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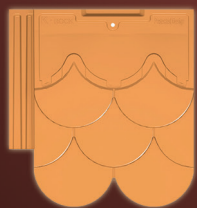
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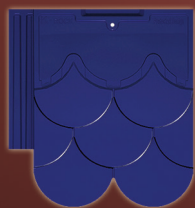


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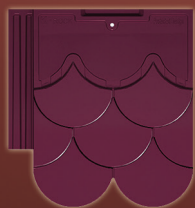
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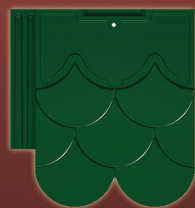
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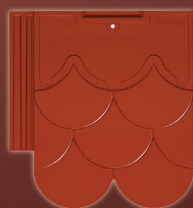
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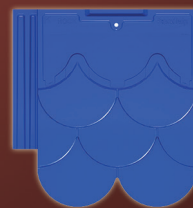
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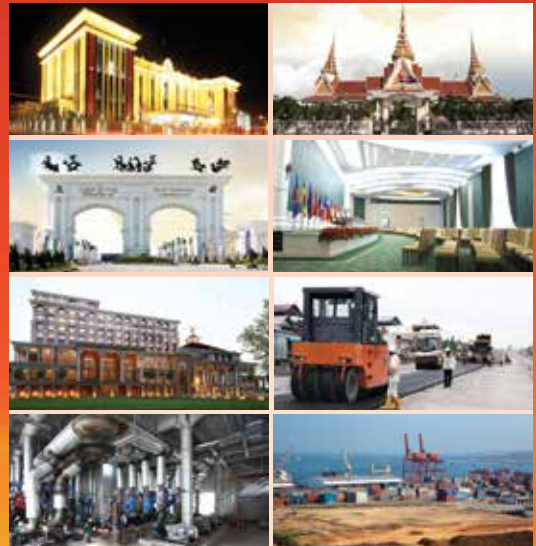




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Message from the
*CHAIRMAN of the
 Cambodia Constructors Association (CCA)*



As chairman of the Cambodia Constructors Association (CCA), I am honoured to deliver a message to all our readers of Construction and Property Magazine, especially those at construction and property-related firms and institutions. I have been very heartened to witness the dynamic growth of Cambodia's construction sector, evidenced by the construction of satellite cities, modern skyscrapers, residential blocks, condos, commercial buildings, modern shopping centers, office buildings, and international standard hotels.

This has happened in large part due to the confidence both local and international investors have in the political and economic stability in the Kingdom under the wise leadership of **Samdach Akka Moha Sena Padei Techo Hun Sen**, the country's prime minister.

The government considers the construction sector to be one of the nation's economic pillars, and has allowed CCA to aid in the sector's development to bring it in line with its development goals and to boost construction standards, especially during the process of ASEAN economic integration. These efforts will help Cambodia conform to ASEAN's overarching goal of "One Community, One Destiny."

CCA is a non-profit association registered in full compliance with the laws of the Kingdom of Cambodia. In order to carry out government policy and cement the private sector's role as the nation's economic driver, CCA does all it can to help ensure the construction industry is reliable, productive, accountable and can compete effectively in local and international markets. Moreover, CCA continually seeks ways to provide benefits to its members and help bring each up to international standards of quality and classification.

Lastly, on behalf of all the members of the Cambodia Constructors Association, I hope and believe that construction and property-related companies operating in Cambodia will register for CCA membership to join our ongoing drive to develop the country, implement policies laid out by the Royal Government and those put in place recommended by ASEAN to help us secure a bright, prosperous future.

Thank you.



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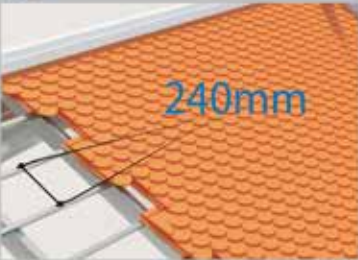
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From the PUBLISHER



2018 continues to see sustained growth in Cambodia's construction and property industries following the advent of the ASEAN Economic Community. As a result of the AEC and economic growth, Cambodia has seen an increased inflow of overseas investments into these industries.

Published through support from the Cambodia Constructors Association (CCA), Construction & Property Magazine is one of the catalysts to help maximise the benefits of regional integration for Cambodia. This bi-monthly magazine features four main sections comprising interesting topics, empowering messages, useful information and data related to the sectors.

The first section looks at overall developments in construction locally and internationally, including new and ongoing projects and their impact on the nation's economic growth. The second section highlights general information and activities relate to the CCA, whose goal is to promote the construction industry in the kingdom. The third part looks at latest updates on major development in the real estate sector. Lastly, the magazine offers a directory of construction and property firms where readers can find service providers or future business partners.

Now publishing our 38th Issue (March-April 2019), you will find the latest information and expert analysis on local and regional construction and property projects in our three main sub-sections.

In Construction, we focus on the strict new government measures governing the land and construction sectors, four new Prakas to improve safety in the construction sector and the deal to allow more Cambodian workers the opportunity to work in Japan's construction sector.

Our Association news section focuses on cooperation between the CCA and CVEA to promote land valuation, the CCA hosting of the ASEAN ACF construction meeting in Siem Reap and plans by the CCA and Korean agency KOTRA to promote their respective construction sectors.

In Property news, we detail how the National Bank of Cambodia reports on the risks associated with credit in the sector, give an outlook on Phnom Penh's property sector in 2019 and the rise in investment in high end properties in Sihanoukville province.

Overall, I firmly believe that Construction & Property Magazine serves to help Cambodia's construction and property sectors flourish. Our information and insights help attract foreign investors and business people and help those already here remain well informed about the latest developments in these dynamic, exciting and rapidly expanding sectors.

I would like to take this opportunity to congratulate and thank all of our CCA members, partners and readers and wish them a very successful and prosperous Khmer New Year in 2019.

Sincerely Yours,
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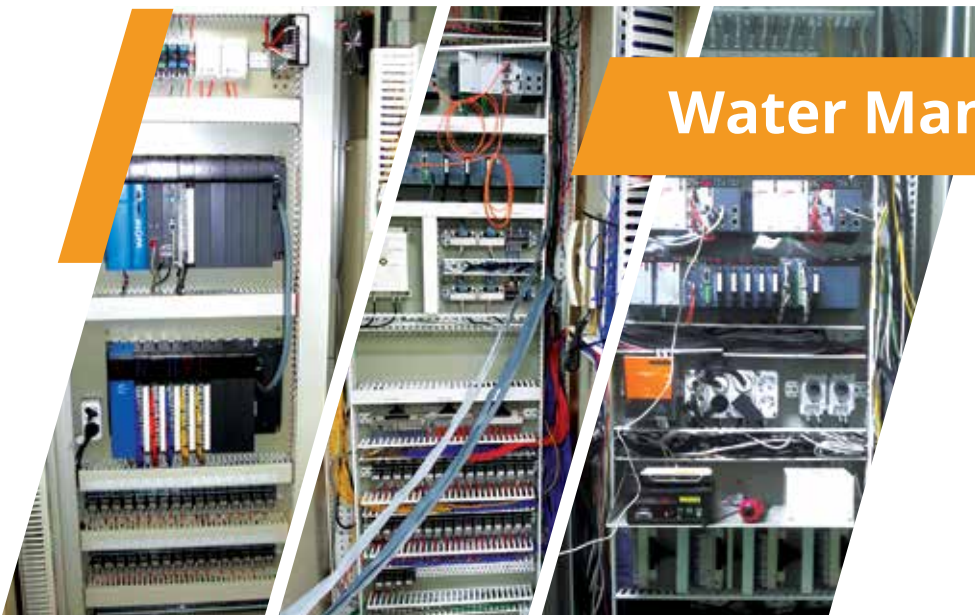


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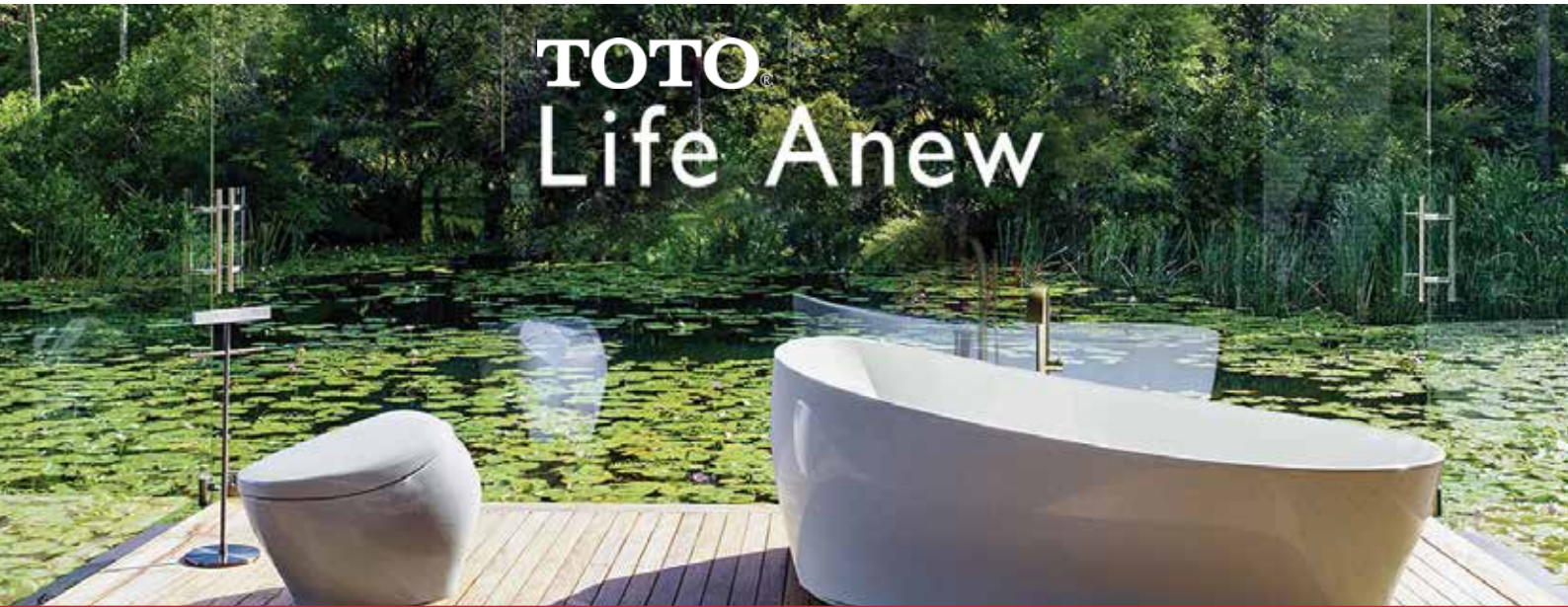
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7 Vietnam to approve national high speed rail link

Final plans for a US\$56bn high-speed rail link between Hanoi and Ho Chi Minh City are expected to be approved by the Vietnamese National Assembly in 2019.

The 1,137km-long high-speed link would reduce travel time between the two cities from 30 hours to five-and-a-half.

The project was rejected by the National Assembly in 2010, on the basis that US\$56bn was too expensive being equivalent to 45% of Vietnam's GDP at the time.

A feasibility study by the government of Japan in 2016 showed the line was now economically viable. The planned route would open in stages starting with a 280km link between Hanoi and Vinh as well as a 360km portion connecting Ho Chi Minh City and Nha Trang in 2030.



China to build subway system in Metro Manila

China Civil Engineering Construction Corporation (CECC) has won the contract to build a US\$3.7bn, 11km subway system in Manila, capital of the Philippines.

The deal between Philippine Infradev, the local company developing the subway in Metropolitan Manila, and CECC, a subsidiary of Chinese state-owned China Railway Construction Corporation, was announced on the Philippines stock exchange at the end of January.

CECC will invest around US\$350 million dollars in the project to build 11km of line with 8-10 stations in Makati city in the main Metro Manila area with no cost to the city itself.

The construction contracts are expected to be signed by June 2019 and the work completed by 2023.

7 Jakarta plans 10-year infrastructure investment

Indonesian authorities have agreed on investing US\$40bn over the next decade to improve the efficiency and livability of the capital Jakarta.

The move comes ahead of Indonesia's general election in April and is designed to relieve the notorious congestion in Jakarta. During the 1960s and 1970s, the capital saw massive growth but without adequate urban planning, leading to increasing problems with congestion and pollution.

The investment plan includes adding more than 1,000km to the city's bus service, increasing the light rapid transport (LRT) system from 5.8km to 130km, and extending the mass transit system (MRT) from 16km to 112km long.

The plan also includes adding 20,000 minivans to serve outlying areas and building 600,000 new housing units.



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US\$2 billion Phnom Penh-Sihanouk Expressway nearing construction

Work on the US\$2 billion Phnom Penh-Sihanoukville expressway in planning for more than a year is now close to starting.

According to a recent speech by H.E Sun Chanthol, Senior Minister, Ministry of Public Works and Transport (MPWT), work is expected to begin between February and March 2019, if all the procedures goes as planned.

Currently, the installation of the concrete mix factory, and construction materials and machineries have been imported. After the construction starts, the expressway is expected to take four years to complete. When finished, the four-lane expressway will be 190km long, shaving 50km off the current 240km length of National Road 4.



New Khmer-Thai international checkpoint ready in 2020

A new Khmer-Thai checkpoint in Banteay Meanchey province at the Stung Bot International Checkpoint, in addition to the Poipet checkpoint, is scheduled to complete construction and open for service by next year, according to a report from the Ministry of Public Works and Transport (MPWT) on 9 February.

Located about 7km from the Poipet International Checkpoint, the new project includes a bridge construction, a border control office building, as well as the main checkpoint office. Currently, the bridge construction is already completed while the rest is expected to be completed by 2020.

The Stung Bot International Checkpoint project is being undertaken with a concession loan from the Thai government worth approximately US\$26.5 million.



Cambodian and Chinese investors team up for large commercial city project in Sihanoukville

K99 Group recently broke ground on the US\$ 70 million 'Arc de Triomphe' commercial city project in Sihanoukville.

A joint venture between K99 Group and its Chinese investors, the 'Arc de Triomphe' project includes construction of 36 buildings comprising of commercial buildings, and hotel buildings which will extend over 10 hectares of land in Sihanoukville.

Speaking to the media at the event, Mr. Rithy Rasmey, CEO of K99 Group, said that the establishment of this commercial project will create jobs, reduce the problems of migration, and lift up Sihanoukville's reputation.

The company has not yet disclosed how long the project will take to build.



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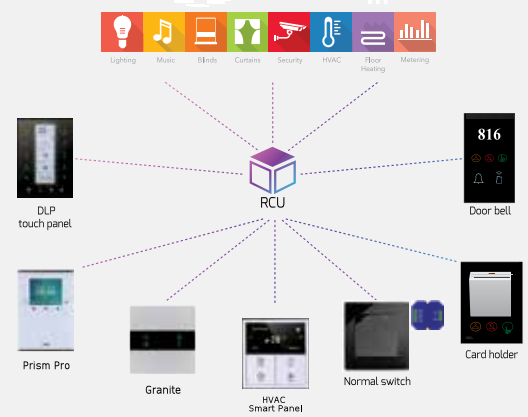
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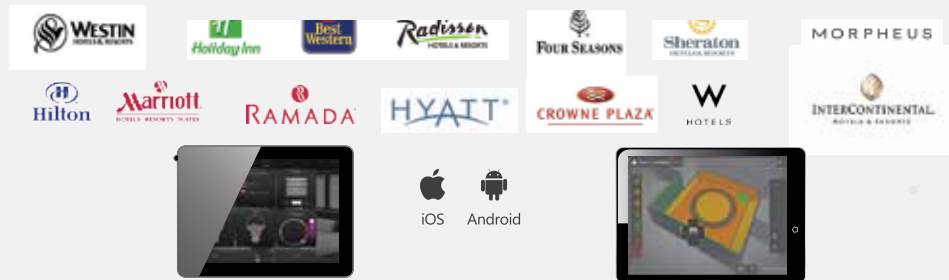
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Feasibility study underway for Phnom Penh-Siem Reap expressway

Two companies are conducting feasibility studies for a Phnom Penh-Siem Reap Expressway, according to the Minister of Public Works and Transport (MPWT) on 28 January 2019.

“We have two private companies that are studying the Phnom Penh Siem Reap Expressway with four lanes, on the BOT theme [build-operate-transfer],” said H.E Sun Chanthol, Senior Minister and Minister of MPWT.

The move to invite private firms to build this route arose since National Road No.6 from Phnom Penh to Siem Reap has different road sizes. From Phnom Penh to Skuon, the government has already upgraded the road to four lanes while from Skuon to Siem Reap remains only two lanes.

Therefore, the government is opening its doors for the private sector to invest in the construction of a four lane Phnom Penh-Siem Reap expressway.



60-megawatt solar power plant being built in Cambodia

Cambodia is now preparing to see a huge solar power plant come online in the near future thanks to an investment by local electric power technology provider SchneiTec Group.

Located in Kompong Speu province, the plant will have the capacity to generate up to 60 megawatts of electricity for Electricite Du Cambodge (EDC). The plant will comprise of 200,000 solar panels installed by the world's largest manufacturer of solar panels JinkoSolar Holding Co., Ltd, according to its recent press release.

Work on installing the system began in November 2018 with the supply of electricity expected to start in December 2019.

The solar power sector has been supported by the government with its policy of connecting solar systems to the national grid. Meanwhile, the recent forum on energy in Cambodia showed that Cambodia has transitioned away from diesel-generated electricity and has reduced power imports from a peak of 60% to less than 20%.



Construction deal for National Road No.5 signed

The Ministry of Public Works and Transport (MPWT) has signed a construction deal with three Japanese firms on the National Road 5 rehabilitation project, as part of a US\$500 million loan project funded by the government of Japan.

The three companies includes Ilsung-Cienco I Joint Venture, Obayashi Corporation, and Tekken-Ikee Joint Venture, for which each firm is to have a different package all totaling to US\$243.74 million.

The deal is for the companies to oversee construction work of the 110.9-km section of road which is to be expanded to 23-metres wide and upgraded from two lanes to four lanes starting from Thlea Ma'Om to Battambang province. Construction is to be completed within 42 months.





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7 Cambodia sees sharp decline in construction investment in 2018

Although construction activities have yet to decline, construction investment capital dropped considerably in 2018, according to a report by the Ministry of Land Management Urban Planning and Construction (MLMUPC), issued on 24 December, 2018.

According to the report, 2018 saw the ministry approve 2,867 construction projects covering 11 million square metres in construction area, with an estimated investment capital of about US\$5.2 billion. This represents a sharp year-on-year fall with investment capital down by 18.66%, compared to the more than US\$6.4 billion investment in 2017. The number of projects (2,867) has seen a decline of 6.4% compared to the 3,052 projects approved in 2017.



US\$3.8 billion Phnom Penh-Bavet Expressway too expensive for the government

Following the feasibility study on the construction of the Phnom Penh-Bavet Expressway, the government has said it is too expensive, citing a lack of budget.

The Japan International Cooperation Agency (JICA) recently conducted a feasibility study on the expressway connecting the capital city of Phnom Penh to the Vietnam border town of Bavet which concluded that the project would cost US\$3.8 billion,

H.E Sun Chanthol, Senior Minister and Minister of the Ministry of Public Works and Transport (MPWT), said that the 160-kilometre expressway would cost too much money.

This huge amount is due to some areas along the route being prone to flooding, so around 80 kilometres of road construction cross water, which is why the project would cost more money, H.E Sun Chanthol explained.



7 Construction of Ring Road No.3 begins

On 14 January, 2019, Samdech Techo Hun Sen presided over the groundbreaking ceremony for the construction of the 52.9-kilometre Ring Road No.3.

The road stretches through Kandal Province for 38 kilometres and Phnom Penh for 15 kilometres. It will be 27 metres wide in the downtown area and 25 metres wide on the outskirts of capital. The road is being built using a US\$273 million loan from the Chinese government.

H.E Sun Chanthol, Senior Minister and Minister of the Ministry of Public Works and Transport (MPWT) explained that the project will also include four flyovers spanning about 1000 metres. Construction of Ring Road No. 3 will take 42 months starting from December 2018 until December 2021.

Speaking at the inauguration ceremony, Samdech Techo Hun Sen said that the construction of this route will benefit many people, especially those living along it.





Strict measures set for land and construction sectors in 2019

The Ministry of Land Management Urban Planning and Construction (MLMUPC) has laid down strict measures for 2019 for the land and construction sectors, according to a press release dated 24 December, 2018.

The 3-page press release regarding the working results in 2018 and working plans for 2019 highlights 22 important points of the ministry's achievements as well as future measures.

Among the measures set for 2019, the ministry will strengthen the implementation of regulations in the land and constructions sectors to ensure their sustainability as well as to avoid social problems that might occur.

Noteworthy measures in the land sector regard ownership documents. The ministry requested city and provincial administrations to stop checking and certifying unregistered ownership transfer documents that are not attached with a proper layout plan as recognised by the cadastral administration.

In addition, the ministry, through the cadastral administration,

will stop registering land and issuance of ownership cards for first-time property registration in accordance with the isolated characteristics. This will be replaced with a new registration and the issuance of property ownership certification instead. This measure is to be implemented starting from 01 January, 2019.

In 2019, the ministry will also strengthen the management of the construction sector through strict measures on inspection and prevention of construction overlapping public land, and unauthorised construction, as well as construction that contrasts with layout permits. This measure is being taken to avoid the detriment of the beauty, security, public order, the environment, and especially Cambodia's coastal area.

Meanwhile, the ministry will also push forward the draft law on construction and regulation in supporting land management urban planning and construction, housing, cadastral, and the management and development of the coastal areas of Cambodia.

CDC approves four construction material factories worth US\$35 million

The Council for the Development of Cambodia (CDC) has recently given permits to four firms to invest a total of approximately US\$35 million to establish their construction material business in Cambodia, which are expected to generate at least 1,600 jobs.

With an investment of US\$10 million, Fashion Houseware (Cambodia) Co., Ltd will be located in the Sihanoukville Special Economy Zone (SSEZ) and manufacture interior decoration materials. Also located in the SSEZ, Tubao (Cambodia) Decoration Material Co., Ltd is investing US\$1.5 million to build a panel board factory.

Meanwhile, Zhongqi Lihui Cable Co., Ltd is investing US\$20.1 million to build an electric wire and cable factory in the UBE Snoul Special Economy Zone in Kratie Province. Meanwhile Wintime (Cambodia) Co., Ltd is a lighting and interior material factory, which will be located in the Manhattan Special Economic Zone in Svay Rieng Province.



GDT to build US\$60 million office in OCIC development zone

The General Department of Taxation (GDT) has chosen the development zone of the Overseas Cambodian Investment Corporation (OCIC) as the location for the construction of its new office building.

The new building will have a total height of 36 floors and will be built in the Chroy Changvar development site using a capital investment of about US\$60 million, the same source said.

Regarding the investment project, OCIC deputy general director Mr Touch Samnang told *Construction & Property Magazine* that the GDT has already bought land in the area for this project, but was unable to provide further details on the project regarding construction date and duration, but said that construction has not yet begun.



Oknha Mong Reththy teams up with Japanese firm to build motor racing circuit

To promote and diversify Cambodian sports, renowned investor Oknha Mong Reththy has decided to team up with a Japanese firm Yamamoto Rock Products Co Ltd. to construct a Grade 2 motor racing circuit in Kampong Speu province.

The project sits in the heart of Mong Reththy Sendey Agro-Tourism Zone stretching over 20.68 hectares of land in Sendey Commune, Samroung Torng District, Kampong Speu Province.

The circuit will be divided into 10 sections including: 1) parking 2) relaxing yard 3) exhibition 4) gas station 5) public toilets 6) cafeteria 7) office 8) visitor centre 9) car & kart yard and 10) 2040-metre race track.

Oknha Mong Reththy stated that the project is a 'Cambodia-Japan corporate business' with a capacity to accommodate up to 1,000 visitors.





Japanese companies eye investment in Cambodia

Fifty-Two Japanese companies are planning to invest in infrastructure development and urbanisation in Cambodia, according to the results of a meeting between representatives of Cambodia and Japan at the Ministry of Land Management and Construction on 11 February 2019.

The meeting was the Preparatory Meeting of Public and Private Seminars on "Development of Urbanisation between Cambodia and Japan", chaired by His Excellency Dr Pen Sophal, Secretary of State of the Ministry of Land Management, Urban Planning and Construction, and representatives of Japan, representatives of the Cambodian Constructors Association, Cambodian Valuers & Estate Agents, Cambodia Resident Development Association, Chamber of Commerce and the Board of Engineers and Architects.

Speaking at the meeting, H.E Dr Pen Sophal highlighted the presence of more than 52 Japanese engineering companies, planning and meeting with potential companies in Cambodia's housing, construction and real estate sector, scheduled to attend the "Conference of Forum on Urban Development" on 27 February.

"In 2018, Japan has revised the law, enabling all legal entities to have the right to cooperate with foreign direct partners, which

will enable the growth of investor groups of Japan who will do more investment in Cambodia, especially in engineering, environment and infrastructure," he added.

These two fields are major sectors for Cambodia in the development of urbanisation, which Japanese companies have expertise in, especially in the water purification process. The project, involving the development of infrastructure and environmental engineering, including environmental sewerage and dumping facilities, is a request from the Japanese side to the Royal Government of Cambodia because of a lack of skilled human resources in environmental engineering and infrastructure.

Japan has signed a Memorandum of Cooperation (MoC) with Cambodia for numerous development projects that help to improve the country's infrastructure. H.E Dr Pen Sophal hopes that the participation of Japanese engineering companies and potential companies in the construction, housing and real estate sectors of Cambodia in the upcoming meeting on February 27, 2019, will help the Cambodian people to get jobs and grow the national economy.



uPVC manufacturer UPG promotes Cambodia-made products

The accreditation of product standards by ISO for UPG plastic pipe will help increase consumer confidence as well as contribute to the promotion of Cambodia-made products.

In an interview with *Construction & Property Magazine*, Oknha Chhun Chetna, Managing Director of UPG Pipe Co., Ltd., a specialised manufacturer of premium uPVC pipes, said that UPG's product is the first and only Cambodia-made plastic pipe that is recognised by the International Organization for Standardization (ISO) under the 9001:2015 procedures.

Adding to that, UPG's products are being recognised for their best quality and affordable price. Indeed, the essence of the existence of UPG Pipe is to promote made-in-Cambodia products and showcase Khmer products as a safe and higher-quality pipe and to abolish Cambodia's perception among consumers who view Khmer products as inferior.

Meanwhile, UPG Pipe can compete with foreign imported products and the company provides a 100% guarantee on usage. The products have become more and more popular and gained great support from customers.

While being the largest producer of reliable, premium-grade

and high-performance plastic pipe in Cambodia, the company never stops improving the quality by always bringing the most-updated and advanced technology using competitive resources. In addition, the company is committed to continue innovating with new and better products with greater cost efficiencies as well as making it convenient to install the product and also providing the best sales services to satisfy its customers.

In fact, the effort to produce quality Cambodia-made products is in line with the government's "Buy Khmer Products" campaign. "I wish to call on all people in Cambodia to promote Khmer products with the support and participation from all stakeholders, partners, producers, distributors, constructors, engineers, plumbers, especially Khmer people to tackle the negative reputation of local produce, as the quality of Khmer products endorsed by ISO is available there," Oknha Chetna said.

Currently, UPG products are the best choice across many industries ranging from construction, plumbing, drainage systems, irrigation, electrical and telecommunications. Customers can find UPG's products from dealers at a nearby location across the country's 25 provinces.



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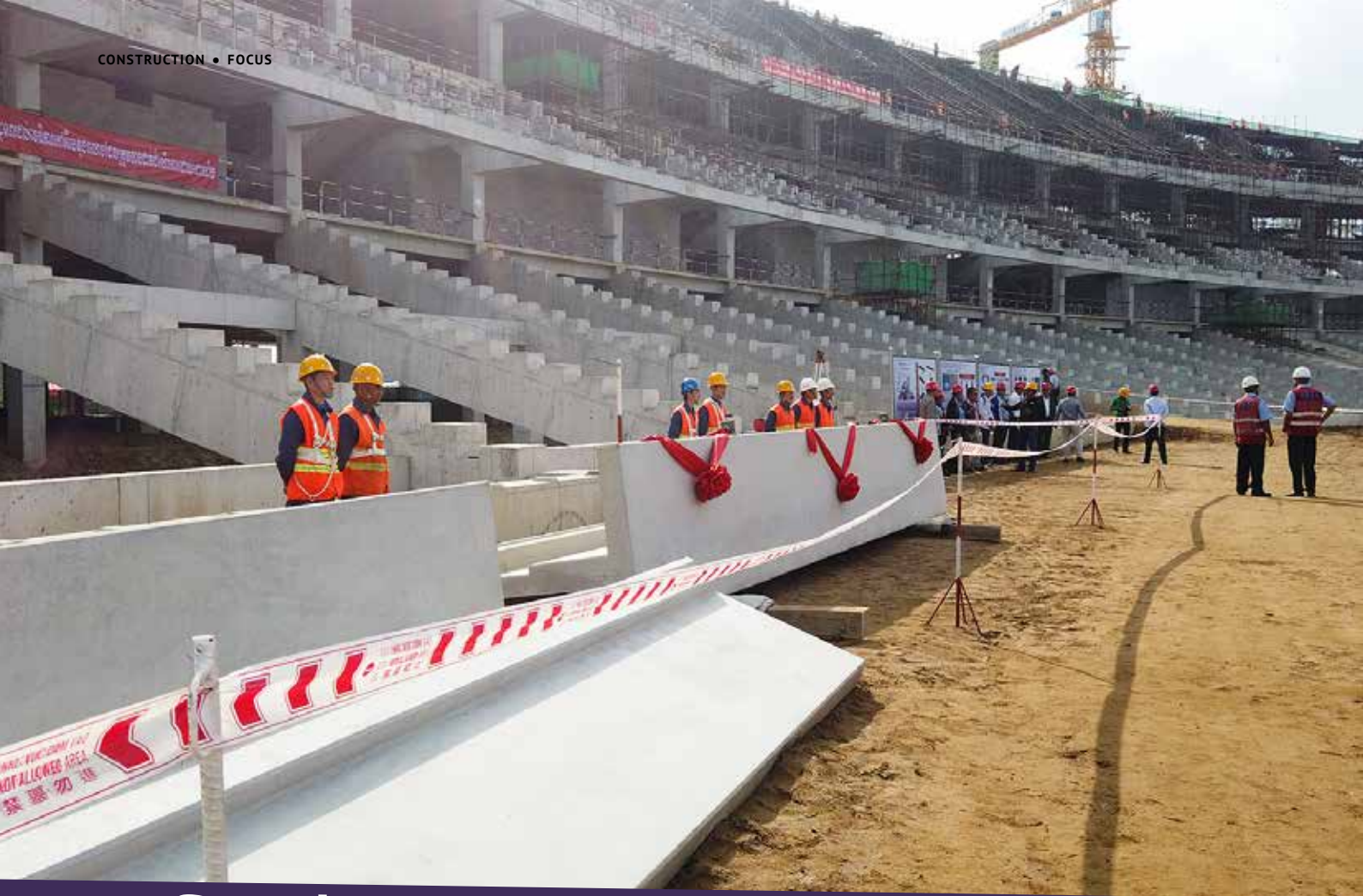


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Seat installation begins at Chinese-funded Morodok Techo Stadium

Installation of the concrete spectator seating has begun at the Morodok Techo National Stadium following 16 months of extensive construction work. The Morodok Techo National Stadium is located in Prek Tasek, Khan Russey Keo, Phnom Penh and is to be the venue for the 2023 ASEAN Games.

On 09 January, 2019, the China State Construction Engineering Corporation (CSCEC), the company responsible for the construction of the project, organised an official ceremony to kick off the seat installation in the stadium. The event was attended by H.E Thong Khon, President of the National Olympic Committee of Cambodia (NOCC) and Minister of Tourism.

The heavy concrete seats weigh about 9.74 tons for each section and have been carefully designed and equipped with a QR code system to check the specifications of each seating section before it is installed. Around 4,624 pieces of concrete seating, 2,392 concrete stairs, and 192 handrails totaling to about 7,208 concrete pieces will be installed using giant crawler cranes.

Speaking at the inauguration ceremony, H.E Thong Khon said that “the installation of this seating is a symbol of the emergence of the Morodok Techo National Stadium and is a very important step to see the actual look of the stadium”.

“This fruition is also contributing to the creation of the satellite city to be the most attractive city, the main eco-city,” he added.

H.E Thong Khon emphasised that the project has also helped train hundreds of skilled workers, of whom about 240 Cambodians are working at the stadium.

To date, the construction of the Morodok Techo Stadium is now 40% complete and is scheduled to be handed over to the government of Cambodia by the end of 2020.

This stadium is a gift from the People's Republic of China worth about US\$160 million and is being built on a total area of 16.22 hectares with a construction area of 8.24 thousand square metres. Built to serve as a venue for the 32nd SEA Games in 2023, the stadium can accommodate up to 60,000 visitors.

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SCG latest products to help prevent water leakage

When it comes to construction and water supply systems, water leakage is among the main concerns for households requiring usage of PVC pipes on their property.

But first, why there is a leakage? How can the problem be solved?

SCG is one of Cambodia's leading construction material suppliers and new products, namely the short flashing socket, brass faucet socket, and solvent cement, provide an answer to all leakage problems.

Short flashing socket

SCG PVC pipes are produced in accordance with the TIS 17-2532 standard, providing characteristics such as imperviousness to climate and humidity, not rusting and not requiring seri-

ous maintenance. The short flashing socket is a connecting point socket that prevents leakage with three features and prevents leakages from ceilings. It is a fixed pipe with no need for adjustment so saving time when installing. It comes in two size: 55mm/2' for bathroom siphons, and 100 mm/4' for toilet pipes.

Brass faucet socket

Choosing the wrong product can lead to problems of water leakage, especially at the connecting point of the faucet. SCG's brass faucet socket will help eliminate the problem.

Solvent cement

Having selected the right PVC pipes, solvent cement is essential for a hassle-free water supply system, as it eliminates leakage problems. SCG solvent

cement comes with special features. Firstly, it is produced in accordance with the TIS 17-2532 standard. Secondly, as the cement does not dry immediately it allows enough time for connecting each pipe together. Thirdly, it is easy to use as it comes with a brush attached with the cap. In addition, the solvent cement melts the PVC material of pipes and the faucet together slowly, creating one piece, so there are no worries about leakage problems.

For details on these products and more, please contact the company directly via:

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1

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រយៈពេលសមរម្យសំរាប់តភ្ជាប់
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គ្រប់គ្រាន់សំរាប់តភ្ជាប់ទុយោ

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លែងបារម្ភថាមានបញ្ហាលេចជ្រាប នៅចំណុចតំណ។



Chip Mong aiming to gain retail and shopping mall market share



One of Cambodia's leading conglomerates Chip Mong Group has announced their intention to capture retail and shopping mall market share with attractive business strategies during a 23 January press conference.

As the retail sector in the Kingdom grows, along with stronger competition in the market, Chip Mong Retail (CMR) and Chip Mong Land (CML), subsidiaries of Chip Mong Group, have teamed up to gain market share in the sector.

Mr Laurent Hamelet, Director for Merchandise and Marketing for CMR, said during the press conference on strategic partnership between the two companies, that the company will capture market share from the retail market by opening up more stores.

"You [CMR] need to open new stores; this is what's going to happen from now for CMR," said Mr Laurent, while announcing that the company will open more than 330 stores comprising of express, supermarket, and hypermarkets in the coming years.

Mr Michael Vong, Shopping Mall



Director for CMR also pointed out that his company will differentiate its shopping malls from others across the Kingdom, citing that prime location is among its core advantages.

"The challenge for shopping malls is to have an effective tenant plan determined by the concept of the mall and location," said Mr Michael Vong. "To compete effectively with the malls in Cambodia, Chip Mong has to segment the market into community malls and urban malls, all driven by the F&B, and entertainment features."

"The development within the Chip Mong Land properties gives us that base of rich sustainable business for the medium and upper middle class shoppers," Mr

Vong emphasised.

Agreeing with Mr Vong on this partnership, Mr Henry Leang, President of residential development firm Chip Mong Land, said this collaboration to integrate residential development and shopping mall together is to deliver the best for its customers.

"Chip Mong Land always selects good locations, in an urban area in Phnom Penh for each residential project," he said. "We will make the area have greater potential and provides convenience for living."

"Where ever there is Chip Mong Land, there is always Chip Mong Retail and Chip Mong Mall with it," he said.



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The Future of Construction Industry in Cambodia – Facility Management

By Pania Prak, Ngu Kea Yuan, and Daniel Tan Gark Bin

Property development is described as real estate to be designed, constructed and sold to the end users. Today stakeholders are looking at Facility Management as the next generation solution to enhance the value of the completed development, or what some call Post-Development as means to create value. What does this solution mean?

Asset Management: Jones (2008) defines Asset Management as a structured process that seeks to ensure best value for money from property assets in serving the strategic needs of local authorities. Part of the strategy includes Principles of Asset Management, Building Services and Green Technology. This course provides the fundamentals to increase value of developed assets. The objectives are to maximise the net income of the developed assets with highest gross income and minimum operating expenses to generate higher capital value. Asset Management includes Facility Management, Accounts, Finance, Leasing, Marketing and Asset Enhancement Initiatives to increase net lettable space.

Facilities Management: Atkins (2009) defines Facilities Management as an integrated approach to operating, maintaining, improving and adapting the buildings and infrastructure of an organisation in order to create an environment that strongly supports the primary objectives of that organisation, which is profit maximisation. The maintenance principles, building services, refurbishment and sustainable practices will be taught as core modules in the Facilities Management courses. It focuses on different types of maintenance, retrofitting of old buildings and to create value within a sustainable environment for future generations.

Construction Technology: Construction of housings might require normal footings, concrete, brickwork, painting etc, while high-rise, green and sustainable buildings require advanced technology, building services and long-term maintenance to sustain or increase the building capital value. Moreover, the safety required in such public buildings during the post-construction often requires close attention so that zero injuries or hazards can be achieved.

Procurement: Facilities Managers do not appoint random service providers to maintain or refurbish a building. It is not best practice to repair the building only when it has broken down. To achieve best practices, Facility Managers need to award contracts based on Approved Tender and Request for Proposal (RFP) policies and procedures. The key services to be procured include services and maintenance etc. The policies developed are to achieve the prerequisite of time, cost and quality, in order that the comfort, safety of

the occupants would not be compromised. Project delivery using either a Traditional, Design and Build or Management Contract will be selected based on the owner’s project brief.

RCI – Associate Degree in Facility Management: Royal Chartered Institute (RCI) would like to invite our readers to visit RCI on the 1st floor of Steung Mean Chey Market to find out more about the course structure, study pattern, and career prospects of those who successfully complete above Facility Management course.

Reference: Jones, Keith et. al. (2008), RICS Public Sector Asset Management Guidelines, RICS, UK

Atkin, Brian and Brooks, Adrian (2009), Total Facilities Management, 3rd Edition, Wiley Blackwell, UK.



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Design and construction firms listed in Kingdom rises



The booming construction industry in Cambodia is currently attracting more and more design and construction firms which have now reached more than 2,000.

According to a report from the Ministry of Land Management Urban Planning and Construction (MLMUPC) released in late December 2018, the total number of registered design and construc-

tion companies in the Kingdom reached 2,294 over the last 18 years.

In 2018, new listed design and construction companies stood at 301, up by 9.45% or 26 companies compared to the same period in 2017 which only saw 275 companies registered.

Among those companies, 180 construction companies and 6 design companies are local companies while foreign com-

panies amounted to 115 companies, of which 111 are construction and 4 are design companies.

In addition, MLMUPC also issued certificates to 29 individual designers in 2018, of which 22 are architects and 7 are engineers. This figure saw an increase of 35.55%, or 16 people, compared to the same period in 2017.



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SUCCESSFUL CONCRETE PIPE SOLUTION AT PT. CALVARY ABADI

Indonesian company PT. Calvary Abadi has operated the Souveraen concrete pipe machine by BFS Betonfertigteilsysteme from Germany for almost two years. The investment was worth it, and Calvary is more than satisfied with the industrial solution.

PT. Calvary Abadi invested a lot of time and consultation by BFS Betonfertigteilsysteme GmbH and the Rieckermann Group before they took a decision.

The choice fell on a Souveraen SV 1225 which has been in operation since June 2017. "With the Souveraen we are capable of handling projects with

high quantity in no time. This serves us well especially in state projects," Soerya Widjaja said. In addition, technical director of Calvary Abadi reported that labour costs were reduced by 50% in the first four months. The sales manager Rainer Straub from BFS added that "The machine is so fast that Calvary was able to expand the sales area tremendously. As a result, the high production

capacity of the machine can be fully exploited."

With the new pipe machine, Calvary can produce reinforced and non-reinforced concrete pipes, footed and jacking pipes as well as other pipes to international norms such as DIN 4032 to DIN 4035. Diameters from 300 until 1,200mm and lengths of up to 2.5 metres are possible. The Souveraen 1225 T offers high quality product at a low employment rate. Thanks to the fully automatic and computer-controlled production, only one person is needed to operate the machine. Widjaja appreciates that "Four workers can produce more with this machine than 20 workers before with the old machine. This is a big relief for not having to find skilled labor."

The machine's concept is based around a power train consisting of frequency-controlled electric motors, precise rotational speed, and a big driving torque delivering exceptional compaction results. "Since the Souveraen has been in operation, the quality of the products is so good that we can neglect any post-processing", Widjaja explained. Again, this reduces previously required work and process time



while ensuring product lifetime and customer satisfaction.

For the production of the reinforcement cages, Calvary invested in a cage welder by mbk Maschinenbau GmbH from Germany. The machines of BFS and mbk have been combined and worked together in many projects for a long time. The cage welding machine BSM 170 R is robust and long-lasting. The Speed Package with an optimised welding technique, an automatised winding wire cutter, and a powered uncoiler ensures high productivity, and up to 50 cages can be produced per hour. Due to the touch panel and the IPC/SPS-controls, the operation of the machine can be handled by only one worker.

BFS Betonfertigteilsysteme GmbH and mbk Maschinenbau GmbH are represented locally by the Rieckermann Group. Rieckermann links industrial process technologies, engineering operations and technical services to complete tailor-made industrial solutions. "The change to a fully automatic operation took time. Thanks to the comprehen-



sive training received by the service personnel and on-site support from sales partner Rieckermann, we solved all problems and improved our expertise gradually," explained the technical director of Calvary Abadi who is convinced of the benefits.

In order to have enough space for the Souveraen, the cage welding machine

and other components, Calvary built a big, modern facility. This turned out to be a smart decision because after the Souveraen the company placed an order at BFS for a Jumbo to handle the rising demand for large pipes and box culverts.

Calvary Abadi is set and well on track to a bright and prosperous future.



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Cambodia-Thailand eye trade expansion on air conditioners



With two-way trade continuing to increase every year, Cambodia and Thailand businesses are looking to expand the air conditioner market as a result of a business matching platform held on 16 January, 2019.

Aimed at boosting trade in air conditioners, as well as electrical and auto parts, the Thai Department of International Trade Promotion at the Ministry of Commerce (DITP) organised a one-day business matching platform at the Hotel Cambodiana.

Speaking on the sidelines of the event with *Construction & Property Magazine*, Mr Surachet Maneepong, Business Support Specialist for AEC Business Support Center in Phnom Penh, said that the growth of Cambodia's economy had created more demand for everything, especially housing fixtures like air conditioners.

"This event is focused on air conditioners, on electrical and some auto parts and spare parts. As Cambodia's economy is growing, there is more demand for everything," he said while adding that two-way trade on air conditioners between the two countries reached around US\$16 million in 2018.

"Not only Thailand exports [air conditioner] to Cambodia but there will be some Thai investors looking for other types of production like setting up some production lines [in Cambodia] because Cambodia has some incentives for investors," said Mr Surachet.

According to Mr Surachet Maneepong, total trade between Cambodia and Thailand grows more than 20% each year, increasing last year from US\$6 billion to US\$8 billion.

"This year, we expect to grow at least 10-15% in total trade," he said.





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More skilled Cambodian construction workers promised for Japan

Cambodia and Japan agreed on more skilled construction workers working in Japan as a result of a 01 February 2019 meeting between the two parties.

The Ministry of Labour and Vocational Training (MLVT) and the Japan Cambodia Interactive Association (JCIA) met to discuss labour cooperation, according to a Facebook post by the MLVT.

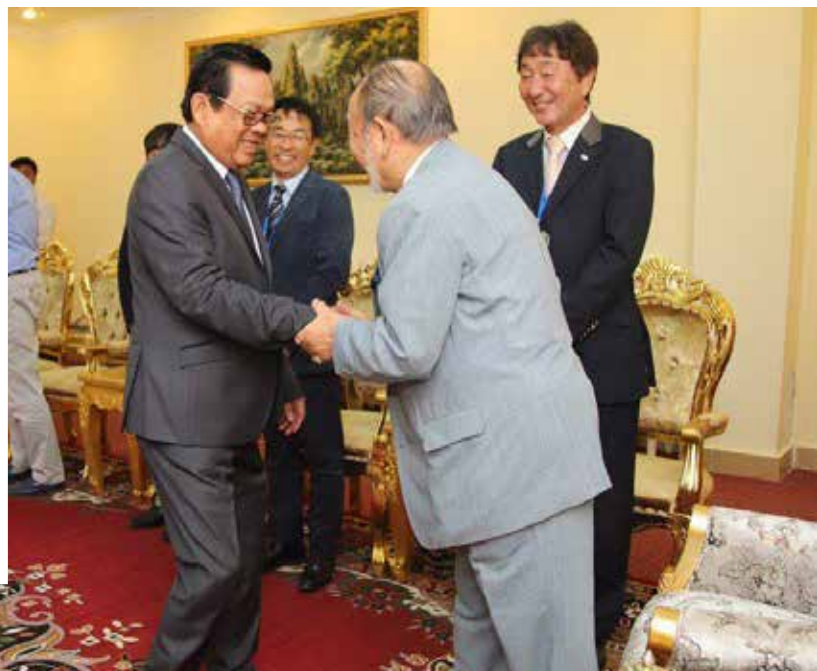
JCIA Director Mr Fumio Yamada, said that there were more than 400 Japanese construction companies studying soil types, creating foundation layers, and taking soil samples to be analysed in Japan while also pointing out that many skilled workers were sent to work and receive training in Japan.

“More than 300 Cambodian workers already work in the construction industry in Japan. Khmer workers will have real skills in the construction industry after having been trained in Japan, and they will bring those skills to develop the construction sector in Cambodia,” said Mr Yamada.

Citing Japan’s important role in promoting construction standards in Cambodia, MLVT Minister H.E Ith Samheng, said that Cambodia and Japan will sign an agreement on skilled labour in March 2019 where he hopes to send more Cambodian workers to Japan.

“There are 9,000 Cambodian workers in Japan, hopefully it will increase to double that next year, so workers will need to have more specific training skills in order to carry out their work more effectively,” he said.

“Construction cannot be neglected, it will pose risk for people’s lives if the techniques are bad, so it is important that construction processes meet construction standards,” the minister added.





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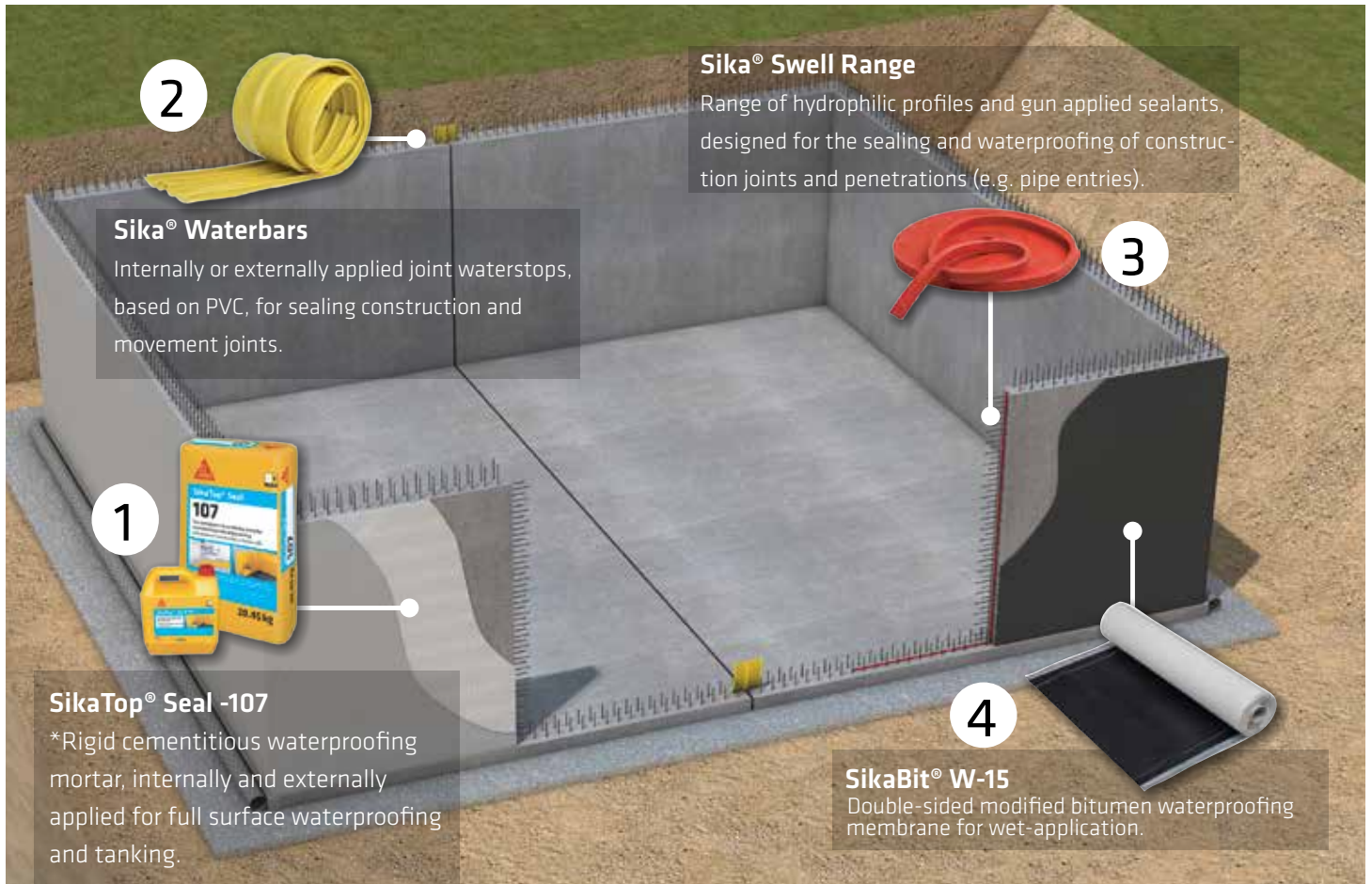
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Four draft Prakas on construction safety soon to be finalised

To promote and ensure work safety for the construction sector, the Ministry of Labour and Vocational Training (MLVT) is now drafting four Prakas which will be finalised soon.

Recently, Dr Han Nopakun, deputy director of the Department of Occupational Safety and Health of MLVT, told *Construction & Property Magazine* that the ministry is currently preparing four new Prakas, most of which focus on the obligations of construction companies.

These Prakas include: 1) high-rise construction work 2) construction equipment safety 3) shelter and 4) social services.

According to Dr Han Nopakun, the first draft Prakas related to the high-rise construction work means that construction companies need to provide safety equipment for construction workers when they are working on high-rise construction sites to avoid falling and to avoid equipment falling onto workers on the ground.

With the second Prakas related to personal protective equipment, Dr Han Nopakun said that this Prakas focuses on construction companies' obligation in providing safety equipment to workers, which many companies do not want

to spend money for.

"Most owners [companies] are not willing to spend on purchasing equipment for the workers because they have spent so much money already, so this Prakas will force all employers to understand the law and provide equipment for workers despite the high expenses of the equipment", he said.

Regarding the Prakas on shelter, it refers to the need for having appropriate temporary shelter at construction sites for workers so they have a place to sleep and are not prone to accidents.

Meanwhile, the fourth Prakas on social services, requires every construction site to provide drinking water, hats for workers when working in hot places, separate toilets for male and female employees, and other social services like a place to read newspapers.

The four draft laws will be released soon, according to Dr Han Nopakun.

To date, the ministry has already issued four Prakas on the construction sector namely, sanitation at construction sites, risk prevention, information at construction sites, and storage and disposal on construction sites.



ADB selects Ramboll for development project in Cambodia

The Asian Development Bank (ADB) has selected global engineering firm Ramboll for its development projects in Cambodia, according to the company.

Earlier this week, Ramboll said that ADB had selected its company for the large sanitation and wastewater treatment project in the four provinces.

“The project will finance sanitation subprojects in the city of Siem Reap, which is the UNESCO Heritage city of Angkor Wat, as well as in the three towns of Battambang, Kampong Cham and Sihanoukville,” Mr Nils Gärdek from the International Water and Climate Resilience Department said in Ramboll’s announcement.

“Activities include a new wastewater treatment plant and new sewers in Battambang, a septage management system in Kampong Cham, expansion of the existing wastewater treatment system in Sihanoukville as well as a new trunk sewer in Siem Reap,” he added.

According to Ramboll, the project new facilities are scheduled to finish by 2022.

In this development project, Ramboll will act as a supporter and an advisor to the Ministry of Public Works and Transport (MPWT) on management and implementation.

As cited by ADB, Ramboll said that 42.2% of urban populations in Cambodia excluding Phnom Penh have access to piped water supply with about 80.2% having access to improved sanitation while only 10.7% have access to sewerage and wastewater treatment.

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Aluminium China 2019 Ushers in New Industry Era, Following Positive Performance Indicators

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This year's Aluminium China exhibition and conference, which will be held in July, will again serve China's rapidly expanding aluminium industry by showcasing new state-of-the-art processes and products in the fields of automotives, construction, transportation, aerospace and consumer durables. Following new green manufacturing trends, Aluminium China 2019 is set to help open a new chapter in the aluminium industry.

With overcapacity easing and strong environmental protection measures now in place, demand for new facilities, coupled with the need to recover capacity in the aluminium industry, will remain stagnant. According to Shanghai Metals Market, China's electrolytic aluminium output rose by 0.6% in 2018 and may increase to 3.6% in 2019.

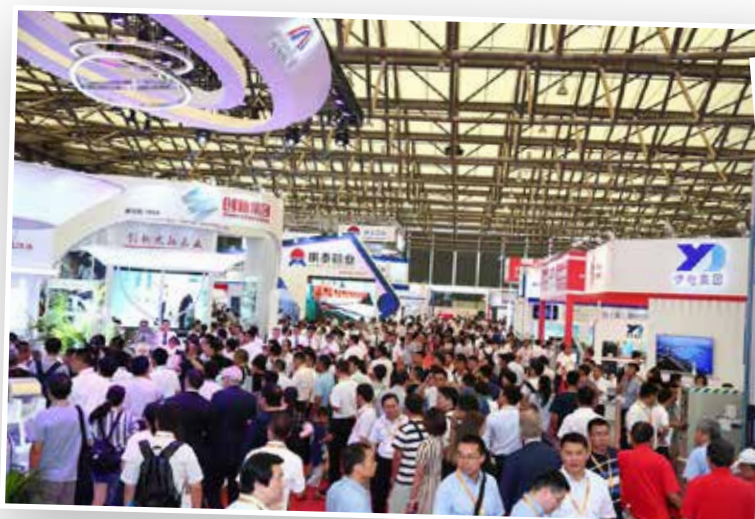
However, chances to develop business opportunities in the construction industry remain plentiful. *Chinaidr.com* estimates that the building and construction industry accounted for 28% of China's aluminium consumption in 2018. Driven by urbanisation,

environment protection and new economic development, the application of eco-friendly aluminium alloy may become a key industry focus, which aligns with a trend encouraged by the Chinese government.

According to Reed Exhibitions China, organisers of Aluminium China, this year's event will feature a larger exhibition area than in 2018. Additionally, the number of visitors is expected to surpass 25,000. Among them, international visitors, from South East Asia in particular, will play a key role.

Aluminium China 2019 will also help to drive growth by attracting more industry leaders. Past exhibitors include local heavy weights like CHALCO, Zhongwang, Weiqiao, Nanshan, Conglin, Nannan, Zhongfu. International players like UACJ, Constellium, Danieli, Pyrotek, Tenova, Fronius, AP&T and Panasonic will also be actively involved.

Aluminium China 2019 will take place at the Shanghai New International Expo Center, from 10 July to 12 July.





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What does Digital City mean for city management?

Climate change, population growth, and technological advances are partly contributing to changes in the landscape of city management to be more efficient. Meanwhile, the term Digital City is now becoming popular across the globe, but what does Digital City mean?

Construction & Property Magazine recently met with a representative of world-leading infrastructure software development company Bentley to learn more about the term Digital City.

1) What does 'Digital City' mean for Bentley?

It is all about digital twinning which means a representation of a copy of physical reality; for instance, if we have a bottle of water and we model that and excess in a computer that is our digital twin of the water bottle. And if we empty the bottle or pure water from the bottle in our glass, we want our digital model to represent the same status of the physical. And if we skill that up [digital twin] and make that bigger we can do that to a building, and if we do it bigger we can do that to a city and in that way it can help how a city operates and analyze, make it feasible, what is going to happen or what is happening in the city.

2) How does Digital City differ from Smart City?

Digital City is a representation of the city, it does not make

it smart. Smart is when we use that information to make a better decision. For example, flooding; the case in the Philippines where quite often have heavy rainfalls and therefore flooding occurs and they say hey the flooding has increased, so with a digital twin put in a digital city we can start bringing the weather data and then modeling and analyzing what is going to happen.

And before it happens, we can say well folks if we can change maybe the stone water it rains a bit over there or change the scale of the landscape over here, so we prevent flooding in certain areas, so we think about what can we do about it, but we need a model of the city in order to do that analysis. The case in the Philippines is a case for a smart city because right now we can help citizens prevent flooding or we can warn them of floods, we can say hey guys we are going to get a monsoon, be prepared.

3) What kind of software's for Digital City has Bentley created?

All Bentley software is used for digital city, but different software is used in infrastructure classes. Bentley has a number of software for the digital city including construction, rail and transit, water and wastewater, mining, roads, buildings, campuses, cities, nuclear power, bridges, and more.



តើ Digital City មានន័យយ៉ាងណាសម្រាប់ ធ្វើឱ្យការគ្រប់គ្រងទីក្រុងប្រសើរឡើង ?

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ទស្សនាវដ្តីសំណង់និងអចលនទ្រព្យ យើងខ្ញុំកាលពីពេលថ្មីៗនេះបានជួបពិភាក្សាជាមួយអ្នកជំនាញ ពីក្រុមហ៊ុនឈានមុខគេក្នុងពិភពលោកក្នុងការដំណើរការគ្រប់គ្រងហេដ្ឋារចនាសម្ព័ន្ធ ឈ្មោះថា Bentley System ដើម្បីស្វែងយល់អំពីពាក្យខាងលើនេះឲ្យកាន់តែច្បាស់ដូចដែលបានរៀបរាប់ក្នុងសំណួរខាងក្រោមនេះ។

១) តើពាក្យ Digital City មានន័យយ៉ាងណាសម្រាប់ Bentley?
ពាក្យនេះគឺជាប់ទាក់ទងទៅនឹងពាក្យ Digital Twin ឬកូនភ្លោះឌីជីថល ដែលមានន័យថាគឺជាតំណាងនៃការថតចម្លងរបស់ឧបករណ៍ជាក់ស្តែងមួយ ឧទាហរណ៍ដូចជាដបទឹកមួយ យើងថតចម្លងបន្ទាប់មកបញ្ចូលរូបភាពចូលទៅក្នុងកុំព្យូទ័រ នោះយើងនឹងបានកូនភ្លោះឌីជីថលដបទឹកមួយ។ ប្រសិនបើយើងចាក់ទឹកចេញពីក្នុងដបនោះ ឬក៏ចាក់ទឹកពីដបចូលទៅក្នុងកែវទឹក យើងចង់ឲ្យកូនភ្លោះឌីជីថល ដែលយើងទើបនឹងចម្លងមានសភាពដូចទៅនឹងដបទឹកនេះអញ្ចឹង។ នៅពេលដែលយើងពង្រីកកូនភ្លោះឌីជីថលឲ្យកាន់តែធំជាងនេះ នោះយើងនឹងអាចអនុវត្តសម្រាប់អគារ ហើយបើយើងធ្វើឲ្យកាន់តែធំ នោះយើងនឹងអាចអនុវត្តសម្រាប់ទីក្រុងបានដូចគ្នាដែលក្នុងន័យនេះកូនភ្លោះឌីជីថលអាចជួយទីក្រុងប្រតិបត្តិការវិភាគនិងព្យាករណ៍ថាតើនឹងមានអ្វីកើតឡើងឬក៏កំពុងកើតឡើងចំពោះទីក្រុង។

២) តើ Digital City មានលក្ខណៈខុសគ្នាយ៉ាងណាទៅនឹង Smart City ឬទីក្រុងឆ្លាត?

Digital City ឬ ទីក្រុងឌីជីថលគឺ គ្រាន់តែជាតំណាងរបស់ទីក្រុងប៉ុណ្ណោះវាមិនបានធ្វើឲ្យទៅក្រុងឆ្លាតនោះទេ។ ឆ្លាតគឺនៅពេលដែលយើងប្រើព័ត៌មានទាំងនោះ ដើម្បីធ្វើការសម្រេចចិត្តកាន់តែប្រសើរជាងមុន។ ឧទាហរណ៍នៅប្រទេសហ្វីលីពីនតែងតែមានភ្លៀងធ្លាក់យ៉ាងខ្លាំងដែលបង្កឲ្យមានទឹកជំនន់ជាញឹកញាប់។ ដូចនេះពេលដែលយើងប្រើកូនភ្លោះឌីជីថល ទៅលើទីក្រុងយើងអាចចាប់ផ្តើមនាំយកទិន្នន័យអាកាសធាតុជាដើម ហើយបន្ទាប់មកធ្វើជាគំរូនិងវិភាគអំពីអ្វីដែលនឹងកើតឡើង។ ហើយមុនពេលទឹកជំនន់កើតឡើង យើងប្រហែលអាចផ្លាស់ប្តូរដំណើរការរបស់ប្រកួញទឹក ដោយកន្លែងខ្លះមានទឹកភ្លៀងតិច និងកន្លែងខ្លះមានទឹកភ្លៀងច្រើន។ ធ្វើដូចនេះយើងអាចបង្ការទឹកជំនន់នៅកន្លែងខ្លះ ក៏ប៉ុន្តែយើងត្រូវការគំរូទីក្រុងឬកូនភ្លោះឌីជីថល ដើម្បីធ្វើការវិភាគបែបនេះបាន។ ករណីនៅប្រទេសហ្វីលីពីននេះ គឺជាឧទាហរណ៍មួយសម្រាប់ទីក្រុងឆ្លាតពីព្រោះឥឡូវយើងអាចជួយប្រជាពលរដ្ឋបង្ការទឹកជំនន់ ឬយើងអាចផ្តល់ដំណឹងដល់ពួកគាត់អំពីការមកដល់នៃទឹកជំនន់។

៣) តើមានកម្មវិធីណាខ្លះទាក់ទងនឹងទីក្រុងឌីជីថលដែលក្រុមហ៊ុន Bentley បានបង្កើតឡើង?

កម្មវិធីទាំងអស់របស់ Bentley គឺសុទ្ធសឹងតែប្រើសម្រាប់ទីក្រុងឌីជីថល តែគ្រាន់តែថាកម្មវិធីនីមួយៗគឺប្រើទៅតាមប្រភេទផ្សេងនៃហេដ្ឋារចនាសម្ព័ន្ធ។ ក្នុងនោះដែរ ក្រុមហ៊ុន Bentley មានកម្មវិធីសម្រាប់ទីក្រុងឌីជីថលមួយចំនួនរួមមាន៖ សំណង់ ផ្លូវថតភ្លើង អគារ ផ្លូវទឹក និងប្រព័ន្ធសម្អាតទឹកកខ្វក់ រ៉ែ សាលារៀន រោងចក្រធុនធំ រ៉ែ បណ្តាញទូរគមនាគមន៍រោងចក្រថាមពល និងស្ថានជាដើម។

PHNOM PENH MUNICIPALITY DIARY: DEC 2018 - FEB 2019

▼ Pothole repair campaign

20 Dec

A campaign to repair potholes began on Road Nos. 552, 271, and 273 around the Toul Sangke area. Citizens are encouraged to report road damage or pothole across the country directly to the authorities.



▼ Cambodia-Japan Friendship 93% complete

02 Feb

Renovation of the Cambodia-Japan Friendship Bridge in Chroy Changva is 93% complete and is scheduled to open ahead of the upcoming Khmer New Year. This renovation project has been undertaken with the full support from the Japan International Cooperation Agency (JICA).



▼ Work on pothole repairs 90% complete

21 Dec

As instructed by Phnom Penh Governor H.E Khuong Sreng, pothole repairs in four districts are now 90% complete while six working groups are still repairing the remaining sections. For outlying districts, four working groups have been assigned.



▼ More pavement being constructed

12 Feb

More pavements, pedestrian paths, and bicycle lanes are being constructed in Phnom Penh with construction along Russian Boulevard being undertaken. This infrastructure layout aims to ensure the safety and convenience of the public.



▼ Neang Kong Hing footbridge 90% complete

01 Jan

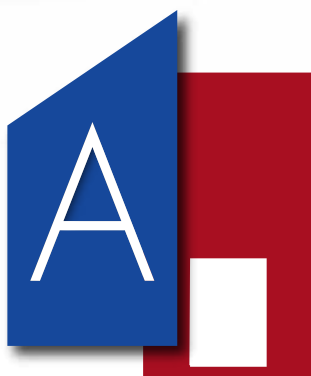
Phnom Penh Municipality has decided to move the Neang Kong Hing statue to the nearby Total gasoline station while also lifting the statue higher. Meanwhile, construction of the footbridge around the area is 90% complete with more lamp posts to be installed under the bridge.

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KCC លេខ១ ពីប្រទេសកូរ៉េ



KCC Paint gains increasingly loyalty from Cambodian consumers

Cambodia's booming construction industry has created a diversification of products making it complicated for consumers to choose the right and most suitable product for their building projects.

If we look at the many paint products currently available on the Cambodian market, the Korean-produced KCC Paint is gaining more interest from Cambodian consumers as a result of its strong continued presence in the market.

In fact, KCC Paint, which is exclusively imported and distributed by Star Coating

Solution Co., Ltd, a subsidiary of ISI Group, has received increasing support from customers as reflected by the company's recent event which gathered potential customers.

Speaking during the event, ISI Group CEO Mr Kang Leng said that KCC Paint is Korea's number one paint product and is guaranteed as the best quality paint.

Having 10 years of presence in the Cambodian market has made KCC Paint become increasingly popular among consumers.

According to Star Coating Solution

General Manager Mr Thous Chantrear, KCC Paint has gained consumer interest, especially from developers who choose the paint for their big projects. He added that major construction projects like the US\$50 million 'Peace Palace' building also used KCC Paint.

In addition to this support, Star Coating Solution is also importing a new series of KCC Paint called Weather Force Series and Aurora Series, a long-lasting, anti-dust, easy to clean and maintain high quality paint. The new paint series does not affect health or the environment, and best of all comes at an affordable price.



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MLMUPC DIARY: DEC 2018 - FEB 2019

▶ **Household features for climate change resilience**

20 Dec

Nine household features for climate change resilience include strengthening the foundations of the ground struts, columns and pillars, floor, walls, roofing materials, selecting good materials, studying wind directions or in-line whistles and indoor, flood situation and the environment among others as layout in the picture.



▶ **Minister presides over annual summit**

24 Dec

On 24 December 2018, H.E Chea Sophara, Deputy Prime Minister and Minister of MLMUPC representative of Prime Minister Samdech Techo Hun Sen presided over the opening ceremony of the 2018 annual summit and 2019 work directive for MLMUPC.



▶ **Ministry exhibit 20 years of achievements**

29 Dec

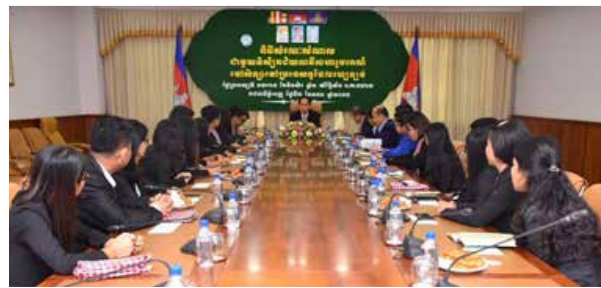
The Ministry of Land Management, Urban Planning and Construction (MLMUPC) on 29 December 2019 exhibited 20 years of the ministry's achievements during a three-day event celebrating Cambodia's 20th Anniversary of victory at the Win-Win Memorial complex.



▶ **Meeting between H.E Chea Sophara and scholars**

03 Jan

On 03 January 2019, H.E Chea Sophara, Deputy Prime Minister and Minister of the Ministry of Land Management, Urban Planning and Construction (MLMUPC), met with scholars before they departed for their study in New Zealand.



▶ **Minister meets with UYFC**

09 Jan

On 09 January, 2019, H.E Chea Sophara, Deputy Prime Minister and Minister of MLMUPC met at the ministry office with the team from the Union of Youth Federations of Cambodia (UYFC) who are in charge of the 'One Heart Project'.



► **Minister attends HDAC second summit**

11 Jan

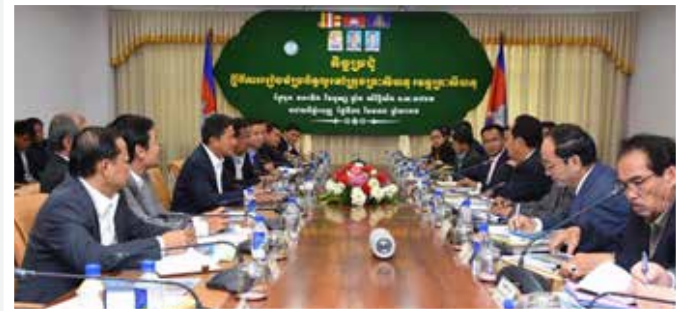
On 11 January 2019 H.E Chea Sophara, Deputy Prime Minister and Minister of the Ministry of Land Management, Urban Planning and Construction (MLMUPC), presided over the celebration of the Housing Development Association of Cambodia's second summit.



► **Minister presides over a meeting on the drainage system**

16 Jan

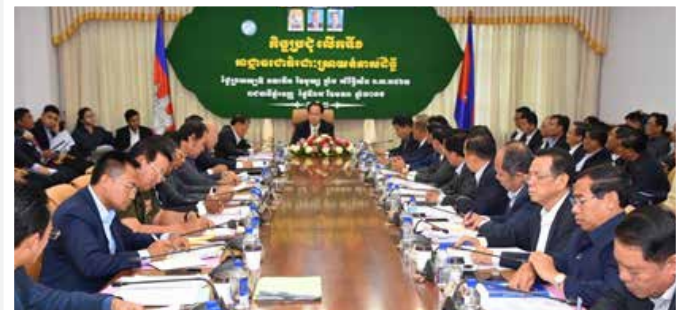
On 16 January 2019, H.E Chea Sophara, Deputy Prime Minister and Minister of MLMUPC presided over a meeting on the drainage system in Sihanoukville province. Held at the Ministry of Labour and Vocational Training, the meeting was attended by several other ministers and related officials.



► **Minister chairs National Authority Meeting**

17 Jan

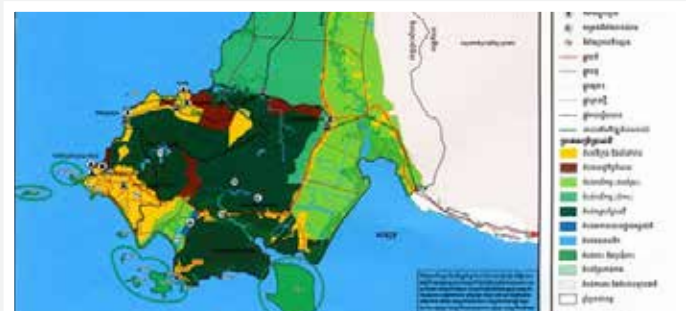
On 17 January 2019, H.E Chea Sophara, Deputy Prime Minister and Minister of MLMUPC chaired a meeting at the ministry office of the 1st meeting of the year of the National Authority for Land Dispute Resolution.



► **Sihanoukville Land Usage Master Plan 2030**

11 Feb

On 11 February 2019, the Ministry of Land Management Urban Planning and Construction (MLMUPC) released the Sihanoukville Land Usage Master Plan 2030. The plan includes a layout of areas for housing, commercial use, agricultural use, administrative use, tourist use and public areas, among others.



► **Kampot Land Usage Master Plan 2030**

18 Feb

On 18 February 2019, the Ministry of Land Management Urban Planning and Construction (MLMUPC) released the Kampot Land Usage Master Plan 2030. The plan includes a layout of areas such as for housing, commercial use, agricultural use, administrative use, tourist use and public areas, among others.





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TWO MAJOR ASSOCIATIONS TO PROMOTE REAL ESTATE

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CAMBODIA TO HOST ASEAN CONSTRUCTION

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KOREAN AGENCY AND THE CCA TO COOPERATE

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Two major associations to promote real estate valuation in Cambodia

Cambodia's robust economic growth is generating increasing prosperity in the real estate sector, reflected by an increase in real estate prices across the country. According to two major associations, this trend is also making property valuation an essential path for sustainable growth of the sector.

On 30 January 2019, Chairman of the Cambodia Constructors Association (CCA) Neak Oknha Pung Kheav Se met with President of the Cambodian Valuers and Estate Agents Association (CVEA) to discuss future cooperation. As the first step, both parties share the same view for promoting real estate valuation.

Neak Oknha Pung Kheav Se said that the service is very important because

the annual cost for property valuation is between US\$1 million to US\$2 million.

"We have very high competition, if we do not make it good, they will not trust us or if we do not value properly in accordance to the real market price, they will not take us," Neak Oknha said.

Meanwhile, CVEA President Mr Chrek Soknim also sees the importance of valuation, saying, "I see this issue as a long-standing concern, and we want to make sustainable valuations and be trustworthy".

On this issue, Neak Oknha Pung Kheav Se also said that honesty, proper valuation, and independence are the key factors that will make investors and property buyers feel more confident.

While agreeing with Neak Oknha, Mr Meas Proeksa, publisher of *Construction & Property Magazine* which is supported by the CCA, said that to earn customer trust, it is essential that the associations perform their role clearly.

"Like Neak Oknha said, doing business if we are a valuator, we cannot be a real estate [agent], so there needs to be three important [three major associations] and each divide the work accordingly and clearly," Mr Proeksa said.

These major associations are the Cambodia Constructors Association (CCA), the Cambodian Valuers and Estate Agents Association (CVEA), and the Housing Development Association of Cambodia (HDAC).





Cambodia to host ASEAN construction meeting in Siem Reap

Cambodia, through the Cambodia Constructors Association (CCA), is preparing to host the 'ASEAN Constructors Federation (ACF) Council Meeting' in Siem Reap province.

As the organiser of the meeting, the CCA said that the ASEAN Constructors Federation (ACF), which represents private companies involved in the construction industry across Southeast Asia, is to host its 47th meeting in Cambodia.

According to Mr Chiv Siv Pheng, General Director of the Secretariat of CCA, the ACF decided to choose Cambodia as the host country for the meeting because Cambodia's construction sector is growing fast and strong. In addition, Cambodia is currently maintaining its political stability as well as enjoying strong economic growth.

The meeting will be held at the Angkor Miracle Resort & Spa in Siem Reap on 15-16 March 2019, as a platform for promoting the potential of the construction industry in the Southeast Asian market.

The ASEAN Constructors Federation (ACF) Council Meeting

will provide the opportunity for members from eight countries in the region, including Cambodia, Indonesia, Malaysia, Philippines, Singapore, Thailand, Vietnam and Myanmar to share information on the potential of the construction sector from each country.

Moreover, the program is also important for companies involved in the construction sector to obtain information about the construction market in each country, which will make it easier for companies to study the feasibility for business expansion into the regional market.

According to the CCA, the two-day meeting is expected to gather at least 50 people and eight constructors association members including the Cambodia Constructors Association (CCA), Indonesian Constructors Association (ICA), Master Builders Association of Malaysia (MBAM), Philippines Constructors Association (PCA), Singapore Contractors Association Limited (SCAL), Thai Contractors Association (TCA), Vietnam Association of Construction Contractors (VACC) and Myanmar Construction Entrepreneurs Association (MCEA).

KOREAN agency and the CCA to promote construction sector

KOTRA, the International Trade-Investment Promotion Agency of Korea's has held talks with the Cambodia Constructors Association (CCA) to explore cooperating in the promotion of the construction sector given the strong growth of the industry in Cambodia.

The meeting took place between Mr Chiv Siv Pheng, Secretariat General Manager of CCA, representative of Neak Oknha Pung Kheav Se Chairman of CCA and Mr Kyungmoo Kwon, Director General of Kotra Phnom Penh.

A contract on cooperation is being planned to benefit the associations in the two countries, particularly in promoting the development of the construction sector in Cambodia and the exchange of information, business networks, organising exhibitions, workshops and other programs relating to the construction sector with the CCA in Cambodia.

Mr. Chiv explained how the meeting was very important because it will help to expand the dissemination of information on the development on Cambodia's construction sector to investors in Korea and attract more interest and investment in the sector, which will help the national economy to grow. Moreover, Korea also plans to organise business programs between Cambodia and Korea.

"The large influx of foreign construction companies into Cambodia does not have an impact on local investors, because it also generates jobs and provides decent compensation to the people. To help to promote greater investment in Cambodia, we need the participation of both local and international investors", said Mr Chiv Siv Pheng.

The CCA currently has 163 companies as members, with a total of 103 local companies and 60 international companies from 17 countries, with 12 companies from Korea. The CCA also cooperates with the ASEAN Constructors Federation, International Federation of Asian, Western Pacific Constructors' Association and China-ASEAN Business Council.



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US\$8bn deal creates largest real estate group in Asia

Singapore-based real estate developer CapitaLand announced in January that it had reached an agreement with Temasek to purchase Ascendas-Singbridge Pte Ltd in a deal worth US\$8bn that would create the largest diversified real estate group in Asia.

Ascendas-Singbridge manages three listed trusts, Ascendas Reit, Singapore's first industrial and business space trust; Ascendas India Trust, the first Indian property trust in Asia; and Ascendas Hospitality Trust, which has a portfolio of 14 hotels in Australia, Korea, Japan and Singapore. It's flagship projects include Singapore Science Park and Changi Business Park in Singapore, as well as Dalian Ascendas IT Park and Singapore Hangzhou Science and Tech Park in China.

CapitaLand is one of the largest real estate developers in Southeast Asia with major projects in the region including in Cambodia and Vietnam.

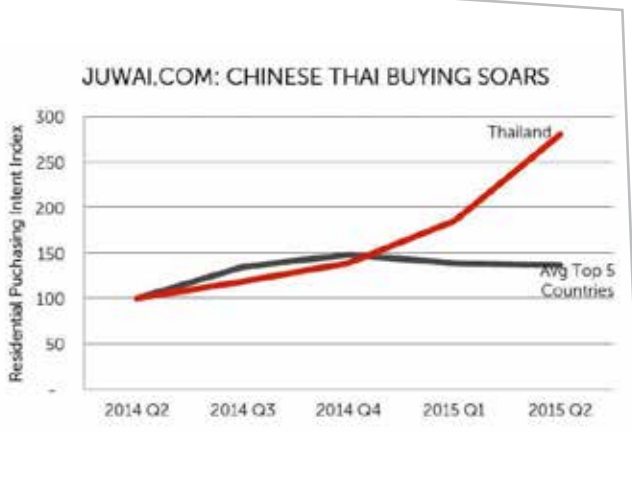


Thai election not deterring Chinese property investment

The upcoming Thai national election scheduled for 24 March 2019 appears to be having no impact on the enthusiasm of Chinese investors for buying homes in the kingdom, according to international media reports.

In an interview with *CNBC*, Carrie Law, CEO of China's leading property portal Juwai, said the company had not seen any downward trend due to the election. "While the election is momentous for Thailand, most of the buyers we work with are unconcerned about the outcome," she said.

Thailand ranked fourth in the world for Chinese property investment in 2018 with US\$2.3 billion in incoming capital. However, in terms of enquiries, Juwai listed Thailand as number one in the world for Chinese property buyers.



Japan to fund housing loans in Myanmar

The Japanese government has been in talks with the government of Myanmar to provide housing loans at a low rate of interest to allow property to be purchased by low-income buyers, according to *Eleven Myanmar*.

"Although the government already sold the apartments to people who made full payment at the time of purchase, it is under negotiation with the Japanese government to reduce the interest rate from 13% to 8.5% for the people who want to buy the apartments under mortgaged loan," Nilar Kyaw, regional minister for electricity, industry and transportation told the Myanmar regional parliament.

The Sales Management Committee for Public Housings in Yangon Region is supervising the sale of low-cost and affordable apartments, numbering around 703 and 161 apartments, respectively. Of the 6,020 applications for the units made by last April, 722 have been found eligible to buy.





National Bank: Real estate credit risk remains low

Although the real estate sector continues to consume large amounts of credit, risks associated with this high credit growth in the sector remain low, according to a National Bank of Cambodia (NBC) assessment.

The NBC annual report 2018 for financial stability risk assessment released on 30 January 2019, stated that credit in the real estate sector is still healthy despite its strong growth of about 31%.

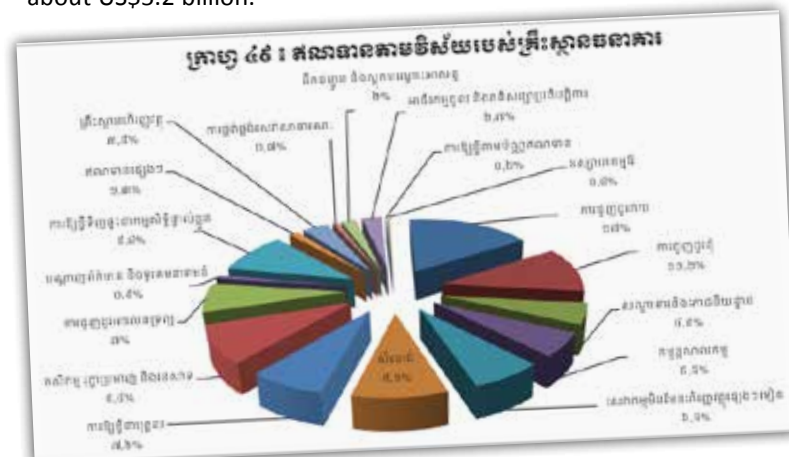
“[Non-performing loans] in the construction sector at a rate of 4%, property transactions at 1.7%, and home loans of 0.8%, shows that the risk in the sector is still low,” the report said.

However, the NBC also noted that, in the context of international experience, the real estate sector comes with high risk due to the changes in the real estate prices, opportunities to exploit, and other events. Within this framework, the size of credit for real estate can pose risks for financial stability if there is not better management in place.

In 2018, total credit in Cambodia increased by 18.8% to 99.1

trillion Riel (about US\$24.5 billion). Of the total loan portfolio, construction shared 9.1%, personal home loans 9.8%, and property transactions 7%.

According to the report, 2018 saw the ministry approve 2,867 construction projects covering 11 million square meters in construction area, with an estimated investment capital of about US\$5.2 billion.



Tax relief on one-time payment for stamp duty continues

The General Department of Taxation (GDT) has decided to continue granting tax relief for the one-time payment on stamp duty for property ownership transfer, according to online media *DAP NEWS*.

According to a letter dated 16 January 2019 obtained by *DAP NEWS*, H.E Kong Vibol, Delegate of the Royal Government in charge as Director General of GDT, agreed to continue granting the tax relief for ownership transfer of unregistered (no title) and registered (with title) property, while the request of this continuation is still pending a decision from Cambodian Prime Minister Samdech Techo Hun Sen.

The decision to extend this one-time payment which expired on 31 December 2019, was made after the GDT saw that there are still remains a large number of property buyers who are subject to pay multiple stamp duty tax.



Chip Mong inaugurates US\$150 million international mixed-use development

The Royal Field Development Company Limited, a subsidiary of Chip Mong Group broke ground on its 45-storey international mixed-use development, according to a press release issued by the company.

On 14 January 2019, the company began construction on the US\$150 million project located along Russian Boulevard near the 5 January flyover. The complex is scheduled to finish construction and open in 2022. This multi-million dollar commercial building includes modern offices, a cinema, sky bar, 5-storey shopping mall, and most notable the Fairfield by Marriott Hotel Phnom Penh, one of the leading international hotel brands.

“Through the reputation of Chip Mong in Cambodia, and the reputation of the Marriott International Hotel, one of the largest hotel chains in the world, it will bring a new face and a new reputation for Cambodia,” said Oknha Leang Khun, CEO of Chip Mong Group.



Two types of mall shaping Cambodia retail sector

As the retail sector's influence on Cambodia's property development grows, industry players are now focusing on community malls and urban malls that best serve the country's consumers.

“To compete effectively with the malls in Cambodia, Chip Mong has to segment the market into community malls and urban malls,” said Mr Michael Vong, Shopping Mall Director for Cambodia leading retail firm Chip Mong Retail (CMR) during a recent press conference.

While citing location as the greatest advantage for malls, Mr Vong explained that community malls are facilities that serve the community and the people who live in the vicinity.

“The malls that are fall into urban malls are those like 271 Mega Mall. This mall appears to the urban masses and offers a wider variety of products and services,” Mr Vong emphasised.





Changes in Cambodia's retail market and the introduction of E-Commerce

The retail property market in Cambodia has changed hugely over the last 10 years and change continues at an even faster rate, thanks to the growth of new residential communities on the outskirts of Phnom Penh and the rapid growth of the middle-class population. With the constantly changing tastes and needs of consumers, retail property is one of the most complicated types of real estate development in any market. Five years ago, Phnom Penh's retail property market was limited to a handful of locally-operated shopping centres such as Sorya Shopping Center and Sovanna Shopping Center etc. The rest of the retail formats were dominated by shophouses and wet markets. Currently, there are a few modern retail properties in Phnom Penh, split between shopping centres and community malls. At the same time, there has been rapid growth and change in the range of retail formats and types of tenant. In the coming years,

the market will witness an increased move from traditional retail in wet market and shophouses, to modern retail formats ranging from community malls to giant regional shopping centres. The modern retail format has now spread throughout Cambodia with three provincial cities having modern shopping centres and hypermarkets. The Cambodian retail market is facing the new challenge of E-commerce, as the rest of the world has. But this is expected to grow rapidly as E-commerce platforms and infrastructures, including a number of payment systems, have now been established. In the future, existing retailers will have to adapt to best serve customers in stores and online. Retail developers will have to improve the customer experience through customer services, design, decoration, events, tenant mix etc. For existing and upcoming retail developments, retail landlords will have to create a unique environment that cannot

be replicated online. Competition from E-commerce means that the existing retail model will have to evolve in order to survive. With growing competition, the challenge for retail landlords is the ability to evolve, and to create retail experiences that will meet customer's high expectations. Looking ahead, the future supply of retail spaces in Phnom Penh will continue to grow. The continuous change in consumer behaviour means that retail property development is much more complicated than any other types of property developments. For professional retail management, it requires hands-on management and constant innovation and improvement. Landlords need to communicate to both consumers and tenants to understand rapidly changing trends and their requirements. As for retail management, the level of commitment and expertise needed is very high, unlike hotels, offices or residential developments.

Topping out of Gold Tower 42 to boost property sector

The property sector in Cambodia is to see a boost as a result of the topping out of the Gold Tower 42 project in the heart of Phnom Penh on 28 January 2019.

The news of the structural completion of the Gold Tower 42 structure has been welcomed by real estate experts in Cambodia, and founder of Key Real Estate Mr Sorn Seap expressed his great pleasure.

“The moment I heard about the structural completion, I was happy, because this huge building is in the centre of the city and if it goes without completion it affects the real estate sector and beauty of the city,” he said.

“It is good news for our city's image, for our government's image, and for our real estate sector, when the project is not stuck. So other investors are confident in the potential of our real estate sector,” he added.



Cambodia seeing new property development wave

While the property market tends to move in certain cycles of development, Cambodia is now seeing a new trend of development towards commercial projects, according to real estate insiders.

Speaking on the sidelines of the recent media round table for the launch of the Cambodia Property Awards 2019, Mr Jules Kay, Business Director for the PropertyGuru Asia Property Awards, said that following his meeting with real estate insiders and market research, property development in Cambodia is now moving towards commercial projects.

“I think property markets go through cycles, so the residential developments are slower, but the commercial is growing,” he said.

“We see more retail, we see more gaming, and we see more hotels definitely coming, so there is always an interesting cycle, a dynamic within the market that we noticed when we came in,” he added.

Stability and economy are the natural resources of real estate growth says Oknha Pung Kheav Sed

One of Cambodia's most prominent and well-known investors in construction and real estate has said that the growth of the sector relies on political stability and a strong economy as its natural resources.

Speaking to a meeting between the Cambodia Constructors Association (CCA) and Cambodian Valuers and Estate Agents Association (CVEA) Neak Oknha Pung Kheav Se, Chairman of the Board of Directors of Canadia Bank and Overseas Cambodia Investment Corporation (OCIC), said that there are two important resources that will make the sector continue to growth.

“To develop a steady real estate sector, we know that first thing is to have political stability and the second is money - the economy must grow strong,” he said.

“As long as we maintain political stability, more investors will come is just like saying we have natural resources,” he added.





Cambodia Property Awards 2019 kicks off

After three years of success, one of Asia's foremost online property company PropertyGuru Group has officially announced the return of its 'Cambodia Property Awards'.

On 15 January, 2019, PropertyGuru Group organised a media round table to kick off the 'Cambodia Property Awards 2019' competition at Raffles Hotel Le Royal Phnom Penh. The competition is aimed at finding the best properties in Cambodia.

During the media round table, the company encouraged property developers, designers, and development project across Cambodia to take part in the competition in order to show their outstanding products as well as to promote the real estate sector in the Kingdom.

According to Mr Jules Kay, Business Director for Asia Property Awards, the competition aims to show people the movement in the market which area are developing fast, which area developing into new sector in the market.

"I think our property awards really highlight the landscape of the real estate industry across residential, commercial, public, and gaming" he said.

According to the company, the 'Cambodia Property Awards

2019', which covers between 30 to 40 sub categories, will evaluate all properties fairly, transparently, and credibly, using a professionally run awards system supervised by Binder Dijker Otte (BDO).

Mr Sorn Seap, Chairman of the judges for the 'Cambodia Property Awards 2019' said that the evaluation of these properties will undergo several stages, especially the inspection of both pros and con of those properties whether they deserve to win the award or not.

Other judges include: Ms Thida Ann, Director of CBRE Cambodia, Mr Simon Griffiths, Managing Director of Urban Asset Solutions, Mr Sok Siphana, Managing Director of SokSiphana & associates, Mr Michel Cassagnes, Managing Director of Archetype Cambodia, and Mr David Littlejohn, Sales and Marketing Director of Comin Khmer.

Entries are open from 05 November, 2018 to 08 March, 2019, with winners to be announced during the Gala dinner on 03 May, 2019 at Sofitel Phnom Phokeethra.

The annual PropertyGuru Cambodia Property Awards is part of the regional Asia Property Awards program which was inceptioned in 2005 which now having its presence in 15 markets across Asia.



Phnom Penh property outlook 2019



International real estate agent CBRE Cambodia has forecast that the Phnom Penh condominium, retail, and office market in 2019 will remain robust but with more competition.

Construction delays in 2018 will see the supply of Phnom Penh condominium jump to 120% in 2019 with total affordable supply to circa 7,057 units from 3,530 units. The high-end segment is to increase to around 10,611 units, and the midrange segment is also set to witness a large influx in supply which shall total approximately 13,444 units, a y-o-y upward adjustment in total segment stock of approximately 78%.

Increasing retail supply in Phnom Penh will see rental prices fall due to the additional supply from the retail podium by 116.6%, community malls by 126.3%, and shopping malls by 26.4% compared to the increases seen in 2018. Monthly rental prices for community malls will fall to about US\$26.8 per square metre with pressure mounting most on this type of mall. By 2019, total net leasable area jump to 375,000 square metres driven by four segments, namely shopping malls, shopping centres, community malls, and retail podiums. Phnom Penh office strata-title supply in 2019 to increase due to more stock coming online from Diamond Twin Tower and Star City who were due to deliver in Q4 2018.

“2019 is forecast to see a significant rise in both Grade A and Grade B strata-title supply, with projects including Diamond Twin Tower and Star City,” the report said, “adding approximately 36,207 sqm to the Grade B strata-title supply, an upward adjustment of 78.6%”.

These figures show that total strata-title office supply of Grade A and B is to reach more than 100,000 sqm of net leasable area in 2019.

LAND prices rise sharply in three Phnom Penh districts



Thanks largely to international companies investing in and developing real estate, especially residential and commercial buildings, Khan Sen Sok, Khan Mean Chey and Khan Dangkor districts in Phnom Penh are experiencing significant land price changes.

According to a report by Key Real Estate comparing the land prices in 2017 and 2018, Khan Sen Sok has increased by 17.1%. Land prices per square metre for land adjacent to major roads ranges from US\$450 to US\$3,500, while land on smaller roads costs between US\$200 and US\$1,500. The report also emphasised

the impact of land being developed in the residential and commercial areas on projects such as Aeon Mall 2 and Macro.

Meanchey district has seen a 16% increase in land prices between 2017 and 2018, with prices between US\$650 and US\$3,800 per square metre for land adjoining main roads. For land close to sub-road, prices range from US\$400 to US\$1,300 per square metre.

In Dangkor district, land prices in 2018

have also seen great variation, prices ranging from US\$35 up to US\$2,000 per square metre for land next to the main roads. Meanwhile, for land located next to smaller roads, prices range from US\$10 to US\$400 per square metre.

These increases in land prices are due to increased investment in almost all sectors by foreign investors in Cambodia, especially in the construction and real estate sectors.

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Government issues measures to strengthen management of state land

In order to more effectively manage state land, the Ministry of Land Management Urban Planning and Construction (MLMUPC) has issued a letter requesting cooperation from capital and provincial governors.

According to a letter dated 16 January, 2019, Deputy Prime Minister H.E Chea Sophara, Minister of MLMUPC requested that the governors of cities and provinces who chair state land management committees provide data on state land so the ministry can include in a comprehensive map to ease management of the resource.

“The ministry requests His Excellencies, Lok Chumteavs Governors to cooperate with authorities in charge of state land in providing land data that is under the management of each unit, put together in a comprehensive map, install land markers, and organise billboards to inform the public,” he letter said.

Furthermore, the ministry also requested that the provincial governors cooperate in state land registration and bar occupation on state land for which issuance of titles is not permitted, unless it is approved by the head of the government.



Land Investment Alert in Cambodia

Since Cambodia has enjoyed stability, the country has gained a large volume of foreign direct investments, one area of which is land investment. Recently, the numbers of condominium buildings are increasing in the cities of Phnom Penh, Sihanoukville, Siem Reap etc. The most predominant location is in the capital city Phnom Penh where the majority of businesses and head offices are located.

Our Cambodian constitution and laws do not allow foreign ownership over immovable property. This restriction applies to all foreign individuals or investors in Cambodia except for the law on co-ownership buildings which are open to foreign ownership over strata title from the second floor for up to 70% of the total building space.

Regardless of foreign ownership restriction over land, many investors hold land through a landholding company utilising nominee structures. A nominee structure is somewhat of a grey area under Cambodian law; however, to date in our experience, it is generally enforced by the courts. While most investors choose a nominee structure as it is fast and straightforward, there are risks if such a structure has not been advised on or properly prepared by a competent legal expert. It is not uncommon for these structures to end up with litigation against the nominee. The main

reasons that lead to this litigation come from 1.) Cost-savings as the buyer may think it is too costly to engage a legal adviser, 2.) Trusting their local friends; some foreign investors who come and live in Cambodia have some local friends who they trust, and 3.) they might think it is not necessary to seek A legal adviser for such a simple transaction.

It is likely to be true that the transaction is simple if the structure and agreement are made properly and validly. However, if we look at the common issues, such as the language of the agreement, the validity of the agreement and other legal issues that might be associated with the transaction, then the transaction is not so simple anymore. In such cases, the arrangement or deal may turn sour and end up with litigation against each other, with the litigation cost outweighing the legal adviser's costs. As the Cambodian proverb says "Until the cattle are lost, building the fence is not thought about".

To avoid such incidents, it is strongly advised that one should seek a legal adviser who is knowledgeable in the area to advise and to prepare all related documents and to safeguard the transaction and investment .



About the Author: Pochhay Phoung

Legal Adviser

Pochhay has more than ten years' experience of advising in relation to real estate and construction. He has advised global real estate developers, construction companies and foreign investors on their investments and projects in Cambodia. His areas of practice are corporate and real estate acquisition, lease, concession and hypothec, due diligence, construction contracts and other related commercial transactions. He obtained a Master of Commercial Law from the University of Melbourne in 2015. Pochhay speaks English and Khmer.



OCIC to develop commercial hub on Kaoh Norea

Renowned Cambodian construction and real estate firm, Overseas Cambodian Investment Corporation (OCIC), plans to develop a huge commercial hub in the heart of Kaoh Norea, according to the company.

OCIC Deputy General Director Mr Touch Samnang confirmed to Construction & Property Magazine on 08 February 2019, that the company plans to develop a huge commercial city in Kaoh Norea as reported by local online media but said no exact details of the project are available yet.

As reported by Cambonomist, OCIC plans to turn Kaoh Norea along the lower Mekong River (East of Koh Pich) into a mixed-used commercial hub spanning a total land area of about 100 hectares. Additional land, soil and rock will be added around the island to create more land.

“I did not hold [the project] personally, but this project is real,” said Mr Touch “we have only started working on the project and I do not have some of the information”.

However, Mr Touch said he would provide more information on the project in the next 1 to 2 months.

Mr Sorn Seap real estate analysis and founder of Key Real Estate welcomed the project citing that it would have a positive effect on real estate alongside the development zone.

“If the project goes online, it will help beautify the lower Mekong River, and the property along National Road No.1 from Monivong Bridge to Kien Svay, I think prices [property] will increase, especially land,” he said.

When there are huge and diverse projects like this, it will encourage other investors to invest in the area, and the demand for land acquisition will continue to increase, Mr Seap added.

In addition, the project will encourage more people to live there because the area is cold as it is near the river, making it more suitable for living than any other area in Phnom Penh, he explained.

OCIC has invested in numerous big projects in Cambodia such as Diamond Island Development City, Olympia City, and most notably the current rapid development of Chroy Changvar Satellite City.



Song Saa opens plot sales for Cambodia's largest eco-tourism development

Developer Song Saa Collective announced the opening of the sales of land plots in Cambodia's largest eco-tourism, according to its sole agent CBRE Cambodia.

Recently, international real estate firm CBRE Cambodia said that Song Saa has currently opened land plots in the Banteay Srei development zone for sale as part of the huge eco-tourism project, The Song Saa Reserve, in Siem Reap Province.

According to CBRE, investors can buy land plots with size ranging from 1,744 square metres to 4,844 square metres, which the company said, will be perfect for development as a family villa or weekend hideaway.

Speaking to *Construction & Property Magazine*, Ms Sothida Ann, Director of CBRE Cambodia said that investors

can purchase the land under 'freehold leasing' for up to 50 years while the contract can be extended continuously.

In addition, investors can purchase the land in this area without requiring any development conditions, but if investor buys but does not develop, he or she must pay a required yearly management fee for the property.

According to CBRE, this development project comes with special features such as sustainable development, community focus, foreign ownership permitted via long-term leasehold, clearly defined design and building codes to ensure long-term sustainability, and in particular it being let by award winning developer Song Saa Collective.

The Song Saa Reserve project was announced in October 2018 and is the second project of Song Saa Collective.



Investment in resort properties in Sihanoukville

In today's condominium market, buyers focus on location, price and product quality.

The ongoing growth of tourism to Sihanoukville has driven a demand for changes in the condominium market, from holiday homes to income-producing properties over a period of time. Until now, the majority of buyers for most developments including villas and condominiums were foreigners, particular mainland Chinese, looking to buy properties to produce either short term or long term incomes.

Ultimately, the condominium market will continue to evolve in line with the surge of mainland Chinese arrivals. The crucial point for developers is that they must truly understand and pinpoint their buyers' requirements

and also match them in terms of product quality. The typical buyers of properties in Sihanoukville are looking at yields or resale of the properties later on at a higher price.

To attract more buyers turning these properties into a vacation home, developers should focus on properties offering sea view units because they are easier to rent out and are more attractive for end users seeking a vacation home in Sihanoukville. On the other end, a buyer's point of view for achieving a reasonable yield also comes down to purchasing the right property, with optimal sizing, layout, and an achievable room rate, thereby resulting in reasonable rental income.

Many developers in the market are offering guaranteed yields. For buyers looking to hold the properties for the long term, a guaranteed yield can only promise a fixed income for these buyers for a certain period of time. The ability to operate the property and to produce income over the long term is important, not just during the guarantee period. After all, only over the next couple of years will it become clear if the property is able to provide a sustainable income stream and quality management. Therefore, it is then up to the buyer to carefully look if the property they invested in will generate the most income and how they will achieve it.



Analysis: 7 things To consider about the real estate landscape in Cambodia

The real estate sector in Cambodia has seven main areas to be considered, according to the results of a press conference on the real estate situation in Cambodia held on 24 January 2019.

The press conference, organised by the Club of Cambodian Journalists (CCJ) and the Cambodian Valuers and Estate Agents Association (CVEA), concluded that the current and future real estate situation in Cambodia has seven main points to consider.

According to a summary after the event ended by Mr Puy Kea, one of the speakers, those 7 points includes;

- 1) Location with great potential for investment that would bring great profit are in commercial areas, such as in the coastal provinces.
- 2) In general, a slowdown in the real estate sector usually occurs after 20 to 30 years, which means, real estate will enjoy strong growth over that period before it will slow down. Meanwhile, for Cambodia’s real estate sector, it has so far

enjoyed strong growth within the last ten years.

- 3) The price of land in Cambodia is still lower compared to other countries in the region, such as Thailand and Vietnam.
- 4) Currently there is no sign of slowdown in Cambodia's land sector.
- 5) Cambodia ranks sixth among the fastest-growing economies across the globe, meaning that the real estate sector continues to be healthy if the Cambodian economy continues to grow strong.
- 6) Investment in construction has decreased slightly in 2018, with investment capital of around US\$5 billion, a decline by 18% compared to the previous year.
- 7) Land plot development is still a concern for the real estate sector in Cambodia, which requires caution in addition to more rules and regulations in place. However, the Ministry of Land Management Urban Planning and Construction (MLMUPC) has and is going to issue more regulations soon to ensure the sustainable development of land in Cambodia.

New market trends in Phnom Penh's office Properties

Amidst the slow growth of property markets across Southeast Asia apart from Thailand and the Philippines, the office market in Phnom Penh continues to remain strong with steady demand. Both demand and supply continue to be on a positive trend. As a result, landlords have enjoyed an increase in rental rates.

Office spaces in Phnom Penh continue to sustain growth, amidst moderate levels of vacancy. There are over 120,000 square metres of new office spaces under construction and due for completion between Q1 2019 and Q4 2021. More than half of the total supply under construction are within mixed-use developments comprised of hotels, malls or residential towers. It is expected that construction will start on more projects in 2019, which will increase the future supply completed in 2021. The office market outlook remains the same with a steady level of demand growth and rents continuing to rise, but at a slower rate.

Co-working space has continued to become an emerging source of demand in Phnom Penh, in Grade B and Grade C office buildings, As more co-working space is completed, this form of office will compete more directly with traditional

office space and may reduce the overall net take-up in the coming years. In general, the co-working space market is still in its development stage.

The supply of flexible spaces has only soared since 2017 with a number of both local and foreign operators opening their doors to occupiers. At present, demand for flexible spaces comes mainly from start-up companies that prefer shorter and more flexible lease terms. So far, the co-working operators are able to retain their tenants due to the limited number of co-working spaces available. Due to a higher demand from co-working spaces, rents have increased slightly, and projects likely to come into the market are already quoting higher than current average rates for co-working spaces located along the major thoroughfares.

Overall, the average occupancy for all office grades in Phnom Penh remains high and is currently at around 80%. Gross rent figures were relatively high compared with regional peers given the economic size of Cambodia. However, the enormous potential of the market is yet to be realised as the supply of office spaces in Phnom Penh are still way less than that of other regional peers.





Government establishes committee to facilitate new Phnom Penh airport project

The government has decided to establish the 'New Phnom Penh International Airport Assembly Sites Committee' to facilitate the US\$1.5 billion construction project located in Kandal Stueng district, Kandal Province, according to a decision dated 18 February 2019.

Chaired by Deputy Prime Minister H.E Chea Sophara, Minister of the Ministry of Land Management Urban Planning and Construction (MLMUPC), the new committee comprises a total of 23 members and has seven main duties.

A senior official from the State Secretariat of Civil Aviation (SSCA) who refused to be named, told *Construction & Property Magazine* on 21 February 2019 that this inter-ministerial committee was created to focus on addressing key issues such as the social, environmental, resettlement issues, and master

planning, land and zoning issues.

According to this official, the project, which is being invested in by Cambodia's leading developer and constructor, Overseas Cambodia Investment Corporation (OCIC), is moving slowly but surely.

This new Phnom Penh Airport project was approved by the government in 2017 and OCIC will own 90% of the shares in the completed airport, with the rest going to SSCA.

According to the original plan, the new airport will be built on 2,600 hectares of land for which 700 hectares will be used for the airport and the remaining sites will be developed into airport cities, including an integrated development including commercial and residential centres.





ជួល លក់ និង សេវាកម្មជួសជុល សំរាប់គ្រឿងចក្រធំៗ និង វិស្វកម្មសំណង់ផ្សេងៗ
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- ▶ ដៃកង្កែម Auger (S.I.P & D.R.A. Method)
- ▶ ការបុកគ្រឹះដោយអ៊ីត្រូលីក (Hydraulic Pile)
- ▶ ផ្នែកសំណង់ (Construction Sector)
- ▶ ម៉ាស៊ីនភ្លើង (Generator) & កំប្រុសស៊ី (Compressor)
- ▶ ញញុហ៊ីត្រូ (Hydro hammer) & ម៉ាស៊ីនស្តុប (Crane)
- ▶ ម៉ាស៊ីនបុកគ្រឹះ (Pile Driver) & រោងចក្រ (Plant) & ស៊ីរ៉ូ (Cyro)



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Email : prayut@prayut.com, Website : www.prayut.com



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Tel : 012 911 414 Mr. Prayut (Khmer & English) Email : prayut@prayut.com
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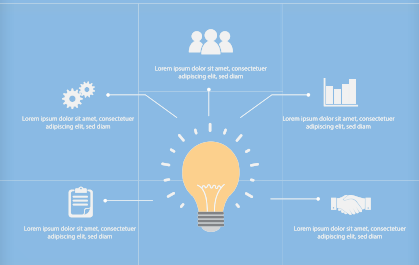
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EVENT CALENDAR | CAMBODIA 2019

Jun 2019

Cambodia Architect & Decor 2019

06 - 08
9:00AM - 6:00PM

Cambodia Architect & Decor is the industry platform for education, knowledge exchange and sharing as well as the best source for building materials, interior design, furniture and decor. A must visit for Cambodia architect, design and construction industry. Cambodia Architect & Decor 2019 scheduled to stage on 6-8 June 2019 at Diamond Island Convention & Exhibition Center, Phnom Penh.

Location : Diamond Island Exhibition Center **Organiser:** ICVeX Company Limited

Sep 2019

Cambuild 2019

18 - 20
8:30AM - 5:30PM

CAMBUILD 2019 – Cambodia’s Biggest International Building, Construction and M&E Exhibition is back for its 9th edition from 18-20 September 2019 at the Diamond Island Exhibition & Convention Centre (DIECC), Phnom Penh to meet the Kingdom’s growing demand for innovative technology, equipment and supplies in line with the building and construction sector’s rapid expansion.

Location : Diamond Island Exhibition Center **Organiser:** AMB Tarsus Events Group

Dec 2019

Cambodia Construction Summit & Expo 2019

05 - 07
9:00AM - 6:00PM

The 8th Cambodia Constructors Association Summit & Construction Industry Expo is scheduled for 05 Dec - 07 Dec, 2019 at the Diamond Island Exhibition and Convention Center and will bring together professionals from the construction industry as well as government officials. The expo will feature some 300 booths + and showcase a wide range of materials and services from building.

Location : Diamond Island Exhibition Center **Organiser:** Cambodia Contractors Association

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EVENT CALENDAR IN ASIA 2019

06-09 Mar 2019

DESIGN SHANGHAI 2019

Location: Shanghai Exhibition Center (SEC)
Organiser: Media 10 Ltd.
Tel +44 020 3225 5200
richard@media-ten.com
www.media-ten.com

07-10 Mar 2019

HOME FURNISHING EXPO SHENZHEN 2019

Location: Shenzhen International Convention & Exhibition Center
Organiser: China Guangdong Hometextile Association
Tel +86 757 8236 3291
hometextiles_gd@163.com
szexpo.a2398.com/en_bigen.php

13-17 Mar 2019

WORLDBEX 2019

Location: World Trade Centre Metro Manila (WTCMM)
Organiser: Worldbex Services International
Tel +63 2 656-9239
hometextiles_gd@163.com
szexpo.a2398.com/en_bigen.php

14-15 Mar 2019

SYDNEY BUILD 2019

Location: Sydney, Australia
Organiser: oliver-kinross
Tel +61 (0) 2 800 67557
marketing@sydneybuildexpo.com
www.sydneybuildexpo.com

18-21 Mar 2019

INTERNATIONAL CONSTRUCTION WEEK 2019

Location: Kuala Lumpur, Malaysia
Organiser: UBM
Tel +6017 722 4499
lycoris.goh@ubm.com
www.icw.my

19-21 Mar 2019

ECOBUILD SOUTHEAST ASIA 2019

Location: Kuala Lumpur, Malaysia
Organiser: UBM
Tel +603 9771 2688
ecobuild-sea@ubm.com
www.ecobuildsea.com

19-21 Mar 2019

ASEAN ECOLIGHT 2019

Location: Kuala Lumpur, Malaysia
Organiser: UBM
Tel +603 9771 2799
ecobuild-sea@ubm.com
www.ecobuildsea.com

19-21 Mar 2019

ASEAN M&E SHOW 2019

Location: Kuala Lumpur, Malaysia
Organiser: UBM
Tel +60 3 9771 2688
aseanmne@ubm.com
https://aseanmne.com/

19-21 Mar 2019

IBCTF - INTERNATIONAL BUILDING & CONSTRUCTION TRADE FAIR 2019

Location: National Exhibition and Convention Center
Organiser: WES (Worldwide Exhibitions Service Co., Ltd.)
Tel +86 21-32224777
info@wes-expo.com.cn
www.wes-expo.com.cn

19-21 Mar 2019

ECOBUILD SOUTHEAST ASIA 2019

Location: Singapore
Organiser: SingEx Exhibitions Pte Ltd
Tel +65 6782 9108
enquiries@singex.comwww.singex.com

27-28 Mar 2019

LOT ASIA 2019

Location: Singapore
Organiser: SingEx Exhibitions Pte Ltd
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enquiries@singex.comwww.singex.com

29-31 Mar 2019

PERTH HIA HOME SHOW 2019

Location: Perth Convention Exhibition Centre
Organiser: Exhibitions and Events Australia Pty Ltd
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EVENT CALENDAR IN ASIA 2019





27-29 JUNE 2019

IMPACT Exhibition Center, Hall 6, Bangkok, Thailand



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05-07 Apr 2019	05-07 Apr 2019	13-16 Mar 2019	13-16 Apr 2019
<p>ADELAIDE HOME LIVING EXPO 2019</p> <p>Location: Adelaide Event & Exhibition Centre Organiser: Kym Jones Exhibitions & Events Tel +61 08 8297 1688 info@kjex.com.au www.kjex.com.au</p>	<p>SUNDAY MAIL HOME LIVING EXPO 2019</p> <p>Location: Adelaide Event & Exhibition Centre Organiser: Kym Jones Exhibitions & Events Tel +61 08 8297 1688 info@kjex.com.au www.kjex.com.au</p>	<p>HOME FURNISHING EXPO SHENZHEN 2019</p> <p>Location: Shenzhen International Convention & Exhibition Center Organiser: China Guangdong Hometextile Association Tel +86 757 8236 3291 hometextiles_gd@163.com szexpo.a2398.com/en_bigen.php</p>	<p>INTERNATIONAL ICT EXPO 2019</p> <p>Location: Hong Kong Organiser: Hong Kong Trade Development Council Tel (+852) 1830 668 social_media@hktcdc.org event.hktcdc.com/fair/ictexpo-en/ HKTDC-International-ICT-Expo/</p>
14-17 Apr 2019	19-21 Apr 2019	26-29 Apr 2019	30 Apr-05 May 2019
<p>MEGABUILD 2019</p> <p>Location: Shanghai New International Expo Centre Organiser: PT Reed Panorama Exhibitions Tel +6221 2556 5022 megabuild@reedpanorama.com www.megabuild.co.id/en-gb.html</p>	<p>ASEAN M&E SHOW 2019</p> <p>Location: Kuala Lumpur, Malaysia Organiser: UBM Malaysia Tel +60397712688 aseanmne@ubm.com www.aseanmne.com</p>	<p>HDE + EXPOBUILD CHINA 2019</p> <p>Location: Shanghai New International Expo Centre Organiser: Shanghai UBM Sinoexpo Tel +86 (21) 6437 1178 mark.nee@ubmsinoexpo.com www.ubmsinoexpo.com</p>	<p>ARCHITECT EXPO 2019</p> <p>Location: Impact Exhibition & Convention Center Organiser: TTF International Co. Ltd. Tel +66 2717-2477 info@tftintl.com www.tftintl.com/m</p>

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10 AM - 8 PM
IMPACT

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-  LightWeight Asia Lightweight Automotive Trade Fair

14-16 May 2019	15-17 May 2019	27-29 Jun 2019	27-29 Jun 2019
<p>DESIGNBUILD MELBOURNE 2019</p> <p>Location: ICC Sydney - International Convention Centre Sydney Organiser: Diversified Exhibitions Australia Tel +61 3 9261-4500 shows@divexhibitions.com.au www.divcom.net.au</p>	<p>STEEL BUILD 2019</p> <p>Location: Poly World Trade Expo Center Organiser: Guangdong Grandeur International Exhibition Group Co., Ltd Tel +86 20 2918 8160 grand.gz@grahw.com www.fishgz.com</p>	<p>BMAM EXPO ASIA 2019</p> <p>Location: Bangkok, Thailand Organiser: IMPACT Exhibition Management Co., Ltd Tel +66 (0) 2833 5111 info@bmamexpoasia.com www.bmamexpoasia.com</p>	<p>LED EXPO THAILAND 2019</p> <p>Location: Adelaide Event & Exhibition Centre Organiser: Kym Jones Exhibitions & Events Tel +61 08 8297 1688 info@mexexhibits.com www.ledexpothailand.com</p>
03-06 Jul 2019	05-07 Jul 2019	17-20 Jul 2019	05-07 Sep 2019
<p>ARCHIDEX 2019</p> <p>Location: Kuala Lumpur, Malaysia Organiser: CIS Network Sdn Bhd Tel +6016 233 2773 info@archidex.com.my www.archidex.com.my</p>	<p>MASTER BUILDERS BUILDING & HOME IMPROVEMENT SHOW 2019</p> <p>Location: Adelaide Event & Exhibition Centre Organiser: Kym Jones Exhibitions & Events Tel +61 08 8297 1688 info@kjex.com.au www.kjex.com.au</p>	<p>SIJJ 2019</p> <p>Location: Xinjiang International Convention & Exhibition Centre Organiser: Zhenwei Exhibition Group Tel +86 991 2319149 yuna@zhenweiexpo.com www.zhenweiexpo.com</p>	<p>CONCRETE ASIA 2019</p> <p>Location: Bangkok, Thailand Organiser: IMPACT Exhibition Management Co., Ltd Tel +662-833-5214 info@concrete-asia.com www.concrete-asia.com</p>
08-10 May 2019	08-10 May 2019	10-12 May 2019	14-16 May 2019
<p>SECUTECH 2019</p> <p>Location: Taipei, Taiwan Organiser: Messe Frankfurt New Era Business Media Ltd Tel +86 2362925058 kirstin.wu@newera.messefrankfurt.com www.secutech.tw.messefrankfurt.com/taipei/en/contact.html</p>	<p>SMABIOT 2019</p> <p>Location: Taipei, Taiwan Organiser: Messe Frankfurt New Era Business Media Ltd Tel +886 2 8729 1099 jerry.wu@newera.messefrankfurt.com smahome.tw.messefrankfurt.com/taipei/en.html</p>	<p>BMCHINA 2019</p> <p>Location: Chongqing International Convention & Exhibition Centre Organiser: Levent Expo - Chongqing Leven Exhibition Co., Ltd. Tel +86 2362925058 cnfair@163.com www.bmchina.org/en/</p>	<p>DESIGNBUILD AUSTRALIA 2019</p> <p>Location: Melbourne Exhibition & Convention Centre Organiser: Diversified Exhibitions Australia Tel +61 3 9261-4500 shows@divexhibitions.com.au www.divcom.net.au</p>



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Flat For Sale

\$1,300,000

ID: SCD0173

Land area: 510 sq.m,
Building area: 8.5m x 16m,
Floor : 4, Room : 6,
Sangkat Phnom Penh Thmey,
Khan Sen Sok , Phnom Penh City.



Flat For Sale

\$270,000

ID: SCD0086

Land area: 7m X 21.4m,
Building area: 5.5m x 12m,
Room: 4, Floor: 3,
Sangkat Phnom Penh thmey,
Khan Sen Sok, Phnom Penh City.



Flat For Sale

\$180,000

ID: SCD0095

Land area: 5.2m x 24m,
Building area: 4.2m x 16m,
Room: 4, Floor: 2, Sangkat Phnom
Penh Thmey, Khan Sen Sok,
Phnom Penh City.



Flat For Sale

\$170,000 / unit

ID: L000418

Land area: 4m x 12m
Building area : 4m x 12m
Room: 3, Floor: 2,
Sangkat Svay Dangcum, Khan
Siem Reap, Siem Reap City.



Land For Sale

\$520 / sq.m

ID: L000445

Land area: 5,000 sq.m,
Sangkat Phnom Penh thmey,
Khan Sen Sok, Phnom Penh City.



Land For Sale

\$295 / sq.m

ID: SS0095

Land area: 7,561 sq.m,
Sangkat Khmounh,
Khan Sen Sok, Phnom Penh City.



Land For Sale

\$350 / sq.m

ID: SCD0075

Land area: 41,580 sq.m,
Sangkat Kbal Kaoh,
Khan Chbar Ampov,
Phnom Penh City.



Land For Sale

\$850,000

ID: L000428

Land area: 8.4 m x 21 m ,
Sangkat Phnom Penh Thmey,
Khan Sen Sok , Phnom Penh City.



Land For Sale

\$750,000

ID: SCD0169

Land area: 19m x 23m,
Sangkat Chroy Changvar,
Khan Chroy Changvar,
Phnom Penh City.



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Villa for Sale

\$650,000

ID: SCD0110

Land area: 16m x 23.5m,
Building area: 13m x 15.3m,
Room: 8, Sangkat Khmuonh,
Khan Sen Sok, Phnom Penh City.



Villa For Sale

\$2,600,000

ID: HSK0011

Land area: 17.5 m x 30m,
Room: 6 , Floor: 3,
Sangkat Tonle Bassac,
Khan Chamkamorn, Phnom Penh City.



Building For Rent

\$6,000 / Month

ID: L000227

Land area: 11m x 23m
Building area: 9m x 23m Floor: 3.5,
Sangkat Toul Sangke, Khan
Russeykeo, Phnom Penh City.



Flat For Sale

\$650,000

ID: SCD0087

Land area: 11m x 22.5 m,
Building area: 7m x 12m, Room: 3,
Floor: 2, Sangkat Tonle Bassac, Khan
Chamkarmon, Phnom Penh City.



Flat For Rent

\$1,200 / Month

ID: L000420

Land area: 10m x 25m,
Building area: 10m x 16m,
Room: 4, Floor: 2,
Sangkat Toul Sangke,
Khan Russey Keo, Phnom Penh City.



Villa For Sale

\$550,000

ID: SVR0023

Land area: 18m x 22,5m
Building area: 13m x 17m,
Sangkat Kork Khleang, Khan Sen Sok,
Phnom Penh City.



Flat For Sale

\$240,000

ID: SCD0161

Land area: 4.2m x 36m,
Building area: 4.2m x 30m,
Room: 5, Floor: 3,
Sangkat Phnom Penh Thmey,
Khan Sen Sok, Phnom Penh City.



Flat For Sale

\$800,000

ID: L000467

Land area: 13m x 16m,
Room: 3, Sangkat Tumnob Tuek,
Khan Chamkarmon,
Phnom Penh City.



Villa For Rent

\$3,000 / Month

ID: L000384

Land area: 16m x 25m, Floor: 2,
Sangkat Phnom Penh Thmey,
Khan Sen Sok, Phnom Penh City.



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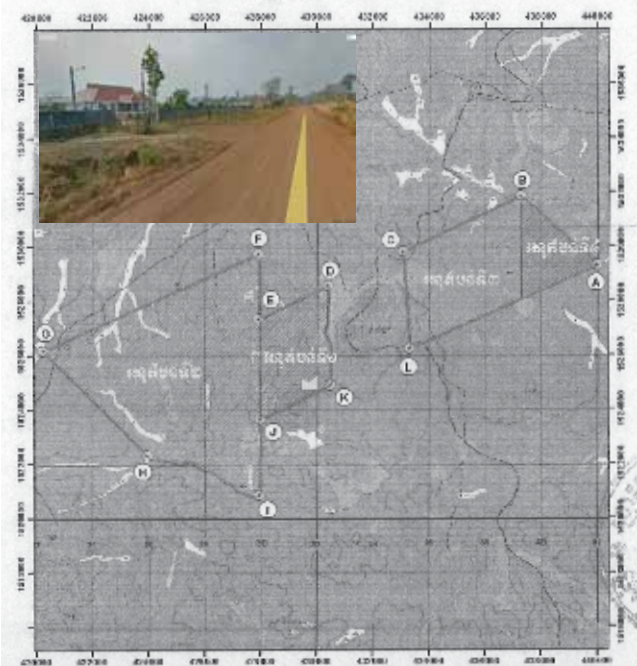


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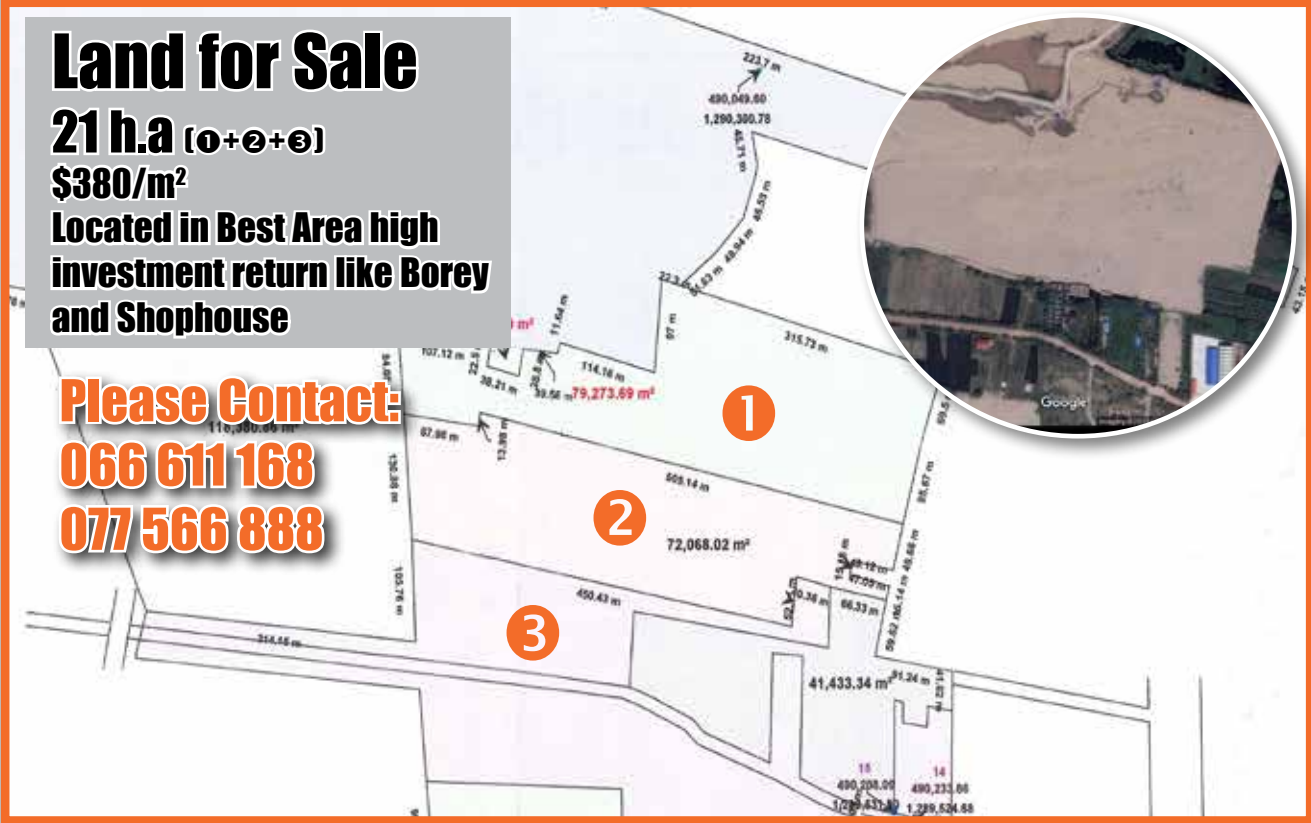
SHOP HOUSE FOR SALE (ផ្ទះល្វែងលក់) \$230,000

- ទំហំផ្ទះ (House Size): 18m x 4m
 - បន្ទប់គេង ៤ បន្ទប់ទឹក ៣
 - ទីតាំងក្នុងប្លុករតនាផ្កាហ្សា២ (Located in Rattana Plaza II)
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✉ proeksa@gmail.com



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- Floor: 3
- Bedroom: 1
- Bathroom: 1
- Location: KTK
- Tel: 077-566 888

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FOR SALE \$320,000

- Size: 6x23m
- Floor: 2
- Bedroom: 5
- Bathroom: 4
- Location: KTK
- Tel: 077-566 888

KTK-00009



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- ទំហំដី: 40m * 60m
 - ស្ថិតក្នុងទីរួមរាជធានី សៀមរាប ក្រោយមន្ទីរពេទ្យគន្ធបុប្ផា ជិតផ្សារក្រឡាញ់
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LAND FOR SALE \$1,000/m²

- Land Size: 3 plots = 4100m²
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 - Best idea for shop house, office space and condominium developer
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- ទំហំដី 14*32ម
- ជិតស្ថាប័នរដ្ឋបាល និង ចម្ងាយ 2 គ.ម ពីផ្សារអ៊ីអនឌី
- ល្អបំផុតសម្រាប់លំនៅដ្ឋាន ឃ្លាំង ផ្ទះ ជួល សិប្បកម្មនានា

សូមទំនាក់ទំនង 077 566 888 / 066 611 168



LAND FOR SALE IN PREK KAMPIES, DANG KOR, PHNOM PENH
Land Size: 76,260m² (US\$180/m²)
Location: Along Cheung Ek Road, 5.5km from Khmer Brewery and 4.5km from Cheung Ek killing field Tel: 077 511 168

LAND FOR SALE IN PREK
① Land Size: 40mx200m (US\$145/m²) ② Land Size: 40mx200m (US\$70/m²)
Location: Prek Eng (About 5km from Chbar Ampov Bridge)
* Good location for Villa (Existing road 8m wide) Tel: 077 511 168

Cambodia Constructors Association (CCA) Members
Listing



CAMBODIA CONSTRUCTORS ASSOCIATION (CCA)

[a]:.....#315 Canadia Tower (Floor-12th), St. 931110, 12202, Phnom Penh
 [t]:.....(855-23) 868 222
 [f]:.....(855-23) 988 828
 [e]:.....secretariatcca@yahoo.com
 [w]:.....www.cca.org.kh

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 [t]:.....(855-23) 868 222
 [f]:.....(855-23) 427 064
 [e]:.....canadia@canadiabank.com.kh
 [w]:.....www.ocic.com.kh

LYCHHUONG CONSTRUCTION & IMPORT EXPORT CO., LTD.
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 [t]:.....(855-23) 220 525
 [f]:.....(855-23) 211 788
 [e]:.....info@LCC.com.kh
 [w]:.....www.LCC.com.kh

MUHHIBBAH ENGINEERING (CAMBODIA) CO., LTD.
 [a]:.....#175, St. 339, 12151, Phnom Penh
 [t]:.....(855-23) 884 093
 [f]:.....(855-23) 366 888
 [e]:.....kh.mec@muhibbah.com.kh
 [w]:.....www.muhibbah.com.kh

MONGRETHYGROUP CO., LTD.
 [a]:.....#152S, St. 41, 12301, Phnom Penh
 [t]:.....(855-23) 211 065
 [f]:.....(855-23) 216 496
 [e]:.....mrtgroup@mongreththy.com
 [w]:.....www.mongreththy.com

CHIP MONG GROUP CO., LTD.
 [a]:.....#137B, St. 245, 12304, Phnom Penh
 [t]:.....(855-23) 218 060/61
 [f]:.....(855-23) 210 155
 [e]:.....info@chipmonggroup.com
 [w]:.....www.chipmonggroup.com

KHUN SEA DEVELOPMENT GROUP
 [a]:.....#217, St.369, 12355, Phnom Penh
 [t]:.....(855-23) 720 788
 [f]:.....(85w5-23) 720 788
 [e]:.....khun_22@yahoo.com

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 [t]:.....(855-23) 686 0 511
 [f]:.....(855-23) 430 686
 [e]:.....charlesvann@canadiabank.com.kh
 [w]:.....www.canadiabank.com.kh

BOREY SENSOK CO.,LTD.
 [a]:.....St.598, 12101, Phnom Penh.
 [t]:.....(855-12) 851 668
 [e]:.....hanvico@hanvico.com.vn

China Gang Tie Steel Co.,Ltd
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 [t]:.....(855-16) 878 999
 [f]:.....(855-12) 768 666
 [e]:.....lochsareth55@gmail.com

SIKA (CAMBODIA) LTD
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 [t]:.....(855-23) 215 198
 [f]:.....(855-23) 222 367
 [e]:.....sales@kh.sika.com
 [w]:.....khm.sika.com

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BOSCH ROBERT BOSCH (CAMBODIA) CO., LTD
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 [f]:.....(855-12) 622 827
 [e]:.....andre.dejong@bosch.com
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 [a]:...# 19, St. 209, 12306, Phnom Penh
 [t]:.....(855-23) 222 411
 [m]:.....(855-93) 715 333
 [e]:.....e-mail@ats.com.kh
 [w]:.....www.ats.com.kh

AAP GROUP CO., LTD.
 [a]: # A11-A13, St. 271, 12306, Phnom Penh
 [m]:.....(855-17) 666 889
 [f]:.....(855-23) 996 238
 [e]:.....business@aapgroup.com.kh
 [w]:.....www.aapgroup.com.kh

ASIA CONCRETE COMPANY LTD.
 [a]: # 121, St. 1800 (598), 12108 Phnom Penh
 [t]:.....(855-23) 863 666/69
 [f]:.....(855-23) 863 670
 [e]:.....aihorlim@ymail.com

ALEXTORIA BUILD MART (CAMBODIA) CO.,LTD
 [a]: #87-89-91 (1Floor), 12306 Phnom Penh
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 [f]:.....(855-23) 210 894
 [e]:.....sean.sothea@Alextoriabuildmart.com
 [w]:.....www.Alextoriabuildmart.com

ATAD ATAD STEEL STRUCTURE CORPORATION
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 [t]:.....(855-23) 683 6899
 [e]:.....thuynguyen@atad.vn
 [w]:.....www.atad.com.vn

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 [a]:.....#14, St. 371, 12351 Phnom Penh
 [t]:.....(855-23) 635 9393
 [f]:.....(855-87) 511 878
 [e]:.....info@apegroups.com
 [w]:.....www.manitowoc.com

ADTECH SOLUTIONS
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BRANCH OF SINOHYDRO CORPORATION LIMITED.
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 [f]:.....(855-23) 959 696
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 [w]:.....www.sinohydro.com

BRANCH OF P.T.S GROUP CO., LTD
KOBELCO SAKAI
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 [f]:.....(855-23) 866 618
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BSI B SCIENTIFIC INSTRUMENT CO., LTD
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 [w]:.....www.bsi-kh.com

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 [f]:.....(855-23) 990 381
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 [w]:.....www.bitusenc.com

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 [t]:.....(885-93) 86 87 89
 [e]:.....handongec.rata.nak@gmail.com

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 [t]:.....(855-23) 966 966
 [f]:.....(855-23) 986 273
 [e]:.....enquiries@campulonpac.com.kh
 [w]:.....www.campulonpac.com.kh

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 [a]: # 20, St. 554, 12151 Phnom Penh
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 [m]:.....(855-12) 222 030
 [e]:.....camcona@yahoo.com
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 [t]:.....(855-23) 5293 999
 [m]:.....(855-12) 750 720
 [e]:.....danborapich@gmail.com

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 [f]:.....(855-23) 215 505
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 [w]:.....www.cvi.com.kh

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 [a]:.....S.I. Build., 4rd Flr., No.93, Preah Sihanouk Blvd., Phnom Penh
 [t]:.....(855-23) 6 314 174
 [m]:.....(855-89) 333 727
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 [w]:.....www.melchers.com.kh

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 [e]:.....prayut@prayut.com
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 [t]:.....(855-23) 885 657
 [f]:.....(855-23) 885 657
 [e]:.....soumsambath@ymail.com
 [w]:.....www.cam-paint.com

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 [e]:.....cfc_akzo@online.com.kh
 [w]:.....www.cfc-cambodia.com

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 [e]:.....chamroen.ouch@gmail.com

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 [t]:.....(855-23) 23 964 016
 [e]:.....info.cambodia@creed-group.com
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 [t]: (855-23) 432 448
 [e]: cast.cambodia@castlab.com.sg
 [w]: www.castlab.com.sg

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 [a]: #142, NR.4, Iom, Sangkat Kontok, Khan Posenchey, Phnom Penh
 [t]: (855-88) 321 7858
 [e]: dn@dnmachinery.com
 [w]: www.dnmachinery.com

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 [a]: St. Sopheakmokol, 12301, Phnom Penh
 [t]: (855-23) 5293 999
 [e]: danborapich@gmail.com

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 [a]: Time Tower (9th floor) #331, St. 271, 12311, Phnom Penh, Cambodia.
 [t]: (855-15) 569 888
 [e]: info@ccw.com.kh
 [w]: www.fosroc.com

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 [a]: Lot No. P2-073, National Road 4, PPSZ, Sangkat Kantouk, Khan Posenchey, Phnom Penh, Cambodia.
 [t]: (855-23) 968 111
 [e]: hmthai@chuanhuat.com.my
 [w]: www.chuanhuat.com.my

CKCD TIMBERS WOODS ARCHITECTS AND DECOR CO., LTD.
 [a]: No. 51, Street Hanoi (1019), 12101, Phnom Penh, Cambodia.
 [t]: (855-23) 990 214
 [e]: sky1686@hanwha.com
 [w]: english.hanwhacorp.co.kr

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 [a]: #252-253, Corner Street 400, Beoung Keng Kang I, Chamkamorn, Phnom Penh.
 [t]: (855-23) 23 221 898
 [e]: info@cmccc.com
 [w]: www.cmccc.com

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 [e]: info@dathoatc.com.kh
 [w]: www.dathoatc.com.kh

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 [e]: info@dhinimex.com
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 [a]: #432, Monivong Blvd, 12301, Phnom Penh
 [t]: (855-97) 865 6618
 [e]: mbsbdm1@dynamic.com.kh
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 [a]: #56, St. 242, 12207 Phnom Penh
 [t]: (855-23) 427 788
 [e]: dpcgroup@online.com.kh
 [w]: www.dpcc.com.kh

DPCHT CO., LTD
 [a]: #138, St. 51, 12302, Phnom Penh
 [t]: (855-23) 882 916
 [e]: admin@dpcht.com

ET&S Engineering Import Export
 [a]: #233, St. 42P, 12101, Phnom Penh
 [t]: (855-23) 66 88 788
 [e]: info@etscambo.com
 [w]: www.etscambo.com

E.M CONSTRUCTION IMPORT EXPORT CO., LTD
 [a]: #85, St. 344, 12160 Phnom Penh
 [t]: (855-23) 969 888
 [e]: info@emc.com.kh
 [w]: www.emc.com.kh

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 [a]: #36, St. 169, PPIU Bdg. 11F, Phnom Penh
 [t]: (855-23) 6388 888
 [e]: info@emeraldplus.biz
 [w]: www.emeraldplus.biz

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 [a]: #116, St. 113, 12158, Phnom Penh
 [t]: (855-95) 557 771
 [e]: kimdorn@eqgroup.com

ECM CO., LTD.
 [a]: A-50/A-51, La Siene, 12301, Phnom Penh
 [t]: (855-23) 231 878
 [e]: ecmsale@jit.com.kh
 [w]: www.jit.com.kh

ECO A E & C CO., LTD.
 # 675 A, St. 60 K, Tangou Village, 12406, Phnom Penh, Cambodia.
 [t]: (855-23) 890 205
 [e]: info@ecoaec.com
 [w]: www.ecoaec.com

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 [a]: #69I, National Road 6A, 12110 Phnom Penh, Cambodia.
 [t]: (885-23) 43 22 77
 [e]: khorn@empirepools.com.kh
 [w]: www.empirepool.com.kh

7 F T D CO., LTD
 [a]: #124, St. 3, 12301, Phnom Penh
 [t]: (855-23) 996 876
 [e]: sales@7ftd.com.kh
 [w]: www.7ftd.com.kh

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 [a]: F14 KHM Industrial Park, 12405 Phnom Penh
 [t]: (855-99) 89 7777
 [e]: kangsen@fuxinsteelbuildings.com.kh
 [w]: www.fuxinsteelbuildings.com.kh

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 [e]: greenlake_11@hotmail.com

GLOBAL CAMSTAR CO., LTD
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 [t]: (885-23) 997 768
 [e]: info@gcs.com.kh
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 [t]: (855-11) 558 337
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 [a]: #382, Street 271, 12102, Phnom Penh, Cambodia.
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 [w]: www.hekconstruction.com

HENG ASIA
 [a]: #22, St. 245, 12305 Phnom Penh
 [t]: (855-23) 218 995-7
 [e]: hengasiahp@yahoo.com
 [w]: www.hengasia.com

HSC HSC CO., LTD.
 [a]: #37A-D, St. 110, 12305, Phnom Penh
 [t]: (855-23) 218 472/ 885 027
 [e]: info@hsc.com.kh
 [w]: www.hsc.com.kh

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 [m]: (855-23) 504 1 888/ 11 880 686
 [e]: kao.vothy@ngyheng.com.kh
 [w]: www.ngyheng.com.kh

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 [w]: english.hanwhacorp.co.kr

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HOT DIP GALVANI FACTORY CO., LTD
 [a]: NR.4, Km 34 Phnom Penh
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 [e]: gf@gavani-factory.com

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 [t]: (885-92) 79 09 99
 [e]: khol_ly@yahoo.com

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 [e]: ratnak1sme@gmail.com

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 [a]: #149AEO, St. 245, 12308, Phnom Penh
 [t]: (855-23) 222 336
 [e]: francis@inovarfloor.com
 [w]: www.inovarfloor.com

JOTUN JOTUN CAMBODIA LIMITED
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 [t]: (855-78) 755 755
 [e]: infokh@jotun.com
 [w]: www.jotun.com.kh

JLM Jing Long Ma Global Co., Ltd
 [a]: Han Noi Road, 12101 Phnom Penh
 [t]: (855-23) 6538 999
 [e]: jilm@jinglongma.com
 [w]: www.jinglongma.com

J C M NIPPON PRIVATE LTD
 [a]: #51, St. 271, 12307, Phnom Penh
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 [e]: t_nakamura@ssth.co.jp
 [w]: www.cca.org.kh

KNN KNN (CAMBODIA) CO., LTD
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 [t]: (855-23) 430 436
 [e]: info@knnCambodia.com
 [w]: www.knncambodia.com

KANG HWA E & C (CAMBODIA) CO., LTD.
 [a]: # 25 Eo, St. 466, 12301, Phnom Penh
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 [e]: info@kanghwaenc.com
 [w]: www.kanghwaenc.com

KIE KIE FEPRO CO., LTD.
 [a]: #144, St. 143, 12306 Phnom Penh
 [t]: (855) 23 215 590 (O)
 [e]: sales@kie-fepro.com
 [w]: www.kie-fepro.com

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 [t]: (885-89) 666 587
 [e]: takao-ha@kisco-net.jp

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 [e]: thenghout@khihout.com

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 [e]: hengvuthy45@gmail.com

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 [e]: lbl.international@lbl-group.com
 [w]: www.lbl-group.com

LOTUS GREEN TEAM Co.,Ltd
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 [t]: (855-23) 555 0708
 [m]: (855-12) 388 609
 [e]: info@lotusengineering.biz
 [w]: www.lotusengineering.biz

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 [t]: (855-23) 67 900 79
 [f]: (855-23) 98 78 00
 [e]: lilicogroup@yahoo.com
 [w]: www.lilicogroup.com

LEGRAND CAMBODIA
 [a]: #20b, St. 282, 12302, phnom Penh
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 [e]: office.cambodia@legrandelectric.com
 [w]: www.legrand.com

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 [e]: info@mbaengcambodia.com
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MENG LENG EAV CO., LTD
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MEANCHEY INTERNATIONAL INVESTMENT CO.,LTD
 [a]: #90, Nation Road. 2, 12353 Phnom Penh
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MIXTRA ELECTRIC CO.,LTD
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MPM Mekong Property Management Co.,Ltd
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NOVARE DESIGN INTERNATIONAL Ltd
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NEW CONSOLIDATED MAX WORLD (CAMBODIA) CO. LTD
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 [e]: laurence@ncmaxworld.com

PROPERTY MANAGEMENT GROUP CO.,LTD
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PCG CO-OPERATION CO., LTD
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PEB STEEL BUILDING CO., LTD
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PROFESSION ENGINEER PLUS. CO.,LTD(PEP)
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P. K LIGHT BLOCK CO. LTD.
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PHNOM PENH PLASTIC PRODUCTS
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RTD ENTERPRISE PTE LTD.
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SOIL TESTING LABORATORY CO., LTD
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 [m]: (855-95) 829 992/3
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 [w]: www.tem-trading.com

TAIWAN KAMHWA CRUSHING INTERNATIONAL CO., LTD
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 [t]: (855-23) 555 1002
 [m]: (855-12) 816 720
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TK GENERATION CO., LTD.
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 [f]: (855-23) 989 866
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 [m]: 855-60) 999 123
 [f]: (855-60) 999 955
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TPB-TV DEVELOPMENT CO., LTD.

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 [f]: (885-96) 789 5555
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VANN SOPHY GROUP CO., LTD.


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 [t]: (855-23) 665 65 66
 [f]: (855-23) 999 904
 [e]: gio-police@yahoo.com
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VOOLIM COMPANY LIMITED

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7NG GROUP CO., LTD.
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Asia Engineering Co., Ltd.
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T & B IMPORT EXPORT AND CONSTRUCTION CO.,LTD.

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Vattanac Transformers Supply Co.,Ltd

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 [e]: socheat.ny@vtstrading.com

AA Interiors Cambodia Ltd


 [a]: #16, St. 370, Chamkarmon, Phnom Penh
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ATS CAMBODIA

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UMG CAMBODIA

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V STRAND CO., LTD.

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Biz & Trust Group Co., Ltd.
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UNK (CAMBODIA) CO., LTD

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V.W GAS CO.,LTD.

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ACME EQUIPMENT PTE LTD

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BITUS CONSTRUCTION & DEVELOPMENT

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UC DESIGN BUILD CO.,LTD.


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UPG (CAMBODIA) CO., LTD.

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WUERTH (CAMBODIA) LTD.

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ALEXTORIA BUILD MART (CAMBODIA) CO.,LTD

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YUN XIANG GLOBAL CONSTRUCTION CO.,LTD

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Alpha Property Construction Co., Ltd.
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BUILD CITY INVESTMENT CO.,LTD.

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CSA - Chea Sakal Aphivath Co., Ltd.

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CKCD TIMBERS WOODS ARCHITECTS AND DECOR CO., LTD.

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DAUN PENH CONSTRUCTION CO.,LTD

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David Construction & Import Export Co., Ltd.

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DEG - Dynamic E Group Ltd.

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DBD Engineering Co., Ltd.

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DNG Group

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Double Decor

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DP - Decor Plaza Import Export Co., Ltd.

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DPCHT DPCHT CO.,LTD

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EM Construction Import Export Co., Ltd.

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Eng Kaing Development Corporation

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ELEC. & MECH. TRADING CO., LTD.

[a]: #68, St. 598, 12101 Phnom Penh
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ENDOLEDZ ENDOLEDZ

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EQ ARCHITECTS & CONSTRUCTION CO.,LTD

[a]: #116, St.113, 12158 Phnom Penh
[t]: (855-95) 557 771
[e]: kimdorn@eqgroup.com

Expert Plan Decor

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[m]: (855-12) 965 120
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G Holdings Ccompany Ltd.

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GS Engineering & Construction

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Guang Hong Iron Group Co., Ltd.

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GLOBAL CAMSTAR CO.,LTD

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Home Design Furniture

[a]: #259 Youtapol Khemarak Phomin (St.271), corner os St.183, 12306, Phnom Penh
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[e]: info.homeproducts@gmail.com

PROFESSION ENGINEER PLUS. CO.,LTD(PEP)

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Khmer Builder Enterprise

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Kuy Leang Ky Construction Trading Group

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Liv Construction Import Export Co., Ltd.

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 [w]:www.liv-construction.com

Live Wire Entertainment & Events

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LS Construction Pte. Ltd.

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LYCHHUONG CONSTRUCTION & IMPORT EXPORT CO., LTD.

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MAXK Dsign Co., Ltd.

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MAXTRAD
 Developing Business & Nation

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MY WINDOWS E & C CO.,LTD

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MEGA CAMBO CONSTRUCTION COMPANY LIMITED

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MONGRETHY GROUP CO.,LTD.

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NOVARE DESIGN INTERNATIONAL Ltd

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PERFECT DESIGN & CONSTRUCTION (PDC) ENGINEERING CO., LTD

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PROPERTY MANAGEMENT GROUP CO.,LTD

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PCGEC ENGINEERING AND CONSTRUCTION CO.,LTD

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Ruiher Asia Construction Holding Group

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SMART-ACON TRADING CO.,LTD

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Sok Enterprise Co., Ltd.

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SOMA CONSTRUCTION & DEVELOPMENT CO., LTD.

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Standard Construction & Engineering

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Trang Construction Co., Ltd.
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VENTURE (CAMBODIA) PTE LTD
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Construction Equipment and Materials Suppliers Listing

7 F T D CO., LTD.
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 [f]: (855-23) 996 876
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 [e]: info@adtech-solutions.com
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ADVANCED POWER ENERGY SOLUTIONS (CAMBODIA) CO., LTD
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 [m]: (855-96) 831 8888
 [t]: (855-23) 218 773
 [e]: sales@advancedpowerenergy.com
 [w]: www.advancedpowerenergy.com

ADVANCED PROFESSIONAL ENGINEERING
 [a]: #14, St. 371, 12351 Phnom Penh
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 [t]: (855-87) 511 878
 [e]: info@apegroups.com
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Associated Concrete Products (Cambodia) Pte., Ltd.
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Azza Decor
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Blue Hill Engineering Service Co., Ltd.
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BMSC - Business Machines & Supplies Center
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 [f]: (855-11) 66 60 31
 [e]: general_inquiry@businessmachines-supplies.com
 [w]: www.businessmachines-supplies.com

BMB Steel & Joint Stock Company
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Build In Real Nature Ltd.
 [a]: #33C, St.598, Phnom Penh
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 [e]: rath@s-cambodia.com

BRANCH OF P.T.S GROUP CO., LTD

 [a]: #139, Russian Federation Blvd, 12405
 [t]: (855-23) 866 628 / 866 638
 [f]: (855-23) 866 618
 [e]: saleskobe@kobelcocambodia.com
 [w]: www.kobelcocambodia.com

BRANCH OF SCHNEIDER ELECTRIC OVERSEAS ASIA PTE.LTD.

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 [t]: (855-23) 221 848
 [f]: (855-23) 964 311
 [e]: customercare.kh@schneider-electric.com

BSI B SCIENTIFIC INSTRUMENT CO., LTD
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 [m]: (855-12) 750 678
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C & Youkung Co., Ltd.
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CAMKO PILE & PLUS ENTERPRISES CO., LTD.

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CAMBODIAN CHEMICAL SUPPLY CO., LTD.

 [a]: #1001, St.14B, , 12102, Phnom Penh
 [t]: (855-23) 885 657
 [f]: (855-23) 885 657
 [e]: soumsambath@ymail.com
 [w]: www.cam-paint.com

CBMS TRADING CO., LTD

 [a]: #447, St. 1986, 12101, Phnom Penh
 [t]: (855-23) 211 960
 [e]: info@camconabms.com
 [w]: www.camconabms.com

CCW-CONSTRUCTION CHEMICALS WORLD CO.,LTD

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Cellop International Co., Ltd.
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DEG - Dynamic E Group Ltd. (DAB)
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 [w]:www.german-hardware.com

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Home Decor Center Co., Ltd.
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HONGKONG FUJI ELEVATOR CO.,LTD
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HSC HSC Co., Ltd
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INOVAR (CAMBODIA) PTE LTD.
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 [f]:.....(855-17) 391 188
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ISI STEEL CO., LTD.
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ITALIAN DECOR ART CO., LTD
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 [f]:.....(603) 7845 6313
 [e]:.....enquiry@mavis-brand.com
 [w]:.....www.mavis-brand.com

MENG LENG EAV CO., LTD.
 [a]: #123A-121D, St.245, 12304 Phnom Penh
 [t]:.....(855-23) 993 142
 [f]:.....(855-23) 215 514
 [e]:.....mengleageav@mle-trading.com
 [w]:.....www.mle-trading.com

MK Steel Pte Ltd
 [a]:#155, NR3, Phnom Penh
 [t]:.....(855-23) 6351 151
 [m]:.....(855-12) 811 634
 [e]:.....mkhuh@mksteel.com.sg

MULTICO MS (CAMBODIA) CO., LTD
 [a]: ..#168, National Road 6A, 12110, Phnom Penh
 [t]:.....(855-23) 432 130
 [f]:.....(855-23) 432 348
 [e]:.....info@mmsc.multicoasia.com
 [w]:.....www.fb.com/cambodia.equipment

Natural Colour Co., Ltd.
 [a]: N°192D, Chamkar Chen Village, Phnom Penh
 [m]:.....(855-12) 499 248
 [m]:.....(855-67) 499 248
 [e]:.....vspfirst@yahoo.com

My Windows E&C Co., Ltd.
 [a]: N°89D, St.271, Phnom Penh
 [t]:.....(855-23) 666 9996
 [e]:.....info@mywindow.biz

SCG NAWAPLASTIC (CAMBODIA) CO.,LTD.
 [a]:Prey Speu Vill. 12405 Phnom Penh
 [t]:.....(855-23) 882 072
 [e]:.....scgpipecambodia@nawaplastic.com
 [w]:.....www.nawaplastic.com

NCS GLOBAL COATING (CAMBODIA) CO., LTD.
 [a]: #168KA, St.598, 12105, Phnom Penh
 [t]:.....(855-23) 990 317
 [e]:.....sales@ncs-cambodia.com
 [w]:.....www.mascoat.com
 [w]:.....www.hempel.com

NOREA-HEALTHY HOME
 [a]:#H5, Center Market, Siem Reap
 [t]:.....(855-98) 75 3333
 [f]:.....(855-17) 589 763
 [e]:.....thany.katerine@norea-rajana.com

OCEAN COOLING TOWER SDN. BHD.
 [a]: 15-1, Jalan 9/23E, Taman Danau Kota, Setapak, 53300 Kuala Lumpur, West Malaysia
 [m]:.....(603)41436263/41426263
 [f]:.....603 - 4143 6870
 [e]:.....thomas@oceancoolingtower.com
 [w]:.....www.oceancoolingtower.com

OMURA Concrete Co., Ltd.
 [a]: ...3rd Floor Phnom Penh Tower, #445, St.93, 12211, Phnom Penh
 [t]:.....(855-23) 964 250
 [e]:.....info@omura-cambodia.com
 [w]:.....www.omura-cambodia.com

ONE MARKETING (CAMBODIA) CO., LTD
 [a]: ...# 70B, St. 288, 12303, Phnom Penh
 [t]:.....(855-23) 213 118
 [f]:.....(855-23) 213 218
 [e]:.....zhun84@yahoo.com
 [w]:.....www.1marketing.biz

Oil & Gas Equipment Supply Co.,Ltd
 [a]: #69D, St. 360, 12304 Phnom Penh
 [t]:.....(855-23) 215 450
 [e]:.....info@ogescambodia.com
 [w]:.....www.ogescambodia.com

PCG CO-OPERATION CO., LTD
 [a] # 315 St.110 & St.93, 12202, Phnom Penh
 [m]:.....(855-17) 453 992
 [f]:.....662 717-0032
 [e]:.....heludom@yahoo.com
 [w]:.....www.pcgco-o.com

PEB Steel Building Co., Ltd.
 [a]:#J-06,Jade St., 12306, Phnom Penh
 [t]:.....(855-23) 67 88 679
 [m]:.....(855-16) 851 828
 [e]:.....thi@pebsteel.com.vn
 [w]:.....www.pebsteel.com.kh

PEX PIPES PEX PIPES
 [a]: ..#A5-8 La Seine KOH Pich, Phnom Penh
 [t]:.....(855-888) 531 999
 [f]:.....(855-23) 999 168
 [e]:.....info@pexpipes.com
 [w]:.....www.pexpipes.com

P. K LIGHT BLOCK CO.,LTD
 [a]:#05, 12201 Phnom Penh
 [m]:.....(855-11) 440 808
 [m]:.....(855-87) 440 808
 [e]:.....kyheang12@gmail.com

PHNOM PENH PRECAST PLANTS

[a]: .. #43-44, NR. 5, 12104 Phnom Penh
 [t]: (855-23) 901 999
 [e]: info@phnompenhprecast.com
 [w]: www.phnompenhprecast.com

PPIC - Phnom Penh International Carpentry & Construction Co., Ltd.

[a]: No.8, Ta Ngov (St.351) 12357, Phnom Penh
 [t]: (855-23) 6336 786
 [f]: (855-23) 6457 878
 [e]: info@ppiccontractors.com
 [w]: www.ppiccontractors.com

PHNOM PENH PLASTIC PRODUCTS

[a]: ..#18A, St.598, 12107, Phnom Penh.
 [t]: (855-23) 666 78 97
 [e]: thi@uni-steelbuildings.com

POTAIN Manitowoc Cranes

[a]:13 Pioneer Sector 1, Singapore 628424
 [t]: (65) 6264 1188
 [e]: enquiry.APAC@manitowoc.com
 [w]: www.manitowoccranes.com

Purapool Equipment & Construction

[a]: N°34, Russian Federation Blvd., Phnom Penh
 [t]: (855-23) 880 604
 [e]: khom@purapool.com
 [w]: www.purapool.com

RINCO RINCO TRADING CO.,LTD

[a]: ..# I-20, St.Lum, 12406, Phnom Penh
 [t]: (855-12) 791 555
 [e]: sotharin@rinco-kh.com

RTD RTD ENTERPRISE PTE LTD.

[a]: ..#2251-2252, St.1987,12101 Phnom Penh
 [t]: (855-23) 883 005
 [m]: (855-16) 725 550
 [e]: info@rtdcambodia.com
 [w]: www.rtdcambodia.com

RMA Cambodia - E & C Office

[a]: ...#04075, Maida St.2004, PhnomPenh
 [t]: (855-23) 882 464-5
 [f]: (855-23) 882 472
 [e]: ecsales@rmagroup.net
 [w]: www.rmagroup.net

RIECKERMANN (CAMBODIA) CO., LTD

[a]:#36, Street 281, 12151, Phnom Penh.
 [t]: (855-23) 882 962
 [e]: b.dalle-grave@rieckermann.com

BOSCH ROBERT BOSCH (CAMBODIA) CO., LTD

[a]: #24, VTrust Tower 8th Floor, 12253, Phnom Penh
 [t]: (855-23) 900 685
 [f]: (855-12) 622 827
 [e]: andre.dejong@bosch.com
 [w]: www.bosch.com.kh

SCG SCG TRADING (CAMBODIA) CO.,LTD.

[a]: #100, NR#2, 12354 Phnom Penh
 [t]: (855-23) 990 401-5
 [e]: sctcambodia@camshin.net
 [w]: www.scttrading.com

SOKEA GARDEN

[a]: ..#177, St.598, 12101 Phnom Penh
 [m]: Khmer (855-15) 95 20 68
 [m]: English (855-89) 20 77 89
 [e]: sokeagarden@gmail.com
 [w]: www.sokeagarden.com

eara SPORTS ENGINEERING AND RECREATION ASIA (CAMBODIA) CO., LTD.

[a]: ..#142 (Canned Building), Norodom Blvd, 12300, Phnom Penh
 [t]: (855-23) 211 615
 [f]: (855-23) 211 617
 [e]: info@searaspports.com.kh
 [w]: www.searaspports.com

SIKA (CAMBODIA) LTD

[a]: Legacy Business Center, Bld.29 Fl.12, St. 245, 12308, Phnom Penh
 [t]: (855-23) 215 198
 [f]: (855-23) 222 367
 [e]: sales@kh.sika.com
 [w]: khm.sika.com

STAR COATING SOLUTION CO.,LTD

[a]: #211, St Monireth12160 Phnom Penh
 [t]: (855-23) 99 68 98
 [e]: admin@scs.com.kh
 [w]: www.scs.com.kh

SMART-ACON TRADING CO.,LTD

[a]: ..# 658B, St. 271, 12307, Phnom Penh
 [m]: (855-12) 812 841
 [t]: (855-23) 950 338
 [e]: meng@smart-acon.com
 [w]: www.smart-acon.com

SOKUN WINDOWS

[a]: ..# 1404, St. 1992, 12101 Phnom Penh
 [t]: (855-97) 5475 599
 [e]: info@sokunwindows.com
 [w]: www.sokunwindows.com

SOMA TRADING COMPANY LIMITED

[a]:290, St.93, 12211 Phnom Penh
 [t]: (855-23) 432 448
 [e]: cast.cambodia@castlab.com.sg
 [w]: www.castlab.com.sg

SCHWING STETTER (INDIA) PVT LTD

[a]: ...F71-72, SIPCOT Industrial Pak, Sriperumpudur Taluk, Tamil Nadu-602117,India
 [t]: (91-44) 7137 8100
 [e]: info@schwingstetterindia.com
 [w]: www.schwingstetterindia.com

S.G COMPLEX CO.,LTD.

[a]: St. 109, VTrust Building, 2nd Floor, Room 2FC, 12252, Phnom Penh, Cambodia.
 [t]: (885-23) 88 22 15
 [e]: info@sgggroups.asia

SUNNY PARK'S DOOR & WINDOW CO.,LTD

[a]: # 20, St. Doung Ngeap 2, Damnak Thom Village, 12352, Phnom Penh
 [t]: (885-12) 661 573
 [f]: (885-16) 514 162
 [e]: sunnyparks99@gmail.com

TOA TOA Paint (Cambodia) Co., Ltd.

[a]: #12E, St.National No3, 12405, Phnom Penh
 [t]: (855-85 756 149
 [w]: www.toagroup.com

SUN HOUR GROUP

[a]: ..#427, St. 93, 12258, Phnom Penh
 [t]: (855-23) 218 508
 [f]: (855-23) 218 988
 [e]: info@sunhour.com.kh
 [w]: www.sunhour.com

SATO KOGYO (CAMBODIA) CO.,LTD.

[a]: National Road No.4 Sangkat Kantouk, Khan Posenchey, Phnom Penh
 [t]: (885-23) 729 343
 [e]: maruyama@satakogyo.com.kh
 [w]: www.satakogyo.com.kh

XINCHU TASHEN GREEN TECH CO., LTD.

[a]:#31, St.Northbridge, Sk. Teuk Thla, Kh. Sen Sok, Phnom Penh
 [t]: (855-23) 881 968
 [f]: (855-23) 881 967
 [e]: info@tashengreen.com
 [w]: www.tashengreen.com

TAIWAN KAMHWA CRUSHING INTERNATIONAL CO., LTD

[a]: NR.#4, Kranglorhong Village, Mohasang Commune, Phnomruech District, Kg. Speu Province.
 [t]: (855-23) 555 1002
 [m]: (855-12) 816 720
 [e]: li@kamhwa.com
 [w]: www.kamhwa.com

Tai Heng Industrial Co., Ltd.

[a]: #400Eo, St. 245,12150, Phnom Penh
 [t]: (855-23) 882 020
 [e]: sales@taihengsteel.com
 [w]: www.taihengsteel.com

TEM TRADING CO., LTD

[a]: ...#99A, St. 143, 12303, Phnom Penh
 [m]: (855-23) 63 63 030
 [m]: (855-95) 829 992/3
 [e]: sales@tem-trading.com
 [w]: www.tem-trading.com

TK GENERATION CO., LTD.

[a]: #B3, 1stRd. (Borey Villa Toul Sangke), 12105
 [t]: (855- 23) 63 17 817
 [e]: tkgeneration.sales@gmail.com

TKS GROUP CO., LTD.

[a]:#7A-9A, St. 93, Corner of St.70, 12201 Phnom Penh
 [m]: (855-97) 9991 999
 [t]: (855-23) 637 7559
 [f]: (855-23) 888 559
 [e]: kyseshop@yahoo.com

T-RO CONSTRUCTION CO., LTD.

[a]: #281, St. Preysar, 12400, Phnom Penh
 [m]: (855-17) 999 007
 [m]: (855-12) 236 555
 [e]: info@troconstruction.com
 [w]: www.troconstruction.com

TOP TAI SCAFFOLDINGS INTERNATIONAL CO.,LTD.

[a]: No. 8 B, St.351, 12355 Phnom Penh.
 [t]: (885-96) 525 7777
 [f]: +886 4 2330 1670
 [e]: kotail1688@gmail.com
 [w]: www.kotail168.com.tw

UNIVERSAL STEEL BUILDINGS CO., LTD

[a]: ..#18A, St.598, 12107, Phnom Penh.
 [t]: (885-23) 666 78 97
 [e]: thi@uni-steelbuildings.com

UNITED MERCURY GROUP

[a]:# 48, NR4, 12405, Phnom Penh
 [t]: (855-23) 729 217
 [f]: (855-23) 729 219
 [e]: umg@umg.com.kh
 [w]: www.umg.com.kh

UPG (CAMBODIA) CO., LTD.

[a]:# 48, NR4, 12405, Phnom Penh
 [t]: (855-23) 729 217
 [f]: (855-23) 729 219
 [e]: umg@umg.com.kh
 [w]: www.umg.com.kh

Vattanac Transformers Supply Co.,Ltd

[a]:22A, St.616, 12152 Phnom Penh
 [t]: (855-17) 666 067
 [e]: socheat.ny@vtstrading.com

Vatanak Piseth Co., Ltd.

[a]:#26A, St.199, 12309 Phnom Penh
 [t]: (855-23)222 844
 [f]: (855-23) 222 655

VANNIN CO., LTD.
 Import-Export & Automobile

[a]: #B70, St. Northbridge, Sk. Toeuk Thla, Kh. Sen Sok, Phnom Penh
 [t]: (855-17) 876 168
 [t]: (855-15) 876 168
 [e]: mvannak168@gmail.com
 [w]: www.duefa.de

VOOLIM COMPANY LIMITED

[a]:#8, St. 1928, Borey Piphup Thmey, 12101 Phnom Penh
 [t]: (855-23) 65 66 888
 [e]: admin@voolim.net

VW GAS CO.,LTD.

[a]: No.63wc, Street 4R, 12105, Phnom Pen, Cambodia.
 [t]: (885-17) 767 003
 [e]: watbunthong@vw-gas.com
 [w]: www.vw-gas.com

VRK VRK Corporation Co.,Ltd

[a]:#55 D , St. 70 , 12201, Phnom Penh
 [t]: (855-23) 966 252
 [f]: (855-23) 966 251
 [e]: info@vrkcorporation.com
 [w]: www.vrkcorporation.com

VRL Global Trading Co., Ltd.

[a]:#11 , St. 217 , 12401, Phnom Penh
 [t]: (855-23) 673 7676
 [m]: (855-70) 588 866
 [e]: myongsa1986@gmail.com

WIKI TRADE COMPANY LTD.

[a]:#100,592St.Boeung Kok II, 12102 Phnom Penh
 [t]: (855-23) 887 168
 [f]: (855-23) 883 786
 [e]: info@wikitrade.com.kh
 [w]: www.wikitrade.com.kh

WURTH WUERTH (CAMBODIA) LTD.

[a]: #164, St. 598, 12101, Phnom Penh
 [t]: (855- 23) 23 885 171
 [f]: (855- 23) 23 880 697
 [e]: info@wuerth.com.kh
 [w]: www.wuerth.com.kh

YUN-YANG FIRE SAFETY EQUIPMENT (TYY)

[a]: 11-4, Wanjin Rd., Dashe Dist., Kaohsiung City 815, Taiwan (R.O.C.)
 [t]: (886-7) 3551234
 [f]: (886-7) 3550022
 [e]: ty.y.intl@yun-yang.com.tw
 [w]: www.yun-yang.com.tw

YONG SHENG GLOBAL TRADING COMPANY LTD.

[a]: 6th Floor, Royal Group Buiding NO.246. Monivong Blvd, Phnom Penh
 [t]: (855-85) 870 555
 [e]: info@ysgtrading.com
 [w]: www.ysgtrading.com

Zamil Steel Buildings Vietnam Co.,Ltd

[a]:#17, St.334, 12302 Phnom Penh
 [t/f]: (855-23) 220 140
 [e]: zscambodia@zamilsteel.com
 [w]: www.zamilsteel.com.vn

Insurance Companies

Listing



CAMPU LONPAC INSURANCE PLC.
 [a]: #23, St. 114, Campu Bank Building, 7th Floor, 12209, Phnom Penh
 [t]: (855-23) 966 966
 [f]: (855-23) 986 273
 [e]: enquiries@campulonpac.com.kh
 [w]: www.campulonpac.com.kh

Cambodia-Vietnam Insurance Plc.
 [a]: #99, Norodom Blvd, 12211 Phnom Penh
 [t]: (855-23) 212 000
 [e]: info@cvi.com.kh
 [w]: www.cvi.com.kh

FORTE FORTE INSURANCE (CAMBODIA) PLC.
 [a]: #325, St.245, 12150 Phnom Penh
 [t]: (855-23) 885 066
 [e]: info@forteinsurance.com
 [w]: www.forteinsurance.com

INFINITY GENERAL INSURANCE PLC.
 [a]: #126, Norodom Blv, 12301, Phnom Penh
 [t]: (855-23) 999 888
 [f]: (855-23) 999 123
 [e]: ratana@infinity.com.kh
 [w]: www.infinity.com.kh

Trade and Service Listing

AUSTRALIA AWARDS
 [a]: #167, St.163/St.480, 12307 Phnom Penh
 [t]: (855-23) 881 021
 [e]: info@australiaawardscambodia.org
 [w]: www.australiaawardscambodia.org/infra

BISHO INTERNATIONAL ENGINEERING CO.,LTD
 [a]: #113, (Parkway Square) 2nd floor, Unit 2FJ1, Moa TSe Toung, 12308 Phnom Penh
 [m]: (855-93) 932 999
 [t]: (855-23) 639 3996
 [e]: bishocambo@gmail.com

CAST LABORATORIES PTE LTD.
 [a]: # F11, NR.6, Borey Grand, 12110 PP.
 [t]: (855-23) 432 448
 [e]: cast.cambodia@castlab.com.sg
 [w]: www.castlab.com.sg

CANAMALL Co., LTD
 [a]: #315, Ang Doung St (Corner of Monivong Blvd), 12202, Phnom Penh
 [m]: (855-71) 3333 348
 [e]: sale@canamall.com
 [w]: www.canamall.com

P2CD TRADING GROUP
 [a]: #6A, St. 292 12312, Phnom Penh
 [t]: (855-23) 6 350 530
 [m]: (855-16) 65 65 66
 [e]: gio@p2cd.com
 [w]: www.p2cd.com

CAMBODIA BUSINESS PARTNERS
 [a]: Tous Les Jours Monivong Bld., 1st Fl. #298, St. 93, 12211 Phnom Penh
 [t]: (855-23) 964 764 / 964 864
 [f]: (855-23) 555 0118
 [e]: info@cdl-consultant.com
 [w]: www.cdl-consultant.com

EUROGAL SURVEYS (CAMBODIA) LTD.
LLOYD'S AGENCY IN CAMBODIA
 [a]: #168KA, St.598, 12105 Phnom Penh
 [t]: (855-23) 996 566
 [f]: (855-23) 996 567
 [e]: cambodia@eurogal-surveys.com
 [w]: www.eurogal-surveys.com

Rapid Freight Logistics (Cambodia)
 [a]: 5th floor of KT Tower, No. 23, Street 112, 12155, Phnom Penh, Cambodia.
 [t]: (885-23) 884 059
 [f]: (885-23) 884 069
 [e]: tona@rfllogistics.com
 [w]: www.rfllogistics.com

T.A.G SERVICE & TRIASIAGROUP TRADING CO., LTD.
 [a]: #3Eo, St.278, 12302, Phnom Penh
 [m]: (855-17) 222 682
 [e]: all@triasiagroup.com
 [w]: www.triasiagroup.com

TNRC LOGISTICS (CAMBODIA) CO., LTD
 [a]: #4FI, Parkway Squire, (4floor), St. 245 12308 Phnom Penh
 [t]: (855-23) 989 877
 [f]: (855-23) 989 866
 [e]: jane@tnrclogistics.biz
 [w]: www.tnrclogistics.biz

GLOBAL LINK SERVICE PTE LTD
 [a]: #168KA, St.598, S12105, Phnom Penh
 [t]: (855-23) 998 805
 [f]: (855-23) 998 807
 [e]: por-sour@gls.com.kh
 [w]: www.gls.com.kh

SEA TOP LOGISTICS (CAMBODIA) CO., LTD.
 [a]: #10, St. 109, 12252 Phnom Penh
 [t]: (855-81) 888 865
 [e]: info@seatop.com.kh
 [w]: www.seatophk.com

VANN SOPHY GROUP CO., LTD.
 [a]: #28Eo St. 173, 12312, Phnom Penh
 [t]: (855-23) 665 65 66
 [f]: (855-23) 999 904
 [e]: gio-police@yahoo.com
 [w]: www.vannosophylogistics.com

SOIL TESTING LABORATORY CO., LTD
 [a]: #368 St. Betong, Phum Trapeang Chhouk, 12102 Phnom Penh, Cambodia.
 [m]: (855-16) 834 034
 [f]: (855-12) 527 279
 [e]: stl368@yahoo.com
 [w]: www.stl-cam.com.kh

WorldBridge Secure Logistics Co., Ltd.
 [a]: S Hong Kong Center, 1st Floor, Room 101B, 12207 Phnom Penh
 [t]: (855-23) 5555 330
 [m]: (855-23) 224 453
 [e]: k.phanna@worldbridge.com.kh
 [w]: www.worldbridge.com.kh

Real Estate Company Listing

Asia Real Estate (Cambodia) Co., Ltd.
 [a]: #B52-54, St. 199, 12306 Phnom Penh
 [t]: (855-23) 210 970
 [e]: info@arc.com.kh
 [w]: www.arc.com.kh

Angkor21 Property
 [a]: Phnom Penh Center, Bld A, Room 221, St.370, 12306 Phnom Penh
 [m]: (855-70) 6666 22
 [e]: angkor21property@gmail.com
 [w]: www.angkor21.com

ANNACAM PARTNERS CO., LTD.
 [a]: SunCity, # 255, St. 51, Corner of St.370, 12306 Phnom Penh
 [m]: (855-12) 215 240
 [f]: (855-12) 833 290
 [e]: anna@annacampartners.com
 [w]: www.investment-cambodia.asia

ANNACAM PARTNERS CO., LTD.
 [a]: #126, St. Norodom Blv, 12301, Phnom Penh
 [t]: (855-23) 216 556
 [f]: (855-23) 993 392
 [e]: info@bonnarealty.com.kh
 [w]: www.bonnarealty.com.kh

Cambodia Valuers and Estate Agents Association
 [a]: #20B, St.294, 12301 Phnom Penh
 [t]: (855-23) 6324 834
 [e]: info@cvea.org.kh
 [w]: www.cvea.org.kh

CB Richard Ellis (Cambodia) Co., Ltd
 [a]: # 495, St. 93, 12258 Phnom Penh
 [t]: (855-23) 964 099
 [f]: (855-23) 964 088
 [e]: cambodia@cbre.com
 [w]: www.cbre.com.kh

CENTURY 21 CAMBODIA
 [a]: #113, St.245, 12308 Phnom Penh
 [t]: (855-23) 966 711
 [e]: info@century21.com.kh
 [w]: www.century21.com.kh

CPL
 [a]: #20B, St.294, 12301 Phnom Penh
 [t]: (855-23) 213 666
 [f]: (855-23) 220 239
 [e]: info@cplagent.com
 [w]: www.cplagent.com

Cambodia Trust Real Estate Co., Ltd.
 [a]: #35, National Road2, 12353 Phnom Penh
 [t]: (855-12) 840 187
 [m]: (855-16) 840 187
 [e]: info@trust-realestate.com
 [w]: www.trust-realestate.com

CHAO TING INTERNATIONAL REAL ESTATE CO., LTD.
 [a]: St. Sopheakmokol, 12301, Phnom Penh
 [t]: (855-23) 5293 999
 [e]: danborapich@gmail.com

Cubic Real Estate Co., Ltd.
 [a]: #338, St. 110, 12102 Phnom Penh
 [m]: (855-17) 676 862
 [f]: (855-16) 639 017
 [w]: www.realestate-service.com

FAIR GO REALTY (CAMBODIA) CO., LTD.
 [a]: #166, Preah Norodom Blvd (41), B Ray Tower, 9th Floor, 12301 Phnom Penh
 [m]: (855-89) 597 410
 [e]: hiroakihasagawa1202@gmail.com

FAIR GO REALTY (CAMBODIA) CO., LTD.
 [a]: #108ABCD, Mao Tse Toung Blvd (245), 12311 Phnom Penh
 [t]: (855-23) 6300 442
 [e]: info@keyrealestate.com.kh
 [w]: www.keyrealestate.com.kh

Khmer Real Estate Co., Ltd
 [a]: #736Eo, Kampuchea Krom St.128, SK. 12154, Phnom Penh
 [t]: (855-23) 884 887
 [f]: (855-23) 630 6630
 [e]: kim@khmerrealestate.com.kh
 [w]: www.khmerrealestate.com

Knights Knight Frank (Cambodia) Pte., Ltd
 [a]: (18-E5) Icon Professional Building, #216 Preah Norodom Blvd., 12300 Phnom Penh
 [t]: (855-23) 213 868
 [f]: (855-23) 213 433
 [e]: eric.ooi@kh.knightfrank.com
 [w]: www.knightfrank.com.kh

Mega Asset Management Co., Ltd
 [a]: #515, St.110, 11th Floor, Corner st.93, 12200, Phnom Penh
 [t]: (855-23) 6860 511
 [f]: (855-23) 430 686
 [e]: mega-asset@mam.com.kh
 [w]: www.megaassetmanagement.com

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