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Message from the CHAIRMAN of the Cambodia Constructors Association (CCA)

Thank you.

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Western Pacific Contractors'

Associations (IFAWPCA)

As chairman of the Cambodia Constructors Association (CCA), I am honoured to deliver a message to all our readers of Construction and Property Magazine, especially those at construction and property-related firms and institutions. I have been very heartened to witness the dynamic growth of Cambodia's construction sector, evidenced by the construction of satellite cities, modern skyscrapers, residential blocks, condos, commercial buildings, modern shopping centers, office buildings, and international standard hotels.

This has happened in large part due to the confidence both local and international investors have in the political and economic stability in the Kingdom under the wise leadership of **Samdach Akka Moha Sena Padei Techo Hun Sen**, the country's prime minister.

The government considers the construction sector to be one of the nation's economic pillars, and has allowed CCA to aid in the sector's development to bring it in line with its development goals and to boost construction standards, especially during the process of ASEAN economic integration. These efforts will help Cambodia conform to ASEAN's overarching goal of "One Community, One Destiny."

CCA is a non-profit association registered in full compliance with the laws of the Kingdom of Cambodia. In order to carry out government policy and cement the private sector's role as the nation's economic driver, CCA does all it can to help ensure the construction industry is reliable, productive, accountable and can compete effectively in local and international markets. Moreover, CCA continually seeks ways to provide benefits to its members and help bring each up to international standards of quality and classification.

Lastly, on behalf of all the members of the Cambodia Constructors Association, I hope and believe that construction and property-related companies operating in Cambodia will register for CCA membership to join our ongoing drive to develop the country, implement policies laid out by the Royal Government and those put in place recommended by ASEAN to help us secure a bright, prosperous future.

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From the PUBLISHER

2017 saw sustained growth in Cambodia's construction and property industries following the advent of the ASEAN Economic Community. As a result of the AEC and economic growth, Cambodia has seen an increased inflow of overseas investments into these industries.

Published through support from the Cambodia Constructors Association (CCA), Construction & Property Magazine is one of the catalysts to help maximise the benefits of regional integration for Cambodia. This bi-monthly magazine features four main sections comprising interesting topics, empowering messages, useful information and data related to the sectors.

The first section looks at overall developments in construction locally and internationally, including new and ongoing projects and their impact on the nation's economic growth. The second section highlights general information and activities relate to the CCA, whose goal is to promote the construction industry in the kingdom. The third part looks at latest updates on major development in the real estate sector. Lastly, the magazine offers a directory of construction and property firms where readers can find service providers or future business partners.

Now publishing our 34th Issue (July-August 2018), you will find the latest information and expert analysis on local and regional construction and property projects in our three main sub-sections.

In Construction, the new deep water facilities at the Sihanoukville Autonomous Port are inaugurated with plans for further expansion, the Phnom Penh-Sihanoukville Expressway is set to begin work in November and the first ever Tall Building Forum is hosted in Phnom Penh.

Our Association news section focuses on the upcoming 5th Annual Cambodia Construction Expo, the CCA's participation in the China-ASEAN Decoration & Upholstery Cooperation Forum and the nationwide launch of the CCA-supported construction site safety manual.

In Property news, the Ministry of Land Management, Urban Planning and Construction announce the addition of QR codes to new land titles, we have a focus on how to maximize returns on rental investments and finally how the SSEZ is set to become the 'Shenzen of Cambodia'.

Overall, I firmly believe that Construction & Property Magazine serves to help Cambodia's construction and property sectors flourish. Our information and insights help attract foreign investors and business people and help those already here remain well informed about the latest developments in these dynamic, exciting and rapidly expanding sectors.

I would like to take this opportunity to congratulate and thank all of our CCA members, partners and readers and wish them continuing success for the second half of 2018.

> Sincerely Yours, MEAS Proeksa

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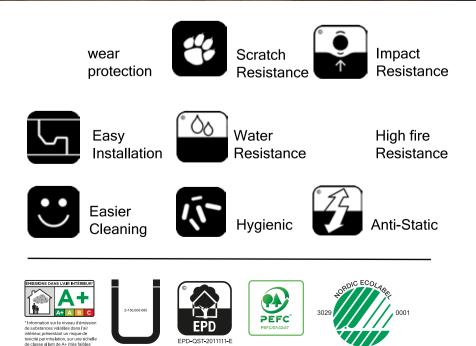
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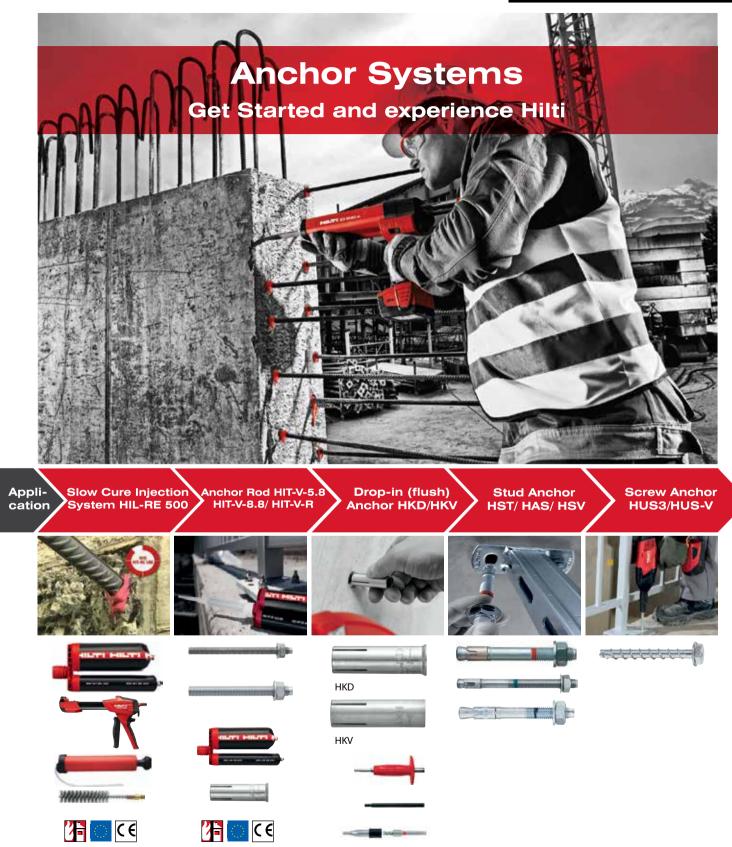








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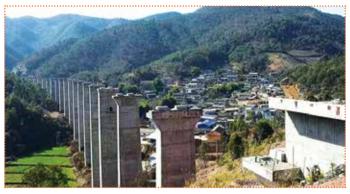


Thailand to announce high-speed rail tender

onstruction tenders for the first phase of the highspeed rail link linking Thailand to China will go out in Q4 2018, according to the Thai transport minister.

Tenders for the first 253km phase are expected to be worth USD5.5 billion and will go out as soon as China finalises the detailed designs and the Thai government have approved them, transport minister Arkhom Termpittayapaisith announced on 21 June.

This first phase will run north east from Bangkok to Nakhon Ratchasima. Once bidding starts on the construction contract,



the ministry will begin the design process for the USD5.2bn second phase, which will run 355km from Nakhon Ratchasima to Thailand's border with Laos.





G erman corporation Siemens has committed itself to China's Belt and Road Initiative (BRI) by signing more than 10 agreements with large Chinese companies involved in the program in June. Siemens expertise in power generation, building technology and manufacturing are expected to be the key areas of cooperation with state-owned groups such as China Gezhouba Group, China Railway Construction Corporation and China Civil Engineering Construction Corporation among others.

The German giant held a "Belt and Road International Summit" in Beijing to sign the agreements with more than 1,000 representatives from governments, enterprises, investors, financial institutions and think tanks from more than 30 countries and regions attending.

Siemens said they will examine opportunities in Indonesia, the Philippines, Nigeria, Mozambique and South America.

Malaysia cancels high-speed rail link

ollowing the shock result of the Malaysian general election, a further surprise came when new Prime Minister Mahathir Mohamad canceled the multi-billion-dollar project to build a high-speed railway between Kuala Lumpur and Singapore in June.

Despite being subject to a number of form contracts and agreements, the decision was justified, according to Mahathir in an interview with the *Financial Times*, to avoid the nation going bankrupt.

Malaysia "needs to do away with some of the unnecessary projects, for example the high-speed rail, which is going to cost us RM110 billion [US\$27.6bn] and will not earn us a single cent", he said, adding, "That will be dropped."

The enormous property development planned around the



railway terminus, Banda Malaysia (above) is also likely to come under scrutiny as part of investigations into corruption of the former PM and of the large inflows of Chinese funding. ភ្លំពេញ ត្រីខាស ខ្លេន PHNOM PENH PRECAST PLANTS

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Local

Aeon Mall 2 Sen Sok opens doors

second giant Aeon mall opened its doors in Sen Sok District on 30 May following the success of the first Aeon Mall in the Tonle Bassac area.

The Aeon Mall 2 Sen Sok is the second mall investment by Japanese company Aeonmall (Cambodia) Co., Ltd. and is worth more than USD120 million.

The mall is located on more than 10 hectares of land on the Pong Peay City Project site and features a total of 151,000 square metres of floor area and 70,500 square metres of leasable area. This mall is even larger than the first Aeon mall with vehicle parking capacity for up to 2,500 cars and 2,000 motorbikes.



Cambodia needs 35,000 engineers from 2018 to 2020

35,000 qualified engineering professionals are needed in Cambodia from 2018 to 2020 to fulfill the high demand of the current market, according to a Japan International Cooperation Agency (JICA) report.

"Counting until December 2017, the Board of Engineers Cambodia has trained and legally registered a total of 3,045 engineers of whom 76 percent are specialised in civil engineering," said H.E. Pich Sophorn, Secretary of State at the Ministry of Labour and Vocational Training during the seminar, "However, this number is still very low comparing to the actual need of the current market in Cambodia nowadays."

This high demand for engineering professionals is due to the rapid increase of construction projects in Cambodia over the past decade.

Cambodia's first skytrain ready for SEA Games 2023

Construction on Cambodia's first ever sky train, running from Central Market to Phnom Penh International Airport, is expected to start soon after the feasibility study by the Japan International Cooperation Agency (JICA).

The sky train will be 18 kilometres long and be constructed with Japan development aid of between USD800 million and USD1 billion.

"The train project is currently under study by JICA, which will take one or two-years to be completed. This project is going ahead without cancellation", said H.E. Va Simsorya, spokesman for the Ministry of Public Works and Transportation, echoing the earlier comments by H.E. Sun Chanthol, Minister of Public Works and Transport to an online news portal. The Minister also made the comments to offset rumours that the project has been cancelled due a lack of financial assistance.



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Chinese company buys five plots in Chroy Changvar for future projects

Chinese firm, Jiayuan International Group, has recently entered into an agreement to acquire five plots of land in Chroy Changvar district at a cost of USD35.6 million for their future residential and commercial projects.

The combination of five plots comprises a total area of approximately 508,140 square metres, which could be expanded to 3.5 million square metres in the future.

The plots are located along National Highway 6, at Bak Kheng in Chroy Changvar district, which will be developed as a satellite city in anticipation of attracting a large population due to the increasing suburbanisation in Phnom Penh.

The purchase is part of the company's strategy to develop quality projects in countries and regions along the route of the Belt and Road initiative.



Chinese-Khmer cement factory opens in Battambang province



Prime Minister Samdech Hun Sen presided over the inauguration ceremony of the Battambang Conch Cement Factory in Rotanak Mondol district, Battambang province on the morning of 31 May.

Built on 316 hectares, more than USD230 million was invested in the factory by Chinese firm Conch International Holding (HK) Limited together with Cambodian company Battambang KT Cement Co.,Ltd. The new factory is capable of making up to 5,000 tons of cement per day or equal to about 2 million tons per year.

Cambodia currently has four cement factories which can produce up to 7 million tons per year in response to the current high demand from the construction industry.

Completion of Neang Kong Hing walkway delayed to end of 2018

The completion of Neang Kong Hing walkway has been delayed to the end of 2018 despite the initial plan to be finished by last month, according to Phnom Penh Municipal Hall spokesman Met Measpheakdey.

Work on the walkway has now progressed to stage 3 as another bridge section was installed on 19 May.

The Overseas Cambodia Investment Corporation (OCIC) began work on the USD3 million walkway 7 months ago as part of their award-winning 11-hectare Olympia City development in central Phnom Penh. The walkway will span the five-way intersection where Charles de Gaulle Boulevard and Oknha Tep Phan Street meet.









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Local

Briefs

Mekong River bridge planned for Kratie province

Prime Minister Samdech Hun Sen has announced that the government of Cambodia is planning to build a new bridge in Kratie province crossing the Mekong River to Kampong Thom province.

The announcement was made on 25 April when the PM presided over the inauguration ceremony of the University of Kratie.

"This bridge will help ease the transportation of the locals in both Kratie and Kampong Thom. Going to Kampong Thom from Kratie won't be a long way anymore; we can just cross the bridge without having to go backward. This shortcut will decrease the distance from Kratie to Kampong Thom to only about 129 kilometres," said PM Samdech Hun Sen.

Construction of the bridge is planned for 2019 according to PM Samdech Hun Sen.Samdech Hun Sen.



Poipet-Phnom Penh rail link renovation to complete by July



The Ministry of Public Works and Transport launched a train service from Pursat to Battambang province on 29 May which is the third milestone for the ministry towards the goal of completing the Poipet - Phnom Penh line by July this year.

As of May, the Ministry has so far finished a total of 220 kilometres line all the way from Poipet to Pursat province by using the government budget of USD84.3 million.

Meanwhile, the line from Pursat to Phnom Penh is scheduled to be done by July. After that, Cambodia will see 386-kilometre Poipet-Phnom Phnom Penh line completed.

PM breaks ground on USD200m NR No.3 improvement project

Prime Minister Samdech Hun Sen presided over the groundbreaking ceremony of the National Road No. 3 improvement project connecting from Chom Chao to Kampot town on 7 May.

The improvement project runs 134 kilometress connecting Chom Chao to Bek Kus and then to Kampot town. From Chom Chao to Bek Kus, the road will be broadened to four lanes of 24.5 metres wide using asphalt concrete. Fom Bek Kus to Kampot, the road will remain two lanes, but will be widened to 12 metres.

The 48-month project is being implemented under a combined budget of USD200 million from the Cambodian government and a preferential buyers' credit loan from the government of China.





មំពខ់នីមទ័រ សញ្ញាតត្រ្ត និមិត្តសញ្ញានៃគុណភាព

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Briefs

Prince Real Estate to build industrial park in Kampong Speu

Prince Real Estate Group is investing in the construction of an industrial park on more than 24 hectares of land along National Road No. 3 in Kong Pisei District of Kampong Speu province.

Ground was broken on 28 May at the site of the business centre called Cam MJ Development Park Co., Ltd. When complete, it will be another major industrial and commercial complex for Cambodia located just 35 kilometres from the capital Phnom Penh.

The site covers an area of 245,912 square metres and will be developed to be host agriculture-related facilities, factories, convention and exhibition centres, an inland port, offices, warehouses, condominiums, a shopping mall and more.



USD261 million spent on upgrading NR No.5 Prek Kdam - Pursat to 4 lanes



Prime Minister Samdech Hun Sen presided over the ground breaking ceremony on 26 May for the project to improve 135.24 kilometres of National Road No.5 between Prek Kdam in Kandal Province to Thlea Ma'am in Pursat province funded through a USD261 million loan from the government of Japan.

The project will upgrade this road section to asphalt concrete and expand it to 23 metres wide from two lanes to four lanes. With the completion timeframe of 48 months, the upgraded road will be opened to traffic in March 2022.

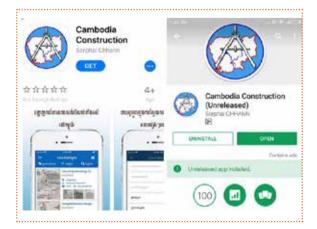
The section from Prek Kdam to Pursat is the second upgrade project on National Road No. 5 upgrade project following the Battambang - Banteay Meanchey section which was undertaken in March this year.

Cambodia Construction mobile app launched

www ith the rapidly increasing numbers of construction projects across the country, a mobile application has been developed aimed at providing useful information for the sector.

Developed by Dr. Chhann Sorphal, deputy director general of construction of the Ministry of Land Management Urban Planning and Construction (MLMUPC), the Cambodia Construction app provides reliable information about construction projects, building and construction materials pricing in Cambodia.

Launched on 8 June 2018, the app offers various information such as a list of construction companies, a list of construction projects and numbers of approval, material pricing, and laws and regulations on construction standards.





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Korea introduces

latest CCTV and parking control system technologies to Cambodia



n the 21st century technology world, why bother using manpower to control security and parking systems? It is time to stop using old-fashioned parking controls using several staff standing at the gate waiting to give the ticket to every vehicle entering the building.

Parking control systems can be a lot simpler by using a 'Smart' automatic control system that operates without having to use manpower.

Perhaps it may seem as though this technology is only being used in developed countries. But, surprisingly in developing countries where the construction and property sector is booming like Cambodia, this service has been available for more than 5 years already through Korean company GENTOP Inc.

The parking control system by GENTOP is a worry-free, full-function parking management system constructed for effective management even with a minimum of managing staff. The system can be optimised according to the parking environment which makes seamless communication feasible between vehicles that enter or leave buildings.

Another premier service GENTOP has brought into Cambodia is the CCTV system. The uniqueness that differentiates GENTOP from others similar kinds of services are the bidirectional surveillance system and the unmanned surveillance system, which allows the users to effectively and simply control the system by themselves.

A bidirectional surveillance system is a system which is installed in both directions by including two cameras to one package that face towards the road, removing the blind sights on the cross-searched areas and also making it feasible to record with natural backlight. The system can record both front and rear license plates of vehicles at the same time, aiming to maximise the crime prevention effect.

The unmanned surveillance system is a system designed to actively prevent various accidents and risk factor activities. It can be installed for various types of locations including offices, public facilities, and regular stores to help protect assets and lives in connection with a fire alarm system.

Beside the two highlight services, GENTOP is also providing other services vices including but not limited to broadcast equipment, instrumentation control, LED Display Solution, access control system, RFID system, CCTV system, TM/TC, Parking Control System, PLC, and Renewable Energy. Meanwhile, the Gentop's new technology in 2018 is geothermal heat pump and instrumentation control.

By seeing the opportunity and the high demand of this kind of technology in Cambodia, this Korean-based company established a Cambodia branch under the name of P.E.A.K Liscon Technology CO., Ltd in 2013.

Over the past five years, the company has completed many significant projects in the kingdom such as the parking system for the well-known and highly popular Aeon shopping mall, the Olympia City Project, and also to the Ministry of Land Management, Urban Planning, and Construction as part of its Cambodia CSR program. Moreover, Gentop have also set up the CCTV system for Vattanac Group Project, Canadia Bank Project, as well as the MRT construction.



Cambodia's biggest dam in Kratie Build or not build?

he proposed 2600-megawatt Sambor Dam in Kratie province backed by China has recently become a controversial topic both within and outside Cambodia after The Guardian reported on 16 May leaked data from a study showing that dam could 'literally kill' the Mekong River.

The assessment was carried out by the Natural Heritage Institute, and the result has been kept secret since it was first submitted last year.

As proposed, the Sambor hydropower dam will be the biggest dam in Cambodia. If built, it could generate up to 2,600 megawatts. However, to achieve this gigantic power, the hydropower plant would require an 18km-wide barrier across the river.

According to the results of the study published in The Guardian report, this 18km-wide barrier would block fish migration from the Tonle Sap a vital tributary to the Mekong and the spawning grounds upstream. It would also affect the plight of the dolphins, and the fisheries, livelihoods and nutrition of rural communities would all suffer, as well as precipitating the sinking of the Mekong delta in Vietnam. Regardless of the debate over whether or not the dam should be build, the Cambodian government has yet to release any official decision on the issue.

According to The Guardian, Deputy Secretary of State of the Ministry of Energy H.E. Ith Praing said that it is a very sensitive issue and too early to publish any kind of information on Sambor.

He also added that the government has yet to make any decision on this issue. However, if the dam is approved, the leading candidate to build it is China's Hydrolancang International Energy Company.

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Phnom Penh-Sihanoukville expressway construction to begin in November

ambodia's first-ever expressway, linking Phnom Penh to Preah Sihanouk province, is expected to start construction in November of this year, according to inter-ministerial officials who have been studying the project. Based on this timeline, the government is now actively developing a compensation plan for people who will need to be relocated to make way for the project.

"Based on our study project, we are working hard to begin construction of the road in November as expected," H.E. Va Simsorya, spokesman for the Ministry of Public Works and Transport (MPWT), told Construction and Property Magazine. "We are working on the process of compensation that will be given to people affected by the project." The highway will be built on a build-operate-transfer basis by the China Road and Bridge Corporation, which reached a deal with the Cambodian government in January, according to a report in the Khmer Times.

Construction of the expressway will require an investment of nearly USD2 billion and is expected to take four years to complete. When finished, the four-lane expressway will be 190km long, shaving 50km off the current 240km length of National Road 4.

"To reduce the amount of compensation to be distributed, we have changed the course of the highway at certain points to avoid major villages and crowded areas while the length has been shortened," H.E. Simsorya explained.

Meanwhile, the Council for the Devel-

opment of Cambodia also has recently announced the Cambodian PPSHV Expressway Co., Ltd as the company which will officially hold the rights to proceed with and own the Phnom Penh-Sihanoukville Expressway project.

Sample photo

According to an announcement on the CDC Facebook page, Cambodian PPSHV Expressway Co., Ltd has received the right to construct, operate, and do business on the Phnom Penh-Sihanuokville Expressway under the Build Operate Transfer (BOT) contract with the Government of Cambodia.

BOT is a form of project financing, wherein a private entity receives a concession from the public sector to finance, design, construct, own, and operate a facility stated in the concession contract.





តើអ្នកដឹងទេ? តម្លៃការផ្គត់ផ្គង់ប្រព័ន្ធទឹកក្នុងផ្ទះមួយមានតម្លៃត្រឹមតែ ១%នៃតម្លៃសរុបនៃផ្ទះមួយតែប៉ុណ្ណោះ (៣០០-៥០០ដុល្លា)។ ការប្រើប្រាស់ទុយោដែលមានគុណភាពអន់អាចសន្សំបានប្រហែល ៣៥ ដុល្លាទៅ ៦៥ដុល្លា ប៉ុន្តែនៅពេលដែលទុយោបែក ឬ មានបញ្ហាការធ្លាយទឹកអ្នកនឹងចំណាយអស់ប្រហែល ៧០០ ដុល្លា ដើម្បីធ្វើការជូសជុល។

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Chinese firm to build a new 300 hectare satellite city in PREY VENG PROVINCE

The Cambodian government has given a green light to Chinese firm Jiangxi Haihui Utility Co., Ltd to build a giant satellite city on more than 300 hectares in Prey Veng province.

The plan was proposed by Jiangxi Haihui Utility Co., Ltd during their official visit with Interior Minister Samdech Krolahom Sar Kheng on 29 May.

The new satellite city will be located in front of Prey Veng provincial municipality and will comprise of a business centre, industrial centre, residential projects, condos, an amusement park and more. "We have seen the potential of Prey Veng province and we want to develop the area to be a better place in the future. Our company's goal is to revitalise Prey Veng's economy by attracting more investors," said Mr Yu Hui Hua, president of Jiangxi Haihui Utility Co., Ltd.

Samdech Krolahom Sar Kheng stated that if the project happens, it will benefit Prey Veng province a lot as well as the whole of Cambodia. First of all, the project will help create more jobs for locals and will also help boost the construction industry in Cambodia. Last but not least, Samdech Krolahom Sar Kheng also gave advice to Jiangxi Haihui Utility Co., Ltd to strictly follow and obey the legal procedures of Cambodia to ensure the transparency and the long term business relationship between the Chinese firm and Cambodia.

Regarding the Chinese investment, Chinese firm Prince Real Estate Group has also recently broken ground on their industrial park known as Cam MJ Development Park Co., Ltd on 24 hectares of land in Kampong Speu province.

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Aluminium China 2018 to attract 20,000 visitors

n Asia's leading trade show for the aluminium industry supply chain, Aluminium China 2018, is scheduled to return in July bringing together leading industry figures, state-of-the-art technologies and advanced applications.

The event will take place from 11 to 13 July at the Shanghai New International Expo Center in Shanghai, China.

Since the launch of the 'Made in China 2025' strategy more than two years ago, China has made great strides towards becoming the world's leading manufacturing hub. And it is against this backdrop that the Chinese aluminium industry is shifting its focus from speed to high-quality growth and gearing up for technological advances, driven by

demand from global industries such as aerospace, automotive, building and construction, transportation and consumer durables.

Therefore, Aluminium China 2018 will focus on global innovation and put the spotlight on aerospace and automotive materials and new processing technologies, along with innovative, smart and green manufacturing trends, helping to open up a new chapter in the aluminium industry.

In 2017, China's electrolytic aluminium output was 36.5 million tons, representing an increase of 12.2 percent; while downstream processed output, including aluminium sheets, extrusion, foils, wires, powders and casts, was 38.2 million tons, a year-on-year increase of 8.5 percent. At the same time, aluminium consumption has continued to rise, thanks to new emerging markets.

According to the organiser of Aluminium China, Reed Exhibitions China, this year's event will feature a larger exhibition area than in 2017 and the number of trade visitors is expected to surpass 20,000. International visitors will come mainly from Southeast Asia, with Thailand providing the largest contingent.

Aluminium China 2018 will play its part in boosting industry growth as the event continues to attract more and more industry leaders.



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New SHANOUKVILLE deep កម្ពុជាក្រោងនឹងពង្រីកសមត្ថភាពកំពង់ផែអោយប

Speaking at the inauguration of the newly-built USD74 million multi-purpose terminal at the Sihanoukville autonomous port on 24 June, Senior Minister and Minister of Public Works and Transport (MPWT) H.E. Sun Chanthol announced the ministry's plan to further expand the Sihanoukville deep sea port to become an intermediate-scale standard port with the capacity to handle more than 1 million TEUs (twenty-foot equivalent units) per year.

The expansion will be undertaken by building another new terminal which will be 14.5 metres deep with 350 metres of frontage. Together with the existing terminals, this new terminal will allow Sihanoukville sea port to be capable of receiving vessels of more than 60,000 tons or equal to about 93 percent of the whole number of vessels in Asia-Pacific by 2023. In response to the year on year growth in trade, the government also plans to lower the crossing fee to the Cambodia Sea, which will make Cambodia's logistic system become more competitive compared to neighbouring countries.



sea port terminal inaugurated រតនាវាខ្នាតធំបានដល់ទៅ ៦០.០០០ កោន

This new port is set to start construction by 2019 and is expected to be complete in early 2023.

The Sihanoukville autonomous port is currently able to process more than 70 percent of the import and export logistics traffic in Cambodia.

According to H.E. Sun Chanthol, the number of containers at the Cambodian





autonomous port has grown by an average of 12.6 percent or equal to 459,839 TEUs over the last five years. Meanwhile, for the first 5 months of 2018, the number of containers has reached 207,047 TEUs, seeing an increase of 19.6 percent compared to the first five months of 2017.

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Construction on the newly-built terminal which was officially inaugurated on 25 June

began in January 2015 and was completed in June this year. It was funded via a USD74 million shared fund between the government of Cambodia and the government of Japan via the Japan International Cooperation Agency (JICA). This new terminal comprises of a 330-metre fronted retail terminal (13.5 metres deep), a 200-metre logistics supply for oil exploration (7.5 metres deep), and tugboat supplies.

The terminal was constructed by TOYO Construction Co., Ltd and MAEDA Corporation of Japan and is under the technical supervision of Nippon Koei Co., Ltd and Oriental Consultants Global Co., Ltd. JV.



ពង់ផែស្វយ័តក្រងព្រះសីហនុគ្រោងនឹងពង្រីក សមត្ថភាពរបស់កំពង់ផែបន្ថែមទៀតតាមរយៈ ការកសាងចំណតផែកុងតីន័រថ្មីមួយដែលមាន ជម្រៅទីក ១៤,៥ម៉ែត្រ ប្រវែង៣៥០ម៉ែត្រ ដែលនឹង ធានាដល់ការចូលចតនាវាកុងតីន័រខ្នាតធំៗ មាន ចំណុះរហូតដល់ទៅ ៦០.០០០ តោន ឬស្មើនឹង ៩៣% នៃចំនួននាវាប្រចាំតំបន់អាស៊ី-ប៉ាស៊ីហ្វិក នៅដើមឆ្នាំ២០២៣។

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ការប្រកាសពីគម្រោងថ្មីនេះត្រវបានលើកឡើងក្នុង ពិធីសម្ពោធចំណតផែពហុបំណ័ងនៃកំពង់ផែសយ័ត ក្រុងព្រះសីហនុ កាលពីព្រឹកថ្ងៃទី២៥ ខែមិថុនា ឆ្នាំ២០១៨នេះ ដែលទទួលបានការចូលរួមជាអធិ-បតីភាពពីសម្ដេចនាយករដ្ឋមន្ត្រី ហ៊ុន សែន និង លោក បេសស្លូ ខេនអ៊ិឈិ ភាវធារីស្ដីទីនៃស្ថានទូត ជប៉ុនប្រចាំនៅកម្ពុជា។

ចំពោះចំណតកំពង់ផែពហុបំណង ដែលបានបើក ដំណើរការកាលពីថ្ងៃទី២៥ខែមិថុនាកន្លងមកនេះ រួមមានចំណតផែទំនិញរាយប្រវែង ៣៣០ ម៉ែត្រ ជម្រៅទឹក ១៣,៥ម៉ែត្រ ចំណតផែមូលដ្ឋានផ្គត់ផ្គង់ ភស្តុភារសម្រាប់ការរុករកប្រេងប្រវែង ២០០ម៉ែត្រ ជម្រៅទឹក៧,៥ម៉ែត្រ និងការផ្គត់ផ្គង់នាវាសណ្តោង (Tugboat)។



ចំណតកំពង់ផែថ្មីនេះ សាងសង់ឡើងក្រោមហិរញ្ញ-ប្បទានសម្បទានទឹកប្រាក់ សរុបចំនួនប្រមាណ ៧៤លានដុល្លារអាមេរិកពីរដ្ឋាភិបាលជប៉ុនតាមរយៈ ទីភ្នាក់ងារសហប្រតិបត្តិការអន្តរជាតិជប៉ុន(JICA) រួមជាមួយថវិកាបដិភាគរបស់រាជរដ្ឋាភិបាលសម្រាប់ ទទួលបន្ទុកលើការបង់ពន្ធនិងអាករផ្សេងៗ។

តម្រោងនេះត្រវបានសាងសង់ដោយក្រមហ៊ុន TO-YO Construction Co., Ltd. និងក្រមហ៊ុន MAE-DACorporation និងត្រឥពិនិត្យបច្ចេំកទេសសាង-សង់ដោយក្រមហ៊ុន Nippon Koei Co., Ltd. និង ក្រមហ៊ុន Oriental Consultants Global Co., Ltd.JV មកពីប្រទេសជប៉ុន ដោយចាប់ផ្តើមអនុវត្ត ការងារសាងសង់កាលពីថ្ងៃទី០៦ខែមករា ឆ្នាំ២០១៥។

ចំណតផែនេះ គឺជាច្រកទ្វារសេដ្ឋកិច្ចជាតិមួយដ៍

សំខាន់សម្រាប់ដោះដូរផលិតផលកសិកម្មនិងកសិ-ឧស្សាហកម្មរបស់កម្ពុជាទៅកាន់ទីផ្សារពិភពលោក ដោយបានតភ្ជាប់ទៅនឹងផ្លូវជាតិលេខ២ លេខ៣ និងលេខ៤ ព្រមទាំងផ្លូវវិថភ្លើង និងជាពិសេសផ្លូវ ល្បឿនលឿនភ្នំពេញ-ព្រះសិហនុ ដែលគ្រោងនិង បើកការដ្ឋានសាងសង់ក្នុងពេលឆាប់ៗខាងមុខនេះ។

សម្តេចតេជោនាយករដ្ឋមន្ត្រី បានមានប្រសាសន៍ ថា «កាលពីមុន កំពង់ផែក្រុងព្រះសីហនុនេះដឹក ទំនិញបានត្រឹមតែ ១ម៉ីនតៅនតែប៉ុណ្ណោះ ក៏ប៉ុន្តែ ពេលនេះកំពង់ផែយើង អាចដឹកទំនិញបានរហូត ដល់ទៅ ៥ម៉ឺនតោន ដែលមានជម្រៅទឹករហ្វូតទៅ ដល់ ១៤ម៉ែត្រ»។

កំពង់ផែស្វយ័តក្រងព្រះសីហនុ បច្ចុប្បន្ននេះអាច ស្របយកនូវចំណែកទីផ្សាររហូតដល់ជាង ៧០% នៃចំរាចរណ៍ទំនិញចេញ- ចូលសរុបរបស់ព្រះរាជា- ណាចក្រកម្ពុជា ដែលក្នុងនោះ វាបានបម្រើន្លូវ សេវាកម្មចំនួនបួនរួមមាន ទីមួយ ប្រើប្រាស់សម្រាប់ ជាចំណតនាវាដឹកអ្នកធ្វើដំណើរទេសចរណ៍ ទីពីរ សម្រាប់ដឹកជញ្ជូនទំនិញរាយ ទីបីសម្រាប់ដឹកជញ្ជូន កុងតំរនីឆ្លងកាត់ និង ទីបួនប្រើសម្រាប់ជួយគាំទ្រ ជាមូលដ្ឋានភស្តុភារផ្គត់ផ្គង់ការរុករកប្រេង និងការ ធ្វើអាជីវកម្ម ប្រេងក្នុងដែនសមុទ្រកម្ពុជា ដែលនឹង ជំរុញដល់ការអភិវង្គផ្នែកសេដ្ឋកិច្ចជាតិ។

ក្នុងឱកាសនេះដែរសម្តេចនាយករដ្ឋមន្ត្រី ហ៊ុន សែន កំបានថ្លែងអំណរគុណចំពោះរដ្ឋាភិបាលជប៉ុនតាម រយៈទីភ្នាក់ងារ សហប្រតិបត្តិការអន្តរជាតិជប៉ុន (JICA) ក្នុងការផ្តល់ហិរញ្ញប្បទានសម្បទានសាង សង់ចំណត់ផែពហុបំណង នៃកំពង់ផែស្វយ័តក្រង ព្រះសីហនុក្នុងការបំរើដល់វិស័យ សេដ្ឋកិច្ចពាណិជ្ជ កម្មក្នុងការដឹកជញ្ជូនទំនិញចេញចូលផ្សេងៗទៀត។ The international exhibition & conference on building maintenance and facilities management



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Top 10 smart buildings in the world by Dave Tyson

The idea of 'Smart...' has become widely used in our current fast-moving hi-tech world terms such as smart phone, smart city, smart car, smart building, and the list goes on. Regarding the idea of smart building, *Construction Global Magazine* recently listed their top 10 smart buildings in world in conjunction with Dave Tyson. Dave Tyson is a Managing Director at leading structural and civil engineering practice Design2e with over 30 years experience within the industry. For Tyson's judging, 'smart' in this sense focused on seminal works rather than clever electronics.

10 Market Hall, Rotterdam (Designed by Winy Maas, Jacob van Rijs and Nathalie de Vries)



What's unique about this building is its shape structure that features the tensioned rods strung across the glass screens that resist the horizontal wind forces.

09 Wohlen High School, Roofs and Hall, Wohlen, Switzer land (Designed by Santiago Calatrava)



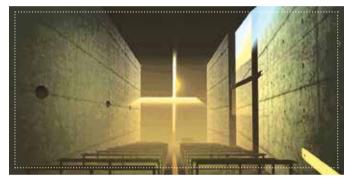
The highlight of this building is a collection of four unique roofs: an outside entrance canopy, an inside entrance hall, the assembly hall and the library. The four petal-like circular shapes are not only for light control, but they are elegant and an intelligent engineering form.

08 Kuwait Pavilion, Sevilla, Spain (Designed by Santiago Calatrava)



What is smart about this building is the 17 scimitar-shaped ribs design. Each of them is 25 metres in length and are computer-controlled to open and close in 15 pre-programmed positions to let in the desired amount of sunlight.

07 Church of the Light, Osaka, Japan (Designed by Tadao Ando)



This building is a perfect merge between architecture and nature to create a cruciform of light. Using the medium of concrete which is simply glued-together earth, the course nature of the concrete is managed in such a mannered way that makes this otherwise plain space exquisite.

O6 Gallery of The Menil Collection, Houston, Texas (Designed by Renzo Piano)



Smart light control is the unique point of the building where the whole gallery is illuminated by natural light via a roof of 'leaves' of thin ferro-cement. The outside walls are cypress wood timbered in reference to the surrounding houses in the neighbourhood.

05 The Pompidou Centre, Paris, France [Designed by Renzo Piano]



One word to describe this building is smart flexibility to reorganise for different purposes when needed. Each 7,500 sqm floor extends through the building entirely uninterrupted by load-bearing structures.

D4 The Steve Jobs Theater, Cupertino, California [Designed by Norman Foster]



This building gives you the feeling of how you can be inside and outside at the same time. The unique design feature is the use of glass with the distinctive 155-foot metallic carbon fibre 'flying saucer lid'. The building features a large, completely open top floor and there's no visible frame, pipes, wires, or speakers. They are hidden in 20 of the thin joints separating each glass panel.





The building is a clear blend of the vernacular historic form. It also has the capacity to be adaptable, given its simple expanse of open space. The unique aspect of this building is the distinctive zinc zig-zag roof.

02 Guggenheim Museum, Bilbao, Spain IDesigned by Frank Gehryl



The Guggenheim Museum shows how architecture can drive regeneration and how deconstructional architecture manages the internal environment, especially light. The building provides vistas and spaces you cannot get bored with.

D1 Beijing National Stadium, China (Designed by Ai Weiwei, Pierre de Meuron, Jacques Herzog, Li Xinggang)



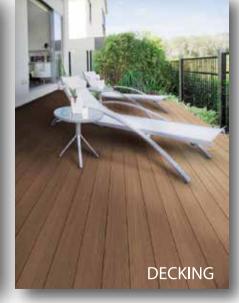
Beijing National Stadium is known as the "Bird's Nest" because of the web of twisting steel sections that form the roof. The stadium has a gross volume of three million cubic metres and is considered to be the world's largest enclosed space. It is also the world's largest steel structure with 26km of unwrapped steel used.

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Bentley



brings latest engineering software technology to **CAMBODIA**

world-leading engineering software development company—Bentley, in cooperation with Cam. E.S organised a seminar in mid-June on 'Digital Engineering Advancement for Infrastructure' in Phnom Penh, Cambodia, introducing the latest engineering technology and management system to the Kingdom.

Held on 12 June at the Phnom Penh Hotel, the seminar brought together experts in different fields from Bentley as well as hundreds of local professional participants including engineers, architects, constructors, and many other representatives of construction industry companies.

The highlight of this one-day event was the introduction to the new and most updated management system of Bentley known as 'Building Information Modeling' or BIM. BIM methodology is an intelligent 3D model-based process that helps architects, engineers, and construction related professionals to smoothly and efficiently, manage, plan, design, and construct buildings and infrastructures.

Besides BIM, the experts also shared their experiences and technics on how to optimise construction process management, how to achieve the best and most accurate construction design, and how to collaborate on projects effectively and efficiently through several other softwares such as MicroStation, AECOsim, and the list go on.

"Indeed, the purpose of this seminar today is to introduce the new technology of Bentley to the construction and infrastructure sector to Cambodia. But more importantly, our main goal is to share our updated knowledge to all the professionals within this industry," General Manager of Cam. E.S Co., Ltd. Soun Tivea told Construction & Property Magazine.

"Actually, Bentley has just officially arrived in Cambodia six months ago by having Cam ES as their authorized channel partner in Cambodia. The first project to apply and use Bentley technology was the Substation Design work for 230-kilvolt project in Kampong Cham and Kratie provinces," he added.

Bentley is a United States-based software development company that supports the professional needs of those responsible for creating and managing the world's infrastructure, including roadways, bridges, airports, skyscrapers, industrial and power plants as well as utility networks.

Founded in 1984, Bentley has more than 3,500 colleagues in over 50 countries, and is on track to surpass an annual revenue run rate of USD700 million. Since 2012, Bentley has invested more than USD1 billion in research, development, and acquisitions.



Bird Cambodia Architect and Décor Expo 2018 reflects booming Cambodia market

Thai-based firm ICVeX Co Ltd and the Cambodian Society of Architects (CSA) once again reflected the booming Cambodian market with the success of their 3rd annual Cambodia Architect and Décor Expo 2018.

Held on 24-26 May at the Diamond Island Convention and Exhibition Centre, the event attracted thousands of visitors and most of the exhibitors expressed positive feedback as many deals were closed during the event.

The three-day event brought together more than 150 leading regional and international brands to showcase their latest products and innovations to attendees from the fields of architecture, interior design, property development and construction, as well as homeowners and industry professionals.

Unlike previous exhibitions where the focus was on residential architecture and decoration, this year's event focused on both residences and workplaces, as offices are also places where we spend a lot of our time.

Beside showcasing products, the event also featured panel discussions, presentations, student design competitions, and other activities which aimed to educate and entertain all the participants. There were keynote addresses by H.E Tous Saphoeun, Deputy Secretary General of Board of Architects Cambodia, Hun Chansan, Founder and Principal Architect, Re-Edge Architecture + Design, and Takashi Niwa, Founder of Takashi Niwa Architects.

"This exhibition has offered many opportunities for attendees to learn and get the knowledge of how to better design their work and play as well as their living environment," said General Manager of ICVeX Chinakit Viphavakit.

"For the past two years, we have seen very good feedback. The numbers of exhibitors and visitors keep growing. In 2017, the exhibition welcomed 4,309 visitors, a 23 percent year-on-year increase. That is why we returned for the third this year," he added.





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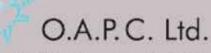
Brass with Pearl Rocker



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The importance of the dispute resolution clause in the construction contracts

Bun & Associates

Parties who enter into a construction contract generally do not pay attention to the dispute resolution clause of their contract. However,the drafting of this clause is very important as it can significantly impact the chance of enforcement of their judgment in Cambodia.

In the last five years, there has been significant growth in the construction industry with the development of many international, complex and creative projects in Cambodia. In addition to this growth, it shall be noted that the construction industry is always considered as one of the most conflictual industry due to the complexity and length of a construction project and the number of parties involved.

Therefore, the parties generally include a dispute resolution clause in their construction contracts pursuant to which they set out the mechanism of resolution of their disputes. They are free to choose in their contract between (i) the traditional court system and (ii) the alternative dispute resolution including local or international arbitration.

We have seen recently that many parties are reluctant to choose the Cambodian courts to resolve their disputes and that they generally prefer to submit their disputes to a foreign court or to a local or foreign arbitration. In such a case, it is highly recommended to review first if the judicial court or arbitration court is able to review the law that governs the contract and if such dispute resolution clause is valid under such law.

Also, if the parties are free to choose a foreign court to resolve their disputes, such a choice may impact their chance to obtain a final foreign judgment that may be enforceable in Cambodia.

Indeed, in order to enforce in Cambodia

a final foreign judgment, various conditions will need to be fulfilled.

Pursuant to Article 199 of the Civil Procedure Code, "a final judgment of a foreign court shall be valid only where all of the following conditions are fulfilled:

- jurisdiction is properly conferred on the foreign court bylaw or by treaty;

- the losing defendant received service of summons or any other order necessary to commence the action, or responded without receiving such summons or order;

- the contents of the judgment and the procedure followed in the action do not violate the public order or morals of Cambodia;

- there is a guarantee of reciprocity between Cambodia and the foreign country in which the court is based". Between these four requirements, the last one relating to the guarantee of reciprocity is the most complicated to fulfil considering that Cambodia has not executed, as at today, any bilateral treaty regarding the recognition of a foreign judgment on civil matters except the Agreement on Mutual Judicial Assistance in Civil Matters entered into between the Kingdom of Cambodia and the Socialist Republic of Vietnam on 21 January 2013.

Therefore, except if the final foreign judgment is pronounced by a Vietnamese Court, the Cambodian courts shall not recognize and enforce the foreign judgment as the guarantee of reciprocity is not fulfilled. We have not been aware of any foreign judgment that has been recognized and enforced or refused to be recognized and enforced by the Cambodian courts. As a consequence, we recommend instead of choosing a foreign court that the parties choose a local or an international arbitration if they do not want that the Cambodian courts resolve their disputes.

Cambodia has adopted a Commercial Arbitration Law in 2006 and has established the National Commercial Arbitration Center ("NCAC") in order to provide the parties with an alternative dispute resolution. This NCAC has reviewed various cases since its establishment.

Cambodia is also a party to the New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards.

Therefore, the local or foreign arbitral awards can be enforceable in Cambodia. In this respect, the Supreme Court of Cambodia has confirmed in March 2014 a decision of the Cambodian Court of Appeal which had ruled in favor of the recognition and enforcement of an arbitral award issued by the Korean Commercial Arbitration Board of Seoul, South Korea.

This explains the success of the arbitration in the construction sector. The international standard of contracts drafted by FIDIC include also an arbitration clause in addition to the pre-arbitration procedure (i.e. the dispute adjudication board).

Furthermore, it is also important for the parties to coordinate the dispute resolution clauses in their construction contracts and to look that all the dispute resolution clause of all contracts for one project work together.

Indeed, when a damage occurs on a construction site, it may involve many parties such as the owner, the main contractor, the sub-contractors, the engineer or consultants. Therefore, it will be very challenging if the dispute resolution clause does not match together and if one contract appoints the Cambodian courts, another one a foreign court and the last one the arbitration. In such a case, the parties will have to deal with various legal proceedings which will increase the amount of legal fees and costs and will also reduce the chance of success of the proceeding and may lead to contradictory decisions. Therefore, the parties shall review their construction contracts and that all their dispute resolution clause work together.



CHARLES AMAR Manager

ON THE AUTHOR

Charles AMAR, manager at Bun & Associates, has extensive experience in all aspects of real estatelaw with particular focus on all issues relating to real estate investment, project development, construction and asset management. He advises domestic and foreign clients seeking expertadvice and innovative solutions in dealing with significant and complex transactions involving both raw and developed properties.

His projects have involved any kind of real estate assets: residential (boreys, condominiums), office, shopping centers, hotels, warehouse, industrial and car parking lots. Bun & Associates' real estate team has also hands-on expertise and experience in advising clients on matters related to economic land concessions, special economic zones, agriculture, environment and mining.

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SCHWING Stetter name is very much associated with world famous high rise building construction.

S CHWING Concrete Stationary Pumps and Truck Mounted Pumps are successfully deployed worldwide, whenever vast quantities of concrete have to be pumped over exceptionally horizontal and vertical distances.

SCHWING provides solutions for high delivery volume with low concrete pressure or low delivery volume with high concrete pressure ensuring high fuel efficiency in both cases. High rise projects require

concrete mixes of very high grade & consistency, for that Stetter series of plant equipped with twin shaft mixers are recommended.

Concrete Pump: SCHWING Concrete Stationary Pumps and Truck Mounted Pumps are fast reliable and economically efficient in handling pumpable concretes under extreme conditions with regard to concrete designs, job sites and climate.

Separate Placing Booms (SPB): SCHWING SPB have a specially designed combination fold and can be mounted on columns, external form works, lift shafts or a number of specially designed self climbing platform.

Another unique feature is split boom which allows the SPB to be split into two parts for reduced weight of easier lifting.

Batching Plant: Stetter Concrete Batching Plant incorporate the experience of over 72 years mixing technology.

The batching plant made by SCHWING Stetter have the output range from 18 to 240cum per hour and are having utmost reliability & durability with 100% accuracy. The higher capacity plants supplied at 1999 are still working. **Truck Mixer:** They incorporate the know how from a production of more than 60,000 Truck Mixers which have prove to be reliable & long life thru out the world. Stetter having Concrete Truck Mixer from capacity of 3 cum to 12 cum.

Incorporated in June 1998, and commencing manufacturing operations in 1999, SCHWING Stetter India, is a 100% subsidiary of the Schwing GMBH, Germany. The firm is a world pioneer in the manufacture of concrete construction equipment such as Concrete Batching Plants, Concrete Truck pumps, Concrete Stationary Pumps and Concrete Truck Mixers. The group has manufacturing bases in 11 countries around the world.

The Indian subsidiary maintains four worldclass manufacturing facilities near Chennai, India and has a strong presence in various countries including in the South East Asian market.

Famous High rise Buildings constructed using SCHWING Stetter Equipment:

- Kingdom Tower, Jeddah, Saudi Arabia (1000 Mtr + high) On going project.
- Abraj Al-Bait towers & clock tower, Mecca, Saudi Arabia (600 Mtr high)
- Tai Pei 101 Tower (500 Mtr high)
- Petronas Tower, KLCC, Kuwala Lampur, Malayasia (452Mtr high)
- CMA Tower Riyadh (390Mtr)
- Bosporaj Bridge, Istanbul, Turkey (322 Mtr high)
- The Shard, London (309 Mtr high)
- Freedom Tower, One World Trade Centre, New York, USA (200 Mtr high)



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.....Partnering ASEAN Customers

USD1bilion 'Wisney World' set for Sihanouvkille

ndustrial conglomerate SV International and China's AMC International has announced that the company will invest around USD1 billion to develop Cambodia's biggest entertainment complex, dubbed 'Wisney World' in the coastal city of Sihanoukville.

The plan was announced during the launching ceremony of the project held at the Diamond Island Convention and Exhibition Center on 20 June 2018.

This massive project will cover 65 hectares of land and comprise a waterpark, hotel, casino, shopping complex, nature park, cultural park as well as temples in Sihanoukville province. According to Mr. Lim Chay Loon, president of SV International, the project is estimated to cost around USD1.06 billion, which he said will create jobs for Cambodians as well as boost tourism in the city.

The nature park is expected to be finished within four years while the hotels, casino, and the resort will take around 30 months to complete, he said.

In support of this project, Deputy Prime Minister Men Sam An said during the launching ceremony that this project will attract both local and international tourists to visit, which will push the development of the country and especially Sihanoukville.

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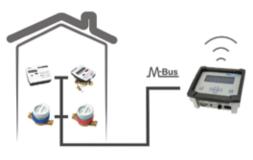


KNOWLEDGE ABOUT WATER UTILITIES MEASUREMENT

Water Utilities Challenge

Water is one of the prime elements responsible for life on earth. However, the water utilities are still in challenging with the shortage of water supply due to many factors such as: inaccurate, non-reliable, and complecated metering devices. The collecting accurate meter data, the long-term stable measurement, and easy-to-read display are essential for addressing this challenge.

In the era of technology evolution industrial 4.0, the Internet of things (IoT) is the new door to allow users truly contol water utility with ease at anytime and anywhere. The users could interact with metering devices wirelessly by using Artificial Intelligent. Al is used for self-optimization, health monitoring for devices, reducing utilities cost, and matching users want and need.



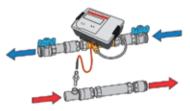
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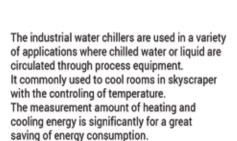
The Need of Water

Metering



The Need of Cooling

Energy Metering



In addition, the energy metering should be integrated and exchange information with all monitoring systems with ease and security. The internet of things (IoT) is a name for the current trend of automation and data exchange technology. IoT is one element of the fouth industrial revolution. This technology allow the communication between machine and products, which is interconnected wirelessly. Electronic devices can access to big data in data center and cloud computing in real time.

IoT allows users to be able in mornitoring and controling their system remotely and effectively at anywhere and anytime. It also reduce the human error in reading system. This technology also help in saving of energy consumption in the system.

The selected meter size should ensure the meter's rated operating conditions are not exceeded. Selecting a water meter that matches with the optimal flow rate from your pump and the water temperature will increase the accuracy and life of the meter.

Generally the size of the water meter selected should match the pump outlet diameter and corresponding pipe work. The water meter should be able to operate with temperature between 0-50 degrees celsius and 30-90 degrees celsius for cold and hot water respectively.

PHNOM PENH MUNICIPALITY DIARY: May - June 2018

 Phnom Penh Governor inspects concrete walls of Steung Meanchey waterway.





Phnom Penh Municipal Governor H.E. Khoung Sreng led an expert team to inspect the construction of the concrete walls along the

Steung Meanchey waterway as well as the drainage system in the Solar area and dumpsite area. The team also conducted the study on the aforementioned areas in order to meet the requests from the people living nearby.

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Iron bridge opens for public



08 May

The construction of the iron bridge connecting Russey Keo and Chhroy Chongva districts has been completed and it opened to the

public on the evening of 8 May according to the Phnom Penh Municipality. The 506-metre long and 12-metre wide bridge is a temporary structure built to help ease traffic while the Cambodia-Japan Friendship Bridge is under renovation. Construction started in October last year and the bridge has cost around USD10 million, funded by the Overseas Cambodia Investment Corporation (OCIC).

.....

Psah Dey Hoi flyover reopens for public



The flyover near Dey Hoi Market along Russian Boulevard reopened for public use on 10 May 2018 following the final completion



of construction. The opening also allows city buses to cross for the purpose of easing traffic congestion along Russian Boulevard. The flyover is the fifth such bridge built in Phnom Penh. Construction started in August 2016 on the 905-metre long and 16.5-metre wide conduit.

.....

Stage 3 installment of Neang Kong Hing walkway

18 May

The progress of Neang Kong Hing walkway is in stage 3. The walkway is worth USD3 million and ground was broken about 7 months ago

by the Overseas Cambodia Investment Corporation (OCIC) and is part of their award-winning 11-hectare Olympia City development in central Phnom Penh. It will span the five-way intersection where Charles de Gaulle Boulevard and Oknha Tep Phan Street meet.



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- Construction finished on Proteas Lang road
- 28 May

The construction of a new 418m long and 16m wide road has been completed. The road



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connects from Phnom Penh-Hanoi Boulevard to AEON Mall Sen Sok. This road will contribute to reducing the traffic congestion on 1003 Street and Okhnha Mong Rithy Street.

New road to open for public after construction completed

03 June

The construction of Proteas Lang concrete road connecting National Road 3 to National Road 4 at 12.620m long and 7m wide

has been finished. This is the 4th city ring road which can withstand heavy trucks like container trucks. This completion will help reduce traffic jams at Chom Chau roundabout where big trucks normally go across as they can now go directly from National Road 1 to National Road 4.



Installment of Smart Lights

06 June

H.E Khoung Sreng, Phnom Penh Municipal Governor met and discussed with H.E Yoshihisa Kainums, CEO of Minebea Mitsumi Inc

.....

a Smart Lights Project for installment in public areas in Phnom Penh city. Three boulevards have been selected for the first installment phase in 2018.



Phnom Penh Municipality to upgrade walkway along Norodom Blvd

09 June

A new project to upgrade the walkway along Norodom Boulevard on the section from the Independence Monument to Wat Phnom has been announced and is being undertaken to improve

the tidiness and beauty of the city as Norodom Boulevard is one of main boulevards in Phnom Penh City. The walkway will be equipped with modern terrazo tiles (Karola)

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and it will be also designed for easy access for commuters with a disability.

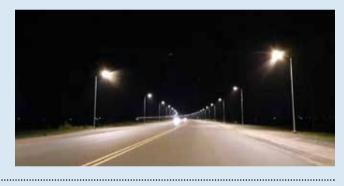


New waterway dredged to solve flooding

10 June

Phnom Penh Municipality is currently dredging a new waterway to help solve the flooding problem in the Toul Pongro

area of Por Senchey district during the rainy season. This new waterway is 5,510 metres long and 8 metres wide stretching from the Tongra factory to Tuol Pongro road. After completion, the waterway will help solve the flooding situation in several areas such as the ECCC Court area, Jompoowan temple area, as well as the Chom Chao area.



PP City Hall holds meeting on land ownership issues



20 June

Chaired by the Phnom Penh Municipal Governor Khoung Sreng, the meeting evaluated the preress of granting land to

.....

affected families and land titles for people living in Phnom Penh. Aside from that, the meeting also discussed sub-dividing the land for people living in boreys; compounds of houses or flats with parks, playgrounds, and security services.

MLMUPC DIARY: MAY-JUNE 2018

Minister inspects Battambang's urban planning

08 May Ministry of Land Management, Urban Planning and Construction (MLMUPC) Minister H.E Chea Sophara held a meeting to discuss and inspect Battambang's 2030 urban planning project.

Inspection and evaluation on infrastructure and commune procurement in Tbong Khmom and Kratie provinces

16 May The LASED II Project Team went to inspect the chalk road repair project auction, school buildings, teachers' housing, and infirmaries in Tbong Khmum and Kratie provinces from 7-11 May 2018. As a result, the construction of teachers' housing is complete and community buildings reached 65% completion while school buildings still remain 80% left to be done.

MLMUPC Minister presides over Red Cross building opening

24 May H.E Chea Sophara, MLMUPC Minister, on behalf of the Cambodian Red Cross President, presided over the opening of a Red Cross Building in Tbong Khmom province. On the same occasion, His Excellency raised funds of USD420,000 from donors for supporting the Cambodian Red Cross in Tbong Khmom Province.

MLMUPC Minister presides over Exchange Square's grand opening

24 May On behalf of MLMUPC Minister H.E Chea Sophara, H.E Pen Sophal presided over the grand opening of Exchange Square, a Grade A tower with 16 levels of office space and a four-level luxury retail podium. The building is located in the centre of the capital's emerging financial district, and is surrounded by parks and major boulevards.

Inspection on construction in Sontok District, Kompong Thom province

25 May The LASED II Project Team went to inspect the Me Krous Krahorm road repair. During the inspection, the team also checked the technical work of a primary school building construction, a community building construction and farmland clearing tasks in Sontok District, Kompong Thom province.











Land in Kampong Thom under inspection and evaluation

04 June

An expert team went on a field visit to check and evaluate land in Kampong Thom for social affairs and economic development purposes

in Sen Develop 1 Village and Sen Develop 2 on a total size of 354.44 hectares and Oh Thom Village on a total size of 226.50 hectares in Ti Po District, Kampong Thom province.

PPSEZ affordable housing project to break ground in November

04 June

Representatives from the Phnom Penh Special Economic Zone (PPSEZ) and United Nations Development Programme attended an official

meeting with H.E. Senior Minister Chea Sophara, Minister of Land Management, Urban Planning and Construction on 4 June to discuss the timeline and details of their affordable housing project. The project is the result of cooperation between PPSEZ and UNDP to build a total on 3,136 affordable housing units on more than 7 hectares of land in the Phnom Penh Special Economic Zone.

MLMUPC holds meeting to check Kampot's 2030 land vision

07 June H.E Pen Sophal, Secretary of State of the Ministry of Land Management, Urban Planning and Construction, led a meeting regarding the land in Kampot for the 2030 vision at the ministry.

MLMUPC Minister discusses land concessions with Lased II Project Team

13 June

The LASED II Project Team held a meeting with MLMUPC representative Ly Sophea to discuss the four Societal Economic Land Concessions of the LASED II Project based on the action plan of 2018. The

plan is expected to be finished by the end of this year.

MLMUPC presides over Tall Buildings Forum

26 June

H.E Pen Sophal, Secretary of State, on behalf of H.E Chea Sophara, Senior Minister of MLMUPC, presided over the Tall Buildings Forum organised

by EuroCham. The forum included many important paned discussion topics such as the design and its impact on urban planning, technical constraints and challenges, the possible height a building can be, tall buildings and urban landscape and the impact on Cambodia's development model.











ozens of experts from both the government and private sectors gathered at Cambodia's first ever Tall Buildings Forum to share their visions and knowledge on current and future issues for Tall Buildings in Cambodia across the spectrum of planning, design, technology, building operations, safety measures, sustainability and long-term development.

Organised by the European Chamber of Commerce in Cambodia (EuroCham) in cooperation with Tall Buildings and Urban Habitat (CTBUH) on 26 June at Sofitel Phnom Penh Phokeethra, Phnom Penh, the half-day forum welcomed more than one hundred professional participants from various sectors including construction companies, engineers, architects, and other related agencies.

Via a panel discussion, the forum discussed the challenges and opportunities of constructing and managing tall buildings in Cambodia as well as many significant topics such as tall building design and its impact on urban planning, technical constraints and challenges, tall buildings and the urban landscape, and finally the impact on Cambodia's development model.

- "Since the population in Cambodia especially in Phnom Penh has been increased rapidly, the city's space has become more limited. Therefore, the concept of Tall Buildings has become very popular in the past few years," said Tassilo Brinzer, Vice-Chairman of EuroCham in his opening remarks at the forum.
- "Tall buildings allow developers to save to more space. Those spaces can be used to create more green space as well as public space to make development become more sustainable and eco-friendly," he added, "For Cambodia, the tall building can be considered as a new concept. We still need to learn more about the engineering and architectural techniques to ensure that all the buildings we build are safe, strong, sustainable, and energy-efficient. This is the reason why we decided to arrange the tall building forum today."
- Besides the visions and techniques shared by experts from the private sector, the Ministry of Land, Urban Planning, and Construction also urged all developers to strongly focus on safety factors in all the tall buildings in Cambodia.
- "We are currently working closely with the Ministry of Interior regarding the safety measure rules and regulations inside the tall buildings in Cambodia. We can go as tall as we can, but one thing I would like to ensure for all developers is the safety factor. We would like to make sure that every procedure of all construction projects follow the laws and regulations of the Kingdom of Cambodia," said undersecretary of state H.E. Lao Tep Seyha.

Experts share insights at Cambodia's first ever Tall Buildings Forum



Bentley Systems

acquires Synchro Software to extend digital workflows for infrastructure project delivery through 4D construction modeling

Bentley Systems, Incorporated, a leading global provider of comprehensive software solutions for advancing infrastructure, on 20 June announced the acquisition of Synchro Software, headquartered in London, leader (and the market creator) in 4D construction modeling software, for scheduling and project management.

Synchro, "construction's time machine," has been globally adopted, in particular, for building and civil infrastructure projects. The acquisition broadens Bentley's ProjectWise construction offerings which already include ConstructSim, the leader for 4D construction modeling in project delivery of industrial plants. With construction project management in 4D, benefits of BIM can extend throughout infrastructure project delivery and asset lifecycles, as traditionally disconnected workflows become digital workflows.

Synchro's strong growth, since the introduction of Synchro PRO in 2007, has coincided with the burgeoning adoption of BIM for design workflows—which, however, stop short of considering construction planning, scheduling, and project management strategies. For London's Crossrail, Synchro digital construction innovative applied Bentley Systems' iModel work packaging to complete the reach of its BIM application portfolio and its CDE. Crossrail, the largest European construction project over this period, is now being completed on time and on budget.

Synchro has increasingly become the standard for major constructors leveraging BIM through project delivery. Synchro's 2018 4D Digital Construction Conference in Amsterdam brought together infrastructure construction thought leaders from 18 countries, including presentations by Royal BAM Group, Mortenson Construction, Robins & Morton, Shanghai Construction No. 4 Group, Skanska UK, and Larsen & Toubro, who shared their benefits achieved through innovative applying 4D construction modeling with Synchro.

Bentley Systems' CEO Greg Bentley said, "Synchro has already inflected upward the construction productivity curve, by leading the adoption of 4D construction modeling for significant projects worldwide. The opportunity to extend digital workflows from BIM to institutionalize 4D construction modeling across infrastructure project delivery, superseding disconnected planning and scheduling, is enormous and immediate; its magnitude is confirmed by the clamor of new startups. Tom Dengenis' informed enthusiasm and business foresight in anticipating and advancing the market's potential-reflected in Synchro's sustained and increasing growth from critical mass to escape velocity—assures me that we now, uniquely, have the right combined team and converged technologies. Every constructor and every infrastructure project can gain from going digital through our 4D construction modeling!"

JULY ~ AUGUST 2018 . ISSU

2/26/2018

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Cambodia Constructors Association Supported by:



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Ministry of Commerce



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ASSOCIATION





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CAMBODIA'S FLAGSHIP construction and property expo to return in November

he Cambodia Construction Industry Expo – Cambodia's biggest construction industry tradeshow and exhibition - is scheduled to return for the fifth time from 29 November to 1 December 2018 at the Diamond Island Convention and Exhibition Center.

The Cambodia Construction Industry Expo is the nation's flagship building and property expo which has been hosted annually since 2014 by the Cambodia Constructors Association (CCA), the kingdom's only privately-run constructors group.

This event brings together professionals from the construction industry as well as government officials, and where more than 300 booths from both local and international companies are ready to showcase a wide range of materials and services.

DAIKIN

The expo will be divided into three sections: real estate firms, banks, and insurers; construction materials and decoration; and electrical, plumbing and water supply, machinery, mechanical and steel framing. On display are a huge range of products and services from across the construction and property industries.

The event will also be held in conjunction with the CCA's 7th Annual Summit, where more 500 senior professionals in the construction and property industries will join and gather to discuss current issues and the future of the industry. With 290 exhibitor booths, last year's event attracted more than 12,000 visitors of which more than 7,000 were professionals from the construction and property industries.

This three-day trade show is also a platform for business professionals to display their products, share, learn, network, and succeed in their respected sectors.

"This remarkable event offers opportunities to buyers, sellers, contractors, developers, and investors to seek representative partners directly," Neak Oknha Pung Kiev Se, Chairman of CCA, said during the expo's inauguration last year.

CCA attends China-ASEAN

Decoration & Upholstery Industry Cooperation Forum



The Cambodia Constructors Association attended the China-ASEAN Decoration & Upholster Industry Cooperation Forum as the Cambodia representative from ASEAN to discuss current trends and the future long-term relationship between China and ASEAN countries in the architecture and construction industries.

Organised by the China-ASEAN Business Council, the forum was held on 11 May in Shenzhen, China along with the International Cultural Industry Expo (ICIF) Grandland Branch, where hundreds of representatives from chambers of commerce and industry, architecture, engineering contracting and architectural decoration enterprises in China and ASEAN countries gathered.

The highlights of this year's gathering were the official announcement of the Shenzhen Consensus on Strengthening China – ASEAN Architectural Decoration Industry Win-win Cooperation and the establishment of the China-ASE-AN Architectural Decoration Industry Cooperation Committee. This reflects the strong relationship between China and ASEAN countries within the architectural decoration industry.

Moreover, the team also discussed how to strengthen China-ASEAN architectural decoration industry cooperation in order to achieve win-win development outcomes.

As the Cambodian representative and representing the board of the CCA, Oknha Chim Khean expressed strong support for the Consensus on Strengthening China-ASEAN Architect-ural Decoration Industry Win-Win Cooperation establishment.

"The China-ASEAN Decoration & Upholstery Industry Cooperation Forum is a very important step for further cooperation and exchange of experiences among interested parties, China and all countries and members of ASEAN," said Oknha Khean.

"The further cooperation means more trading of decoration fitting products

which make trade and economic cooperation between China and Cambodia and also with other members of ASEAN continue to grow well in the future," he added.

Oknha Khean also proudly presented Cambodia's economic status to the forum as well as urging Chinese stakeholders to invest more in Cambodia. "For the last three consecutive years, we found that construction investment in Cambodia has seen dramatic increases. In 2016, investment jumped to USD5.5 billion. Last year, in 2017, it increased to USD 6.7 billion," said Oknha Khean. "Among all the foreign investors within the construction industry, we can say that Chinese investors are ranked as number one on the list at the moment. This reflects a strong cooperation between Cambodia and China and we consider this as a positive move. This plays a very important role in driving the kingdom's economy forward; therefore we strongly welcome and expect more investment from Chinese stakeholders into the kingdom," he added.

CONSTRUCTION safety handbook campaign goes nationwide

The Ministry of Land Management, Urban Planning and Construction (MLMUPC) in cooperation with the Cambodia Constructors Association (CCA) are currently working on a nationwide campaign to provide safety education to on-site construction workers, construction companies, as well as related government officers.

The campaign is being implemented through the newly-pulished construction safety handbook and the goal is to deliver and promote the books to all 25 provinces in the kingdom within this year. "Safety is very important in construction site as accidents can happen at any time if the workers are less cautious and do not know the proper safety knowledge. Therefore, this campaign is to help educate all the workers about the safety procedures and to ensure that everyone on the site practices and follows the safety regulations and rules in the safety books," said Mr Chiv Sivpeng of the MLMUPC.

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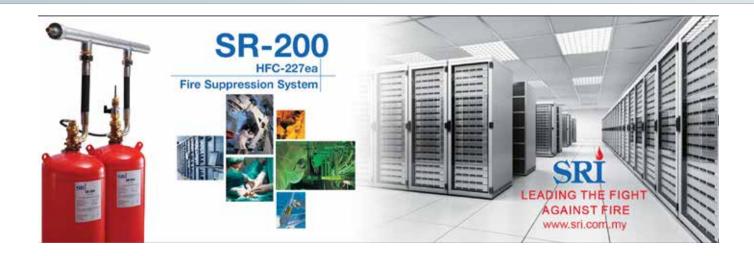
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"We do not educate only the on-site workers, but also the business owners as well as the related government officers as well since everyone is involved and responsible when accidents happen," he added. Regarding the safety handbooks, 10,000 copies of the books will be available and so far 8,000 have been published, of which 5,000 copies are sponsored by CCA and 3,000 by Canadia Bank.

"At this stage, we are educating and promoting them first. However, by the end of this year, we will start inspections on construction sites. If any sites disobey the safety regulations, they will face punishment. If the case is serious, the site will be ordered to close," said H.E. Lao Tep Seyha, the undersecretary of state of the Ministry of Land Management, Urban Planning and Construction.







INTERNATIONAL

Rriefs

Green Singapore tower wins CTBUH award

he Oasia Hotel in Singapore, a green tower with 54 different kinds of climbing plants, has been named as the best tall building of the year by the Council of Tall Buildings and Urban Habitat (CTBUH).

Antony Wood, the director of CTBUH, commented: "This project won not only because it incorporates 60 storeys of green walls along the exterior, but because of its significant commitment to communal space. The tower has given over 40 percent of its volume to open air communal terraces in the sky."

The 191m-high tower stands out against its grey steel and concrete neighbours in downtown Singapore and is unique for its open design which reduces the need for mechanical ventilation and air-conditioning.

As well as the hotel, the tower is divided into offices and club rooms, each of which has its own sky garden. The building has many public areas for recreation and social interaction.



Vinhomes attracts USD83 million investment



Vietnam's leading property developer has received an USD83 million investment from Dragon Capital, a Vietnam-focused group of investment funds, reflecting the strong outlook for Vietnam's property market.

Huge domestic demand for quality, modern housing combined with strong investor confidence has seen Vinhomes, the property arm of giant local firm Vingroup, now become the second most valuable firm listed on the Vietnamese stock exchange after its initial listing in May.

Robust investor appetite and soaring demand for quality housing in cities pushed Vinhomes to become the second most valuable listed firm in the Southeast Asian country as the property player made its stock market debut at a premium last month. The company is responsible for some of the most iconic and striking residential property developments across Vietnam.

Dutch company to develop luxury lotus island on Phu Quoc

Dutch consulting engineer Royal Haskoning has been chosen to design an artificial island in Vietnam, according to a statement on the company's website The man-made island, in the shape of Vietnam's national flower the lotus, will be located at the South East coast of Phu Quoc Island and will be part of a larger waterfront and coastal development by TTC Land Estate Investment Group.

The signing ceremony for the contract took place at the end of April at the Vietnamese Embassy in The Hague in the presence of Her Excellency, Madame Chairwoman of the National Assembly Nguyen Thi Kim Ngan.



Royal Haskoning is tasked with the design of the land reclamation, breakwater, beaches and revetments, and will undertake a water quality study to ensure the island is sustainable and climate proof. The firm said the island would "boost tourism to Phu Quoc and benefit the local economy by providing jobs and business opportunities".

Are Condotels the future of the Cambodia real estate industry

By Alexander Evengroen

BUILDING

LEADERSHIP ATTITUDES

ondotels is a new concept to Cambodia where a development is mixed between a condominium and a hotel. Unlike hotels, where a corporation owns the whole hotel, in condotels each unit is sold separately similar to a condo. Condotels have hotel-like amenities and services – unlike conventional condominiums.

Condotel units can be placed on a rental program with the management who can rent the units out for short or long-term rentals. The rent is split between management and the ownerin the range of 40-60 percent in favour of the owner, but can often be as high as 50-50 percent.

Condotels are already popular in high-traffic tourist areas such as the USA and Dubai, but are becoming increasingly available in other areas as well.

According to Alexander Evengroen,

Group CEO of UK Condo & Real Estate Co Ltd, Cambodia is definitely a potential market with a huge number of condominiums being build and sales lagging.

"There is tremendous opportunity for Condotels in Cambodia due to the huge numbers of condos being built and available," said Mr Evengroen.

"Do you sometimes spend days or a week in a luxury hotel and say, "I think I could live here?" Everything is pristine, a maid cleans up every day, if something is not working you just call the front desk. If you get hungry you can pick up the phone and have just what you want delivered," Mr Evengroen explained.

"Then what if when you left that hotel and went back to your other home, other people stayed in that room and you received a portion of what they paid each night? Sweet deal, right?"

"That's the general idea of a condo hotel

or condotel investment. You buy a hotel suite like you would buy a regular condo, but since it's part of a hotel the guest doesn't know the difference when they get your suite that's part of the rental pool. When you stay there you're living in your own deeded unit—not a timeshare—but when you're not going to be there you can be making revenue from it on a nightly basis. Someone else is taking care of everything behind the scenes and you just cash the checks."

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Mr Evengroen is also seeing national and international opportunities as foreigners are able to buy and own condominiums so this way of investment opens new doors for unfinished or struggling condo projects.

"The main advantage of owning a condotel unit is its ability to generate passive income. Depending on its location and season of the year, it can potentially earn a lot of money," he concluded.

Briefs

Southeast Phnom Penh to welcome new luxurious development

hbar Ampov district is to welcome another luxurious waterfront villa project called The Mekong Harmony, which will be located along National Road No.1 nearby the wellknown Borey Peng Houth and The Palm, according to a recent announcement by property agency Century 21 Cambodia.

Located on approximately 7,000 square metres of land along the Mekong River, the Mekong Harmony will comprise of 17 villas with ten individual prestige villas and seven luxury villas. All the villas will be equipped with private swimming pools.

At this stage, the developer is currently constructing the break water along the waterfront bay as well as building the road and other infrastructure within the common area of the project.



Biggest street food centre to open in Chrouy Changvar satellite city this October



 hrouy Changvar City is set to welcome the biggest street food centre in Phnom Penh named The Food Palace in
 October this year.

Located on 30 metres of OCIC Blvd., the Food Palace project is built on about 5 hectares of land through investment by the Overseas Cambodia Investment Corporation (OCIC), and is also part of the Chrouy Changvar satellite city mega development project.

The centre will comprise of more than 200 food stalls selling different types of foods including Khmer, Thai, Vietnamese, Chinese, Japanese, Korean and Western. Each stall is designed in a unique way to fit the type of food they are selling. After completion, the centre will be a first choice place for those who love variety.

CVEA urges government to legislate real estate brokers

he Cambodian Valuers and Estate Agents Association (CVEA) has recently urged the government to legislate real estate brokers to help rid the market of a huge amount of 'unqualified and ineligible' real estate brokers currently operating in the kingdom.

According to Okhna Cheng Kheng, chairman of board of directors of the CVEA, 80 percent of real estate broker in Cambodia are unqualified to do the work.

"Therefore, we want to propose to the government a proper law on the real estate sector. If possible, every broker is required to have a license. First of all, they have to go through a training course. After graduating, they have to do the exam set by the Ministry of Economy and Finance for a license before they can be a licensed broker," he added.



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Basic Tips to evaluate property value by yourself

ou might often wonder how others always make money from real estate investment, or wonder why they always choose the right property to invest in.

This is because they know how to evaluate property very well. However, property evaluation is not as complicated as you might think, and in fact it is quite simple.

Mr Sorn Seap, founder and CEO of Key Real Estate Co., Ltd., a real estate analyst, and former vice-president of the Cambodian Valuers and Estate Agents Association (CVEA) has exclusively shared with Construction & Property Magazine readers the five methods of how to basically evaluate property.

1. Comparison method

It is the simplest and easiest way to evaluate property. For example, if you want to buy a plot of land, just go around and compare the price to that of land in the nearby area and analyse the differences.

2. Investment method

This is the method to calculate the return yield if you decide to invest in property. In other words, it is a way to measure how effectively you use your money. The question you should ask is how much you will earn from that property?

Is it higher than the deposit of your money at the bank? There are two types of return regarding this context which are rental return and the rise of property prices. To analyse the rise of property prices, you can just simply find out the average annual price rise of property in the area.

After getting the data, you can plus that average property price rise to the average rental income. Then, you see the overall average return if you invest in the land.

3. Cost method

The cost approach is the method to calculate the real estate value but summing the land value to the construction value built on the land, but deducting the depreciation value of that building. The older the building is, the higher the depreciation will be. This method can help you see the real value of the land.

4. Waste analysis method

This is quite a complicated method. It is the way to consider whether the land is good with or without construction. For example, if we want build 10 houses on the land and sell them for USD100,000 each, you get the total income of USD1 million. Then, you have to deduct that USD1 million with the costs and expenses of all the construction process. The result of the deduction is the land price. If it is cheaper than the market price, it means that this land can be used to build anything. You will not make any profit buying this land. The only way you can do so is to build a vertical building if the land price is very high.

5. Income calculation method

This is quite similar to the investment method. But, it is only used with properties which are being used for business. For example, a golf course, club house, car park or similar. We measure how much the money that business makes to know the property price.

You can choose to use any of these methods depending on the condition of the property you want to evaluate. You can use more than one method to have a more accurate assessment. However, in terms of serious and in-depth evaluation, you should find the experts to evaluate it for you to avoid a high risk on your investment.





Briefs

Hong Kong firm plans new casino resort in Siem Reap

Hong Kong casino services firm named Macau Legend Development Limited has recently revealed plans to invest in an integrated resort in Siem Reap province, according to GGR Asia.

The integrated resort is likely to be a mixed-use development comprising casino space and non-gaming facilities, though there are no clear details on the project yet. However, according to promotional materials, the resort may be a seven storey-building with several wings with theme of "Hidden Legend".

The firm's co-chairman and chief executive David Chow Kam Fai said the purchase is almost complete and the process is ongoing with help from an international law firm. Meanwhile, the details of project such as its size and construction timeline are expected to be disclosed in the next two to three months.



LHN to bring 85 SOHO serviced residence brand to Cambodia



Hong Kong casino services firm named Macau Legend Development Limited has recently revealed plans to invest in an integrated resort in Siem Reap province, according to GGR Asia.

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WB Arena to bring entertainment to Phnom Penh's riverside in November

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Cambodia's MLMUPC mordernises land titles with QR Code

ambodia's Ministry of Land Management, Urban Planning and Construction has officially announced the introduction of the new land title with a QR code, an upgrade to help ease the management of databases of the General Department of Topography and Geography, give fast access to the information and effectively put to an end fake land titles.

"The new land title, which was put in effect from 01 June 2018, will be printed with a QR code a Quick Response Code that allows verification of the data on the title by the title-holder with the QR code reader app downloadable on your smart phone which is beneficial for all land title bearers and our General Department," said H.E. Lor Davuth, General Director of General Department of Topography and Geography of the ministry, in avideo clip released on the ministry's Facebook account recently.

"The information access through the QR Code will be read from our homepage gdcg.mlmupc.gov.kh," he added.

In the seven minute video clip, Davuth also told the public that there are two

other updates visible on the new copy of the land title. The tiny silhouetted words on the whole sheet of the old land titles were replaced with a Cambodia map in the middle of the new copy, whereas the new sheet number is 8 digits rather than 7 on the old copy.

Last but not least, Davuth said that was there no need for landowners to have this new title changed as it remain in the same value, except in case of property transfers or encumbrance, while there's no additional charge for those whose wish apply for the new land title.



A Brief Introduction to REITs and their Future in Cambodia

REIT, or real estate investment trust, is a closed-end investment entity that invests in income-producing real estate. The concept of the REIT was born in the US in 1960 with legislation that was intended to provide investors the opportunity to invest in diversified real estate portfolios the same way they would invest in other liquid securities such as mutual funds and reformed in 1976when REIT vehicles were no longer limited to business trusts. Since their introduction in the US, more than 30 other countries around the world have established regulations to allow the formation of local REITs.

The form and rules regarding REITs vary across each jurisdiction. In the US, REITs enjoy special tax treatment so long as they pay out at least 90% of their income as dividends. To qualify as a REIT in the US, an investment entity must:

•Have at least 100 shareholders (with no five shareholders owning more than 50% of the total shares);

•Not invest less than 75% of assets in real estate, cash, or government treasuries;

•Derive at least 75% of gross income from real estate.

While REITs can be private or public (listed or non-listed), the most popular REITs are exchange traded. This provides investors with the opportunity to include real estate investments in their portfolio

while at the same time maintaining liquidity-which is not possible with investment in direct real estate holdings. As a hallmark of the REIT structure is to provide dividends to investors, REITs also provide investors with a relatively predictable revenue stream. Another advantage of REITs is that, depending on their mandate, they can also provide exposure across classes of income-producing real estate thus diversifying risk. Moreover, that REITs have tangible assets in the real estate in which they invest, makes them a relatively stable and low-volatility investment. REITs invest in many types of income-producing real estate including office buildings, shopping centers, residential apartments, warehouses, and timberlands. Some REITs also focus on the finance of real estate.

In Cambodia, the formation and listing of a REIT on the Phnom Penh Stock Exchange would be a we come development. For the general economy, it could help provide capital for the development and management of class A real estate projects. For investors, it could provide easy, diversified and liquid exposure to the fast growing real estate market. For the exchange it self, it could provide a very interesting new opportunity to increase exposure and attract new investors thus improving the strained liquidity that the Cambodian bourse has experienced since its launch in 2012.

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Joseph M. Lovell, Partner and Head of Banking & Finance Practice Group

With over two decades of Asia-focused legal, business and investment experience, Joseph's expertise includes cross-border investments, banking, corporate finance, securities, M&A and corporate law across multiple sectors. A member of the bar in New York, Texas and Hawaii, he holds MA and JD degrees from the University of Hawaii, pursued advanced studies in International Law & Diplomacy at National Chengchi University (Taiwan), and holds a BS degree from Georgetown University. Fluent in Mandarin, Joseph is conversant in French, Khmer and Thai.



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in Cambodia's competitive property market

 or the past decade, Cambodia has experienced
 a boom in the construction and property sectors which has provided a boost to the kingdom's rapidly growing economy.

According to the Ministry of Land Management, Urban Planning and Construction, more than 2,000 construction related businesses are currently registered with the Ministry, and this number keeps increasing year on year.

The rapid increase in the number of industry players has led to concerns that the Cambodia construction and property market is becoming restricted by too much competition.

In contrast, the founder and CEO of Key Real Estate Co., Ltd., a real estate analyst, and former vice-president of the Cambodian Valuers and Estate Agents Association (CVEA) Mr Sorn Seap, disagrees that the market has become too tight and has urged investors and developers to view the market more positively. "Cambodia is a free market country, so everyone can come and invest and everyone has the right to compete. Actually, the more competitive the market is, the more the market will grow; not tighten the market," he explained.

> "The market is not as tight as most people think. There are many of them, but we just don't know how or don't have enough knowledge to look for the opportunity. There are still many opportunities for making money in the current market if you observe and study the market well," he added.

Regarding how to view opportunities, Mr Sorn Seap urged those seeking opportunities to learn more about property.

"To look for opportunity, first you have to have knowledge in the field, so I suggest you learn more and never stop learning. If you are already an expert in the field, I suggest you get more involved and put yourself deep into the market. Last but not least, think positively, be determined, and look for the business opportunity you want. I bet you will find it," he said.

> "Human resources in the property sector are in high demand in Cambodia. If we have more human resources, the market will grow even bigger as those human resources know how to attract more investors," he concluded.



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Maximising

returns on rental investment

By Eric Wong Chon Lap

nvestors looking to buy residential condominiums to rent out must understand tenant's needs in order to choose a unit where it can maximise their returns.

The rental market of leasing to expatriates-most expatriate tenants in Phnom Penh are working rather than retired and there are currently tens of thousands of expatriates in Phnom Penh with work permits, plus diplomats and people with work permits for areas outside of Phnom Penh, but live in Phnom Penh. Most of these tenants want to live in a few specific areas of Phnom Penh. If a property investor wants to have their property leased out, then they must own a property in a preferred location. In Phnom Penh, demand for apartments and condominiums can vary in different streets within the same neighbourbood. Not every street is equally attractive, and especially in a street with a lot of entertainment outlets.

There is sometimes a misconception that all expatriates have housing allowances. Most expatriate employees in Phnom Penh work in the manufacturing sector or services that support a particular sector and have much more modest housing budgets, some even do not receive any housing budget. For those with housing budgets, some prefer to contribute nothing more from their own salary.

According to my understanding, almost half of the total apartment and condominium leasing transactions in the market were for one-bedroom units, and a small number of transaction for two-bedroom units and three- bedroom units, with just a few transactions being for four bedrooms or more. Therefore, when it comes to unit type, there is more demand for one-bedroom units. I estimated that over 50 percent of the condominium stock is owned by buy-to-rent investors. The occupancy rate for apartments is ranging from 80 to 95 percent depending on the location.

There are many qualitative features that determine if an expatriate want to choose the building, including the overall look and feel of the building and the unit, layout efficiency and other characteristics' such as the facilities, quality of fittings and furnishings etc. Almost all demand is for furnished units. Fortunately, most of the existing apartment buildings in Phnom Penh were better designed, and have been well maintained with regular redecoration of unit interiors.

In terms of future supply, there are many apartments and condominiums under construction all over Phnom Penh with over 30,000 condominium units are being built and over 50 percent of the new condominium supply will be one-bedroom units. For sure this will increase future competition to find tenants for one-bedroom units, with less competition for two-bedroom and three-bedroom units. To maximise the market appeal, one-bedroom unit should price between USD400 to US D1,000, for two-bedroom and threebedroom units, the prices should range from USD650 to USD1,500 - I believe these budgets appeal to the broadest possible expatriate tenant markets. After all, if an investor wants to maximise their return, then they need to ask for a rental that matches the most popular budgets from these expatriates.

Sibanoukvi Special Economic Zone to become "Shenzhen" of Cambodia

fter completing its initial phase of development, the Cambodia Sihanoukville Special Economic Zone (SSEZ) is planning to turn itself to be a fully-functional ecological model industrial zone by adding an additional 300 enterprises in the area. In doing so, the SSEZ aims to become the 'Shenzhen' of Cambodia in the future.

The upcoming 300 factories will help create at least 80,000 to 100,000 jobs for locals and will also help boost the economy of Sihanoukville as well as of the kingdom as whole.

This announcement was made in a meeting between the Council for the Development of Cambodia (CDC), the United Nations Industrial Development Organization (UNIDO), and a high-level delegation from the Shenzhen Foundation for International Exchange and Cooperation (SFIEC) during their official visit to Cambodia on 9 May.

The official visit of the SFIEC delegation was organised to share experiences on the development of the Shenzhen Special Economic Zones (SEZs) and also to explore investment opportunities in education, trade, commerce, agro-industry and infrastructure in Cambodia.

The SSEZ is an economic and trade cooperation zone constructed by Chinese and Cambodian enterprises, and is a landmark project of the "One Belt, One Road" initiative which aims to create the ideal trading platform for investment in ASEAN and exporting to the world.

Located 3km from the Sihanoukville airport and 12km from the deep water seaport, the SSEZ comprises a total planning area of 11.13km². Since its establishment in 2012, the SSEZ has completed the initial phase of the development area of 5.28km² with a total number of 118 investors, 89 factories, and 21,000 workers.

"With the support of Shenzhen, we will improve our understanding of challenges and opportunities in developing SEZs, especially for Sihanoukville, and to support Cambodia's Industry Development Policy (IDP); this will greatly enhance our cooperation with China," said Mr. Nut Unvoannra, Deputy Secretary General of the Cambodia Investment Board, who chaired the meeting.

However, the meeting was yet to confirm when the second phase of development will start.





Photo credit: Sihanuokville Autonomous Port and CDC

Phnom Penh's evolving retail establishments

By Eric Wong Chon Lap

which an official population of close to 2 million and a growing middle class, coupled with economic growth and changing consumer behaviors, Phnom Penh's retail property market has been very dynamic over the past five years. The retail scene has evolved to encompass newer formats and concepts.

The most recent milestone has been the emergence of new community malls for the retail developments. TK Avenue was the first successful community mall in Phnom Penh and it has led to the development of upcoming community malls such as Downtown 93, and other container markets. Nguon Chhayleang, CEO of the Pointer, has suggested that most of the container markets are not very nice. "The concepts from one container market to the other are almost exactly the same. People need something new," she said. Nonetheless, these projects pioneered a new retail format that is now found in many parts of Phnom Penh. In terms of large-scale shopping centres, Cambodia is different from other neighbouring countries such as Thailand (Central Pattana, The Mall Group etc.) and the Philippines (SM Corporation) where local players dominate the market. In contrast, local retail operators are almost non-existent in Cambodia. Because of this, there is still room for local players to penetrate. Recently Sorya Shopping Center has successPoint. The aim is to raise the bar to higher standards to accommodate international brands. In the future, I believe the preference for Cambodian consumers will move towards to one-stop shopping inside modern, large-scale shopping centres - the concept of everything under one roof from cinema,

karaoke, bowling, department store, supermarket and variety of fashion brands will become successful.

The development of shopping centres is constrained by several factors in Phnom Penh. Within the core areas of the city, there is a lack of suitable development sites. The only remaining sites at present would be Diamond Island, in which the area is also earmarked for more retail developments. "Phnom Penh lacks developable plots for shopping centres, therefore retail developers have to look for plots outside the core area of the city," Chan MlopSokha from Sokha Law Firm explained.

The retail business is competitive and challenging. Consumers are looking toward quality products with affordable prices. They are price conscious and demand products that only offer value for money. To operate a shopping centre the key to success has a lot to do with the retailers and the products. For Cambodian consumers, they are looking for well-priced basic products with quality. In the food and beverage sector, successful local and foreign restaurant chains include Master Suki Soup, Shabu Shabu & Sushi Buffet, along with other foreign chains such as Fuji, Swensen's, The Pizza Company, which are doing equally well.

As competition grows, amateur retailers will find it hard to survive. At the end of the day, quality affordable products that are competitively priced are the key to winning the market. The key drivers of the retail evolution are consumer behaviour and understanding their preferences is essential to retail success.



By Eric Wong Chon Lap

n Cambodia, the idea of Strata-title office buildings where individual units is being sold has not been favoured by end-users or investors. There were almost no new launches taking place in Phnom Penh until recently. However, the residential condominium market in Phnom Penh has expanded rapidly over the period.

Strata offices make up only a very small percentage of the total of Phnom Penh's modern office stock. Office rentals have been stagnant over the last few years and it comprises less half of the total supply in non-Central Business District (CBD) locations. Almost all of the upcoming strata office stock is of Grade A or Grade B quality located far away from the CBD.

In general, strata office buildings have lower occupancy levels than single-ownership buildings and achieved lower rents. This is because tenants, especially multinational companies prefer to deal with a single landlord, simply because it brings more flexibility, and often efficiency offered by a single ownership structure.

We have noticed the trend that there has also been limited end-user purchaser demand for strata office space. Multinational companies prefer to rent, rather than own office spaces so that their capital can be employed in their core business and not in property investment. Renting office spaces allows these tenants the flexibility to expand or contract offered through short to medium-term leases.

For local companies and businesses, they also want the flexibility of renting. Most large Cambodian companies, want to own a property or a whole building rather than several floors in the strata building. "Most companies want the flexibility when it comes to leasing or owning the office spaces because the economy and the market are so dynamic these days. Many companies anticipate their buisness will grow significantly in the upcoming years so their office space requirements will also change accordingly," explained Chan Mlop Sokha from Sokha Law Firm.

The result of lower than expected growth in office rentals, low occupancy and limited end-user purchaser demand are reasons developers decided not to build new strata offices. For the existing buyers, they are also worried about limited resale activities in strata offices. With the current launched buildings, there have been minimal resale activities and limited increases in prices - this applies to even better quality, better located strata office buildings.

With the overall office vacancy stands at 15 to 20 percent, tenants will have ample choice and companies on lower budgets are offered with plenty of options in the market to lease premises. In the end, gross yields in office buildings can hardly be better than the rental yields of residential condominiums, but it will be more stable, due to a lower turnover of tenants as a result of longer leases and this also means less frequent payments to agents to secure new tenants.

"I wouldn't investing in either one - residential or office - depending on the property and the location. If they are located in a nice location with better returns, "Nguon Chhayleang, the CEO from the Pointer said.

To manage a strata office investment, the owner has to be aware that some equipment needs regular maintenance, for example the air-conditioning units. Office tenants are responsible when they vacate the property for reinstating the premises, to the pre-handover condition. After all, there will be far lower redecoration costs than furnished residential properties for strata office investment.

However, the prices of strata office buildings in Phnom Penh are generally well above replacement construction costs and they are generally more expensive than the nearby residential condominiums. In the long-term, I believe prices for higher-quality, better maintained buildings are able to attract tenants. This may present an opportunity for investors to capitalise on favourable yields. Classifieds





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EVENT CALENDAR | CAMBODIA 2018 - 2019 Cambodia International Building Construction Industry Show Sep 2018 AMB Events is the biggest international trade shows organizer in Cambodia. The Group prides itself in delivering real benefits and results to all our exhibitors, visitors and delegates across Asia's 07-09emerging markets including Malaysia, Vietnam, Cambodia and Myanmar. AMB Event will showcase together with Cambodia Property Expo. CIVAR, CamEnergy, CamWater.... Location : Diamond Island Exhibition Center, Phnom Penh **Organiser:** AMB Events (Cambodia) Nov 2018 **Construction Cost Savings Through the Optimization of** Wind Induced Response 13 This event will focus on wind tunnel testing techniques to optimize foundation and cladding loads. The speaker, through project case studies, will present RWDI's state-of-science modelling and anal-12:00 noon vsis techniques that help maximize construction cost savings where possible. Location : Rosewood Hotel Phnom Penh Organiser: RWDI **Nov-Dec 2018** Cambodia Constructors Association Summit & Expo 2018 The 6th Cambodia Constructors Association Summit & Construction Industry Expo is scheduled 29 - 01 for 29 Nov - 01 Dec, 2018 at the Diamond Island Exhibition and Convention Center and will bring together professionals from the construction industry as well as government officials. The expo will feature some 300 booths + and showcase a wide range of materials and services from building. 9:00AM - 18:00PM Location : Diamond Island Exhibition Center Organiser: Cambodia Contractors Association CAMBODIAEXPO 2018 **Cambodia Constructors** Association (CCA) 7th Cambodia Constructor Association Summit & Construction Industry Expo 2018 29 November - 01 December 2018 Diamond Island Exhibition and Convention Center, Koh Pich, Phnom Penh Official Media Partner Supported by CONSTRUCTION 22814 For booth booking, please contact: +855-60 888 944 / 77 811 168 E-mail: expo@construction-property.com / info@construction-property.com

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ALUMINIUM CHINA 2018

Location : Shanghai New International Expo Centre. Organiser : Reed Exhibitions China - Shanghai. Tel +86 (21) 2890 6666 info@sniec.net www.sniec.net

19 - 20 July 2018

4TH ANNUAL MIXED USE DEVELOPMENT

Location : Singapore Organiser : Marcusevans Tel +603 2723 6745 maheswarig@marcusevanskl.com www.mixedusedevelopmentslse. marcusevans.com

18 - 21 July 2018

HOME FURNISHING EXPO SHENZHEN 2018

Location : Shenzhen International Convention & Exhibition. Organiser : hina Guangdong Hometextile Association. Tel +86 0755-82848800 hometextiles_gd@163.com www.szcec.com

10 - 12 August 2018

WORLD OF CONCRETE INDIA 2018

Location :Pragati Maidan Organiser : Hanley Wood Exhibitions. Tel +91 11 23371540 info@itpo-online.com www.indiatradefair.com/exhi/

16 - 18 August 2018

LIGHTECH - VIETNAM INTERNATIONAL LIGHTING

Location : Saigon Exhibition & Convention Center - SECC Organiser : VietFair (Vietnam Advertisement & Fair Exhibition Tel +84 439 365 566 secc@saigonnet.vn www.secc.com.vn

18 - 20 August 2018

ESBUILD

Location : Shanghai New International Expo Centre Organiser : SMIE (Shanghai Modern International Exhibition Co. Ltd) Tel +86 (21) 63288899 mie@chinamie.com www.chinamie.com

03 - 05 Sept 2018

SHANGHAI INTELLIGENT BUILDING TECHNOLOGY

Location : Shanghai New International Expo Centre Organiser : Messe Frankfurt (Shanghai) Co Ltd–Beijing Office Tel +86 400 613 8585 1388 building@china.messefrankfurt.com china.messefrankfurt.com

05 - 07 Sept 2018

TECH 2018

ENVIRONMENT & ENERGY

Location : Bexco (Busan Exhibi-

Organiser : Bexco (Busan Exhibi-

tion & Convention Center)

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Tel +82 51-740-7360

bisfekorea@gmail.com

www.bexco.co.kr

05 - 07 Sept 2018

BEX ASIA

Location : Marina Bay Sands Organiser : Reed Exhibitions Singapore Tel +65 6789 8800 ask@reedexpo.com.sg www.reedexpo.com.sg

05 - 07 Sept 2018

THE BIG 5 CONSTRUCT INDIA

Location : Bombay Convention & Exhibition Centre (BCEC) Organiser : FICCI (Federation of Indian Chambers of Commerce & Industry) Tel +91 11 23738760-70 ficciexhibition@ficci.com

www.ficci.com

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Location : IMPACT Exhibition

Organiser : Impact Exhibition

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18 - 20 Sept 2018

Location : ICE - Indonesian

Convention Exhibition.

Tel +62 21 2971 4600

info@ice-indonesia.com

& Exhibitions.

ASIA POWER WEEK '2018

Organiser : ennWell Conferences

info@impact.co.th

www.impact.co.th

Center

05 - 09 Sept 2018

AUCKLAND HOME SHOW

Location : ASB Showgrounds Organiser : Exhibitions and Events New Zealand Ltd Tel +64 09 976 8303 info@eenz.net.nz www.eenz.net.nz

12 - 14 Sept 2018

FITS EXPO ASIA 2018

Center

Location : IMPACT Exhibition

Organiser : Impact Exhibition

Management Co., Ltd.

Tel +66 (0) 2833 4455

info@impact.co.th

www.impact.co.th

GREEN BUILDING & RETRO-

07 - 09 Sept 2018

PHILCONSTRUCT MINDANAO 2018

Location : Kuala Lumpur Convention Centre (KLCC) Organiser : AMB Tarsus Events Group Tel +60 3 2692 6888 info@klccconventioncentre.com www.klccconventioncentre.com

14 - 19 Sept 2018

THE BRISBANE HOME SHOW

Location : Brisbane Convention & Exhibition Centre Organiser : Exhibitions and Events Australia Pty Ltd Tel +61 03 9276 5555 info@eea.net.au www.eea.net.au

02 - 04 Oct 2018

Location : Marina Bay Sands

Exhibitions Management

Services Pte Ltd)

Tel +65 6278 8666

info@cems.com.sg

www.cems.com.sg

Organiser : CEMS (Conference &

ARCHXPO

www.ice-indonesia.com

03 - 05 Oct 2018

INTRX OSAKA

Location : Reed Exhibitions Japan Ltd. Organiser : Reed Exhibitions Japan Ltd. Tel +81 (0)3 3349-8501 info@reedexpo.co.jp www.reedexpo.co.jp

12 - 14 Sept 2018

BMAM EXPO ASIA 2018

Location : IMPACT Exhibition Center Organiser : Impact Exhibition Management Co., Ltd. Tel +66 (0) 2833 4455 info@impact.co.th www.impact.co.th

21 - 23 Sept 2018

HOMEDEC - KUALA LUMPUR

Location : Kuala Lumpur Convention Centre (KLCC) Organiser : C.I.S Network Sdn Bhd Tel +603-7982 4668 info@cisnetwork.com www.cisnetwork.com

26 - 28 Sept 2018

WORLD SMART ENERGY WEEK - OSAKA 2018

Location : Intex Osaka, Japan. Organiser : Reed Exhibitions Japan Ltd. Tel +81 (0)3 3349-8501 info@reedexpo.co.jp www.reedexpo.co.jp/en

05 - 07 Oct 2018

HOMEDEC - PENANG

Location : Spice Convention Centre, Penang Organiser : C.I.S Network Sdn Bhd Tel +603-7982 4668 info@cisnetwork.com www.cisnetwork.com

BUILDTECH ASIA

Location : Singapore Expo Organiser : Sphere Exhibits Pte Ltd Tel +65 6319 4038 sphere@sph.com.sg www.sph.com.sg

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- ទីតាំងផ្លូវសទ្យា 371 (Along 371 Sorlar Road)
- ទីតាំងល្អសម្រាប់អាជីវកម្មខ្នាត តួច ឬហាងលក់ដូ (Good location for small business or retail.

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- បន្ទប់គេង ៤ បន្ទប់ទឹក ៣
- ទីតាំងក្នុងប្លុករតនាផ្លាហ្សា២ (Located in Rattana Plaza II)
- ទីតាំងលួសម្រាប់ស្នាក់នៅ និងស្នាក់ការក្រុមហ៊ុន ជិតផ្សារ សាលា (ផ្ទះកំពុ់ងជួល \$600/ខែ) 077 566 888 / 066 611 168







· Land Size:

19x100m

Size: 10x14m Floor: 2 Bedroom: 6 Bathroom: 5 Location: KTK Tel:077-566888

Size: 5x15m

Bedroom: 5

Bathroom: 6

Location: KTK

Tel:077-566 888

M W 11

1 11 11

Floor: 4



· Location: CCV

· Tel: 077-566 888







Size: 5x15m

Bedroom: 5

Bathroom: 4

Location: KTK

Tel:077-566 888

Floor: 2





Size: 5x12m Floor: 3 Bedroom: 5 Bathroom: 4 Location: KTK



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[a]#444, Blvd:271, 12306, Phnom Penh [t](855-23) 67 900 79 [f](855-23) 98 78 00 [e]lilicogroup@yahoo.com [w]www.lilicogroup.com	MONG RETHTHY GROUP CO.,LTD. [a]:#152S, St. 41, 12301, Phnom Penh [t]:	[a]: St.2004, Northbridge Com. Phnom Penh [t]:	STS (Cambodia) Co., Ltd. [a]:#52, St. 70, 12201 Phnom Penh [t]:
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[a]#14, St.548, 12151, Phnom Penh. [t]#14, St.548, 12151, Phnom Penh. [t] [t]#14, St.548, 12151, Phnom Penh. [t]	[e]:kh.mec@muhibbah.com.kh [w]:www.muhibbah.com Minebea Minebea <td< td=""><td>[a]:#PK16, NR4, Phnom Penh [t]:(855-23) 366 342 [f]:(855-23) 368 171 [e]:sopanha.soth@yahoo.com</td><td>EXAMPLE A CAMBODIA (CAMBODIA) CO.,LTD. [a]: #18 St.598, 12104, Phnom Penh. [t]:</td></td<>	[a]:#PK16, NR4, Phnom Penh [t]:(855-23) 366 342 [f]:(855-23) 368 171 [e]:sopanha.soth@yahoo.com	EXAMPLE A CAMBODIA (CAMBODIA) CO.,LTD. [a]: #18 St.598, 12104, Phnom Penh. [t]:
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[m]:	Hout Chhay Construction Materials [a]:#48-50Eo, St.217, Phnom Penh [t]:	Japonel JAPANEL HOME (CAMBODIA) CO.,LTD [a]:# 432 , Monivong street, 12301, Phnom Penh. [e]:t_nakamura@sthd.co.jp [W]:type://www.cca.org.kh
[e]:seihavin@gescambodan.com HANVICO CAMBODIA CO., LTD [a]:#759 St.93, 12305 Phnom Penh [t]:(855-23) 987598 [e]:hanvico@hanvico.com.vn [w]:www.hanvico.com.vn	HONGKONG FUJI ELEVATOR CO.,LTD [a]:#10, St.105K, 12406, Phnom Penh [m]:(855-23) 504 1 888/ 11 880 686 [m]:(855-89) 335 453/ 15 6666 82 [e]:	Jotun Cambodia Limited [a]:#113, St.245, 12305 Phnom Penh [t]:(855-23) 218 751 [f]:(855-23) 218 751 [e]:sovath.teng@jotun.com [w]:yotun.com
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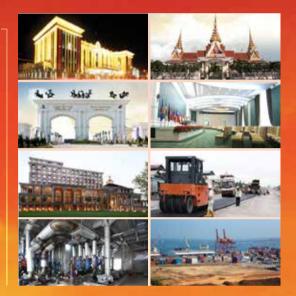
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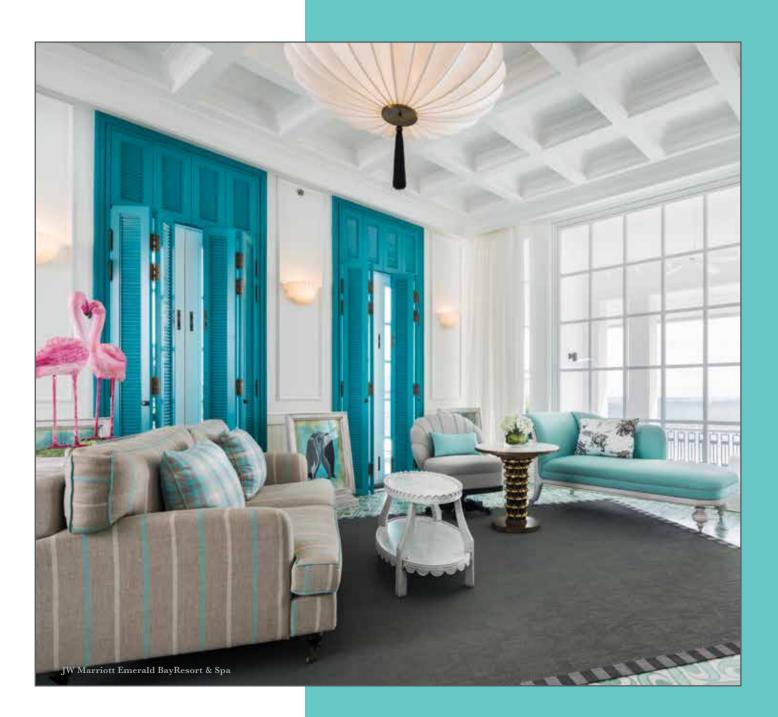
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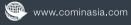


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