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Message from the **CHAIRMAN** of the Cambodia Constructors Association (CCA)



As chairman of the Cambodia Constructors Association (CCA), I am honoured to deliver a message to all our readers of Construction & Property Magazine, especially those at construction and property-related firms and institutions. I have been very heartened to witness the dynamic growth of Cambodia's construction sector, evidenced by the construction of satellite cities, modern skyscrapers, residential blocks, condos, commercial buildings, modern shopping centers, office buildings, and international standard hotels.

This has happened in large part due to the confidence both local and international investors have in the political and economic stability in the Kingdom under the wise leadership of Samdach Akka Moha Sena Padei Techo Hun Sen, the country's prime minister.

The government considers the construction sector to be one of the nation's economic pillars, and has allowed CCA to aid in the sector's development to bring it in line with its development goals and to boost construction standards, especially during the process of ASEAN economic integration. These efforts will help Cambodia conform to ASEAN's overarching goal of "One Community, One Destiny."

CCA is a non-profit association registered in full compliance with the laws of the Kingdom of Cambodia. In order to carry out government policy and cement the private sector's role as the nation's economic driver, CCA does all it can to help ensure the construction industry is reliable, productive, accountable and can compete effectively in local and international markets. Moreover, CCA continually seeks ways to provide benefits to its members and help bring each up to international standards of quality and classification.

Lastly, on behalf of all the members of the Cambodia Constructors Association, I hope and believe that construction and property-related companies operating in Cambodia will register for CCA membership to join our ongoing drive to develop the country, implement policies laid out by the Royal Government and those put in place recommended by ASEAN to help us secure a bright, prosperous future.

Thank you.













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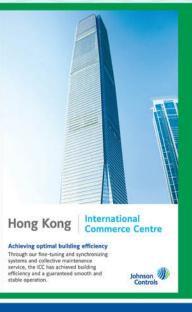


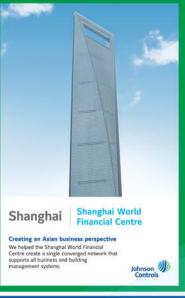


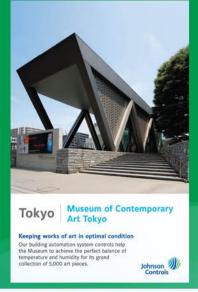


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Cover Photo: Olympia City project in Phnom Penh developed by OCIC.

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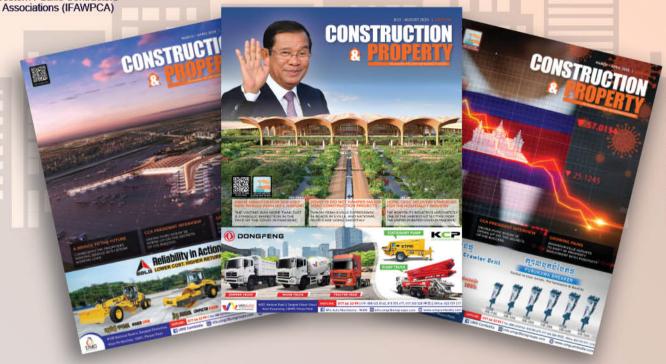


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From the PUBLISHER



2020 continues to see sustained growth in Cambodia's construction and property industries following the advent of the ASEAN Economic Community. As a result of the AEC and economic growth, Cambodia has seen an increased inflow of overseas investments into these industries.

Published through support from the Cambodia Constructors Association (CCA), Construction & Property Magazine is one of the catalysts to help maximise the benefits of regional integration for Cambodia. This bi-monthly magazine features four main sections comprising interesting topics, empowering messages, useful information and data related to the sectors.

The first section looks at overall developments in construction locally and internationally, including new and ongoing projects and their impact on the nation's economic growth. The second section highlights general information and activities relate to the CCA, whose goal is to promote the construction industry in the kingdom. The third part looks at latest updates on major development in the real estate sector. Lastly, the magazine offers a directory of construction and property firms where readers can find service providers or future business partners.

Now publishing our 47th Issue (September-October 2020), you will find the latest information and expert analysis on local and regional construction and property projects in our three main sub-sections.

In Construction, we focus on how the government has established an inter-ministerial committee to accelerate progress on the Phnom Penh-Bavet expressway, how Kompong Spue province is attracting hundreds of millions of dollars in investment and how Bentley Systems' Acceleration Fund has launched the Cohesive Companies.

Our Association section focuses on the launch of a Telegram group by the CCA to help keep members connected during the time of COVID-19, how the CCA continues to attend virtual conferences with key regional associations, but also how COVID-19 continues to impact the start dates of approved construction projects.

In Property news, we analyse the widescale impact of Prime Minister Hun Sen's warning on illegal land ownership by government officials, how the award-winning Olympia City has relaunched its marketing strategy to overcome the impact of COVID-19 and an analysis of the 2020 property sector and future prospects from CBRE's most recent report.

Overall, I firmly believe that Construction & Property Magazine serves to help Cambodia's construction and property sectors flourish. Our information and insights help attract foreign investors and business people and help those already here remain well informed about the latest developments in these dynamic, exciting and rapidly expanding sectors.

I would like to take this opportunity to congratulate and thank all of our CCA members, partners and readers and hope that everyone and their family stays safe and has a successful and prosperous 2020.

Sincerely Yours, MEAS Proeksa

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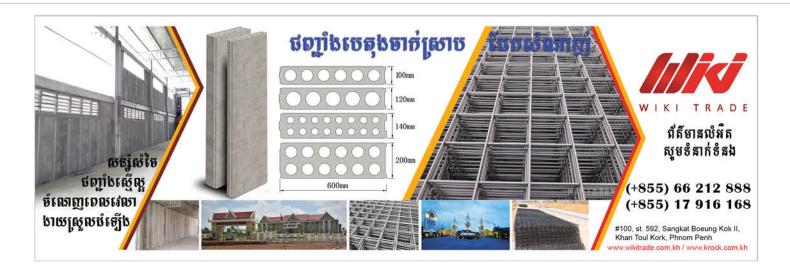


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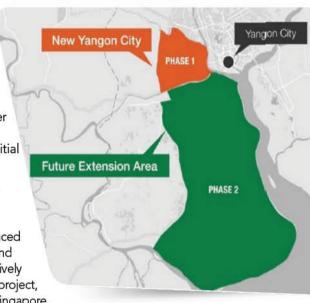
International

Briefs

Myanmar Divides "New Yangon" To Generate Investor Competition

The government of Myanmar has divided its "New Yangon City" commercial development project to generate competition against the principal Chinese-government backed contractor. New Yangon City was planned as an 8,100-hectare industrial-commercial zone on the Yangon River costing around US\$8bn. Conceived by Aecom, two bridges, a 13-sq-km industrial estate and commercial and residential buildings comprised the initial design.

In 2018, the Myanmar government signed a US\$1.5bn agreement with state-owned contractor China Communications Construction Company (CCCC). A loophole remained for other bidders, but interest stalled given the investment required. On 29 July 2020, Myanmar Investment Minister U Thaung Tun announced the splitting of the project into smaller schemes to encourage more investors and to adhere to international best practice and transparency. The move also effectively reduced concerns that one Chinese company would have control of the entire project, estimated to eventually comprise an area of 60,000 hectares, twice the size of Singapore.



Australia Supports World's Biggest Solar Farm to Power Singapore

The Australian government has granted 'Major Project Status' to construction of the world's biggest solar farm in Australia's Northern Territory (NT) with the electricity generated to be sent via a 3,700-km-long undersea cable to provide 20% of Singapore's annual power needs.

The US\$15.7 billion, 12,000-hectare solar farm will big enough to be visible from space, according to project developer Sun Cable, with the electricity being stored in a 30GWh battery (the world's largest) to facilitate nighttime transmission.

According to Sun Cable, the Australian-ASEAN Power Link (AAPL), as the project is known, can be operational by 2027 with longer term plans to provide power to Indonesia and the region. Despite being awarded 'Major Project Status' by the Australian authorities, a series of regulatory and investment approvals remain before the project is officially launched.

Contracts Awarded for Philippines Rail Project

The government of the Philippines has awarded civil engineering projects worth a total of US\$728 million to international firms for the initial construction phase of the 51km Malolos–Clark Railway. The project is part of the Philippines' long-term plan to boost connectivity and regional economic growth by linking Clark International Airport and the planned economic zone of New Clark City, 80km northwest of the capital Manila.

The contracts were awarded in early August to Spanish, Filipino and South Korean companies; the first to a joint venture between Acciona of Spain and Manila-based EEI Corporation to build 6.3km of track, 1.6km of depot access rail, and an underground railway station at Clark International Airport; the second to Posco Engineering and Construction of South Korea to build a 33ha depot and a railway operations control centre adjacent to the airport. The Malolos–Clark Railway is part of the US\$6.1bn, 163km North-South Commuter Railway project that will continue southeast from Malolos, through Manila, to Calamba by 2025.





The first project is a 12-megawatt power plant in Siem Reap, invested in by Chinese company MIZU-DA. The plant can convert 210,000 tons of waste per year into 750,000-kilowatt hours of electricity, or about 10% of the total current supply demand in Siem Reap.

The second project is a new industrial waste management facility in the Sihanoukville Special Economic Zone, via an investment by Chip Mong Insee Cement Corporation (CMIC). The plant aims to help to improve safety, health, and especially environment within the zone.

The third project is a US\$5 million landfill, being built on 17 hectares of land in Sihanoukville by Heng Sambath Import Export Company. With construction having started on 01 July, the project will take 17 months to finish and will have a storage capacity of more than 880,000 cubic metres.



MPWT to Improve 38 Main Roads in Siem Reap, to Standard of 34 **Road Project in S'ville**

The Royal Government of Cambodia is seeking funding for the implementation of a 38.34km road infrastructure project in Siem Reap town to promote the economy and beauty of Siem Reap city as a city of tourism, culture and history as well as to connect downtown Siem Reap to the rural areas outside the former Angkorian city.

The cross-border road improvement project is currently in the process of a feasibility study. On 27 June 2020, HE Sun Chanthol, Minister of Public Works and Transport, said on the occasion of the discussion meeting for the project that, "Now is the time to study the master plan for the redevelopment of the road infrastructure in Siem Reap just as we did for the Sihanoukville because it is a tourist city to promote the national image among the international community through international tourists."

The minister also mentioned that Siem Reap is one of the main economic pillars of Cambodia and the economic link between Battambang and Siem Reap provinces.



Macau Casino Operator Delays 1200 Hectare Land Acquisition in Siem Reap

A acau Legend's plans to acquire land and plans to develop an integrated resort in Siem Reap stretching over nearly 1,200 hectares has been delayed to June 2021 due to the COVID-19 crisis, according to Asian Games on 29 June 2020.

Macau Legend announced that it has extended the date of the deal, as the company failed to satisfy all the conditions and completion of the deal by 26 June 2020 due to delays and difficulties to the process caused by COVID-19.

Those acquisition conditions include stipulations imposed by Macau Legend upon the seller that the land be "freehold land and free and clear of any encumbrances, and the land must have no aboriginal and other villagers or squatters, schools and students, no dispute, no land external mortgage, pledge and guarantee." It also requires the land to be adjoining in one full plot, with relevant documentation provided.

In late 2018, Macau Legend announced that it signed a Sale and Purchase Deed to acquire 100% of a company called Howing Enterprises Co Ltd; the deal included several plots of land totalling 1,200 hectares, worth US\$90 million in Siem Reap.

Chinese Firm Reveals Locations of US\$160million Three Parking Lot Project in PP

hina Good Cars Holding Ltd recently announced that the first location of its three project parking lot development, costing a total of US\$160 million, will be at the roundabout marking the border of Phnom Penh and Kandal provinces. Meanwhile, the second location will be on National Road 6 on the outskirts of Phnom Penh, while the third location remains under consideration.

The firm disclosed this information during a meeting with Phnom Penh Governor HE Khuong Sreng on 30 June, as reported by National Radio of Cambodia.

According to the company's representative Oknha Chan Sothea, China Good Cars Holding Ltd has two main objectives; to build parking lots; and to import delivery trucks and public buses to Phnom Penh.





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Local

Briefs

Korean Ambassador: South Korea Studying Chroy Chongva - Svay Chrom Bridge Proposal

The South Korean government is currently studying the Chroy Chongva - Svay Chrom bridge project, proposed by PM Samdech Hun Sen earlier this year, in the hope that the project will become a new diplomatic symbol of cooperation between Cambodia and South Korea.

Korean Ambassador to Cambodia Park Heung-Kyeong said on 01 June that the Korean government is positively considering helping Cambodia with this bridge proposal, as Cambodia has already a Cambodia-China Friendship Bridge and a Cambodia-Japan Friendship Bridge.

"At the moment, the Korean government is checking the possibility of the Chroy Chongva - Svay Chrom Friendship Bridge project. If the project is approved, it will be first-ever (Korea's) cable-stayed bridge built in Cambodia and a new symbol of diplomatic relations between the two countries," said HE Park.



Huawei to Expand Smart PV Tech Market in Cambodia

uawei has signed a partnership with ASEAN's largest cable technology company to expand the supply of its smart, or new FusionSolar power, in six countries including Cambodia, Indonesia, Laos, Myanmar, the Philippines and Thailand, according to *PV Magazine* on 07 July 2020.

The partnership between Huawei and JJ-LAPP, the largest cable technology company in ASEAN, will boost Huawei's sales, distribution and support in the entire ASEAN region.

Mr Li Yaohui, General Manager of Smart PV Business APAC, Huawei, said "We are excited about the partnership with JJ-LAPP in ASEAN, and look forward to furthering our presence in the region. We are confident that JJ-LAPP's knowledge and extensive reach in South East Asia, and deep expertise in renewable energy will provide growth and success for both companies."



The government is planning to construct two pedestrian bridges on National Road 3, one in Takeo and another in Kampong Speu, to help ease traffic and avoid accidents at the busy market areas, according to AKP on 07 July.

At a meeting to review the road safety results of H1 and the working direction for H2 of 2020, Minister of Public Works and Transport HE Sun Chanthol said that he has already discussed the two projects with the governors of Kampong Speu and Takeo provinces.

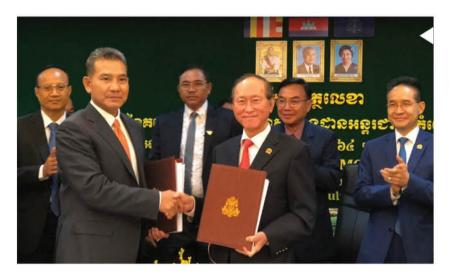
"We cannot allow people to cross the four-lane road. If they cross, that could cause accidents. We have already decided to construct two pedestrian bridges, one in Takeo and the other in Kampong Speu," he said.

The government has not yet revealed the exact locations of the two projects, with the governor of Takeo also asking the construction company to extend the intersection by 300 metres on both sides of the road to prevent traffic congestion. The company also approved the Takeo provincial governor's request.





GOVERNMENT APPROVES FINAL MASTER PLAN OF



Left: Minister of Civil Aviation HE Mao Havannal and OCIC Chairman Neak Okhna Pung Keav Se sign the airport master plan.

he Secretariat of Civil Aviation igned the final master plan of a new US\$1.5 billion Phnom Penh International Airport on 03 July 2020, according to the official Facebook of the Secretariat of Civil Aviation.

The final master plan was signed by the Minister of the Secretariat of Civil Aviation HE Mao Havannal, and OCIC Chairman Neak Oknha Pung Keav Se.

"The new Phnom Penh International Airport is a world-class airport. We can say that it is the ninth-largest airport in the world," said the minister at the signing ceremony.

The new Phnom Penh Interna-

tional Airport is a mega-development project in Cambodia, located on an area of 2,600 hectares in Prek Khiev commune, Kandal Stung district, Kandal province. The project is an investment by the Overseas Cambodia Investment Company (OCIC), worth approximately US\$1.5 billion, and is divided into three phases.

To date, the project is around 30% complete and the first phase is expected to be finished in 2023, attracting around 13 million tourists each year.

On 22 June 2020, Prime Minister Samdech Hun Sen conducted an official inspection of the construction of the new project and confirmed that progress on construction is going smoothly despite the COVID-19 pandemic.

Local

Briefs

US\$40 million Calmette Hospital Multipurpose Building 40% Complete

Construction of the new Calmette Hospital multipurpose building is now 40% complete and on schedule, according to Minister of Health HE Dr Mam Bunheng on 07 July.

HE Dr Mam Bunheng said that as the minister of health, he always checks on the infrastructure development of the hospital as well as medical staff and encourages construction workers to finish the construction on time.

With construction starting in March 2018, this 12-storey building will be able to hold up to 328 beds when complete in mid-2021. The new building has a total area of over 42,000 square metres, worth approximately US\$40 million which is being funded by the Ministry of Health, local and international organisations, and the French Embassy in Cambodia. After completion, the building will not only provide international-standard health services but also specialised human resources and research in the medical field.



Cambodia and Five Countries Agree to Donate US\$180.2m to Fund BRI Projects

Cambodia and five other countries including China, Egypt, Saudi Arabia, Hungary, and the Philippines have agreed to donate US\$180.2 million to a multilateral fund to support Belt and Road Initiative (BRI) infrastructure projects, according to *China Daily* on 08 July 2020.

The fund was set up by the Multilateral Cooperation Center for Development Finance and approved by the Asian Infrastructure Investment Bank (AIIB) to support infrastructure construction under the BRI.

The AIIB Board of Directors will manage the fund and establish a secretariat to support the operation of projects.

In 2017, as part the BRI, there was also the establishment of a Belt and Road Forum for International Cooperation, to support infrastructure development projects.



Phnom Penh Municipality is adjusting the traffic flow at the Sokimex Kbal Thnal junction (junction of Monivong Blvd, St. 271, and Hun Sen Blvd), and Wat Neak Voan Junction (junction of St. 221 and Russian Blvd), by constructing new roads, expanding existing roads, and reconfiguring traffic lights.

For the Sokimex Kbal Thnal junction, two new roads will be built with the first connecting Monivong Blvd to Hun Sen Blvd, and the second linking Monivong Blvd. to St. 271. Monivong Blvd. St. 271 will also be widened by three metres on each side from two lanes to three lanes, with a redesign of the traffic light system.

For the Wat Neak Voan junction, the municipality is planning to reopen St. 221 which is currently a one-way street down from Russia Bvld. With the reopening, commuters can go straight from St. 221 up to Russian Bvld to Wat Neak Voan but will not be allowed to turn left.



GOVERNMENT TO STRENGTHEN MINERAL RESOURCE MANA

FOR STATE PROJECTS

The government is strengthening royalty collections and management of mineral resources used for state infrastructure projects, according to a new inter-ministerial Prakas on 01 July.

Signed by HE Aun Pornmoniroth, Deputy Prime Minister and Minister of Economy and Finance, and HE Suy Sem, Minister of Mines and Energy, the enforcement of this Prakas covers the entire operation of mining resources used to supply state infrastructure projects nationwide.

Those state projects include roads, bridges, water irrigation systems, hydropower dam stations and other similar infrastructure projects. Meanwhile, the mining resources considered as construction materials include but are not limited to stone, gravel, sand, laterite, and excavated soil, among others.

Director-General of Mines and MME spokesman Yos Monirath told Construction & Property Magazine that the objective of the Prakas is to show the data of construction mineral resources used for state infrastructure projects and to enhance royalty collections.

"Through the Prakas, we want to show the spe cific data on royalties collected from the usage of mineral resources used as construction materials. We want to separate construction mineral resources used for state projects, from private projects. More importantly, we want to effectively control and manage the royalty

income collection."

According to the Prakas, for all uses of construction mineral resources in state projects, the state is borne to pay royalties and those state projects are mostly implemented by the Ministry of Rural Development, the Ministry of Public Works and Transport, and donar-funded projects from developing partners such as the Asia Development Bank (ADB).

"Currently, entities registered at the Ministry of Mines are more than 300. This number does not include the small-scale entities registered at provincial department of mines and energy, said Mr Yos.

According to the Prakas, all entities that directly use construction mineral resources in state-owned infrastructure projects, whether public or private, must have a mineral resource license as stipulated by the Law on Mineral Resource Management and Exploitation.

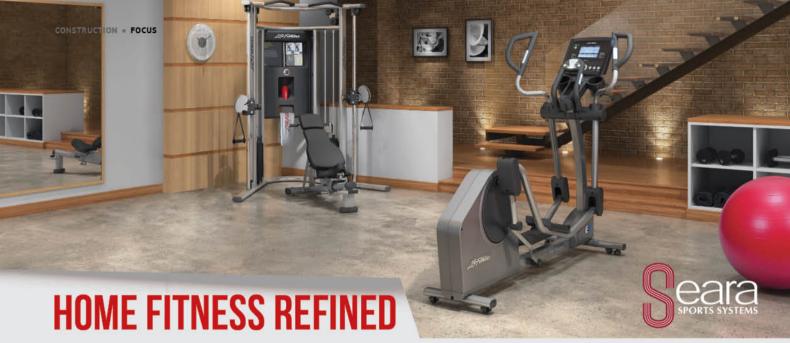
Those are required to declare the royalties and royalty payments on the price of mineral resources to the state in accordance with laws and other legal regulations.

The same source also stated that Cambodia received about US\$21 million in non-tax revenue from the mining sector in 2019, up 5% from 2018.









EARA understands what matters you breathe hard, increase your heart most when you are considering purchasing a single piece of home equipment or building a complete home gym. Along with having the right fitness solutions, we also know that having the basic knowledge of the benefits from your exercises combined with helpful recommendations from industry experts and finally staying consistent with your exercises are key factors towards achieving your health and fitness goals. Remember prior to starting any exercise, please consult . your physician for your safety.

Benefits of Exercise

We generally understand why exercise is important for us. But knowing its precise benefits can also keep us motivated towards our health and fitness goals. Below are some of the most important benefits of exercising: • Jumping rope

- · Controls body weight
- Combats health conditions and diseases
- Enhances the immune system
- Improves mood and self-esteem
- Boosts energy
- Promotes better sleep

What is Moderate Versus Vigorous Intensity?

Moderate intensity activity should raise your heart rate, make you breathe faster and make you feel warm enough to start to sweat.

Vigorous intensity exercise will make

rate significantly and make you hot enough to sweat tremendously. If you still can't determine how intense your workout is, an easy way to do it is the "Talk Test". For moderate intensity, you can talk but can't sing. For vigorous intensity, you will not be able to say more than a few words without taking a breath.

Examples of moderate intensity exercise include:

- Brisk walking (100 steps per min-
- Gentle cycling (8.05-14.48 Kilometers per hour)
- Biking (slower than 16 Kilometers) per hour)

Examples of vigorous intensity exercise include:

- Running
- Rowing

Recommended Amount of Exercise

Exercise is most effective when we know what is minimally required so that we can adjust accordingly depending on your health and fitness goals.

- The World Health Organization (WHO) recommends at least 150 minutes a week of moderate cardio exercise or 75 minutes a week of vigorous cardio exercise, or a combination of moderate and vigorous cardio exercises. The guideline suggest that you spread these cardio exercises throughout the week and between 20 to 30 minute sessions based on your intensity levels.
- Strength or Resistance exercises for all major muscle groups at least 2 times a week with 8 to 12 repetitions and between 2 to 4 sets. Make sure to rest and allow your muscles to recover for at least 48 hours before your next session.







SEARA understands what matters most when you are considering buying a single piece of fitness equipment or building a complete home gym.







www.searasports.com info@searasports.com +855 (0) 23 211 614 We provide solutions for your complete cardio, strength and accessories needs by offering a much more intelligent purchase of higher-quality, longer lasting and safer equipment that can be customized according to your fitness goals.

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espite the global crisis of COV-ID-19, Cambodia's construction investment value in the first half of 2020 reached nearly US\$4 billion, indicating a 13% increase compared to the same period in 2019, according to data from the Ministry of Land Management, Urban Planning and Construction dated 02 July 2020.

According to the same source, in H1 of 2020, the government approved a total of 2,522 construction projects on 8.6 million square metres of land or equal to an investment value of US\$ 3.8 billion. Meanwhile, during the same period in

2019, there were only 2,047 projects on 37 million square metres with a total investment of US\$3.4 billion.

Among the approved projects, there are 2,097 housing projects worth approximately US\$1.8 billion, and 36 of which are borey projects. These 36 borey projects consist of 6,562 homes with a total investment value of US\$ 650 million.

On 04 July 2020, Prime Minister Hun Sen also stated that infrastructure construction in the country is still robust, despite the negative economic impact caused by COVID-19 pandemic.



GOVERNMENT WILL NOT CUT **INFRASTRUCTURE SPENDING**

he Cambodian government is excluding funding for building and restoring infrastructure from its COVID-19 budget cuts.

According to the government announcement, the 2020 fiscal budget cut is being implemented to save money for economic recovery, which has been hit hard by the pandemic.

The budget gained expenditure cutting will be used as a subsidy fund for COVID-19 affected-garment workers, a COVID-19 social fund for poor people, and special loans for private sectors disbursed through state-run banks -SME Bank, and Agriculture and Rural Development Bank.

Speaking at a press conference held on 08 July, Permanent Secretary of States of Ministry of Economy and Finance HE Vongsey Vissoth, said that the budgets for building and fixing roads as well as restoring canals and irrigation systems are important and necessary for the economy, and therefore will not be cut.



"As a countermeasure to the COVID-19 pandemic, in the 2020 budget framework, we cut or reduce any expenditures that are not necessary or no longer necessary. For the necessary ones, we will keep all of them for the sustainable growth of country, economy, and people's living," he said.

The government, on the other hand, decided to increase the budget from US\$38 million to US\$100 million for the 'Cash for Work' scheme. The budget will also be used to implement projects such as restoring infrastructure, canal systems, and irrigation systems, and creating iobs in rural areas.

According to the same source, the approved fiscal budget for 2020 is US\$8.2 billion, which includes projects for building physical infrastructure such as roads, bridges, canals, irrigation systems, and building and restoring agricultural infrastructure and which accounts for US\$1.8 billion.



Government Establishing Inter-Ministerial Committee to Accelerate Phnom Penh-Bavet Expressway

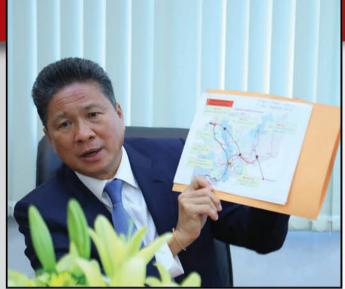
ambodian Prime Minister Samdech Hun Sen has signed an official decision establishing an interministerial committee to accelerate the implementation of the Phnom Penh-Bavet expressway.

According to Decision No. 75 SSR dated on 16 July, the Phnom Penh-Bavet Expressway project has already been studied and proposed by the China Railway International Group Co., Ltd, in the form of a Build-Operate-Transfer investment. This comes after a previous feasibility study by the Japanese government was considered too expensive.

This new committee will be responsible for reviewing and advising on procedures, the legal framework, and image of investment to the firm, promoting and accelerating the implementation of the project, and reporting on the progress to government.

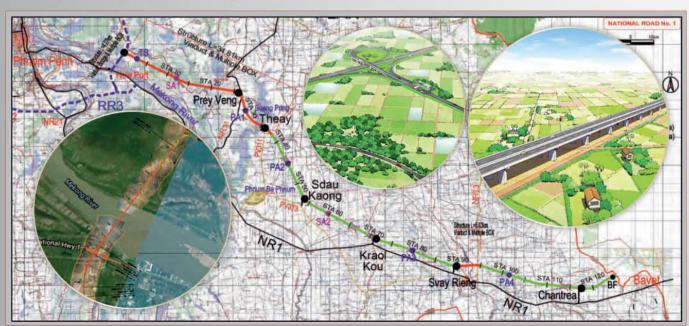
According to the same source, the committee is chaired by the Minister of Public Works and Transport HE Sun Chanthol with three vice-chairmen and 13 members from relevant ministries.

The Cambodian government has been studying the feasibility of this project year for several years, and in



2019 a framework agreement was signed with the private company. The government gave 18 months for the firm to conduct a detailed study before moving to the next stage.

Expected to cost over US\$2 billion, the Phnom Penh-Bavet Expressway project would have a total length of 135km crossing through Kandal, Prey Veng, and Svay Rieng provinces before reaching the Bayet border gate, sharing a border to Vietnam.



H1 2020 SEES CONSTRUCTION MATERIAL IMPORTS DROP 14%, ASSOCIATED TARIFF REVENUE DECLINE 28%

n the first half of 2020, construction material imports fell by 14%, while the associated tariff revenue also decreased by about 28%, indicating a stagnation of growth in the construction sector.

According to the National Bank of Cambodia's biannual report, construction sector growth has slowed due to the decrease in demand, the completion of some construction projects, and a 14% decline in construction material imports.

Meanwhile, a report from the General Department of Customs and Excises also indicates that during the first semester this year, the tariff revenue from goods imports was valued at US\$1.2 billion, a 16% decrease compared to the same period a year before. The tariff revenue collected from construction material import decreased by 28%, according to the report.

Cambodia imported construction materials, equipment, cement, and steel worth about US\$1.5 billion in 2019 and approximately US\$1 billion in 2018.



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HE Vei Samnang Governor of Kampong Speu Province

Kampong Speu Attracts Hundreds of Investment Projects Worth Over US\$200 million

ampong Speu province has attracted hundreds of large investments projects worth over US\$200 million since 2019, while more firms are planning to invest in the province in the near future.

According to the Kampong Speu province progress report, there were 188 investment projects approved in 2019 with a total construction area of more than 700,000 square metres, and worth US\$210 million.

Among the approved investment project, there are five major investment companies, including Great Field (Cambodia) International Limited (investing on 9,000 hectares of land), Yellow Field (Cambodia) Inter-





national Limited (on 8,500 hectares of land), HLH Agriculture. Cambodia) Co., Ltd (on 9,900 hectares of land), Kampong Speu Sugar Company (4,700 hectares of land), and 99 Company Agricultural Development Co., Ltd (on 1,400 hectares of land).

The report also noted that there are eight approved natural tourism development projects in the province with a total area of more than 70 hectares.

Meanwhile, among the total projects, 29 investment projects were approved by relevant ministries, 29 projects by the provincial administration, and 125 projects by city/ district administrations.

Besides the existing projects, Kampong Speu Governor HE Vei Samnang recently revealed that a Hong Kong investment company is planning to set up a new satellite city in Kampong Speu province but did not state the exact location to prevent a rise in land prices.

HE Vei Samnang said that the provincial administration is doing its best to attract both local and foreign companies to invest more in Kampong Speu to create more jobs as well as to contribute to national economic development.

"We have worked hard to promote the potential of Kampong Speu, including peace and infrastructure development. For ex-

ample, enhancing national roads, especially the upcoming Phnom Penh-SHV expressway will definitely help attract more investors," he said.

According to the governor, the government have chosen Kong Pisey and Baseth districts, especially along the National Road 44, as the target locations for factory investment, as those places have very high potential.

"During COVID-19, none of the investors has suspended or stopped their operations or factories here because they believe firmly in the government," said HE Vei Samnang.



he detailed design of the new Sihanoukville deep-sea port terminal has been completed, with construction of Phase I scheduled to begin 2021, and is expected to be completed by 2024, one year later than in the original plan.

Deputy General Director of Sihanoukville Autonomous Port Thay Rithy said that the project's detailed design has been completed, and the process of selecting a construction company is now underway.

"The construction process of the first phase of the deep-sea port has begun with the design stage. Now the design has been complete, so we are entering the stage of constructor selection. Given this, we expect that construction will begin in 2021 and is scheduled to be completed by 2024," said Mr Thay.

The new terminal will be 14.5

metres deep with 350 metres of frontage. Upon completion, Sihanoukville seaport will be able to receive vessels of more than 60,000 tons or equal to about 93% of all vessels in Asia-Pacific.

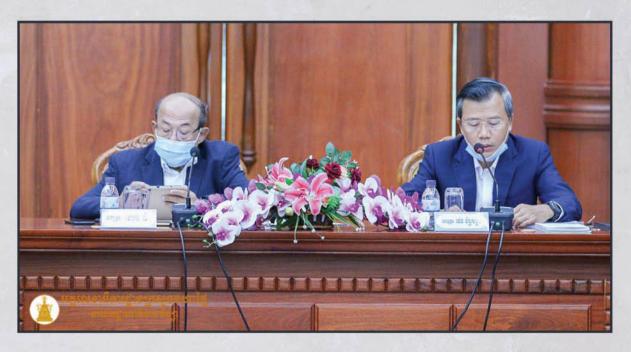
This project is being funded with US\$209 million from the Japanese government, which was approved in March year.

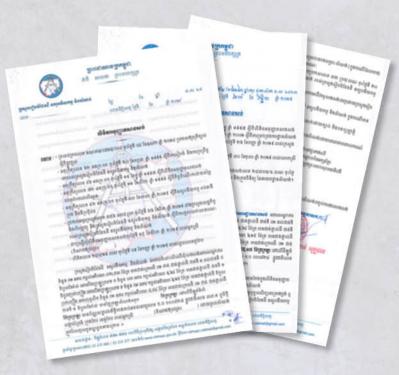
Mr Thay also added that the response team is currently studying the phase II and III, aiming to increase the port capacity to handle to super large ships in 2027 or 2028.

According to Mr Thay, the team has made the request to the related ministry and has already got a response from development partners, in particular Japan.



THREE DRAFT SUB-DECREES IN DISCUSSION TO STRENGTHEN CAMBODIAN CONSTRUCTION SECTOR





he Ministry of Interior and the Ministry of Land Management, Urban Planning and Construction held a technical meeting on 21 July to discuss three draft sub-decrees aimed at strengthening construction quality in Cambodia.

The three draft sub-decrees include i) A sub-decree on construction permits (12 chapters and 57 articles), ii) A sub-decree on the conditions and procedures for granting, suspending and revoking construction licenses (13 chapters and 55 articles), and iii) A sub-decree on the conditions and procedures for construction inspection and certification (12 chapters and 59 articles).

The primary objective of these three draft sub-decrees is to define and enhance the roles and responsibilities of sub-national administrations regarding permit issuances and construction site inspections nationwide.

Secretary of State of the Ministry of Interior HE Leng Vy said that the meeting was held to review and revise some of the contents before implementation and to ensure that our citizens can trust these three draft sub-

The draft sub-decrees were also discussed during the cabinet meeting last month.



GROUND BROKEN ON US\$1.4 MILLION HOSPITAL IN TBONG KHMUM PROVINCE

round was broken on the US\$1.4 million Kroch Chhmar District Referral Hospital on the morning of 27 July with the facility expected to become operational by early 2022.

According to CPP official website, the hospital is a gift from Prime Minister Samdech Hun Sen and will take 18 months to complete the construction.

According to Director of Tbong Khmum Provincial Health Department Dr Keo Vannak, this hospital will be a 4-storey building built on 13,000 sqm of land, with a total area of 413,000 sqm.

The hospital will be equipped with modern medical tools such as a CT scanner, digital X-ray, and an ultrasound machine, among others.

Dr Keo added that upon completion, the hospital would not only provide effective health services for the community of Tbong Khmum province but for nearby provinces as well.









CHINA PROVIDES US\$80 MILLION LOAN TO LIGHT UP 133 VILLAGES IN CAMBODIA

he Chinese government has agreed to provide an US\$80 million concessional loan for Cambodia to build almost 3,000 kilometres of sub-transmission electrical line connecting 133 rural villages in 14 provinces to the national grid.

The concessional loan will be signed in August and is among seven other projects after the Cambodian and Chinese government reached a deal last week during the Cambodia-China Intergovernmental Coordinating Committee 2019-2023.

Spokesman for the Ministry of Mines and Energy Victor Jona said on 28 July project will costs around US\$82 million which will be used to build a 2,970 km sub-transmission electrical line. 5% of the budget will be from the government while the rest is provided under the Chinese concessional loan.

"After the deal is signed, it will not take long as, in general, loans from China are easy to receive. Upon completion, this sub-transmission electric line will contribute to about 1% of total villages nationwide," said Mr Jona.

Minister of Mines and Energy HE Suy Sem said the project to connect rural areas to the national grid is a prioritised project when requesting loans from China.

The project includes 22kV and 35kV sub-transmission electrical lines with a total length of 2,970km. It will cover 133 villages in 14 provinces, HE Suy Sem said in a post on the ministry's Facebook page.

The target provinces are Oddor Meanchey, Siem Reap, Battambang, Palin, Pursat, Kratie, Prey Veng, Thbong Khmum, Kampong Speu, Kampong Chhnang, Stung Treng, Takeo, and Kampot.

Regarding the grid connectivity, Mr Jona said that the plan to electrify 100% of the 14,168 villages nationwide would not be completed by 2020 as scheduled, and is expected to be delayed to 2021. Meanwhile, by the end of 2020, 98% of total villages are expected to be connected to the grid.







EXCESSIVE DAM CONSTRUCT OTHER MAJOR CAUSES CONTRIBUTE TO RECORD LOW LEVELS ON TONLE SAP





esides climate change and other major environmental factors, a huge number of dam constructions on the upstream Mekong River, especially in China and Laos, have caused a sharp decrease in the water levels of the Tonle Sap Lake this year, according to experts.

Brian Eyler, a Senior Fellow and Director of the Washington-based Stimson Center's Southeast Asia program said that the upper Mekong was being affected by the drought due to the dams' development.

Eyler posted on Facebook recently that there are hundreds of upstream dams in different countries such as Laos (100+), China (100+), Vietnam (16+), Thailand (9+) and, Cambodia (2).

"China's major upstream dams at Nuozhadu and Xiaowan have already turned off their taps and are in the process of restricting around 20 billion cubic metres of water - at a time when the downstream needs that water," reads his post.

Moreover, according to Eye on Earth and Global Environmental Satellite Applications in April, based on satellite data from 1992 to 2019 and daily river level data from Thailand, the river level of a height of 126 metres has been missing from the river for the past 28 years.

Experts also expressed concern that this drop in water level will cause trouble for the annual Tonle Sap reverse flow, which could severely affect Cambodian fisheries that depend on the Tonle Sap lakes.

On the other hand, Secretary-General of the Cambodia National Mekong Committee Te Navuth has asserted that dams are not the main cause for lowering the water level of the Mekong River.

Mr Te said that hydropower dams reserve or trap water in the Mekong River, which could cause inconsistency in water cycles but does not decrease water levels.



GROUND BROKEN ON MONDULKIRI'S NEW AIRPORT ROAD CONSTRUCTION

ondulkiri Governor HE Svay Sam Eang broke ground on the morning ■ of 31 July on the construction of the entrance road to the new airport project located in Sen Monorom commune, Oreang district.

According to the provincial governor, the construction of this road is part of the land preparation for the upcoming new airport project. The road will be 60 metres wide with two lanes and 3.6km long with a central reservation and lighting on both sides.

Upon completion, the road will help facilitate the transportation of machinery and construction materials when the airport construction site starts and ease the travel of tourists and local people.

The Mondulkiri Provincial Administration has completed the impact assessment and recently demarcated 600 hectares of land for the new airport project. To date, the project is waiting for investment from the State Secretariat of Civil Aviation (SSCA).

The Mondulkiri airport project has been studied since 2019. Initially, it was planned to be built on 300 hectares of land but has now been expanded to 600 hectares. Once completed, the airport will be served as a logistic air hub and the main tourist airport in the northeastern region, including Mondulkiri, Ratanakiri, Stung Treng, and Kratie.





KAMPONG SPEU TO HOST-NEW US\$66 MILLION SEZ ON NR44

Chinese firm has invested US\$66 million in building a new special economic zone on over 67 hectares of land along National Road 44 in Kampong Speu Province, according to the Governor HE Vei Samnang.

Governor Samnang told Construction & Property Magazine on 31 July that the SEZ in an investment by a Chinese firm and is currently under construction, with about four or five buildings already completed.

"Upon completion, there will be a total of 20 factories. These factories will produce electronic components, car parts, wiring, and batteries, among others," said HE Samnang.

He added that this special economic zone project would help create approximately 11,000 jobs for local people.

The economy of Kampong Speu province is one of the fastest growing in Cambodia with great potential. To date, the province has absorbed hundreds of large investment projects with total investment capital of more than US\$200 million. (Read more)

The governor of Kampong Speu also recently revealed that a Hong Kong firm is planning to build a satellite city in Kampong Speu.



US\$26 MILLION STUNG BOT INTERNATIONAL BORDER CHECKPOINT 5% COMPLETE

he construction of the Stung Bot-Ban Nong Ing international border checkpoint, which includes the infrastructure and administrative buildings, is now 5% complete and is scheduled for completion in the next 21 months, according to the Ministry of Public Works and Transport on 05 August.

The infrastructure includes border checkpoint buildings, dormitory buildings, transit terminals, warehouses and a container yard, and administrative buildings.

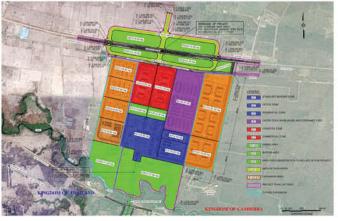
The funding for the project, worth over US\$26 million, is a loan from the Thai government, and is being developed by CM Grand Development Co., Ltd. & Tan Kim Eng Co., Ltd.

Minister of the Ministry of Public Works and Transport HE Sun Chanthol said the project is two months late per the schedule due to the COVID-19 pandemic and the rainy season. However, the construction firms have committed to finish the project as planned.

The project will open up opportunities for international cooperation, investment, cross-border trade, job creation and tourist attractions and improve the livelihoods of local citizens as well as the national economy.









PP-SHV EXPRESSWAY RESETTLEMENT **ALMOST FINALISED**

he resettlement for the Phnom Penh-Sihanoukville expressway including land clearing and compensation is almost finalised, while the construction is about 25% complete as of the end of July 2020.

Ministry of Public Works and Transport spokesman Heang Sotheayuth told Construction & Property Magazine on 06 August that the resettlement is about 93.71% complete, and that the Ministry of Economy and Finance plans to finish this work by September this year.

Mr Heang also added that the project is about 25% complete, while the road/land structure preparation work has reached about 70% already.

This project is the first-ever expressway being constructed in Cambodia with an investment of US\$2 billion, developed by the China Road and Bridge Corporation (CRBC). Scheduled to open by March 2023, the expressway is divided into four lanes with a total length of 190 kilometres across five cities and provinces.







onstruction of the Dauntri Dam project in Rukhak Kiri district in Battambang province is now 26% complete and is set to go online by 2023, according to the Ministry of Water Resources and Meteorology on 06 August.

Located about 90km northwest from Battambang city, the dam is funded by the Republic of Korea and can supply water to over 33,000 hectares of agricultural land in the rainy season and 4,500 hectares in the dry season.

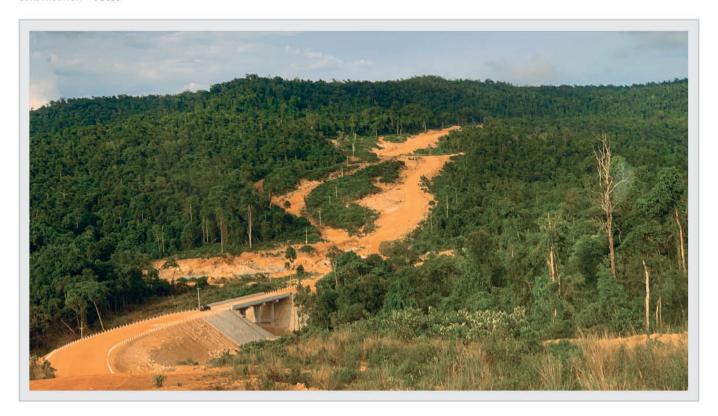
After construction started in June 2018, the main infrastructures which have already been and are currently being implemented include the main dam (H47metres x W8 metres x L654 metres), spillways (141m), diversion

tunnel (4m diameter and 462m long), water channel (4m diameter and 462m long), intake facilities, upper and under cofferdam, and paved road.

During the inspection, Minister of Water Resources and Meteorology HE Lim Kean Hor said that the construction of the project requires plenty of new and challenging methods such as tunneling and quarrying in the unfavorable geology, strengthening the bottom of the dam, and so on.

He added that upon completion, the dam would be able to supply water to the downstream projects such as the Po Kanal Sub-project and the Reamkun sub-project via the Dountri River.





ONG 36% CO





fter six months of construction, National Road 10 (NR10) linking Battambang and Koh Kong provinces is now 36% complete, according to the Ministry of Public Works and Transport inspection on 06 August.

Stretching over 199km, the road links Samlot district of Battambang province to Koh Kong province passing through Veal Veng district in Pursat province.

The project is being developed by China Road and Bridge Corporation (CRBC) with an investment value of over US\$188 million, which is a mixture of a Chinese loan and Cambodian government budget.

With ground broken in March this year, the road construction is scheduled to be completed by 2023, taking a total of 48 months).

Senior Minister and Minister of Public Works and Transport HE Sun Chanthol said that building NR10 is difficult, in particular in terms avoiding and reducing impacts on local communities, the environment, and wildlife.

"The most important part is the construction of a bridge crossing the Atai River (512m long and 72m tall), which will be the tallest bridge in Cambodia," said the minister.

"Upon completion, NR10 will unleash great potential in boosting agricultural product exports, and help ease goods transportation to become more effective," he added.



Construction of Sala Ta On Dam in Battambang Complete in 2021

he Sala Ta On Dam project in Battambang city is now 70% complete and is set to go online by June 2021, according to the Ministry of Water Resources and Meteorology on 06 August.

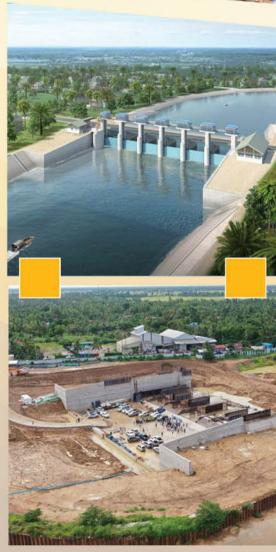
With ground broken in early 2019. this project is one funded by the Republic of Korea and will be able to supply water to over 11,000 hectares of agricultural land in the rainy season and 4,000 hectares in the dry season.

The construction works currently ongoing include a diversion tunnel (380m), the Sangke River sluice gate (74m), four concrete canals (17km), 13 main canals, 21 water distribution stations, and 23 bridges across canals.

Minister of Water Resources and Meteorology HE Lim Kean Hor said the dam is operated with a computer-controlled system and is a third project following the Sek Sak Multi-Purpose Project and the Kantha Dam. These will help store rainwater before flowing into the Tonle Sap.

"The dam will not only supply water for people in Battambang but also become a tourist attraction destination as well," he added.

Meanwhile, the Water Resources and Meteorology Department is also building Dauntri Dam. To date, the project is 26% complete and scheduled to start operations by 2023.





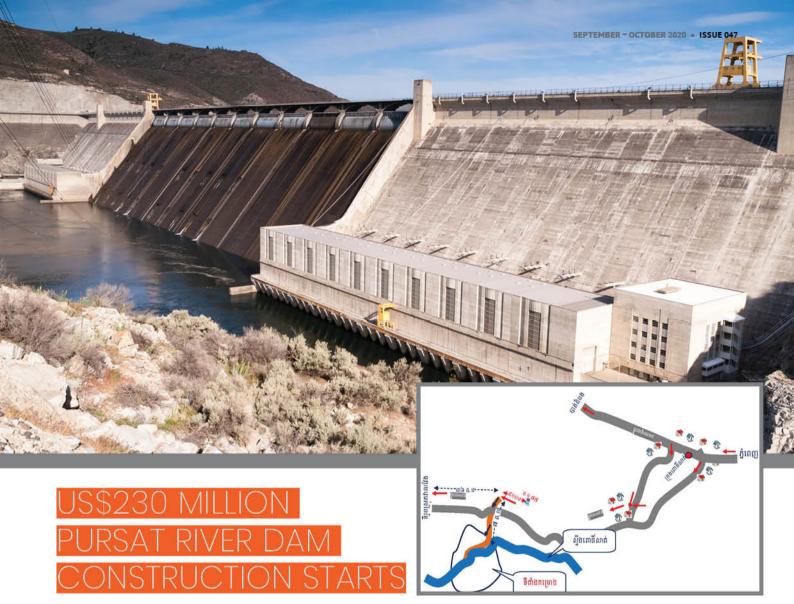
400MW POWER PLANT IN KANDAL TO GO ONLINE BY END OF AUGUST

he construction of a 400-megawatt power plant run by diesel and gas in Lvea Em district, Kandal province is 90% complete and scheduled to generate power by the end of August, according to Kandal Provincial Governor HE Kong Sophorn on 29 July.

The whole project comprises of 400-megawatt power plant generating electricity nationwide, and 230KV substation for supply to Kandal province.

HE Kong Sophorn said that upon completion, this power plant would largely contribute to the electricity supply in Cambodia, and especially in Kandal province.

The power plant is being built on a total area of 43 hectares, with an investment of US\$380 million. The plant consists of two generators; a 200MW generator from Finland (built by China Gezhouba Group Corporation), and a 200MW generator from Germany (built by China National Heavy Machinery Corporation).



onstruction of the US\$230 million 80MV dam in Pursat province has begun ◆and is set to go online by the end of 2023, according to the Ministry of Mines and Energy's spokesman.

Located on the Pursat River in Pramuoy commune, Veal Veng district, the project is being built by South Korean firm SPHP (Cambodia) Co Ltd.

The feasibility study on the dam took a number of years, and in 2019 the government estimated that the project would cost US\$160 million. However, the Council for the Development of Cambodia (CDC) in May this year approved the project with an investment of US\$231 million.

Ministry of Mines and Energy's spokesman Victor Jona said on 11 August that core infrastructure, such as roads to the site, are

now under construction. Mine clearing work at the site and compensation for impacted villagers have also been implemented.

He added that the project is on track despite the COVID-19 pandemic, and after completion in 2023, Electricite du Cambodge (EDC) will buy the power from the firm at the rate of US\$0.07 per kWh.

Pursat province currently has one dam, which is the 120MW Atai Dam, in operation since 2015. The Stung Pursat dam will be the second one in the province.

Besides hydropower, there are also two solar power plants projects under construction in Pursat province, which is a 60-megawatt solar project (scheduled to be completed by the end of 2020) and a 30-megawatt solar project (scheduled to be completed by 2021).

PHNOM PENH MUNICIPALITY DIARY

JULY - AUGUST 202

▼ Governor Inspects Progress of Road Expansion in Front of the Cabinet Office

02 July

Phnom Penh Governor HE Khuong Sreng and relevant officials inspected the progress of the construction work

to widen the road in front of the Cabinet Office until the Two Deer Park, which is now 100% completed. In addition, City Hall also plans to build and renovate several sidewalks on major boulevards for pedestrians as well as people with disabilities.



▼ City Hall Inspects Five Drainage Pumping Stations In **Dangkor Commune**

08 July

Phnom Penh Governor HE Khuong Sreng inspected Lu 5 sewage pumping stations and sewage treatment in Moul canal in

Meanchey and Dangkor commune. City Hall also urged citizens living in the area not to throw garbage into the drainage canal to reduce floods in the city.



Expansion of Russian Blvd Finished

The expansion of Russian Blvd and traffic system improvement has been completed. Meanwhile, the Department of Public Works and

Transport is currently working on the sidewalks.



▼ Governor Inaugurates New Psar Deumkor Pedestrian Bridge

The new Psar Deumkor pedestrian bridge 24 July was officially opened after construction first began in late 2019. The bridge is located at the junction of Mao Tse Tong Blvd and St. 336 in Toul Kork district. HE Khuong Sreng said the bridge will help reduce risks for people crossing the road, reduce traffic congestion and enhance the city's beauty.



▼ City Hall Inspects Public Order and Environment along the Win-Win Blvd.

Phnom Penh Governor HE Khuong Sreng and relevant officials inspected public order and the environment along the

Win-Win Blvd. and monument to maintain a clean environment.





BENTLEY SYSTEMS' ACCELERATION FUND ANNOUNCES THE LAUNCH OF VIRTUOSITY, A BENTLEY COMPANY

Allan Murphy headshot Virtuosity CEO

Virtuosity exclusively offers Virtuoso Subscriptions that bundle — with a Bentley infrastructure modeling, simulation, or construction application — the virtually delivered services of Virtuosity's experts to accelerate and advance the success of an infrastructure practitioner.

rirtuoso Subscriptions are now available, at virtuosity.com, for Bentley applications including MicroStation, OpenBridge, Open-Buildings, OpenFlows, OpenRail, OpenRoads, OpenSite, OpenTower, OpenWindPower, AutoPIPE, ContextCapture, LEGION, MOSES, PLAXIS, RAM, SACS, SoilVision, STAAD and SYNCHRO, and Bentley's iTwin Design Review cloud service.

Virtuosity's expert services, accessible through Virtuoso Subscription "keys," include a range of training and one-to-one mentoring activities, and on-demand learning and content, increasingly integrated during actual application usage.

Allan Murphy, Virtuosity CEO, said, "The world's infrastructure professionals have all gained a new appreciation for what can be achieved through on-

line collaboration. We think this is the perfect time to inaugurate our commercial innovation: a virtuoso subscription that enhances the functionality of a software application through intrinsic assistance from subject matter experts. We're marshalling and virtualizing our domain expertise to help every infrastructure practitioner perform with the confidence of a virtuoso!"

Werner Felber, Managing Partner, Boley Geotechnick GmbH, Beratende Ingenieure, said, "With Virtuoso Subscriptions, professionals across our international teams can support projects more effectively. Virtuosity's experts will help keep us current in going digital by constantly leveraging what's new in Bentley's applications to ensure our competitiveness in the market and the best results for our customers."

About Virtuosity, a Bentley Company: Virtuosity is the exclusive global provider of Virtuoso Subscriptions for Bentley Systems' infrastructure modeling, simulation, and construction applications. Every Virtuoso Subscription—procured through the ecommerce site virtuosity.com—uniquely bundles, with a Bentley software application, virtually delivered services of Virtuosity's experts to accelerate and advance the success of an infrastructure practitioner.

About Bentley Systems' Acceleration Fund: Bentley Systems' Acceleration Fund was founded in 2020 to invest in new and incremental participants in open ecosystems to advance infrastructure digital twins. The Bentley Systems Acceleration Fund is chartered to accelerate the creation and curation of digital twins, and to foster technologies and innovations so enabled, by nurturing new ventures, making minority investments, and acquiring and expanding digital integrators. Investments to date include Digital Water Works, Digital Construction Works, Virtuosity, and The Cohesive Companies. Chief Acceleration Officer Santanu Das welcomes queries from potential ecosystem participants at www.bentleyacceler ationfund.com.

MLMUPC DIARY: JULY - AUGUST 2020

▼ MLMUPC Visits Military and National Police Family on Cambodia-Laos Border

Department Housing Director HE Beng 03 July Hong Socheat Khemro led a team to check on the military families and the National Police along the Cambodia-Laos border in Stung Treng province. The inspection was also joined by the district and commune authorities, the head of the Siem Pang District Office and other relevant officials.



Land Minister HE Chea Sophara Chairs LASED III Meeting

MLMUPC Minister HE Chea Sophara 14 July chaired a meeting to discuss the preparation of action plans and orientation for the implementation of the Land Allocation for Social and Economic Development Phase III (LASED III).



Over 500 Inter-ministerial Officials Reconfiguring Land Use in Mondulkiri

A total of 550 inter-ministerial officials from 28 July the MLMUPC, the Ministry of Agriculture, Forestry and Fisheries, and the Ministry of Environment, were in the field measuring and reconfiguring land uses in Mondulkiri province.



▼ MLMUPC Reviews Koh Kong's Land Study Result

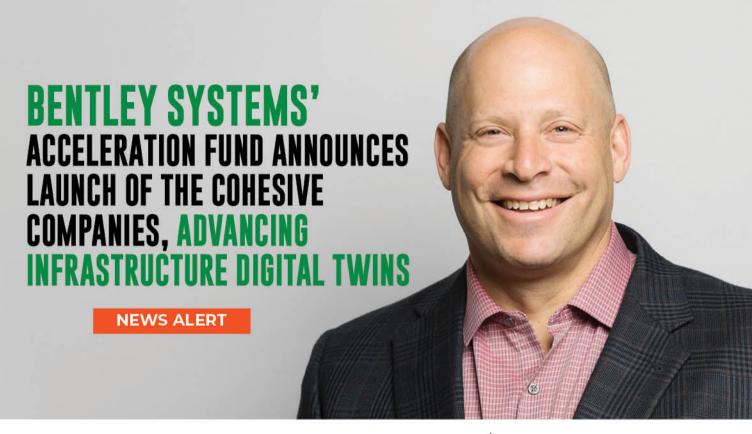
Land Minister HE Chea Sophara and other 03 Aua relevant officials held a meeting to review the results of land studies conducted the seven sub-working teams in Koh Kong province.



▼ Inspection on Small-scale Irrigation of LASED II

Housing Department Deputy Director Dok 07 Aua Doma and LASED II Director led a technical team to inspect the construction of smallscale irrigation in Prey Thom village of Kampong Speu province.





cceleration Fund of Bentley Systems on 13 July launched The Cohesive Companies, a wholly owned subsidiary, anchored by the acquisition of Atlanta-based Cohesive Solutions. The new business venture will include the services team from Bentley's AssetWise business and the offerings of Bentley, Cohesive, and IBM's Maximo to support the digital transformation of infrastructure owneroperators.

The Cohesive Companies will act as a digital integrator to help infrastructure asset owners upgrade their enterprise environments to leverage digital twins-digital representations and simulations of a physical asset, synchronizing digital context (current existing conditions), digital components (engineering content), and digital chronology (lifecycle change management). Infrastructure digital twins can empower asset operators with immersive visualization and analytics visibility to predict and optimize performance.

Cohesive Solutions is the largest North American reseller of IBM's Maximo enterprise asset management (EAM) software. With a successful track record of delivering integrated EAM solutions for owner-operators in utilities, energy, and facilities sectors, Cohesive Solutions' domain expertise and consulting capabilities can now be extended to advance EAM to infrastructure digital twins.

As digital integrators for infrastructure asset performance, The Cohesive Companies' unique charter is the convergence, through digital twin cloud services, of digital engineering models (ET), with IT and OT, for infrastructure and facilities assets. Asset



Noah Eckhouse headshot

VP of Bentley Systems and CEO of The Cohesive Companies

performance digital twins can provide continuous operational insights, enhanced through machine learning, for reliability, efficiency, compliance, safety, resilience and decision support to adaptively sustain and advance fitness for purpose.

Noah Eckhouse, SVP of Bentley Systems and CEO of The Cohesive Companies said, "Infrastructure asset owners know their success in going digital is based on both technology as well as experienced and dedicated resources for change management. I'm excited to fully meet the opportunity for asset performance digital twins with Bentley Acceleration Fund's substantial commitment to this digital integrator venture."

About The Cohesive Companies: A digital integrator investment of Bentley Systems' Acceleration Fund, The Cohesive Companies provide consulting and cloud services to help infrastructure asset owner operators advance their EAM and ALIM environments to infrastructure asset per formance digital twins. Combining domain expertise in enterprise asset management (EAM) and asset lifecycle information (ALIM). The Cohesive Companies' unique charter is the convergence, through digital twin cloud services, of digital engineering models (ET), with IT and OT, for infrastructure and facilities assets. The Cohesive Companies comprise Cohesive Solutions (the largest North American reseller of IBM's Maximo EAM) software) and Cohesive Asset Performance. www.cohesivecompanies.com

About Bentley Systems' Acceleration Fund: Bentley Systems' Acceleration Fund was founded in 2020 to invest in new and incremental participants in open ecosystems to advance infrastructure digital twins. The Bentley Systems Acceleration Fund is chartered to accelerate the creation and curation of digital twins, and to foster technologies and innovations so enabled, by nurturing new ventures, making minority investments, and acquiring and expanding digital integrators. Investments to date include Digital Water Works, Digital Construction Works, Virtuosity, and The Cohesive Companies. Chief Acceleration Officer Santanu Das welcomes queries from potential ecosystem participants at www.bentleyacceleration. ationfund com





9 CAMBODIA CONSTRUCTORS ASSOCIATION SUMMIT & CONSTRUCTION INDUSTRY





Association

SEPTEMBER - OCTOBER 2020 | ISSUE 047











TELEGRAM GROUP TO PROMOTE CCA MEMBERS' BUSINESS PROFILES

he Cambodia Constructors Association (CCA) which works to help promote the construction industry in Cambodia is launching a new Telegram group to raise the business profiles of its members.

CCA Secretariat General Manager Mr Chhiv Sivpheng said that during the COVID-19 pandemic, the association is trying its best to help its members by creating a Telegram group. The association is creating a group that will collect information from companies.

After collecting the information, it then will re-share it on the CCA social media platforms such as Facebook, Youtube, and Telegram to generate more outreach to customers.

"The association does not stand still. We try to help promote our members, so we create a group so they [members] can share information of their company," he said.

Members will first need to be in the group before they can submit the company's material such as videos, posters, and articles for the association to review and reshare.

CCA will also provide information regarding construction project to its members so they can contact the project owner and promote their products.

According to Mr Chhiv, the group is open to CCA members. Those who are interested can contact the association directly.

Currently, the association has around 141 members which comprises of local and international companies-constructors, developers, construction material suppliers, realtors, banks, insurers, and more.



CCA CONTINUES TALKS ON COOPERATION WITH INTERNATIONAL ASSOCIATIONS





espite social distancing practices imposed by the COVID-19 pandemic, the Cambodia Constructors Association (CCA) continues discussing cooperation with international associations and the impact of the pandemic on the construction industry.

CCA Secretariat General Manager Mr Chhiv Sivpheng said the association joined the online meeting with the International Federation of Asian and Western Pacific Contractors' Associations (IFAWPCA) as well as the ASEAN Constructors Federation (ACF).

IFAWPCA was established in 1956 to promote social and economic progress through construction development and currently has 19 members.

ACF represents private companies involved in the construction industry across Southeast Asia such as Cambodia, Indonesia, Malaysia, Philippines, Singapore, Thailand, Vietnam and Myanmar.

He said stakeholders from each country present their opinions about the situation of the construction industry and the impact caused by COVID-19.

Chhiv also said in addition the association discusses the development of the construction sector and how the government in each country helps the industry during this challenging period of the pandemic.



COVID-19 LEAVES PROJECTS AWAIT CONSTRUCTION DATE

However, due to the impact of COVID-19, most developers of permitted projects are still waiting to begin construction, according to Cambodia Constructors Association (CCA) Secretariat General Manager Mr Chhiv Sivpheng.

He said that during the COVID-19 pandemic, figures from the land ministry show an increase in construction investment capital but companies are waiting to start construction when pandemic is controllable.

"We hope that those who got the permits to build can start their construction when COVID-19 is controllable with no more transmission cases or when there is a vaccine for it," he said.

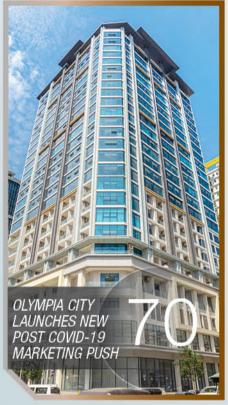
Mr Chhiv said that he has observed local and international many companies requesting construction permits across the country, especially in Sihanoukville.

However, although there is an increase in construction investment, construction dates remain unclear. He said according to the law, the permit is valid for one year.

"Maybe they are worried about COVID-19 which is why they don't have many activities but maybe after COVID-19 is over they will start," he said.

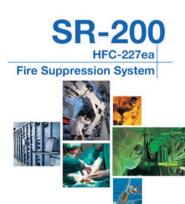
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International Briefs

Indonesia's New Capital On Hold Due to **COVID-19** Impact

Indonesia's multi-billion dollar plan to develop a new capital city on the island of Borneo has been formally put on hold as a result of the economic impact of COVID-19.

Indonesia's Minister for National Development Planning, Suharso Monoarfa, told Reuters on 19 August that "We're putting as our number one priority the recovery of the economy and overcoming the pandemic. When the situation improves, only then will we decide what we will do."

The plan to move the capital Jakarta was expected to start in 2021 and was due to increased overcrowding, traffic congestion and flooding from poor urban planning. Delays until 2022 or 2023 are now likely, including the construction of a new state palace, as well as upgrades of airports, harbours and access roads. With Indonesia's GDP contracting by 5.3% in Q2 2020, embarking on a project estimated to cost between US\$33bn and US\$48bn in the current economic climate is not seen as a priority.



Vietnam Approves Can Gio Tourist City Development

US\$9.3bn housing and tourist resort at Can Gio has been Approved for development by the government of Vietnam.

The planned development is situated on a 760-sq km mangrove forest 40km south of Ho Chi Minh City (HCMC) and is being led by the Can Gio Tourist Urban Joint Stock Company, a subsidiary of Vinhomes, the second largest public company in Vietnam. The showcase Can Gio Tourist City will be a 2,870ha urban guarter built mainly on reclaimed land, an area which has long been isolated from HCMC given its mangrove island location.

First touted in 2000 before Vinhomes took the project over, the proposal has long been opposed by environmental groups which are concerned about impact on the mangrove forest of housing for 230,000 people and hotel space for up to 9 million visitors a year by 2031. However, the Vietnamese government see the project as a concrete means of tackling the impact on tourism caused by the coronavirus pandemic.

Thailand Leads ASEAN Smart Cities Initiati

 Δ t the ASEAN 2019 Summit prior to the emergence of the COVID-19 pandemic, member nations discussed harnessing technology to achieve sustainable security and development and boost connectivity and cooperation.

At the summit, Thailand presented the Eastern Economic Corridor (EEC) initiative with its 4.0 economic blueprint aiming to convert three provinces into smart cities and ultimately develop 100 smart cities.

On 07 July, the Digital Economy Promotion Agency (depa) announced that the provinces of Bangkok, Chiang Mai, Khon Kaen, Chon Buri, Rayong, Phuket and Chachoengsao had already started the smart city transformation process.

The National Steering Committee on Smart City Development opened applications for cities to submit propositions for assessment and approval with 39 Thai cities already submitting proposals. Once a city is approved, they will be entitled to utilise the Smart City Thailand logo and will be permitted to apply for investment privileges from the Board of Investment.







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Local

Briefs

PM Hun Sen Orders Gifting Protected State Land to Long-term Occupants

Prime Minister Hun Sen has ordered responsible ministries to provide land plot ownerships for any citizens living in wildlife reserves and protected areas for more than 10 years.

According to the PM's official Facebook page on 03 July, the decision was made during the cabinet meeting of the same day. "The Ministry of Environment, Ministry of Agriculture, and the Ministry of Land should work on giving out land for people who have been living for more than 10 to 20 years on the preserved or protected areas, for instance, Koh Kong and Preah Vihear," said PM Hun Sen.

PM Hun Sen also added that the work must be thorough, accurate, and must be completed within the next few months. "We [the government] know that this is a big concern of the people, and we want to address that. We don't want to let our citizens get scared, starve, and migrate to other countries anymore," said Samdech Hun Sen.



ABA BETT FROM BILL STOCK BANK BOTH THE BOTH BANK BOTH

MLMUPC Partners With Major Banks to Set Up Online Construction Business Registration System

The Ministry of Land Management, Urban Planning, and Construction is working with Canadia Bank and ABA Bank to strengthen the online construction-related business registration system and establish a new online payment system, according to a report from the ministry on 02 July.

The report said the ministry recently met with Canadia Bank to discuss and amend some parts of the draft registration and payment system.

Meanwhile, the ministry is also currently reviewing the draft MOU with ABA Bank on the use of online payment services.

Regarding digitisation, the ministry has recently launched an online cadastral information checking service that is accessed by scanning the QR code on the property ownership title.

Cabinet Approves Draft Law on State Property Management and Use

The cabinet approved the 'Draft Law on State Property Management and Use,' on 03 July to strengthen the management of all state assets, including but not limited to land, property and construction, among others.

According to a Facebook post government spokesman unit HE Phay Siphan, the law was initiated in November 2014 by the Ministry of Economy and Finance based on Article 58 of the 1993 Constitution of the Kingdom of Cambodia. This new law was formulated in accordance with the applicable law into 12 chapters and 90 articles, said HE Siphan.

He added that the purpose of this law is to strengthen the legal framework and institutional structure, as well as to improve the capacity to manage state assets, including the determination of the source and type of state assets, the legal regime, the preparation of the state inventory, the transfer of rights, the use of state property, inspection and audit, and the determination of incentives and penalties for violations, etc.





OCCUPANTS SHOPHOUSES

BY ERIC WONG CHON I

any shophouses have signs looking for new tenants, as the commercial real estate market in Phnom Penh feels the brunt of COVID-19 which has brought a sharp decline in investment volumes and rental prices.

Shophouses in Cambodia are usually 2-3 storey buildings together with ground floor spaces, rented out by dental clinics, offices, travel agencies or other business occupants etc. During the past few months, the market has witnessed an increased number of shophouses standing vacant with 'For Rent' signs and landlords' contact information.

Instead of potential tenants lining up to rent and owners charging high rents, landlords are facing a wave of rent cuts and termination of tenancies. Although many owners have reduced rents, the number of tenants wishing to rent remains

In addition, the current COVID-19 pandemic has also forced many dining, fashion and other businesses in the service sector.

particularly businesses serving foreign tourists, to close down due to falls in sales. Some potential tenants were even looking for places with rental discounts of up to 40% from last year, with shorter leasing tenures.

Many businesses have also postponed their openings at new locations until the situation improves. It has also kept investors on the sidelines as to whether to invest or expand their businesses. Small and medium enterprises - the major sources of tenants in the shophouse rental market, have all scaled down and terminated their contracts early as a result of the impacts from COVID-19. The current trend of rising vacant commercial properties is likely to last until the end of the year when business activities are poised to rebound, as economies further reopen.

In the end, landlords should maintain their rental concessions such as rent discounts, or rent deferment until the overall situation improves, as there are still significant uncertainties about growth and the shape of recovery amid the COVID-19 pandemic.

Local

Briefs

600ha of Land for Mondulkiri Airport Ready, Waiting for Investment

The Mondulkiri Provincial Administration has already finalised the resettlement and demarcated the land border for the Mondulkiri airport project, and is currently awaiting news on the investment from the State Secretariat of Civil Aviation (SSCA).

During a press conference held on 16 July, Mondulkiri Provincial Governor HE Svay Sam Eang said that the provincial administration has already identified a 600-hectare plot for the planned airport project, located in Oreang district about 22 kilometres from Senmonorom city.

We have already prepared the land. So, whenever the government has an investment budget, the land is ready. This can avoid the problem of having no land. No land means no airport, and We have marked the boundary and already solved any possible surrounding land disputes. So from now on, it depends on the SSCA. We just have to wait for the government to look for investment partners or capital," said HE Svay Sam Eang.



Government Leases Land in Botum Sakor National Park to Royal Group

The Cambodian government issued a sub-decree on 06 August leasing 168.8 hectares of land in Botum Sakor National Park in Koh Kong province to the Royal Group for the development of a 700-megawatt coal-fired power plant project. Located in Thmor Sar and Chamlong Kor villages, Botum Sakor district, the land has been granted to the Royal Group with a sustainable development term.

According to the sub-decree, the implementation of the lease is primarily under the control of the Ministry of Environment and the Ministry of Economy and Finance.

The Royal Group was in fact granted a concession to implement the power plant development project since March, but this new sub-decree is considered to represent an official permission for the lease of the land. The company also recently reached settlements with 58 families in the development area.

Kampot City Hall Urges Developer to Accelerate Beach Construction

The Kampot Provincial Administration has urged the responsible firm to speed up construction of a new 2km long beach in Teuk Chhou district as soon as possible, in response to an increase in tourists.

The matter was discussed during a meeting between Kampot Governor HE Chev Tay and representatives from IGB (Cambodia) Co Ltd. The Director of the Provincial Tourism Department Soy Sinol said on 04 August that this new beach is one phase among other projects of the firm. It will be a 2,000-metre beach in Teuk Chhou district located 8km from Kampot city.

"The company has plenty of development projects, which will take quite a while to complete. Thus, we want to encourage them just to do the beach first," said Mr Soy.





The Cambodian government has recently allowed some businesses such as casinos, nightclubs, and KTVs to reopen and also plans to open schools very soon. This reflects the positive signs that the COVID-19 situation in Cambodia is improving, and the economy is slowly recovering.

According to the result of the cabinet meeting on 03 July, all the re-openings are subject to certain conditions. Casinos, for instance, are allowed only for gambling and slot machines. In addition, owners/operators are also required to request for permission from the Ministry of Health, which also includes certain requirements of preventive measures for COVID-19.

Following this announcement, giant casinos such as Naga World will also reopen very soon, after shutting for several months due to the pandemic.

Meanwhile, clubs and KTVs are allowed to reopen as are restaurants, also under the conditions and strict supervision by the Ministry of Health.

According to the same source, allowing the aforementioned businesses to reopen will hopefully help boost economic activity and provide more employment.

The Ministry of Education, Youth and Sports has also announced that schools will be allowed to reopen soon, and will undertaken in three phases. The ministry has yet to provide the exact date of reopening. However, according to an article in the *Khmer Times*, the first phase is expected to be in August.

According to the Ministry of Education spokeswoman Ros Soveacha, the Ministry of Education is currently working with all stakeholders, especially the Ministry of Health and the Ministry of Economy and Finance, to launch reopening based on strict health measures.

According to the Centre for Disease Control and Prevention, as of 06 July 2020, the total number of cases in Cambodia is 141, with no deaths.





The Cambodian government has allocated more than 290 hectares (2,985,472 square metres) of land on Beoung Ta Mok (or Beoung Khob Srov) to the Ministry of National Defense for its new armed forces headquarters, according to sub-decree dated on 22 June 2020.

The sub-decree stated that the Ministry of National Defense is required to study and design a 60-metre wide water corridor to the entire reservoir, as shown on the map. In addition, the Phnom Penh Municipality shall also set up a committee to assist in land demarcation techniques, identify infrastructures, and examine impacts.

The government has thus far allocated the Beoung Ta Mok land three times already. On 27 April 2020 it granted ownership of 30 hectares of Beoung Ta Mok to Mrs Kim Heang in exchange for three other land areas.

In early March, 83 hectares of Beoung Ta Mok was also granted to Phnom Penh Municipality to be developed as a national garden and public park.

In 2018, the Royal Government also approved 20 hectares of the lake to be used to build a fruit and vegetable market, and to move the vegetable market from Phsar Deum Kor to Psar Beoung Tamok Thmey market in response to a request from the Council of Minister's letter dated on 02 August 2018.

Located in Kork Roka commune, Prek Pnov district, Phnom Penh, over 3,000 hectares of Beoung Ta Mok land is considered as state property controlled under Decree No. 20 dated 20 February 2016.







Illegal Land Seizure Campaign Spike Follows PM Hun Sen's Warning

By Sao Sampho

llegal land seizure campaigns have become popular among provincial authorities, and thus far at least 6,000 hectares of illegally-owned lands have been seized back to be state property, following PM Hun Sen's warning in early July.

Prime Minister Samdech Hun Sen warned that those corrupt officials who conspired to take state land and occupy people's land will be punished heavily, and those titles which have been issued unlawfully will also be void.

Shortly after the warning, Koh Kong Provincial Hall on 14 July issued a statement on that illegal land transactions will be considered to be voided to stop the illegal sale and purchase of lands in protected areas, which have occurred very frequently, especially in Botum Sakor, Koh Kong, Kirisakor, Thmar Bang district, and some other

All land buying and selling transactions without inspection and approval from the relevant authorities, particularly the land located in protected areas, community, and forest areas in Koh Kong province, are considered illegal and will be voided, the statement read.

The announcement also stated that the land transactions with just a thumbprint between the seller and the buyer without the presence, proper inspection, and measurement by the relevant officials are considered illegal and will be voided.

Mondulkiri Provincial Administration also followed the trend, and has thus far revoked ownership titles and seized back over 2,000 hectares of illegally-occupied land.

"Those who are found guilty will have to face legal action, while the land will be seized to become national assets. So far, we have already seized over 2,000 hectares of land," said HE Svay Sam Eang, Mondulkiri governor on 16 July.

In addition, Minister of Interior Samdech Sar Kheng on 22 July also established an inter-ministerial team to investigate all protected land encroachment cases in protected areas in Mondulkiri province. The team consists of a total of 550 inter-ministerial officials from the Ministry of Land Management, Urban Planning and Construction (MLMUPC), the Ministry of Agriculture, Forestry and Fisheries, and the Ministry of Environment.

Besides those two provinces, the Kampong Speu Provincial Administration also reported that it has thus far seized over 4,000 hectares of illegally owned land in three protected areas, according to its press release on 20 July.

The report stated that the three protected areas are the Chambok Community Protected Area (1,641 hectares), eight protected areas in Oral District (2,732 hectares), and the Cardamom National Park (44 hectares).

Award-winning Olympia City Releases **New Marketing** Strategy in Response to COVID-19





n order to boost domestic investment and economic activity, especially to help customers who are extend to buy real estate during the COVID-19 crisis, OCIC Company has released a new promotion strategy for The Olympia City project while its seven buildings that consist of condominiums, office spaces, SOHO and Olympia Plaza of Phase 1 have been completed and are ready to

Ms Ouk Chantrea, Sales and Marketing Manager, strongly emphasised that investing in real estate with Olympia City is the best choice for two important reasons:

1. Olympia City provides comfortable living with everything in the



same project including shophouses, condominiums, offices, shopping mall, school, fitness club, hotel and medical hub. The most important thing is that real estate prices in the city will never fall down, but rather keep increasing.

2. The trustworthiness and responsibility of OCIC Company has provided confidence to customers who have decided to buy real estate in the Olympia City project. Further, OCIC has developed mega projects such as: Diamond Island, Chroy Changvar city and Norea Island. OCIC is also building the US\$1.5 billion new Phnom Penh International Airport. Despite COVID-19, OCIC is still continuing to develop Phase 2 & 3 of Olympia City, which are set to be finished in 2022.

Besides the above-mentioned reasons, Ms Ouk Chantrea also emphasised that customers who buy real estate in Olympia City can move in and also get special discount conditions including:

- · Being able to apply for a loan of up to 95% of the total price for 25 years and 0% interest in the first year.
- Get a special discount and lease back up to 24%
- · Receive the property fully furnised and decorated.

Olympia City covers an area of

approximately 6.8 hectares and been under construction since 2013 with an investment of US\$500 million. The entire project consists of five 20-storey condominiums, a 25-storey SOHO and office space and the 7-floor Olympia Plaza that has finished construction. The five-star Hotel Tower, Medical Hub Center and Commercial Building are now under construction.

For further information, please call 023 2222 08 / 023 2222 09 or directly go to visit Sales Centre which located in front of Sampov Meas Roundabout, Sangkat Veal Vong, Khan 7 Makara, Phnom Penh, Cambodia.



អូឡាំព្យាស៊ីធី បង្កើតយុទ្ធសាស្ត្រថ្មីសម្រាប់ អតិថិជន ដើម្បីឆ្លើយតបទៅនឹងវិបត្តិកូវិដ១៩





🔁 ម្បីជំរុញការវិនិយោគ និង បង្កើនសកម្មភាពសេដ្ឋកិច្ចក្នុងស្រុក ជាពិសេស ជួយដល់អតិថិជនកំពុងស្វែងរកទិញអចលនទ្រព្យក្នុង អំឡុងវិបត្តិកូវីដ១៩ ក្រុមហ៊ុន ocic បានចេញយុទ្ធសាស្ត្រលក់ថ្មី សម្រាប់គម្រៅងអូឡាំព្យាស៊ីធី ខណៈដែលអគារចំនួន៧ រួមមានអគារខុនដំ ការិយាល័យ soho ផ្សារទំនើបអូឡាំព្យា នៃគម្រោងមេក្នុងដំណាក់កាល ទី១បានបញ្ចប់ការសាងសង់ជាស្វាពររួចហើយ។

តាមរយៈ កញ្ញា អ៊ុក ចន្ទ្រា ប្រធានផ្នែកលក់និងទីផ្សារ បានឱ្យដឹងថាការ វិនិយោគទិញអចលនទ្រព្យនាពេលបច្ចុប្បន្ននេះ ជាមួយនឹងគម្រោងអូឡាំព្យា ស៊ីធី គឺជាជម្រើសដ៏ល្អ ក្រោមហេតុផល២យ៉ាង៖

ហេតុផលទី១៖ ផ្តល់ភាពងាយស្រួលក្នុងការរស់នៅ គ្រប់បែបយ៉ាងនៅជិត បង្ហើយរួមមានផ្ទះល្វែងអាជីវកម្ម ខុនដូ ការិយាល័យ ផ្សារទំនើប សាលារៀន ក្លឹបហាត់ប្រាណ សណ្ឋាគារ Medical Hub ស្ថិតនៅទីតាំងតែមួយរួមគ្នាក្នុង កម្រោងអូឡាំព្យាស៊ីធី។ រីឯតម្លៃអចលនទ្រព្យក្នុងទីក្រុងតែងតែមានការកើន ទ្បើងជានិច្ចពីមួយឆ្នាំទៅមួយឆ្នាំ។

ហេតុផលទី២៖ ការយកចិត្តទុកដាក់ និងមានទំនួលខុសត្រូវខ្ពស់របស់ ក្រុមហ៊ុន OCIC បានផ្តល់ភាពកក់ក្តៅដល់អតិថិជនទាំងអស់ដែលបានសម្រេច ចិត្តជ្រើសរើសទិញអចលនទ្រព្យរបស់គម្រោងអូឡាំព្យាស៊ីធី។ ក្រុមហ៊ុន OCIC បានអភិវឌ្ឍលើគម្រោងអចលនទ្រព្យធំៗដូចជា ទីក្រុងកោះពេជ្រ ទីក្រុង ជ្រោយចង្វារ ទីក្រុងកោះនរា ហើយថ្មីៗនេះ ក្រុមហ៊ុន ocic បានទទួល សិទ្ធសាងសង់អាកាសយានដ្ឋានភ្នំពេញថ្មីតម្លៃ ១,៥ ពាន់លានដុល្លារ។ ទោះបី ជាមានការរីករាលដាលនៃវីរុសកូវីដ១៩ក៏ដោយ ក្រុមហ៊ុនocicនៅតែបន្ត ការសាងសង់គម្រោងអូឡាំព្យាស៊ីធីនេះ ក្នុងដំណាក់កាលទី២ និងទី៣ ដោយ គ្រោងនឹងបញ្ចប់ក្នុងឆ្នាំ ២០២២ ខាងមុខនេះ។

ក្រៅពីចំណុចសំខាន់ទាំង២ ខាងលើ កញ្ញា អ៊ុក ចន្ទ្រា បានឱ្យដឹងទៀតថា អតិថិជនទិញអចលនទ្រព្យគម្រោងអូឡាំព្យាស៊ីធីពេលនេះអាចទទួលសោរ ផ្ទះចូលនៅបានភ្លាមថែមទាំងទទួលបានលក្ខខណ្ឌពិសេសដូចខាងក្រោម៖

- អាចកម្មីឥណទាន២៥ឆ្នាំ បានរហូតដល់៩៥%នៃតម្លៃអចលនទ្រព្យ ជាមួយការប្រាក់ ០% ក្នុងឆ្នាំទី១
- ផ្ដល់ជនការបញ្ចុះតំលៃ បករួមជាមួយការធានាជួលគ្រល់វិញហេត ដល់ ២៤% នៃកម្លៃអចលនទ្រព្យ
- ផ្ដល់ជូនការតុបតែងដេគ័រ និងគ្រឿងសង្ហារិម

គ្នាបញ្ជាក់ផងដែរថា គម្រោងអូឡាំព្យាស៊ីធី មានទីតាំងនៅស្ងបនាងគង្លឹង លាតសន្ធឹងលើផ្ទៃដីប្រមាណ ៦,៤ហិកតា សាងសង់ក្រោមទំនវិនិយោគ ប្រមាណ ៥០០លានដុល្លារ ដោយបានបើកការដ្ឋានតាំងពីឆ្នាំ ២០១៣ មកម្ល៉េះ។ គម្រោងទាំងមូលរួមមានអគារខុនដូកម្ពស់ ២០ជាន់ ចំនួន៤អគារ អគារ SOHO និងការិយាល័យកម្ពស់ ២៥ជាន់ ចំនួន ១អគារ ផ្សារទំនើប កម្ពស់៧ជាន់ដែលបានបញ្ចប់ការសាងសង់រួចហើយ។ដោយឡែកនៅមាន គម្រោងសណ្ឋាគារ លំដាប់ផ្កាយ៥អាគារមជ្ឈមណ្ឌលវេជ្ជសាស្ត្រខ្នាតអន្តរជាតិ ក៏ដូចជាអគារពាណិជ្ជកម្ម ដែលនឹងកំពុងសាងសង់បន្ថែមទៀតផងដែរ៕

សម្រាប់ព័ត៌មានលម្អិតលោកអ្នកអាចធ្វើការទំនាក់ទំនងមកកាន់លេខទូរស័ព្ទ 023 2222 08 / 023 2222 09 ឬ អាចមកសាកសួរពត៌មានដោយផ្ទាល់នៅ ការិយាល័យលក់អូឡាំព្យាស៊ីធី ដែលមានទីតាំងនៅទល់មុខរង្វង់មូលសំពៅមាស សង្កាត់វ៉ាលវង់ ខណ្ឌ៧មករា រាជធានីភ្នំពេញ។

RATES IN CAMBODIA

nterest rates are one of the most critical factors when deciding which bank to choose for a housing loan or mortgage. Amid the COVID-19 pandemic, some banks in Cambodia have reduced their interest rates with the aim of boosting more economic transactions. Thus, for those who are looking for a home loan at the moment might see some advantage in seeking the most competitive interest rate.

Below is a list of interest rates and some basic terms and conditions for housing loans from some banks with competitive rates as of June 2020* (alphabetically arranged):

BRED BANK

- Loan size: up to 70%
- · Interest Rate:
 - 1st year: 6.66%
 - 2nd year onward: 7.77% for 15-year borrowers
 - 2nd year onward: 7.88% for 20-year borrowers
- Minimum years of loan: 5 years (with penalty fee for clearing loan before minimum period)

CAMBODIAN PUBLIC BANK

- Loan size: Up to 80%
- · Interest Rate:
 - 1st year: 6.99%
 - 2nd year: 7.50%
 - 3rd year onward 7.99%
- Minimum years of loan: 3 years (with penalty fee for clearing loan before minimum period)

CIMB BANK

- Loan size: Up to 70%
- Interest rate: 7.5% constantly
- Minimum years of loan: 3 years (with penalty fee of 3% for clearing loan before the minimum period)

HONG LEONG BANK

- Loan size: Up to 70%
- Interest Rate:
 - For general borrowers: 7.99% constantly
- ***For cooperated project borrowers:

- Option 1: 6.99 % for 1st-3rd year, then 8.25% from 4th year onward
- Option 2: 6.66 % for 1st year, and 7.99% from 2nd year onward
- Minimum years of loan: 5 years (with penalty fee of 3% for clearing loan before the minimum period)

J-TRUST

- Loan size: Up to 70%
- For general borrowers starting from 7.95%
- For cooperated project borrowers:
 - 1st year: 6.88%
 - 2nd year onward: 7.88%
- Minimum years of loan: 5 years (with penalty fee of 3% for clearing loan before the minimum period)

KB KOOKMIN BANK

- Loan size: Up to 70%
- · Interest rate:
 - 1st year: 5.49%
 - 2nd year onward: 7.5%
- Minimum years of loan: 3 years (with penalty fee of 3% for clearing loan before the minimum period)

MAYBANK

- Loan size: Up to 80%
- · Interest rate:
 - 1st year: 6.88%
- 2nd year onward: 7.88 for 25-year tenure
- Minimum years of loan: 3 years (with penalty fee of 3% for clearing loan before the minimum period)

SHINHAN

- Loan size: Up to 70%
- Interest Rate
- 1st year: 4.99%
- 2nd year onward: 7.45%
- Minimum years of loan: 3 years (with penalty fee of 3-4% for clearing loan before the minimum period)

UCB

- Loan size: Up to 70%
- · Interest rate

- 1st year 7.5%
- 2nd year onward: 8%
- Minimum years of loan: 1 year (with penalty fee of 3% for clearing loan before the minimum period)

In conclusion, interest rates are very crucial. However, the interest rate should not be the only deciding factor, as there are many other factors that borrowers should also consider. Those factors include the size of the loan, the required criteria for requesting the loan, the minimum and the maximum years of the loan, the penalty fee when paying off before contracted period, the initial banking fee, the property evaluation fee, and the insurance and lawyer fees, among others.

Some banks might seem attractive with a lower interest rate, but have stricter requirements. For example, an additional title is required as collateral. While some banks, though with a low-interest rate, require borrowers to take their loan over a more extended period with high penalty fees when paying off early. Meanwhile, some banks with high-interest rates might have flexible conditions. Therefore, one should consider all these factors, so you can make a decision based on your specific case.

***Disclaimer: These interest rates and criteria were collected in June 2020 for initial information only. They can vary based on the terms and conditions of each bank on a case by case analysis. For further details on your case, please contact each bank directly.

THREE MAJOR PROJECTS TO TRANSFORM SIHANOUKVILLE'S 161-HECTARE BOEUNG KANG KEP INTO A SMART AREA



International Airport, the Neak Reach tourist site, and the Boeung Kang Kep development project, to transform the 161-hectare Boeung Kang Kep area in Sihanoukville into a smart area.

HE Pen Sophal, Secretary of State of the Ministry of Land Management, Urban Planning and Construction, stated during a meeting with relevant officers on 17 July that the development of Boeung Kong Kep is to be a smart development.

"During the development, we will take into account factors such as green space, nature, and environment protection. We want this to be the sustainable development for the next generation, said HE Sophal.

He added that Boeung Kang Kep is not the only smart plan for Sihanoukville, but the development vision of this province includes the study of land use master plans and the integration between Sihanoukville other provinces such as Phnom Penh, Siem Reap, and the Northeastern provinces.

Sihanoukville is considered a province with one of the highest economic potential in Cambodia, particularly within the infrastructure development sector, such as the expressway and the ongoing construction of 34 roads.





The Impacts on the **Hospitality Sector during** the COVID-19 Crisis



The COVID-19 pandemic has created many disruptions to Cambodia's economy, including the tourism sector. Initially, hospitality was the most heavily impacted out of all the property sectors in Cambodia, as the impact on the demand for hospitality has been greater than many other industries.

efore COVID-19 hit, the hotel industry was booming with nearly 70% occupancy rates for all room grades. However, nearly 9 out of 10 hotel rooms are currently empty across Phnom Penh. This is in addition to some hotels being shuttered completely.

Markets outside Cambodia have also experienced the weakest performance on record, with significant falls in occupancy and average room rates. The decline in occupancy was from the slump in international demand, either from Chinese tourists, Europeans, Japanese or Koreans etc. As a result, many reservations were cancelled

since the beginning of March this year. In order to offset the reduced revenues, a number of hotel operators are instigating temporary layoffs and split shifts. Some have to cut their staff etc.

Generally speaking, hotel operators have to engage innovative strategies - put their rates down to make their hotel more attractive because hotels have to compete with each other these days. With limited international flight connections, this will help push domestic demand for the hospitality sector. While the possibility of opening borders for tourism are still months away, Cambodia should open up travel and



also hospitality services for domestic visitors. For example, Rosewood Phnom Penh has introduced an all-inclusive package, which features meals at their dining venues combined with their spa treatment.

In addition, the falls in occupancy rates have also caused the average daily room rates to drop. It is expected that by year-end of 2020, hotel rooms are forecast to see a nearly 60% decrease in revenue generated per available room. Once social gathering restrictions are lifted globally, the market will be restored to the conditions which existed before 2020.

Some of the existing lodging businesses are struggling to stay open due to the heavy impact from COVID-19. Businesses should reopen and find solutions to deal with the effects of COVID-19. Options like cutting services and facilities that are not performing well or used during the pandemic can be considered. On the other hand, there are also existing hotels that had closed which are reopening, and some operators are also finding this is the perfect time to open a new hotel. For example, the upcoming Hyatt Regency Phnom Penh - the hotel project by Hyatt Hotels Corporation and Chip Mong Group, is expected to open before the end of this year.

2020 has seen an unprecedented drop in terms of tourist volume, and consequently a plunge in occupancy levels at all hotels. In addition, the possibility of a global recession as a result of COVID-19 will negatively impact the overall hotel market. For the resilient and capable developers and investors, they'll only hope the market can rebound stronger once the pandemic is over.



n Cambodia, some properties are taxable, while others are not. Among them, unused land is considered taxable, although tax payments on properties are not all the same depending on the type, size, and location of the property. For instance, the tax base of unused land is not the same as the tax base of immovable property, as stated in Article 13 of the Finance Law in 2010, which refers to land, houses, buildings, and other structures built on it.

The tax on unused land has been implemented since 1996 by the Finance Act of 1995. Article 27 of this law states that the unused land tax is levied on both nonconstructed land and the abandoned constructed land, located in the cities and the areas levied by the Unused Land Appraisal Committee (ULAC). The tax on unused land does not fall under the scope of tax on Immovable Property. This unused land tax is paid by the owner at a rate of 2% of the tax base.

From 1996 to 2006, according to Article 30 of the Finance Act of 1995, this tax was allowed to be deducted from the tax base on an area of 1,200 square metres per plot; but since 2007, the deduction has no longer been permitted.

The unused land tax is intended to prevent the act of buying land and waiting for higher prices to sell for excess profit and stimulate land use in line with the state's development purposes to boost economic activities, create jobs, and generate more income for sub-national institutions.

The collection of unused land tax is collected nationwide on land both with construction and land without construction abandoned in cities levied by the Unused Land Appraisal Committee (ULAC), as stated in the Decision No 007 SSR.SHV.PD dated 29 December 2005.

However, land with crops is considered land in use. As such, this kind of land is not subject to tax on unused land. Land with crops will be not subject to unused land tax unless the monthly income from the cultivation activities exceeds 80% of one-twelfth of the land value in the tax year multiplied by the coefficients determined by the Prakas No 744 PRK.SHV.PD dated 21 November 1996 on coefficient determination for tax on unused land.

All owners of unused land can pay the tax at the provincial tax branches where the property is located, and if the property is in Phnom Penh, the owner can pay the tax to the General Department of Taxation. The landowner must submit a tax declaration of unused land from 1 January to 30 September of each tax year. For example, if the land is located in Siem Reap, the owner must submit a tax return and pay tax to the Siem Reap Tax Branch.

To calculate tax, the owner has to multiply the tax base by the tax rate (2%). Before calculating the tax, the owner has to first calculate the tax base, which is the total area of the land multiplied by the value of the land per square meter (Value determined by the Unused Land Appraisal Committee). For example, in Siem Reap, an unused land plot in Zone 2 is 2,000 metres long and 700 metres wide. The Unused Land Appraisal Committee determined that the land was worth 50,000 riels per square metre.

In case of negligence, the owner who fails to file a tax return or fails to pay the unused land tax is subject to a penalty of 10% or 25%, and 40% of the amount of the underpaid tax adding interest at 2% of the amount of the underpaid tax for each month or the portion of the month that the underpaid tax has not been paid.

Recently, the General Department of Taxation has urged all immovable property owners in Phnom Penh and all provinces to pay their property taxes, including the tax on unused land for 2020 before the end of 30 September 2020, according to the notification of the General Department of Taxation on 28 May 2020.

Real Estate Market Overview in Q2 2020 & Future Projections

The real estate market in Cambodia remains under pressure in Q2 of 2020 due to the pandemic but is expected to slowly recover by early 2021, according to the market overview report by CBRE Cambodia released on 07 July.

Land

Land Prices Remain Stable in Q2 2020, Despite Fewer transactions

Land prices across all districts in Phnom Penh in $\Omega 2$ of 2020 remain robust despite fewer transactions in the market partly due to the pandemic.

Senior Director of CBRE Cambodia James Hodge said that the fact that land prices remain robust is due to the stable cash flow of landowners, particularly those in the business districts.

"Due to the pandemic, property developers are less likely to make the same level of profit, so they would, in turn, reduce their target purchases of land plots," said Mr Hodge.

"However, fewer transactions does not lead to price reductions. Many landowners in the centre of the city are wealthy individuals and they own large land plots. They should have enough cash flow. So, we won't expect to see many sales," he added.

However, Mr Hodge expected to see some downward adjustment of land prices in the secondary districts of the city, especially among the small and medium-sized investors.

Despite the crisis, Daun Penh,

Chamkarmon, and 7 Makara districts have remained the top three districts with the highest land prices, averaging from US\$5,000 to US\$6,000 per square metre. This is followed by Toul Kork, Russey Keo, Sen Sok, and Chroy Changvar, ranging from US\$1,000 to US\$3,500 per square metre.

Condo

Condo Market to Recover in Q1 2021 Despite Short-term Stagnation

The condominium market in Cambodia has been not severely impacted by the pandemic and is likely to recover in Q1 or Q2 of 2021 onward, says CBRE Cambodia Managing Director Ann Sothida.













In Q2 of 2020, the rental prices fell by approximately 7% to US\$13/ sqm for high-end condos, and by 6% to US\$ 11/sqm for mid-range ones.

Meanwhile, selling prices also decreased slightly, by 4% to US\$3,000/sqm for high-end condos, by 5% to US\$2,400/sqm for midrange models, and by 0.65% to US\$1,500/sqm for affordable units.

During the first half of 2020, no new projects were completed. However, three projects have been launched which are the Leedon Heights project located next to AEON2 Shopping Mall, the Le Condé BKK1 project in Boeung Keng Kang 1, and the Grand Condo 7 project in Chroy Changva. These three projects will add approximately 2,252 units to the market supply.

Retail

Retail Market in Q2 Still 19% Below Baseline, But Expects to Slowly Recover

The retail market in Cambodia as of June 2020 is still 19% below baseline but is expected to slowly recover in particular during the second half of 2020.

According to Google Mobility Tracker, the retail market was 45% below the baseline in early April, then slowly improved to -22% in mid-May, and -19% by the end of June.

Meanwhile, the vacancy rate in Q2 2020 is at 10.2%, only a 0.1% increase compared to the same period in 2019. The report also predicts that retail activity will rebound in the second half of this year, and the number of footfalls will also increase since people have started going out and shopping.

Supply has also increased due to the launch of a new community mall, Khalandale Mall, which added about 3.71% to the total retail stock. The market is expected to see 87,000 square metres of new supply by the end of 2020.





these five projects, the supply metres.

Rental rates in Q2 also saw a moderate decline; an 11.7% drop for prime shopping, a 3% decrease in prime retail podiums, and 1% for prime high streets. However, the rental rate for community malls surprisingly rose by 2% despite the drop in the first quarter of 2020.

Office

Six Office Buildings Completed in Q2 Despite Drops in Rent and Occupancy Rate

Six office buildings, including five centrally-owned and one strata-titled, have been completed in Q2 2020, despite a slight drop in rental prices and occupancy rates partly due to the COVID-19 crisis.

The five centrally-owned office projects (one Grade B and four Grade C projects) comprise of Amass Central, Royal K Plaza, The Link III, Terra, and The Helix. With in the market by the end of 2020 is expected to be 64,026 square

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The occupancy rate in Q2 2020 saw a 4.5% drop compared to the same period in 2019. The statistics also saw a 3.1% q-o-q drop for Grade B in central business districts (CBD) and 2.9 % for noncentral business districts (NCBD). However, the quoted rents for Grade C buildings surprisingly increased by 8% for CBD and 4.5% for NCBD.

Despite the uncertainty caused by COVID-19 pandemic, existing tenants have tended to extend their leases

Meanwhile, the strata-titled office sector saw one new project completion, which is The Legacy. This will bring a total of 59,000 sam of new supply to the market by 2020, according to the report.





PROPERTYGURU ASIA PROPERTY AWARDS CAMBODIA EDITION POSTPONED TO SEPTEMBER

CAMBODIA PROPERTY AWARDS 2019

Property Guru Asia Property

Precautionary health protocols will

PropertyGuru Asia Property Awards, the region's leading real estate awards programme, will resume this year with a new timeline for its Khmer edition.

The organisers have made the responsible decision of postponing the 5th PropertyGuru Cambodia Property Awards' black-tie gala dinner and awards presentation, previously set for June, to ensure the safety and health of quests, venues, and staff members.

Cambodia's leading annual real estate gala event will now be held on Friday, 4 September 2020 at the Sofitel Phnom Penh Phokeethra.

The rescheduled key dates for the PropertyGuru Cambodia Property Awards are as follows:

- 26 June 2020 Nominations Close
- 3 July 2020 Entries Close
- 13 24 July 2020 Site Inspections
- 27 July 2020 Final Judging
- 4 September 2020 Gala Dinner and Awards Ceremony in Phnom Penh, Cambodia
- 4 December 2020 Grand Final Gala Ceremony in Bangkok, Thailand

Precautionary health protocols will be followed stringently leading up to and on the day of the gala events.

Existing entries will also be judged as normal based on the established criteria whilst entry submission cut-offs will be extended as necessary for each market.

The new gala dates will then subsequently extend the logo rights of the eventual Winners and Highly Commended awardees.

Jules Kay, Managing Director of the PropertyGuru Asia Property Awards, said: "With the safety of our guests remaining a number one priority, we want to ensure that we hold our events at a time when our award nominees and other stakeholders feel comfortable and ready to fully celebrate their achievements."

For more information, email awards@propertyguru.com or visit the official website: AsiaPropertyAwards.com







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Cambodians are demanding more and better homes. As a result, urban developments such as units, semi-detached houses, townhouses and shophouses within the Phnom Penh vicinity are becoming an appealing investment option.

nits, semi-detached houses, townhouses and shophouses in Phnom Penh's primary market have seen prices go up. This upward trend has not changed in the past few years as a new supply of products in this segment, within prime or easily accessible locations, and developments wellconnected to the city centre have been quite limited. Therefore, the price jump from the past years in the low-density housing property market will keep its momentum.

Locations within the outskirts of Phnom Penh, like Chroy Changva, Sen Sok and low-density housing developments within the major national roads including National Road 1 and National Road 6 are also in the limelight, courting capital flows from both developers and investors.

The growth is attributed to a range of diverse factors; for example, an increasingly comprehensive infrastructure, including good linkages with the city centre of Phnom Penh, such as Hun Sen Boulevard located in the southern part of Phnom Penh where vast land banks providing space for developing modern associated utilities, together with nice surroundings have created good investment value. Furthermore, gated communities provided within these developments feature a range of popular residential housing, offering a wide range of preferences in terms of floor area, number of rooms, and prices to accommodate the specific needs of each individual buyers. In addition, these gated communities also

allocated spaces for children's playgrounds, markets, parks and retail stores etc. They also feature 24/7 security through private security personnel and infrastructure to ensure the safety of the residents.

Low-density properties attached with land are catching growing attention from prospective investors. One of the rationales is it provides good liquidity in the local real estate market with an aggregate demand, backed up by strong demand and high payment capacity from the higher income group of buyers. These developments are expected to achieve buoyant returns in the years ahead when the market experiences a boom again after the current COVID-19 pandemic is over.

Locals purchasing these developments believe that satellite urban areas – for example, boreys developed by Borey Peng Huoth along National Road No. 1, or Grand Phnom Penh City developed by Chip Mong Land, offer seamless infrastructure while staying within easy reach of the city. Many of these developments entice their buyers with an attractive payment policy, in order make a cost-efficient option for their property owners.

Future developments, or developments currently in the pipeline, will be built further away from the city centre. Therefore, established developments will definitely see an increase in value in the coming years with the rapid outward expansion of the Phnom Penh city.

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and is a type of immovable property that has great potential in the real estate business and many services in Cambodia, especially in the metropolitan and development areas which have recently been booming.

Land development is defined as an activity of land organisation by changing the type of land use, changing land use functions, integrating parcels, compacting land parcels, changing the structure of the land and / or increasing the density of land use for residential, commercial buildings, service or industry in accordance with legal standards.

To develop or do any business on land, any person or company is required to apply for "Permit of Land Development" from the competent authorities, even if the development project is located in a rural area or far from national roads, railways, tourism resorts or heritage sites. The Ministry of Land Management, Urban Planning and Construction (MLMUPC) has determined the

forms of land development requiring a permit as following:

- The conversion of land use for construction projects
- Land development for parcel conversion projects
- Land development project to organise lots
- Land development to change the land structure
- Land development for urban development projects
- Land development to organise the development of a borey or residential building projects
- Land development to organise the development of commercial, service and diverse area projects
- Land development to organise the development of industry, industrial parks and factory area
- Land development to organise the development of economic zone projects
- Land development to organise the development of urban infrastructure projects
- Land development to organise the development of tourism area projects

· Land development to organise other development projects.

However, land development in agricultural areas for building family housing, factories in an economic land concession and for handicrafts or factories for agricultural purposes do not require a permit except where specified by law, according to the Prakas No. 087 D.N.S.PRK/ NiK. dated 11 May 2018 on Land Development.

Any person or real estate company must apply for a permit at the MLMUPC for any project with more than 30,000 m2 of land and apply from the governor of the municipality or provincial governor's board for any project with less than or equal to 30,000 m2 of land. Additionally, for any project with less than or equal to 5,000 m2 of land, the applicant has to apply for a permit from the governor of the municipality, district and Khan if those administrations have a land use plan already approved.

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EVENT CALENDAR | CAMBODIA 2020

FEB 2020

International Conference on Civil and Architectural Engineering

04 - 05 9:00AM - 6:00PM The International Conference on Civil and Architectural Engineering aims to bring together innovative academics and industrial experts in the field of Civil and Architectural Engineering to a common forum.

Location: High Sky Hotel, Phnom Penh Organiser: IASTEM

JUL 2020

Oil & Gas Conference & Exhibition

08 - 10 9:00AM - 5:00PM

CamBuild meets the Kingdom's growing demand for innovative technology, equipment and supplies, in line with the building and construction sector's rapid expansion. Featuring over 300 companies and brands with Pavilions from China, India, Singapore, Italy, Malaysia, Taiwan, Thailand and Korea, this event is truly an international stage for exhibitors to expand their business in Cambodia

Organiser: Gas Academy, Singapore Location: Sokha Phnom Penh Hotel

SEP 2020

Cambuild 2020

02 - 049:00AM - 6:00PM

CamBuild meets the Kingdom's growing demand for innovative technology, equipment and supplies, in line with the building and construction sector's rapid expansion. Featuring over 300 companies and brands with Pavilions from China, India, Singapore, Italy, Malaysia, Taiwan, Thailand and Korea, this event is truly an international stage for exhibitors to expand their business in Cambodia

Location: Diamond Island Exhibition Center Organiser: AMB Tarsus Events Group

5:00PM - 11:00PM

The kingdom's finest developers will be honoured at the exclusive gala dinner of the PropertyGuru Cambodia Property Awards to celebrate the best projects, design and innovation within the industry in the past year. The event is part of the regional PropertyGuru Asia Property Awards programme established in 2005.



Location: Sofitel Phnom Penh Phokeethra Organiser: PropertyGuru

Cambodia Architect &

05 - 079:00AM - 6:00PM The Cambodia Architect & Decor Expo is the industry platform for education, knowledge exchange and sharing as well as the best source for building materials, interior design, furniture and decor.



Location: Diamond Island Exhibition Center Organiser: ICVEX Thailand

Cambodia Construction Summit & Expo 2020

03 - 05 8:00AM - 6:00PM The 9th Cambodia Constructors Association Summit & Construction Industry Expo is scheduled for 03 Dec - 05 Dec, 2020 at the Diamond Island Exhibition and Convention Center and will bring together professionals from the construction industry as well as government officials. The expo will feature some 300 booths + and showcase a wide range of materials and services from building.

Location: Diamond Island Exhibition Center Organiser: Cambodia Contractors Association



w.construction-property.com/events

02 - 04 Sep 2020

SHANGHAI INTELLIGENT **BUILDING TECHNOLOGY**

Location: Shanghai New International Expo Centre(SNIEC), Shanghai, China Organiser: Messe Frankfurt (Shanghai) Tel: +86 21 6160 8466 www.hk.messefrankfurt.com

02 - 04 Sep 2020

BUILD ECO XPO

Location: Marina Bay Sands Expo. Singapore Organiser: Reed Exhibitions Singapore Tel: +65 6780 4594 info@bex-asia.com www.bex-asia.com

02 - 04 Sen 2020

INNOBUILD (IB) ASIA Location: Sands Expo & Convention Centre Organiser: Reed Exhibitions Singapore Tel: +65 6780 4594 info@innobuild-asia.com www.innobuild-asia.com

02 - 04 Sep 2020

BUILT ENVIRONMENT EXPO

Location: Marina Bay Sands Expo, Singapore Organiser:Reed Exhibitions Singapore Tel: ++65 6780 4594 info@bex-asia.com www.builtenvironmentexpo.com

03 - 06 Sen 2020

DEFENCE INFRASTRUCTURE CONSTRUCTIONS & BUILDING MATERIALS EXPO

Location: India Expo Centre Organiser: Triune Exhibitors Private Ltd Tel: +91 011-26418776 mesbai75@yahoo.com www.mesbai.in

08 - 10 Sen 2020

SMART PROPERTIES & DEVELOPMENTS EXPO

Location: Malaysia International Trade and Exhibition Centre, Kuala Lumpur Organiser: AMB Tarsus Exhibitions Sdn Bhd Tel: +60 32692 6888 rina@smartnationexpo.org www.smartnationexpo.org

08 - 10 Sep 2020 SMART INFRASTRUCTURE EXPO

Location: Malaysia International Trade and Exhibition Centre, Kuala Lumpur, Malaysia Organiser: AMB Tarsus Exhibitions Sdn Bhd Tel: +60 32692 6888 rina@smartnationexpo.org www.smartnationexpo.org

09 - 11 Sep 2020

CONCRETE ASIA

Location: IMPACT Exhibition Center Organiser: IMPACT Exhibition Management Tel: +66-2833-5316 mantitap@impact.co.th www.concrete-asia.com

09 - 11 Sep 2020

INTERMAT ASEAN

Location: IMPACT Challenger halls Organiser: IMPACT Exhibition Management Tel: +66-2833-5316 mantitap@impact.co.th www.concrete-asia.com

09 - 11 Sep 2020

BUILDING RENOVATION EXPO OSAKA

Location: INTEX Osaka Organiser: Reed Exhibitions Japan Ltd Tel: +81-3-3349-596 build-e@reedexpo.co.jp www.japan-build.jp

10 - 12 Sep 2020

CHINA GUANGZHOU GLASSTEC EXPO

Location: China Import and Export Fair Organiser: Guangzhou Ruihong Exhibition Service Co Ltd Tel: +86-18922420512 ruihongfair@163.com www.en.chinaglasstecexpo.com

10 - 12 Sep 2020

PHILCONSTRUCT

Location: SMX Convention Center Organiser: Global-Link MP Events International Inc. www.philconstructevents.com

10 - 13 Sen 2020

KOREA BUILD IN BUSAN

Location: Busan Exhibition and Convention Center, Busan, South Korea Organiser: Esang Networks Tel: +82-2-6121-6409 koreabuild@esgroup.net www.eng.koreabuild.co.kr

10 - 13 Sep 2020

TRADE SHOW PHILIPPINE BUILDING & CONSTRUCTION EXPOSITION CEBU

Location: Cebu Trade Hall, Cebu Organiser: Worldbex Services International Tel: (+632) 8656 92 39 inquire@worldbexevents.com www.philbexcebu.com

11 - 13 Sep 2020

THE HOME SHOW

Location: Brisbane Convention & Exhibition Centre, Brisbane, Australia Organiser: Exhibitions & Events Australia Tel: 07 3719 4222 marthamusgrove@eea.net.au www.eea.net.au

Bentley

CEMENTTECH

Location: Anhui Exhibition & Conference Organiser: China Council for the Promotion of International Trade Building Materials Industry Tel: +8610-88083329 joannalong@ccpitbm.org www.cementtech.org

16 - 18 Sep 2020



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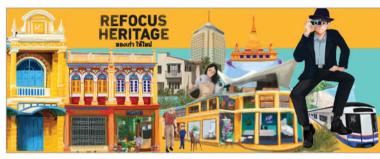
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CONCRETE SHOW SOUTH EAST ASIA

Location: Jakarta International Expo Organiser: PT. Pamerindo Indonesia Tel: +49-40-399 99 05-15 mv@merebo.com www.merebo.com

16 - 18 Sen 2020

BUILDING SYSTEMS AND AUTOMATION INDONESIA

Location: Jakarta International Expo Organiser: PT. Pamerindo Indonesia Tel: +62 21 2525 320 wiwiek@pamerindo.com www.buildingautomationindonesia.com

23 - 25 Sen 2020

SEMICON TAIWAN

Location: Taipei Nangang Exhibition Center Organiser: Taiwan External Trade Development Council (TAITRA) Tel: +886-3-560-1777 semicontaiwan@semi.org www.semicontaiwan.org

07 - 09 Oct 2020

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30 Sep - 04 Oct 2020

INDONESIA LIGHTING TECHNOLOGY EXPO

Location: Indonesia Convention Exhibition Organiser: PT Debindo International & Trade Exhibitions (DEBINDO-ITE) Tel: +62 (21) 837 974 01 debindo@debindo-ite.com www.debindo-ite.com

20-21 Oct 2020

YEAR IN INFRASTRUCTURE Going Digital

Location: Vancouver, British Columbia Organiser: Bentley Institute Christine.Byrne@bentley.com www.yii.bentley.com



21 - 23 Oct 2020

MBAM ONEBUILD

Location: Kaula Lumpur Convention Center, Malayisa Organiser: MBAM OneBuild Sdn Bhd

Tel: +603-7981 0288 info@mbamonebuild.com www.mbamonebuild.com



27 Apr - 02 May 2021

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Location: Impact Exhibition & Convention Center, Bangkok Organiser: NCC Exhibition Tel +66 (0) 2 203 4299 architect@nccexhibition.cor www.architectexpo.com







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\$350,000

ID: 3967017

Land area: 13.6m x 18m, Building area: 12.6m x 16m, Hard Title, Rooms: 12, 2Floors, Sangkat Stueng Mean chey, Khan Mean chey, Phnom Penh City.



\$1,400,000

ID: 3969235

Land area: 210 sq.m, Building area: 120 sq.m, Hard Title, Rooms: 9, 3Floors, Sangkat Boeung Keng Kang 1, Khan Boeung Keng Kang, Phnom Penh City.



\$250,000

ID: 3903538

Land area: 64sq.m,

Building area: 4m x 16m, Hard Title, Rooms: 4, 2 Floors, Sangkat Phnom Penh Thmey, Khan Sen Sok, Phnom Penh City.



\$180,000

ID: 3819888

Land area: 4.2m x 16m, Building area: 4.2m x 16m, Hard Title, Rooms: 7, 3 Floors, Sangkat Obek'aom, Khan Sen Sok, Phnom Penh City.



\$800,000

ID: 3188168

Land area: 13.7m x 19m, Hard Title, Rooms: 10, 3Floors, Sangkat Stueng Mean Chey, Khan Mean Chey, Phnom Penh City.



\$330,000

ID: 3897514

Land area: 96 sq.m, Building area: 4m x 24m, Hard Title, Rooms: 5, 2Floors, Sangkat Toul Tum Poung 1, Khan Chamkarmorn, Phnom Penh.



\$220,000

ID: 3552428

Land area: 10.5m x 30m, Building area: 8.4m x 16m, Hard Title, Rooms: 16, 3 Floors, Sangkat Kakab II, Khan Por Sen Chey, Phnom Penh City.



\$600,000

ID: 3063258

Land area: 22m x 23m, Hard Title, Rooms: 3, 2Floors, Sangkat Stueng Mean Chey,

Khan Mean Chey, Phnom Penh.



\$600,000

ID: 4142832

Land area: 12m x 11m Hart Title, Sangkat Boeung kak 1, Khan Toul Kork, Phnom Penh City.



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\$4.000/month

ID: 3833120

Land area: 16m x 30m, Building area: 13m x 22.3m, Hard Title, Rooms: 7, 3 Floors, Sangkat Chaktomuk, Khan Daun Penh, Phnom Penh City.



\$1,200/month

ID: 4057575

Land area: 8m x 23m, Building area: 7m x 16m, Hard Title. Rooms: 5, 2Floors, Sangkat Phnom Penh Thmey, Khan Sen Sok, Phnom Penh City.



\$2,200/month

ID: 3919082

Land area: 20m x 30m, Hard Title, Rooms: 5, 1Floor, Sangkat Boeung Kak1, Khan Toul Kork, Phnom Penh City.



\$3,000/month

ID: 4124792

Land area: 685sq.m, Hard Title, Rooms: 6, 2 Floors, Sangkat Boeung Kak2, Khan Toul Kork, Phnom Penh City.



\$3.500/month

ID: 4119547

Land area: 20m x 25m, Building area: 12m x 19m, Hard Title, Rooms: 4, 2 Floors, Sangkat Boeung Kak1, Khan Toul Kork, Phnom Penh City.



\$8,500/month

ID: 4093375

Building area: 1,050msq.m, Hard Title, Rooms: 26, 3Floor, Sangkat Boeung Kak 1, Khan Toul Kork, Phnom Penh.



\$3,000 /month

ID: 4101804

Land area: 890 Sq.m, Hard Title, Sangkat Phnom Penh Thmey, Khan Sen Sok, Phnom Penh City.



\$3,500/month

ID: 3870354

Building area: 16m x 41.5m, Hard Title, Sangkat Stueng Meanchey, Khan Mean Chey, Phnom Penh City.



\$6,000/month

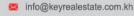
ID: 3834220

Land area: 20m x 20m, Hart Title, Sangkat Boeung Raing, Khan Daun Penh, Phnom Penh City.





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Management Co.,Ltd	A DUNOM PENU	[w]:www.somatrading.com.kh	TAIWAN KAMHWA CRUSHING INTERNA-
[a]:#87, 89, 91, Street 199 12306, Phnom Penh.	PRECAST PLANTS	SEA TOP LOGISTICS (CAMBODIA) CO., LTD.	TIONAL CO., LTD
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NOVADE DESIGN	[e]:info@phnompenhprecast.com	[e]:info@seatop.com.kh [w]:www.seatophk.com	[m]:(855-12) 816 720 [e]:li@kamhwa.com
DESIGN INTERNATIONAL Ltd	[w]:www.phnompenhprecast.com	St 28	[w]:www.kamhwa.com
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[e]:cambodia@novaredesign.com [w]:www.novaredesign.com	[t]:(855-23) 666 78 97	[t]:(855-23) 215 342 [f]:(855-23) 212 267	[t]:tkgeneration.sales@gmail.com
	[e]:thi@uni-steelbuildings.com	[e]:admin@seng-enterprise.com.kh [w]:www.seng-enterprise.com	TNRC LOGISTICS
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[m]:(855-92) 195 754	[m]:(855-93) 898 999 [m]:(855-88) 460 0999	[m]: Khmer (855-15) 95 20 68 [m]: English (855-89) 20 77 89	[f]:(855-23) 989 866
[e]:sale@decastle.net [w]:www.decastle.net	e]:saleskobe@kobelcocambodia.com	[e]:sokeagarden@gmail.com [w]:www.sokeagarden.com	[e]:jane@tnrclogistics.biz [w]:www.tnrclogistics.biz
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[t]:(855-23) 996 485	[e]:cheasakal.csa@gmail.com	[m]:(855-11) 561 168	Kh. Sen Sok, Phnom Penh
[f]:(855-23) 996 485	CKCD TIMBERS WOODS OHANWA ARCHITECTS AND DECOR CO., LTD	ELEC. & MECH.	[t]:(855-23) 880 853 [f]:(855-23) 850 823
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[e]:info@camatec.com.kh	Daiho Corporation	ENDOLEDZ ENDOLEDZ	[t]:(855-23) 221 393 [m]:(855-12) 222 551
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[e]:kkanzaki@online.com.kh	[f]:(855-23) 993 299	Phnom Penh, Cambodia. [t]:(855-23) 890 205	[w]:www.hsc.com.kh
	[e]:www.deg.com.kh	[e]:info@ecoaec.com	A UITA CUITANVIN INTERNATIONAL
CAMCONA GROUP CO., LTD.	2000M202 H = 400 H200	[w]:www.ecoaec.com	HUA CHUANXIN INTERNATIONAL CONSTRUCTION CO.,LTD
[a]:#20, St. 554, 12151 Phnom Penh	DBD Engineering Co., Ltd. [a]:#C45, St.369, 12101 Phnom Penh	G Holdings Ccompany Ltd. [a]:#12, St.392, Phnom Penh	[a]: # C10, St.112, Sk. Chamchav, Kh. Posen Chey, Phnom Penh
[t]:(855-23) 884 480 [m]:(855-12) 222 030	[t]:(855-23) 966 006	[t]:(855-23) 214 421 [f]:(855-23) 214 421	[t]:(855-97) 877 95 98
[e]:camcona@yahoo.com	[f]:(855-23) 986 644	[f]:(855-23) 214 421 [e]:nfo@g-holdings.com.kh	[e]:314665122@qq.com
[w]:www.camconagroup.com	[e]:services@dbdengineering.com [w]:www.dbdengineering.com	[w]:www.g-holdings.com.kh	iLi Consulting Engineers Mekong Ltd.
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Khan Porsenchey, Phnom Penh, Cambodia.	[f]:(855-23) 215 482	[e]:greenlake_11@hotmail.com	Title to
[t]:(855-23) 968 111	[e]:dng11111@yahoo.com	GROUP FOUR GROUP FOUR	[a]: #85, Sothearos (St.3), 12301, Phnom Penh
[e]:enquiries.cam@chuanhuat.com.my	Double Decor [al: #7C St.289 Phnom Penh	ARCHITECTS & ENGINEERS [a]:#16, St.1954, 12101, Phnom Penh	[t]:(855-23) 220 873
[w]:www.chuanhuat.com.my	[a]:#7C, St.289, Phnom Penh [t]:(855-23) 638 8 768	[t]:(855-23) 6300 081	[e]:info@ichingdecor.com
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[e]:info@cmedcc.com [w]:www.cmedcc.com	[f]:(855-23) 213 221	[t]:(855-23) 216 016 [f]:(855-23) 216 113 Ext. 521	[f]:(855-23) 885 318
	[e]:choub_chean@yahoo.com	Guang Hong Iron Group Co., Ltd.	[e]:sales@isisteel.com.kh
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[w]:www.cominasia.com	[e]:info@emc.com.kh [w]:www.emc.com.kh	[f]:(885-23) 885 318	[w]:www.kaceconsult.com
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[e]:cgngroup@hotmail.com [w]:www.cgncambodia.com	e]:info@emc.com.kh [w]:www.emc.com.kh	[t]:(855-23) 210 502 [e]:info.homeproducts@gmail.com	[w]:www.kanghwaenc.com
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[e]:info@khmergaladecor.com [w]:www.khmergaladecor.com	[w]:www.maxkdsign.com	Pang Luon (Pranet) Imp-Exp & Con.	[m]:(855-12) 812 841 [t]:(855-23) 950 338
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[a]:#0117-0118, St.2004, Phnom Penh	[a]:#223AEo, St.199, 12306 Phnom Penh	[f]:(855-23) 212 678	Sok Enterprise Co., Ltd.
[t]:(855-23) 882 016	[t]:(855-23) 993 099	[e]:luontean.lee@gmail.com	[a]:#19, St.118, 12204 Phnom Penh
[e]:info@khaouchuly.com	[e]:lsh alql@hotmail.com	[w]:www.pangluon.com	[t]:(855-23) 990 704
[w]:www.khaouchuly.com		PERFECT DESIGN & CONSTRUCTION (PDC)	[e]:info@sokenterprise.com
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[a]:#217, St.369, 12355, Phnom Penh	AND THE RESERVE OF THE PROPERTY OF THE PROPERT	[t]:(855-23) 305 051	[a]:#216G, NR. 6, 12100, Phnom Penh
[t]:(855-23) 720 788	[a]:#. 132, St. 271, 12160, Phnom Penh [t]:(855-23) 666 9996	[e]:info@pdc.com.kh	[t]:(855-23) 991 675
[f]:(855-23) 720 788	[e]:info@mywindow.biz	[w]:www.pdc.com	[f]:(855-23) 430 157
[e]:khun_22@yahoo.com	[w]:www.mywindow.biz	DROBERTY MANAGEMENT	[e]:info@soksokha.com
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[e]:Info@komnit.com [w]:www.komnit.com	Veng Sreng, 12405, Phnom Penh	[f]: (855-66) 669 397	[t]:(855-23) 227 989
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	[a]:#152S, St. 41, 12301, Phnom Penh	[e]:cmkh@thecorpgrp.com	[e]:spacedesign_kh@yahoo.com
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[a]:# 2Eo, St. 516, Phnom Penh [t]:(855-23) 884 883	[f]:(855-23) 216 496	ឆ្លាំង Piush	SPECO SPECO
[f]:(855-23) 884 883	[e]:mrtgroup@mongreththy.com		[a]: #315 Canadia Tower (Floor-18th), St. 93⊥110, 12202, Phnom Penh
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[t]:(885-92) 888 982	[t]:(855-23) 884 093	Royal Construction Group (Cambodia)	[a]:#89, St. Machine Teuk, Phnom Penh
[e]:hengvuthy45@gmail.com	[f]:(855-23) 366 888	[a]: St.2004, Northbridge Com. Phnom Penh	[t]:(855-23) 722 006
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[e]:lbl.international@lbl-group.com [w]:www.lbl-group.com	[a]: Phnom Penh Special Economixc Zone,	[m]:(855-98) 551 398	[f]:(855-23) 426 047
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		[f]:(855-23) 996 460	[m]:(855-12) 527 279
[w]:www.liv-construction.com	NIKKAM CONSTRUCTION		
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[a]:No1, St. 21B, Kandal Province [m]:(885-88) 789 5555 [m]:(885-96) 789 5555 [e]:tpbtvinfo@yahoo.com	[e]:a-bec@camintel.com [w]:www.a-bec.biz	[e]:bmb@ngyheng.com.kh [w]:www.bmb.com BMSC Business Machines & Supplies Center	CBMS TRADING CO., LTD [a]:#447, St. 1986, 12101, Phnom Penh
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[t]:(855-86) 880 980 [e]:info@ecoaec.com [w]:www.ecoaec.com	[f]:(855-23) 996 238 [e]:business@aapgroup.com.kh [w]:www.aapgroup.com.kh A.C.M.E - Advanced Construction	[f]:(855-11) 66 60 31	CCW-CONSTRUCTION CHEMICALS WORLD CO.,LTD [a]: Time Tower (9th floor) #331,St 271,
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[f]:(855-23) 883 276 [e]:venture@online.com.kh	[f]:(855-23) 989 778 [e]:info@acme-3rd.asia [w]:www.acme-3dr.asia	[e]:bmbsteel@hcm.vnn.vn [w]:www.bmbsteel.com.vn	Cellop International Co., Ltd. [a]:#44B, St.251, Phnom Penh [t]:(855-23) 883 792
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[f]:(855-23) 966 251 [e]:info@vrkcorporation.com [w]:www.vrkcorporation.com	[a]:# 19, St. 209, 12306, Phnom Penh [t]:(855-23) 222 411 [m]:(855-93) 715 333	[a]:#183A St. 132, 12156 Phnom Penh	Transport [a]:#106Eo, St.245, 12310 Phnom Penh [t]:(855-23) 216 118 [f]:
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[f]:(855-23) 6 2222 09 [e]:ecmsale@jit.com.kh	DISCONTERNIS GENTUP	L. J. Marian Trivialidis Diosconi	[a]#No.3A, St.168, 12308, Phnom Penh. [t](885-92) 79 09 99
[w]:www.jit.com.kh	[a]: PGCT Center, St.274, 12301 Phnom Penh	P HENG NGUON CO., LTD.	[e]:khol_ly@yahoo.com
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[e]:info@landscapecambodia.com	[t]:(855-23) 214 421 [f]:(855-23) 214 421	Heng Lim Stainless Steel Trading [a]: #167A, St. 217, 12304 Phnom Penh	[w]:www.iko.be
[w]:www.landscapecambodia.com	[e]:info@g-holdings.com.kh	[m]:(855-16) 777 792	Infratech (Cambodia) Co., Ltd.
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[†]:(855-23) 219 383	[a]:#18A, St. 604, 12152, Phnom Penh [m]:(855) 23 880 098	[t]:(855-23) 225 777 [f]:(855-23) 226 777	[w]:www.infratech.com
[e]:info@hcc.com.kh [w]:www.envirocam.com.kh	[e]:project@ggear.com.kh [w]:www.ggear.com.kh	[e]:cambodiaglass@hengsrenghong.com	INOVAR (CAMBODIA) PTE LTD.
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[m]:(855-23) 430 236 [e]:sarak@envotech.org	[e]:info@german-hardware.com	[t]:(855-23) 6383 789 [e]:hoanglongmekongpic@gmail.com	[e]:francis@inovarfloor.com
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[f]:(855-23) 988 329	kh. Sen Sok, Phnom Penh [t]:(855-23) 221 177 [f]:(855-23) 219 087	[t]:(855-23) 900 361 / 901 361	Setapak, 53300 Kuala Lumpur, West Malaysia [m]:(603)41436263/41426263
[e]:ipe.cambodia@yahoo.com	[f]:(855-23) 219 087 [e]:info@kpiholdings.com	[e]: bernard@firemaxcambodia.com [w]:www.firemaxcambodia.com	[f]:
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[e]:(855-23) 885 318 [e]:sales@isisteel.com.kh	[e]:chamnanhay168@yahoo.com	[f]:(65) 6863 1080	[a]:3rd Floor Phnom Penh Tower, #445,
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[Ŵ]:www.cca.org,kh	[f]:(855-23) 221 862	[a]:#242, St 10m Phum Bayab, Phnom Penh	[w]:www.pebsteel.com.kh
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[t]:(855-23) 360 288 [f]:(855-23) 994 618	[f]:(855-23) 880 525 [e]:info@kongnuon.com	[m]:(855-67) 499 248 [e]:vspfirst@yahoo.com	[m]:(855-87) 440 808 [e]:kyheang12@gmail.com
[t]:(855-23) 360 288 [f]:(855-23) 994 618 [e]:kc_gecin@ymail.com	[f]:(855-23) 880 525 [e]:info@kongnuon.com [w]:www.kongnuon.com	[m]:(855-67) 499 248 [e]:vspfirst@yahoo.com	[m]:(855-87) 440 808
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ពណ៌ដីឥដ្ឋ Orange colour



ពណ៌ខ្សេវិចាស់ Dark blue colour



ពណ៌ដីដុត Dark Brown colour



ពណ៌សំបកមង្ឃត Dark Purple colour



ពណ៌ខ្មៅវ Bluc colour



ពណ៌បៃតងចាស់ Dark green colour



C40

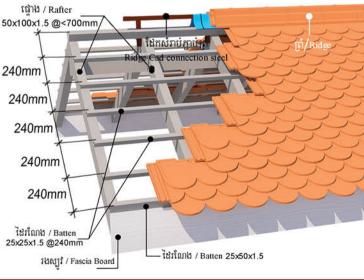


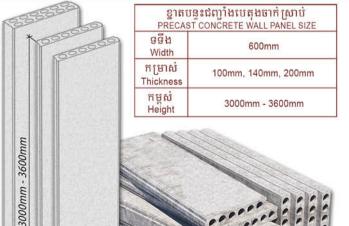
<u>C</u>41



C42

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