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Message from the
*CHAIRMAN of the
Cambodia Constructors Association (CCA)*



As chairman of the Cambodia Constructors Association (CCA), I am honoured to deliver a message to all our readers of Construction and Property Magazine, especially those at construction and property-related firms and institutions. I have been very heartened to witness the dynamic growth of Cambodia's construction sector, evidenced by the construction of satellite cities, modern skyscrapers, residential blocks, condos, commercial buildings, modern shopping centers, office buildings, and international standard hotels.

This has happened in large part due to the confidence both local and international investors have in the political and economic stability in the Kingdom under the wise leadership of **Samdach Akka Moha Sena Padei Techo Hun Sen**, the country's prime minister.

The government considers the construction sector to be one of the nation's economic pillars, and has allowed CCA to aid in the sector's development to bring it in line with its development goals and to boost construction standards, especially during the process of ASEAN economic integration. These efforts will help Cambodia conform to ASEAN's overarching goal of "One Community, One Destiny."

CCA is a non-profit association registered in full compliance with the laws of the Kingdom of Cambodia. In order to carry out government policy and cement the private sector's role as the nation's economic driver, CCA does all it can to help ensure the construction industry is reliable, productive, accountable and can compete effectively in local and international markets. Moreover, CCA continually seeks ways to provide benefits to its members and help bring each up to international standards of quality and classification.

Lastly, on behalf of all the members of the Cambodia Constructors Association, I hope and believe that construction and property-related companies operating in Cambodia will register for CCA membership to join our ongoing drive to develop the country, implement policies laid out by the Royal Government and those put in place recommended by ASEAN to help us secure a bright, prosperous future.

Thank you.



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Contents

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CONSTRUCTION FOCUS

- 22 International - Local in Briefs
- 30 S. Korea Grants Cambodia US\$700 Million Loan for 10 Development Projects...
- 30 Government to Prioritise Chroy Changvar - Svay Chrum Bridge with US\$700m S. Korea Loan
- 32 Construction Law Will Encourage More Responsibility and Trust in Real Estate Investment
- 34 Than's Holding Taken Over Home Access
- 35 Government to Transform Sihanoukville to Be a Second Shenzhen
- 36 IKO Sales International: a solid choice
- 38 Cambodia Construction Sector to Slow Down in 2020 Say Experts
- 40 Client Alert: Cambodia's New Law on Construction
- 42 The Basics of Concrete
- 44 Progress and Continuing Work in Transportation In Cambodia 2020
- 46 Cambodia's First Oil Production Closer to Reality, Expected to Be Mid-2020
- 48 Bentley Systems Issues Call for Nominations for the Year in Infrastructure 2020 Awards
- 50 Phnom Penh Municipality Diary January - February 2020
- 52 MLMUPC Diary January - February 2020
- 53 Ground Broken on New Mlmupc Building in Sen Sok

ASSOCIATION FOCUS


- 56 CCA to Organise Oversea Business Tours for Members
- 57 CCA to join the 49th ACF Council Meeting in Myanmar in April
- 58 Kingdom's Biggest Construction Expo to Return in December

PROPERTY FOCUS

- 62 International - Local in Briefs
- 63 PM Hun Sen: Coronavirus Outbreak Strongly Affects Cambodia's Property Sector
- 67 5th Annual PropertyGuru Cambodia Property Awards follows banner year for Khmer
- 68 Neak Oknha Pung Kheav Sa —the Wise Man Behind the Success of Cambodia's Construction Sector
- 76 CBRE: EBA Withdrawal May Harm Industrial Estates, Retail, and Property Loans
- 78 Expert: EBA Withdrawal, COVID-19 Opportunities for Long-term Investment
- 80 Sihanoukville's Economic Crisis a Painful Adjustment Toward Sustainable Development
- 82 2020 - What and Where to Invest in Real Estate?
- 84 Opportunities in the Declining Residential Market

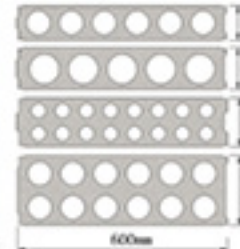
CLASSIFICATIONS


- 87 Events - Local & international
- 88 Listing- Property
- 94 Directory - Company with industry




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From the PUBLISHER

CONSTRUCTION
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THE MAGAZINE FOR THE CONSTRUCTION INDUSTRY

2019 continues to see sustained growth in Cambodia's construction and property industries following the advent of the ASEAN Economic Community. As a result of the AEC and economic growth, Cambodia has seen an increased inflow of overseas investments into these industries.

Published through support from the Cambodia Constructors Association (CCA), Construction & Property Magazine is one of the catalysts to help maximise the benefits of regional integration for Cambodia. This bi-monthly magazine features four main sections comprising interesting topics, empowering messages, useful information and data related to the sectors.

The first section looks at overall developments in construction locally and internationally, including new and ongoing projects and their impact on the nation's economic growth. The second section highlights general information and activities relate to the CCA, whose goal is to promote the construction industry in the kingdom. The third part looks at latest updates on major development in the real estate sector. Lastly, the magazine offers a directory of construction and property firms where readers can find service providers or future business partners.

Now publishing our 43rd Issue (January-February 2020), you will find the latest information and expert analysis on local and regional construction and property projects in our three main sub-sections.

In Construction, we look at how the US\$700 million Korean loan will contribute to the Cambodian government's infrastructure priorities, the positive impact of the construction law in improving trust and responsibility in the sector, the potential of a sector slowdown in 2020, and the announcement by the Ministry of Public Works and Transport of their 2020 infrastructure masterplan.

Our Association section focuses on CCA plans to organise overseas networking business tours for its members, CCA's attendance at the 49th ACF Council Meeting and how excitement is building for the hosting of the Kingdom's largest construction and property expo in December 2020.

In Property news, reporter Khat Leakena has an exclusive interview with Okhna Pung Kheav Se on the secrets of his success with over US\$5 billion invested in Cambodia, we look at the government's efforts to mitigate the impact of the coronavirus on the property sector, and analyse the rapidly changing property sector in Sihanoukville.

Overall, I firmly believe that Construction & Property Magazine serves to help Cambodia's construction and property sectors flourish. Our information and insights help attract foreign investors and business people and help those already here remain well informed about the latest developments in these dynamic, exciting and rapidly expanding sectors.

I would like to take this opportunity to congratulate and thank all of our CCA members, partners and readers and hope that everyone has a successful and prosperous 2020.

Sincerely Yours,
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Malaysian PM Resignation Signals Concern for Infrastructure Projects

The shock resignation of recently-elected Malaysian Prime Minister Mahathir Mohamed has raised concerns over scheduled, though controversial, major infrastructure projects. Among his first actions on becoming prime minister in 2018 was to cancel the Chinese-funded high-speed Singapore-Kuala Lumpur rail line and the MRT 3 Circle Line projects amid concerns about the levels of debt incurred, estimated to be around US\$47 billion.

However, with Mahathir's resignation following the collapse of his party's governing coalition, the fate of the high-cost projects is once again in the balance.

Industry analysts Fitch Solutions issued a warning at the end of February over investor confidence after the resignation of Mahathir and key policymakers, though retained its overall confidence in the construction sector to grow by 3.5% in 2020.



China Completes Stunning Brunei Bridge

The China State Construction Engineering Corporation (CSCEC) announced on 02 January that it had completed its section of the US\$1.7bn Temburong Bridge in Brunei. The stunning bridge will provide a much-needed land link between Bandar Seri Begawan, the capital of the sultanate, and the Temburong district.

Brunei is divided into two areas by the Malaysian state of Sarawak and the 30km bridge and causeway will link the two reducing travel time to just 30 minutes. When opened, it will become the second-longest bridge in Southeast Asia after the 24km Second Penang Bridge in Malaysia.

CSCEC started work on the bridge in October 2015 and required innovative design and fabrication solutions to overcome the harsh and remote environment.



Singapore Awards Contracts for Elevated Rail Line

Singapore's urban transport infrastructure moved toward further expansion in February with the awarding of three contracts for the construction of four stations on the elevated Jurong Region Line (JRL) worth US\$429 million.

The Singapore Land Transport Authority (LTA) awarded the largest of the contracts worth US\$163m to Sembcorp Design and Construction, a subsidiary of Singaporean construction group Chip Eng Seng to build two stations and two viaducts over 1.3km.

Korean engineer Daelim won the bid to design and build the Jurong East station and a 500m viaduct for a price of US\$142m.

The JRL is a 24km elevated rail line connecting the north-west and western areas of the city-state which will eventually have 24 stations when complete in 2027.



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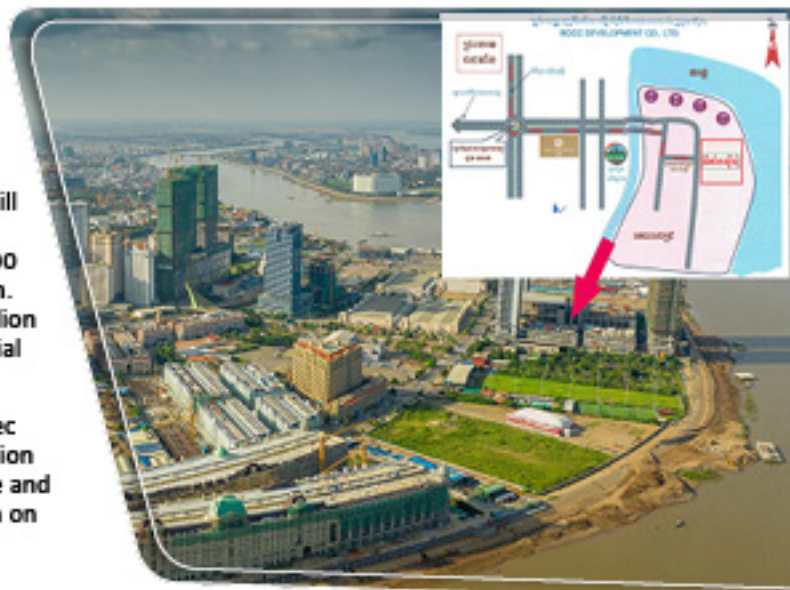
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CDC Approves Investment Projects Worth Close to US\$2 Billion

The Council for the Development of Cambodia (CDC) has approved investment projects in the sectors of energy, retail, tourism, and commercial buildings with a total investment close to US\$2 billion. BOCC Development Co Ltd will invest US\$1,181 million on building a five-star hotel with 500 rooms, building a four-star serviced hotel apartment with 1,600 rooms, and building a commercial building located on Koh Pich. Xin Da Shi Jia International Hotel Co Ltd will invest US\$331 million on building a five-star hotel with 1,500 rooms and a commercial building located in Preah Sihanouk province.

Related to energy investment, the CDC also approved Schneitec Power Co., Ltd. to invest US\$71 million on building a transmission line and power sub-station located in Preah Sihanouk province and Schneitec Infinite Co Ltd Infinite Co Ltd to invest US\$29 million on building a 30MW-solar power station in Pursat province.

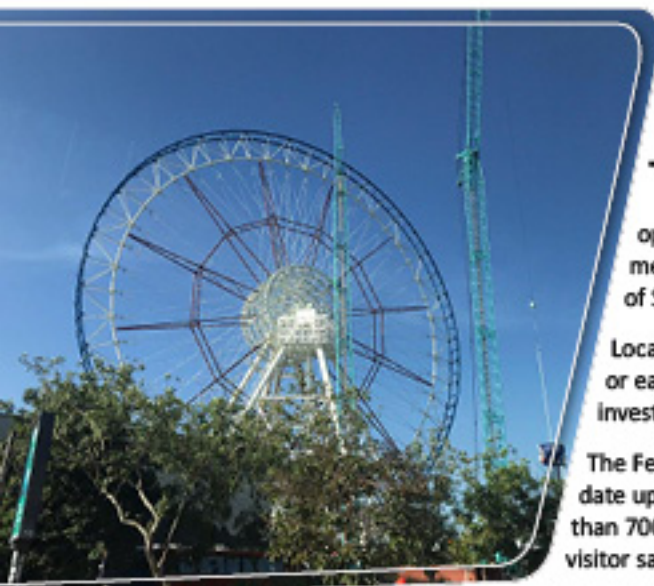


Cambodia's Largest Ferris Wheel to Open in Siem Reap in March

The multi-million-dollar project to build Cambodia's largest Ferris in Siem Reap province is moving to completion with the attraction scheduled to open for operation on 1 March this year, marking another significant achievement to boost tourism in the province, according to the Department of Tourism of Siem Reap Province.

Located in Box Ville, Krous Village, Svay Dangkum Commune, Siem Reap District, or east of the Siem Reap Cultural Village, this giant Ferris wheel is a US\$7.2 million investment by Angkor Eye Company Limited.

The Ferris wheel is 85 metres high with 48 baskets which will be able to accommodate up to 192 people and will be the third highest in Asia. The wheel weighs more than 700 tons and has been designed and installed by Japanese engineers to ensure visitor safety.



PM Hun Sen Breaks Ground on NR2 and NR22 Upgrades

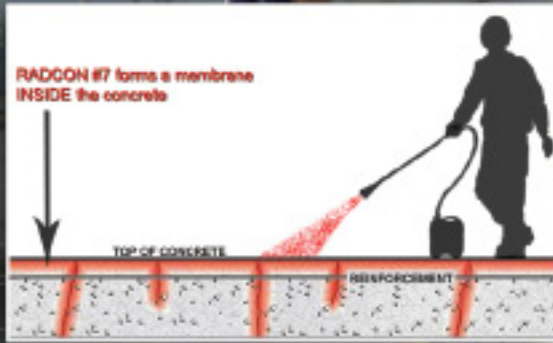
Prime Minister Samdech Hun Sen, together with the Ambassador of the Republic of Korea to Cambodia Park Heung Kyeong, presided over the ground-breaking ceremony on 11 February of the National Road 2 and 22 improvement project, connecting Takmao to Angk Ta Saom.

The restoration section of National Road 2 covers a total length of 62.56 kilometres, from Takmao roundabout to Chambak and from Chambak to Doun Kaev roundabout in Takeo province.

Meanwhile, the restoration section of National Road 22 covers a total length of 9.61 kilometres, from Doun Keo roundabout to the Angk Ta Saom area, near National Road 3. The project includes road expansion as well as upgrading both roads to asphalt concrete and will take approximately 30 months to complete.



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Laos Links 195MW of Power to Cambodia's Grid

Laos has linked 195MW of hydropower from one its dams to Cambodia's national grid with the power transfer scheduled to come into operation in the first quarter of 2020.

According to Ministry of Mines and Energy, the power linked to a transmission line in Cambodia's Stung Treng province is subject to a power purchase agreement between Don Sahong Dam in Laos and Cambodia's Electricity Authority (EDC).

H.E. Victor Jona, Director General of Energy at Ministry of Mines and Energy, said that power linkage from Don Sahong Dam to Cambodia's border in Stung Treng province would then see power transferred to Phnom Penh via a 230-kV transmission line.

The official transaction of the power purchase will be made in the first quarter this year, H.E. Victor Jona said, with the power tariff in the agreement being US\$0.073 per kilowatt-hour



MLMUPC Committee Ordered 23 Buildings Demolished in Sihanoukville in 2019

By the end of 2019, the Construction Review Committee had ordered the demolition of 23 buildings under construction in Sihanoukville due to their inadequate quality.

The Construction Review Committee was established by the Ministry of Land Management, Urban Planning and Construction (MLMUPC) in response to the July 2019 collapse of a 7-storey building in Sihanoukville to review the standards and safety of buildings and construction sites.

To date it has checked a total of 570 buildings, 23 of which have been found to be 'high-risk', with 166 still 'under investigation', and 381 being required to be completed only using the proper procedures.

According to the 2019 Annual Performance Report of the Ministry of Land Management, Urban Planning and Construction, from 2000 to 2019, the Ministry granted a total of 284 permits for buildings 5-storeys and above and 312 permits for the construction of Borey projects in Sihanoukville alone.

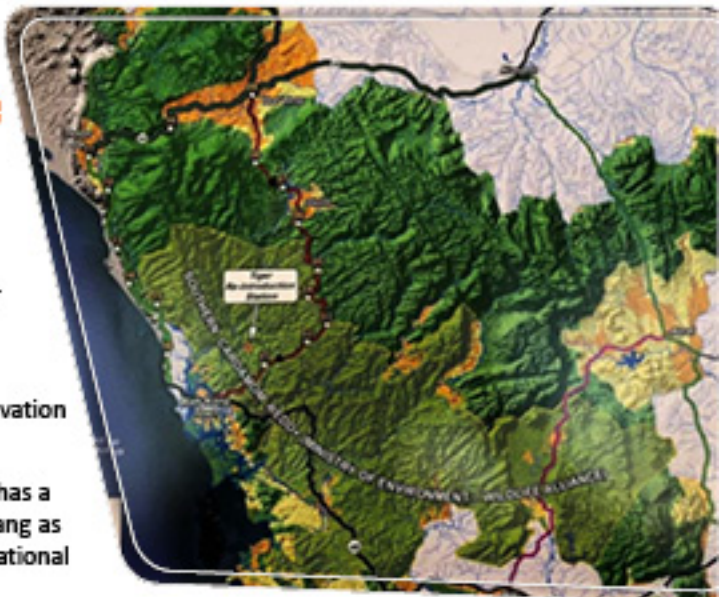


Construction on NR 10 Connecting Cambodia-Thai Border to Sihanoukville to Begin in March

Construction work on the new National Road 10 connecting Battambang to Koh Kong is scheduled to begin in March, with the ground-breaking ceremony to be presided over by Prime Minister Samdech Hun Sen.

The announcement on the ground-breaking schedule was made by Samdech Hun Sen during the ground-breaking ceremony for the renovation of National Road 2 and 22 on 11 February.

According to the Ministry of Public Works and Transport, the project has a total length of 197km, connecting from the Samlaut area of Battambang as a corridor to Pursat to Koh Kong and then to Sihanoukville through National Road 48.



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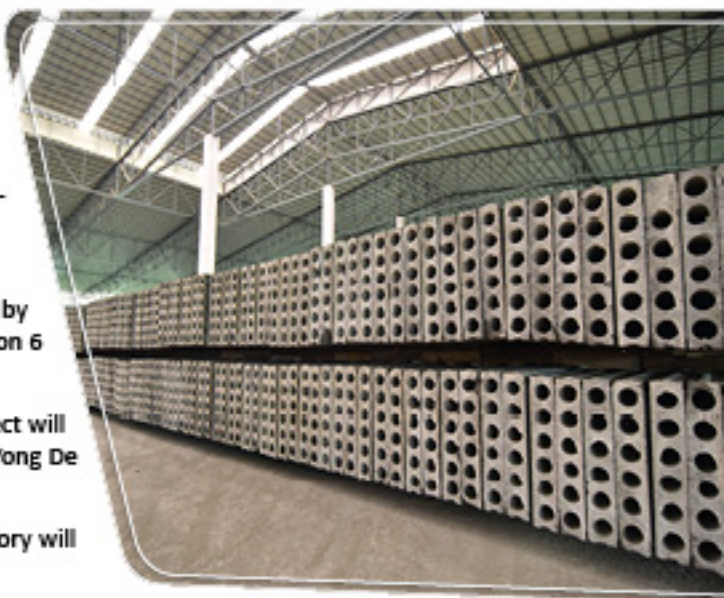
1 Government Approves New Construction Material Factory in Kampong Speu

The Ministry of Environment has recently approved a new US\$5-million construction material factory in Kampong Speu province, after completing the Environmental and Social Impact Assessment (IESIA).

The approval was given during the Inter-Ministerial Meeting, chaired by H.E Neth Pheakra, Secretary of State of the Ministry of Environment on 6 February 2020.

Located in Prey Romduol commune, Phnom Sruoch district, the project will be built on 2.8 hectares of land under a US\$5 million investment by Yong De Xin Cambodia Company.

According to a press release by the Ministry of Environment, the factory will primarily produce concrete blocks, bricks, and precast concrete.



Government Approves 1,000MW Coal-Fired Power Plants

The Council of the Ministers has approved two coal-fired power projects with a capacity of nearly 1,000MW, to help fulfil the high demand in power consumption in the kingdom.

The first project is a 265MW coal-fired power plant to be invested in by Han Seng Coal Mines Co Ltd. Located in Trapang Prasat district, Oddor Meanchey province, the plant is scheduled to generate power in 2022.

Meanwhile, the second is a 700MW coal-fired power plant, a joint venture between Royal Group and China-based Sinosteel Equipment and Engineering Co Ltd. The project will be built in Botom Sakor district, Koh Kong province, and is scheduled to generate power by 2024.

The Council of the Ministers also approved a 230KV transmission line development project, linking the coal-fired power plant in Oddor Meanchey province to the sub-power station in Siem Reap province.



1 Domestic Cement Factories Produced Nearly 8 Million Tons of Cement in 2019

Local cement factories increased production to almost 8 million tons in 2019, while imported cement was valued at US\$129 million in response to the high demand driven by the kingdom's booming construction sector.

A report from the Ministry of Mines and Energy shows that at present, Cambodia has five cement factories with the capacity to produce up to 8.3 million tons per year.

Four out of the five contributed to domestic cement production last year, namely Kampot Cement, Cambodia Cement Chakrey Ting, Chip Mong Insee, and Battambang Conch Cement, which produced 2.49, 1.44, 1.87, and 2.07 million tons of cement respectively.





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S. KOREA GRANTS CAMBODIA US\$700 MILLION LOAN FOR 10 DEVELOPMENT PROJECTS

South Korea has agreed to grant an additional loan of US\$700 million to Cambodia for ten development projects for implementation from 2019 to 2023, according to Samdech Techo Hun Sen, Prime Minister of Cambodia.

During his meeting with Cambodian citizens in South Korea on 3 February 2020, Samdech Hun Sen said that from 1996 to 2018, South Korea provided Cambodia with more than US\$300 million in grant aid.

"In 2019 alone, Cambodia received a total grant aid of US\$17 million, and another US\$24 million is planned for 2020," said Samdech Hun Sen.

"Besides, South Korea has already agreed to provide us with another US\$700 million loans from 2019 to 2023," said Samdech Hun Sen.

According to the prime minister, as of November 2019, the South Korean government has provided a total of US\$889 million for 23 development

projects, of which only approximately US\$442 million was spent.

The expansion of National Road 2 and National Road 22 is a significant project funded by the South Korean government with the US\$50-million-dollar project breaking ground in February.

In addition, the project to upgrade the road from Sre Ambel to Koh Kong currently undergoing a feasibility study will also be funded by the South Korean government.

GOVERNMENT TO PRIORITISE CHROY CHANGVAR - SVAY CHRUM BRIDGE WITH US\$700M S. KOREA LOAN

Prime Minister Samdech Hun Sen will prioritise the Chroy Changvar-Svay Chrum bridge by utilising the US\$700 million loan recently provided by the South Korean government for 2019-2023.

Samdech Hun Sen announced the plan during the ground-breaking ceremony for the renovation of National Road 2 and 22 on 11 February.

"According to the feasibility study, the bridge linking Chroy Changva to Svay Chrum will only cost around US\$40 to US\$50 million ... the South Korean government has agreed to provide us with a US\$700 million loan for 2019 to 2023 fiscal years. Thus, there should be no problem to request financial aid for this project," said Samdech Hun Sen.

"However, it is also our task to select which development projects we want to prioritise, and we would like to make this bridge as the priority," he added.

Samdech Hun Sen also said that the president of the Korea International Cooperation Agency (KOICA) would visit Cambodia and study the site at the end of February 2020.

In addition to this bridge, Samdech Hun Sen also requested that the South Korean government also consider granting financial aid for the Areiy Ksatr-Kdey Takoy bridge, which is currently undergoing a feasibility study.

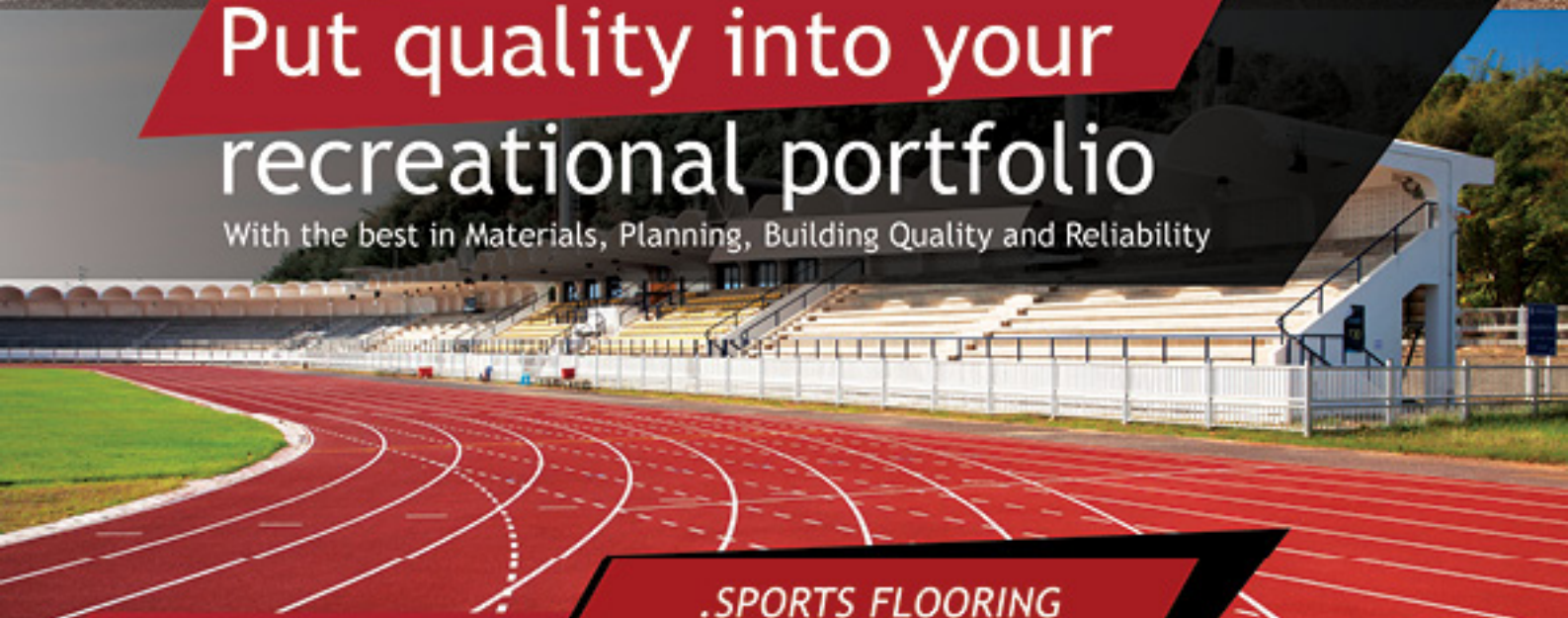


Areiy Ksatr and Svay Chrum are currently the high potential areas, which will be soon transformed into a new satellite city, especially after the Chroy Changvar-Svay Chrum bridge becomes a reality.



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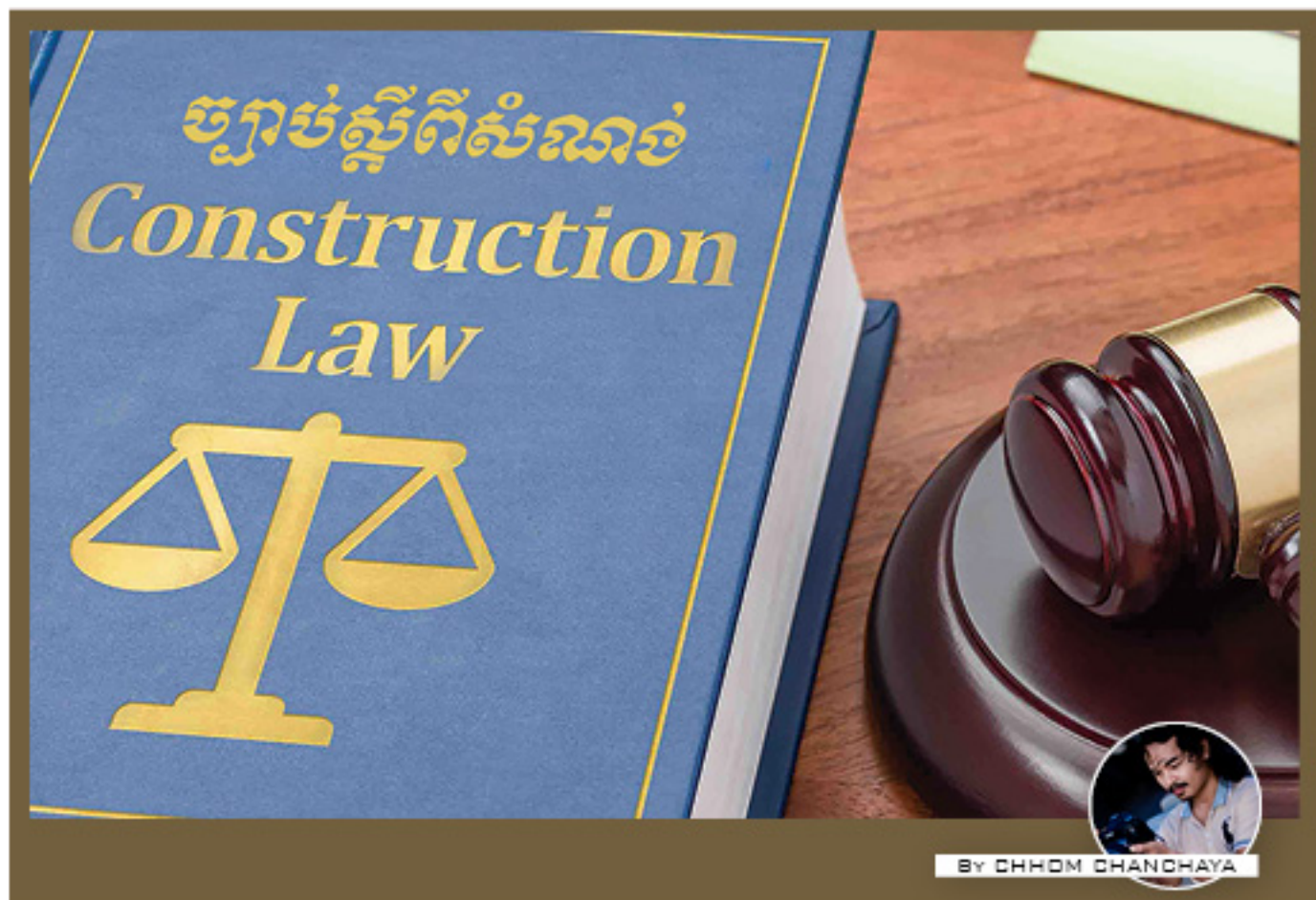


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CONSTRUCTION LAW WILL ENCOURAGE MORE RESPONSIBILITY AND TRUST IN REAL ESTATE INVESTMENT

Addressing the 3rd Workshop on "Construction Law" Dissemination Seminar on Construction Professionals at the Garden City Hotel in Phnom Penh, on February 21, 2020; Deputy Prime Minister Chea Sophara, Minister of Ministry of Land Management, Urban Planning and Construction (MLMUPC) talked about the importance of implementing the newly-adopted "Construction Law" which will contribute to strengthening and increasing trust in real estate investment in Cambodia.

It should be remembered that the construction law has 22 chapters and 111 articles. This law was approved by the National Assembly and signed by the King on 2 November, 2019. The purpose of this law is to establish principles, regulations, techniques, rules and procedures for the management of the construction sector in the Kingdom of Cambodia.

So far, the Ministry of Land Management, Urban Planning and Construction has held two dissemination seminars. Separately, this 3rd workshop was chaired by Deputy Prime Minister Chea Sophara, Minister of Land Management, Urban Planning and Construction to mobilise and build professional human resources in the engineering and architecture sectors. This professional development and training aims to establish construction-related standard systems and legal frameworks on human resource manage-

ment, training on contents of the construction law, and requirements of the profession in accordance with legal principles in creating and ensuring a favourable environment for professionals so that they can use their potential resources to contribute to development of the country.

The construction law is observed to meet the urgent need of regulatory requirements for the construction and real estate sector in Cambodia, while corresponding to the economic and development demand in all sectors, especially in the areas of construction and physical infrastructure, which have noticeably increased. As stipulated in the General Provisions, the construction law is adopted to ensure that all construction in Cambodia must meet the safety and construction standard requirements and protect the interests of the building owner as well as the public interest. In addition to conforming to construction standards, another purpose of this law is to ensure that all construction projects participate in safe and sustainable development and beautifying the design of cities and towns.

According to the new construction law, all construction must comply with the master plan and land use plan or urban planning in the commune, without permitting construction on public land, lakes, or public places in the future, which would cost the national budget or time to address any unexpected effects. The requirement is to ensure that the development of the Cambodian construction sector is involved in sustainable

development and social harmonisation.

In addition to strengthening the human resource framework for the sector, the Deputy Prime Minister added that, "the construction law also aims to contribute to promoting investments in the real estate sector in Cambodia by increasing trust among investors as a result of this construction law implementation. By ensuring that it complies with the standards and regulations required by this law, we can sell the property we have built and transfer the land and other properties with confidence and responsibility. As a result, residents and real estate investors will be more secure in transferring their property legally and without worry."

It should be highlighted that the new construction law was drafted under cooperation between the Ministry of Land Management, Urban Planning and Construction of the Kingdom of Cambodia with the Ministry of Land, Transport and Tourism of Japan for the purpose of improving and maximising the benefits of social development from the sector. His Excellency Deputy Prime Minister added that, "After the dissemination of the course, all construction professionals who have participated in the training will receive confirmation of licenses from the Ministry of Land Management, Urban Planning and Construction for opening their business operations in accordance with the conditions set by the Ministry, especially the conditions required by the Construction Law."

DISSEMINATION WORKSHOP CONDUCTED BY MLMUPC

FIRST DISSEMINATION WORKSHOP HELD ON JANUARY 14, 2020

Speaking at the dissemination workshop on the construction law held on 14 January, H.E. Chea Sophara, Deputy Prime Minister and Minister of MLMUPC said that



he had asked the companies which received licenses from the ministry to properly follow the technical standards of construction to ensure the quality, safety, and beauty of construction buildings, and particularly to avoid any unexpected accidents.

SECOND DISSEMINATION WORKSHOP HELD ON FEBRUARY 13, 2020



The dissemination workshop is for those registered architects, engineers, and electrical engineers who were absent at the first construction law dissemination workshop held on 14 January.

THIRD DISSEMINATION WORKSHOP HELD ON FEBRUARY 21, 2020



Deputy Prime Minister Chea Sophara, Minister of MLMUPC talked about the importance of implementing the newly-adopted "Construction Law" which will contribute to strengthening and increasing trust in real estate investment in Cambodia.



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**GOVERNMENT
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The Royal Government of Cambodia has confirmed its plan to transform Sihanoukville into an industrial city with special economic zones and manufacturing for exports, similar to the Shenzhen industrial city of China.

Speaking at the Public Forum on Macroeconomic Management and Budget Law for 2020 on 6 February, H.E. Vongsey Visoth said that the government has been and is currently dealing with under-regulated construction projects, upgrading infrastructure, and stopping the online gaming in the city.

Besides these initiatives, the government also intends to turn this seaside resort into a multi-purposed city with the capacity to produce more value-added products for Cambodian exports.

"If we want to change Sihanoukville to be like Shenzhen city in

China, it cannot be just a casino. It is an industrial city with services, technology and tourism," H.E. Vongsey Visoth said.

According to H.E. Vongsey Visoth, the Chinese urbanisation team who had planned the Shenzhen city masterplan is currently studying the masterplan for Sihanoukville.

Sihanoukville has recently transformed from a port, fishing and tourism city into a city full of investment, including hotels, apartments, and shopping malls among other developments, most of which are the result of Chinese investment.

At a meeting with Prime Minister Samdech Hun Sen last week in Beijing, Chinese President Xi Jinping said China is ready to mobilise Chinese investors and tourists to Cambodia.



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We notice that IKO manufactured high quality Roof Shingles (roof slate), can you tell us about the product? Is this new to the Cambodia market?

Yes, this is new for the Cambodian market. IKO offers unique self-adhesive roof shingles of high European quality (corresponding to European CE norm) and manufactured & inspired from the long Canadian tradition and experience.

What makes IKO interesting in the Cambodia construction market?

Besides the light roof advantages and weather resistance (moisture, noise and wind) for the Cambodian construction market, IKO can offer over 50 years of experience and technical expertise in the production of roof shingles, meaning there are billions of m² of IKO Roofing Shingles on roofs, in all climates and all over the world, ranging from freezing polar temperatures in Alaska through to the tropical heat of Africa.

How do you see construction sector in Cambodia?

I see a very positive evolution in the

construction sector in Cambodia with business development opportunities for IKO. A lot of construction projects are built and planned for development in Phnom Penh; including both residential commercial buildings.



Damir Milas
*IKO Regional
Sales manager*

For residential roofing, one can see that metal is preferred, because it is a light weight material. An alternative for light weight roof constructions, roof shingles are the perfect choice: they have an advantage over metal roofing as they absorb

a great amount of noise caused by rain, making it the superior option for reducing noise within a building (especially during Monsoon season) when compared to other materials.

Does roof Shingles suit with Cambodia construction in such weather and condition?

Absolutely, yes.

As mentioned previously, worldwide projects, many consisting of residential buildings in resorts, etc. are located in the South-East Asian area, such as Indonesia, Thailand, Vietnam and Malaysia.



Does IKO have any plan to distribute the roof Shingles to Cambodia?

Yes, we have started conversations with several partners. As a worldwide business, IKO is looking for professional, reliable and motivated partners to work with on a long term basis. IKO gives full marketing and technical support to be able to grow and develop the market together.

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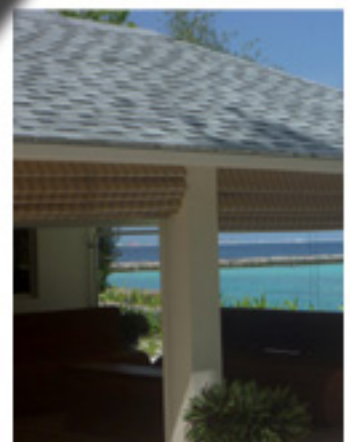
which can be used on both **low sloped** roofs as on **steep sloped** roofs or façades.
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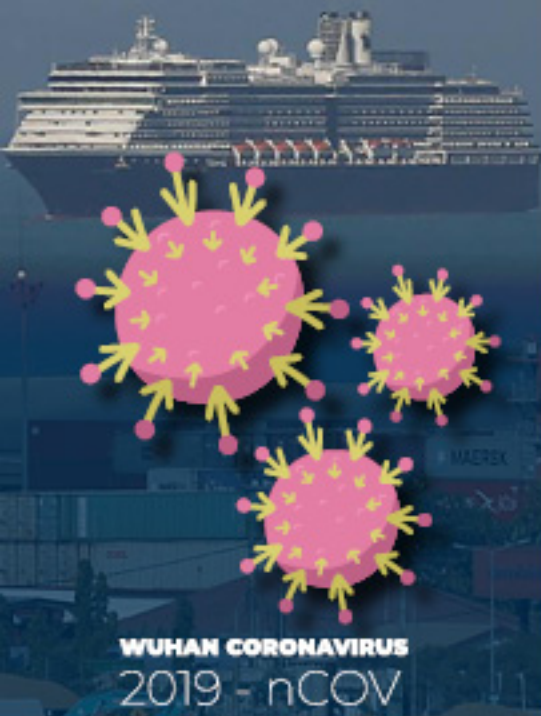
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GAMBODIA CONSTRUCTION SECTOR TO SLOW DOWN IN 2020 SAY EXPERTS



Despite ongoing GDP growth, local leading real estate analysts foresee that the construction sector in Cambodia will see a slight slowdown in 2020 due to three significant factors.

Given the current economic situation, experts came up with three primary factors being the causes of a real estate slowdown in the kingdom including the outbreak of coronavirus that strongly affects the Chinese economy, the closure of online gambling in Sihanoukville, and the slight decline in the number of construction permits issued in 2020.

Mr Sorn Seap, CEO of Key Real Estate Co. Ltd., and a the well-known real estate analyst in Cambodia said that the coronavirus outbreak is the most recent and major factor as Cambodia's construction sector is mostly dependent on Chinese investors.

"Since the outbreak slows down the Chinese economy, it will soon affect Cambodia, especially in the investment sector. During this period, investors have less incentive to invest," said Mr Sorn.

"If the epidemic goes on for another two or three months, it will be about a quarter or equal to a 25% loss of investment opportunity for Cambodia. What if it continues longer? This indeed will result in a reduction in new projects for this year," he added.

Mr Sorn also cited the problems caused by the closure of online

gambling in Sihanoukville, which was also another factor causing a large number of Chinese investors to leave Cambodia.

"Following the closure of online gambling in Sihanoukville, the economy in Sihanoukville is falling, especially for land and apartment renting. Most of them are in trouble at the moment. Given this situation, who would want to invest in a new project? This is another problem to consider," he said.

An Thida, Director of CBRE Cambodia, also projected that the construction sector in Cambodia for the year 2020 might be slightly weakened.

"There were quite a lot of major projects receiving construction permits in 2018 and 2019, bringing the figure for both years up quite high. As a result, there are a lot of unfinished projects remaining for 2020. Thus, investors are yet to apply for new construction permits," said Ms Thida.

"In addition, the market needs some time to absorb, which means they need some time for the project to be sold to some extent before kicking off new projects," she said.

Regarding construction in Cambodia, 4,446 projects construction projects were approved in 2019, a 55% increase compared to 2018, according to the annual report from the Ministry of Land Management, Urban Planning, and Construction.



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CLIENT ALERT: CAMBODIA'S NEW LAW ON CONSTRUCTION

The Law on Construction which was promulgated by the Royal Kram No. NS/RKM/1119/019 dated 02 November 2019 aims to determine the principles, building technical regulations, rules and procedures for the management of the construction sector in Cambodia. This law is effective from 02 November 2019.

The competent authority who regulates the construction sector in Cambodia is the Ministry of Land Management, Urban Planning and Construction (MLMUPC).

A natural person who may function as a construction professional (for example an architect or engineer) shall be registered at each relevant professional board of the construction sector. Any construction professional is allowed to practice as a construction profession independently and shall have a license granted by the MLMUPC. Any construction professional that functions as a technical director of a licensed construction business or company is not required to have a license granted by the MLMUPC.

Every construction business practice shall have a license granted by the MLMUPC or a permit from Capital/Provincial Hall Administration according to the type of business. Any person who holds a license as a construction professional or business practice shall enter into an insurance contract with an insurance company operating in the Kingdom of Cambodia and have an insurance certificate to assure liability for his/her profession or business practice.

Every construction project must comply with the fire safety regulations, as determined in the building technical regulations and provisions of fire prevention and extinguishment regulations.

Construction material, equipment, and products which are required to assure construction quality and construction users' safety shall be accredited or certified for

compliance with the building technical regulations by the MLMUPC or with Cambodian standards by the National Standards Council by having the Cambodian Standard Mark affixed or printed on them and by having a license to use the Cambodian Standard Mark. The production, distribution, import, sale, supply, and use of any construction material, equipment or product without Cambodian Standard Mark affixed on them, or without accreditation or compliance certification with the building technical regulations shall be prohibited in the case where the construction material, equipment or product is required to have the Cambodia Standards Mark affixed or to have accreditation or compliance certification with the building technical regulations.

All building or demolition work requires prior permission from the competent authority. The competent authority shall take measures to halt any building or demolition works without a building permit if the building or demolition work requires a permit.

Every design document used for building or demolition work shall be responsibly signed by an architect who holds a license or permits granted by the MLMUPC. A design document for building or demolishing a construction which requires a permit shall be certified for compliance.

Each building work which requires a permit shall have a prior permit for construction site opening. When the site is under operation, every building or demolition work which requires a permit shall be checked and certified.

The occupancy of a construction which requires a building permit shall be permitted by the competent authority through a "certificate of occupancy". A construction owner shall apply for a certificate of occupancy before occupation or use. In addition, within a period of 2 (two) years after this law coming into force, the owner of any



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Senior Paralegal**

Yim Yatharoth is Senior Paralegal at Sciaroni & Associates. He provides support to the legal team in a number of areas including real estate & property law. He graduated his Dual Master's Degree in International and Comparative Law from Lumière Lyon 2 University and the Royal University of Law and Economics (RULE) and Dual Bachelor's Degree in Law from both universities. He speaks Khmer, English and French.

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construction that has already been built without a permit or built-in breach of a permit prior to this law coming into force shall apply for a certificate of occupancy for his/her construction from the competent authority if the construction requires a building permit. The competent authority may provide an occupancy certificate for any construction that has already been built without a permit or built-in breach of a permit prior to this law coming into force if that construction does not cause danger to users and the public and does not affect public order.

Construction safety and quality control shall be conducted by construction controllers or certifiers who hold a license granted by the MLMUPC.

The construction law also provides minimum requirements for clauses to be stated in the construction or demolition contract. Construction or demolition contracts for private residential buildings which contain abusive clauses shall be null and void. In addition, the parties to a construction or demolition contract can set conditions precedent on obligations or rights arising from the contract.

A construction or demolition contractor shall have site liability insurance for building or demolition work which is the object of the construction or demolition contract to provide compensation for any damage, loss of property, injury, disability, or death of the workers or third party.

An architect shall be liable for paying compensation for any damage caused to other people if the design document of the construction has defect unless the design document complies with all existing required regulations.

While the building or demolition work is being carried out, the construction owner and the builder or demolisher shall be jointly liable for paying compensation for any damage in the case where building or demolition works or construction site management has any defect.

A construction certifier shall be liable for paying compensation for any damage caused to other people due to a defect of his/her certification work.

A construction owner, building manager, and construction lessee shall be jointly liable for paying compensation for any damage caused to other people in the case where the occupancy or management of the construction has a defect.

A producer of construction material, equipment, and product shall be liable for paying compensation for damage to others caused by a defect in their products.

Sanctions in this law include a written warning, suspension or revocation of a license or a permit for construction professional practice or business practice, transitional penalty, a prohibition against the professional practice, forced demolition and/or rebuilding to the original condition, fine, and imprisonment.

THE BASICS OF CONCRETE



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The author is the Director of Hong He Supply Pte Ltd. He is an Engineer with more than 20 years' experience in the concrete and asphalt industry.

Concrete has been used widely internationally. It is durable and flexible in its usage. As a construction material, it is robust and able to give sound reduction and fire-resistant properties.

Raw materials

The raw or constituent materials are one of the most important factors prior to the successful design and construction of concrete structures. Hence it is paramount to ensure that raw materials are carefully selected in the first instance.

The basic raw materials are:

1. Cement
2. Aggregates (Fine / coarse)
3. Water



The behaviour of Portland cement is measured by its class (i.e. Class 42.5 according to specifications by the consultant). However the cement source, country of origin and batch are some of the major factors that affect the exothermic hydration reactions. This has various impacts on the setting time and heat dissipation issues.

Aggregates are divided into fine and coarse aggregates - generally, sand and stones. They act as the inert materials in concrete and account for the 60-70% of the volume of concrete. Factors that affect the concrete caused by the influence of aggregates are:

- Grading
- Durability
- Particle shape and texture
- Abrasion and skid resistance
- Absorption, adsorption and surface moisture



Generally, rough-textured, angular, and elongated particles require more water to produce workable concrete than smooth, rounded compact aggregate, and cement content must also be increased to maintain the water-cement ratio. The normal rule of thumb is to avoid flat and elongated aggregates.

Void content between particles is a large topic as it affects the amount of cement paste required for the mix. The following are some of the norms:

- a) Angular aggregates increase the void content.
- b) Larger sizes of well-graded aggregate and improved grading decrease the void content.
- c) Absorption and surface moisture of aggregate are measured when selecting aggregate because the internal structure of aggregate, if made up of solid material, has voids that may or may not contain water.
- d) The amount of water in the concrete mixture must be adjusted to reflect the moisture conditions of the aggregate.
- e) Abrasion and skid resistance of an aggregate are critical when the aggregate is to be used in concrete such as for heavy-duty pavements which are subjected to heavy abrasion.

Generally, water used should be clean and free from harmful material. The PH value of the water has effects on the concrete structures and is especially critical in the specification of water cement ratio. This ratio influences various properties such as workability, strength and durability.

After the process of the material selection, the materials are carefully mixed using a recommended and approved mix design and then they are fed into a mixing plant which we commonly call a Ready Mixed Concrete Batching Plant. The most widely used are Wet Mixed Plants. The design mix is very important as it is a secret recipe



that involves various steps, calculations and laboratory testing in order to find the right mix proportions. These mix proportions' ultimate objective is to make the concrete construction economical in achieving the required or target strength of structural members.

The final result is to produce quantity concrete using excellent materials to allow a successful project construction. Increasing dosage of the raw materials of any type does not add benefits to the final product without proper design planning. Instead, this ill-conceived action increases the cost for the ready-mixed batching plant and results in further depression of profits.



PROGRESS AND CONTINUING WORK IN TRANSPORTATION IN CAMBODIA 2020



BY CHHOM CHANCHAYA

During Phase II of transport infrastructure development from the 2000s onward, the Royal Government of Cambodia aims to improve road quality from the thin rubber road (DBST) to Asphalt concrete road (AC), to expand road size from two lanes to four lanes as well as to build new expressways. The main goals of such road quality improvement and size expansion are to respond to the country's rapid economic growth and to boost regional cooperation in ASEAN as well as between countries in the Greater Mekong Sub-Region. The aims of this Phase II of the transport infrastructure development strategy were highlighted by H.E Senior Minister of MPWT in a press conference organised by the Royal Government's Spokesperson's Office of the Council of Ministers on 21 February, 2020.

Two high-speed national expressway projects will begin this year

The Phnom Penh-Sihanoukville expressway project, which broke ground on 22 March, 2019, was 7.3% completed by November 2019. The Phnom Penh - Sihanouk Expressway is an entirely new road with a total length of about 190.633km which will be build on 4 lanes, 24 metres wide, with an AC surface. The project is expected to cost about US\$2 billion.



Phnom Penh - Bavet Expressway: After completing the feasibility study and having discussed the cost of the project and the budget, the Framework Agreement for the Phnom Penh-Bavet Expressway is already signed. After the agreement, the government offers eight months for further study, which means that during August this year, if the project can be technically and financially feasible, the government

will continue to then negotiate the concession agreement.

Seven national roads, being upgraded to AC

In the second phase of transport infrastructure development, the government plans to upgrade the quality of seven national roads from DBST to AC road include National Road 1 (Neak Loeung - Bavet), National Road No. 11 (Neak Loeung - Thnal Tor Toeng), National Road 7 (Kratie-Stung Treng) 100% restored, National Road 2 (Phnom Penh - Takeo), National Road 22 (Takeo - Ang Tzom), National Road 21 (Takhmao to Chrey Thom), and the National Road from Siem Reap to Serei Sophorn.



Seven national roads planned for four lanes

The government plans to expand seven national highways from two lanes to four lanes. The road-expanding scheme includes National Road 3 (Cham Chao - Kampot) National Road 4 (Phnom Penh - Sihanoukville), National Road No. 5 (Prek Kdam - Battambang - Serei Sophorn - Poipet), National Road 6 (Phnom Penh



– Skun), and National Road 7 (Skun - Siem Reap).

New national roads to be built



The project to build National Road No. 10, with a total length of 197km, will be inaugurated by Samdech Hun Sen on 09 March, 2020. The road will connect all potential areas from the northwest to the southwest of the country stretching from Samlot, Battambang, connecting to Pursat province, continuing to Koh Kong and then down to Sihanoukville province on National Road 48. National Road 10 will be built under a US\$183 million loan from China

Four new national road projects



The first project is National Road 41, linking National Road 4 to 3 which has already been negotiated. National Road 31 connecting Route 3 to Kompong Trach is also underway and National Road 33 from Kampot to Kep has completed negotiations and the quality is being improved from DBST to AC level. The National Road 71 project running from Steung Trang to Chamkar Leor has not yet been opened for operation but has been negotiated. The project is awaiting approval from the Ministry of Economy and Finance to sign the loan so work can commence.

Feasibility study of 4th ring road underway

The feasibility for the 4th ring road has been completed and submitted to the



Ministry of Public Works and Transport. So far, the implementation of this project is pending approval from the Ministry of Public Works and Transport.

The Stung Trang bridge is to be completed this year, with four more bridges to be commenced in Phnom Penh and Kratie province.

Stung Trang Bridge (Kroch Chhmar district Tbong Khmum province to Stung Trang district, Kampong Cham province), started on 09 February, 2018, is 84% complete.

The Royal Government of Cambodia has awarded two Chinese companies to study the construction of bridges around Phnom Penh; Sway Rolom Bridge in Sway Rolom commune, Sa'ang district, Kandal province, and Kdey Ta Kuy bridge in Kandal province.



A bridge over the Mekong River in Kratie is scheduled to begin construction in 2021. The Royal Government of Cambodia's budget plans to be proposed to the Chinese government is due in 2020.

Cambodian ports will reach direct shipping to international ports

Cambodia is undertaking a study to build an additional 14m deep port to make it possible for large vessels in the Asia-Pacific region to be able to access about 93% of its capacity. The second project is a study for another 17m deep water port project to allow freight from Cambodia to ports in the United States and other countries.



The new Phnom Penh port, which moves from Phnom Penh to Kien Svay, costing US\$20 million in construction, with the

first phase funded by China, will facilitate the docking of cargo ships and expand the container terminal. The Phase 2 plan will expand the container terminal for the port of Phnom Penh by adding an extra 300 metres. For Phase 3, the ministry will study the construction of a new port that will cost the port itself. As part of this project, Cambodia is also planning to receive a Chinese loan to expand the port in the fourth phase.

Separately, for the current inland water transport, the MPWT has been working with Korea's KOICA to develop a masterplan on river freight to promote the Cambodian waterway sector. The study has already completed. The purpose of this inland water transportation planning will help to make transport more economical, less costly and less damaging. The ministry is urging the inland water transport to be done soon.

Smaller port projects along the Cambodian river are expected to come from the master plan for river transport. In fact, the MPWT has revealed the future of plans to build a Tonle Bet port and Ka'Orm Samnor port. According to the minister, the project is currently under study with investment requested from the private sector.

Four municipalities have finalised plans for construction of city sewage system



By 2020, four cities - Phnom Penh, Sihanoukville, Kompong Speu, and Takhmao - have already made masterplans for their respective city's sewage systems. Currently, the MPWT is also studying wastewater treatment systems for Koh Kong, Kampot, Kep, Battambang, Kampong Cham cities. The government is in talks with the Chinese about access to grants to implement a masterplan for the construction of a sewerage system for these cities. The goal is to improve drainage and sewage management, and wastewater treatment systems with efficiency, transparency and accountability to ensure the safety of public health and the conservation of biodiversity in all Cambodia cities and towns.



The first drop of oil to be extracted from Cambodia's offshore oil field territory is closer to reality as the responsible firm KrisEnergy has recently cut the first steel at the Apsara oil platform.

According to a press release from KrisEnergy Ltd, the first steel cutting ceremony was held to mark significant completion progress of the Mini Phase 1A wellhead platform for the Apsara oil field in Block A, offshore Cambodia.

Held on 6 December in Indonesia, the event was also joined by the Cambodian delegation led by H.E. Meng Saktheara, Secretary of State, Ministry Mines and Energy.

Mini Phase 1A comprises of the Mini-Platform and five initial development wells connected to the Ingenium II production barge for oil, gas and water processing.

At this stage, the installation and integration have been completed for all main new packages including power generation, central control room, electrical switch room, living quarters, pedestal crane, electrical transformers and produced water processing package. Meanwhile, the mechanical completion of all systems is scheduled for January 2020.

CAMBODIA'S FIRST OIL PRODUCTION CLOSER TO REALITY, EXPECTED TO BE MID-2020

Apsara oil is scheduled to flow in the first half of 2020, and the field is expected to reach a peak rate of 7,500 barrels of oil per day.

"Today is a milestone in the development of the Apsara oil field. Producing Cambodia's first oil in our offshore waters will be a major step along our road to economic development and national prosperity and is aligned with the government's key development goals," said H.E. Meng Saktheara.

The Apsara Oil Field is located in Block A of the Khmer Basin in the Gulf of Thailand, which has been identified as the first productive oil field to be brought online in the Kingdom of Cambodia.

On 23 August 2017, KrisEnergy and the Government of Cambodia signed an initial agreement to formally commence development of the Apsara Oil Field under 95% – 5% shares basis, of which the KrisEnergy Group holds 95%, and the government holds 5%.

On 24 February 2020, Samdech Hun Sen made the statement during a press conference regarding the latest updates in Cambodia that "I have not yet announced the specific time for extracting the first drop of oil, but we have to speed up the process to be completed within this year."

Prime Minister Samdech Hun Sen has pledged to accelerate the first oil production in Cambodia from the Apsara oil field by 2020 but has yet to provide a specific date.





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THE YEAR IN INFRASTRUCTURE 2019 AWARDS

Bentley Systems Issues Call for Nominations for the Year in Infrastructure 2020 Awards Program

Bentley Systems, Incorporated, the leading global provider of comprehensive software and digital twin cloud services for advancing the design, construction, and operations of infrastructure, 23 October presented its new digital cities initiatives, applying digital twins for more efficient city and regional operations and for more connected and resilient infrastructure.

▲ #YII2019 Awards, Singapore
Group photo of finalist award winners for the Year in Infrastructure 2019.

Scan and link to the images and captions:



▶ #YII2019 Awards, Singapore
1. Photos session of finalist award winner 2. Greg Bentley's on the stage 3. Honour photos of Construction & Property Magazine team with Greg Bentley and team

Bentley Systems, Incorporated, the leading global provider of comprehensive software solutions for advancing the design, construction, and operations of infrastructure, today announced its call for nominations for the Year in Infrastructure 2020 Awards program. The awards, which are judged by independent juries of industry experts, recognize infrastructure projects for digital innovations that improve project delivery and/or asset performance. The deadline for nominations is May 1, 2020.

Users of Bentley software are invited to nominate their projects in the Year in Infrastructure Awards program, no matter which phase the project is in – planning/conception, design, construction, or operations. The three finalists chosen for each awards category win a trip to Vancouver to attend the Year in Infrastructure 2020 Conference as guests of Bentley Systems. As part of the conference, the finalists will present their projects before the judges, industry thought leaders, and more than 100 members of the media.

Every project nominated for an award receives recognition across the global infrastructure community. Through the Year in Infrastructure Awards program, participants:

- Gain global recognition by having their infrastructure projects profiled in Bentley's Infrastructure Yearbook, which is distributed in print and digital formats to media, government, and industry influencers around the world. All winning

and finalist projects are also featured on bentley.com

- Enhance their competitive edge by demonstrating to existing and potential clients the value they add to projects through their digital innovations
- Receive media coverage from global media and support from the Bentley team in marketing and promoting their respective projects to the media

The Year in Infrastructure 2020 Awards will recognize outstanding achievements for infrastructure projects and assets in the following categories:

- 4D Digital Construction
- Bridges
- Buildings and Campuses
- Digital Cities
- Geotechnical Engineering
- Land and Site Development
- Manufacturing
- Mining and Offshore Engineering
- Power Generation
- Project Delivery
- Rail and Transit
- Reality Modeling
- Roads and Highways
- Road and Rail Asset Performance
- Structural Engineering
- Utilities and Communications
- Utilities and Industrial Asset Performance
- Water and Wastewater Treatment Plants
- Water, Wastewater and Stormwater Networks

Additionally, projects that represent Bentley's mission of advancing infrastructure but transcend the narrower focus of the individual category awards

can be considered for Special Recognition awards including:

- Advancements in Digital Twins for Project Delivery (Project Digital Twins) for a project using a digital twin to gain useful insights, such as understanding the impact of change and design alternatives or highlighting issues with the quality of project data, to more effectively collaborate with the extended project team or to model the performance of a project and its construction.
- Advancements in Digital Twins for Asset Performance (Performance Digital Twins) for a project involving an operating infrastructure asset that uses a digital twin to gain useful insights to improve the performance in areas such as throughput, safety, compliance, or maintenance, to evaluate the relative impact of different operational strategies, to support training operational staff, or to support remote operations.
- Advancements in Sustainability and Resilience for a project that has been designed or an infrastructure asset that is being operated to achieve better sustainability (lower carbon footprint, better use of renewables, reduced environmental impact) or higher resilience (ability to withstand and recover from man-made or natural disasters, adaptability to changing conditions).

For additional information about the Year in Infrastructure Awards program, or to nominate a project, visit <https://yii.bentley.com>



PHNOM PENH MUNICIPALITY DIARY

JANUARY - FEBRUARY 2020

▼ Municipal Hall Urges Citizens Living in Old Buildings to Increase Precaution

20 Jan

Phnom Penh Municipal Hall ordered all district administrations to issue notification letters to inform all citizens living in old buildings to be careful of their own safety.



▼ 4th Phase of Flood Prevention and Canal-Sewage System Complete

13 Feb

Phnom Penh Municipal Hall hosted a handover ceremony of the 4th phase of flood prevention and canal-sewage system renovation project in Phnom Penh on 13 February. This phase is an outcome from a grant aid from the Japanese Government through the International Cooperation Agency of Cambodia.



▼ Land Titles Given to 51 Families in Rong Reoung Borey

20 Jan

Phnom Penh Governor Khuong Sreng presided over a ceremony to present land titles to 51 families and give aid to 233 families who volunteered to live in Rong Reoung Borey in Chroy Changvar, Phnom Penh.



▼ Municipal Hall Urges Related Parties to Improve Construction Safety in Phnom Penh

18 Feb

Phnom Penh Municipal Hall organised a meeting to discuss construction quality enhancement as well as construction safety in Phnom Penh. The municipality urged all related parties to ensure safety at construction sites both for their workers and passing citizens. All sites are also required to be covered with proper nets following construction safety standards.



▼ New Road Renovations Discussed

3 Dec

Phnom Penh Municipal Hall held a meeting to discuss the renovation project of two concrete roads on both sides of the railway from Kim Il Sung Boulevard to Win-Win Boulevard.



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MLMUPC DIARY: JAN - FEB 2020

▼ Land Minister Checks on the Construction of 34 Roads In Sihanoukville

18 Jan

H.E Chea Sophara, Deputy Prime Minister and Minister of the Ministry of Land Management Urban Planning and Construction accompanied Samdech Pechey Sena, Tea Banh, Deputy Prime Minister and Minister of Defense, to check progress on construction of 34 roads in Sihanoukville City on 18 January 2020.



▼ Vinci Airport Representatives Discuss Airport Management Status With the Minister

29 Jan

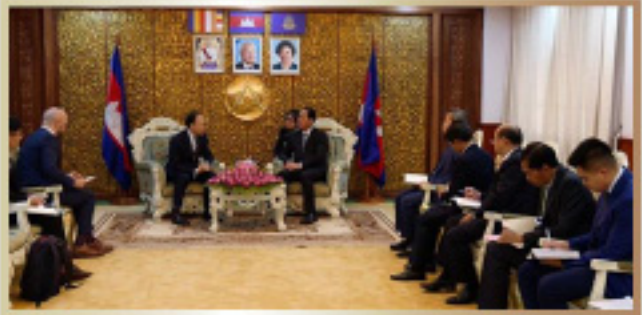
H.E Chea Sophara, Deputy Prime Minister and Minister of Land Management Urban Planning and Construction, welcomed Mr. Emmanuel Menanteau, Director of VINCI of Europe-Asia Region, for a courtesy visit and to discuss work at the ministry. The representatives also reported their work related to the airport management work to the minister.



▼ Australian Ambassador Discusses Construction Safety With Land Minister

07 Feb

H.E Chea Sophara, Deputy Prime Minister and Minister of Land Management Urban Planning and Construction, discussed the new construction law as well as the construction safety situation in Cambodia with H.E Pablo Kang, Australian Ambassador of Cambodia. Given the many construction-related accidents so far, the Australian Embassy vowed to help improve the construction safety standards for Cambodia.



▼ MLMUPC Hosts Intensive Training for Provincial Officers on Property Registration Procedure

10 Feb

H.E Tep Thorn, Secretary of State, the representative of H.E Chea Sophara, Deputy Prime Minister and Minister of Land Management Urban Planning and Construction, presided over an intensive training course on property registration procedures. Participated in by representative officers from 25 provinces, the training content included an explanation of the Civil Code as well as other related rules and regulation.



▼ Affordable-housing Project in Kandal Province More Than 24% Complete

17 Feb

H.E Chea Sophara, Deputy Prime Minister and Minister of the Ministry of Land Management Urban Planning and Construction paid an official visit to the WorldBridge Affordable Housing Project in Kandal Province. At this stage, 603 houses out of a total 2,457 houses have been completed. Meanwhile, the whole project is scheduled to be completed by the end of 2020.



GROUND BROKEN ON NEW MLMUPC BUILDING IN SEN SOK

The ground was broken on the new Ministry of Land Management, Urban Planning, and Construction (MLMUPC) headquarters in Sen Sok district on the morning of 28 January, which will replace the current building on Monivong Boulevard.

Located in Khmuonh commune, Sen Sok district, in the northern area of Phnom Penh, the new five-storey building will be designed in Khmer-style architecture. The new HQ is being built on 3 hectares of land with a total area of 49,389 square metres and 26,567 square metres of usable space.

According to a press release from the ministry, the new building will overcome the issues of parking and traffic congestion for staff and visitors that occur with the current complex.

The new building will feature a 1584-seat convention hall, documentation rooms, a technology room, the

national construction lab centre, vocational training rooms, a hospitality hall, cafeterias for officials, meeting rooms, a library, and sports courts.

H.E. Chea Sophera, Deputy Prime Minister and Minister of Land Management, Urban Planning, and Construction said that the new building would feature Khmer style architecture and elegant decoration to contribute to promoting ancient Khmer decorative architecture.

"The building is an important part of showing Khmer identity and Khmer architectural forms in the Techo era, which depict peace, stability, and development. This also means restoring the type of building as state heritage for the next generation," H.E. Chea Sophera said.

The current building will be handed over to the Department of Land Management, Urban Planning, and Construction of Phnom Penh.





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CCA TO ORGANISE OVERSEA BUSINESS TOURS FOR MEMBERS

The Cambodia Constructors Association (CCA) is planning to organise overseas business tours for members to seek further business opportunities and broaden networks with foreign business partners.

According to CCA Secretariat General Manager Mr Chhiv Sivpheng, the association is working on the details with partners and is hoping to host the trip within this year.

"Currently, we are dealing with our overseas partners, such as in China and South Korea. We have so far received positive welcomes from them. Therefore, we might be able to arrange a few trips within this year," said Mr Sivpheng.

"The main objective of this business tour is to help our members seek further business opportunities abroad. Besides, this will also

help them strengthen their business networking, at both national and international levels," he added.

At this stage, CCA has yet to release any further details on the registration fee, but according to Mr Sivpheng, only members will be allowed to join.

Mr Sivpheng said that CCA has thus far received good feedback from members regarding this initiative, and most of them are willing to join.

CCA is the first and largest construction association in Cambodia, representing more than 160 construction-related companies. Every year, CCA also organises Cambodia's largest construction exhibition showcasing thousands of products. This year, the event is set to be held from 3-5 December 2020 at the Diamond Island Convention and Exhibition Center.



CCA TO JOIN THE 49TH ACF COUNCIL MEETING IN MYANMAR IN APRIL



The Cambodia Constructors Association (CCA) will join the 49th ASEAN Constructors Federation (ACF) Council Meeting (ACF) Council Meeting in April to discuss the current status of the construction sector in Cambodia, and to look further business and investment opportunities into the Kingdom.

To be held in Yangon Myanmar, the ACF Council Meeting will provide an opportunity for members from eight countries in the region, including Cambodia, Indonesia, Malaysia, Philippines, Singapore, Thailand, Vietnam, and Myanmar to share information on the potential of the construction sector from each country.

There will be four Cambodian delegates from CCA led by Dr Tan Monivann joining the meeting this year. According to Dr Monivann, every year, CCA always updates the members on the current status construction sector in the Kingdom, including challenges and opportunity to take on board.

"During the meeting, all members always help each other solving the remaining challenges in the sector in each country. Besides, we are also exchanging ideas and opportunity for future investment as well," said Dr Monivann.

"For this year, CCA will try our best to urge international stakeholders to feel confident and invest more in Cambodia's construction industry as this sector has been growing rapidly for the past few years," he added.



The meeting will also discuss the ASEAN Construction Standard Trade Skills Training (ACSTST) program update, the amendment of the ACF Constitution, the manual for standard procedures for the host country, the update on ACF website improvement, and details for the next upcoming ACF conference. The event will also include a one-day city tour for members to observe and learn about the host country.

The ASEAN Constructors Federation was established on 30 May 1985 and has been holding two annual council member meetings a year for 31 consecutive years wherein council members discuss business matters arising in the ASEAN construction industry.

ACF currently has eight constructors association members representing private construction-related companies across South East Asia including the Cambodia Constructors Association (CCA), Indonesian Constructors Association (ICA), Master Builders Association of Malaysia (MBAM), Philippines Constructors Association (PCA), Singapore Contractors Association Limited (SCAL), Thai Contractors Association (TCA), Vietnam Association of Construction Contractors (VACC) and Myanmar Construction Entrepreneurs Association (MCEA).



Kingdom's Biggest Construction Expo to Return in December

Cambodia's largest construction exhibition organised by the Cambodia Constructors Association (CCA) showcasing thousands of products is set to be held from 3-5 December 2020 at the Diamond Island Convention and Exhibition Center.

The 'Cambodia Constructors Industry Expo 2020' will feature products and services from real estate firms, banks, and insurers. Products on display will include construction materials and decoration, electrical, plumbing and water supply, machinery, and mechanical as well as steel framing.

In addition to products showcased by exhibitors, there will be a business networking party on the second day of the event. Speaking with Construction & Property Magazine, CCA repre-

sentative, Mr Oum Tivorn, said that this year's exhibition is expected to be bigger and better with more exhibitors to showcase their products and services.

By the beginning of 2020, 30% of the booths have already been reserved from both local and international exhibitors.

Last year, the exhibition attracted more than 200 companies from construction industry-related companies who displayed their products and services on approximately 350 booths. In addition, the show featured more than 1,000 products, both locally produced as well as imported from many countries across the world. This year more than 10,000 visitors are expected to attend this three-day event.



For more information regarding booth reservation, please contact CCA sale representative via Tel: (+855) 060 888 944, 077 811 168 E-mail: expo@construction-property.com

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MARCH ~ APRIL 2020 | ISSUE 044



**PM HUN SEN:
CORONAVIRUS
AFFECTS PROPERTY
SECTOR**

63



**NEAK OKNHA
PUNG KHEAV SE
AN EXCLUSIVE
INTERVIEW**

68



**SIHANOUKVILLE'S
ECONOMIC
CRISIS A PAINFUL
ADJUSTMENT**

80



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HFC-227ea
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1 Coronavirus Impacts Thai Property Market

With the ongoing 'global health emergency' declared by the World Health Organisation (WHO) over the coronavirus impacting travel by Chinese investors, regional economies and property markets have been feeling the pinch, with Thailand feeling it more than most.

Since 2016, Chinese investors have accounted for the majority of property purchases in Thailand. However, the advent of the global coronavirus health emergency has impacted the confidence and sentiment of Chinese property investors in Thailand.

Industry insiders have pointed to rapidly dropping sales, deposits being abandoned and requests for refunds or postponement of ownership transfers significantly rising.

Having become accustomed to the wealth and purchasing power of Chinese property investors, Thailand's property market is now facing a drastic downwards trend if the situation does not normalise in the near future.



Thai to Develop a Smart City in Yangon, Myanmar

Myanmar's construction ministry and Thai developer Amata Asia signed an MoU in January to build a US\$1bn "smart city" in northeastern Yangon.

The Yangon Amata Smart and Eco-City (YASEC) will be developed over a 2,000-acre site with Amata owning 80% of the shares based on a 50-year lease an option of a 20-year extension. The MoU signing comes after two years of negotiation with the Myanmar Investment Commission. Yasuo Tsutsui, the managing director of YASEC, said that: "YASEC will create more than 33,000 job opportunities."

Incorporating green principles and proper urban design is an integral part of the masterplan being developed by Singaporean architect Surbana, as well as an integrated urban residential project. The first factory in the smart city will go into production by Q3 2021.

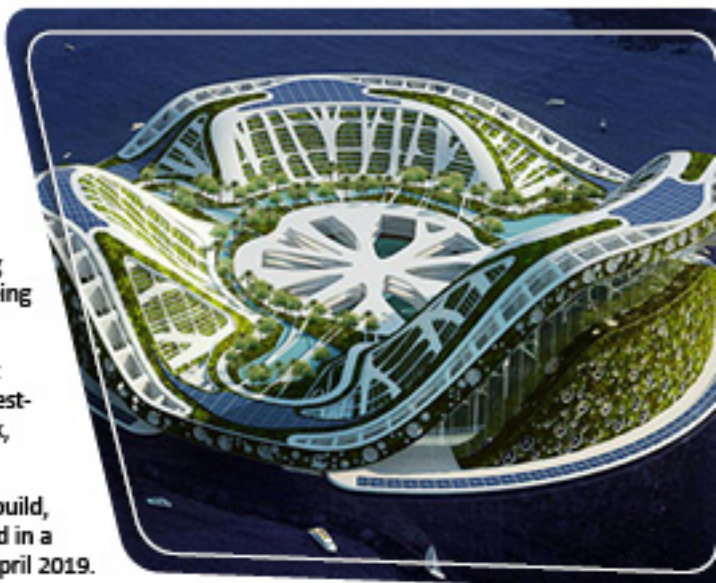


1 Singapore Mulling Floating Property Developments

Having exhausted options for further growth, Singapore is now actively exploring alternative options, including building innovative floating structures to overcome its limited land availability. As a small island nation-state, Singapore has long utilised reclamation and high-rise buildings as the main source of land growth, expanding by almost 25% since the 1960s. However, the limits of reclamation are quickly being reached, so low-rise floating residential developments are increasingly being seen as a viable alternative.

Singapore's 193km of protected coastline make it an ideal location to test low-rise structures such as bridges, hospitals, residences etc. and also a test-case for other ASEAN cities facing inundation by flooding such as Bangkok, Manila and Jakarta.

"Sustainable Floating Cities give us an opportunity to reimagine how we build, live, work, and play" said UN deputy secretary-general Amina Mohammed in a statement after the first-ever UN round-table discussion on the topic in April 2019.





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Hotels in Siem Reap Exempted From Tax for 4 Months

The government has decided to exempt all kinds of monthly taxes for hotel owners, and guesthouses in Siem Reap for four months, from February to May 2020, as a counter policy to the tourist slowdown caused by COVID-19 outbreak.

Announcing the measure at a press conference on the morning of 24 February 2020, Prime Minister Samdech Hun Sen addressed the issue of COVID-19 affecting tourism businesses in Siem Reap province; with the tax exemption policy providing relief for the tourism business to survive.

"The exemption applies to Siem Reap province only, and the government will pay taxes instead of the business owners," said Samdech Hun Sen. During the COVID-19 outbreak in China, the number of foreign tourists in Cambodia dropped by more than 60% while Chinese tourists fell by more than 90% in February 2020.



Stamp Duty Tax Exempted for Property Worth Under US\$70,000

Stamp duty tax for property worth less than US\$70,000 will be exempted for a year, starting from February 2020 to January 2021, according to Prime Minister Samdech Hun Sen.

The exemption will be applied for those property developers who registered at the Ministry of Economy and Finance and the Department of Economy and Finance while the purpose of doing so is to reduce the housing price as low as possible for low to middle-income citizens.

Samdech Hun Sen mentioned the initiative during a particular speech regarding the latest situations at the Office of the Council of Ministers on 24 February 2020. "The purpose of the property tax exemption is to help those small and medium property developers as well as the low to middle-income citizens in acquiring their own house," he added.

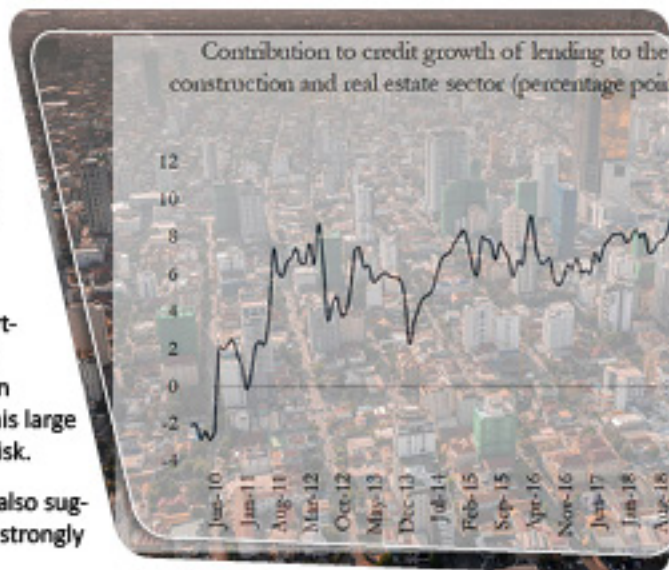


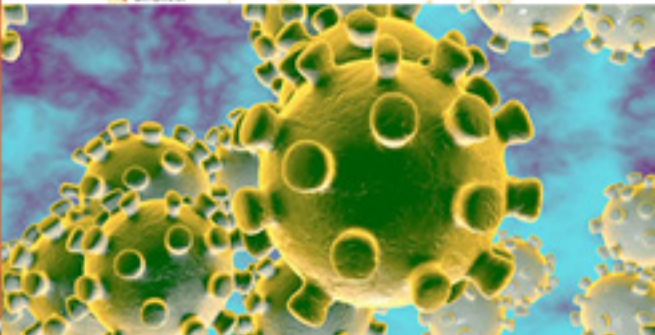
World Bank: Large Construction and Property Credit Downside Risk for Cambodia's Economy

According to the latest Economic Development and Outlook Report published in November 2019, economic risks for Cambodia are due to three main factors, including the uncertainty over EBA withdrawal, a sharp China slowdown, and especially the vulnerabilities caused by the prolonged construction and property boom.

By June 2019, bank credit provided to the construction, real estate, and mortgage sectors was recorded as US\$6.45 billion, which is a 38.9% year-on-year increase. This number accounted for 29.6% out of the total US\$21.9 billion in Cambodia's nonfinancial sector, which is the largest among other sectors. This large amount of credit, according to the report, can put Cambodia's economy at risk.

Given the potential risks caused by the construction sector, the World Bank also suggested that macro-prudential policies both on supply and demand sides are strongly required.





PM Hun Sen: Coronavirus Outbreak Strongly Affects Cambodia's Property Sector

Prime Minister Samdech Hun Sen and local real estate experts have expressed concern that the coronavirus outbreak could negatively impact Cambodia's property sector, especially the hotel business, and even possibly reduce new investment if the outbreak prolongs.

During the PM's first official speech regarding the coronavirus situation in Cambodia on 30 January, Samdech Hun Sen said that the sharp drop in Chinese travellers to Cambodia had put the hotel business in a vulnerable condition.

"The shutdown of flights from China to Cambodia has a direct impact on the Cambodian economy...This will kill the hotel sector," said Samdech Hun Sen.

If the situation prolongs, it will not only affect the hotel sector, according to local property expert Mr Sorn Seap but also the property market as a whole in Cambodia.

"Due to the outbreak, there is less travelling, less travelling results in a slowdown of the Chinese economy, which undeniably will also affect Cambodia as well. As we all know, a large proportion of real estate including completed, ongoing, as well as planned projects, are owned by Chinese investors," said the real estate analyst and CEO of Key Real Estate Co. Ltd.

"However, it won't affect it much at this stage because most of the projects are planned long-term. For sure, it won't affect the price. However, if the outbreak prolongs,

it will affect investment, especially new investments," he added.

Similarly, Ms Thida Ann, Director of CBRE Cambodia, also expressed her concern that the acceleration of the coronavirus could affect Cambodia real estate, especially regarding investment.

"The property sector in Cambodia depends quite a lot on Chinese investors. Since the outbreak strongly affects the Chinese domestic economy, people will have less incentive to invest."

"At a superficial scale, it might affect only Chinese buyers. Less Chinese people come to Cambodia, means fewer buyers. However, at a deeper level, new investors who plan to invest, let's say in January this year, will indeed delay their investment. Therefore, if the outbreak continues, the investment will keep delaying," she said.

CVEA President Mr Chrek Soknim, in an interview with RFI, also expressed a similar view saying that this outbreak could affect the real estate sector but only in the short-term.

According to the latest report, as of 02 March, there were more than 3,000 deaths around the world, and Cambodia has officially confirmed one case. On 31 January the World Health Organisation declared the virus as a global health emergency.

7 Condo Supplies Projected to Grow at 55% in 2020: CBRE

CBRE, leading commercial real estate services and investment firm, has projected growth of condominium unit supplies at 55% in 2020, thanks to strong growth in the construction sector in 2019 and the newly-approved construction law which builds confidence in the future quality of buildings and condos.

CBRE's report issued on 16 January stated that the affordable condo projects are expected to account for 30% (a 6% increase over 2019), while mid-range condos will grow by 46% (a 6% decrease) and high-end condos at 24% (a 1% increase).

Ann Sothida, Managing Director of CBRE (Cambodia), said that the growth in condo supplies in 2020 reflects strong economic growth, foreign direct investment, and particularly the increase in demand for affordable condos.



Foundations Complete on First Fairfield by Marriott Hotel in Cambodia, Expected to Open by 2022

Foundations on the first Fairfield by Marriott international hotel project in Cambodia have been completed with the hotel expected to open in early 2022.

"After breaking ground last year, the company is working continuously on the main construction. At this stage, the project's foundation has been completed, and we expect to launch by early 2022," said Mr Ken Nhan.

The Fairfield by Marriott Hotel is a part of US\$150-million mixed-use development investment by the Chip Mong Group. The official ground-breaking ceremony of the project took place in January 2019, following the agreement signing between Chip Mong and the Marriot Group in May 2017.

Fairfield by Marriott Phnom Penh is the Chip Mong Group's second international hotel project after the Hyatt Regency Phnom Penh, which is currently 90% complete and is set to open by 2020.



7 Hyatt Regency Hotel Phnom Penh 90% Complete, Expected to Open by Q3 This Year

Construction of Cambodia's first Hyatt Regency Hotel in downtown Phnom Penh is currently 90% completed and is on schedule to open between Q2 and Q3 this year.

"After completing the building structure in April last year, we are now working on the interior. At this stage, they are about 90% completed. We expect to have the grand opening by Q2 or Q3 this year," Mr Ken Nhan said.

Located in the heart of Phnom Penh between the Royal Palace and National Museum on St. 178, this 5-star hotel is the first-ever Hyatt-branded business in the kingdom. Construction has been underway since March 2017 with an investment of US\$100 million by the Chip Mong Group.

The 14-storey hotel will feature 247 rooms, restaurants, a fitness centre, spa, and a rooftop swimming pool and bar with views of the Royal Palace and the Mekong and Tonlé Sap Rivers.





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Ministries Vow to Resolve Stamp Tax Jam

The Ministry of Economy & Finance and the Ministry of Land Management, Urban Planning and Construction have agreed to resolve the slow process of land title transfers and registration under the zero-percent stamp tax category, following more than 13,000 documents being stuck at the tax administration.

According to a press release from the General Department of Taxation, the cooperation intends to solve issues and strengthen the efficiency of the registration process for the public and to issue land ownership titles to people.

To date, documents related to registration have been reportedly stuck at the tax administration in the event of issuing ownership titles of registration tax with zero percent, which are the result of donations from direct family members.



Phnom Penh Mega Mall 99.4% Complete, Expected to Open by Q4 This Year

Construction of Phnom Penh Mega Mall is currently 99.4% complete and is expected to open for operation by Q4 of 2020, which is another delay from last year's announcement.

According to the president and CEO of the Hassan (Cambodia) Development Mr Olvy Othsaman, the original plan for opening was in Q3 this year. However, due to internal work, it has now been pushed back.

"Actually, we have completed the construction almost 100%. At this stage, I think it is around 99.4%. The reason for the delay is that we are currently waiting for the response from Samdech Hun Sen, as he is invited to preside over the grand opening ceremony," said Mr Othsaman.

"Though the exact date of the grand opening is not yet clear. We expect that it will be by Q4 of 2020," he added.



MLMUPC Launches Online Land Title Information Checking Service

The MLMUPC has launched an online cadastral information checking service which is accessed by scanning the QR code on the property ownership title, together with releasing a step-by-step how-to video.

The 2-minute video shows each step of finding cadastral information. Users just scan the QR code on the property certificates and follow the procedures indicated on their smartphones. Through a smartphone, users will be able to find information about the property such as date of the latest update, title number, location, size, type, and other essential details of the property.

On the second page, users can find information such as mortgage rights, hypothec, permanent rental rights, usufruct, easement, foreclosure, and more. Meanwhile, the fee for using this electronic-based cadastral information service is 20,000 Riel (US\$5) per transaction, which can be paid via MasterCard, Visa Card, and Union Card.



5th Annual PropertyGuru Cambodia Property Awards follows banner year for Khmer condo development



Asia's most respected real estate honours renewed its call for the most award-worthy development firms and projects in Cambodia with the announcement of the timeline for the 2020 PropertyGuru Cambodia Property Awards, presented by Hitachi Elevators and Escalators.

The fifth edition of Cambodia's most prestigious real estate awards programme will be staged at a black-tie gala dinner and awards ceremony on Friday, 5 June 2020 at the Sofitel Phnom Penh Phokeethra ballroom.

Organised by Asia's leading property technology company, PropertyGuru will be accepting nominations from the general public until Friday, 27 March.

Key dates for the 2020 edition are:

- 16 December 2019 – Nominations and Entries Open
- 27 March 2020 – Nominations Close
- 3 April 2020 – Entries Close
- 20-30 April 2020 – Site Inspections
- 4 May 2020 – Final Judging
- 5 June 2020 – Gala Dinner and Awards Ceremony in Phnom Penh
- 20 November 2020 – Grand Final Gala Ceremony in Bangkok, Thailand

Top winners from Cambodia will again be eligible to compete for the

"Best in Asia" honours at the 15th PropertyGuru Asia Property Awards Grand Final to be hosted in Bangkok, Thailand in November, which will be preceded by the exclusive Road to Gold Tour of select award-winning properties, and the green technology and sustainable development-themed PropertyGuru Asia Real Estate Summit, a global conference for industry game-changers.

Last year's edition of the PropertyGuru Cambodia Property Awards welcomed 370 guests, the biggest gala dinner and ceremony hosted in Cambodia by PropertyGuru to date. It awarded a total of 39 trophies and 27 Highly Commended citations to a wide range of Khmer companies and projects.

The inaugural edition of the Awards in Phnom Penh, held in early 2016, was attended by 327 guests and saw 15 developers accept 13 awards.

The 2020 PropertyGuru Cambodia Property Awards is supported by the industry's leading brands, including platinum sponsor Hitachi Elevators and Escalators; gold sponsor CBRE Cambodia; silver sponsor Jotun; official magazine PropertyGuru Property Report; official media partner Construction & Property Magazine; and official supervisor BDO.



NEAK OKNHA PUNG KHEAV SE —THE WISE MAN BEHIND THE SUCCESS OF CAMBODIA'S CONSTRUCTION SECTOR



Canadia Tower, Diamond Island, Olympia City, Chroy Chavar Satellite City are projects which define the development of Cambodia's construction sector and their existence is thanks to the vision and wise management of one man - Neak Oknha Pung Kheav Se. Now today, he is overseeing the most significant project in his company's history and the development of Phnom Penh; the new US\$1.5 billion 4F class Phnom Penh International Airport. To date, Neak Oknha has invested over US\$5 billion in various projects in Cambodia's construction and property sectors, creating thousands of jobs. To understand the secret and motivation behind his outstanding achievements, Ms Leakhena Khat, Construction & Property Magazine reporter, sat down for an exclusive interview with him.



How did you feel about being recently bestowed an 'Honorary Doctorate Degree in Business Administration' by Prime Minister Samdech Hun Sen?

First and foremost, I would like to thank Samdech Akka Moha Sena Padei Techo Hun Sen Prime Minister of the Kingdom of Cambodia and the Royal Academy of Cambodia for the high evaluation to grant me the 'Honorary Doctorate Degree in Business Administration'. I am thrilled to receive the certification which has handed over

▲ New Phnom Penh International Airport stretch over Takeo and Kandal Province

Perspective views during sunset of new international airport in Phnom Penh - class 4F designed by Foster & Partner



The Elisé Project

Drone view over the Elisé construction project further for shophouse complex in Koh Pich satellite city

by Samdech Akka Moha Sena Padei Techo Hun Sen Prime Minister of the Kingdom of Cambodia. This shows that the certification does not only recognise my hard work alone, but it is the recognition of the hard work of the whole nation under the right leadership of the Royal Government. Besides, this certification has encouraged me to continue to lead and implement the work until success is achieved. This will contribute to the social and economic development of Cambodia and for the wellbeing of the people. I hope many Cambodian people will take part in doing something that benefits society and will contribute to developing Cambodia's economy.

With so many successful businesses especially in the construction sector, what are your future plans?

Canadia Group will continue to train human resources in Cambodia to create jobs and train the Cambodian youth to strengthen their capacities and to get them ready for a higher leadership positions. For instance, the creation of the Cambodia-China Polytechnic University in the Chroy Changvar area will also provide a course in business administration.

Canadia Group will continue to invest in banking, education, tourism, construction, and other sectors to develop the business administration.

How much have you invested to date to develop the construction sector in Cambodia?

So far, Canadia Group has invested around US\$5 billion for the development of the construction sector in Cambodia which has created thousands of jobs and greatly contributed to the development of Cambodia.

What principles must be adhered to for earning the trust of investors and for bringing success?

My main principle is loyalty and consistent hard work because these qualities have led my business partners and customers to always trust and support the projects of Canadia Group. Cambodia is a developing country while Canadia is a large enterprise in Cambodia that also has duties in humanitarian work, economic development, and in improving the living conditions of the people.

The living conditions of thousands of employees have relied mainly on your hard work; what have been the main obstacles you faced while fulfilling this responsibility?

The bigger the company is the more employees it has, so there are more responsibilities for it to uphold. To achieve any work, Canadia will face certain problems and obstacles

just like other companies are facing now, including the lack of human resources, stronger market competition and so on. But, when faced with a problem we need to keep our brain clear, dare to face the problem, and try hard to find a solution for it.

What motivated you to work day and night to manage daily operations especially when looking for new and attractive projects in Cambodia?

Being a leader, one must set an example as a role model for everyone. Lead everyone to search for develop-



Olympia City, mixed-use development

ment and success and be part of the development of the country.

What businesses do you currently manage and how many jobs have your companies created?

Currently, the businesses of Canadia Group are divided into two segments; one is financial and construction and property and the other one is international airports and tourism. The total employees under the umbrella of Canadia Group is currently up to 30,000 people.

You recently received approval from the government to invest in the new Phnom Penh International Airport and have committed to finishing the project before the ASEAN meeting in 2023 - what is the progress on the project now?

The master plan of the new Phnom Penh International Airport is being done by Foster & Partners which is a well-known firm across the globe. Regarding the contractor, we will select some international firms along with the technical experience of Overseas Cambodia Investment Corporation (OCIC). We believe that this is the best choice for the project. The purpose of constructing a new airport is to raise the profile of the construction sector by bringing and implementing new and modern technology which is the important factor to develop the sector in line with the development of the world. It can especially raise the profile of Cambodia for the aviation sector and related sectors. It will also contribute to the development of Cambodia's economy.

As Chairman of the Cambodia Constructors Association (CCA), what are your plans to improve and promote the construction sector in Cambodia?

Join in with the national and international institutions that have businesses related to the construction sector, especially in the government which is led by Samdech Akka Moha Sena Padei Techo Hun Sen with the Minis-

try of Land Management Urban Planning and Construction (MLMUPC) as a tasked body led by Deputy Prime Minister H.E Chea Sophara.

Join in the promotion of development, progress and potential of investing in and developing Cambodia's construction sector right now and to attract major investors from countries across the world to come and invest more in Cambodia.

Join in the promotion and implementation of the construction law which has already been adopted to improve and strengthen the quality and safety of construction in Cambodia.

What are your thoughts on the current health of Cambodia's construction sector?

According to the figures from the Ministry of Land Management Urban Planning and Construction (MLMUPC), we have seen that construction investment has increased remarkably from year to year which we are proud of; this year in particular has seen construction investment jump to US\$9,353 million. Within this investment, there are around 436 high rise buildings that are 5 floors and above. This shows that the construction sector will mushroom to

make the beauty of the city shine for sure. Not just in Phnom Penh either as there are also high-rise buildings in the provinces, especially in Sihanoukville, where over the past few years many high-rise buildings were built.

What is your long-term vision for developing and improving the construction sector?

We have seen that Cambodia, under the smart leadership of Samdech Akka Moha Sena Padei Techo Hun Sen, enables economic development especially when there is peace and political stability so people can live in good conditions and be happy. So, to respond to the policy and to contribute to the development of the national economy are important for me as a local investor. I will continue to invest a massive amount to develop many other projects such as the new Phnom Penh International Airport, a new special economic zone stretching on a 500-hectare plot near National Road 51, and housing and commercial projects in Koh Norea, as well as an exhibition centre in Chroy Changva.



Olympia City

Photo of Olympia retail mall compound

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ដែលនៅពីក្រោយសមិទ្ធផលដ៏មហិមាទាំងនេះ កញ្ញា ខាត់ លតិណា អ្នកយកព័ត៌មាននៃទស្សនវិស័យសំណង់ និងអចលនទ្រព្យ
បានធ្វើបទសម្ភាសន៍ផ្ទាល់ជាមួយអ្នកឧកញ៉ា ពុង យារ៉ែស ដូចខាងក្រោម៖



▲ រូបភាពនៃគម្រោងស្បង់នៃអាកាសយានដ្ឋានអន្តរជាតិភ្នំពេញថ្មី
ជាគម្រោងសាងសង់អាកាសយានដ្ឋានអន្តរជាតិភ្នំពេញថ្មី (ចំណាត់ថ្នាក់ 4B)
លាតសន្ធឹងក្នុងខេត្តកណ្តាល រហូតដល់មន្ទីរពេទ្យ ដោយការសាងសង់និងរួមបញ្ចូល
តំបន់សេដ្ឋកិច្ចពិសេស អគារកាណាឌីយ៉ា លំនៅឋានពិសេសមន្ទីរពេទ្យ។

ត្រូវបានអ្នកឧកញ៉ាមើបនឹងទទួលបានសញ្ញាបត្រ “បណ្ឌិតកិត្តិយសផ្នែក រដ្ឋបាលធុរកិច្ច” ដែលប្រគល់ដោយសម្តេចតេជោ ហ៊ុន សែន។ តើកិត្តិយស ផ្នែករដ្ឋបាលធុរកិច្ចនេះមានន័យយ៉ាងណាសម្រាប់អ្នកឧកញ៉ាផ្ទាល់?

ជាបឋមខ្ញុំសូមថ្លែងអំណរគុណដល់ សម្តេចអគ្គមហាសេនាបតីតេជោ ហ៊ុន សែន នាយករដ្ឋមន្ត្រី នៃព្រះរាជាណាចក្រកម្ពុជា និងរាជបណ្ឌិត្យសភា កម្ពុជា ដែលបាននាំយកខ្ញុំខ្ពស់ និងផ្តល់សញ្ញាបត្របណ្ឌិតកិត្តិយសផ្នែក រដ្ឋបាលធុរកិច្ចដល់ខ្ញុំខ្ពស់។ ខ្ញុំមានសេចក្តីសោមនស្សរីករាយក្រៃលែង ក្នុងការទទួលបានសញ្ញាបត្រនេះ ហើយដែលព័ត៌មានដល់សញ្ញាបត្របណ្ឌិត កិត្តិយសផ្នែករដ្ឋបាលធុរកិច្ចដល់ខ្ញុំខ្ពស់នេះ ត្រូវបានទទួលផ្ទាល់ពីសម្តេចអគ្គ មហាសេនាបតីតេជោ ហ៊ុន សែន នាយករដ្ឋមន្ត្រីនៃព្រះរាជាណាចក្រកម្ពុជា។ សក្ខីបត្រខាងលើនេះ សងបញ្ជាក់ឲ្យឃើញមិនត្រឹមតែការទទួលស្គាល់នូវកិច្ច ខិតខំប្រឹងប្រែងរបស់ខ្ញុំប៉ុណ្ណោះទេ ប៉ុន្តែជាការទទួលស្គាល់ផងដែរនូវកិច្ច ខិតខំប្រឹងប្រែងរួមគ្នារបស់ជាតិកម្ពុជាទាំងមូល នៅក្រោមការដឹកនាំដ៏ត្រឹមត្រូវ របស់រាជរដ្ឋាភិបាល។ ហើយសញ្ញាបត្រនេះក៏បានលើកទឹកចិត្តបន្ថែមដល់រូប ខ្ញុំក្នុងការបន្តប្រឹងប្រែងដឹកនាំអនុវត្តឲ្យបានជោគជ័យ រួមចំណែកក្នុងការ អភិវឌ្ឍសេដ្ឋកិច្ចសង្គមរបស់កម្ពុជា ដើម្បីជាតិ និងប្រជាជន។ ហើយខ្ញុំសង្ឃឹម ថាប្រជាជនកម្ពុជាជាច្រើននឹងចូលរួមក្នុងការងារដែលមានអត្ថន័យ ការងារ ដែលជាប្រយោជន៍ដល់សង្គម និងការអភិវឌ្ឍសេដ្ឋកិច្ចរបស់ប្រទេសកម្ពុជា។

ជាមួយនឹងភាពជោគជ័យលើអាជីវកម្មនានា ជាពិសេសផ្នែកសំណង់ កន្លងមក តើអ្នកឧកញ៉ាមានផែនការអ្វីខ្លះ ដើម្បីបន្តអភិវឌ្ឍផ្នែករដ្ឋបាល ធុរកិច្ចឲ្យកាន់តែប្រសើរជាងនេះ?



- កាណាឌីយ៉ាគ្រុប នឹងបន្តបណ្តុះបណ្តាលធនធានមនុស្សក្នុងស្រុកដូចជា បង្កើតឱកាសការងារ និងបណ្តុះបណ្តាលយុវជនកម្ពុជាបង្កើនសមត្ថភាព ការងារ ដើម្បីចូលកាន់តំណែងថ្នាក់ដឹកនាំជាន់ខ្ពស់។ ឧទាហរណ៍ ដូចជា ចូលរួមបង្កើតសកលវិទ្យាល័យ ពហុបច្ចេកទេសកម្ពុជា-ចិន នៅតំបន់ជ្រោយ ចង្វារ ក្នុងនោះមានមុខវិជ្ជាផ្នែករដ្ឋបាលធុរកិច្ច។
- កាណាឌីយ៉ាគ្រុប នឹងបន្តវិនិយោគទៅក្នុងវិស័យធនាគារ អប់រំ ទេសចរណ៍ សំណង់ និងវិស័យផ្សេងៗទៀត ដើម្បីអភិវឌ្ឍផ្នែករដ្ឋបាលធុរកិច្ច។





អូឡាំព្យាស៊ីត

រូបភាពបណ្តាញនៃសំណង់អគារនៅក្នុងអូឡាំព្យាស៊ីត ដែលជាការអភិវឌ្ឍន៍ រួមមានផ្ទះលើប អគារទុនធុ អគារការិយាល័យ និងសណ្ឋាគារលំដាប់ថ្នាក់ខ្ពស់។

តើកន្លែងកម្មកខ្វក់ក្រៅបានបោះទុនប្រហែលប៉ុន្មានដៃក្នុងការអភិវឌ្ឍន៍ វិស័យសំណង់នៅកម្ពុជា ដែលបានបង្កើតការងាររាប់ម៉ឺនកន្លែង និងចូលរួម យ៉ាងខ្លាំងក្នុងការអភិវឌ្ឍកម្ពុជា?

សរុបមកទល់ពេលនេះ កាណាឌីយ៉ាគ្រុប បានបោះទុនប្រហែល ៥ប៊ីលាន ដុល្លារអាមេរិក ក្នុងការអភិវឌ្ឍន៍វិស័យសំណង់ និងអចលនទ្រព្យនៅកម្ពុជា ដែលបានបង្កើតការងាររាប់ម៉ឺនកន្លែង និងចូលរួមយ៉ាងខ្លាំងក្នុងការអភិវឌ្ឍ សេដ្ឋកិច្ចសង្គមកម្ពុជា។

តើ អ្នក ខកក្រៅប្រកាន់គោលជំហររបបណា ទើបទទួលបានការទុកចិត្តពី សំណាក់ពាណិជ្ជករនានា និងជាពិសេស ការធ្វើឲ្យគម្រោងអភិវឌ្ឍន៍សឹងតែ គ្រប់គម្រោងរបស់អ្នកខកក្រៅទទួលបានការគាំទ្រនិងជោគជ័យ?

គោលជំហរដែលខ្ញុំប្រកាន់ជាប់នោះគឺការស្មោះត្រង់ និងទិតៀបទិត្យប្រុង ជានិច្ច ដោយសារតែគុណសម្បត្តិទាំងនេះហើយដែលអាចនាំឲ្យដៃគូពាណិជ្ជ កម្មនិងអភិវឌ្ឍន៍ទុកចិត្ត និងគាំទ្រដល់គម្រោងរបស់កាណាឌីយ៉ាជាដាច់ខាត។ ប្រទេសកម្ពុជា គឺជាប្រទេសកំពុងអភិវឌ្ឍ រីឯកាណាឌីយ៉ាគឺជាសហគ្រាស ធំ មួយនៅក្នុងប្រទេសកម្ពុជា ក៏មានភារកិច្ចចូលរួមចំណែកក្នុងការងារ សហប្រតិបត្តិ និងអភិវឌ្ឍសេដ្ឋកិច្ចរបស់ប្រទេស លើកកម្ពស់ជីវភាពប្រជាពល- រដ្ឋកាន់តែប្រសើរឡើង។

ជីវភាពរបស់បុគ្គលិករាប់ម៉ឺននាក់គឺពឹងផ្អែកលើការទិញទំនិញផ្ទះពីអ្នក ខកក្រៅ តើអ្នកខកក្រៅកន្លងមកធ្លាប់ជួបផលលំបាកអ្វីខ្លះក្នុងការបំពេញទំនួល ខុសត្រូវនេះ?

ក្រុមហ៊ុនកាន់តែធំ បុគ្គលិកកាន់តែច្រើន នោះការទទួលខុសត្រូវរបស់ក្រុម ហ៊ុនក៏មានកាន់តែច្រើនទៅតាមនិងដែរ។ ការសម្រេចនូវការងារអ្វីមួយតែងតែ ប្រឈមមុខនឹងឧបសគ្គ និងបញ្ហាមួយចំនួន ដូចដែលក្រុមហ៊ុនផ្សេងៗសព្វថ្ងៃ កំពុងតែប្រឈមមុខនឹងការខ្វះខាតធនធានមនុស្ស និងការប្រកួតប្រជែងកាន់ តែខ្លាំងឡើងៗ ប៉ុន្តែពេលជួបនូវបញ្ហាហើយត្រូវរកវិធានការណ៍ឲ្យបានស្រឡះ ហ៊ានប្រឈមមុខនឹងផលលំបាក និងទឹកខ្មៅកម្សៅបាយដោះស្រាយ។

តើអ្វីទៅជំរុញឲ្យអ្នកខកក្រៅទិញទំនិញផ្ទះទាំងយប់ទាំងថ្ងៃក្នុងការប្រតិបត្តិអាជីវកម្ម សព្វថ្ងៃ ជាពិសេសការបង្កើតគម្រោងអភិវឌ្ឍន៍ថ្មីៗ និងទាក់ទាញសម្រាប់ កម្ពុជា?

ភាពជាអ្នកដឹកនាំ ត្រូវធ្វើជាដំរូវដល់បុគ្គលិកទាំងឡាយដឹកនាំគេទាំងអស់ ឲ្យឱ្យឆ្ពោះទៅភាពរីកចម្រើន និងភាពជោគជ័យ និងចូលរួមចំណែកក្នុងការ អភិវឌ្ឍប្រទេសជាតិ។

តើបច្ចុប្បន្នអ្នកខកក្រៅមានអាជីវកម្មអ្វីខ្លះ ហើយនិយមកដល់ពេលនេះ តើក្រុមហ៊ុនទាំងអស់របស់អ្នកខកក្រៅបានបង្កើតការងារប៉ុន្មានកន្លែងដៃ សម្រាប់ប្រជាជនកម្ពុជា?

បច្ចុប្បន្ន អាជីវកម្មរបស់កាណាឌីយ៉ាគ្រុប បែងចែកជាពីរផ្នែក គឺវិស័យ ហិរញ្ញវត្ថុ និង វិស័យសំណង់និងអចលនទ្រព្យ អាកាសយានដ្ឋានអន្តរជាតិ និងទេសចរណ៍។ បុគ្គលិក និងកម្មករសរុបនៅក្នុងសម្ព័ន្ធសហគ្រាសកា- ណាឌីយ៉ាមានទៅដល់ជាង ៣០០០០នាក់។

ថ្មីៗនេះ អ្នកខកក្រៅបានទទួលការយល់ព្រមពីរាជរដ្ឋាភិបាលក្នុងការវិនិ- យោគសាងសង់ព្រលានយន្តហោះអន្តរជាតិភ្នំពេញថ្មី ដែលជាគម្រោងដ៏ធំ ជាប្រវត្តិសាស្ត្រ។ អ្នកខកក្រៅមានការប្តេជ្ញាថានឹងកសាងព្រលានយន្តហោះ អន្តរជាតិភ្នំពេញថ្មីឱ្យបានមុនកិច្ចប្រជុំកំពូលអាស៊ានឆ្នាំ២០២៣...តើគម្រោង មួយនេះចេញប្លង់សាងសង់ដោយក្រុមហ៊ុនណា? ហើយនឹងសាងសង់ដោយ ក្រុមហ៊ុនណា? តើគម្រោងដ៏ធំមួយនេះ នឹងលើកកម្ពស់វិស័យសំណង់យ៉ាង ដូចម្តេច ជាពិសេសមុខមាត់របស់កម្ពុជា?

គម្រោងអាកាសយានដ្ឋានអន្តរជាតិភ្នំពេញថ្មីនេះ ចេញប្លង់សាងសង់ ដោយក្រុមហ៊ុន Foster & Partners ដែលជាក្រុមហ៊ុនល្បីល្បាញលើ ពិភពលោក។ ចំណែកឯក្រុមហ៊ុនសាងសង់ យើងនឹងជ្រើសរើសក្រុមហ៊ុន បទេសមួយចំនួន រួមជាមួយនឹងបច្ចេកទេស និងបទពិសោធន៍របស់ ក្រុមហ៊ុន OCIC។ យើងជឿជាក់ថា នេះជាជម្រើសដ៏ប្រសើរបំផុតសម្រាប់ គម្រោង។ គោលបំណងសាងសង់អាកាសយានដ្ឋានថ្មី គឺដើម្បីលើកកម្ពស់ ដល់វិស័យសំណង់ ដោយនាំយកនូវបច្ចេកទេសថ្មីៗទំនើបៗមកអនុវត្តដែល ជាកត្តានាំឲ្យវិស័យសំណង់នៅកម្ពុជាកាន់តែមានភាពរីកចម្រើន ដើរទាន់ ពិភពលោក។ ជាពិសេសបានលើកមុខមាត់ដល់ប្រទេសកម្ពុជាទាំងក្នុងវិស័យ អាកាសចរណ៍ ទាំងក្នុងវិស័យពាក់ព័ន្ធនានា និងរួមចំណែកយ៉ាងសំខាន់ក្នុង ការលើកស្ទួយសេដ្ឋកិច្ចជាតិ។

ក្នុងនាមជាប្រធានសមាគមអ្នកសាងសង់កម្ពុជា តើលោកខកក្រៅមាន ផែនការអ្វីខ្លះ ដើម្បីលើកកម្ពស់និងពង្រឹងវិស័យសំណង់នៅកម្ពុជាទាំងក្នុង និងក្រៅស្រុក?

ចូលរួមសហការជាមួយស្ថាប័នជាតិ និងអន្តរជាតិដែលមានធុរកិច្ចលើ វិស័យសំណង់ ជាពិសេសជាមួយរាជរដ្ឋាភិបាល ដែលដឹកនាំដោយសម្តេច អគ្គមហាសេនាបតីតេជោ ហ៊ុន សែន នាយករដ្ឋមន្ត្រីនៃព្រះរាជាណាចក្រ កម្ពុជា ដែលមានក្រសួងរៀបចំផែនដី នគរូបនីយកម្ម និងសំណង់ជាសេនា

ផិការ និងដឹកនាំដោយឯកឧត្តមឧបនាយករដ្ឋមន្ត្រី ជា សុផាវ៉ា ដោយ ១.ចូលរួមធ្វើការផ្សព្វផ្សាយអំពីការអភិវឌ្ឍ ការដឹកចម្រើន សក្តានុពលនៃការវិនិយោគ និងអភិវឌ្ឍន៍វិស័យសំណង់នៅកម្ពុជានាពេលបច្ចុប្បន្ន និងធ្វើការទាក់ទាញវិនិយោគិនធំៗ មកពីបណ្តាប្រទេសនានាលើពិភពលោកឱ្យមកបណ្តាក់ទុននៅកម្ពុជាឱ្យបានច្រើនបន្ថែមទៀត។ ២.ចូលរួមផ្សព្វផ្សាយ និងអនុវត្តច្បាប់ស្តីពីសំណង់កម្ពុជាដែលបានអនុម័តរួច ដើម្បីលើកម្ពស់ និងពង្រឹងអំពីគុណភាព និងសុវត្ថិភាពសំណង់នៅកម្ពុជា។

តើលោកឧកញ៉ាយល់យ៉ាងណាដែរចំពោះស្ថានភាពវិស័យសំណង់នៅកម្ពុជានាពេលបច្ចុប្បន្ននេះ?

តាមទិន្នន័យរបស់ក្រសួងរៀបចំដែនដី នគរូបនីយកម្ម និងសំណង់យើងសង្កេតឃើញថា ទុនវិនិយោគសំណង់មានការកើនឡើងពីមួយឆ្នាំទៅមួយឆ្នាំគួរឱ្យកត់សម្គាល់ និងមានមោទនភាព ហើយជាពិសេសក្នុងឆ្នាំនេះ ជាសរុបទុនវិនិយោគវិស័យសំណង់បានកើនឡើងរហូតដល់ជាង ៩.៣៥៣លានដុល្លារអាមេរិក។ ក្នុងនេះមានអគារខ្ពស់ៗចាប់ ៥ជាន់ឡើងទៅ មានរហូតដល់ ៤៣៦អគារ។ នេះបានបង្ហាញឱ្យឃើញថាសំណង់នឹងកើនឡើងប្រាកដប្រាកដធ្វើឱ្យសេវាកម្មសេវាសំណង់ក្រុងស្រស់បំព្រងឡើងជាពុំខាន។ មិនត្រឹមតែនៅទីក្រុងភ្នំពេញប៉ុណ្ណោះទេ គឺយើងក៏បានឃើញមានអគារខ្ពស់ៗនៅតាមខេត្តនានាផងដែរ ជាពិសេសនៅក្រុងព្រះសីហនុ រយៈពេលប៉ុន្មានឆ្នាំចុងក្រោយនេះមានការសាងសង់អគារខ្ពស់ៗជាច្រើន។

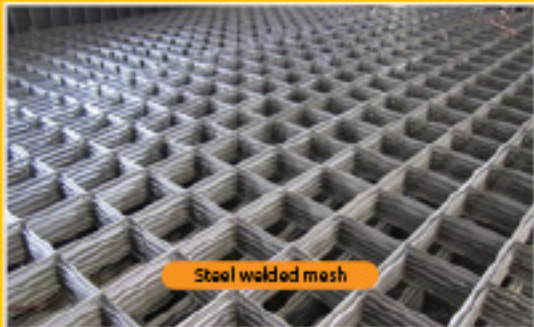
ជាចក្ខុវិស័យវែងឆ្ងាយ តើលោកឧកញ៉ាយមានផែនការយ៉ាងណាក្នុងការអភិវឌ្ឍន៍វិស័យសំណង់ឱ្យកាន់តែប្រសើរជាងនេះ ដូចជាការបន្ថែមទុនវិនិយោគឬបង្កើតគម្រោងថ្មីៗជាដើម?

ជាការពិតដោយយើងពិនិត្យឃើញថា ប្រទេសកម្ពុជាគ្រោមការដឹកនាំដ៏ឈ្លាសវៃរបស់សម្តេចអគ្គមហាសេនាបតីតេជោ ហ៊ុន សែន បានធ្វើឱ្យសេដ្ឋកិច្ច និងការអភិវឌ្ឍន៍កើនឡើង ជាពិសេសមានសន្តិភាព និងស្ថិរភាពនយោបាយបានធ្វើឱ្យប្រជាពលរដ្ឋមានជីវភាពធូរធារស់នៅបានសុខដុមរមនា។ ដូច្នេះ



ដើម្បីឆ្លើយតបទៅនឹងគោលនយោបាយ និងចូលរួមក្នុងការអភិវឌ្ឍន៍សេដ្ឋកិច្ចប្រទេសជាតិយើង ចំពោះខ្ញុំដែលជាវិនិយោគិនក្នុងស្រុក ខ្ញុំនឹងបន្តបណ្តាក់ទុនយ៉ាងសន្ធឹកសន្ធាប់បន្ថែមទៀត ដើម្បីធ្វើការអភិវឌ្ឍន៍គម្រោងជាច្រើនទៀតដែរ ដូចជាគម្រោងអាកាសយានដ្ឋានអន្តរជាតិភ្នំពេញថ្មី តំបន់សេដ្ឋកិច្ចពិសេសដែលមានទំហំដីប្រមាណ៥០០ហិកតា នៅជាប់ផ្លូវជាតិ៥១ និងគម្រោងអភិវឌ្ឍន៍នៅដ្ឋាន និងពាណិជ្ជកម្មនៅកោះនារី និងសាលពិព័រណ៍អន្តរជាតិជ្រោយចង្វារជាដើម។

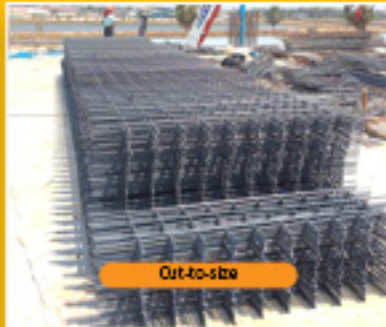
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CBRE: EBA Withdrawal May Harm Industrial Estates, Retail, and Property Loans

The withdrawal of EBA trade privileges from Cambodia, which is expected to take place by August, may pose risks to the kingdom's real estate sector especially on industrial estates, in the retail sector, and for borrowing on residential real estate, according to the prediction of CBRE Cambodia.

Based on the viewpoint report released by CBRE Cambodia in February, the EBA withdrawal will possibly result in the relocation of factories to neighbouring countries or the reduction of new future investments in the kingdom due to the less competitive privileges. This can affect the real estate sector in the two scenarios.

For the less harmful scenario, less investment or relocation can slightly harm market rents or industrial land prices. The report says vacancies in industrial estates are likely to increase marginally as a result of these changes, especially as after a prolonged period of increasing demand, and increases in industrial supply have begun to gather speed.

However, CBRE expects the impact to be minimal, as at present industrial vacancy is estimated at less than 2%.

However, for the extreme scenario, EBA withdrawal may cause bankruptcies or mass unemployment. Added with other factors such as the corona outbreaks, trade war, and other geopolitical issues around the world that drag down the overall economic growth in Cambodia in 2020, the EBA withdrawal may create a potential contagion risk between

the industrial and financial sectors of the economy.

This would negatively impact retail spending, service sector growth, and borrowing on residential real estate. However, given the relatively constrained response from the EU, this scenario appears very remote, says the report.

Similarly, local real estate analyst and CEO of Key Real Estate Mr Sorn Seap also expressed concern on the risks posed by the EBA withdrawal to the real estate sectors. However, he does not have any clear projection, as everything will depend on the economic situation.

"At this stage, I can't give any projection on what will happen to the real estate sector. However, it is undeniable that if the EBA withdrawal affects the overall economy, real estate will indeed feel the effect as well," said Mr Seap.

Regarding the EBA withdrawal situation in Cambodia, the European Commission announced their decision on 12 February to partially withdraw the kingdom's access to the 'Everything But Arms' (EBA) preferential trade initiative, reported Reuters.

The changes will take place on 12 August, unless EU governments or the European Parliament block them. With this decision, certain garments and footwear, all travel goods and sugar will face the standard tariff of 12%.

If that happens, Cambodia will lose about 20% of the preferential rights of the EBA scheme, which is equal to approximately US\$1.1 billion of Cambodia's exports to the EU.

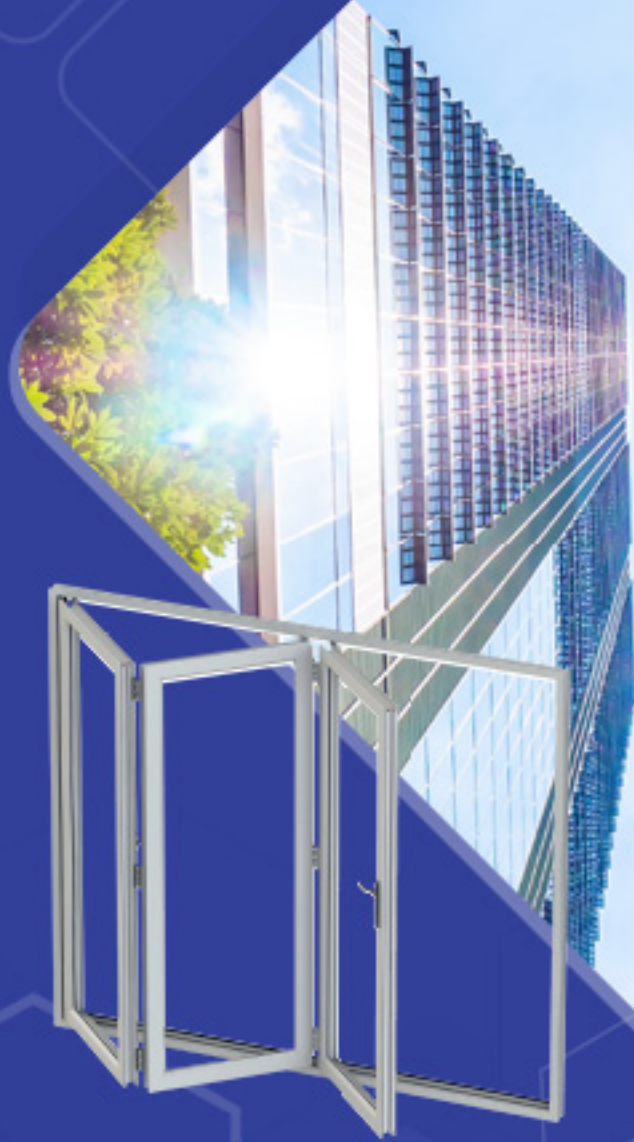


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Experts:

BY VAN SOVANDY

EBA Withdrawal, COVID-19 Opportunities for Long-term Investment

Local real estate experts suggest that the EBA withdrawal and COVID-19 epidemic are not significant problems for Cambodia, but rather good opportunities for property investors with long-term vision.

According to Ms Grace Rachy Fong, CEO of Century 21 Cambodia, Cambodia has been doing very well in putting this under control, as seen by only one COVID-19 case reported so far.

"Amid this low number of cases, Cambodia is still one of the safe places to invest in. Hearing from my agency in China, some of the investors who currently have businesses in the three highly-infected provinces of China, are keen to relocate their businesses or factories to Cambodia. This is a great opportunity," said Ms Fong.

As for EBA, Ms Fong explained that Cambodia can still be strong without EBA as long as Cambodia enhances the education system, just like Singapore.

"Singapore has no EBA privilege, but Singapore is still rich, mainly because of its human resources. Thus, Cambodia should learn from them. We have been so far doing so. The Ministry of Education has been training more and more

human resources, and in particular, the entrepreneurship programs have recently been included in our formal education curriculum," said Ms Fong.

"This kind of situation is a double-edged sword. We must not only look at only the problem, but she also must know how to see for opportunities," she added.

Likewise, the Cambodian Valuers and Estate Agents Association (CVEA) President Mr Chrek Soknim also echoed her statement that this circumstance is a great potential opportunity.

"COVID-19 is a disease of fear, but I think it will be only a short-term challenge. Therefore, the opportunity goes for those who dare to invest now. Investors with long-term vision can seize these opportunities because, in such situations, they have high negotiation power while buying and selling property," said Mr Chrek.

"The property price in such circumstance seems to be stable. Thus, investors can easily acquire those properties for future profits. Thus, long-term investment is great potential," he added. However, he also warned those who prefer to invest short-term to be more cautious on the location to invest in.

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SIHANOUKVILLE'S ECONOMIC CRISIS A PAINFUL ADJUSTMENT TOWARD SUSTAINABLE DEVELOPMENT

Sihanoukville, once dubbed the Macao of Cambodia, is currently facing a crisis. Unfinished construction projects are scattered everywhere around the city; numerous local citizens have been left unemployed; and most noticeably, there has been a massive decline in property rental price, leaving many house owners in debt.

These issues have been mainly caused by the crackdown on illegal online gambling in August 2019. This has combined with other factors such as the COVID-19 epidemic, the EBA withdrawal, trade war, and other geopolitical issues around the world to drag down overall economic growth in Cambodia in 2020 to only 6.1%, with the impact of crisis in the province becoming more serious.

According to data from Key Real Estate Co., Ltd, prior to the closure of online gambling, the rental price in Sihanoukville was average between US\$8,000 and US\$16,000 per month. Given this high income, many house owners requested loans to build more property in the hope of earning more.

However, everything changed after the government announced the closure of illegal online gambling. Many Chinese gamblers returned home, and the rental price dropped to between only US\$2,000 and

US\$6,000 per month. As a result, property owners have lost income, are drowning in debt and have suspended their construction projects.

Will the Sihanoukville economy recover, and when?

Local real estate experts project that Sihanoukville's economy will recover within two or three years, as they have defined this crisis as little more than a painful adjustment as the economy becomes more efficient and sustainable for future development.

According to Mr Sorn Seap, CEO of Key Real Estate Co., Ltd and a well-known real estate expert in Cambodia, although rental prices are falling, the prices of land and houses remains stable. Therefore, it is not hard for the situation to recover.

He believes that a period of two to three years is a suitable time for all the unfinished projects as well as the other ongoing infrastructure projects to be completed.

The Government of Cambodia is currently building and renovating 34 roads and other infrastructure in Sihanoukville with a budget of US\$294 million. This masterplan aims to transform Sihanoukville into a new commercial and

tourism hub. Soon enough, this province will also be connected with the capital by a US\$2-billion expressway, which is currently under construction.

"Thus, when these projects are completed, the economic situation in Sihanoukville will improve and sooner or later investors will come back," said Mr Sorn Seap.

Similarly, the Cambodian Valuers and Estate Agents Association (CVEA) President Mr Chrek Soknim also believes that Sihanoukville's economy will be reinvigorated again. He said the decline in the rental price is not an issue, rather a return to normalcy for market prices.

"The rental rate of US\$7,000 - US\$8,000 is overpriced. Tenants cannot operate their business with this high rental price. Since they have no profit, they have to leave. The market rent should be only US\$1,500 to US\$2,000. The price is dropping to the market price now, so it won't take long; I should think in less than a year, investors will return," said Mr Chrek.

Regarding the issue of unfinished construction projects, in an interview with the *Southeast Asia Globe*, the president of the Sihanoukville business organisation Oknha Vann Sokkheng suggested



that those who rent their land to Chinese-owned projects, should consider options like forgoing rent for one year. By doing so, those developers can finish their projects.

However, this is a tough request for those who mainly rely on their rental income to pay off their debt on other projects. As an alternative, Oknha Vann is also requesting the government to relax taxes on construction materials, in addition to lobbying for extensions to loan repayment periods for those who took on debt to invest in Sihanoukville, according to the *Southeast Asia Globe*.

The same source also reported that the government, through the Governor Kuoch Chamroeun, are willing to cooperate on this issue.

Sihanoukville's economy is not solely dependent on online games; the Sihanouk Special Economic Zones (SSEZ) and the deep-sea port also play significant roles in helping with the economic recovery, and in a better and more sustainable way. Given the economics incentives provided through SSEZs and the ongoing sea-port upgrade, Sihanoukville will attract more better-quality investors.

Jiang Kexing, formerly associated with the SSEZ and current leader of the local branch of the Chinese Chamber of Commerce in Cambodia, mentioned in the *Southeast Asia Globe* that the SSEZ employs some 25,000 Cambodian workers, some of which are newly hired from the approximately 8,000 people who lost

their jobs in the casinos and hotels.

According to Mr Jiang, he compared the Sihanoukville situation to an illness, with it being better to diagnose and deal with sooner rather than later.

The vice-chairman of the Cambodian Constructors Association and CEO of Muhibbah Engineering (Cambodia) Oknha Hann Khieng, also defined the online gaming crackdown policy as an 'Investor Filtering Policy', meaning pushing out illegal, and absorbing better quality investors.

"The illegal ones have to leave, and the good ones are able to stay; this is a good thing. Given this new policy, I believe in five years, better quality foreign investors will return," said Oknha Hann.

Similarly, Mr James Hodge, Director of CBRE Cambodia, also said that the recent ongoing crisis in Sihanoukville could be a good market adjustment for the province.

"Activities looks like it is slow; we see land sales slightly lower than what we have seen previously... but it also gives it a strong opportunity to change what has become a slightly difficult reputation, so it's a turning point for that market," said Mr Hodge.

Mr Hodge added that with the government reinvesting in infrastructure and the movement on expanding of the airport will all have positive impacts on the market.

Besides the efforts from the private sector, the Government of Cambodia

has also recently confirmed its plan to transform Sihanoukville into an industrial city with special economic zones and manufacturing for exports, similar to the Shenzhen industrial city of China. This is also a part of the government's response to the economic slowdown in this province.

H.E. Vongsey Vissoth, Secretary of State, Ministry of Economy and Finance, stated that the government has been and is currently dealing with under-regulated construction projects, and upgrading the infrastructure.

"If we want to change Sihanoukville to be like Shenzhen city in China, it cannot be just a casino. It is an industrial city with services, technology and tourism," said H.E. Vongsey.

Moreover, from China's perspective, China is always ready help Cambodia, in particular Sihanoukville. At a meeting with Prime Minister Samdech Hun Sen on 5 February in Beijing, Chinese President Xi Jinping said China is ready to mobilise Chinese investors and tourists to Cambodia.

However, China needs some time to solve their problem with the COVID-19 epidemic, and when the situation in China gets better, Chinese investors will come back to Cambodia and continue to invest in this country.



By Sao Samphone



2020 - WHAT AND WHERE TO INVEST IN REAL ESTATE?



Real Estate Market Trend
in Phnom Penh

2020



By KEAN KONGLEAPHY

2019 was another great year for the real estate sector in Cambodia due to increasing demand from both local and international investors. According to the Ministry of Land Management, Urban Planning and Construction (MLMUPC), a total of US\$9.3 billion worth of investments came into the kingdom, spread across 4,446 approved investment projects, which represented 55% growth over 2018.

What about 2020? Early 2020 has not been going that well due to factors such as the shutdown of online gambling in Sihanoukville, the Coronavirus outbreak, the China economic slowdown, the uncertainty over the EBA withdrawal, the trade war between China and the US, widespread protectionism, and geopolitical issues around the world, among others.

Given these factors, the Ministry of Economy and Finance has recently lowered the forecast of GDP growth in 2020 from 6.5% to around 6.1%. Similarly, many local experts also project that the real estate and construction sector in kingdom would also experience a slight slowdown this year.

Nevertheless, according to analysts, Cambodia is still one of the best places in the Southeast Asia region to invest in real estate, despite the projections of a slowdown. The most appar-

ent example given by CBRE Cambodia is that land prices in Ho Chi Minh City, as of the fourth quarter of 2019, cost up to US\$30,000 per square metre in the central district, compared to only US\$6,000 per square metre in Daun Penh.

In what type of investment and which parts of Phnom Penh should one invest?

According to Mr Sorn Seap, CEO of Key Real Estate and a well-known real estate analyst in Cambodia, deciding on which part of the city is the best location for investment depends on what types of properties one wishes to invest. In the past ten years, the real estate market expanded from Phnom Penh city centre to the west. While in the past five years, there was a boom and expansion to the north. Presently, the trend is moving to the south while the east side of Phnom Penh is a worthy location for future investment.

Land: Investing in land remains the best type of investment above all if one is eligible for land ownership because the capital gain from land is very high. When investing in the right property, the capital gain can increase up to 50% or 100%. For 2020, according to Mr Sorn Seap's projection, land prices in Phnom Penh will see a slight drop, but investment continues to represent high potential depending on the area.

One potential location for investment at present could



be the southern part of Phnom Penh, Dangkor district in particular. However, for long-term investment purposes, the east side of Phnom Penh is highly recommended. Areas such as Arely Ksatr and Svay Chrum are currently the high potential areas, which will be soon transformed into a new satellite city, especially after the Chroy Changvar-Svay Chrum bridge becomes a reality, according to Prime Minister Samdech Hun Sen.

Condo: For foreigners who are not eligible for buying land, landholding companies can be one of the remedies. Nevertheless, co-owned space investment such as office spaces, strata offices, or condominiums are the more suitable types for foreigners. According to Mr Seap, investing in low and mid-end types of condos are the best choices at this moment. There is more demand for these types than others; thus, they are easier to sell. However, some high-end condo projects are exceptional.

Meanwhile, the best locations for condo investment should be areas nearby working offices and business districts, of which Toul Kork has the highest potential this year. The primary purpose of living in a condo is the convenient location, mainly nearby workplace. Since office investment projects in Toul Kork have been proliferating, condo investment there is projected to have the highest potential.

Apartment: If one is interested in investing in an apartment type of property, Chamkarmon district such as Boeung Keng Kang and the Russian market areas should be the ideal locations. Chamkarmon district is the business district centre, where there are a lot of company workers, both local and foreigners living there; thus, a rental apartment remains a good business to invest in. Moreover, apartment investment projects have lately started to move to Touk Kork as well, since a number of office projects are also moving there. One of the reasons is that the land supply in Boeung Keng Kang is very limited and expensive.

Borey: Investments in the borey segment are now moving to the southern part of Phnom Penh, Dangkor district along National Road 2, in particular. Prek Pnov district has also been attracting a lot of big borey projects. For Prek Pnov district, investing in low-end boreys is recommended, due to the high demand for low-end boreys driven by industrial development in the area. The price of boreys in that area range from US\$35,000 to US\$100,000.

Industrial Estate: Industrial estates are another excellent investment currently. Last year, there was a shortage of supply in the market for warehouses and factories. Around the area along National Road 4, the rental price for a warehouse is approximately US\$2 to US\$2.5

per square metre, while within industrial zones such as PPSEZ, the rental price is approximately US\$3 to 3.5 per square metre. However, the investor will gain more incentives. Dangkor, Prek Pnov, and Sen Sok districts are the potential areas as the industrial zones are moving there.

Besides Phnom Penh, there are many other significant provinces with huge investment opportunities. Neighbouring provinces such as Kandal province, where the new airport project will be located, is also a good investment location. Kampong Speu is another province to look at as the Phnom Penh-SHV expressway is going to pass through this province and a lot of industrial zones projects are also moving there as well.

Meanwhile, investment opportunities further away from Phnom Penh can be Bavet city in Svay Rieng province, Polpet in Banteay Meanchey province, Kampot province, as well as Kep City. Those are potential areas since they are border areas and future tourism destinations. However, the city that used to be a great potential investment destination—Siem Reap—is now slowing down mainly due to the crackdown on casinos and online gambling. Meanwhile, the property price in Siem Reap remains stable.

In conclusion, one should study carefully the best location for different types of property you want to invest in.

Opportunities in the Declining Residential Market



By ERIC WONG CHON LAP



The structural condition, right unit mix, range of facilities and services available can affect the overall occupancy rates of any residential properties. So far, demand has remained strong for expatriate apartments, which is powered by robust foreign direct investment inflows to this country.

For most of the expatriate families staying in Phnom Penh, their wish is to stay in a desirable address, with experienced staff whose responsibilities can extend to maintenance of their unit, together with the rental, all at affordable rates.

The economic boom and brighter economic growth prospects of Cambodia are prompting multi-national corporations (MNC) to re-allocate expats from neighbouring countries into Cambodia. The country has attracted many workers and foreign experts, thus this strong growth in population has created market demand for accommodation and investments. Beside the traditional Chinese, Korean and Japanese tenants, expatriates from Australia, India, Malaysia and the United Kingdom etc. are also expected to escalate demand in this market segment.

With the existing high-rise residential supplies, tenants are not only expatriates and corporate executives with long-term leases, but there are also individual business and leisure travellers with requests for short-term stays.

High-end apartment units in Phnom Penh are bucking the current trend with impressive occupancy rates. Most of these are under five years old, with a few recently renovated older projects, feature a variety of unit types including studio- and 1-bedroom units, which offer a full

suite of facilities. This demonstrates that in a declining market, it is still possible to maintain high occupancy if the property itself is in a fresh condition, in the right location, together with a variety of unit types available.

Some older developments in the market, particularly the existing low-rise serviced apartment buildings completed in earlier years, are seeing very low occupancy rates because their buildings are in average condition with irrelevant unit mix. If these building owners do not adapt to the new market conditions, their projects will join the list of apartments facing redevelopment, or else their building will continue to face low occupancy rates.


Having said that, some condominium buildings are becoming "Serviced Residences" (similar to serviced apartments) by presenting optional cleaning and laundry services and offering shorter rental terms to tenants (for example, down from yearly to monthly lease, and some even offer daily rentals), thus providing a competitive tool against serviced apartments.

In Phnom Penh, Oakwood Premier Phnom Penh and Oakwood Hotel & Residence will join a long list of hotel and serviced apartment developments in Phnom Penh. Both developments will be located in One Park in Phnom Penh.

After all, a declining market does not always mean low occupancy if the development maintains a competitive building condition, incorporates more family-friendly features, together with the right location, and offers a relevant unit mix for the new market reality.


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.....
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90



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04 - 05
9:00AM - 6:00PM

The International Conference on Civil and Architectural Engineering aims to bring together innovative academics and industrial experts in the field of Civil and Architectural Engineering to a common forum.

Location : High Sky Hotel, Phnom Penh

Organiser: IASTEM

JUN 2020
5th Cambodia Property Awards
05
5:00PM - 11:00PM

The kingdom's finest developers will be honoured at the exclusive gala dinner of the PropertyGuru Cambodia Property Awards to celebrate the best projects, design and innovation within the industry in the past year. The event is part of the regional PropertyGuru Asia Property Awards programme established in 2005.

Location : Phnom Penh (TBA)

Organiser: Blackarrow Conferences


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JUN 2020
Cambodia Architect & Decor 2020
11 - 13
9:00AM - 6:00PM

The Cambodia Architect & Decor Expo is the industry platform for education, knowledge exchange and sharing as well as the best source for building materials, interior design, furniture and decor.

Location : Diamond Island Exhibition Center

Organiser: ICVEX Thailand


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JUL 2020
Oil & Gas Conference & Exhibition
08 - 10
9:00AM - 5:00PM

CamBuild meets the Kingdom's growing demand for innovative technology, equipment and supplies, in line with the building and construction sector's rapid expansion. Featuring over 300 companies and brands with Pavilions from China, India, Singapore, Italy, Malaysia, Taiwan, Thailand and Korea, this event is truly an international stage for exhibitors to expand their business in Cambodia

Location : Sokha Phnom Penh Hotel

Organiser: Gas Academy, Singapore

SEP 2020
Cambuild 2019
02 - 04
9:00AM - 6:00PM

CamBuild meets the Kingdom's growing demand for innovative technology, equipment and supplies, in line with the building and construction sector's rapid expansion. Featuring over 300 companies and brands with Pavilions from China, India, Singapore, Italy, Malaysia, Taiwan, Thailand and Korea, this event is truly an international stage for exhibitors to expand their business in Cambodia

Location : Diamond Island Exhibition Center

Organiser: AMB Tarsus Events Group

DEC 2020
Cambodia Construction Summit & Expo 2020
03 - 05
8:00AM - 6:00PM

The 9th Cambodia Constructors Association Summit & Construction Industry Expo is scheduled for 03 Dec - 05 Dec, 2020 at the Diamond Island Exhibition and Convention Center and will bring together professionals from the construction industry as well as government officials. The expo will feature some 300 booths + and showcase a wide range of materials and services from building.

Location : Diamond Island Exhibition Center

Organiser: Cambodia Contractors Association

EVENT CALENDAR IN ASIA 2020

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11 - 13 Mar 2020

BUILDTECH ASIA

Location: Singapore Expo
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Location: Xiamen International Conference & Exhibition Center
Organiser: Xiamen Jinhongxin Exhibition
Tel: +86-5 92-5959616
info@stonefair.org.cn
www.stonefair.org.cn

15 - 19 Apr 2020

CANTON FAIR INTERNATIONAL PAVILION

Location: China Import and Export Fair
Organiser: China Foreign Trade Centre
Tel: +862-028-888-999
info@cantonfair.org.cn
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28 Apr - 03 May 2020

ARCHITECT'20

Location: Impact Exhibition & Convention Center, Bangkok
Organiser: NCC Exhibition
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www.asa.org.th/architectexpo

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DESIGN EXPO BEIJING

Location: National Agriculture Exhibition Center
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designbeijing2020@163.com
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07 - 09 May 2020

ISH INDIA

Location: Bombay Exhibition Centre
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www.vietbuildatc.com.vn

21 - 24 May 2020

CONSTRUCTION SHOW CEBU

Location: SM Seaside City Cebu, Cebu, Philippines
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architect@nccexhibition.com
www.asa.org.th/architectexpo

28 - 30 May 2020

SF EXPO CHINA

Location: Guangzhou International Expo Centre
Organiser: Wise Exhibition (Guangdong)
Tel: +86-20-29193526
stexpo@hotmail.com
www.sf-expo.cn

02 - 05 Jun 2020

KITCHEN & BATH CHINA (KBC)

Location: Shanghai New International Expo Centre
Organiser: Worldwide Exhibitions Service
Tel: +86-21-32224777
contact@kitchenbathchina.co
www.kitchenbathchina.co

02 - 05 Jun 2020

KOREA LANDSCAPE GARDEN EXPO

Location: COEX Mall, Seoul, S. Korea
Organiser: Lead Expo Co. Ltd
Tel: +02 515 4800
kji@leadexpo.co.kr
www.leadexpo.co.kr

03 - 05 June 2020

BUILDEX CHINA

Location: National Convention & Exhibition Center
Organiser: Shanghai CHC EXPO Co. Ltd
Tel: +86 21 3323 1383
marcom@buildexchina.com.cn
www.bex.buildexchina.com.cn

24 - 26 Jun 2020

LED EXPO 200 + LIGHT ASEAN

Location: Impact Exhibition Center, Bangkok, Thailand
Organiser: MEX Exhibition Pte. Ltd
Tel: +9-11-46464848
info@ledexpo thailand.com
www.ledexpo thailand.com

12 - 15 Oct 2020

YEAR IN INFRASTRUCTURE

Location: Vancouver, British Columbia
Organiser: Bentley Institute
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21 - 23 Oct 2020

MBAM ONEBUILD

Location: Kuala Lumpur Convention Center, Malaysia
Organiser: MBAM OneBuild Sdn Bhd
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Villa For Sale

\$320,000

ID: 3140071

Land area: 8m x 21.5m,
Building area: 6m x 12m, Hart Title,
Rooms: 4, 3 Floors, Sangkat Krang Thnung,
Khan Sen Sok, Phnom Penh City.



Villa For Sale

\$950,000

ID: 3152756

Land area: 17m X 28m,
Building area: 12m X 15m, Hart Title,
Rooms: 8, 2 Floors, Sangkat Kouk Khleang,
Khan Sen Sok, Phnom Penh City.



Villa For Sale

\$280,000

ID: 3585335

Land area: 10.5m x 21m,
Building area: 6.5m x 12.5m, Hard Title,
Rooms: 4, 3Floors, Sangkat Prek Leab,
Khan Chroy Chongvar, Phnom Penh City.



House For Sale

\$170,000

ID: 3581973

Land area: 14m x 12.5m,
Building area: 5m x 8.5m, Hard Title,
Rooms: 3, 3Floors, Sangkat Nirouth,
Khan Chba Ampov, Phnom Penh City.



Flat For Sale

\$168,000

ID: 2900244

Land area: 4.5m x 25m,
Building area: 4.5m x 16m, Hard Title,
Rooms: 4, 3Floors, Sangkat Toul Songke,
Khan Russey Keo, Phnom Penh City.



Villa For Sale

\$3,200,000

ID: 3592907

Land area: 27m x 27m,
Building area: 16m x 19m, Hard Title,
Rooms: 14, 3Floors, Sangkat Boeung Kak 1,
Khan Toul Kork, Phnom Penh City.



Land For Sale

\$120,000

ID: 3206062

Land area: 9m x 19.7m, Hard Title,
Sangkat Khmounh, Khan Sen Sok,
Phnom Penh City.



Land For Sale

\$1,650,000

ID: 3585789

Land area: 17m x 27m, Hard Title,
Sangkat Sras Chak, Khan Daun Penh,
Phnom Penh City.



Villa For Sale

\$420,000

ID: 3152303

Land area: 10m x 22m,
Building area: 8.5m x 16m, Hard Title,
Rooms: 4, 2Floors, Sangkat Stueng Meanchey,
Khan Meanchey, Phnom Penh City.



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☎ 016 999 519

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House For Sale

\$280,000

ID: 3158057

Land area: 10m x 19m,
Hard Title, Rooms: 2, 2Floors,
Sangkat Phnom Penh Thmey,
Khan Sen Sok, Phnom Penh City.



House For Sale

\$480,000

ID: 3194676

Land area: 6m x 19m,
Building area: 5m x 16m, Hard Title,
Rooms: 4, 2Floors, Sangkat Boeung Kak 1,
Khan Toul Kork, Phnom Penh City.



Land For Sale

\$1,000,000

ID: 3152848

Land area: 8m x 40m, Hard Title,
Sangkat Boeung Kak 2, Khan Toul Kork,
Phnom Penh City.



House For Rent

\$ 1,700/month

ID: 3140088

Land area: 10m x 27m,
Building area: 8m x 16m, Hart Title,
Rooms: 15, 3 Floors, Sangkat Kakab,
Khan Sen Sok, Phnom Penh City.



Building For Rent

\$12,000/month

ID: 3145035

Land area: 363.86 sq.m,
Building area: 355.54 sq.m, Rooms: 21,
4Floors, Sangkat Beung Keng Kang 3,
Khan Chamkarmorn, Phnom Penh City.



Villa For Rent

\$1,500/month

ID: 3158508

Land area: 8m x 22m,
Building area: 6m x 16m, Hard Title,
Rooms: 4, 3Floors, Sangkat Phnom Penh Thmey,
Khan Sen Sok, Phnom Penh City.



Land & House For Rent

\$8,000/month

ID: 3398027

Land area: 30 x 70m,
Building area: 10m X 20m, Hard Title,
Rooms: 4, 3Floors, Sangkat Boeung kak II,
Khan Toul Kork, Phnom Penh City.

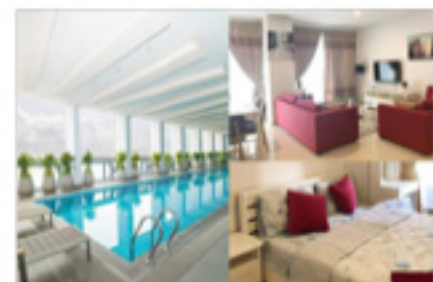


Villa for Rent

\$4,000/month

ID: 3590004

Land area: 21m x 23m,
Building area: 15m x 18m, Hard Title,
Rooms: 7, 2Floors, Sangkat Chak Angre Leu,
Khan Khan Mearchey, Phnom Penh City.



Condo For Rent

\$1,500/month

ID: 3592868

Building area: 136.36sqm,
2 Bedrooms, Floors: 29th, Sangkat Tonle Bassac,
Khan Chamkarmorn, Phnom Penh City.



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- Located in Tuol Neang Road, Sangkat Prek Eng, just about 1km from British International School
- Good for construction flat house for sale with high return

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SALE: \$340,000

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- ទំហំដី 2 ហិកតា (h.a)
 - ជាប់ផ្លូវជាតិ ចុះពីស្ពានអូរព្រៃស្រីសោយ ខាងលិចភ្នំពេញ ជាប់ស្ពាននិយមណ្ឌល អាស៊ាន ទីតាំងល្អសម្រាប់ កាកសំណល់ និងកន្លែងកំសាន្ត Along national road east coast of Neak Loeng bridge, next to ASEAN bus station best GAS station and resort សូមទំនាក់ទំនង
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FOR SALE

Price: \$55/m²
Land Size: 10ha (250x400m)

- Location: Next to China Special Economic Zone.
- Best for factory zone and hownhouse construction.

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FOR SALE

Price: \$28/m²
Land Size: 168 h.a

- Location: Near Kang Keng Airport, Sihanoukville Province just about 5mn drive.
- Best for resort development, factory, and hownhouse city construction.

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FOR SALE

Price: \$1000/m²
Land Size: 2.153ha

- Location: Otres hill with the seaview
- Best for resort hotel and casino.

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DHINIMEX CO., LTD

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 (855-23) 993 942
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DYNAMIC CHEMICALS CO., LTD.

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 (855-97) 988 9825
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DAUN PENH CONSTRUCTION CO., LTD

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 (855-23) 427 788
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DPCHT DPCHT CO., LTD

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ET&S Engineering Import Export

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 (855-16) 928 929 / 12 909 098
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 [w] www.etscambo.com

E.M CONSTRUCTION IMPORT EXPORT CO., LTD

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EMERALD PLUS PROPERTY SERVICE MANAGEMENT CO., LTD

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EQ ARCHITECTS & CONSTRUCTION CO., LTD

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ECM CO., LTD.

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EMPIRE POOLS (CAMBODIA) CO., LTD.

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Fuxin Steel Buildings Co., Ltd

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GREEN LAKE CO., LTD

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GLOBAL CAMSTAR CO., LTD

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GOOD TOP MACHINERY (CAMBODIA) CO., LTD

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GRAND HOME

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HENG ENG KONG CONSTRUCTION CO., LTD.

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Than's Bros Home Access

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 (855-77) 357 393
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 [w] www.thans-bros.com

HSC CO., LTD.

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 (855-23) 212 796
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HONGKONG FUJI ELEVATOR CO., LTD

[a] #10, St.105K, 12406, Phnom Penh
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 (855-89) 335 453 / 15 6666 82
 [e] kao.vothy@ngyheng.com.kh
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HUA CHUANXIN INTERNATIONAL CONSTRUCTION CO., LTD

[a] # C10, St.112, St. Chamchay, Kh. Fosen Chey, Phnom Penh
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 [e] 314665122@qq.com

HANWHA THINK BIOTECH (CAMBODIA) CO., LTD.

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 (855-23) 990 215
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HANVICO CAMBODIA CO., LTD

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HOT DIP GALVANI FACTORY CO., LTD

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HU AN ELECTRIC (CAMBODIA) CO., LTD

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HOME WINDOW

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INTERNATIONAL CONSTRUCTION SOLUTION CRANES (CAMBODIA) CO., LTD.

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 [e] ratnak1sme@gmail.com

INOVAR (CAMBODIA) PTE LTD.

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 (855-17) 391 188
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J C M NIPPON PRIVATE LTD

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JAPANESE JAPANESE HOME (CAMBODIA) CO., LTD

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KNN (CAMBODIA) CO., LTD

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KHI HOUT CO., LTD.

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LAND & HOUSES (CAMBODIA) CONSTRUCTION CO., LTD.

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 [e]: info@lotusengineering.biz
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LILICO STEEL CO., LTD
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 [m]: (855-23) 98 78 00
 [e]: lilicogroup@yahoo.com
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 [w]: www.legrand.com

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 [a]: #69C, St. 360, 12304 Phnom Penh
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 [e]: info@mbaengcambodia.com
 [w]: www.mbaengcambodia.com

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 [t]: (885-16) 207 385
 [e]: info@minibea.com.kh

MULTICO MS (CAMBODIA) CO., LTD
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 [t]: (855-23) 432 130
 [m]: (855-23) 432 348
 [e]: info@mmsc.multicoasia.com
 [w]: www.fb.com/cambodia.equipment

MENG LENG EAV CO., LTD
 [a]: #123A-121D, St. 245, 12308, Phnom Penh
 [t]: (855-23) 993 142
 [m]: (855-23) 215 514
 [e]: mengleengeav@mle-trading.com
 [w]: www.mle-trading.com

MEANCHHEY INTERNATIONAL INVESTMENT CO., LTD
 [a]: #90, Nation Road, 2, 12353 Phnom Penh
 [t]: (855-23) 595 595
 [e]: info@borey999.com
 [w]: www.borey999.com

MIXTRA ELECTRIC CO., LTD
 [a]: #44C, St. 350, 12304, Phnom Penh
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 [e]: wattana.vat@mixtraelectric.asia
 [w]: www.mixtraelectric.asia

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 [t]: (855-12) 333 585
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NOVARE DESIGN INTERNATIONAL Ltd
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 [t]: (855-23) 998 609
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 [e]: sale@decastle.net
 [w]: www.decastle.net

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 [a]: #202 (4-F), 12301 Phnom Penh
 [t]: (855-23) 727 077
 [e]: laurence@ncmaxworld.com

PROPERTY MANAGEMENT GROUP CO., LTD
 [a]: #65, St.111, 12258, Phnom Penh
 [t]: (855-23) 210 125
 [m]: (855-66) 669 397
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PCG CO-OPERATION CO., LTD
 [a]: #315 Str.110, 12202, Phnom Penh
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Plus+
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PEB STEEL BUILDING CO., LTD
 [a]: # J-06, Jade, 12306, Phnom Penh
 [t]: (855-23) 67 88 679
 [m]: (855-16) 851 828
 [e]: thi@pebsteel.com.vn
 [w]: www.pebsteel.com.kh

PROFESSION ENGINEER PLUS. CO., LTD (PEP)
 [a]: #5B St. 271, 12102 Phnom Penh
 [t]: (855-23) 890 853
 [m]: (855-23) 850 823
 [e]: info@hsh.com.kh
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PROPERTY MANAGEMENT GROUP CO., LTD
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 [w]: www.mekongonline.asia

PGEC ENGINEERING AND CONSTRUCTION CO., LTD
 [a]: No. 315 Str.110, 12202, Phnom Penh
 [m]: (855-23) 963 124 / 125 / 126
 [t]: (855-23) 963 122
 [e]: cmth@thecorpgroup.com
 [w]: www.thecorpgroup.com

P. K LIGHT BLOCK CO. LTD.
 [a]: #05, 12201 Phnom Penh
 [m]: (855-11) 440 808
 [t]: (855-87) 440 808
 [e]: kyheang12@gmail.com

PHNOM PENH PRECAST PLANTS
 [a]: #43-44, NR. 5, 12104 Phnom Penh
 [t]: (855-23) 901 999
 [e]: info@phnompenhprecast.com
 [w]: www.phnompenhprecast.com

PHNOM PENH PLASTIC PRODUCTS
 [a]: #18A, St.598, 12107, Phnom Penh.
 [t]: (855-23) 666 78 97
 [e]: thi@uni-steelbuildings.com

BRANCH OF P.T.S GROUP CO., LTD
ARIYA KOBELCO SAKAI
 [a]: #139, Russian Federation Blvd, 12405
 [m]: (855-93) 898 999
 [t]: (855-88) 460 0999
 [e]: saleskobe@kobelcocambodia.com
 [w]: www.kobelcocambodia.com

REAL ESTATE.COM.KH
 [a]: S.J Building 2nd Floor No 93, Phnom Penh
 [t]: (855-77) 686 077
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 [w]: www.realestate.com.kh

RTD ENTERPRISE PTE LTD.
 [a]: #2251-2252, St. 1987, 12101 Phnom Penh
 [t]: (855-23) 883 005
 [m]: (855-16) 725 550
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Rapid Freight Logistics (Cambodia)
 [a]: 5th floor of KT Tower, No. 23, Street 112, 12155, Phnom Penh, Cambodia.
 [t]: (855-23) 884 059
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RIECKERMANN (CAMBODIA) CO., LTD
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 [t]: (855-23) 882 962
 [e]: b.dalle-grave@riekermann.com

SUN HOUR GROUP
 [a]: #427, St. 93, 12258, Phnom Penh
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SPORTS ENGINEERING AND RECREATION ASIA (CAMBODIA) CO., LTD.
 [a]: Garnet build, 4th Flr., No.412, Preah Norodom Blvd., 12301, Phnom Penh
 [t]: (855-23) 211 614/211 615
 [m]: (855-23) 211 617
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 [w]: www.searasports.com

SOIL TESTING LABORATORY CO., LTD
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 [m]: (855-16) 834 034
 [t]: (855-12) 527 279
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SOMA CONSTRUCTION & DEVELOPMENT CO., LTD.
 [a]: #203 Soma Tower 6F, St.120, 12209 Phnom Penh
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 [m]: (855-23) 227 979
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 [w]: www.smed-construction.com.kh

SOMA TRADING COMPANY LIMITED
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SEA TOP LOGISTICS (CAMBODIA) CO., LTD.
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SENG ENTERPRISES CO., LTD.
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SOKEA GARDEN
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STAR 5 DEVELOPER PVT LTD.
 [a]: No. 124, St. 3, 12301 Phnom Penh
 [t]: (855-23) 6224 555
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 [w]: www.star5developers.com

S.G COMPLEX CO., LTD.
 [a]: St. 109, VTrust Building, 2nd Floor, Room 2FC, 12252, Phnom Penh, Cambodia.
 [t]: (855-23) 88 22 15
 [e]: info@sgggroups.asia

SYN THAI HUNG (CAMBODIA) CO., LTD.
 [a]: #18 St.598, 12104, Phnom Penh.
 [t]: (855-23) 998 646
 [e]: veasna.ing@syntaihung.com

KIRBY MARKETING AGENT TP ENGINEERING CO., LTD.
 [a]: #No.67A-67B, St.1005, 12101, Phnom Penh
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 [e]: chamnab_neth@yahoo.com

SATO KOGYO (CAMBODIA) CO., LTD.
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 [t]: (855-23) 729 343
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SUNNY PARK'S DOOR & WINDOW CO., LTD
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 [t]: (885-12) 661 573
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T-RO CONSTRUCTION CO., LTD.
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TAING CHENG OING CONSTRUCTION CO., LTD
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TEM TRADING CO., LTD
 [a]: # 99A, St. 143, 12304, Phnom Penh
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TAIWAN KAMHWA CRUSHING INTERNATIONAL CO., LTD
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 [m]: (855-12) 816 720
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TK GENERATION CO., LTD.
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TNRC LOGISTICS (CAMBODIA) CO., LTD
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TPB TPB-TV DEVELOPMENT CO., LTD.

[a]: No. 1, St. 218, Phum Takhmao, Sangkat Takhmao, Takhmao Town, Kandal Province, Cambodia.
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TOP TU SCAFFOLDINGS INTERNATIONAL CO., LTD.

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UNK UNK (CAMBODIA) CO., LTD

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 [f]: (855-99) 993 323
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UC UC DESIGN BUILD CO., LTD.

[a]: #130, Steet 245, 12310, Phnom Penh.
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US UNIVERSAL STEEL BUILDINGS CO., LTD

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 [t]: (855-23) 666 78 97
 [e]: thi@uni-steelbuildings.com

VENTURE (CAMBODIA) PTE LTD

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 [f]: (855-23) 883 276
 [e]: venture@online.com.kh

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 [m]: (855-77) 888 378
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VRK VRK CORPORATION CO., LTD

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VANN SOPHY GROUP CO., LTD.

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 [t]: (855-23) 665 65 66
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Vattarac Transformers Supply Co., Ltd

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WIKI TRADE COMPANY LTD.

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WURTH (CAMBODIA) LTD.

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WINSHEN CAMBO GROUP CO., LTD.

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YUN XIANG GLOBAL CONSTRUCTION CO., LTD

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Y CHHE GROUP CO., LTD

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ZAMIL STEEL BUILDINGS VIETNAM CO., LTD

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 [e]: info@ysgtrading.com
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Construction, Architect, Design, Consultant and Construction Management Listing

7NG GROUP CO., LTD.

[a]: #124, Sothearos, Phnom Penh
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AA Interiors Cambodia Ltd

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AAP GROUP CO., LTD.

[a]: #A11-A13, St. 271, 12506, Phnom Penh
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 [n]: (855-23) 996 238
 [e]: business@aapgroup.com.kh
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ACME EQUIPMENT PTE LTD

[a]: 11 Buroh Street Singapo re 627550
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Advance Construction (Cambodia) Co., Ltd.

[a]: # 7, St. 504, 12307, Phnom Penh
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ALEXTORIA BUILD MART (CAMBODIA) CO., LTD

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 [t]: (855-23) 210 894
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ALMIX ASIA/ASPHALT EQUIPMENT PTE., LTD.

[a]: 2 Leng Kee Road, #02-01, Singapore.
 [t]: (855-65) 6473 5277
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Alpha Property Construction Co., Ltd.

[a]: #57E, Lovleem St. 282, Phnom Penh
 [t]: (855-23) 222 371
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Angkor Engineering & Architecture

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ANGKORTEL INVESTMENT CO., LTD.

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 [n]: (855-60) 999 955
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ASIA CONCRETE COMPANY LTD.

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Biz & Trust Group Co., Ltd.

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Cambobuild Construction Chemical Co., Ltd.

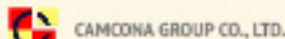
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 [w]:www.chuanhuat.com.my

CMED CONSTRUCTION
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 [w]:www.cmecdc.com

CHINA SINDOMACH SOUTHEAST
MACHINERY (CAMBODIA)
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Khan Porsenchey, Phnom Penh
 [t]:(855-88) 321 7858
 [f]:(855-97) 4080 516
 [e]:dnjx.cn@gmail.com



Comin Khmers

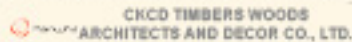
[a]: #8B, Down Town Road #7, 12405, Phnom Penh
 [t]:(855-23) 885 640-6
 [f]:(855-23) 885 651
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 [w]:www.cominasia.com

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[a]:#Villa 12, St.426, Phnom Penh
 [m]:(855-97) 950 1111
 [n]:(855-13) 434 343
 [e]:cgngroup@hotmail.com
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CSA - Chea Sakal Aphivath Co., Ltd.

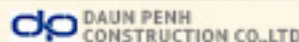
[a]:#70Eo, St.336, Phnom Penh
 [m]:(855-12) 524 748
 [e]:cheasakal.csa@gmail.com

CKCD TIMBERS WOODS
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 [f]:(855-23) 990 215
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 [e]:english.hanwhacorp.co.kr

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DEG - Dynamic E Group Ltd.

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 [f]:(855-23) 993 299
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 [w]:www.deg.com.kh

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 [e]:dng11111@yahoo.com

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DP - Decor Plaza Import Export Co., Ltd.

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Duong Heng Enterprise Construction

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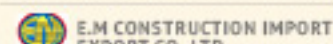


DPCHT DPCHT CO., LTD

[a]: # 138, St.51, 12302, Phnom Penh
 [t]:(885-23) 882 916
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EM Construction Import Export Co., Ltd.

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E.M CONSTRUCTION IMPORT
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Eng Kaing Development Corporation

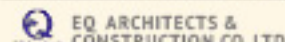
[a]:#223, St.182, Phnom Penh
 [t]:(855-23) 882 360
 [m]:(855-11) 561 168

ELEC. & MECH.
TRADING CO., LTD.

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 [e]:nakajima@let.co.th
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Expert Plan Decor

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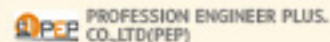
[a]: #382, Street 271, 12102 Phnom Penh
 [t]:(855-23) 99 09 99
 [e]:poly@grandhome.asia
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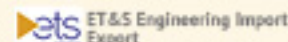
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Hazama Corporation

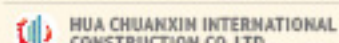
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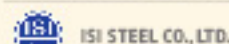
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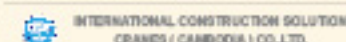
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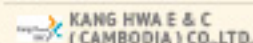
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MY WINDOWS E & C CO.,LTD
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MEGA CAMBO CONSTRUCTION COMPANY LIMITED
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 [f]: (855-23) 430 686
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 [w]: www.canadiabank.com.kh

MONGRETHY GROUP CO., LTD.
 [a]: #1525, St. 41, 12301, Phnom Penh
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 [f]: (855-23) 216 496
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 [w]: www.mongrethy.com

MUHHBAH ENGINEERING (CAMBODIA) CO., LTD.
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 [t]: (855-23) 884 093
 [f]: (855-23) 366 888
 [e]: kh.mec@muhibbah.com.kh
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MINEBEA (CAMBODIA) CO., LTD.
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NIKKAM CONSTRUCTION
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NOVARE DESIGN INTERNATIONAL Ltd
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PERFECT DESIGN & CONSTRUCTION (PDC) ENGINEERING CO., LTD
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PROPERTY MANAGEMENT GROUP CO.,LTD
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Sea Union Construction Cambodia Co., Ltd.
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SENG ENTERPRISES CO., LTD.
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SMART-ACON TRADING CO.,LTD
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Sok Enterprise Co., Ltd.
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Sok Sokha Co., Ltd.
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VENTURE (CAMBODIA) PTE LTD
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V STRAND CO., LTD.
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 [e]: happystep2005@yahoo.com

ZAMIL STEEL BUILDINGS VIETNAM CO., LTD
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 [f]: (855-23) 220 140
 [e]: zscambodia@online.com.kh
 [w]: www.zamilsteel.com.vn

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 [t]: (855-23) 996 876
 [f]: (855-23) 996 876
 [e]: sales@7ftd.com.kh
 [w]: www.7ftd.com.kh

A-BEC ENTERPRISES CO., LTD.
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 [f]: (855-23) 994 404
 [e]: a-bec@caminal.com
 [w]: www.a-bec.biz

AAP GROUP CO., LTD.
 [a]: #A11-A13, St. 271, 12306, Phnom Penh
 [t]: (855-17) 666 889
 [f]: (855-23) 996 238
 [e]: business@aaigroup.com.kh
 [w]: www.aaigroup.com.kh

A.C.M.E - Advanced Construction Materials & Engineering Co., Ltd
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 [f]: (855-23) 989 778
 [e]: info@acme-3rd.asia
 [w]: www.acme-3rd.asia

AML GLOBAL PTE LTD
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 [f]: (855-88) 9 777 388
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ADVANCED POWER ENERGY SOLUTIONS (CAMBODIA) CO., LTD
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 [m]: (855-96) 831 8888
 [t]: (855-23) 218 773
 [e]: sales@advancedpowerenergy.com
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BMSC - Business Machines & Supplies Center
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 [f]: (855-11) 66 60 31
 [e]: general_inquiry@businessmachines-supplies.com
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BMB Steel & Joint Stock Company
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BRANCH OF R.T.S GROUP CO., LTD
ARYA KOBELCO SAKAI
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BRANCH OF SCHNEIDER ELECTRIC OVERSEAS ASIA PTE.LTD.
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 [t]: (855-23) 221 848
 [f]: (855-23) 964 311
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B SCIENTIFIC INSTRUMENT CO., LTD
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C & Yeokung Co., Ltd.
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CAMBODIAN CHEMICAL SUPPLY CO., LTD.
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 [t]: (855-23) 885 657
 [f]: (855-23) 885 657
 [e]: soumsambath@gmail.com
 [w]: www.cam-paint.com

CBMS TRADING CO., LTD
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 [w]: www.camconabms.com

CCW-CONSTRUCTION CHEMICALS WORLD CO., LTD
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CHAMROEN & VANLY CO., LTD
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Chheav Hok Supply Steels & Transport
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**COOLINK MARKETING & TRADE CO., LTD**

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 [e]: seihavin@gescambodian.com

HANVICO CAMBODIA CO., LTD

[a]: #759 St.93, 12305 Phnom Penh
 [t]: (855-23) 987598
 [e]: hanvico@hanvico.com.vn
 [w]: www.hanvico.com.vn

HANWHA THINK BIOTECH (CAMBODIA) CO., LTD

[a]: #24, St.337, 12151 Phnom Penh
 [t]: (855-23) 990 214
 [e]: sky1686@hanwha.com
 [w]: english.hanwhacorp.co.kr

Haulotte HAULOTTE SINGAPORE PTE LTD

[a]: 26 Changi North Way, 498812 Singapore
 [t]: +65 65 46 61 50
 [e]: haulotteasia@haulotte.com
 [w]: www.haulotte.sg

HCC Group Co., Ltd.

[a]: #50, St.214 corner St.63, 12211, Phnom Penh
 [t]: (855-23) 222 001
 [e]: info@hcc.com.kh
 [w]: www.hccgroups.com

Heng Lim Stainless Steel Trading

[a]: #167A, St. 217, 12304 Phnom Penh
 [m]: (855-16) 777 792
 [e]: (855-12) 252 592

Than's Bros Home Access

[a]: #No.46, Mao Setong Blvd, Phnom Penh
 [t]: (855-23) 216 195
 [e]: (855-77) 357 393
 [w]: info@thans-bros.com
 [w]: www.thans-bros.com

HENG NGUON CO., LTD.

[a]: #6-7, St. 614, 12152 Phnom Penh
 [t]: (855-23) 882 593
 [e]: (855-23) 882 953
 [w]: heng_nguon9@yahoo.com
 [w]: www.hengnguong.com

Heng Lim Stainless Steel Trading

[a]: #167A, St. 217, 12304 Phnom Penh
 [m]: (855-16) 777 792
 [e]: (855-12) 252 592

Heng Sreng Hong Import Export Co., Ltd.

[a]: #244, St.245, 12352 Phnom Penh
 [t]: (855-23) 225 777
 [e]: (855-23) 226 777
 [w]: cambodiaglass@hengsrenghong.com
 [w]: www.hengsrenghong.com

Hoang Long Mekong Group

[a]: #10E1, St.296, Phnom Penh
 [t]: (855-23) 6383 789
 [e]: hoanglongmekongpic@gmail.com
 [w]: www.hoanglonggroup.com

Home Rachana

[a]: #191, Mao Se Tong Blvd, Phnom Penh
 [t]: (855-23) 222 363
 [e]: info@homerachana.com
 [w]: www.homerachana.com

Home Decor Center Co., Ltd.

[a]: #153B-155C, St.245, Phnom Penh
 [t]: (855-23) 219 670-2
 [e]: homedecorcenter@everyday.com.kh
 [w]: www.homedecorcenter.com.kh

Hout Chhay Construction Materials

[a]: #48-50Eo, St.217, Phnom Penh
 [t]: (855-23) 218 286
 [e]: (855-23) 218 286
 [w]: houtchhay@yahoo.com
 [w]: www.houtchhay.com

HONGKONG FUJI ELEVATOR CO.,LTD

[a]: #10, St.105K, 12406, Phnom Penh
 [m]: (855-23) 504 1 888/ 11 880 686
 [e]: kao.vothy@ngyheng.com.kh
 [w]: www.ngyheng.com.kh

HSC HSC Co., Ltd

[a]: # 63, St. 315, S12152, Phnom Penh
 [t]: (855-23) 885 027
 [e]: info@hsc.com.kh
 [w]: www.hsc.com.kh

HU AN ELECTRIC (CAMBODIA) CO.,LTD

#No 212E1, Street Preah Monivong Blvd, 12209, Phnom Penh, Cambodia.
 [t]: (855-23) 900 689
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 [w]: www.huanelectric.com

HOME WINDOW

[a]: #No.3A, St.168, 12308, Phnom Penh.
 [t]: (855-92) 79 09 99
 [e]: khol_ly@yahoo.com

IKO IKO The Shingles Expert

[a]: Trilbrook 74, 12 Ravenshout 3974 Ham, Belgium 3945
 [m]: +32 11 340 120
 [e]: residential.europe@iko.com
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Infratech (Cambodia) Co., Ltd.

[a]: #43B, St.271, 12307 Phnom Penh
 [t]: (855-23) 997 118
 [e]: (855-23) 997 127
 [w]: c.narith@infratech.com
 [w]: www.infratech.com

INOVAR (CAMBODIA) PTE LTD.

[a]: #149AEo, St.245, 12308, Phnom Penh
 [t]: (855-23) 222 336
 [e]: (855-17) 391 188
 [w]: francis@inovarfloor.com
 [w]: www.inovarfloor.com

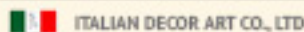
IPE (Cambodia) Pte., Ltd.

[a]: #0344, Hanoi St.1019, Phnom Penh
 [t]: (855-23) 988 328
 [e]: (855-23) 988 329
 [w]: ipe.cambodia@yahoo.com



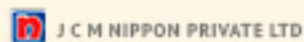
ISI STEEL CO., LTD.

[a] #13, KM18 Industrial Park, 12405 Phnom Penh
 t: (855-23) 881 188
 f: (855-23) 885 318
 e: sales@isisteel.com.kh
 w: www.isisteel.com.kh



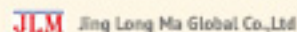
ITALIAN DECOR ART CO., LTD

[a] #94, St. 163, 12253, Phnom Penh
 t: (855-17) 601 558
 f: (855-16) 543 402
 e: chhorvorn5@gmail.com
 w: www.italiandecorart.blogspot.com



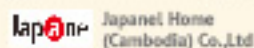
J C M NIPPON PRIVATE LTD

[a] #51, St. 271, 12307, Phnom Penh
 t: (855-23) 211 854
 f: (855-16) 214 067
 e: kimseng.thai@jcmnippon.com
 w: www.jcmnippon.com



Jing Long Ma Global Co., Ltd

[a] Hian Noi Road, Sq. Phnom Penh
 Thmey Kh. Sen Sok, Phnom Penh
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 e: jlm@jinglongma.com
 w: www.jinglongma.com



Japan Home (Cambodia) Co., Ltd

[a] #432, St. 93, 12301, Phnom Penh.
 e: t.nakamura@sthd.co.jp
 w: www.cca.org.kh

Jotun Cambodia Limited

[a] #113, St. 245, 12305 Phnom Penh
 t: (855-23) 218 751
 f: (855-23) 218 751
 e: sovath.tang@jotun.com
 w: www.jotun.com

KC MKK Co., Ltd.

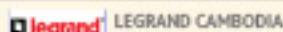
[a] #017-018, Soria St. 2004, Phnom Penh
 t: (855-23) 882 016
 e: info@khaouchuly.com
 w: www.khaouchuly.com

KC GeCin Enterprises

[a] #500, NR#2, 12354, Phnom Penh
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 e: kc_gecin@gmail.com
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Key Consultants (Cambodia) Ltd.

[a] PP Office Room 684, 12301, Phnom Penh
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 f: (855-23) 224 362
 e: kccambodia@yahoo.com

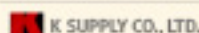


LEGRAND CAMBODIA

[a] #20b, St. 282, 12302, Phnom Penh
 t: (855-16) 647 762
 e: office.cambodia@legrandelectric.com
 w: www.legrand.com

Khmer Nippon Construction Co., LTD

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 e: ungareth@yahoo.com
 w: www.khmernippon.biz



K SUPPLY CO., LTD.

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 Kh. Sen Sok, Phnom Penh
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 f: (855-23) 219 087
 e: info@kpholdings.com

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 f: (855-16) 666 908
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KHL Co., Ltd.

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 f: (855-23) 996 573
 e: khl_ny@yahoo.com



KHI HOUT CO., LTD.

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Khmer Builder Enterprise

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 f: (855-16) 317 388
 e: chanra.pho@gmail.com
 w: www.khmerbuilder.com



KHMER GALADÉCOR CO., LTD

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 e: info@khmergaladecor.com
 w: www.khmergaladecor.com

Kim Hap Co., Ltd.

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KISCO (CAMBODIA)
CO., LTD

[a] #240, ANINA Building, St. 271, 12351,
 Phnom Penh.
 t: (885-89) 666 587
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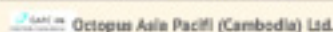


KONG NUON GROUP

[a] #220, Road 182, 12153, Phnom Penh
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 f: (855-23) 880 525
 e: info@kongnuon.com
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[a] #22, TKhhan Cham kar mom 12305
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 e: info@hengasia.com
 w: www.kohlerasiapacific.com
 w: www.hengasia.com



Octopus Asia Pacific (Cambodia) Ltd.

[a] #48, St. 1958, 12101, Phnom Penh.
 t: (855-92) 222 540
 f: (855-10) 989 182
 e: info@oapcl.com

L.M.D Group Distribution

[a] #4, Monireth St. 217, Phnom Penh
 t: (855-23) 5555 218
 f: (855-17) 661 961
 e: lmdgroup@gmail.com



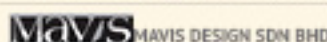
[a] #18, St. 1958, Phnom Penh
 t: (855-23) 900 361 / 901 361
 e: bernard@firemaxcambodia.com
 w: www.firemaxcambodia.com



[a] #71, Tech Park Crescent, Tuas Tech
 Park, Singapore 638072
 t: (65) 6863 1111
 f: (65) 6863 1080
 e: sales@linnhoff.com.sg
 w: www.linnhoff.com.sg



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 Sihanouk Blvd., Phnom Penh
 t: (855-23) 6 314 174
 f: (855-89) 333 727
 e: sydeat@melchers.com.kh
 w: www.melchers.com.kh



[a] malaysia
 t: (603) 7845 3315
 f: (603) 7845 6315
 e: enquiry@mavis-brand.com
 w: www.mavis-brand.com

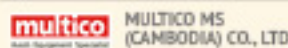


MENG LENG EAV CO., LTD.

[a] #123A-121D, St. 245, 12304 Phnom Penh
 t: (855-23) 993 142
 f: (855-23) 215 514
 e: mengleengeav@mle-trading.com
 w: www.mle-trading.com



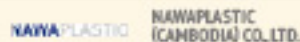
[a] #242, St. 10n Phum Bayab, Phnom Penh
 t: (855-86) 888 773
 f: (855-23) 230 616
 e: imchantha@mikcs.com



[a] #163, National Road 6A, 12110, Phnom Penh
 t: (855-23) 432 130
 f: (855-23) 432 348
 e: info@mmsc.multicoasia.com
 w: www.fb.com/cambodia.equipment

Natural Colour Co., Ltd.

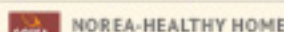
[a] #192D, Chanikar Chen Village, Phnom Penh
 t: (855-12) 499 248
 f: (855-67) 499 248
 e: vspfirst@yahoo.com



[a] Prey Speu Vill. 12405 Phnom Penh
 t: (855-23) 882 072
 e: sqgpicambodia@nawaplastic.com
 w: www.nawaplastic.com



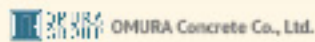
[a] #168KA, St. 598, 12105, Phnom Penh
 t: (855-23) 990 317
 e: sales@ncs-cambodia.com
 w: www.mascoat.com
 w: www.hempel.com



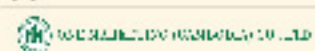
[a] #H5, Centar Market, Siem Reap
 t: (855-98) 75 3333
 f: (855-17) 589 763
 e: thany.katerine@norea-rajana.com

OCEAN COOLING TOWER SDN. BHD.

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 Setapak, 53300 Kuala Lumpur, West Malaysia
 t: (603) 41436263/41426263
 f: 603 - 4143 6870
 e: thomas@oceancoolingtower.com
 w: www.oceancoolingtower.com



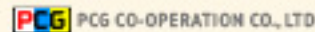
[a] 3rd Floor Phnom Penh Tower, #445,
 St. 93, 12211, Phnom Penh
 t: (855-23) 964 250
 e: info@omura-cambodia.com
 w: www.omura-cambodia.com



[a] #70B, St. 288, 12305, Phnom Penh
 t: (855-23) 213 118
 f: (855-23) 213 218
 e: zhuin84@yahoo.com
 w: www.1marketing.biz



[a] #69D, St. 360, 12304 Phnom Penh
 t: (855-23) 215 450
 e: info@ogescambodia.com
 w: www.ogescambodia.com



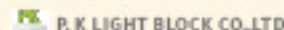
[a] #315 St.110 & St.93, 12202, Phnom Penh
 t: (855-17) 453 992
 f: 662 717-0052
 e: heludom@yahoo.com
 w: www.pcgco-o.com

PEB Steel Building Co., Ltd.

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 t: (855-23) 67 88 679
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 f: (855-23) 999 168
 e: info@pexpipes.com
 w: www.pexpipes.com



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 t: (855-11) 440 808
 f: (855-87) 440 808
 e: kyheang12@gmail.com



[a] #43-44, NR. 5, 12104 Phnom Penh
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 e: info@phnompenhprecast.com
 w: www.phnompenhprecast.com



[a] No.8, Ta Ngov (St.351) 12357, Phnom Penh
 t: (855-23) 6336 786
 f: (855-23) 6457 878
 e: info@ppiccontractors.com
 w: www.ppiccontractors.com



[a] #18A, St. 598, 12107, Phnom Penh.
 t: (855-23) 666 78 97
 e: thi@uni-steelbuildings.com



[a] 13 Pioneer Sector 1, Singapore 628424
 t: (65) 6264 1188
 e: enquiry.APAC@manitowoc.com
 w: www.manitowoccranes.com

Purapool Equipment & Construction

[a]: #34, Russian Federation Blvd., Phnom Penh
 [t]: (855-23) 880 604
 [e]: khom@purapool.com
 [w]: www.purapool.com

RINCO TRADING CO., LTD

[a]: # I-20, St. Lum, 12406, Phnom Penh
 [t]: (855-12) 791 555
 [e]: sotharin@rinco-kh.com

RTD ENTERPRISE PTE. LTD.

[a]: #2251-2252, St. 1982, 12101, Phnom Penh
 [t]: (855-23) 883 005
 [m]: (855-16) 725 550
 [e]: info@rtdcambodia.com
 [w]: www.rtdcambodia.com

RIECKERMANN (CAMBODIA) CO., LTD

[a]: #36, Street 281, 12151, Phnom Penh
 [t]: (855-23) 882 962
 [e]: b.dalle-grave@riekermann.com

ROBERT BOSCH (CAMBODIA) CO., LTD

[a]: #24, Vihot Tower 8th Floor, 12253, Phnom Penh
 [t]: (855-23) 900 685
 [f]: (855-12) 622 827
 [e]: andre.dejong@bosch.com
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SAMSUNG BRAND OFFICE OF THAI SAMSUNG ELECTRONIC CO., LTD.

[a]: #445, St #21, 12258 Phnom Penh
 [t]: (855-23) 980 808
 [e]: s28360@panpages3.directoryup.com
 [w]: www.samsung.com

SCG TRADING (CAMBODIA) CO., LTD.

[a]: #100, NR#2, 12354 Phnom Penh
 [t]: (855-23) 990 401-5
 [e]: sctcambodia@camshin.net
 [w]: www.sctrading.com

SOKEA GARDEN

[a]: #177, St. 598, 12101 Phnom Penh
 [m]: Khmer (855-15) 95 20 68
 [m]: English (855-89) 20 77 89
 [e]: sokeagarden@gmail.com
 [w]: www.sokeagarden.com

SPORTS ENGINEERING AND RECREATION ASIA (CAMBODIA) CO., LTD.

[a]: #142 (Canned Building), Norodom Blvd., 12300, Phnom Penh
 [t]: (855-23) 211 615
 [f]: (855-23) 211 617
 [e]: info@sneasports.com.kh
 [w]: www.sneasports.com

SIKA (CAMBODIA) LTD

[a]: Legacy Business Center, Bld. 29 Fl. 12, St. 245, 12308, Phnom Penh
 [t]: (855-23) 215 198
 [f]: (855-23) 222 367
 [e]: sales@kh.sika.com
 [w]: khm.sika.com

STAR COATING SOLUTION CO., LTD

[a]: #211, St. Monireth 12160 Phnom Penh
 [t]: (855-23) 99 68 98
 [e]: admin@scs.com.kh
 [w]: www.scs.com.kh

SMART-ACON TRADING CO., LTD

[a]: #658B, St. 271, 12307, Phnom Penh
 [m]: (855-12) 812 841
 [t]: (855-23) 950 338
 [e]: meng@smart-acon.com
 [w]: www.smart-acon.com

SOKUN WINDOWS

[a]: #1404, St. 1992, 12101 Phnom Penh
 [t]: (855-97) 5475 599
 [e]: info@sokunwindows.com
 [w]: www.sokunwindows.com

SOMA TRADING COMPANY LIMITED

[a]: #290, St. 93, 12211 Phnom Penh
 [t]: (855-23) 432 448
 [e]: cast.cambodia@castlab.com.sg
 [w]: www.castlab.com.sg

SCHWING STETTER (INDIA) PVT LTD

[a]: #F71-72, SIPCOT Industrial Park, Sriperumpudur Taluk, Tamil Nadu-602117, India
 [t]: (91-44) 7137 8100
 [e]: info@schwingstetterindia.com
 [w]: www.schwingstetterindia.com

S.G. COMPLEX CO., LTD.

[a]: St. 109, Vihot Building, 2nd Floor, Room 2FC, 12252, Phnom Penh, Cambodia.
 [t]: (885-23) 88 22 15
 [e]: info@sggroupp.com

SUNNY PARK'S DOOR & WINDOW CO., LTD

[a]: # 20, St. Doung Ngeap 2, Damnak Thom Village, 12352, Phnom Penh
 [t]: (885-12) 661 573
 [f]: (885-16) 514 162
 [e]: sunnypark99@gmail.com

TOA PAINT (CAMBODIA) CO., LTD.

[a]: #12E, St. National No.3, 12405, Phnom Penh
 [t]: (855-85) 756 149
 [w]: www.toagroup.com

SUN HOUR GROUP

[a]: #427, St. 93, 12258, Phnom Penh
 [t]: (855-23) 218 508
 [f]: (855-23) 218 988
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 [w]: www.sunhour.com

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[a]: National Road No.4 Sangkat Kantouk, Khan Posenchey, Phnom Penh
 [t]: (885-23) 729 343
 [e]: maruyama@satokogyo.com.kh
 [w]: www.satokogyo.com.kh

XINCHU TASHEN GREEN TECH CO., LTD.

[a]: #31, St. Northbridge, Sk. Teuk Thla, Kh. Sen Sok, Phnom Penh
 [t]: (855-23) 881 968
 [f]: (855-23) 881 967
 [e]: info@tashengreen.com
 [w]: www.tashengreen.com

TAIWAN KAMHWA CRUSHING INTERNATIONAL CO., LTD

[a]: NR#4, Kranglorhong Village, Mohasang Commune, Phnommeach District, Kg. Speu Province.
 [t]: (855-23) 555 1002
 [m]: (855-12) 816 720
 [e]: li@kamhwa.com
 [w]: www.kamhwa.com

Venture Prosperity Time Co., Ltd

[a]: #1665a, St. (41), 12301, Phnom Penh
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 [e]: radconcambodia@gmail.com
 [w]: www.radcreta.com.au

TEM TRADING CO., LTD

[a]: #99A, St. 143, 12305, Phnom Penh
 [m]: (855-23) 63 63 030
 [m]: (855-95) 829 992/3
 [e]: sales@tem-trading.com
 [w]: www.tem-trading.com

TK GENERATION CO., LTD.

[a]: #B5, 1st Rd. (Borey Villa Teul Sangka), 12105
 [t]: (855-23) 63 17 817
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TKS GROUP CO., LTD.

[a]: #7A-9A, St. 93, Corner of St. 70, 12201 Phnom Penh
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 [t]: (855-23) 637 7559
 [f]: (855-23) 888 559
 [e]: kyeshop@yahoo.com

T-RO CONSTRUCTION CO., LTD.

[a]: #281, St. Preysar, 12400, Phnom Penh
 [m]: (855-17) 999 007
 [m]: (855-12) 236 555
 [e]: info@troconstruction.com
 [w]: www.troconstruction.com

TOP TAI SCAFFOLDINGS INTERNATIONAL CO., LTD.

[a]: No. 8 B, St. 351, 12355 Phnom Penh.
 [t]: (885-96) 525 7777
 [f]: +886 4 2330 1670
 [e]: kotail1688@gmail.com
 [w]: www.kotail168.com.tw

UNIVERSAL STEEL BUILDINGS CO., LTD

[a]: #18A, St. 598, 12107, Phnom Penh.
 [t]: (885-23) 666 78 97
 [e]: thi@uni-steelbuildings.com

UNITED MERCURY GROUP

[a]: #48, NR4, 12405, Phnom Penh
 [t]: (855-23) 729 217
 [f]: (855-23) 729 219
 [e]: umg@umg.com.kh
 [w]: www.umg.com.kh

UPG (CAMBODIA) CO., LTD.

[a]: #48, NR4, 12405, Phnom Penh
 [t]: (855-23) 729 217
 [f]: (855-23) 729 219
 [e]: umg@umg.com.kh
 [w]: www.umg.com.kh

Vattanac Transformers Supply Co., Ltd

[a]: #72A, St. 616, 12152 Phnom Penh
 [t]: (855-17) 666 067
 [e]: socheat.ny@vttrading.com

Vatanak Plaste Co., Ltd.

[a]: #26A, St. 199, 12309 Phnom Penh
 [t]: (855-23) 222 844
 [f]: (855-23) 222 655

VANNIN CO., LTD. Import-Export & Automobile

[a]: #870, St. Northbridge, Sk. Teuk Thla, Kh. Sen Sok, Phnom Penh
 [t]: (855-17) 876 168
 [t]: (855-15) 876 168
 [e]: mvannak168@gmail.com
 [w]: www.vcduefa.de

VOOLIM COMPANY LIMITED

[a]: #8, St. 1928, Borey Phipup Thmey, 12101 Phnom Penh
 [t]: (855-23) 65 66 888
 [e]: admin@voolim.net

VW GAS CO., LTD.

[a]: No. 63wc, Street 4R, 12105, Phnom Pen, Cambodia.
 [t]: (885-17) 767 003
 [e]: watbunthong@vw-gas.com
 [w]: www.vw-gas.com

VRK CORPORATION CO., LTD

[a]: #55 D, St. 70, 12201, Phnom Penh
 [t]: (855-23) 966 252
 [f]: (855-23) 966 251
 [e]: info@vrkcorporation.com
 [w]: www.vrkcorporation.com

SYN2 MULTITRADE Co., Ltd.

[a]: #8, St. 19, 12401, Phnom Penh
 [m]: (855-70) 800 316
 [m]: (855-70) 588 866
 [e]: myongsa1986@gmail.com

WIKI TRADE COMPANY LTD.

[a]: #100, 592 St. Boeung Kok II, 12102 Phnom Penh
 [t]: (855-23) 887 168
 [f]: (855-23) 883 786
 [e]: info@wikitrade.com.kh
 [w]: www.wikitrade.com.kh

WUERTH (CAMBODIA) LTD.

[a]: #164, St. 598, 12101, Phnom Penh
 [t]: (855-23) 23 885 171
 [f]: (855-23) 23 880 697
 [e]: info@wuerth.com.kh
 [w]: www.wuerth.com.kh

YUN-YANG FIRE SAFETY EQUIPMENT (TYE)

[a]: 11-4, Wanjin Rd., Dasha Dist., Kaohsiung City 815, Taiwan (R.O.C.)
 [t]: (886-7) 3551254
 [f]: (886-7) 3550022
 [e]: ty.intl@yun-yang.com.tw
 [w]: www.yun-yang.com.tw

YONG SHENG GLOBAL TRADING COMPANY LTD.

[a]: 6th Floor, Royal Group Building, NQ.245, Monivong Blvd, Phnom Penh
 [t]: (855-85) 870 555
 [e]: info@yagtrading.com
 [w]: www.yagtrading.com

Zamil Steel Buildings Vietnam Co., Ltd

[a]: #17, St. 334, 12302 Phnom Penh
 [t]: (855-23) 220 140
 [e]: zscambodia@zamilsteel.com
 [w]: www.zamilsteel.com.vn

Insurance Companies

Listing

CAMPU LONPAC INSURANCE PLC.

[a]: #23, St. 114, Campu Bank Building, 7th Floor, 12209, Phnom Penh
 [t]: (855-23) 966 966
 [f]: (855-23) 986 273
 [e]: enquiries@campulonpac.com.kh
 [w]: www.campulonpac.com.kh

Cambodia-Vietnam Insurance Plc.

[a]: #99, Norodom Blvd, 12111 Phnom Penh
 [t]: (855-23) 212 000
 [e]: info@cvi.com.kh
 [w]: www.cvi.com.kh

FORTE INSURANCE (CAMBODIA) PLC.
 [a]: #325, St.245, 12150 Phnom Penh
 [t]: (855-23) 885 066
 [e]: info@forteinsurance.com
 [w]: www.forteinsurance.com

INFINITY GENERAL INSURANCE PLC.
 [a]: #126, Norodom Blvd, 12301 Phnom Penh
 [t]: (855-23) 999 888
 [f]: (855-23) 999 125
 [e]: ratana@infinity.com.kh
 [w]: www.infinity.com.kh

Trade and Service Listing

AUSTRALIA AWARDS
 [a]: #167, St.163/St.480, 12307 Phnom Penh
 [t]: (855-23) 881 021
 [e]: info@australiaawardscambodia.org
 [w]: www.australiaawardscambodia.org/infra

BISHO INTERNATIONAL ENGINEERING CO.,LTD
 [a]: #113, (Parkway Square) 2nd floor, Unit 2Fl, Moa Tse Tung, 12308 Phnom Penh
 [m]: (855-93) 952 999
 [t]: (855-23) 639 3996
 [e]: bishocambo@gmail.com

CAST LABORATORIES PTE LTD.
 [a]: # F11, NR.6, Borey Grand, 12110 PP
 [t]: (855-23) 432 448
 [e]: cast.cambodia@castlab.com.sg
 [w]: www.castlab.com.sg

CANAMALL Co., LTD
 [a]: #315, Ang Doung St (Corner of Monivong Blvd), 12202 Phnom Penh
 [m]: (855-71) 3333 348
 [e]: sale@canamall.com
 [w]: www.canamall.com

P2CD TRADING GROUP
 [a]: #6A, St. 292 12312, Phnom Penh
 [t]: (855-23) 6 350 530
 [m]: (855-16) 65 65 66
 [e]: gio@p2cd.com
 [w]: www.p2cd.com

CAMBODIA BUSINESS PARTNERS
 [a]: Tous Les Jours Monivong Bld., 1st Fl. #298, St. 93, 12211 Phnom Penh
 [t]: (855-23) 964 764 / 964 864
 [f]: (855-23) 555 0118
 [e]: info@cbl-consultant.com
 [w]: www.cbl-consultant.com

EUROGAL SURVEYS (CAMBODIA) LTD.
LLOYD'S AGENCY IN CAMBODIA
 [a]: #168KA, St.598, 12105 Phnom Penh
 [t]: (855-23) 996 566
 [f]: (855-23) 996 567
 [e]: cambodia@eurogal-surveys.com
 [w]: www.eurogal-surveys.com

Rapid Freight Logistics (Cambodia)
 [a]: 5th floor of KT Tower, No. 23, Street 112, 12155, Phnom Penh, Cambodia.
 [t]: (885-23) 884 059
 [f]: (885-23) 884 069
 [e]: tona@rfllogistics.com
 [w]: www.rfllogistics.com

T.A.G SERVICE & TRADING CO., LTD.
 [a]: #35Eo, St.278, 12302, Phnom Penh
 [m]: (855-17) 222 682
 [e]: ali@triasiagroup.com
 [w]: www.triasiagroup.com

TNRC LOGISTICS (CAMBODIA) CO., LTD
 [a]: #4Fl, Parkway Square, (4floor), St. 245 12308 Phnom Penh
 [t]: (855-23) 989 877
 [f]: (855-23) 989 866
 [e]: jane@tnrclogistics.biz
 [w]: www.tnrclogistics.biz

GLOBAL LINK SERVICE PTE LTD
 [a]: #168KA, St.598, S12105, Phnom Penh
 [t]: (855-23) 998 805
 [f]: (855-23) 998 807
 [e]: por-sour@glsc.com.kh
 [w]: www.glsc.com.kh

SEA TOP LOGISTICS (CAMBODIA) CO., LTD.
 [a]: #10, St. 109, 12252 Phnom Penh
 [t]: (855-81) 888 865
 [e]: info@seatop.com.kh
 [w]: www.seatophk.com

YANN SOPHY GROUP CO., LTD.
 [a]: #28Eo St. 173, 12312, Phnom Penh
 [t]: (855-23) 665 65 66
 [f]: (855-12) 999 904
 [e]: gio-police@yahoo.com
 [w]: www.yannosophylogistics.com

SOIL TESTING LABORATORY CO., LTD
 [a]: #568 St. Betong, Phum Trapeang Chhouk, 12102 Phnom Penh, Cambodia.
 [m]: (855-16) 834 034
 [m]: (855-12) 527 279
 [e]: st368@yahoo.com
 [w]: www.stl-cam.com.kh

WorldBridge Secure Logistics Co., Ltd.
 [a]: S Hong Kong Center 1st Floor, Room 101B, 12207 Phnom Penh
 [t]: (855-23) 5555 330
 [m]: (855-23) 224 453
 [e]: kphanna@worldbridge.com.kh
 [w]: www.worldbridge.com.kh

Real Estate Company Listing

Asia Real Estate (Cambodia) Co., Ltd.
 [a]: #852-54, St. 199, 12306 Phnom Penh
 [t]: (855-23) 210 970
 [e]: info@arc.com.kh
 [w]: www.arc.com.kh

Angkor21 Property
 [a]: Phnom Penh Center, Bld A, Room 221,
 [m]: (855-70) 6666 22
 [e]: angkor21property@gmail.com
 [w]: www.angkor21.com

ANNACAM PARTNERS CO., LTD.
 [a]: SunCity # 255, St. 51, Corner of St.370, 12306 Phnom Penh
 [m]: (855-12) 215 240
 [m]: (855-12) 833 290
 [e]: anna@annacampartners.com
 [w]: www.investment-cambodia.asia

Bonnarealty
 [a]: #126, St. Norodom Blvd, 12301 Phnom Penh
 [t]: (855-23) 216 556
 [f]: (855-23) 993 392
 [e]: info@bonnarealty.com.kh
 [w]: www.bonnarealty.com.kh

Cambodia Valuers and Estate Agents Association
 [a]: #208, St.294, 12301 Phnom Penh
 [t]: (855-23) 6324 834
 [e]: info@cvea.org.kh
 [w]: www.cvea.org.kh

CB Richard Ellis (Cambodia) Co., Ltd
 [a]: # 495, St. 93, 12258 Phnom Penh
 [t]: (855-23) 964 099
 [f]: (855-23) 964 088
 [e]: cambodia@cbre.com
 [w]: www.cbre.com.kh

CENTURY 21 CAMBODIA
 [a]: #113, St.245, 12308 Phnom Penh
 [t]: (855-23) 966 711
 [e]: info@century21.com.kh
 [w]: www.century21.com.kh

CPLAGENT
 [a]: #208, St.294, 12301 Phnom Penh
 [t]: (855-23) 213 666
 [f]: (855-23) 220 239
 [e]: info@cplagent.com
 [w]: www.cplagent.com

Cambodia Trust Real Estate Co., Ltd.
 [a]: #35, National Road2, 12353 Phnom Penh
 [m]: (855-12) 840 187
 [m]: (855-16) 840 187
 [e]: info@trust-realestate.com
 [w]: www.trust-realestate.com

CHAO TING INTERNATIONAL REAL ESTATE CO., LTD.
 [a]: St. Sopheakmokol, 12301, Phnom Penh
 [t]: (855-23) 5293 999
 [e]: danborapich@gmail.com

Cubic Real Estate Co., Ltd.
 [a]: #338, St. 110, 12102 Phnom Penh
 [m]: (855-17) 676 862
 [m]: (855-16) 639 017
 [w]: www.realestate-service.com

FAIR GO REALTY (CAMBODIA) CO., LTD.
 [a]: #166, Preah Norodom Blvd (41), B Ray Tower 9th Floor, 12301 Phnom Penh
 [m]: (855-89) 597 410
 [e]: hiroaki.hasegawa1202@gmail.com

FAIR GO REALTY (CAMBODIA) CO., LTD.
 [a]: #92AB, Stree 289, Sangkat Boeung kak II, Khan Toul lok Phnom Penh
 [m]: (855-23) 880 995
 [e]: info@keyrealestate.com.kh
 [w]: www.keyrealestate.com.kh

Khmer Real Estate Co., Ltd
 [a]: #736Eo, Kampuchea Krom St.128, Sk. 12154, Phnom Penh
 [t]: (855-23) 884 887
 [f]: (855-23) 630 6630
 [e]: kim@khmerrealestate.com.kh
 [w]: www.khmerrealestate.com

Knight Frank (Cambodia) Pte., Ltd
 [a]: (18-E5) Icon Professional Building, #216 Preah Norodon Blvd, 12300 Phnom Penh
 [t]: (855-23) 213 868
 [f]: (855-23) 213 433
 [e]: eric.coi@kh.knightfrank.com
 [w]: www.knightfrank.com.kh

Mega Asset Management Co., Ltd
 [a]: #315, St.110, 11th Floor, Corner st.95, 12200, Phnom Penh
 [t]: (855-23) 6860 511
 [f]: (855-23) 430 686
 [e]: mega-asset@mam.com.kh
 [w]: www.megaassetmanagement.com

NEW CONSOLIDATED MAX WORLD (CAMBODIA) CO., LTD
 [a]: Angkor Specialized Bank (4floor), 12301 Phnom Penh
 [t]: (855-23) 727 077
 [e]: laurence@ncmaxworld.com

Sokha Real Estates Cambodia
 [a]: #37, St. Olenh Men (St. 200), Phnom Penh
 [t]: (855-23) 220 266
 [f]: (855-23) 220 255
 [e]: c.sokha@sokharealestate.com
 [w]: www.sokharealestates.com

Tai Heng Industrial Co., Ltd.
 [a]: #400Eo, St. 245, 12150, Phnom Penh
 [t]: (855-23) 882 020
 [e]: sales@taihengsteel.com
 [w]: www.taihengsteel.com

VTRUST PROPERTY
 [a]: #113 Parkway Square, St.245 Phnom Penh
 [t]: (855-23) 224 701
 [f]: (855-23) 224 701
 [e]: Vtp@vtrustproperty.com
 [w]: www.vtrustproperty.com

Developer, Service Office and Apartment Listing

TOURISM CITY
 [a]: National Road 6A, Siem Reap
 [m]: (885-77) 266 909
 [e]: info.tourismcity@gmail.com

ASEAN Realtor Inc.
 [m]: (885) 10 998 884
 [f]: www.facebook.com/pg/ASEANREALTOR/

Attwood Investment Group
 [a]: #61, St. Russian Blvd., Phnom Penh
 [t]: (855-23) 890 776
 [e]: lity@online.com.kh
 [w]: www.attwoodgroup.com

BODAUU
 [a]: #269, Russian Blvd, Sangkat Kakab, Khan Porsenchey, Phnom Penh
 [t]: (855-23) 900 866
 [f]: (855-23) 900 966
 [e]: info@australiaawardscambodia.org
 [w]: www.australiaawardscambodia.org

Boyoung Khmer Co., Ltd.
 [a]: # 86-88, St. 41, Phnom Penh
 [m]: (855-12) 827 535
 [e]: (855-17) 300 168

Borey Mongkol Phnom Penh
 [a]: Toul Kork Village, 12105 Phnom Penh
 [m]: (855-12) 980 000
 [e]: (855-11) 895 553

Borey Peng Huot
 [a]: #266, St. 598, Kh. Sen Sok, Phnom Penh
 [m]: (855-17) 596 789
 [e]: sales@penghuoth.com
 [w]: www.boreypenghuoth.com

Borey Phnom Penh Thmey
 [a]: #6, St. 1986, 12101 Phnom Penh
 [m]: (855-17) 596 789
 [e]: sales@penghuoth.com
 [w]: www.boreypenghuoth.com

BOREY SEN SOK
 [a]: St. 598, 12101 Phnom Penh
 [t]: (855-23) 6688 688
 [e]: info@sensoktown.com
 [w]: www.sensoktown.com

Borey Vimean Phnom Penh (Cambodia)
 [a]: No. 243, St. 598, 12105 Phnom Penh
 [t]: (855-23) 223 695
 [f]: (855-23) 223 695

CASA MERIDIAN
 [a]: Diamond Island, 12301, Phnom Penh
 [t]: (855-23) 6666 998/116
 [m]: (855-77) 520 567
 [e]: jeff@mdhk-property.com

City Star Development (Cambodia)
 [a]: N°254, Room F4001 IOC Bdg, Phnom Penh
 [t]: (855-23) 223 695

CHATEAU THE MELIYA
 [a]: 108, Phnom (St. 264), 12207 Phnom Penh
 [t]: (855-23) 987 212
 [e]: (855-16) 771 144
 [f]: info@chateauthemeliya.com
 [w]: www.chateauthemeliya.com

CHIEF TOWER
 [a]: (St. 93), 12302 Phnom Penh
 [t]: (65-6)1000 707
 [e]: contactus@ga.com.sg
 [w]: www.ga.com.sg

Chip Mong Land Co., Ltd.
 [a]: #137B, St. 245, 12304, Phnom Penh
 [t]: (855-23) 218 060/61
 [f]: (855-23) 210 155
 [e]: info@chipmonggroup.com
 [w]: www.chipmonggroup.com

CREED ASIA (CAMBODIA) CO., LTD.
 [a]: Headoffice: 17F, Phnom Penh Tower, #445, Monivong Blvd, 12258 Phnom Penh
 [t]: (855-23) 23 964 016
 [e]: info.cambodia@creed-group.com
 [w]: www.creed-group.com

D.B.L.Y TOWER
 [a]: #369, Machine Teuk, 12110 Phnom Penh
 [t]: (855-23) 432 357
 [e]: info@dblyint.com.kh
 [w]: www.dblyint.com.kh/dblytower

DE CASTLE
 [a]: # 34-36, St. 288, 12302 Phnom Penh
 [t]: (855-23) 222 214
 [e]: (855-23) 991 091
 [f]: service@decastle.net
 [w]: www.decastle.net

D.I. Riviera
 [a]: Diamond Island City, 12301 Phnom Penh
 [t]: (855-88) 9902 222
 [f]: (855-23) 6662 222
 [e]: diriviera023@gmail.com
 [w]: www.di-riviera.com

ECG GROUP
 [a]: #445, Preah Monivong Blvd. (93) Corner of St. 232, Phnom Penh
 [t]: (855-23) 722 475
 [m]: (855-17) 855 598
 [e]: sokhaphally@yahoo.com

Evergreen Consortium Co., Ltd.
 [a]: N°170-172, St. 130, Phnom Penh
 [t]: (855-23) 999 961
 [f]: (855-23) 999 962
 [w]: www.evergreen.com.kh

Galaxy Real Estate & Construction
 [a]: #1A12, St. 598, Khleasah Village, Phnom Penh
 [m]: (855-97) 7999 969
 [f]: (855-23) 966 079
 [e]: info@galaxyaic.com
 [w]: www.galaxyaic.com

Grand Phnom Penh International City
 [a]: #598, St. Khmounh, Phnom Penh
 [t]: (855-23) 997 889
 [e]: info@grandphnompenh.com
 [w]: www.grandphnompenh.com

THE GATEWAY
 [a]: Russian Blvd., Phnom Penh
 [t]: (855-96) 588 1634
 [e]: enquirers@thegateway-cambodia.com
 [w]: www.thegateway-cambodia.com

SL HI-TECH CO., LTD
 [a]: St. 1, Phnom Beung Chhok, 12307, Phnom Penh
 [m]: (855-12) 760 077
 [e]: borey@hitech.com.kh
 [w]: www.boreyhitech.com

HONGKONG LAND (MANSSIONS) LTD.
 [a]: Exchange Square St. 102, 12202, PP
 [t]: (855-23) 986 810
 [f]: (855-23) 990 588
 [e]: info@centralmansions.com
 [w]: www.centralmansions.com

ISL MODERN APARTMENT & HOTEL
 [a]: #71, St. 313, 12301, 12152 Phnom Penh
 [t]: (855-23) 6891 472
 [e]: isl.apartments@gmail.com
 [w]: www.islapartmentsandhotel.com

Koh Puos (Cambodia) Investment Group
 [a]: #063, St. Ekareach, St. 4, Sihanoukville
 [t]: (855-34) 934 234
 [e]: office@kohpuos.com
 [w]: www.kohpuos.com

L.Y.P Group Co., Ltd.
 [a]: #205-209, Mao Tse Tung Blvd., St. Toul Svay Frey, Phnom Penh
 [t]: (855-23) 880 598
 [e]: lyp@lypgroup.com
 [w]: www.lypgroup.com

Ly Hour Investment Co., Ltd.
 [a]: #243-244, St. 598, Phnom Penh
 [m]: (855-17) 666 668
 [e]: (855-15) 956 888
 [f]: phallasim@yahoo.com

L.C.P.P RESIDENCE CO., LTD.
 [a]: #115, St. 292, 12312 Phnom Penh
 [t]: (855-23) 6737 888
 [f]: (855-23) 6737 999
 [e]: sales@lcpp-residence.com
 [w]: www.lcpp-residence.com

MEKONG PHNOM PENH DEVELOPMENT CORPORATION LTD.
 [a]: #197, St. 245, 12309 Phnom Penh
 [t]: (855-77) 883 283
 [e]: sales@themekongroyal.com

MEANCHHEY INTERNATIONAL INVESTMENT CO., LTD
 [a]: # 90, Nation Road, 2, 12353
 [t]: (855-23) 595 595
 [e]: info@borey999.com
 [w]: www.borey999.com

Men Cheung Carola Brick Handicraft
 [a]: Chamka Dong (St. 217), Opposite of Borey Chamka Dong, 12401, Phnom Penh
 [m]: (855-12) 288 899

Meng Hong Ing Builder Co., Ltd.
 [a]: N°380, St. 284, 12312 Phnom Penh
 [t]: (855-23) 366 342
 [f]: (855-23) 368 171
 [e]: sopanha.soth@yahoo.com

ONE PARK CAMBODIA
 [a]: #58, St. 88, 12201 Phnom Penh
 [t]: (855-23) 661 6666
 [e]: m.me/oneparkcambodia
 [w]: www.oneparkcambodia.com

ORKIDE VILLA
 [a]: #71, St. 2004, 12258 Phnom Penh
 [t]: (855-88) 5388 888
 [e]: info@orkidevilla.com
 [w]: www.orkidevilla.com

OVERSEAS CAMBODIA INVESTMENT CORPORATION (OCIC)
 [a]: #105, St. 110 Corner st35, 12200, Phnom Penh
 [t]: (855-23) 868 222
 [f]: (855-23) 427 064
 [e]: canada@canadiabank.com.kh
 [w]: www.canadiabank.com.kh

Oxley Worldbridge
 [a]: 108-112, Samdech Sotheasok Blvd (3), Hong Kong Center, 1st Floor, 12301
 [t]: (855-23) 212 697
 [f]: (855-23) 224 453
 [w]: www.oxleyworldbridge.com.kh

PHNOM PENH CITY CENTER
 [a]: 12201 Phnom Penh
 [t]: (855-23) 888 808
 [m]: (855-16) 683 363
 [e]: info@hrcambodia.com
 [w]: www.ppc.com.kh

Pipharp Thmey Group Co., Ltd.
 [a]: #111, St. 7, Pipharp Thmey, Phnom Penh, Cambodia
 [m]: (855-17) 722 822
 [n]: (855-12) 379 758
 [e]: group88@gmail.com

Phnom Penh Special Economic Zone
 [a]: NRA, Kh. Posenchey, Phnom Penh
 [t]: (855-23) 729 798
 [e]: sale@ppsez.com
 [w]: www.ppsez.com

PRINCE REAL ESTATE GROUP
 [a]: #17, St. 43, 12305 Phnom Penh
 [t]: (855-23) 951 666
 [e]: m.me/princerealestatagroup
 [w]: www.jptzdc.com

R&F PROPERTY CAMBODIA
 [a]: #380, St. 93, 12303 Phnom Penh
 [t]: (855-18) 888 2777
 [e]: rfcambodia@168.com
 [w]: www.rfchina.com

Regus Business Center (Cambodia) Co., Ltd.
 [a]: #315 (Canada Tower F-18), Preah Monivong (St. 93), 12202, Phnom Penh
 [t]: (855-23) 962 339
 [w]: www.regus.com.kh

Rose Garden
 [a]: #252, Preah Norodom Blvd (41), 12301 Phnom Penh
 [t]: (855-23) 727 201
 [e]: st.lay119@gmail.com

Shukaku Inc.
 [a]: St. Srae Chak, Kh. Daun Penh, Phnom Penh
 [t]: (855-23) 888 808
 [f]: (855-23) 888 808
 [e]: information@shukaku-inc.com

MERIDIAN INTERNATIONAL HOLDING (CAMBODIA) CO., LTD.
 [a]: Diamond Island, 12301, Phnom Penh
 [t]: (855-23) 900 979
 [e]: (855-23) 6666 998
 [f]: zsy@meridian-international-holding.com
 [w]: www.skylarmeridian.com

Sokha Real Estates Cambodia
 [a]: N°37, St. Okha Men (St. 200), Phnom Penh
 [t]: (855-23) 220 266
 [f]: (855-23) 220 255
 [e]: c.sokha@sokharealestate.com
 [w]: www.sokharealestate.com

THE SKYLINE CONDOMINIUM
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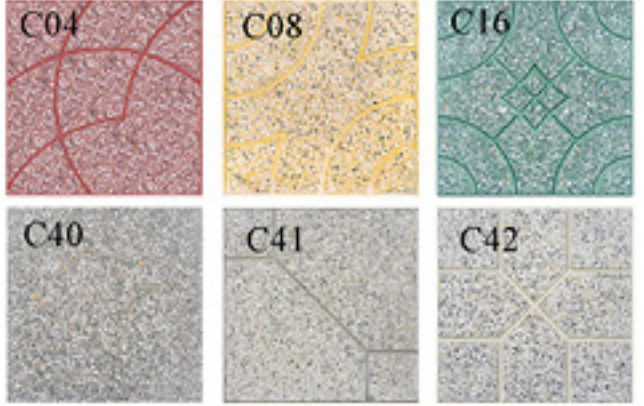
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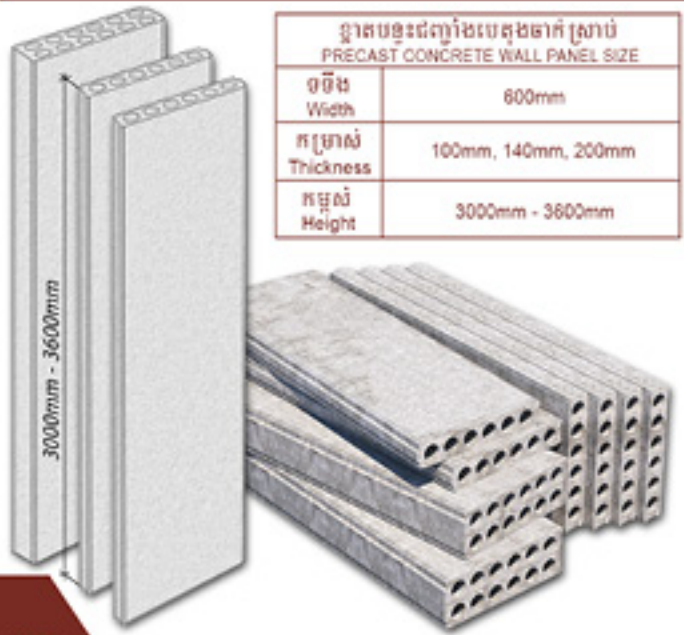
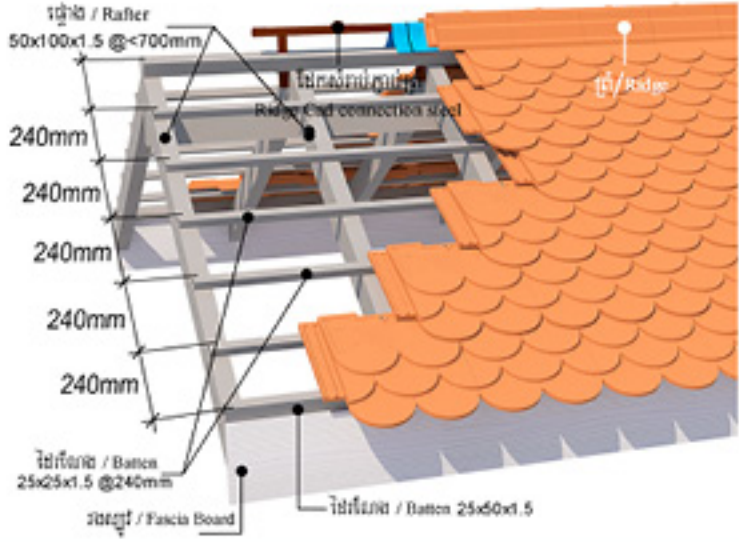


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