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Message from the CHAIRMAN of the Cambodia Constructors Association (CCA)

As chairman of the Cambodia Constructors Association (CCA), I am honoured to deliver a message to all our readers of Construction and Property Magazine, especially those at construction and property-related firms and institutions. I have been very heartened to witness the dynamic growth of Cambodia's construction sector, evidenced by the construction of satellite cities, modern skyscrapers, residential blocks, condos, commercial buildings, modern shopping centers, office buildings, and international standard hotels.

This has happened in large part due to the confidence both local and international investors have in the political and economic stability in the Kingdom under the wise leadership of **Samdach Akka Moha Sena Padei Techo Hun Sen**, the country's prime minister.

The government considers the construction sector to be one of the nation's economic pillars, and has allowed CCA to aid in the sector's development to bring it in line with its development goals and to boost construction standards, especially during the process of ASEAN economic integration. These efforts will help Cambodia conform to ASEAN's overarching goal of "One Community, One Destiny."

CCA is a non-profit association registered in full compliance with the laws of the Kingdom of Cambodia. In order to carry out government policy and cement the private sector's role as the nation's economic driver, CCA does all it can to help ensure the construction industry is reliable, productive, accountable and can compete effectively in local and international markets. Moreover, CCA continually seeks ways to provide benefits to its members and help bring each up to international standards of quality and classification.

Lastly, on behalf of all the members of the Cambodia Constructors Association, I hope and believe that construction and property-related companies operating in Cambodia will register for CCA membership to join our ongoing drive to develop the country, implement policies laid out by the Royal Government and those put in place recommended by ASEAN to help us secure a bright, prosperous future. Thank you.

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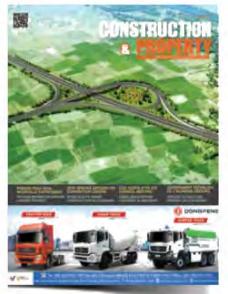


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## From the PUBLISHER

### PROPERTY THE MAGZINE THAT LIMINS YOUR BLOWESS SUCCESS

2019 continues to see sustained growth in Cambodia's construction and property industries following the advent of the ASEAN Economic Community. As a result of the AEC and economic growth, Cambodia has seen an increased inflow of overseas investments into these industries.

Published through support from the Cambodia Constructors Association (CCA), Construction & Property Magazine is one of the catalysts to help maximise the benefits of regional integration for Cambodia. This bi-monthly magazine features four main sections comprising interesting topics, empowering messages, useful information and data related to the sectors.

The first section looks at overall developments in construction locally and internationally, including new and ongoing projects and their impact on the nation's economic growth. The second section highlights general information and activities relate to the CCA, whose goal is to promote the construction industry in the kingdom. The third part looks at latest updates on major development in the real estate sector. Lastly, the magazine offers a directory of construction and property firms where readers can find service providers or future business partners.

Now publishing our 39th Issue (May-June 2019), you will find the latest information and expert analysis on local and regional construction and property projects in our three main sub-sections.

In Construction, we focus on the start of work on the Phnom Penh - Kompong Som expressway, the largest infrastructure project in the kingdom, the new OCIC convention centre being built in Chruoy Changva satellite city, and the inuageration of the ew water supply system funded by the Japanese government.

Our Association news section focuses on he singin of an MOU between the CCA and KOTRA, the CCA hosting of the 47th ACF council meeting in Siem Reap and he hosting of the 10th CCA business networking party at the Hard Rock Cafe in Phnom Penh.

In Property news, we detail how the government has established two working groups to lok into key secotral issues, increasing competition in the retail sector and trends in Phnom Penh's property market in the first quarter of 2019.

Overall, I firmly believe that Construction & Property Magazine serves to help Cambodia's construction and property sectors flourish. Our information and insights help attract foreign investors and business people and help those already here remain well informed about the latest developments in these dynamic, exciting and rapidly expanding sectors.

I would like to take this opportunity to congratulate and thank all of our CCA members, partners and readers and hope that everyone had a safe and enjoyable Khmer New Year.

> Sincerely Yours, MEAS Proeksa

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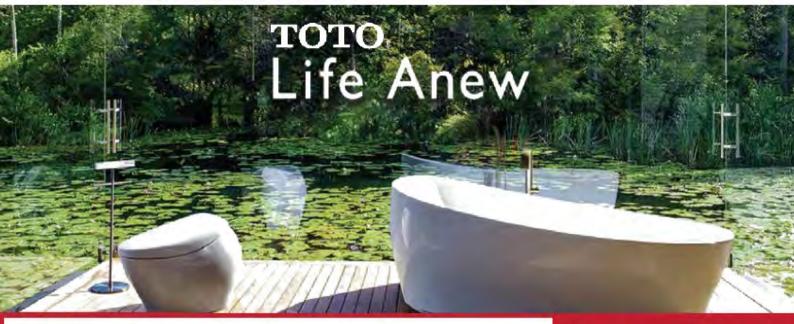


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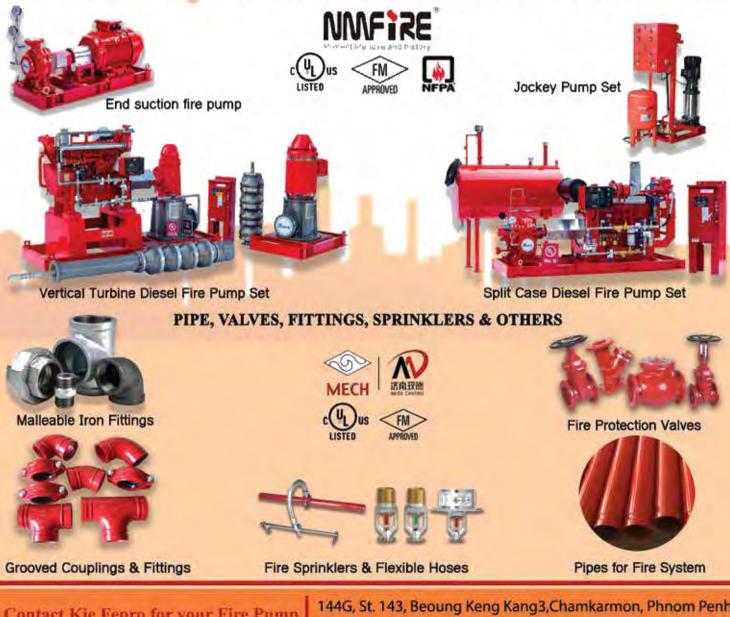
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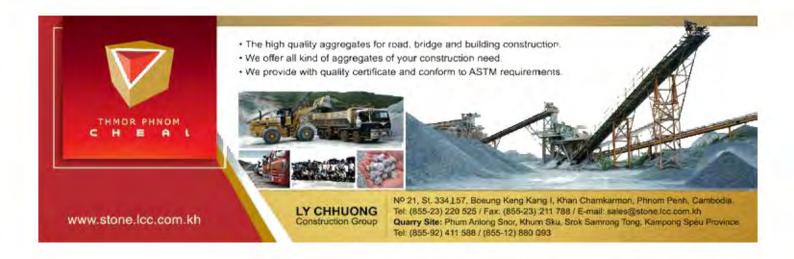
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### International Briefs

## Ground broken on Manila's first metro

G round was broken on Manila's first ever metro system in March 2019, although the Japanese contractors responsible have already warned that the 2022 deadline for completion is too optimistic.

The project is a key pillar of President Duterte's "Build, build, build" infrastructure programme, a plan to spend over US\$150bn on road, rail and air schemes. Japan and China are competing, not only to secure the lucrative bids, but gain to influence in the region.

The 36km 18-station metro line comes with a price tag of US\$6.9bn, the entirety of which is being funded by the government of Japan. The Japanese firms building the line expect completion to be closer to 2022.

Traffic jams are estimated to cost Manila around US\$70 million per day.





## Indonesia considering moving its capital

he government of Indonesia is considering moving its capital Jakarta to the nearby island of Borneo due to concerns about overpopulation, urban gridlock and rapidly rising sea levels.

The radical plan is focused on potentially establishing a new capital 900km away in Palangka Raya in Central Kalimantan province

A team from the Coordinating Ministry for Political, Legal, and Security Affairs has been conducting a feasibility study to assess the location's suitability from political, legal, and security aspects and looking at a 300,000-hectare site to house the national government.

Moving the capital has been discussed since the nation was a Dutch colony but a lack of urban planning in the 1960s has now resulted in unsustainable levels of urban chaos.

## Malaysia's East Coast Rail Link to proceed after costs slashed

After cancelling the Chinese-sponsored East Coast Rail Link in February 2019 due to concerns about the huge price tag, the Malaysian government has announced work will restart after costs have been slashed by US\$5 billion.

The first two phases of the 688km rail link will cost about \$10.6bn, rather than the original estimate of \$15.9bn, according to a statement from the office of Prime Minister Mahathir Mohamad in mid-April.

After work was initially halted in July 2018, lengthy negotiations have resulted in a new deal being signed with the original contractor, China Communications Construction Company. The objective of the new agreement according to the government statement is to "surely benefit Malaysia and lighten the burden on the country's financial position".

The East Coast Rail Link will connect Port Klang on the Straits of Malacca to Pengkalan Kubor.





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### Briefs

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## Construction on Kingdom's longest bridge to begin in 2019

Construction on Cambodia's new and longest bridge connecting Kompong Chhnang to Kompong Thom province is to begin in 2019, according to a senior official of the Ministry of Public Works and Transport (MPWT).

On 18 March 2019, spokesman of MPWT H.E Vasim Sorya told *Construction & Property Magazine* that the project, which was announced on Prime Minister of Cambodia Samdech Techo Hun Sen's Facebook page recently, is expected to see construction start by the end of 2019 or early 2020.

The bridge, which will use a loan from the People's Republic of China, will link Kompong Chhnang to Kompong Thom province and it will be 3,900 metres in length and is set to be the country's longest bridge. The bridge will cross three inlets namely; Phsar Krom River, Joul Muk River, and Kampong Hav River.





### Cambodia agrees in principle to Japanese Smart Cities Network

he Cambodian government has approved in principle the Japanese Smart Cities Network initiative, according a letter by the Council of Ministers released on 11 March 2019.

In a letter sent to H.E Deputy Prime Minister and Minister of the Ministry of Land Management Urban Planning and Construction (MLMUPC), the Council of Ministers wrote "the Royal Government agrees in principle for the Ministry of Land Management Urban Planning and Construction (MLMUPC) to establish an ASEAN-Japan Smart Cities Network".

In addition to the establishment of the Smart Cities Network, the same letter also stated that, "the government agrees in principle to the Ministry of Land Management Urban Planning and Construction (MLMUPC) to establish a Public-Private Platform on the ASEAN-Japan Urban Development."

## PM breaks ground on US\$36 million flood protection and drainage system

Prime Minister Samdech Techo Hun Sen, presided over the groundbreaking ceremony on 04 March 2019 of the US\$36 million Flood Protection and Drainage Improvement Project in Phnom Penh, Phase 4, funded by the government of Japan.

This project includes the construction of two main drainage networks in Daun Penh and Toul Kork district, the installation of underground reservoirs in pumping stations at the park in front of the Council for the Development of Cambodia (CDC), and the installation of an automatic mechanical drilling system to help collect garbage in front of the drainage pipes at pumping stations such as Chaktomuk, Preah Konloung 1, Preah Konloung 2 and the Old Market stations.

The Japanese government is also providing two portable trucks to help manually drain out water in additional to the automatic system.





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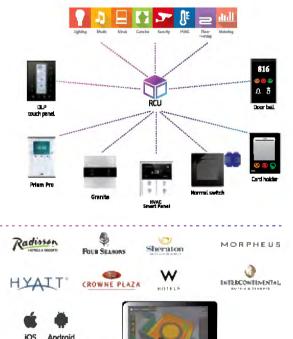
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### Local

### **Briefs**

### Government approves three electricity plants

he government approved three electricity projects in Pursat and Kompong Chhnang on 05 April 2019 with an investment capital of more than US\$347 million, according to the Government Spokesperson Unit.

The government has permitted SPHP (Cambodia) Co., Ltd. to build the Pursat 1 hydroelectric power plant which will have the capacity to generate up to 80 megawatts of electricity using US\$231 million in investment capital. Located in Rombo commune, Veal Veng district, Pursat province, the Pursat 1 hydroelectric power plant will be built under a Build-Operate-Transfer (BOT) scheme for 39 years.

In addition, the government has also permitted Schnei Tec Co., Ltd to build two solar power plants, one in Pursat and one in Kompong Chhnang, with a total investment capital of US\$116 million. Each power plant will have the capacity to produce up to 60 megawatts of electricity. These projects will be operated through Build-Own-Operate (BOO) schemes for 20 years.





### Chroy Changva bridge reopens after US\$33m of Japanese-funded renovations

A fter two years of renovation, the Cambodia-Japan Friendship Bridge in Chroy Changva has been officially opened by Prime Minister Samdech Hun Sen and Japanese Ambassador to Cambodia H.E Hidehisa Horinouchi who jointly presided over the ribbon-cutting ceremony.

The Cambodia-Japan Friendship Bridge has been renovated using around US\$33 million in funds from the Japanese government through its development agency, the Japan International Cooperation Agency (JICA).

Throughout this renovation process, Japan has used the latest technology including the use of metallic particles.

### Ground broken on US\$50 million Chinese-funded Tbong Khmum hospital

Prime Minister Samdech Techo Hun Sen presided over the groundbreaking ceremony of the Friendship of Cambodia - China Tbong Khmum Hospital, funded by the People's Republic of China on 01 March 2019.

The US\$50 million hospital project is being built on 24,300 square metres of land, equipped with modern medical equipment, and will serve as the main medical service centre of the province.

The project is the second such healthcare project supported by China after the Preah Kossamak hospital in Phnom Penh. The Tbong Khmum project will take approximately 40 months to complete construction.





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FC Barcelona New York developers, Prospect Sports Partners, delivered a keynote presentation to investors in Phnom Penh offering them the opportunity to immigrate to the United States under the US government's EB-5 immigration program.

C Barcelona New York Academy Developers, Prospect Sports Partners, delivered a keynote presentation to investors in Phnom Penh offering them a chance to immigrate to the United States under the US Government's EB-5 Immigrant Investor Program. Their US\$41 million development will be the largest privately-owned mixed sports and healthcare facility in New York.

The project is led by one of New York's most prolific real estate developers, Anthony Orso, who has successfully closed more than US\$250 billion in real estate transactions in his career including financing the famous Plaza Hotel in New York for US\$975 million, as well as his family's US\$375 million, 90,000+ m2 shopping mall, The Bronx Terminal Market in New York City.

Hosted by Pearl Bay Consulting at Raffles Hotel Le Royal, the event was attended by more than 30 investors who gathered for special presentations on the United States EB5 immigration program and the FC Barcelona New York Academy development. Anthony Orso's son, Michael Orso, gave the guests a unique insight into the 17-hectare, US\$41 million development that will be home to FC Barcelona's New York Academy.

The development will feature 10 outdoor fields, one indoor field, a concession stand, a media house, retail space, and a 4,650 m2 medical building which has been pre-leased by one of the largesthealthcare providers in the United States. The project will be financed using a combination of the developer's equity, EB-5 capital, and government bonds. The company is currently doing more than US\$2 million in gross revenue pre-development through its FC Barcelona New York Academy which has already been operating for more than one year. The project is currently in construction with its first fields opening this summer with construction scheduled to be completed over the next two-and-a-half years.

Promotion of the development and the US EB5 program is being undertaken in conjunction with Pearl Bay Consulting, an immigration consulting firm that has helped more than 1,000 families immigrate to the United States, and Ameri-Link North East Regional Center, run by David Starr, a Texas-based developer who has successfully executed a number of EB-5 projects, including the US\$95 million Vantage Medical Center in Texas which raised US\$25 million USD in EB-5 capital. The development qualifies for the EB-5 Immigrant Investor Program offered by the United States government. Typically, under this program investments must be US\$1 million, but this project offers investment units at just US\$500,000 because it is in a targeted employment area. The project currently features only 16 spots for investors around the world. This is a critical time for the EB-5 Immigrant Investor Program as it is possible that the US government will raise the price of investment visas by nearly 200% in September, up to US\$1.8 million, making the program significantly less attainable for Cambodian investors.

For more information about US immigration investment opportunities, please contact **Pearl Bay Consulting**:

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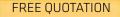
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# Newly inaugurated water supply system uses new construction technology from Japan

new high-tech water supply system built by Japan in Kampot province has been officially opened.

The new facility was officially opened and presided over by Prime Minister Samdech Techo Hun Sen on 02 April 2019 following two years of construction that began in July 2016.

Speaking at the inauguration, Japanese Ambassador to Cambodia H.E Hidehisa Horinouchi said that "the construction project of the water treatment plant project cost about US\$27 million and can supply up to 7,500 cubic metres of drinking water per day in Kampot".

"The project has set up a 90-kilometre water pipeline to be able to serve each household using the first pipe jacking method to be implemented in Cambodia", he said.

With this method, H.E Hidehisa Horinouchi said that this water supply system will be able to provide clean and safe water to more than 50,000 people, greatly contributing to improving living standards, the living environment, and help improve the clean water provision sector.

Samdech Techo Hun Sen thanked and gave appreciation to Japan for this



assistance, and especially for bringing new technology to Cambodia.

"Now, this new technology can allow Cambodia to experience Japanese techniques for embedding pipes that cross rivers from one side to another under the water up to 15 metres," Samdech said.

"So, there is no need to have a bridge in order to transfer the pipe, this is Japanese technology," he said, "before, in order to transfer from one side to one side we need to build a bridge like in Phnom Penh".

The water supply system will enable the Kampot Water Authority to have the

capacity to provide up to 13,260 cubic metres per day, equivalent to more than twice of its current capacity. In addition, the Water Authority will be able to supply clean, safe, and affordable drinking water at a cost of 1,400 riel per cubic metre for residents in Kampot and Tek Chhou, totaling more than 13,000 families.

The water supply system is also contributing to the achievement of the government's policy of extending the urban water supply coverage to 90% by 2023 and 100% by 2025, to serve the needs of the people, as well as for production and services.





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### Chip Mong's concrete tiles and pipes receive ISO standard certificates from international institution in Switzerland

he Swiss-based International Organisation for Standardisation (ISO) has awarded two ISO 9001: 2015 Standard Certificates for Chip Mong Industry products, namely their concrete tiles and pipes.

Because of the company's investment in the latest technology from Italy and the use of excellent quality materials, Guidance Independent Certifications Ltd has recognised the standard of production as well as the quality of Chip Mong Industry products. As a result it awarded the ISO 9001: 2015 standard for concrete tile products and ISO 9001: 2015 standard for pipe products.

"The main reason why the concrete tile and pipe products have received ISO 9001: 2015 is because our factory has been able to produce up to 140 sheets of concrete tile per minute, while the pipe factory has the capacity to produce 500 tons monthly to serve the needs of our customers as well as the construction market in Cambodia," said Mr James Henshaw, CEO of the company.

"The company has continuously developed and managed our business innovatively using quality management systems that continue to make better products and services. The ISO 9001: 2015 standard for concrete tile products and ISO 9001: 2015 for pipe products are very valuable to our company, and demonstrates the value of our efforts to deliver high quality

products to customers. On the other hand, getting the

ISO9001: 2015 certification adds confidence to our strategic partners, customers, and consumers," said Mr Henshaw.

In addition to concrete tile and pipe products, Chip Mong Industry is also a leading supplier of concrete mixing in Cambodia. So far, Guidance Independent Certifications Ltd has issued ISO 9001: 2008 and ISO 9001: 2015 internationally recognising the quality standards of concrete mixing of Chip Mong Industry.





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# Singapore looks to assist Cambodia with construction standards

ith construction standards being one of the factors that will help drive Cambodia's booming construction industry, Singapore is keen to help guide the sector in the kingdom.

On 20 March 2019, representatives of a Singapore company met officials of the Ministry of Public Works and Transport (MPWT) to share experiences on long-lasting construction techniques for roads.

The company aims to share its good experiences, as well as open forums for technical officers and engineers to ask questions and learn about new methods and technologies for road construction for geographic and climate conditions like in Cambodia.

Meanwhile, the Ministry of Land and Management, Urban Planning and Construction (MLMUPC) together with the Singapore Board of Architects, also co-hosted a seminar on the fire safety code for the construction sector on 12 March, to help improve construction safety standards in Cambodia.

"A fire safety system generally comprises of the active and passive fire safety strategies, mechanical ventilation, smoke control systems, emergency lighting, voice comments, safety of the fire fighters, and so on," said Chan Kok Way, senior architect of the Singapore board of architects. "To set up a fire safety system, each building must have the evacuation area as well as more than one fire exit. In the case of high-rise buildings, evacuation areas should be set up on every twentieth floor. This will allow the fire fighters to do their rescue task easily when fire happens," he added.

H.E Leang Monirith also mentioned that the specialist government officers should pay more attention to their professional competence, professional ethics and safety standards, to help prevent and respond to emergencies related to the fire safety code as Cambodia is currently in a golden age. of high-rise building construction.



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# Value-based asset development management

#### By Pania Prak, Ngu Kea Yuan, and Daniel Tan Gark Bin

he real estate industry is often defined as the process of buying and selling properties. In the 21st Century, real estate has grown into an industry that attracts professionals in fields including asset management, facilities management, and valuation and real estate. What are the differences between these roles?

Asset Management: Jones (2008) defines asset management in the **RICS Public Sector Asset Management** Guidelines as 'a structured process that seeks to ensure best value for money from property assets in serving the strategic needs of local authorities.' Part of the strategy includes principles of asset management, property finance, property economics and research. This course provides the fundamentals to increase the value of developed assets. The objectives are to maximise the net income with optimum operating expenses and thus create higher capital value of the developed assets.

Facilities Management: Atkins (2009) defines facilities management as 'an integrated approach to operating, maintaining, improving and adapting the buildings and infrastructure of an organisation in order to create an environment that strongly supports the primary objectives of that organisation, which is profit maximisation.' The maintenance principles, building services, refurbishment/retrofitting and sustainable practices will be taught as core modules in the facilities management course. It focuses on different maintenance systems, refurbishment/retrofitting of old buildings and creating value within a sustainable environment for future generations.

Valuation : Normally there is a question of how a real estate price is set. Valuation is the answer. The valuation course covers the valuation process, methods of valuation, property Investment and income analysis. As a conclusion, Scheurwater (2017) mentioned that valuation is 'the process to determine the value of property, which is usually undertaken for banks and investors.' This provides a confirmation of the property value for banks to give loans to investors, while investors pay the appropriate price for the property.

**Real Estate:** Real estate covers property development, development economics, project and construction management. Real estate is no longer about just buying and selling property or land, but covers at least 14 scopes as stated in RICS Real Estate Management. They include rental, inventory, repairs, access, insurance, service charges, alterations, assignment, underletting, breach of covenant, lease restructuring, sustainability, information management, disputes and termination of lease. With this knowledge, a real estate manager provides more value-based services in the real estate industry.

**RCI – Associate Degree in Real Estate and Valuation** : The Royal Chartered Institute (RCI) invites our readers to visit RCI on the 1st floor of Steung Mean Chey Market to find out more about our course structures, fees, study pattern, and career prospects for those who successfully complete the real estate and valuation course.

**References:** Jones, Keith et. al. (2008), RICS Public Sector Asset Management Guidelines, RICS, UK Atkin, Brian and Brooks, Adrian (2009), Total Facilities Management, 3rd Edition, Wiley Blackwell, UK. Scheurwater, Sander et. al. (2017), RICS The Future of Valuation, RICS, UK Anonymous (2016), Real Estate Management, 3rd Edition, RICS, UK.

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# Sunway Construction enters Myanmar

Sunway Construction partners Myanmar's Capital Diamond Star Group. From L-R: Dr Ko Ko Gyi, Group Managing Director, Capital Diamond Star Group; H.E. Dr. Zaw Myint Maung, Chief Minister of Mandalay; U Sein Win, Managing Director, Capital Construction Ltd; Chung Soo Kiong, Managing Director, Sunway Construction Group Bhd; H.E. Datuk Zahairi Baharim, Malaysian Ambassador to the Republic of the Union of Myanmar; Datuk Kwan Foh Kwai, Advisor, Sunway Construction Group Bhd

Sunway Builders (Myanmar) Co. Ltd, a subsidiary of Sunway Construction Group Berhad (SunCon) has signed a Memorandum of Understanding (MoU) with Capital Construction Limited (CCL) to develop major infrastructure and construction projects in Myanmar, according to a press release from Sunway.

Capital Construction Limited (CCL) is the construction division of Capital Diamond Star Group (CDSG), one of Myanmar's most respected and prominent conglomerates with leading businesses in the food, retail, real estate development, construction, healthcare, banking, insurance and micro finance sectors.

Sunway Construction is part of Sunway Group, one of Malaysia's largest conglomerates with core interests in real estates, constructions, healthcare and education among other businesses across 50 locations worldwide. With the partnership, the companies plan to jointly bid for potential projects to be developed by CDSG, such as mixused developments, offices, hotels and hospitals in Yangon and Mandalay, as well as external infrastructure projects.

The MoU will also enable both construction giants to share construction knowledge and expertise in project management, to put forward the most effective strategy for project development.

The MoU signing marks Sunway Construction's maiden foray into the country with Sunway Builders (Myanmar). Myanmar is one of the fastest growing economies in Asia with a rapidly developing construction industry which is expected to remain robust in the coming years as the government seeks to address significant infrastructure issues. Foreign investment flowing into Myanmar will give further impetus to the economy.

The strategic partnership with Capital Construction Limited is expected to not only drive the business growth for Sunway Construction Group, but also for the construction industry in Myanmar.

This collaboration will be a step forward for Capital Construction Limited and Sunway Builders (Myanmar) to reach a leading position in the Myanmar market. Capital Construction Limited has successfully implemented well-known projects in Myanmar including Kokkhine flyover, Shwe Gon Dine flyover, Myaynigone flyover, GEMS Garden condominium, hypermarkets, automotive assembly plant and showroom, manufacturing plants, university and schools.



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## BIDS OPEN FOR CONSTRUCTION OF NEW WATER TREATMENT PLANT

Phom Penh Water Supply Authority (PPWSA) has announced the opening of the bidding process for a US\$350 million water treatment plant, according to an interview with PPW-SA Director General of H.E Sim Sitha by *Construction & Property Magazine* on 20 March 2019.

According to H.E Sim Sitha, this project will be constructed on 10 hectares of land, in Bak Khaeng, Chrouy Changva, Ta Set, close to the Morodok Techo National Sports Complex. It will have a pumping station, water treatment plant, and pipe system that can generate up to 400,000 cubic metres of clean water per day to support around 50,000 households.

"This project is still in the process of planning and is calling for tenders from international company such as VINCI from France, China Gezhouba Group Company Limited (CGGC) from China, TED- AGUA-REI from Spain and Malaysia to work on this project, as construction is scheduled to begin in September 2019 for a 4-year period," he said.

He added that this water treatment plant will be built using the latest technology for purifying the water, and will undergo quality control by PPWSA experts. In addition, the water will also be sent to Singapore Productivity and Standards Board (PSB) for testing and quality control.

Currently, there are four water treatment plants in Phnom Penh, for which three are in operation and are generating about 560,000 cubic metres of clean water per day. Another plant is still under construction which is scheduled to be completed in October 2019 when it will be able to generate 50,000 cubic metres of clean water per day to support the water needs of 700,000 households.

Cambodia pushes for engineering standards for competing in international markets

he Board of Engineers of Cambodia (BEC) is working, through the government, to promote engineering standards both in the public and private sector so engineers can compete internationally, according to the Ministry of Labour and Vocational Training (MLVT) Facebook page.

The BEC, a group of engineers specialised in the engineering industry in Cambodia, hosted a seminar on 04 March 2019 on "Engineers' Mobility and International Accreditation" which focused on the need to improve the professional quality of work to ensure that Cambodian engineers can compete in international markets.

Speaking during the event, H.E Pich Sophoan, Secretary of State at MLVT and deputy director of BEC said that "additional training is needed to make sure engineers have professional skills and high experience, maintain dignity, contribute to promoting the country's image and development, and can compete in both the local and international markets".

To receive training and the official title as engineer recognised domestically and internationally, H.E Pich Sophoan called for all engineers to register with the BEC.

"If our engineers are not registered with BEC, they will lose the chance to get an official title, and especially not have the chance to relocate for jobs across the region and the globe," he explained.



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# **EMAM** Expo Asia 2019 opens its doors to the technological revolution for facilities management

MPACT Exhibition Management Co., Ltd. ("IMPACT") is to host the 12th edition of BMAM Expo Asia 2019 ("BMAM"), the international exhibition and conference on building maintenance and facilities management. Featuring cutting-edge solutions and a leading industry knowledge platform for modern facilities management, this trade exhibition will be held from 27 to 29 June 2019, in Hall 6, IMPACT Exhibition Center, Bangkok, Thailand. More than 150 exhibitors and 4,000 FM professionals and key decision makers from ASEAN are expected to attend the three-day event.

BMAM Expo Asia will be co-located with K-Fire & Safety Bangkok 2019 ("K-Fire"), Korea's leading international exhibition on fire and safety, for the first time. The inaugural edition showcases the latest fire and safety solutions, including fire vehicles, fire hoses, fire extinguishers, fire clothes and fire detectors, by more than 30 companies from the Republic of Korea with more than 100 high-level buyers expected to attend the event.

With more than US\$5 billion in market revenue on commercial building automation in Asia Pacific forecasted from 2017 to 2022, the adoption of building automation systems in facilities management will be one of the major factors to boost the facilities management market.

Mr. Ayuthaporn Buranakul, President, Thailand Facility Management Association, said, "Facility Management (FM) should not be understood as an operation task, because it is a role that can set the strategy for an organisation through the management of buildings and facilities resources, with the objective to increase business potential and quality of life for users."

Mr. Loy Joon How, General Manager, IMPACT, said "Today, smart buildings are gaining attention across the globe among FM professionals. The implementation of building automation systems such as security systems, HVAC, lighting control and fire alarm systems helps facility management to become simpler and more effective with central location control and track multiple systems."

BMAM Expo Asia 2019 features cutting-edge FM solutions from three segments

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Services - Building construction materials; cleaning sector; facilities management products and services; fire and safety; HVAC solutions; plant maintenance and security.

2. Green FM - Energy efficiency and renewable energy; waste management and water efficiency management.

3. Smart Building Solutions - Building automation systems; critical systems monitoring; IoT; smart devices and tenant services monitoring.

In addition, there will be Building and FM conferences by industry associations and a seminar on FM.

As a prelude to BMAM 2019, the technological revolution for smart buildings and facilities management 2019 Industry Forum will be sharing updates on the technological revolution for smart buildings and facilities management; smart city development strategy; as well as the way the internet of things is changing the real estate sector. Speakers include representatives from the Digital Economy Promotion Agency, the Thai Real Estate Association and the Thailand Facility Management Association.





# **Cambodia Architect & Decor 2019**

The platform to create networking and business opportunities between international stakeholders and local Cambodia architects, project developers, interior designers as well as traders and distributors, will return on 6 – 8 June 2019 at the Diamond Island Convention and Exhibition Center, Phnom Penh.

Organisers, the Cambodian Society of Architects and ICVeX, retain the theme of "Design for better workplaces and living", with strong support from the Ministry of Commerce, the Cambodian Chamber of Commerce and the Board of Architects Cambodia. The exhibition will focus on building, construction and architecture in Cambodia.

The 4th edition of Cambodia Architect & Decor aims to be the Cambodia's best source for building materials, architecture, interior design, furniture and decoration items. The exhibition will gather over 100 brands by showcasing technologies and innovative products and services from Cambodia, China, Thailand and Malaysia with special offers that you should come to experience.

#### **Exhibition Activity Highlights:**

**Industry seminar:** Discussion panel among top management from architects, interior designers, construction companies, property developers and industry gurus.

"Smart light, Smart life" by Lighting & Equipment PCL.

"Specification writing in architecture practice" by Jotun (Cambodia) Ltd.

"Smart architects create smart cities" seminar by the Cambodian Society of Architects.

**Design Competition on the theme 'City and Life':** Final contestants' presentations and announcement of the winner at the exhibition

**Cambodia Architect & Decor 2019 Networking Reception:** An opportunity to network and meet with professionals in the building and construction, property development, architecture and design industries

**New Exhibit Profile: "Property zone":** A good chance for Cambodian investors and buyers who are planning to grow their wealth in real estate by exploring many interesting and potential property projects in Thailand with special deals that you can't miss.

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#### Ground broken on Photo Logi Shano Logi

fter waiting more than 13 years, the Phnom Penh-Sihanoukville expressway finally saw ground officially broken by Samdech Techo Hun Sen, Prime Minister of Cambodia on 22 March 2019. Since this project represents the largest investment project in recent Cambodian history, it has been welcomed by many who are eager to know more details.

Pictures of MPWT

This major infrastructure project is being undertaken thanks to investment by China Road and Bridge Corporation (CRBC), and is scheduled to finish construction by March 2023.

"The project is something we hope will push our economic poles connecting Phnom Penh and Cambodia's coast to become a gateway of economic growth, which is what we want it to be," Samdech Techo Hun Sen said.

What makes this multi-billion-dollar

project so important to Cambodia?

## Investment capital for Phnom Penh Sihanoukville

This huge project has been studied by CRBC since 2006. By 2018, the company signed an agreement with Cambodia to construct the road with a capital investment of about US\$2 billion through a 'build-operate-transfer' scheme. The company will use US\$600 million of its own funds while the remaining US\$1.4 billion will come in the form of loans to CRBC from China Bank. In addition, the project will use US\$150 million in grant aid from the People's Republic of China.

#### Build - Operate - Transfer (BOT) scheme

According to H.E Sun Chanthol, Senior Minister, Minister of the Ministry of Public Works and Transport (MPWT), BOT scheme for this project is different from BOT schemes implemented in other countries around the world.

"Normally, with BOT systems in other countries the state gives land to investors, but in Cambodia, the government has no land, so the company has to give money to the Cambodian government to buy the land, and Cambodia gives the company the right to use it for a certain period of time as stated in the agreement," he said. The BOT agreement for this project is set for a 50-year period.

## Government contribution to the project

According to H.E Sun Chanthol, the Royal Government of Cambodia is contributing to this project through tax deduction of goods imported into Cambodia for the construction of this road but is not providing any loans or grants.



#### Job creation for citizens

According to Mr Weng Gang, Vice President of CRBC, the project will provide 6,000 direct jobs to local people during the construction period. In addition, the company expects to create about 10,000 jobs after the completion of construction, and when operations begin, the project will create jobs for over 2,000 people annually. The company also plans to train staff at all levels and on all skills within the construction and infrastructure sectors.

#### Location of the Phnom Penh-Sihanoukville expressway

With a total construction length of about 190 km, the Phnom Penh - Sihanoukville expressway will connect from Village 1, Samrong Krom, Khan Por Sen Chey, Phnom Penh to Village 1, Sangkat 3, Sihanoukville. The route will pass through about 8.3km of Phnom Penh, 9.1km of Kandal province, 80.8km of Kampong Speu province, 1.92km of Koh Kong province, and 89.89km of Sihanoukville.

#### Time and cost for travelling

After completion, people can travel from Phnom Penh to Sihanoukville in 90 minutes. CRBC will allow all kinds of vehicles to drive on this route free of charge for one month when it opens in March 2023. Then, the company will give a 20% discount to all vehicles for up to one year. However, for the full fee for this expressway, H.E Sun Chanthol said that the company has the right to set the price itself, but he believed that prices would be lower than expressways across other ASEAN countries. The region's general price for expressways is calculated by kilometres on different vehicles ranging from between US\$0.10 and US\$0.13 per kilometre.

#### • Road type

The Phnom Penh – Sihanoukville expressway will be 10cm-thick asphalt concrete road stretching over 4 lanes with each lane is 3.75 metres wide allowing all kinds of vehicles to drive at speeds of between 100km to 120km per hour. Other road facilities include a garden between the directional lanes, 263 pipes, 5 small bridges (total length is 105 metres), 80 large and medium sized bridges (total length is 6015 metres), 6 traffic intersections (vehicles can cross to National Road No.4), 28 intersections, 237 underground places, and 20 flyovers. It also includes construction of 3 commercial areas (rest areas), 1 parking lot, 4 road maintenance departments and 8 toll gates and other road equipment like traffic signs, traffic lights, and traffic direction sign.

# តម្រោងផ្លូវល្បឿនលឿន ភ្នំពេញ-ខេត្តព្រះសីហនុ បើកកាដ្ឋោនសាងសង់



បន្ទាប់ពីទន្ទឹងរង់បាំអស់ជាង ១៣ឆ្នាំមក គម្រោងផ្លូវល្បឿន លឿនភ្នំពេញ-ខេត្តព្រះសីហនុបានសម្ពោធបើកការដ្ឋានសាងសង់ ជាផ្លូវការក្រោមអធិបតីភាពដ៍ខ្ពង់ខ្ពស់របស់សម្តេចតេជោ ហ៊ុន សែន នាយករដ្ឋមន្ត្រីកម្ពុជាកាលពីថ្ងៃទី២២ ខែមីនា ឆ្នាំ២០១៩។ ដោយ សារគម្រោងសាងសង់ផ្លូវល្បឿនលឿននេះ ជាគម្រោងវិនិយោគទី មួយ និងជំជាងគេក្នុងប្រវត្តិសាស្ត្រកម្ពុជា បានធ្វើឲ្យគម្រោងនេះត្រូវ បានប្រជាពលរដ្ឋសាទរនិងទទ្ទឹងរង់បាំចង់ដឹងពីលក្ខុណ:ពិសេស នៃគម្រោងនេះ បន្ទាប់ការពីសាងសង់ត្រូវបានបញ្ចប។

គម្រោងផ្លូវល្បឿនលឿនភ្នំពេញ-ខេត្តព្រះសីហនុនេះ គឺសាងសង់ ដោយក្រុមហ៊ុនសាជីវកម្មស្ពាននិងថ្នល់ចិន (CRBC) ដែលនឹង ត្រូវបញ្ចប់ការសាងសង់ហើយដាក់ឲ្យដំណើរការត្រឹមខែមីនា ឆ្នាំ ២០២៣ ខាងមុខនេះ ដែលវានឹងក្លាយទៅជាបណ្តាញហេដ្ឋារចនា-សម្ព័ន្ធដ៏សំខាន់សម្រាប់កម្ពុជា។

សម្តេចតេជោ ហ៊ុន សែន បានមានប្រសាសន៍ថា «គម្រោងនេះ វាជារឿងមួយដែលយើងសង្ឃឹមជឿជាក់ថា នឹងរុញប៉ូលសេដ្ឋកិច្ច របស់យើងភ្ជាប់ពីក្រុងភ្នំពេញ និងទៅតំបន់មាត់សមុទ្ររបស់កម្ពុជា ឲ្យក្លាយទៅជាប្រកនៃកំណើនសេដ្ឋកិច្ច នេះជាចំណុចដែលយើង ចង់បាន»។ តើអ្វីទៅដែលធ្វើឲ្យគម្រោងតម្លៃរាប់ពាន់លានដុល្លារ មួយនេះមានសារ:សំខាន់ខ្លាំងបែបនេះសម្រាប់កម្ពុជា ?

#### ទុនវិនិយោគផ្លូវល្បឿនលឿនភ្នំពេញ-ខេត្តព្រះសីហនុ

សមិទ្ធិផលដ៏ធំមួយនេះត្រូវបានសិក្សាដោយក្រុមហ៊ុន CRBC តាំងពីឆ្នាំ ២០០៦ មកម្ល៉េះ ទើបតែក្នុងឆ្នាំ ២០១៨ នេះ ក្រុមហ៊ុន បានចុះកិច្ច-ព្រមព្រៀងសាងសង់ផ្លូវមួយខ្សែនេះក្នុងទំហំទឹកប្រាក់ វិនិយោគរហូតដល់ទៅ ២ពាន់លានដុល្លារអាមេរិកតាមរូបភាព



«សាងសង់់-ធ្វើអាជីវកម្ម-ផ្ទេរ»។ ក្នុងនោះដែរ ក្រុមហ៊ុនបានបោះ ទនផ្ទាល់ចំនួន ៦០០លានដុល្លារអាមេរិក និងទទួលកម្ចីពីធនាគារ ចិនចំនួន ១,៤ពាន់លានដុល្លារអាមេរិក ដោយមិនតម្រូវឲ្យរដ្ឋា-ភិបាលកម្ពុជាធ្វើការធានាទៅលើអាជីវកម្មមួយនេះឡើយ។ ជាង នេះទៀត គម្រោងនេះនឹងប្រើប្រាស់ថវិកាបដិភាគ ដែលជាហិរញ្ញ-ប្បទានឥតសំណងពិសេសរបស់រដ្ឋាភិបាលនៃសាធារណរដ្ឋប្រជា-មានិតចិនប្រមាណ ១៥០លានដុល្លារអាមេរិក។

#### • ទម្រង់ «សាងសង់-ធ្វើអាជីវកម្ម-ផ្ទេរ ឬ Build-Opeate-Transfer»

យោងតាមការបញ្ជាក់របស់ឯកឧត្តម ស៊ុន បាន់ថុល ទេសរដ្ឋ មន្ត្រី រដ្ឋមន្ត្រីក្រសួងសាធារណការ និងដឹកជញ្ជូន ទម្រង់ «សាងសង់-ធ្វើអាជីវកម្ម-ផ្ទេរ» សម្រាប់គម្រោងនេះ មានលក្ខណៈខុសប្លែកពី បណ្តាប្រទេសក្នុងសកលលោក។ «ធម្មតាប្រព័ន្ធ BOT នៅប្រទេស ផ្សេងគេផ្តល់ដីមកជូនអ្នកវិនិយោគ ក៏ប៉ុន្តែនៅកម្ពុជាយើងនេះ រាជ រដ្ឋាភិបាលយើងនេះមិនមានដីទេ ដូច្នេះក្រុមហ៊ុនត្រូវផ្តល់ថវិកាមក កម្ពុជាដើម្បីទិញដី ហើយកម្ពុជាផ្តល់សិទ្ធទៅក្រុមហ៊ុនយកទៅ ប្រើប្រាស់ក្នុងរយៈពេលនៃកិច្ចព្រមព្រៀង»។ គួរបញ្ជាក់ផងដែរថា ផ្លូវល្បឿនលឿនេះ រដ្ឋាភិបាលបានផ្តល់សម្បទានវិនិយោគទៅឲ្យ ក្រុមហ៊ុនខាងលើក្នុងរយៈពេល៥០ឆ្នាំ។

#### • ការរួមចំណែករបស់រដ្ឋាភិបាលលើគម្រោងនេះ

តាមការបញ្ជាក់ដដែលពីឯកឧត្តម ស៊ិន ចាន់ថុល រដ្ឋាភិបាល រួមចំណែកតាមរយៈការមិនយកពន្ធដារ ពន្ធអាករទំនិញយកចូល មកកម្ពុជាសម្រាប់បម្រើដល់ដំណើរការសាងសង់ផ្លូវមួយខ្សែនេះ ប៉ុន្តែមិនមានចូលរួមជាប្រាក់កម្ងី ឬជំនួយណាមួយនោះទេ។



#### • ការបង្កើតការងារជូនប្រជាពលរដ្ឋ

យោងតាមការបញ្ជាក់របស់លោក Weng Gang អនុប្រជាន ក្រុមហ៊ុន CRBC គម្រោងនេះនឹងផ្តល់ឱកាសការងារដល់បុគ្គលិក ក្នុងស្រុកបានចំនួន ៦ពាន់នាក់ដោយផ្ទាល់ក្នុងអំឡុងពេលសាង សង់។ ជាងនេះទៀត ក្រុមហ៊ុនរំពឹងថានឹងបង្កើតការងារប្រមាណ ជា ១០ពាន់កន្លែងជាបន្តបន្ទាប់ ក្រោយពេលដែលបញ្ចប់ការសាង-សង់ហើយនៅពេលដំណើរការអាជីវកម្ម គម្រោងនេះនឹងបង្កើត ការងារជូនប្រជាពលរដ្ឋជាង ២ពាន់នាក់ជារៀងរាល់ឆ្នំា។ ក្នុងនោះ ផងដែរ ក្រុមហ៊ុនក៏មានផែនការបណ្តុះបណ្តាលបុគ្គលិកគ្រប់ជាន់ ថ្នាក់ និងគ្រប់ផ្នែកនៃវិស័យសំណង់និងហេដ្ឋារចនាសម្ព័ន្ធ។

#### ទីតាំងនៃគម្រោងផ្លូវល្បឿនលឿនភ្នំពេញ-ខេត្តព្រះសីហនុ

ជាមួយនឹងប្រវែងសាងសង់សរុបប្រមាណជា ១៩០គីឡូម៉ែត្រ ផ្លូវល្បឿនលឿនភ្នំពេញ-ខេត្តព្រះសីហនុ នឹងតភ្ជាប់ពីភូមិ១ សង្កាត់ សំរោងក្រោម ខណ្ឌពោធិ៍សែនជ័យ រាជជានីភ្នំពេញ ដល់ភូមិ១ សង្កាត់លេខ៣ ក្រុងព្រះសីហនុ។ ផ្លូវនេះទៀតសោតនឹងឆ្លងកាត់ រាជជានីភ្នំពេញប្រវែង ៨,៣០គីឡូម៉ែត្រ ខេត្តកណ្តាលប្រវែង៩,១០ គីឡូម៉ែត្រ ខេត្តកំពង់ស្គឺប្រវែង ៨០,៨០គីឡូម៉ែត្រ ខេត្តកោះកុង ប្រវែង១.៩២គីឡូម៉ែត្រ និងខេត្តព្រះសីហនុប្រវែង ៨៩,៨៩គីឡូ-ម៉ែត្រ។\_\_\_\_\_

#### • រយៈពេលនិងកម្រៃសម្រាប់ការធ្វើដំណើរ

ជាមួយនឹងបញ្ជរបង់ប្រាក់រហូតដល់ទៅ ៨កន្លែង បន្ទាប់ពីបញ្ចប់ ការសាងសង់ ក្រុមហ៊ុន CRBC នឹងអនុញ្ញាតឲ្យយានយន្តគ្រប់ប្រភេទ អាចបើកបរលើផ្លូវមួយខ្សែនេះពីភ្នំពេញទៅព្រះសីហនុក្នុងរយ:ពេល ៩០នាទីដោយឥតគិតថ្លៃក្នុងរយ:ពេល១ខែពេញ និងបន្ទាប់មក ក្រុមហ៊ុននឹងបញ្ទុះតម្លៃ ២០ភាគរយ សម្រាប់រយៈពេល១ឆ្នាំដំបូង។ បំពោះកំរៃពេញសម្រាប់ការធ្វើដំណើរឆ្លងកាត់ផ្លូវនេះ ឯកឧត្តម ស៊ុន ចាន់ថុល បានឲ្យដឹងថា ក្រុមហ៊ុនមានសិទ្ធិកំណត់តម្លៃដោយ ខ្លួនឯង ក៏ប៉ុន្តែឯកឧត្តមជឿជាក់ថាតម្លៃសម្រាប់ឆ្លងកាត់ផ្លូវនេះគឺ និងមានអត្រាទាបជាងកំរៃឆ្លងកាត់ផ្លូវហាយវេក្នុងតំបន់អាស៊ាន។ ចំពោះកំរៃទូទៅក្នុងតំបន់ដែលត្រូវបានគិតទៅតាមប្រវែងគីឡូម៉ែត្រ និងតាមប្រភេទរថយន្ត គឺមានកំរៃពីចន្លោះ១០ទៅ១៣សេន ដុល្លារ អាមេរិកក្នុងមួយគីឡូម៉ែត្រ។

#### • ប្រភេទផ្លូវ

ផ្លូវល្បឿនលឿនភ្នំពេញ-ខេត្តព្រះសីហនុគឺជាប្រភេទផ្លូវ ក្រាលំបេតុ័ងកៅស៊ូអាស្វាល់ ( AC ) កម្រាស់១០សង់ទីម៉ែត្រ ចែកជា ៤គន្លង (២គន្ល័ងទៅ ២គន្លងម័ក) ហើយគន្លង នីមួយៗមានទទឹង ៣.៧៥ម៉ែត្រ ដែលអនុញ្ញាតឲ្យយានយន្ត គ្រប់ប្រភេទអាចបើកបរក្នុងល្បឿនរហូតដល់ ១០០គីឡូម៉ែត្រ ទៅ១២០គីឡូម៉ែត្រក្នុងម៉ួយម៉ោង។ ផ្លូវល្បឿនលឿននេះ មាន រៀបចំខឿនស៊ូនចែកទិសចរាចរណ៍នៅចំកណ្តាលទ្រូងផ្លូវ សាង សង់ល្បគ្គប់ប្រភេទចំនួន ២៦៣កន្លែង ស្ពានតូចចំនួន ៥កន្លែង (ប្រវែងសរុប១០៥ម៉ែត្រ) ស្ពានជំនិងស្ពាន៍ មជ្យមចំនួន ៨០ក៏ន្លែង ( ប្រវែងសរុប ៦,០១៥ម៉ែត្រ) និងសាង៌សង់ផ្លូវប្តូរទិសចរាចរណ៍ ចំនួន ៦កន្លែង(អាចឲ្យយានយន្តឆ្លងទៅផ្លូវជាតិលៃខ៤) ផ្លូវ ប្រសព្វចំនួន ២៨កន្លែង ផ្លូវក្រោមដីចំនួន ២៣៧កន្លែង និងស្ព័ាន រំលងផ្លូវចំនួន ២០កន្លែង សំាងសង់តំបន់សេវាកម្ម (ចំណតឈប់ សម្រាក៍ ) ចំនួន ៣កន្លែង ចំណតរថយន្តចំនួន ១កន្លែង មណ្ឌល ប្រតិបត្តិការនិងថៃទាំផ្លូវិចំនួន ៤កន្លែង និងបញ្ចរបង់ប្រាក់ចំនួន ៨ កន្លែង ព្រមទាំងបំពាក់គ្រឿងបរិក្ខារផ្លូវថ្នល់ រួមមានផ្លាកសញ្ញាចរា-ចរណ៍ ភ្លើងសញ្ញាចរាចរណ៍ និងគំនូសសញ្ញាចរាចរណ៍ផងដែរ៕

# Construction on new Phnom Penh airport to start in September 2019

Construction on the US\$1.5 billion Phnom Penh International Airport in Kandal and Takeo provinces is to begin in September, according to project owner Neak Oknha Pung Kheav Se.

Speaking on the sidelines of an MOU signing ceremony on 14 March 2019, Neak Okhna Pung Kheav Se, Chairman of the Overseas Cambodian Investment Corporation (OCIC), told *Construction & Property Magazine* that the company has acquired most of the land needed for the project with construction set to begin in September 2019.

"We are now ... clearing UXO and surveying the land, we let people design and by September it will be finished," he said, "if we get the design layout, we can get started. This means if we have got all of the land, we can start construction in September", he added. Neak Oknha said he is confident about this project because the Cambodian government has been actively working to help collect the 2,600 hectares of land and solve any related barriers.

The project was approved by the government in late 2017, though has been silent for some time due to issues over land acquisition. However, after the government established a committee, the project is now progressing steadily.

In addition, Neak Oknha Pung Kheav Se strongly believes that the project is moving forward despite having difficulty buying the land, as the government is preparing to introduce a new Prakas to stop land transactions in the area.

"The land is to be obtained surely because this is the government development plan, we do not take the land for free, we buy it from them [owner]," he stressed.



# OCIC begins construction of modern international convention centre



Overseas Cambodia's leading developer, Overseas Cambodian Investment Corporation (OCIC), began construction of its 'Chroy Changva International Convention Centre' on 31 March 2019.

According to the project report obtained by *Construction & Property Magazine*, the 'Chroy Changva International Convention Centre' will be constructed on a total land area of 26,774.38 square metres or equal to a total area of about 18,968.28 square metres located in the heart of Chroy Changva Satellite City. The centre will be used for weddings, international conventions and as an exhibition centre, and especially for the Asia-Europe Meeting (ASEM13) hosted by the Cambodian government in 2020.

According to an OCIC representative, the US\$16 million 'Chroy Changva International Convention Centre' will undergo 14 months of construction starting from 31 March 2019 until 31 May 2020 and will be divided into five phases.

The international convention centre

will be divided into three sections with the building equipped with the latest technology in glass to reduce heat and sound. Moreover, surrounding the building, there will be 3D lighting, which will help to beautify the building.

The three main sections include 13,232.84 square metres of exhibition hall, 5,735.55 square metres of warehouse and a kitchen area, and an underground car parking area of around 7,806.1 square metres, equal to about 198 parking spaces.



## Aluminium China celebrates its 15th anniversary with their largest exhibition area ever

To pre-register and for more information, please visit the official website of Aluminium China www.aluminiumchina.com

2 019 marks the 15th anniversary of Aluminium China. Building on the success of the past 14 events, Aluminium China 2019 will keep focusing on raw materials, semi-finished and finished products, machinery, and solutions for the complete industry chain in the fields of construction, building, automotive, transportation and consumer durables. As the leading aluminium exhibition in Asia, the 2018 event gathered 600 leading exhibitors and 24,789 trade visitors and buyers from 91 countries.

Aluminium China 2019 will play its part in boosting industry growth as the event continues to attract more and more industry leaders. Confirmed exhibitors include leading international giants such as Novelis, Constellium, FANUC, Nikkekin, Danieli, Primetals, Urgerer, Pyrotek, Tenova, Fronius, Hencon, TME-IC, Panasonic, etc. Leading domestic Chinese players, such as CHALCO, Nannan, Nanping, Lufeng, Mingtai, Innovation, Mingde, Fenglu, Yunhai, Yuhang and Dingsheng are also confirmed to join the 2019 exhibition.

According to Reed Exhibitions China, the organiser of Aluminium China, this year's event will host its largest exhibition area ever and the number of trade visitors is expected to surpass 25,000. International visitors are expected to come mainly from Southeast Asia, the Middle East and Europe.

The event takes place at the Shanghai New International Exhibition Center (SNIEC) on 10-12 July, 2019. Meanwhile, the collocated event Lightweight Asia 2019 will feature advanced lightweight auto materials for whole vehicles and automotive parts and combine a one-stop procurement platform for lightweight auto solutions with insights into advanced processing technologies.

Aluminium China offers a platform for showcasing technology and exchanging information. To provide an effective bridge to link up exhibitors and buyers, the organiser has launched a business match-making service which will help enhance procurement productivity and create value for buyers and exhibitors alike.

"Aluminium China has witnessed the development of and changes in this industry," said Kelly Li, Senior Project Manager of Aluminium China, "We're so proud and excited to celebrate the 15th anniversary at this historic moment of industry transformation and upgrade. Everything is worth waiting for and nothing shall be missed out."









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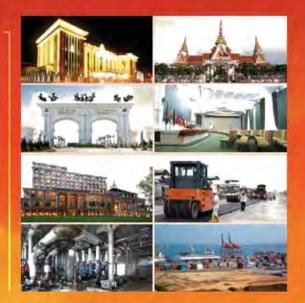
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# MAXTRAD campaigns for fire engineering knowledge in Cambodia

The construction sector in Cambodia has grown rapidly over the last decade with high-rise buildings mushrooming across the country. As the sector continues to flourish, fire safety and fire engineering have become an important issue for the country. *Construction & Property Magazine* sat down with Mr. Bernard Mak, Director of MAXTRAD to talk about fire safety and fire engineering.

#### What do you think about the standard of fire safety and fire engineering in Cambodia?

Fire safety is very new in Cambodia, but thankfully, people are beginning to see the importance of it. Cambodia does not have a regulated fire code; a lot of firefighting system implementation in high-rise buildings either does not meet the safety level standards or is wrongly designed. If a proper fire inspection is done, a lot of buildings in Cambodia may not pass the score card.

## Do you foresee any challenges for Cambodia's high-rise buildings?

Yes, that is the project owner. This is because there are no government rules or law that they must follow. But if the project owners have consciousness, they know that their own project needs something like this, and they will decide to include in their projects. For example, some garment factories implement it because their customers require them to do so. So, if the customers do not require them to have it, they say they do not need it. So, a lot of commercial driving forces are helping to implement fire safety. The commercial sector is driving the standards!

#### Does MAXTRAD have any plan for promoting fire safety and fire engineering in Cambodia?

Yes, we have. We are introducing fire engineering to the university students and engineers. We also focus on helping engineers and sharing knowledge on what is the correct firefighting equipment to install. A lot of engineers do not know the proper design and implementation method. That is why we are actively involved to help local architects and engineers in their projects.

#### What has MAXTRAD done so far to promote fire safety and fire engineering?

This year we started providing workshops for university students. We currently cover eight universities and we have four to five sessions a year per university. That is about 40 sessions throughout the year, so we are in the universities almost every week. We introduce water systems, like sprinklers, and foam systems to mechanical students. For electrical students, we share information about fire alarms and gas suppression systems and for architects and civil engineers, we share about passive fire and means of egress. We also have specialised training courses for those who are already working, such as design engineers, architects, people in property management and also the loss adjusters from insurance companies. We also provide tailor-made courses based on international standards to our clients.

## What are MAXTRAD's future plans for expanding fire engineering knowledge?

This is our first year doing these workshops and we plan to do them every year for the university students. However, the information we share to the university students is very general. We also plan to establish an academy for fire engineering in the future. We wish to contribute to society by helping the local engineers and guiding them on what fire engineering is about and how fire engineering can help the future development of Cambodia.

# PHNOM PENH MUNICIPALITY DIARY:

#### Phase 4 flood protection project ground breaks

#### 03 Mar

On 03 March 2019. Phnom Penh Governor H.E Khuong Sreng and Lok Chumteav Chea Sina Khuong Sreng co-presided over the

ground breaking ceremony of the phase 4 flood protection project and drainage improvement funded by Japan in Chaktomok, Khan Daun Penh, Phnom Penh.



#### 🔻 Trash and mud rehabilitation project 89% complete

**17 Mar** 

As of 17 March 2019, trash and mud rehabilitation in Stung Mean Chey canal had accomplished 42,781 cubic metres of a total

of 48,239 cubic metres, equivalent to 89% completion. This rehabilitation project is 1,498m long and tackles floodwater along St. 2004.



#### Progress of flyover and underpass on Chaom Chao roundabout

#### 20 Mar

On 20 March 2019, Phnom Penh Municipal posted pictures of construction activities of the flyover and underpass in Chaom Chao roundabout and asked people to understand the possible disruptions caused during the construction period.



#### International Exhibition Centre ground breaks

#### 31 Mar

On 31 March 2019, Phnom Penh Governor H.E Khuong Sreng and Lok Chumteav Chea Sina Khuong Sreng co-presided over the ground breaking ceremony of the International Exhibition Centre located in Chroy Changva Satellite City Phnom Penh.



#### Cambodia-Japan Friendship Bridge reopen



Phnom Penh Municipality issued a press release on 02 April 2019 answering public complaints on landfilling in the small Tonle

Bassac River of Chamkarmon district. The landfilling is preparing for the construction of a new walkway.







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## ASA joins forces with NEO to elevate Architect'19 as ASEAN's leading expo, attracting over 850 Thai and international enterprises from 40 countries

The Association of Siamese Architects under the Royal Patronage (ASA) and N.C.C. Exhibition Organizer Co., Ltd. (NEO) have announced their readiness to elevate Architect'19 as the leading exposition in ASEAN. This year, entrepreneurs from over 850 companies from 40 countries worldwide are showcasing over a thousand products, services and technologies in architecture and construction materials. Architect'19 is to be held on 30 April - 5 May 2019 at Challenger 1-3, IMPACT Exhibition Center, Bangkok, Thailand.

Ajaphol Dusitnanond, President of the ASA stated that "Architect'19 is ASEAN's largest building technology exposition. The expo aims to showcase the advancement in architectural design, which reflects the potential of entrepreneurs and the role that architects play in society."

Architect'19 will be held for the 33rd year under the concept "Living Green", presenting architectural design concepts and innovative building materials that could revolutionise the industry while bringing in local wisdom to tackle the environmental problems with sustainable solutions.

Dr Acharawan Chutarat, Chairperson of the Architect'19 committee, pointed out that "Apart from showcasing innovative products from multiple countries, Architect'19 also features thematic exhibitions specially held by ASA on eco-friendly building material innovation and adoption of local wisdom and technology in tackling environmental issues in the present-day context.

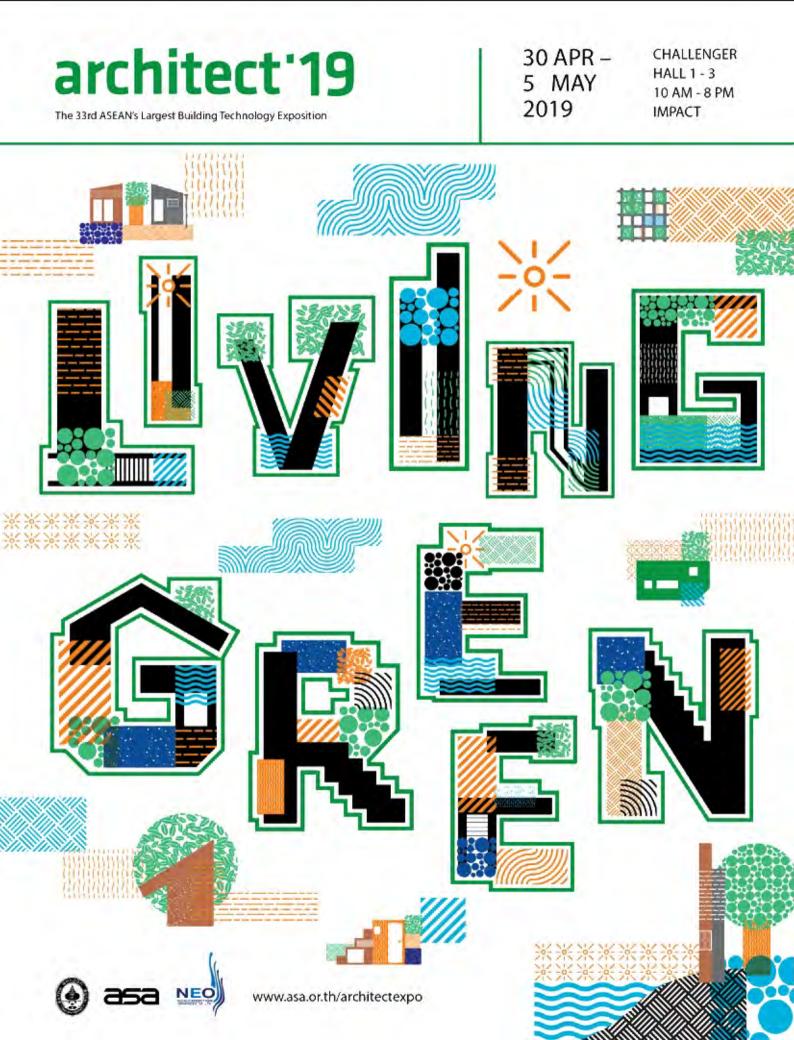
Sakchai Pattarapreechakul, President of N.C.C. Exhibition Organizer Co., Ltd., explained that "Trade exhibitions play an important role in steering the national economy. In 2018, trade exhibitions generated over 2 million-baht in revenue to our country and attracted over 30 million visitors comprising over 1 million trade visitors from overseas."

With invitations sent to leading companies across the Southeast Asia region, the total trade value from Architect'19 is anticipated to reach over 10,000 million baht, according to Sakchai Pattarapreechakul. "Thailand has also continuously embraced the green building concept as the number of green buildings in Thailand significantly increased from 55 to 240 buildings in 2018. This year, the number is speculated to go up to 252 buildings," Ajinveat Vhonthong pointed out.

As for the highlights of Architect'19, many leading entrepreneurs are showcasing a variety of their products namely; the smart home system of SCG Cement-Building Materials Co., Ltd, GColor by Graphenstone of Jorakay Corporation Co., Ltd, water tanks and water pumps from Thammasorn Co., Ltd, the nano-tech colour innovation of TPI Polene Public Co., Ltd, sanitary ware products from Mogen (Thailand) Co., Ltd, and the innovative products of Häfele (Thailand) Limited such as digital locking systems.

Architect'19 also features a wide range of innovations including AICA Laminate from Japan, the non-toxic swimming pool that resembles a beach and sea from Beach Pool! as well as Halio smart-tinting glass from AGC and many more.

Those interested can register at www.asa.or.th/architectexpo Facebook: ASA CREW and on ASA Application contact Ms. Usanee Thavornkan | Tel.: 081 984 5500 | email: usanee@incom.co.th



# **MLMUPC DIARY: FEB - APR 2019**

#### 1st meeting of Public-Private Platform kicks off

#### 27 Feb

06 Mar

On 27 February 2019, the 1st meeting of the Public-Private Platform for "Urban Development. Cambodia-Japan" kicked off. The event was co-organised by the Ministry of Land Management Urban

Planning and Construction (MLMUPC) and the Ministry of Land, Infrastructure, Transport and Tourism (MLIT) with both ministers presiding over the ceremony.

#### MLMUPC building design introduced

On 06 March 2019, the Ministry of Land Management Urban Planning and Construction (MLMUPC) introduced the design for the new

MLMUPC building for Phnom Penh and the provinces. The building will have a ground floor, first floor, and roof floor with a clay-tiled roof.

#### Seminar ceremony on 'Fire Safety and Construction Contract' held

#### 12 Mar

On 12 March 2019, H.E Mr. Leang Monirith, Secretary of State of the Ministry of Land Management Urban Planning and Construction (MLMUPC), presided over the seminar of "Fire Safety and

Construction Contract" held at the MLMUPC head office.

#### Chief Tower commercial building ground break

21 Mar

On 21 March 2019, H.E Mr. Leang Monirith, Secretary of State of the Ministry of Land Management Urban Planning and Construction (MLMUPC) attended the groundbreaking ceremony of the 40-storey Chief Tower commercial building. The ceremony was presided over

by H.E Say Sam Al Environment Minister and held at St. 322, Boeung Keng Kang 1 District, Khan Meanchey, Phnom Penh.

#### 🖕 Battambang Province's Master Plan for 2030

03 Apr

The Ministry of Land Management Urban Planning and Construction (MLMUPC) on 03 April 2019 published the Battambang province Master

Plan for 2030 on its Facebook page. The Master Plan divides land usage into 17 different zones, infrastructure into 26 types, and roads into 12 routes.













# **BENTLEY** Systems introduces mixed reality app for infrastructure construction projects

Bentley Systems, Incorporated, the leading Blab provider of consprehensive isoftward and operators in fristracture tau a classifier is an appendix of the infristracture tau a classifier and the infristracture tau a classifier and appendix of the infristracture tau a classifier and appendix of the infristracture tau a classifier and the infristracture and the infristracture and the infristracture and a classifier and the infristracture gauge researched and an appendix of the information of the gauge researched and an an appendix of the information of the gauge researched and an appendix of the information of the information of the gauge researched and an appendix of the information of the information of the gauge researched and an appendix of the information of the info

Selected as a Microsoft mixed reality partner representing the architecture; engineering; and construction (AEE) industry; Bentley demonstrated how with SYNEHRO XR for HoloLens 2; users can interact collaboratively with digital construction models using intuitive getstates blaptavis valiabused and experience encet constructions.

Project digital twin data is visualised with the HoloLens 2 via Bendet Sigital twin data is visualised with the HoloLens 2 via Bendet Sigital twindata is visualised with the HoloLens 2 via Bendet Sigital twindata is visualised with the HoloLens 2 via Bendet With the data is visualised with the HoloLens 2 via Bendet With the data is visualised with the HoloLens 2 via Bendet With the data is visualised with the HoloLens 2 via Bendet State and the second with the HoloLens 2 via Bendet State and the second with the HoloLens 2 via Bendet State and the second with the HoloLens 2 via Bendet State and the second with the HoloLens 2 via Bendet Bendet with the second with the HoloLens 2 via Bendet Bendet Bendet with the second with the HoloLens 2 via Disperse and the second visual visual the second visual visual visual the second visual Noah Eckhouse, senior vice president, project delivery for Bentley Systems, said, "our SYNCHRO XR app for HoloLens 2 provides a totally new way to interact with digital twins for infrastructure projects. Users benefit from a new perspective on the design and a deeper, more immediate understanding of the work and project schedule. Instead of using a 2D screen with a mouse and keyboard, the user can now walk around the model with their body and the act and god provide the transform provides a totally new work that had showed and god provide the stars have power and the transformed and the second schedule of the second schedule and the provide the provide the transformation of the second schedule of the second schedule of the second schedule of the second schedule of the sch

Menne de Jenge; director of digital construction for the Royal BAM Group; said; "we are currently using the SYNEHRO and HoloLens 2 mixed reality solution for the construction site for a large museum project in the city of Rotterdam. The real need for a digital transformation in our industry is about avoiding rework at our construction site."

Alex Kipman, technical fellow, AI and mixed reality at Microsloft, Sind, and Friend fellow, AI and mixed reality at Microsloft, Sind, and Friend fellow, AI and mixed reality at Microsloft, Sind, and Friend fellow, AI and mixed reality at Microsloft, Sind, and Friend fellow, AI and Microsloft, Sind, and Friend fellow, AI and Microsloft, Sind, and Friend fellow, AI and Microsloft, Sind, AI and Microtheory of the Microvalue right out of the box with partners like Bentley."







# 8<sup>th</sup>CAMBODIA CONSTRUCTORS ASSOCIATION SUMMIT & CONSTRUCTION INDUSTRY



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MOU Signing Ceremony is tion Industry Cooperat

# Korea signs MoU with Cambodia to increase cooperation in construction

The South Korean government, through the Korea Trade-Investment Promotion Agency (KOTRA), has signed a Memorandum of Understanding (MOU) with the Cambodian Constructors Association (CCA) to boost construction investment in Cambodia.

Mr Kwon Pyung-oh, President of KOTRA, said at the signing ceremony on 14 March 2019 that Korean companies have a keen interest in investing in Cambodia.

"Cambodia has huge potential for South Korean companies to invest," he said, adding that he hoped through this MOU more Korean companies will become involved in the construction and development of Cambodia.

Neak Oknha Pung Kheav Se, Chairman of the CCA, said that this cooperation has three main goals; 1) information exchange related to the construction industry between the two countries 2) joint activities such as organising meetings, and 3) exhibitions and trade missions.

Neak Oknha added that South Korean companies had been the first players in the construction sector in Cambodia and such interest is greatly beneficial to this rapidly growing sector.



## CCA ORGANISES 10TH BUSINESS NETWORKING PARTY

Hard Rock

n 29 March 2019, the Cambodia Constructors Association (CCA) with support from CAST LABORATORIES PTE LTD, organised its 10th Business Networking Party with more than 200 people participating.

Held at the Hard Rock Coffee at Exchange Square, the event provided the 166 CCA members an opportunity to meet each other directly, network and to find out more about the supply and demand of construction materials in the Cambodian market.

Dr Tan Monyvann, representative of CCA Chairman Neak Oknha Pung Kheav Se expressed his interest in the progress of the construction sector in Cambodia, and especially the increasing number of CCA members.

"All members please continue to cooperate and support each other through discussing and exchanging ideas and working closely to gain benefit for each company" he said "please support each other in purchasing or selling, sharing experiences and techniques, or offering projects at affordable prices to each other" he added.

Mr Liew Yoon Hsien, Principal Consultant of CAST Lab, also presented on the importance of construction quality testing, a service which his company provides.

"Our role is to become a person to safeguard in terms of design. So, we look into the design and we check one more time if there is any inadequacy, we can highlight to the engineers so that they can improve on it," he said.

Mr Gary Ng, Regional Business Manager of CAST Lab also expressed his confidence in the construction industry in Cambodia.

"I will say that I feel very good about it [construction sector]. I'm proud to be in Cambodia for five years; I believe I made a good decision and we look forward to being better and we believe it will be better," he said. You Tube Watch video for this event https://youtu.be/NHhkaR-udQY

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## CCA SUCCESSFULLY CONCLUDES 47TH ACF COUNCIL MEETING IN SIEM REAP

The Cambodia Constructors Association (CCA) hosted the 47th ACF council meeting in Siem Reap province on 15 March 2019, marking another success for the association.

Held at the Angkor Miracle Resort & Spa, this biannual meeting of the ASEAN Constructors Federation (ACF) gathered representatives of seven constructors association including the Cambodia Constructors Association (CCA), Indonesian Constructors Association (ICA), Master Builders Association of Malaysia (MBAM), Philippines Constructors Association (PCA), Singapore Contractors Association Limited (SCAL), Thai Contractors Association (TCA), and Myanmar Construction Entrepreneurs Association (MCEA).

With around 60 representatives from countries across Southeast Asia, the meeting was discussed construction development in the region.

Mr Joseph Pangalila, Chairman of ACF, applauded this 47th meeting, citing that the construction industry in the region is growing positively.

"Today's meeting was great, we discussed the development of construction industry in ASEAN countries a lot," he said, "each member presented what's going on in their countries and we discussed the projects in each country".

"Based on the presentations today, the outlook for the construction industry in ASEAN today is still very good with all the countries reporting that growth is very positive," he added.

As an organiser of the event, Mr Chiv Siv Pheng, General Director of the Secretariat of CCA said that CCA was proud to host this 47th ACF meeting as the association also organised a tour around the Angkor Wat complex and other tourist attractions in the city for the ASEAN delegates.

After successfully concluding, the ACF agreed to hold its 48th meeting in Indonesia with an additional seminar being organised discussing technology and construction methods that can help the construction industry to improve its productivity and efficiency.



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## International Briefs

### Dusit Thani to redevelop Bangkok CBD holding

Thai hotelier Dusit Thani and shopping mall operator Central Pattana have announced plans to jointly invest US\$1.16 billion in a mixed-use property development in Bangkok's high-end central business district.

The 'Dusit Central Park' is situated in the prime business area on the corner of Silom-Rama IV road where the flagship Dusit Thani Bangkok Hotel was built almost 50 years ago.

Dusit Thani received approval for the mixed-use project from its shareholders in May 2017 and had to close its Dusit Thani Bangkok Hotel earlier in 2019 to in preparation for development of the Central Park project.

Dusit Central Park will house a hotel, a condominium, a shopping mall and an office building spread across 440,000 square metres. according to a joint statement issued by the companies. The project is expected to be completed by 2024.





### Luxury branded residences on rise in Asia Pacific

The majority of branded residential projects currently under construction globally, equalling 27%, are now located in Asia Pacific, according to a new Savills report.

120 completed, operational branded residential schemes are located in Asia Pacific with Thailand having 6% of schemes globally, making it the world's third biggest country market. Bangkok is one of the world's biggest urban markets for branded residential schemes with at least 15 projects.

Hoteliers currently comprise 85% of all such branded schemes, but non-hotel brands are catching up. Indonesia also expects to be one of the largest pipelines of branded residential projects outside the US, as emerging markets' appetite for branded prestige grows.

"Branded residences can offer a solution to residents in emerging markets with immature residential property sectors. They offer comfort, security and familiarity," Savills noted in its report.

### Vietnam conducting survey on foreign property ownership

Vietnam's Ministry of Construction is overseeing the compilation of a report into the scale of foreign home ownership nationwide following the relaxing of ownership rules with the Housing Law in 2014.

Information from the report, including location and types of homes purchased, will be used to evaluate the implementation of the policy allowing foreign organisations, individuals and Viet kieu (overseas Vietnamese) to purchase and own homes in the country.

Over 800 foreigners obtained home ownership certificates to 2017. In Ho Chi Minh City, Chinese accounted for 31% of foreign home purchases by Q3 of 2018 ahead of South Koreans at 19%; Hong Kong at 10% and Americans at 3%.





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# Government may suspend land transactions around new Phnom Penh airport site

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he government may suspend land transactions in areas that hinder the development process of the new Phnom Penh International Airport in Kandal and Takeo provinces, according to the outcome from the first meeting of the specialised Committee in charge of the US\$1.5 billion project.

At the meeting on 28 February 2019, the 'New Phnom Penh International Airport Assembly Sites Committee' decided on nine key areas that will facilitate the construction process of the new 4F standard airport that will stretch over 2,600 hectares of land.

In the press release on the outcome of section 6, the committee stated that it "permitted the Kandal and Takeo administrations and the general department of cadastral and geography to identify citizens' identities who hold land in the project area clearly, based on the current holding of document, in order to have a base to compensate affected citizens. The next step, if necessary, will 4 be to temporarily halt land transactions that create difficulties and hinder the development process".

The government decided to establish the 'New Phnom Penh International Airport Assembly Sites Committee' on 18 February 2019 to facilitate the construction project. The committee was created to focus on addressing key issues such as the social, environmental, and resettlement issues, and master planning, land and zoning issues.



## Local

## **Briefs**

## UK Condo takes over Borey 999 projects

ne of Cambodia's leading condominium developers, UK Condo, has recently taken over all shares in Borey 999 projects and pledged to finish the previously postponed projects.

On 09 March 2019, Meanchey International Investment (MII) entered into an agreement to transfer all the shares of its Borey 999 project to UK condo Real Estate Co.,Ltd.

"We took over all the shares of Project 999 [Borey 999]. The reason is that we, as UK Condo, can now guarantee that we will finish all units and provide the highest service to the customers," said Mr Alex Evengroen, Group CEO and Representative of UK Condo.

Mr Evengroen added that after taking over all the shares, he pledged to operate Borey 999 projects to the same standard as UK Condo.





# Land Minster pledges to legalise all title deeds in the kingdom by 2021

Inister of the Ministry of Land Management, Urban Planning, and Construction (MLMUPC) H.E. Chea Sophara has pledged to the public to legalise all title deeds nationwide by 2021, to build more confidence for domestic and international investors.

"The ministry has so far legalised a total of 5.1 million title deeds out of 7 million unofficial deeds, which is equal to about 73% of the whole title deeds in Cambodia. Therefore, I [MLMUPC] want to have the rest done by 2021.," said H.E. Chea Sophara during the annual 2018 Annual Report Conference.

H.E. Chea Sophara also reminded the public that holding unofficial deeds (soft titles) are very risky and urged everyone to register their titles as soon as possible.

"Land without legal title deeds and land with title deeds have a huge different in price. So, I urge everyone to consider registering their land. The legal title deeds (hard title) are very valuable and beneficial because they are real asset of the owner.""

### Land Minister encourages people to not sell land in Sihanoukville

E Chea Sophara, Deputy Prime Minister and Minister of the Ministry of Land Management Urban Planning and Construction (MLMUPC), has urged people in Sihanoukville not to sell their land.

During the annual meeting in Tbong Khmum on 12 March 2019, H.E Chea Sophara told attendees to encourage the people in Sihanoukville not to sell their land, but instead put it out for rent.

"Now, people in Sihanoukville, I also called the land department officers to go out and tell people to not sell the land, but rent it," he said, "rent it only for 20 years, and the tenants will use it for commercial purposes for 15 years then they will return it back. We get the building too, if it's sold, it's over". "



# **Amber Kampot** Resort to fill the gap for luxury accommodation in high demand by tourists

nternational hospitality development firm Amber has recently launched a high-end resort in Kampot to fill the gap in luxury accommodation craved by tourists visiting the region.

With an investment capital of around US\$10 million, the 'Amber Kampot Boutique Luxury Resort' will stretch over a 1.7-hectare site overlooking the Kampot River and will comprise of a range of 35 units each with a private swimming pool with extensive resort facilities available.

"There are many locations that do not have luxury resorts, although there are beautiful landscapes, rich tourist resources, and potential for real estate price growth," said Mr Taihei Yamada, Director of Amber International Holdings.

"In pursuit of relaxation and peacefulness, Western tourists are leaving for Kampot which still has beautiful nature, heritage, and temples," Mr Taihei explained while adding that there is a clear demand-and-supply gap in luxury accommodation in the province.

Scheduled for completion in Q2 of 2020 with operations expected to start in Q3, this luxury resort is project managed by Cova Thinking with main contractor BSN, the builder of the luxury Alila Resort and Anantara Resort. Upon completion, the resort will be operated by Maads, the experienced Cambodian hotel operator.

Surrounded by rich tourist resources, Amber Kampot provides an investment opportunity for each Pool Suite unit with prices starting from US\$217,800.

Since the launch of Amber Kampot on Friday 15 March 2019, the company claimed that it had sold out more than 50% of the units.

"We are confident in attracting Western guests and achieving a high occupancy ratio," said Mr Taihei.



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# Local

# **Briefs**

## Ground broken on 40-storey Chief Tower

S Property International Co Ltd broke ground on their 40-storey Chief Tower commercial building on 21 March.

"This project will be constructed on 1,265 square metres, and is 40-storeys with 5-storeys of underground parking, with a total investment of US\$100 million," Sales Manager of JS Property International Co., Ltd, Mr. Chheng Sovannaro told Construction & Property Magazine.

"This project is located in the heart of the city on the corner of St. 322 in front of Chip Mong Mall, on Monivong Boulevard, Boeung Keng Kang 1 and Chamkamorn District. This tower will become the highest building in Chamkamorn District after construction is completed in 2023," he added.

The 158-metre tall building will comprise of commercial units, hotels, clubs, fitness centres, restaurants and other entertainment facilities and an automated 5-storey underground car parking system.





### Cambodia recommends Kampong Chhnang Airport as Alibaba logistics hub

Cambodia has asked 4PX Express of Alibaba Cainiao Logistics Group to consider selecting Kompong Chhnang Airport as a logistics hub as part of the cross-border e-commerce trade within the Cambodian marketplace.

Speaking during the meeting with the company on 18 March 2019, Senior Minister and Minister of the Ministry of Public Works and Transport (MPWT) H.E Sun Chanthol asked 4PX Express to consider using the airport as a place for e-commerce in Cambodia because it is in a central location which allows for interconnection through rail, waterways, expressways and national highways.

The suggestion came for the old, currently unused Kompong Chhnang Airport to be used as a cargo hub for goods.

At the same time, the Royal Government of Cambodia will facilitate trade through diversifying transportation infrastructure, creating international warehouses, and facilitating with administrative documents.

# Structure of five-star Hyatt Regency completed

he building structure of the five-star Hyatt Regency hotel in downtown Phnom Penh has been completed, according to project developer Chip Mong Group.

On 05 April, Chip Mong Group celebrated the topping off ceremony while announcing that the hotel is expected to be finished and welcoming guests in the first quarter of 2020.

According to the company, this international 5-star hotel, located between the Royal Palace and National Museum on St. 178, will serve as a stunning venue for weddings, exhibitions, meetings, conferences and social gatherings.

After signing the partnership agreement with US-based hotel chain Hyatt Hotels Corporation in 2016, construction began in early March 2017.



# Government establishes two working groups for construction and real estate

he government has set up two working groups from the public and private sectors to find solutions for construction and real estate problems that might hinder businesses in these sectors.

According to the two decisions dated on 25 March 2019 recently obtained by Construction & Property Magazine, the government has appointed two construction and real estate working groups.

The working group representing the public sector comprises 24 members and is directed by H.E Chea Sophara, Deputy Prime Minister and Minister of the Ministry of Land Management Urban Planning and Construction (MLMUPC), while the working group of private institutions comprises 21 members and is directed by Oknha Ly Hour, CEO of Ly Hour Group.

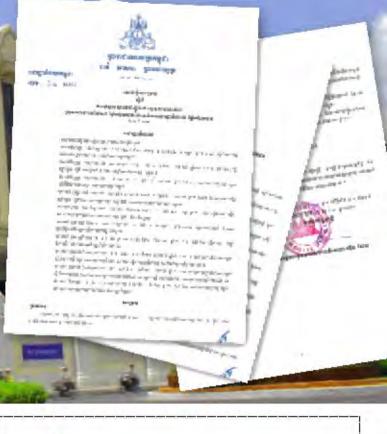
The two working groups are tasked to collaborate with each other to gather challenges that the private sector faces so these challenges can be discussed during the 18th 'Government-Private Sector Forum' which is scheduled to be held on 29 March 2019 at the Peace Palace.

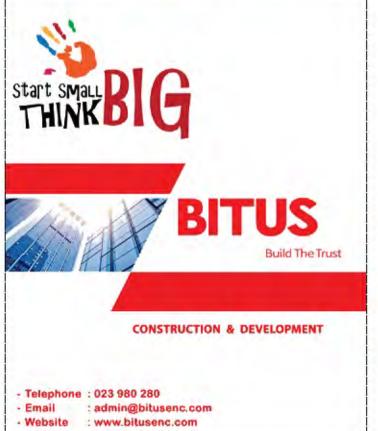
Mr Sorn Seap, founder of real estate firm Key Real Estate welcomed the new bodies saying that "a working group that supports the private sector is a good sign and it can resolve a lot of work, because sometimes [before] solving problems one by one is not very effective".

"This working group set up will be good for the construction and real estate sectors," he added.

Ms Ann Sothida, Director of CBRE Cambodia, also supported the initiative, but said that the government should look at the laws of neighbouring countries that are more advanced than Cambodia, which takes input from international associations and civil organisations.

"When it comes to real estate, it is not only about developers and the government, it is necessary to meet with other relevant institutions in order to strengthen and make our laws and systems better," she explained.





# The process of title conveyance in the sale of real property - Sciaroni & Associates and member of the Real Estate Practice Group

fter the pre-conditions to the closing of a land sale-purchase transaction are met, the title to the real property will be conveyed to the buyer by the seller. In order to start the title transfer process, the parties will sign and thumb-print a Vente Definitive (title conveyance document) in the presence of a Cadastral officer. The parties must then submit supplemental documents as required to the Municipal Department of Land Management, Urban Planning, Construction and Cadastre (the "Cadastral Authority") some examples of which follow:

- For corporate parties-- a shareholder resolution and three (3) certified copies of the ID card (Khmer national) or passport (foreign national) of the authorized representative;
- For individual parties-- three (3) certified copies of the ID card are required and for any party that is a naturalised citizen of Cambodia a certified copy of the Royal Decree granting citizenship is also required.

The cadastral officer will take the Vente Definitive and other required documents to the Sangkat for certification. The cadastral officer then contacts the person who engaged the officer and notifies that person that the transfer application documents are ready to be picked up and taken to the General Department of Taxation ("GDT").

The application documents received from the

Cadastral Authority are submitted to the GDT and a GDT officer is assigned to the matter. The GDT officer inspects the land/ property to be transferred and determines the transfer tax amount based on the assessed value of the land. Within 1-2 weeks, the GDT officer assigned to the matter may be contacted to confirm the amount of transfer tax owed.

Land transfer tax owed is paid to the GDT through a local bank by the designated party and a receipt is issued to the paying party (the buyer is obligated under law to pay land transfer tax but the usual practice is that the seller pays the tax).

All approved documents including evidence of land transfer tax payment and the Vente Definitive are brought to the Cadastral Authority office at the Ministry of Land Management, Urban Planning and Construction and new title ownership is recorded in the records of the Cadastral Authority and registered at the national level – at the General Department of Cadastre and Geography of the Ministry of Land Management, Urban Planning and Construction.

As a final step, an official land title in the name of the new owner is issued by the Cadastral Authority and the relevant Cadastral Authority officer will notify the person who first engaged the officer that the transfer is complete and the title is available to be picked up.



#### About the Author: Joseph M. Lovell

**Partner and Head of Banking & Finance Practice Group** With over two decades of Asia-focused legal, business and investment experience, Joseph's expertise includes cross-border investments, banking, corporate finance, securities, M&A and corporate law across multiple sectors. A member of the bar in New York, Texas and Hawaii, he holds MA and JD degrees from the University of Hawaii, pursued advanced studies in International Law & Diplomacy at National Chengchi University (Taiwan), and holds a BS degree from Georgetown University. Fluent in Mandarin, Joseph is conversant in French, Khmer and Thai. Khmer and Thai.





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# A HIGH-DENSITY AND URBANISED PHNOM PENH

By Eric Wong Chong Lap

any new office, residential and mixed-used developments are being built in Phnom Penh and one thing is guaranteed with all this development - a higher density urban centre for the city.

For the city planners in Phnom Penh, attention needs to be given to the quality of infrastructure, and plans need to be made and implemented to ensure that there is a balance between the ever-increasing density of the built environment - from the increasing number of high-rise buildings in the city, the higher density of population living in Phnom Penh - and the impact that it will have on the quality of life for the public. This would include things like green spaces, safe and convenient pedestrian walkways, and regulations to ensure that Phnom Penh has the guality of life aspects that other cities in the region have created. Poor air quality, heat gain due to concrete and pavement surface areas, and pedestrian safety on the sidewalks are all part of quality of life issues that we experience every day in Phnom Penh and need to be solved most urgently. For example, cities such as Hong Kong and Singapore, both have adequate walkways to provide a convenient and safe way for people to walk. More importantly, these walkways can reduce the dependency on vehicles.

necessary to encourage people to walk more as they can take the trains and continue their journeys on foot. The public development initiatives of building mass transit systems can lead to convenient and safe ways for people to move around without danger from vehicular traffic and reduce pollution, while people can use trains to get to their destination areas.

Another big part of creating a Phnom Penh with a high quality of life is ensuring that enough green space is planned, to support the number of people living in the city. Green space is needed for people to relax and exercise, which is crucial for the health and well-being of a city. Phnom Penh is rated as one of the lowest green areas per capita in the ASEAN region. However, green space is perhaps the most difficult to provide in any city, as it means using land for a non-revenue generating purpose and at the same time, requires lots of maintenance. Through proper planning, green space land must be allocated where available. Turning vacant space or factories for example, into public parks would greatly increase the per capita of green space of Phnom Penh. Afterall, the authorities have to create healthy sites to ensure that they can attract and retain the best talent needed in Phnom Penh, in order to drive the economy forward.

PHNOM PENH

As Phnom Penh becomes denser, traffic congestion will undoubtedly grow. Increasing regulations on both new and existing vehicle emissions can vastly improve the air quality of the city. Furthermore, building mass transit systems is

# Naga secures former White Building land for its new US\$4 billion project

ong Kong-based NagaCorp Ltd has announced plans for a Naga 3 Project after securing more than 16,000 square metres of land on the former location of the White Building, according to a shareholder announcement by the company on 03 April 2019.

According to the 29-page report, NagaCorp Ltd said that "the Group would expect to incur approximately US\$3.8 billion to US\$4.0 billion in capital expenditure for the development of the Naga 3 Project".

The company claimed that in June 2018, the Cambodian government granted approval in principle for Naga 3 Company Limited to build the Naga 3 integrated entertainment complex

comprising of four 42-storey buildings on the former White Building land comprising around 7,757 square metres in Village 1, Sangkat Tonle Bassac, Khan Chamkar Morn, Phnom Penh.

By 02 April 2019, the company had bought an additional 9,080 square metres of land sited on the boundary of the former White Building land (Village 15, Sangkat Tonle Bassac, Khan Chamkar Morn, Phnom Penh) bringing the total land for the project up to 16,837 square metres.

"Naga 3 is expected to comprise of two 66-storey hotels, two 53-storey hotels, one 55-storey condotel, one three-level basement and one 12-level multi-entertainment podium," the report reads.



According to the company, upon completion of Naga 3, the 'NagaWorld Complex' comprises of Naga 1, 2, and 3, will become the 'biggest riverine Integrated resort in the World'.



# **COMPETITION RISES IN PHNOM PENH'S RETAIL PROPERTY MARKET**

#### By Eric Wong Chong Lap

Competition is increasing in Phnom Penh's retail property sector as developers build new retail centres. New community malls and shopping centres that are set to be complete or open include Phnom Penh Megamall (formerly Parkson Mall), The Bridge, Downtown 93, Noro Mall and Olympia Plaza Mall. These new developments will increase total retail spaces to approximately 300,000 square metres.

The retail market is regarded as one of the most complicated property sectors; much harder and more demanding than other property sectors such as the office or residential markets. Currently, e-commerce only forms a small percentage of total retail sales in Cambodia, but it is expected that this will grow rapidly all over the world, particularly with the e-commerce boom in Southeast Asia such as in Indonesia and the Philippines. In many cases, this can lead to a reduction in the number of retail stores in the market. At present, the threat to retail landlords in Phnom Penh is from the increase in supply.

With so much supply under construction due for completion in Phnom Penh by 2023, mainly in large-scale shopping centres and community malls, there are also new retail developments being planned where construction will start soon, competition is going to be fierce and retail landlords are going to have to adapt to the new environment to survive and this will mean big changes in their business models.

In a retail leasing market, landlords have set rents based on the tenant's ability to pay - driven by business type, size of shop, which floor in the building and which location on the floor. Landlords have tried to extract as much rent as the tenant can afford to pay. From the landlord and tenant perspectives, they have to understand how many people come to the retail centre, how often and what they are spending their money on, along with many other details. For the tenant in particular, they are going to be increasingly demanding about the quantity and quality of information that they get from the landlord, so that they can best match their products and services to serve the retail centre's customers.

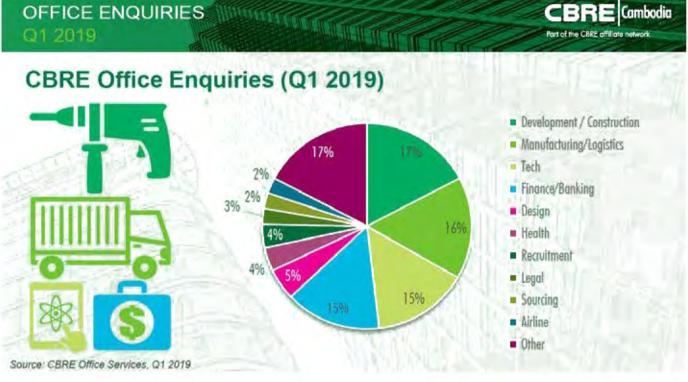
CASUAL BAG

Landlords can also give people a reason to visit their retail centre – for example, creating limited time opportunities through pop-up stores or events, giving people a reason to get up and go to a retail centre because they will not be able to get the product or have the experience elsewhere or at another time.

Furthermore, more supply in the retail market in Phnom Penh means rental rates will come down. While rent in the retail market has remained broadly static in the past five years, the volume of new supply in Phnom Penh and competition mean that downward adjustments on rent are likely to happen.

As competition in the retail sector rises in Phnom Penh, there are retail centres that will be successful and those that will be failures. For the landlord and tenant, they have to understand the needs of customers in order to create a retail centre that can attract customers to their premises.

# **CBRE: Major property changes in Phnom Penh for Q1 2019**



nternational real estate agent CBRE Cambodia on 09 April 2019 launched its Phnom Penh property market review report featuring changes within the office, residential, retail, and landed property sector.

As the market now focuses more on the office sector, the reports highlight that over the three-month period, supply of centrally-owned offices increased by 9,180 square metres while supply of strata-title office increased by 19,812 square metres due to the completion of Diamond Twin Tower. Occupancy rates saw an increase of 0.6% q-o-q for centrally-owned offices.

Moving next is the residential sector with condominiums seeing an increase in supply of 7.69% q-o-q, adding another 1,091 units to the market, which is being driven by the affordable segment with about 89.3% during the first quarter of 2019. In addition, five new projects were aunched during the same period, four of which are

in the affordable segment. The Phnom Penh Star added another 1,169 units to the supply pipeline.

For the retail sector, CBRE highlighted that supply was hampered due to the delay of two projects with a total of 19,965 square metres while rental prices across different retail formats saw a downward adjustment with prime space ending the quarter at US\$29.4 square metres per month. Vacancy rates remained at a 10-year low. The sector also saw new launches, including 1,870 square metres of retail space from Chief Tower.

Meanwhile, the new addition of the landed property sector saw Sen Sok district holding most boreys with 45 projects while Chroy Changva district is gaining popularity amongst midrange to high-end developers for future projects. Flats and link houses are the most popular unit types among the five different types with average prices ranging between US\$101,144 per unit and US\$108,505 per unit respectively.

CBRE Combodio



# Key advantages to using a property management company to manage your Cambodian real estate assets

Appointing a skilled property management company can significantly add value to your real estate portfolio while reducing the time and costs spent on having to manage the administrative, legal and technical issues associated with owning them.

The recent completion of numerous real estate developments in Cambodia over the past few years has given rise to some interesting questions about how and by whom they should be managed. Once a building is completed, the owners must decide on the best method to manage their real estate assets, whether that be by themselves, or by appointing a qualified company as the dedicated property manager.

A property manager is a mandatary (one to whom power is delegated under a mandate to conduct transactions on another's behalf) that can be appointed by the owners for the purposes of managing the day-to-day operations of their real estate assets. It can apply to all types of real estate assets whether they be residential (apartments, condominiums or boreys), commercial (shopping malls, shops, restaurants), offices, industrial facilities, or warehouses.

In Cambodia, property management activities are currently governed by a regulation on the management of business providing valuation services and real estate services. Under this regulation, a property manager must obtain a specific license issued by the Ministry of Economy and Finance in order to lawfully conduct its intended activities.

However, this regulation does not

clearly outline the property manager's duties and obligations. We understand that they are provided by the Cambodian Civil Code as the property management agreement is a mandate.

A property manager has a duty of care, a duty to report, and an obligation to deliver to the principal (i.e. mandator) the funds and other items that it receives in the course of its management activities.

Nonetheless, these provisions of the Civil Code are quite general and not sufficiently detailed to adequately delineate the duties and obligations of the property manager. Careful drafting of the property management agreement is therefore of crucial importance in clarifying the relevant duties and obligations.

The mission and powers of the property manager can be broadly categorised or limited depending on the terms and conditions of the property management agreement.

This will primarily involve the renting of vacant premises. The property manager's knowledge of the local market will help the owners in identifying suitable tenants and to offer leasing of the premises at the appropriate market rental rates. Once the leases are executed, the property manager will manage them. It can also invoice the tenants, collect the rent due, and related service charges or utility bills. It can also be in charge of the termination and/or eviction of the tenants.

The property manager may also be in charge of the maintenance, repair, and upkeep of the real estate assets and common areas (if any).

If damages occur on the premises, the property manager will identify the liability and appoint a company, with the approval of the owner, to repair and remedy such damage to the extent possible. The property manager may also assist the owner with regard to the enforcement of (i) construction warranties granted by the main contractors or builders, (ii) the construction insurance policies and property insurance policies granted by the insurers or (iii) the warranties granted by providers of the equipment or materials.

It is readily apparent that proper cleanliness and maintenance of the properties will prevent them being damaged or falling into states of deterioration or decay. Appointing a property manager can therefore go a long way in terms of preserving the value of real estate assets and reducing the risk of incurring onerous and ongoing repair costs and expenses.

The property manager can also ensure that the condition and standards of the real estate assets stay in full compliance with all applicable health and safety laws and regulations in Cambodia. Property managers may also appoint third party companies to take charge of the cleaning and security services of the real estate assets and (where applicable) the common areas.

The mission of the property manager can also include the managing of conflicts or disputes that may arise with neighbours or other third parties in relation to the property being managed.

The main inconvenience of appointing a property manager concerns the payable fees involved. In this respect, the property management agreement must explicitly mention this remuneration. Failing this, the property manager will not be entitled to claim payment of its fees. However, it can claim reimbursement of costs incurred through the performance of its mission.

The appointment of a property man-

ager also has certain advantages from a tax perspective if the real estate is owned by a company as opposed to an individual. In such a case, the property manager's fees may be deductible from the income generated from renting the real estate assets.

Consequently, appointing a qualified property manager has numerous benefits for those with modest knowledge and experience of the local real estate market and who may have limited legal, technical, or administrative skills when operating in this sector. It will save time and costs for the owners while avoiding stressful situations and unnecessary headaches from the many issues and variables that can arise during the management of their real estate portfolios.

It is also be an ideal solution when the

assets have many co-owners such as condominium complexes or when the owners do not reside in Cambodia and consequently are unable to manage their assets on a day-to-day basis.

In conclusion, appointing a qualified property manager with the requisite experience and systems in place to manage the administrative, legal and technical issues, and equipped with the right resources and contacts, is essential to the efficient and smooth operation of the real estate assets. In light of the highly competitive property environment that now exists in Cambodia due to the number of similar buildings being completed, a property manager will be highly useful in safeguarding the value of the buildings and ensuring that they are being used to their utmost commercial worth and potential.

### "ABOUT THE AUTHOR"

Charles AMAR has extensive experience on all aspects of real estate law with a particular focus on issues related to real estate investment, project development, construction, and asset management. He regularly advises domestic and foreign clients seeking expert advice and innovative solutions on significant and complex transactions involving property, both developed or at the planning stage. His competence and expertise runs the full gamut of real-estate projects whether they be residential (boreys, condominiums), office space, shopping centres, hotels, warehouses, industrial facilities, or car parking lots.

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T: +855 23 210 400 | M: +855 68 68 66 02 | E: charles.amar@dfdl.com | www.dfdl.com

# Condominium purchasers in Phnom Penh to have more negotiating power

n the coming years, there will be more challenges, change, and opportunities for Phnom Penh's condominium market - the challenges will be matching the new products with real demand, as the number of condominium units from all sectors, from affordable, mid-range to luxury sectors, will grow significantly.

The rapid and significant rise in land prices in Phnom Penh has resulted in developers having to ask much higher prices for new residential developments. Rapidly increasing land prices in Phnom Penh also means that development costs and asking prices for new condominium developments have continued to increase. However, purchasing power has not risen significantly, and flat rentals mean that investment yields have fallen for those buy-to-rent investors.

Over the past few years, foreign demand, principally from mainland

Chinese buyers, has off-set the local demand, but it is uncertain if mainland Chinese buying will continue at the same pace and if their expectations of anticipated returns will be realised after all these residential developments are completed. Nonetheless, both local and Chinese-backed supply and demand are likely to be the biggest influencing factors on Phnom Penh's real estate sector in the mid-term. In the near future, the residential developments targeting middle to low income buyers with low interest fees will be the big growth market here in Phnom Penh.

In general, not every residential development being completed has sold out and there has been a build-up of completed, but unsold condominium units, particularly those located on the outskirts of Phnom Penh.

At the same time, there are also residential developments in the prime

areas of Phnom Penh that have unsold units more than six months or one year after completion. The challenge for developers will be to clear the unsold inventory and under construction inventory, which will present opportunities for value driven end-user purchasers. Some developers have been offering both soft discounts in terms of furniture provision, as well as hard price discounts to clear out their inventory.

11

We can anticipate that the bargaining power will shift to the purchaser, with more purchasers starting to look at resale units in completed developments - the key change being a shift from investment purpose to real end-user demand. The challenges for developers will be to clear completed and uncompleted inventory and find opportunities for new developments that meet purchasers' budgets, location and space requirements.

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#### មានជួល់ជូននូវ សេវាកម្មដូចជា :

- ដៃភិនិដ Auger (S.I.P & D.R.A. Method)
- ការបុកគ្រឹះជោយអ៊ីតត្រូលិត (Hydraulic Pile)
- ផ្នែកសំណង់ (Construction Sector)
- ម៉ាស៊ីនភ្លើង (Generator) & ក៏ប្រែសស័រ (Compressor)
- ញញារហ៊ិតក្រូ (Hydro hammer) & ម៉ាស៊ីនស្នូច (Crane)
- ម៉ាស៊ីនបុកគ្រឹះ (Pile Driver) & រោងបក្រ (Plant) & ស៊្បី (Cyro)







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#### Email: info@construction-property.com

### EVENT CALENDAR | CAMBODIA 2019

### **Jun 2019**

#### **Cambodia Architect & Decor 2019**

**06 - 08** 9:00am - 6:00pm Cambodia Architect & Decor is the industry platform for education, knowledge exchange and sharing as well as the best source for building materials, interior design, furniture and decor. A must visit for Cambodia architect, design and construction industry.Cambodia Architect & Decor 2019 scheduled to stage on 6-8 June 2019 at Diamond Island Convention & Exhibition Center, Phnom Penh.

Location : Diamond Island Exhibition Center

**Organiser**: ICVeX Company Limited

### Sep 2019

#### Cambodia Constructors Association Sumiliand Line 2019

**18 - 20** 8:30am - 5:30pm CAMBUILD 2019 – Cambodia's Biggest International Building, Construction and M&E Exhibition is back for its 9th edition from 18-20 September 2019 at the Diamond Island Exhibition & Convention Centre (DIECC), Phnom Penh to meet the Kingdom's growing demand for innovative technology, equipment and supplies in line with the building and construction sector's rapid expansion.

Location : Diamond Island Exhibition Center

Organiser: AMB Tarsus Events Group

### **Dec 2019**

#### Cambodia C**Cashh**uthr **SC**as**ticietion Summit a. Expo 2019**

**05 - 07** 9:00am - 6:00pm The 8th Cambodia Constructors Association Summit & Construction Industry Expo is scheduled for 05 Dec - 07 Dec, 2019 at the Diamond Island Exhibition and Convention Center and will bring together professionals from the construction industry as well as government officials. The expo will feature some 300 booths + and showcase a wide range of materials and services from building.

Location : Diamond Island Exhibition Center

Organiser: Cambodia Contractors Association









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#### 08-10 May 2019

#### **SECUTECH 2019**

Location: Taipei, Taiwan

- Organiser: Messe Frankfurt New
- Era Business Media Ltd
- Tel +86 2362925058
- kirstin.wu@newera.messefrank-
- furt.com www.secutech.tw.messefrankfurt.
- com/taipei/en/contact.html

#### Location: Taipei, Taiwan Organiser: Messe Frankfurt New

SMABIOT 2019

08-10 May 2019

Era Business Media Ltd Tel +886 2 8729 1099 jerry.wu@newera.messefrankfurt. com

smahome.tw.messefrankfurt.com/ taipei/en.html

### 27-29<u>Jun 2019</u>

#### **BMAM EXPO ASIA 2019**

Location: Bangkok, Thailand Organiser: IMPACT Exhibition Management Co., Ltd

Tel +66 (0) 2833 5111

www.bmamexpoasia.com

info@bmamexpoasia.com

#### www.bmamexpoasia.com

### 27-29 Jun 2019

#### **LED EXPO THAILAND 2019**

Location: Adelaide Event & Exhibition Centre Organiser: Kym Jones Exhibitions & Events Tel +61 08 8297 1688

info@mexexhibits.com www.ledexpothailand.com

# 08-10 May 2019

Tel : 011 444 135. 077 937 973

#### TAIWAN INT'L LIGHTING Show 2019

Location: Taipei, Taiwan Organiser: smart design rediant lifeTel +02-2999-7739 tils@taitra.org.tw www.tils.com.tw/zh\_TW

03-06 Jul 2019

Location: Kuala Lumpur,

Organiser: CIS Network Sdn Bhd

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& EM EXPC

**ARCHIDEX 2019** 

Tel +6016 233 2773

info@archidex.com.my

www.archidex.com.my

Malavsia

# 10-12 May 2019

#### **BMCHINA 2019**

- Location: Chongqing International Convention & Exhibition Center Organiser: Levent Expo - Chongqing Leven Exhibition Co., Ltd. Tel +86 2362925058 cnfair@163.com
- www.bmchina.org/en/

#### 05-07 Jul 2019

#### MASTER BUILDERS BUILD-ING & HI SHOW 2019

Location: Adelaide Event & Exhibition Centre Organiser: Kym Jones Exhibitions & Events Tel +61 08 8297 1688 info@kjex.com.au www.kjex.com.au



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#### 02-04 Jul 2019

#### **INTERPOL WORLD 2019**

Location: Singapore Organiser: Ministry of Home Affairs Tel +65 6389 6613 layeng.see@interpol-world.comwww.interpol-world.com

#### 17-20 Jul 2019

#### SLJJ 2019

Location: Xinjiang International Convention & Exhibition Centre Organiser: Zhenwei Exhibition Group Tel +86 991 2319149 yuna@zhenweiexpo.com www.zhenweiexpo.com

#### 05-07 Sep 2019

#### **CONCRETE ASIA 2019**

Location: Bangkok, Thailand Organiser: IMPACT Exhibition Management Co., Ltd Tel +662-833-5214 info@concrete-asia.com www.concrete-asia.com

#### 04-07 SET 2019

#### **BICES 2019**

Location: Beijing, China Organiser: China Construction Machinery Co., Ltd Tel +0086 (0) 13910939815 bob.ban@e-bices.org www.e-bices.org/engdefault.aspx

#### 05-07 SET 2019

com

#### **INTERMAT ASEAN 2019**

Location: Bangkok, Thailand Organiser: comexposium Tel +662-833-5315 info@asean.intermatconstruction. com www.asean.intermatconstruction.

### 09-12 Sep 2019

#### **BUILDING FACADE & FIX-TURES INDONESIA 2019**

Location: Jakarta, Indonesia Organiser: wakeni.com Tel +62 21 5366 0804 info@buildingfacadefixtures.comwww.buildingfacadefixtures.com

### 09-12 Oct 2019

#### KITCHEN + BATHROOM Indonesia 2019

Location: Jakarta, Indonesia Organiser:wakeni.com Tel +62 21 5366 0804 info@buildingfacadefixtures.com www.kitchenbathroomindonesia. com

### 17-20 Oct 2019

#### REKA INTERIORS EXHIBI-Tion 2019

Location: Kuala Lumpur, Malaysia Organiser:Expanding Horizons Tel +6016 233 2773 info@rixmalaysia.com www.rixmalaysia.com



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Erical: info@mbomonebuild.com WWW mbomonebuild.com

MBAM

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\$1,300,000

ID: SCD0173

ID: SCD0181

Land area: 510 sq.m, Building area: 8.5m x 16m, Floor : 4, Room : 6, Sangkat Phnom Penh Thmey, Khan Sen Sok , Phnom Penh City.



\$520 / sq.m

ID: L000445

Land area: 51m x 98m, Sangkat Phnom Penh thmey, Khan Sen Sok, Phnom Penh City.



\$220,000

ID: L000496

Land area: 523 sqm Sangkat Samraong Kraom, Khan Por Sen Chey, Phnom Penh City.



\$2,000,000

Land area: 4,068 sq.m, Building area: 20m x 30m , Room: 9, Floor: 2, Sangkat Kampong Kandal, Krong Kampot.



Land area: 10m x 21m, Rooms: 3,

Sangkat Phnom Penh Thmey,

\$147,000

Khan Sen Sok,

Phnom Penh City.

ID: L000452

VIIIa For Sale

\$2,500,000

ID: L000426

Land area: 20m x 40m, Building area: 18m x 17m , Rooms: 5, Sangkat Boeung Kak II, Khan Toul Kork, Phnom Penh City.



\$440 / sa.m

Land area: 1,791 sq.m, Sangkat Kouk Roka, Khan Prek Pnov, Phnom Penh City.



Land area: 8.4 m x 21 m , Sangkat Phnom Penh Thmey, Khan Sen Sok , Phnom Penh City.



**\$1,800 / sq.m** ID: L000467

Land area: 30m x 60m, Sangkat 3, Preah Sihanouk.



ID: L000494

123 BBO 995 Info@keyrealeviate.com.idt 116 999 519 @ www.keyrealeviate.com.idt 15 4446, Street 266, Sanglet Beaug Kipt II, Klum Tiel Kolt, Pinem Park.

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\$650.000

ID: SCD0110

Land area: 16m x 23.5m, Building area: 13m x 15.3m, Rooms: 8, Sangkat Khmuonh, Khan Sen Sok, Phnom Penh City.



\$630.000

ID: L000490

Land size: 615 sq.m, Sangkat Phnom penh Thmey, Khan Sen Sok, Phnom Penh City



\$6.000 / Month

ID: L000227

Land area: 11m x 23m Building area: 9m x 23m Floor: 3.5, Sangkat Toul Sangke, Khan Russeykeo, Phnom Penh City.



\$2.500 / sa.m

Land size : 25m x 65m, Sangkat Bouengkak 1, Khan Toul Kork, Phnom Penh City.



\$5.000 / Month

ID: L000352

Land area: 600 sq.m, Building area: 20m x 30m, Room: 7, Floor: 2, Sangkat Boueng Kak II, Khan Toul Kork, Phnom Penh City



\$550.000

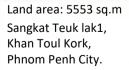
ID: SVR0023

Land Area: 18m x 22,5m Building Area: 13m x 17m, Sangkat Kork Khleang, Khan Sen Sok, Phnom Penh City.



\$5.000 / sa.m

ID: L000480





Land Size : 16 m x 23 m, Building size: 9.5m x 12.5m, Room: 7, Sangkat BeuongKak 2, Khan Toul Kork, Phnom Penh City.



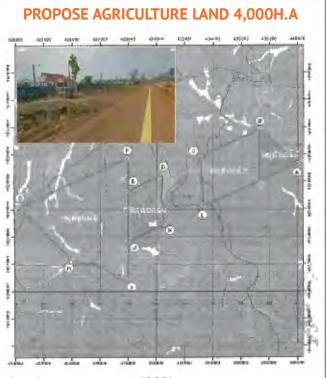
\$126.000

ID: L000502

Land area: 6.5m x 14m, Room: 3, Building area: 5m x 9m Sangkat Phnom Penh Thmy, Khan Sen Sok, Phnom Penh City.



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- បន្ទប់គែង ៥ បន្ទប់ទឹក ៦
- ទីតាំងផ្លូវសឡា 371 (Along 371 Sorlar Road)
- ទីតាំងល្អសម្រាប់អាជីវកម្មខ្នាត តូច ឬហាងលក់ដូ (Good location for small business or retail.

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- ទីតាំងក្នុងប្លុករតនាផ្លាហ្សា២ (Located in Rattana Plaza II)
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#### FOR SALE

Price: \$1000/m<sup>2</sup> Land Size: 2.153ha

- · Location: Otres hill with the seaview
- · Best for resort hotel and casino.

Tel: 066 611 168 / 077 566 888

### FOR SALE

Bathroom: 4

Location: KTK

Price: \$28/m<sup>2</sup>

- Land Size: 168 h.a
- Location: Near Kang Keng Airport, Sihonoukville Province iust about 5mn drive.
- · Best for resort development, factory, and hownhouse city construction.

Tel: 066 611 168 / 077 566 888













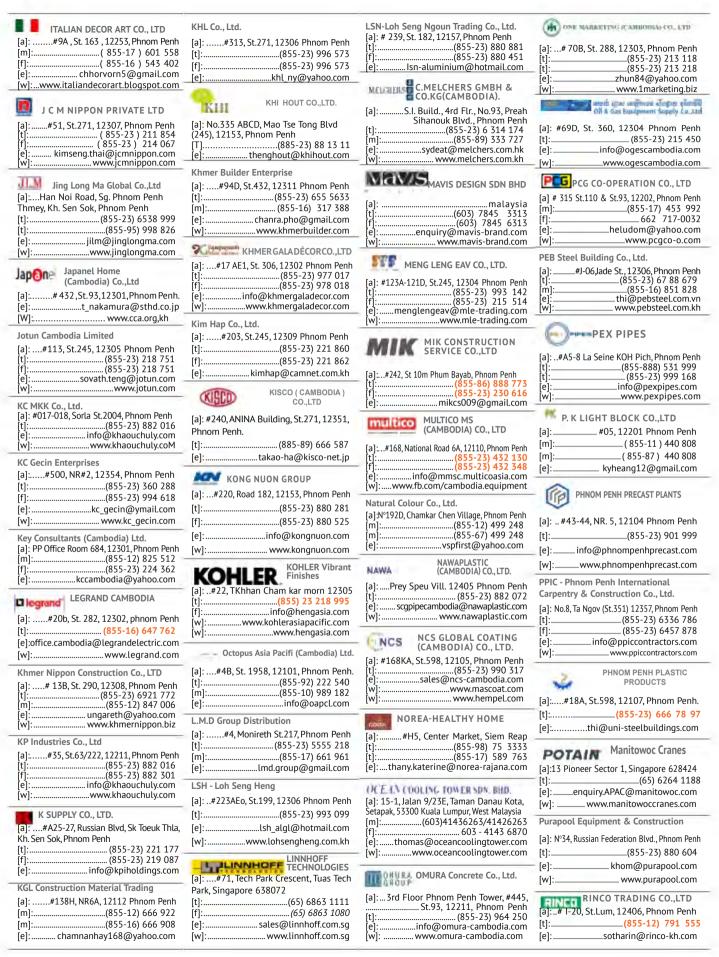


Cade Group Cambodia Company Ltd. [a]:#27, St.5BT, Phnom Penh	CSA - Chea Sakal Aphivath Co., Ltd. [a]:	Eng Kaing Development Corporation [a]:#223, St.182, Phnom Penh [t]:	PROFESSION ENGINEER PLUS CO.,LTD(PEP)
[t]:(855-23) 996 485 [f]:(855-23) 996 485	[e]: cheasakal.csa@gmail.com CKCD TIMBERS WOODS ARCHITECTS AND DECOR CO., LTD	[m]:(855-11) 561 168	[a]:#5B St. 271, Sk. Teuk Th Kh. Sen Sok, Phnom Per [t]:
[e]:cade_group@yahoo.com Camatec Engineering & Construction	[a]: No. 51, Street Hanoi (1019), 12101, Phnom Penh, Cambodia. [t]:(855-23) 990 214	TRADING CO., LTD. [a]:#68, St. 598, 12101 Phnom Penh	[f]:
[a]:#539Eo, St.128, Phnom Penh [t]:(855-23) 883 311 [f]:	[f]:(855-23) 990 215 [e]:sky1686@hanwha.com [e]:english.hanwhacorp.co.kr	[t]:(855-23) 51 44 888 [e]:sales@emtcambodia.com [w]:www.emtcambodia.com	Hari Hara Construction & Decor Group [a]:#30, St. 178, 12206 Phnom Per [t]:
[e]:info@camatec.com.kh [w]:www.camatec.com.kh CamboBuild Construction Chemical Co., Ltd.	Daiho Corporation [a]:#64ZA, St.360, 12302 Phnom Penh	[a]:Sathorn Square Floor 27,	[t]:(855-12) 221 5 [m]:(855-12) 222 5 [e]:hariharagroup@gmail.co
[a]: #31B, St.271, Kh. Sen Sok, Phnom Penh [t]:(855-23) 882 868 [f]:(855-23) 882 858 [e]:general@cambobuild.com	[t]:	[t]:Silom, 10500, Bangkok, Thailand [t]:(66) 2 108 1565 to 66 [e]:nakajima@let.co.th [w]:www.endo-lighting.com	Hazama Corporation [a]:#313 (Cambodiana), St. Sisowat [t]:
W:www.cambobuild.com	CONSTRUCTION CO.,LTD [a]:	EQ ARCHITECTS & CONSTRUCTION CO.,LTD [a]#116, St.113, 12158 Phnom Penh	ET&S Engineering Import Export
[a]: #03, St. 1003, 12101 Phnom Penh [t]:	[f]:( 855-23 ) 427 788 [e]:dpcgroup@online.com.kh [w]:www.dpcc.com.kh	[t]:	[a]:# 233, St. 42P, 12101 ,Phnom Pei [t]:(855-23) 66 88 74 [m]:(855-16) 928 929 / 12 909 00
[m]:	David Construction & Import Export Co., Ltd. [a]:	[a]:#190, St.336 & 255, Phnom Penh [t]:	[e]:info@etscambo.cc [w]:www.etscambo.cc
Camcal Co., Ltd. [a]:#78, St.360, 12308 Phnom Penh	[m]:(855-12) 838 814 [e]:virakbothhuon@yahoo.com DEG - Dynamic E Group Ltd.	[w]:www.iknow.com.kh/epdecor	HSC Décor Center [a]: # 37ABCD, Russian Blvd, 12250, Phnom Pe [t]:
[t]:(855-23) 993 499 [f]:(855-23) 993 488 [e]:kkanzaki@online.com.kh	[a]: #18ABC, St.110, 12155 Phnom Penh [t]:(855-23) 992 299 [f]:	# 675 A, St, 60 K, Tangoun Village, 12406, Phnom Penh, Cambodia. [t]:	[f]:
(a):#20, St. 554, 12151 Phnom Penh	[w]:www.deg.com.kh DBD Engineering Co., Ltd. [a]:#C45, St.369, 12101 Phnom Penh	[w]:www.ecoaec.com G Holdings Ccompany Ltd.	HUA CHUANXIN INTERNATION CONSTRUCTION CO.,LTD [a]: # C10, St.112, Sk. Chamch
[t]:	[t]:(855-23) 966 006 [f]:	[a]:#12, St.392, Phnom Penh [t]:(855-23) 214 421 [f]:(855-23) 214 421 [f]:(855-23) 214 421 [e]:(855-23) 214 421 [e]:(85-23) 214 421 421 421 421 421 421 421 421 421	Kh.         Posen         Chey,         Phnom         Pe           [t]:
CH STEEL WIRE INDUSTRIES ( CAMBODIA ) CO.,LTD.	[w]:www.dbdengineering.com DNG Group [a]:#15B, St. 105 & 198, Phnom Penh	GREEN LAKE CO.,LTDD [a]:#189, Road Samdech Chea Sim, Chres Village, 12101, Phnom Penh	[a]:#41, St.588, 12152, Phnom Pe [t]:(855-23) 884 2 [f]:(855-23) 987 9
[a]: Lot No. P2-073, National Road 4, PPSEZ, Sangkat Kantouk, Khan Porsenchey, Phnom Penh, Cambodia.	[t]:(855-23) 215 481 [f]:(855-23) 215 482 [e]:dng11111@yahoo.com	[t]:	[e]:mail@ili-consult.co [w]:www.ili-consult.co
[t]:	Double Decor [a]:#7C, St.289, Phnom Penh [t]:	[a]:#16, St.1954, 12101, Phoom Penh [t]:#16, St.1954, 12101, Phoom Penh	[a]: #85, Sothearos (St.3), 12301, Phnom Pe [t]:(855-23) 220 8 [e]:info@ichingdecor.co
CMED CMED CONSTRUCTION CO., LTD	[m]:	[m]:	[w]:www.ichingdecore.co
[a]: #252-253, Corner Street 400, Beoung Keng Kang I, Chamkamorn, Phnom Penh. [t]:	DP - Decor Plaza Import Export Co., Ltd. [a]: #148Eo, St.245, 12311 Phnom Penh [t](855-23) 213 121 [f]	GS Engineering & Construction [a]:#132, St. 3, IFC Bld., Phnom Penh [t]:(855-23) 216 016 [f]:(855-23) 216 113 Ext. 521	[a]:#195-201, St. 217, 12156 Phnom Pe [t]:(855-23) 881 1 [f]:(855-23) 885 3
CHINA SINOMACH SOUEAST I DIM MACHINERY (CAMBODIA) 东南机械 CO.,LTD	Duong Heng Enterprise Construction [a]: #92, St.110, 12156 Phnom Penh [m]:(855-12) 846 551	Guang Hong Iron Group Co., Ltd. [a]:#118-120Eo,St.245,12310,PhnomPenh [t]:(855-23) 219 078 [m]:	[e]:sales@isisteel.com. [w]:www.isisteel.com. [international construction solu cRANES (CAMBODIA) CO.LTD.
[a]: #142, NR4,lom, Sangkat Kontok, Khan Posenchey, Phnom Penh [t]:	[m]:(855-12) 320 888	[e]:	[a]: B-Ray Tower ( 8th Floor ), No.1 Norodom Blvd, 12301, Phnom Penh
tj:	[a]: # 138, St51. 12302, Phnom Penh [t]:	[a]: #382, Street 271,12102 Phnom Penh [t]:(855-23) 99 09 99 [e]:polly@grandhome.asia	[t]:
a]:#8b, Down Town Road #7, 12405, Phnom Penh	EM Construction Import Export Co., Ltd. [a]: #85. St. 344. Phnom Penh	[w]:www.grandhome.asia	KACE - Khmer Associates Consulting Enginee [a]:#125B, St.204, Phnom Pe [t]:
(t]:	[t]:(855-23) 969 888 [f]:(855-23) 969 666 [e]:info@emc.com.kh [w]:www.emc.com.kh	[a]: No.201, St. 217, 12160, Phnom Penh. [t]:	[e]:kaceconsult@gmail.co [w]:www.kaceconsult.co
<b>CGN Group Co., Ltd.</b> [a]:#Villa 12, St.426, Phnom Penh	E.M CONSTRUCTION IMPORT EXPORT CO., LTD [a]:	[w]:www.gcs.com.kh Home Design Furniture [a]:#259 Youtapol Khemarak Phomin	KANG HWA E & C (CAMBODIA) CO.,LTD. [a]# 25 Eo, St. 466, 12301, Phnom Pe
[m]:(855-97) 950 1111 [m]:(855-13) 434 343	[t]:	[a]:#259 Youtapol Knemarak Phomin (St.271), corner os St.183, 12306, Phnom Penh [t]:(855-23) 210 502	[t]:( 855-23) 991 6 [e]:info@kanghwaenc.co

Kingsmen C.M.T.I. (Cambodia)	LS Construction Pte. Ltd.	NOVARE DESIGN	Seaboard Cambodian Development
Co.,Ltd.	[a]:#88, St. Lum, 12406 Phnom Penh	INTERNATIONAL Ltd	Construction Co., Ltd.
[a]: #163, St. 1015, 12101 Phnom Penh	[t]:(855-23) 863 333		[a]:#PK16, NR4, Phnom Penh
[t]:	[f]:(855-23) 863 335	[a]:#445 (Phnom Penh Tower), St. 93 , 12258	[t]:(855-23) 366 342
[f]:	[e]:lscpl@online.com	[t]:	[f]:(855-23) 368 171
[e]:info@kingsmen-cambodia.com	[w]:www.lscambodia.com	[m]:	[e]:sopanha.soth@yahoo.com
[w]:www.kingsmen-cambodia.com		[e]:	
[wjwww.kingsmen-camboula.com	LYCHHUONG CONSTRUCTION	[w]:www.novaredesign.com	Sea Union Construction Cambodia Co., Ltd.
KCE - Keurt Construction Enterprise	& IMPORT EXPORT CO., LTD.	NKTECH	[a]:#199, St.217, Phnom Penh
	[a]: #21, St. 334⊥57, 12302 Phnom Penh		[t]:(855-23) 995 100
[a]:#39, St.353, Phnom Penh	[t]:(855-23) 220 525 [f]:(855-23) 211 788	[a]:#19LB, St. 271, 12160, Phnom Penh	[f]:(855-23) 424 083
[m]:(855-16) 446 384	[e]:info@LCC.com.kh	[t]:	[e]:sea_union@online.com.kh
	[w]:www.LCC.com.kh	[m]:	N - 1 - 1
Khmer Builder Enterprise	[w]	[e]:sovan.hok@nktech-kh.com	SENG ENTERPRISES CO., LTD.
[a]:#94D, St.432, Phnom Penh	Ly Design Engineering (Cambodia) Ltd.	[w]:www.nktech-kh.com	[a]:#138, St.51, 12302 Phnom Penh
[t]:(855-23) 655 5633	[a]:#16, St. 202, 12153 Phnom Penh		
[e]: chanra.pho@gmail.com	[m]:(855-12) 600 765	OVERSEAS CAMBODIA	[t]:(855-23) 215 342
[w]:www.khmer-builder.com	[e]:lydec@lydec.fr	INVESTMENT CORPORATION	[f]:(855-23) 212 267
	[w]:www.lydec.fr		[e]:admin@seng-enterprise.com.kh
KHMERGALADÉCORCO.,LTD		[a]:#315 St.93⊥110, 12202 Phnom Penh	[w]:www.seng-enterprise.com
[a]:#17AE1, St.306, 12302 Phnom Penh	MAXK Dsign Co., Ltd.	[t]:(855-23) 868 222	SMART-ACON TRADING CO.,LTD
[t]:	[a]:.#9-11, Platinum (St.), 12306, Phnom Penh	[f]:(855-23) 427 064	SMART-ACON TRADING CO., LTD
[f]:(855-23) 978 018	[m]:	[e]:	[a]:#658B, St. 271, 12307, Phnom Penh
[e]:info@khmergaladecor.com	[e]:admin@maxkdsign.com	[w]:www.ocic.com.kh	[m]:(855-12) 812 841
[w]:www.khmergaladecor.com	[w]:www.maxkdsign.com	Pang Luon (Pranet) Imp-Exp & Con.	[t]:(855-23) 950 338
			[e]:meng@smart-acon.com
Khaou Chuly - MKK Co., Ltd	MAXTRAD	[a]: N°408ABC, Preah Monivong St.93, Phnom Penh	[w]:www.smart-acon.com
[a]:#0117-0118, St.2004, Phnom Penh	Developing Business & Nation	[t]:(855-23) 212 578 [f]: (855-23) 212 678	
	[a]:#1B, St. 1958B, Phnom Penh	[f]:(855-23) 212 678 [e]:luontean.lee@gmail.com	Sok Enterprise Co., Ltd.
[t]:(855-23) 882 016	[t]:	[w]:www.pangluon.com	[a]:#19, St.118, 12204 Phnom Penh
[e]:info@khaouchuly.com		[w]bailgtdon.com	[t]:
[w]:www.khaouchuly.com	[e]:admin@maxtrad.biz	PERFECT DESIGN & CONSTRUCTION (PDC)	
0	[w]:www.maxtrad.biz	ENGINEERING CO., LTD	[e]:info@sokenterprise.com
KHUN SEA	~		[w]:www.smart-acon.com
EVELOPMENT GROUP	MY WINDOWS E & C CO.,LTD	[a]:#72, St.608, 12152 Phnom Penh	Sok Sokha Co., Ltd.
[a]:#217, St.369, 12355, Phnom Penh		[t]: (855-23) 305 051	[a]:#216G, NR. 6, 12100, Phnom Penh
[t]:(855-23) 720 788	[a]:#. 132, St. 271, 12160, Phnom Penh	[e]:info@pdc.com.kh	[t]:
[f]:(855-23) 720 788	[t]:(855-23)666 9996	[w]:www.pdc.com	[f]:(855-23) 430 157
[e]:khun_22@yahoo.com	[e]:info@mywindow.biz		[e]:info@soksokha.com
	[w]:www.mywindow.biz	PROPERTY MANAGEMENT	
Komnit Design Co., Ltd.	MEGA CAMBO CONSTRU-	PROPERTY MANAGEMENT GROUP CO.,LTD	SOMA CONSTRUCTION &
[a]:#184, St. 217, 12306 Phnom Penh	CTION COMPANY LIMITED	[a]:#65, St.111, 12258, Phnom Penh	SOMA CONSTRUCTION & DEVELOPMENT CO., LTD.
[t]:(855-23) 884 883	[a]: Canacity Industry Garden, St.	[t]: (855-23) 210 125	[a]:# 2C, St.120, 12209 Phnom Penh
[f]:(855-23) 884 883	Veng Sreng, 12405, Phnom Penh	[f]: (855-66) 669 397	[t]:(855-23) 227 989
[e]:kuyleangky007@yahoo.com	5 5.	[e]: info@pmgkh.com	[f]:(855-23) 227 979
	[t]:(855-23) 686 0 511	[w]:www.mekongonline.asia	[e]:info@smcd.com.kh
LILICO STEEL CO.,LTD	[f]:(855-23) 430 686		[w]:www.smcd-construction.com.kh
[a]#444, Blvd:271, 12306, Phnom Penh	[e]: charles vann@canadiabank.com.kh	PCGEC ENGINEERING AND CONSTRUCTION CO.,LTD	
[t]:(855-23) 67 900 79	[w]:www.canadiabank.com.kh		Space Design
[f]:	Normal A	[a] No. 315 Str.110, 12202, Phnom Penh	[a]:#354B, St.93, 12302 Phnom Penh
[e]:lilicogroup@yahoo.com	MONG RETHTHY GROUPCO., LTD.	[m]:(855-23)963124/125/126	[t]:
[w]:www.lilicogroup.com		[f]:(855-23)963122	
	[a]:#152S, St. 41, 12301, Phnom Penh	[e]:cmkh@thecorpgrp.com	[e]:spacedesign_kh@yahoo.com
Kuy Leang Ky Construction Trading Group	[t]:(855-23) 211 065	[w]:www.thecorpgrp.com	
[a]:# 2Eo, St. 516, Phnom Penh	[f]:(855-23) 216 496	and a set of the set o	SPECO SPECO
[t]:	[e]:mrtgroup@mongreththy.com	STAS PRES	[a]: #315 Canadia Tower (Floor-18th),
[f]:(855-23) 884 883	[w]:www.mongreththy.com	[a]: #333B, Monivong Blvd, 12257, Phnom Penh	St. 931110, 12202, Phnom Penh
[e]:kuyleangky007@yahoo.com	L. J. Martin Ma	[m]:	[t]:
	MUHIBBAH ENGINEERING	[m]:	[e]:teamkhmer@gmail.com
LAND & HOUSES ( CAMBODIA ) CONSTRUCTION CO.,LTD.	(CAMBODIA) CO., LTD.	[e]:prayut@prayut.com	[w]:www.speco.co.kr
		[w]:www.prayut.com	
[a]#14, St.548, 12151, Phnom Penh.	[a]:#175, St. 339, 12151, Phnom Penh		Standard Construction & Engineering
[t]:(885-92) 888 982	[t]: (855-23) 884 093	Royal Construction Group (Cambodia)	[a]:#89, St. Machine Teuk, Phnom Penh
[e]:hengvuthy45@gmail.com	[f]:	[a]: St.2004, Northbridge Com. Phnom Penh	[t]:(855-23) 722 006
		[t]:(855-23) 886 058	[f]:(855-23) 722 007
L.B.L INTERNATIONAL	[e]:kh.mec@muhibbah.com.kh	[e]:info@northbridge.com.kh	[e]:yensrorn@sce.com.kh
-	[w]:bbah.com	[w]:www.northbridge.com.kh	
[a]:#34, St. 3, 12207, Phnom Penh		Ruiher Asia Construction Holding Group	Sterling Project Management
[t]:(855-23) 722 532	Minebea MINEBEA ( CAMBODIA ) CO.,LTD.	2 1	[a]:#315 (Canadia Tower), St.93, Phnom Penh
[f]:(855-23) 214 272	The second state of the se	[a]: Nº147, St.245, 12160 Phnom Penh	[t]:(855-23) 426 045
[e]:lbl.international@lbl-group.com	[a]: Phnom Penh Special Economixc Zone,	[m]:	[f]:(855-23) 426 047
[w]:www.lbl-group.com	National Road 4, Sangkat Phleung Chhes	[e]:chenpanhe@hotmail.com	[e]:info@sterling-cambodia.com
Liv Construction Import Export Co., Ltd.	Rotes, Khan Posenchey, Phnom Penh,		[w]:www.sterling-cambodia.com
	[t]:	Sadiq International Co., Ltd.	
[a]:#53, St.125, Phnom Penh	[e]: tshiozaki@minebea.com.kh	[a]: №22A, St.110, Phnom Penh	STL - Soil Testing Laboratory Co., Ltd.
[t]:(855-23) 213 545		[t]:(855-23) 996 612	[a]:#368, St. Lum, 12102 Phnom Penh
[f]:(855-23) 214 535		[f]:(855-23) 996 460	[m]:(855-12) 527 279
[w]:www.liv-construction.com	NIKKAM CONSTRUCTION	[e]: info@sadiqinternational.com	[e]:stl368@yahoo.com
Live Wire Entertainment & Events	[_]· # Z5 Z7C+ 01/		
[a]: St. 245, Regency Complex C,	[a]:# 35-37St. 214,	SBK Research & Development	STS (Cambodia) Co., Ltd.
Suite 33A/168, 12306, Phnom Penh	CBM BlD., 1st Floor, 12211, Phnom Penh	[a]:#334B, St.182, Phnom Penh	[a]:#52, St. 70, 12201 Phnom Penh
[m]:	[t]:(855-23) 221 545	[t]:(855-61) 338 888	[t]:(855-23) 722 276
[e]:info@livere-ent.biz	[e]:y.go@triasiagroup.com	[e]:sbkresearch@online.com.kh	[e]:sary@engineer.com
		[w]:www.sbkdevelopment.com.kh	[w]:www.stscambodia.com.kh
[w]:www.livere-ent.biz	[w]:www.triasiagroup.com		

Swee Quarry (Cambodia) Co., Ltd. [a]:#105, St. Tomnup Kopsrove, Phnom Penh [t]:(855-23) 355 016 [f]:(855-23) 355 018	YUN XIANG GLOBAL CONSTRUCTION CO.,LTD [a]:#C43, St.11, Sangkat Toek Thlar, Khan Sen Sok, Phnom Penh [t]:	ADVANCED PROFESSIONAL ENGINEERING [a]:#14, St. 371, 12351 Phnom Penh [t]:	BSCIENTIFIC INSTRUMENT CO., LTD           [a]:#183A St. 132, 12156 Phnom Pent           [m]:
[e]:swee_admin@online.com.kh	[t]:(855-96) 3986 283 [e]:happystep2003@yahoo.com	[e]:info@apegroups.com [w]:www.manitowoc.com	[e]:info@bsi-kh.cor [w]:www.bsi-kh.cor
[a]: #18 St.598, 12104, Phnom Penh. [t]:	ZAMIL STEEL BUILDINGS VIETNAM CO.,LTD [a]:#17, St.334, 12302, Phnom Penh [t]:(855-23) 220 140 [f]:(855-23) 220 140 [e]:	Aruna Technology Ltd. [a]: N°417Eo, Sisovath Quay, Phnom Penh [t]:	C & Yookung Co., Ltd. [a]:
[a]:#N0.67A-67B,St.1003,Phnom Penh [t]:	Construction Equipment and Materials Suppliers	Asian Construction Equipment [a]:#11Eo, St.150, Phnom Penh [m]:	[a]:# 17, St. 306, 12302, Phnom Pen [t]:
[a]:#80, St.273, 12104, Phnom Penh [t]:	Listing	Associated Concrete Products (Cambodia) Pte., Ltd. [a]: NR4 (Km 22), Bek Chan, Angsnoul [m]:	Cam Roof [a]:#5, Russie Blvd., Phnom Pen [t]:
TCM Engineering Company Ltd. [a]:,#153, St. 160, 12157 Phnom Penh [t]:	[a]:#124, St. 3, 12301, Phnom Penh [t]	Azza Decor [a]:#40, Mongkol Lem St.228, Phnom Penh [m]:	Cambodia Marble & Granite [a]: #3A, St. Chea Sim, 12100, Phnom Pen [m]:
Trang Construction Co., Ltd.         [a]:Phsar Kralanh, Sk. Kork Chak, Siem Reap         [m]:	A-BEC ENTERPRISES CO., LTD. [a]:	Blue Hill Engineering Service Co., Ltd.           [a]:#88, Road 338, 12308 Phnom Penh           [m]:	CAMKO PILE & PLUS ENTERPRISES CO., LTD. [a]: #7Eo, St.180, 12211, Phnom Penl [m]:
[a]:No1, St. 21B, Kandal Province [m]:(885-88) 789 5555 [m]:(885-96) 789 5555 [e]:tpbtvinfo@yahoo.com	AAP GROUP CO., LTD. [a]: #A11-A13, St. 271, 12306, Phnom Penh [m]:	BMB - Best Music Brand           [a]:Sovanna super market, 4th floor,           (Store C4.17-19) Phnom Penh           [m]:	[w]:www.piting.com.k CAMBODIAN CHEMICAL SUPPLY CO., LTD. [a]: #1001, St.14B, , 12102, Phnom Pen [t]:
(a]: # 130, Steet 245, 12310,Phnom Penh. [t]:	[w]:www.aapgroup.com.kh A.C.M.E - Advanced Construction Materials & Engineering Co., Ltd	[e]:bmb@ngyheng.com.kh [w]:bmb.com BMSC - Business Machines & Supplies Center	[f]: (855-23) 885 65 [e]:soumsambath@ymail.cor [w]:www.cam-paint.cor
W]:www.ecoaec.com VENTURE (CAMBODIA) PTE LTD [a]:#11, St. 554, 12152 Phnom Penh [t]:	[a]:#276H, NR6A, Phnom Penh [t]:	[a]:#138BC, St.110, Phnom Penh [t]:	CBMS TRADING CO., LTD [a]:#447, St. 1986, 12101, Phnom Pen [t]:
<ul> <li>[f]:</li></ul>	ATAD STEEL STRUCTURE CORPORATION           [a]:#B62, St.199, 12306 Phnom Penh           [m]:(855-88) 333 6899/+84-906 883           [t]:	BMB Steel & Joint Stock Company           [a]:#G16,St. 271, Phnom Penh           [t]:#G16,St. 271, Phnom Penh           [t]:	[W]:
[a]: #12AB, St. 348, 12304, Phnom Penh [m]:(855-92) 269 292 [f]:	ADVANCED TECHNICAL SUPPLIES CO., LTD [a]:# 19, St. 209, 12306, Phnom Penh [t]:(855-23) 222 411 [m]:	[a]:#33C, St.598, Phnom Penh           [t]:	Cellop International Co., Ltd.           [a]:#44B, St.251, Phnom Pen           [t]:
e]:sivkheang.eung@gmail.com VRK Corporation Co.,Ltd a]:#55 D ,St. 70 ,12201, Phnom Penh t]:	ADTECH SOLUTIONS           [a]:#61, St. 103, 12305, Phnom Penh           [t]:	[a]:#139, Russian Federation Blvd, 12405 [t]:(855-23) 866 628 / 866 638 [f]:	[a]:#178, NR. 5, 12104 Phnom Pen [t]:(855-23) 427 02 [f]:(855-23) 427 02 [f]:(855-23) 426 07 [e]:(855-23) 426 07 [e]:(855-23) 426 07 [e]:
<ul> <li>[e]:info@vrkcorporation.com</li> <li>[w]:www.vrkcorporation.com</li> <li>W Design</li> <li>[a]:#363, St.128, 12155 Phnom Penh</li> <li>[t]:(855-23) 300 392</li> <li>[e]:contact.waterdesign@gmail.com</li> </ul>	ADVANCED POWER ENERGY SOLUTIONS (CAMBODIA) CO., LTD [a]:#138, St. 51.L294, 12302 Phnom Penh [m]:	BRANCH OF SCHNEIDERELECTRIC OVERSEAS ASIA PTE.LTD.           [a]: PP Tower(21F) St.93, 12258 Phnom Penh [t]:	CHAMROEN & VANLY CO.,LTD           [a]:#L1, St.Chroy Changva, 12110 Phnom Per           [t]:

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