-566888



- Size: 30x40m = 1200m²
- \$2,800/m² (Hard title)

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· Tel: 077-566888 · Size: 12x18m · Location : Toul Kork



Size: 5.5x48m Total: 390m² · Hard Title Location: KTK Tel:077-566888



L.Size: 14x25m Floor: 3 Bedroom: 4 Bathroom: 5 Location: KTK Tel:077-566888



·L.Size: 7x25m · Hard Title · H.Size: 5x16m · Tel: 077-566888



Size: 4x16m Floor: 2 Bedroom: 4 Bathroom: 5 Location: PPT Tel:077-566888



Size: 4x16m Floor: 2 Bedroom: 4 Bathroom: 5 Location: PPT Tel:077-566 888

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[e]:business@aapgroup.com.kh
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[f]:	(855-23) 210 894
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wi:www.Alext	toriabuildmart.com

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	www.midea.com.ch

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[a]: Time Tower (9th floor) #331, St 271, 12311, Phnom Penh, Cambodia. [t]: (855-15) 569 888 [e]: (855-15) 569 888 [w]: www.fosroc.com	[a]:A-50/A-51, La Siene, 12301, Phnom Penh [t]: (855-23) 231 878 [f]: (855-23) 6 2222 09 [e]: ecmsale@jit.com.kh [w]: www.jit.com.kh	HONGKONG FUJI ELEVATOR CO.,LTD [a]: #10, St.105K, 12406, Phnom Penh [m]:(855-23) 504 1 888/ 11 880 686 [m]:(855-89) 335 453/ 15 6666 82 [e]:	[a]:#51, St.271, 12307, Phnom Penh [t]:(855-23) 211 854 [f]:(855-23) 214 067 [e]:kimseng.thai@jcmnippon.com [w]:www.jcmnippon.com
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[a]: No. 51, Street Hanoi (1019), 12101, Phnom Penh, Cambodia. [t]:(855-23) 990 214 [f]:(855-23) 990 215 [e]:sky1686@hanwha.com [e]:english.hanwhacorp.co.kr	[a]:#69I, National Road 6A, 12110 Phom Penh, Cambodia. [t]:(885-23) 43 22 77 [e]:khorn@empirepools.com.kh [w]:www.empirepool.com.kh	HANWHA THINK BIOTECH (CAMBODIA) CO., LTD. [a]: #24, St. 337, 12151 Phnom Penh [t]: (855-23) 990 214 [f]: (855-23) 990 215 [e]: sky1686@hanwha.com [e]: english.hanwhacorp.co.kr	[a]: #239H,NR.6,Phnom Penh [t]: (855-23) 430 436 [f]: (855-23) 430 245 [e]: info@knncambodia.com [w]: www.knncambodia.com
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[a]: #245, St. Tep Phorn, 12156, Phonm Penh [t]: (855-23) 997 725 [f]: (855-23) 993 942 [e]: info@dhinimex.com [w]: www.dhinimex.com [w]: DYNAMIC CHEMICALS CO.,LTD.	[a]:F14 KHM Industrial Park, 12405 Phnom Penh [t]:(855-99) 89 7777 [e]:kangsen@fuxinsteelbuildings.com.kh [w]: www.fuxinsteelbuildings.com.kh	HOT DIP GALVANI FACTORY CO.,LTD [a]:	[a]: #240, ANINA Building, St.271, 12351, Phnom Penh. [t]: (885-89) 666 587 [e]: takao-ha@kisco-net.jp
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[a]:#233, St. 42P, 12101 ,Phnom Penh [t]:(855-23) 66 88 788 [m]:(855-16) 928 929 / 12 909 098 [e]:info@etscambo.com [w]:www.etscambo.com	[a]: #382, Street 271, 12102, Phnom Penh, Cambodia. [t]:	INTERNATIONAL CONSTRUCTION SOLUTION CRANES (CAMBODIA) CO.,LTD. [a]: B-Ray Tower (8th Floor), No.166, Norodom Blvd, 12301, Phnom Penh [t]: (855-97) 369 3181 [e]:ratnak1same@gmail.com	Lotus Green Team Co.,Ltd [a]: #24, St. 552, 12151, Phnom Penh [t]: (855-23) 555 0708 [m]: (855-12) 388 609 [e]: info@lotusengineering.biz [w]: www.lotusengineering.biz

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[a]:#20b, St. 282, 12302, phnom Penh [t]:	PCG PCG CO-OPERATION CO., LTD [a]: #315 Str.110, 12202, Phnom Penh [m]: (855-17) 453 992 [f]: 662 717-0032 [e]: heludom@yahoo.com [w]: www.pcgco-o.com	Rapid Freight Logistics (Cambodia) [a]: 5th floor of KT Tower, No. 23, Street 112, 12155, Phnom Penh, Cambodia. [t]: (885-23) 884 059 [f]: (885-23) 884 069 [e]: tona@rfflogistics.com	SYN TAI HUNG (CAMBODIA) CO.,LTD. [a]: #18 St.598, 12104, Phnom Penh. [t]:(885-23) 998 646 [e]:veasna.ing@syntaihung.com
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Minebea MINEBEA (CAMBODIA) CO.,LTD. [a]: Phnom Penh Special Economixc Zone, National Road 4, Sangkat Phleung Chhes Rotes, Khan Posenchey, Phnom Penh, Cambodia [t]: (885-16) 207 385 [e]: (585-16) 207 385	PEB STEEL BUILDING CO., LTD a # J-06, Jade, 12306, Phnom Penh	SUNH UR SUN HOUR GROUP	SATO KOGYO (CAMBODIA) CO_LTD. [a]: National Road No.4 Sangkat Kantouk, Khan Posenchey, Phnom Penh. [t]:
MULTICO MS (CAMBODIA) CO., LTD a :#168, NR 6A, 12110, Phnom Penh t :	PROFESSION ENGINEER PLUS. CO.,LTD(PEP) [a]:#5B St. 271, 12102 Phnom Penh [t]:(855-23) 880 853 [f]:(855-23) 880 823 [e]:info@hsh.com.kh [w]:www.hsh.com.kh	SPORTS ENGINEERING AND RECREATION ASIA (CAMBODIA) CO., LTD. [a]: Camnet build., 4th Flr., No.412, Preah Norodom Blvd., 12301, Phnom Penh [t]:(855-23) 211 614/211 615 [f]:(855-23) 211 617 [e]:	STAR 5 STAR 5 DEVELOPER PVT LTD. [a]: No. 124, St. 3, 12301 Phnom Penh [t]:(855-23) 6224 555 [e]:info@star5developers.com [w]:www.star5developers.com
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MEANCHEY INTERNATIONAL INVESTMENT CO.,LTD [a]#90, Nation Road. 2, 12353 Phnom Pen [t]:(855-23) 595 595 [e]:info@borey999.com [w]:www.borey999.com	PCGEC ENGINEERING AND CONSTRUCTION CO.,LTD [a] No. 315 Str.110, 12202, Phnom Penh [m](855-23) 963 124 / 125 / 126 [f]:(855-23) 963 122 [e]:cmkh@thecorpgrp.com [w]:www.thecorpgrp.com	[e]:stl368@yahoo.com [w]:www.stl-cam.com.kh SOMA CONSTRUCTION & DEVELOPMENT CO., LTD. [a]:#2C(SomaTower6F)St.120,12209PhnomPenh [t]:(855-23) 227 989 [ff]: (855-23) 227 979	T-RO CONSTRUCTION CO., LTD. [a]: #281, St. Preysar, 12400, Phnom Penh [m]:(855-17) 999 007 [m]:(855-12) 236 555 [e]:
MIXTRA ELECTRIC CO.,LTD a]:	P. K LIGHT BLOCK CO. LTD. [a]: #05, 12201 Phnom Penh [m]: (855-11) 440 808 [m]: (855-87) 440 808 [e]: kyheang12@gmail.com	e]:info@smcd.com.kh [w]:www.smcd-construction.com.kh IA SERE SOMA TRADING COMPANY LIMITED [a]: #290, St.93, 12211, Phnom Penh [t]:(855-23) 65 7777 1 [e]:ecaserel@somatrading.com.kh [w]:www.somatrading.com.kh	CONSTRUCTION CO.,LTD [a]:# 80, St.273, 12104, Phnom Penh [t]:
MPM Mekong Property Management Co.,Ltd [a]:#87, 89, 91, Street 199 12306, Phnom Penh. [t]:	al: #43-44, NR. 5, 12104 Phnom Penh [t]: (855-23) 901 999 [e]: info@phnompenhprecast.com [w]: Phnom Penh Plastic	SEA TOP LOGISTICS (CAMBODIA) CO., LTD. [a]:	[a]:# 99A, St. 143, 12304, Phnom Penh [m]:
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[a]: #431, St. 93, 12258, Phnom Penh [t]: (855-23) 998 609 [m]: (855-92) 195 754 [e]: sale@decastle.net	[a]:#139, Russian Federation Blvd, 12405 [t]:(855-23) 866 628 / 866 638 [f]:(855-23) 866 618 [e]:saleskobe@kobelcocambodia.com [w]:www.kobelcocambodia.com	[a]:#177, St.598, 12101 Phnom Penh [m]:Khmer (855-15) 95 20 68 [m]:English (855-89) 20 77 89 [e]:sokeagarden@gmail.com [w]:www.sokeagarden.com	TK GENERATION CO., LTD. [a] #83,Rd.1 (Borey Villa Toul Sangke), St. 598, 12105 [t]:
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TPB-TV DEVELOPMENT CO., LTD. [a]: No. 1, St. 21B, Phum Takhmao, Sangkat Takhmao, Takhmao Town, Kdandal Province, Cambodia. [t]:(885-88) 789 5555 [e]:(885-96) 789 5555 [e]:	VANN SOPHY GROUP CO., LTD. [a]: #28Eo St. 173, 12312, Phnom Penh [t]: (855-23) 665 65 66 [f]: (855-23) 999 904 [e]: gio-police@yahoo.com [w]: www.vannsophylogistics.com	Construction, Architect, Design, Consultant and Construction Management Listing	ATS CAMBODIA [a]:# 19, St. 209, 12306, Phnom Penh [t]:
TOP TAI SCAFFOLDINGS INTERNATIONAL CO.,LTD. [a]: No. 8 B, St.351, 12355 Phnom Penh. [t]:	VOOLIM COMPANY LIMITED [a]:.#8, Lum Thmey (St.), Band ita Mong Reththy (St. 1928), 12101 Phnom Penh [t]:(855-23) 65 66 888 [e]:admin@voolim.net	7NG GROUP CO., LTD. [a]:#124, Sothearos, Phnom Penh [m]:(855-12) 380 830 [f]:(855-23) 555 1334 [e]:vannyrcaf@yahoo.com [w]:www.7nggroup.com.kh	[a]:#20B, St.288, 12300, Phnom Penh [t]:
T & B IMPORT EXPORT AND CONSTRUCTION CO.,LTD. [a]:No. 47, St. 210, 5 Village, 12207, Phnom Penh [t]:(885-12) 92 44 48 [e]:hengvuthy45@gmail.com	Vattanac transformers Supply Co.,Ltd [a]:#22A, St.616, 12152 Phnom Penh [t]:	[a]:# A11-A13, St. 271, 12306, Phnom Penh [m]:	[t]
UMG CAMBODIA [a]:# 48, NR 4, 12401, Phnom Penh [t]:(855-23) 729 217/218	[a]:#58, St. 294, 12302, Phnom Penh [t]:(855-23) 6666 090 [e]:info@vstrand.com [w]:www.vstrand.com	[e]:business@aapgroup.com.kh [w]:www.aapgroup.com.kh ACME EQUIPMENT PTE LTD [a]: 11 Buroh Street Singapo re 627550	[a]: #13, Kh. Russey Keo, Phnom Penh [t]: (855-23) 986 814 [f]: (855-23) 987 217 [e]: BKE@online.com.kh [w]: www.bke.com.kh
[f]:(855-23) 729 217 [e]:info.umgc@umgroups.com [w]:www.umgcambodia.com	V.W GAS CO.,LTD. [a]: No.63wc, Street 4R, 12105, Phnom Pen, Cambodia. [t]:	[t]:	BRANCH OF SINOHYDRO CORPORATION LIMITED. [a]: 27th Flr., Canadia Tower, No. 315, Ang Duong, 12202 Phnom Penh [t]:(855-23) 666 966 6 [f]:(855-23) 959 696
[a]: #22, st. 242, 2nd FL 12258, Phnom Penh [t]:(855-23) 636 5555 [f]:(855-99) 993 323 [e]:unktrading@gmail.com [w]:www.unktradingblogspot.com	[e]:watbunthong@vw-gas.com [W]:www-gas.com WIKI TRADE COMPANY LTD. [a]:#857, St. 110, 12102 Phnom Penh [t]:(855-23) 887 168	[a]:# 7, St. 504, 12307, Phnom Penh [t]:	e :kimsovan@hotmail.com w :www.sinohydro.com Branch of Heerim Architects & Planners Co.,Ltd No. #445, 12f Street Monivong khan
UC DESIGN BUILD CO.,LTD. [a]: # 130, Steet 245, 12310,Phnom Penh. [t]:	[f]:	[a]: #87-89-91 (IFloor), 12306 Phnom Penh [t]: (855-23) 210 894 [f]: (855-23) 210 894 [e]:sean.sothea@Alextoriabuildmart.com [w]:www.Alextoriabuildmart.com	7Makara, Phnome Penh, Cambodia. [t]:(885-12) 837 914 [e]:camhan@heerim.com [w]:www.heerim.com
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UNIVERSAL STEEL BUILDINGS CO., LTD [a]:#18A, St.598, 12107, Phnom Penh. [1]	YUN XIANG GLOBAL CONSTRUCTION CO.,LTD [a]: #C43, St.11, Phnom Penh [t]: (855-88) 7331 333 [t]: (855-96) 3986 283 [e]: happystep2003@yahoo.com	[e]:alpha.builder@yahoo.com [w]:www.alphaapc.com Angkor Engineering & Architecture [a]:#23, KT Tower, 4 th Flr., Room 402 [t]:#25, 5668	Borey Kamkor Construction Co., Ltd. [a]: Snoul Village, Chbar Morn City, Kg. Speu [t]:(855-25) 987 228 [m]:(855-12) 969 596 [e]:sokchea_79@hotmail.com
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[m]: (855-77) 888 378 [m]: (855-77) 998 668 [e]: info@von-chimin.com [w]: www.von-chimin.com	[t]: (855-23) 220 140 [f]: (855-23) 220 140 [f]: (855-23) 220 140 [f]: www.zamilsteel.com.kh [w]: www.zamilsteel.com.vn	ASIA CONCRETE COMPANY LTD. [a]# 121, St. 1800 (598), 12108 Phnom Penh [t]:(855-23) 863 666/69 [f]:(855-23) 863 670 [e]:aihorlim@ymail.com	Camatec Engineering & Construction [a]:#539Eo, St.128, Phnom Penh [t]:(855-23) 883 311 [f]:(855-23) 883 511 [e]:info@camatec.com.kh [w]:www.camatec.com.kh
[a]: #55 D , St. 70 , 12201, Phnom Penh [t]: (855-23) 966 252 [f]: (855-23) 966 251 [e]: info@vrkcorporation.com [w]: www.vrkcorporation.com	[a]: 6 th Floor, Royal Group Buiding NO.246. Monivong Blvd, Phnom Penh [t]:(855-85) 870 555 [e]:info@ysgtrading.com [w]:www.ysgtrading.com	Asia Engineering Co., Ltd. [a]:#110, St. 148, 12200, Phnom Penh [t]:	CamboBuild Construction Chemical Co., Ltd. [a]:#31B, St.271, Kh. Sen Sok, Phnom Penh [t]:

Cam E.S Co., Ltd. [a]:#20, St. 606, 12152 Phnom Penh [t]:(855-23) 882 704 [m]:(855-12) 986 576 [e]:tiveasuon@cames.com.kh [w]:www.cames.com.kh	David Construction & Import Export Co., Ltd. [a]:	Expert Plan Decor [a]:#190, St.336 & 255, Phnom Penh [t]:	ET&S Engineering Import Export [a]:# 233, St. 42P, 12101 ,Phnom Penh [t]:(855-23) 66 88 788 [m]:(855-16) 928 929 / 12 909 098 [e]:
Camcal Co., Ltd. [a]:#78, St.360, 12308 Phnom Penh [t]:(855-23) 993 499 [f]:(855-23) 993 488 [e]:	[a]: #18ABC, St.110, 12155 Phnom Penh [t]: (855-23) 992 299 [f]: (855-23) 993 299 [e]: info@degsolution.com [w]: www.deg.com.kh	# 675 A, St, 60 K, Tangoun Village, 12406, Phnom Penh, Cambodia. [t]:(855-23) 890 205 [e]:(100 (100 (100 (100 (100 (100 (100	W :
CAMCONA GROUP CO., LTD. [a]:#20, St. 554, 12151 Phnom Penh [t]:(855-23) 884 480 [m]:(855-12) 222 030 [e]:	[a]:#Č45, St.369, 12101 Phnom Penh [t]:	[w]:www.ecoaec.com G Holdings Ccompany Ltd. [a]:#12, St.392, Phnom Penh [t]:(855-23) 214 421 [f]:(855-23) 214 421	W :h HUA CHUANXIN INTERNATIONAL CONSTRUCTION CO.,LTD a : # C10, St.112, Sk. Chamchav, Kh. Posen Chey, Phnom Penh t :(855-97) 877 95 98
CH STEEL WIRE INDUSTRIES (CAMBODIA) CO.,LTD. [a]: Lot No. P2-073, National Road 4, PPSEZ, Sangkat Kantouk, Khan Porsenchey, Phnom Penh, Cambodia.	DNG Group [a]:#15B, St. 105 & 198, Phnom Penh [t]:(855-23) 215 481 [f]:(855-23) 215 482 [e]:dng11111@yahoo.com Double Decor	[e]:nfo@g-holdings.com.kh [w]:www.g-holdings.com.kh [a]:#189, Road Samdech Chea Sim, Chres Village, 12101, Phnom Penh [t]:(855-78) 777 683/ 76 5555 456	iLi Consulting Engineers Mekong Ltd. [a]:#41, St.588, 12152, Phnom Penh [t]:855-23) 884 284 [f]:855-23) 987 907 [e]:mail@ili-consult.com
[t]:	[a]: #7C, St. 289, Phnom Penh [t]: (855-23) 638 8 768 [m]: (855-12) 688 768 [e]: dd indes@yahoo.com [w]: www.double-decor.com	GROUP FOUR GROUP FOUR ARCHITECTS & ENGINEERS [a]:#16, St.1954, 12101, Phnom Penh [t]:(855-23) 6300 081	[W]:www.ili-consult.com Ching Decor
[t]:(855-23) 633 7088 [e]:canrich_machinery@yahoo.com Cemp Engineering Co., Ltd. [a]:#9C, St. Lum, Phnom Penh	DP - Decor Plaza Import Export Co., Ltd. [a]: #148Eo, St.245, 12311 Phnom Penh [t]:(855-23) 213 121 [f]:(855-23) 213 221 [e]:choub_chean@yahoo.com Duong Heng Enterprise Construction	[m]:(855-88) 8550 005 [e]:business@g4cambodia.com [w]:www.g4cambodia.com GS Engineering & Construction [a]:#132, St. 3, IFC Bld., Phnom Penh	ISI STEEL CO., LTD. [a]:#195-201, St. 217, 12156 Phnom Penh
[t]:(855-23) 969 718 [f]:(855-23) 969 717 [e]:info@cemp-engineering.com [w]:www.cemp-engineering.com	[a]: #92, St.110, 12156 Phnom Penh [m]:(855-12) 846 551 [m]:(855-12) 320 888	[t]:	t (855-23) 881 188 f] (855-23) 885 318 e]: sales@isisteel.com.kh www.isisteel.com.kh international construction solution cranes (Cambodia) Co.,Ltd.
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[e]:cgngroup@hótmail.com [w]:www.cgncambodia.com CSA - Chea Sakal Aphivath Co., Ltd. [a]:#70Eo, St.336, Phnom Penh [m]:(855-12) 524 748 [e]:cheasakal.csa@gmail.com	Eng Kaing Development Corporation [a]: #223, St.182, Phnom Penh [t]: (855-23) 882 360 [m]: (855-11) 561 168	Home Design Furniture [a]: #259 Youtapol Khemarak Phomin (St.271), corner os St.183, 12306, Phnom Penh [t]:(855-23) 210 502 [e]:info.homeproducts@gmail.com	[a]:
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[a]: #21, St. 334_L57, 12302 Phnom Penh [t]: (855-23) 220 525 [f]: (855-23) 211 788 [e]: info@LCC.com.kh [w]: www.LCC.com.kh	OVERSEAS CAMBODIA INVESTMENT CORPORATION [a]:#315 St.93±110, 12202 Phnom Penh [t]:(855-23) 868 222 [f]:(855-23) 868 222 [f]:canadia@canadiabank.com.kh [w]:	SOMA CONSTRUCTION & DEVELOPMENT CO., LTD. [a]:# 2C, St.120, 12209 Phnom Penh [t]: (855-23) 227 989 [f]: (855-23) 227 979 [e]: info@smcd.com.kh [w]: www.smcd-construction.com.kh	[a]: # 130, Steet 245, 12310, Phnom Penh. [t]:
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VOICE ALARM DETECTOR



YDS-H02

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All	Equipped 360°
6	blinking LED to
- 1	indicate fire alert

Model	YDS-H07	7011-4102
Function	Smoke Detector	Heat Detector
Vitorking Saturke / Temperature	Working Smoke 15%	Working Temperature 65°C
Battery	DC3V / 1300 mAH Lithium Battery	
Sound Output	Above 80db	
Anthers	0°C-50°C	
Material	Flame retardant ABS enclosure	
Dimensions	102 (Dia.) = 43 (H) mm	
Weight	Approx. 135g	Approx. 113g

EN/CN Voice Alarm Evacuation

After LED flashes 3 times, will continuous "FIRE" notifications. Fault: Continuous "ERROR" notifications in case of fault.

Automatically test function Low voltage: below 2.65V, every 88s continuous "SIREN" notifications

Note: in order to detect the fire early, the device must install avoid corner and follow



Long battery life

up to 10 years

Protection Feature Built-In USB/SD/AUX/FM

Automatically Playback

Built-in IR Remote Features Emergency Power Supply Unit

Conventional Fire Alarm Control Panel **Voice Evacuation System**



Detectors & Other Accessories

· Flame retardant ABS Enclosur















Introduction

The detector adopts the photoelectric detection principle where, in the event of fire, smoke particles enter labyrinth where light that strikes the particles is scattered and amplified by a photoelectric receiving component. When the smoke concentration exceeds the preset warning level, the alarm will sound. This provides a sensitive, rapid, and accurate detection of fires.

Feature

To prevent the ingression of dusts, insects, and other foreign bodies, triggering false alarm.

Photoelectric detection component, rapidly detects high smoke concentrations and triggers the alarm with excellent stability

High sensitivity. Not easily interfered. To emit light at 360° beam angle for allover illumination with no blind spots.

A green indicator light represents proper standby mode.

Easily maintained and reusable

Neutral line circuit

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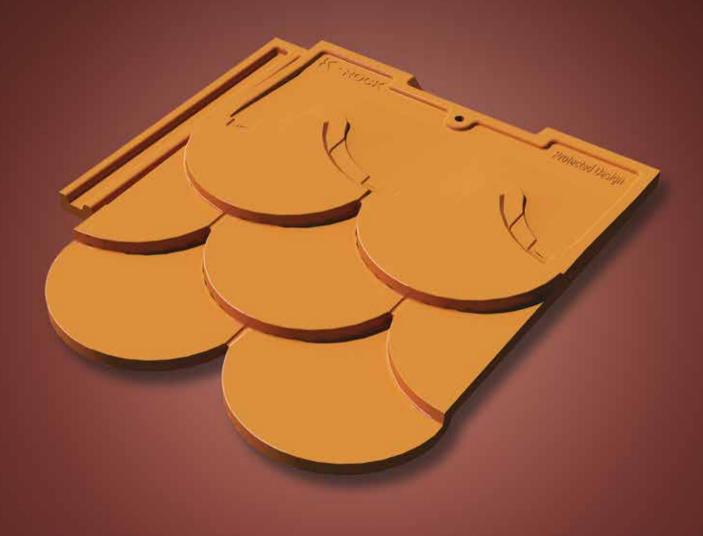


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