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Message from the **CHAIRMAN** of the Cambodia Constructors Association (CCA)



As chairman of the Cambodia Constructors Association (CCA), I am honoured to deliver a message to all our readers of Construction & Property Magazine, especially those at construction and property-related firms and institutions. I have been very heartened to witness the dynamic growth of Cambodia's construction sector, evidenced by the construction of satellite cities, modern skyscrapers, residential blocks, condos, commercial buildings, modern shopping centers, office buildings, and international standard hotels.

This has happened in large part due to the confidence both local and international investors have in the political and economic stability in the Kingdom under the wise leadership of **Samdach Akka Moha Sena Padei Techo Hun Sen**, the country's prime minister.

The government considers the construction sector to be one of the nation's economic pillars, and has allowed CCA to aid in the sector's development to bring it in line with its development goals and to boost construction standards, especially during the process of ASEAN economic integration. These efforts will help Cambodia conform to ASEAN's overarching goal of "One Community, One Destiny."

CCA is a non-profit association registered in full compliance with the laws of the Kingdom of Cambodia. In order to carry out government policy and cement the private sector's role as the nation's economic driver, CCA does all it can to help ensure the construction industry is reliable, productive, accountable and can compete effectively in local and international markets. Moreover, CCA continually seeks ways to provide benefits to its members and help bring each up to international standards of quality and classification.

Lastly, on behalf of all the members of the Cambodia Constructors Association, I hope and believe that construction and property-related companies operating in Cambodia will register for CCA membership to join our ongoing drive to develop the country, implement policies laid out by the Royal Government and those put in place recommended by ASEAN to help us secure a bright, prosperous future.

Thank you.



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CONSTRUCTION
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THE AWAKENING, THE RISING, THE FUTURE OF CAMBODIA

2020 continues to see sustained growth in Cambodia's construction and property industries following the advent of the ASEAN Economic Community. As a result of the AEC and economic growth, Cambodia has seen an increased inflow of overseas investments into these industries.

Published through support from the Cambodia Constructors Association (CCA), Construction & Property Magazine is one of the catalysts to help maximise the benefits of regional integration for Cambodia. This bi-monthly magazine features four main sections comprising interesting topics, empowering messages, useful information and data related to the sectors.

The first section looks at overall developments in construction locally and internationally, including new and ongoing projects and their impact on the nation's economic growth. The second section highlights general information and activities relate to the CCA, whose goal is to promote the construction industry in the kingdom. The third part looks at latest updates on major development in the real estate sector. Lastly, the magazine offers a directory of construction and property firms where readers can find service providers or future business partners.

Now publishing our 48th Issue (November-December 2020), you will find the latest information and expert analysis on local and regional construction and property projects in our three main sub-sections.

In Construction, we focus on the impact of recent flooding that has damaged over 2,600km of infrastructure nationwide, the renovation of 38 roads in Siem Reap province, how the government has allocated 50% of its public expenditure to improving infrastructure and OCIC's breaking ground on two huge bridges connecting to the new satellite city of Koh Norea.

Our Association section focuses on the efforts of the CCA to persuade the government to reduce the excessive red tape involved in securing construction permits, how the association has addressed the impact of COVID-19 by hosting virtual meetings and webinars to promote its members and how - sadly - the pandemic has caused a delay in the CCA-organised Cambodia Construction & Property Expo originally scheduled for December.

In Property news, we see how the government has allocated 23 hectares of land to the Ministry of Justice in a land swap deal, how the GDT has delayed implementation of capital gains tax to January 2022 and finally in our cover story how the stunning Tourism City project in Siem Reap is setting new standards in residential lifestyles.

Overall, I firmly believe that Construction & Property Magazine serves to help Cambodia's construction and property sectors flourish. Our information and insights help attract foreign investors and business people and help those already here remain well informed about the latest developments in these dynamic, exciting and rapidly expanding sectors.

I would like to take this opportunity to congratulate and thank all of our CCA members, partners and readers and hope that everyone and their family stays safe and has a successful and prosperous remainder of 2020.

Sincerely Yours,
MEAS Proeksa

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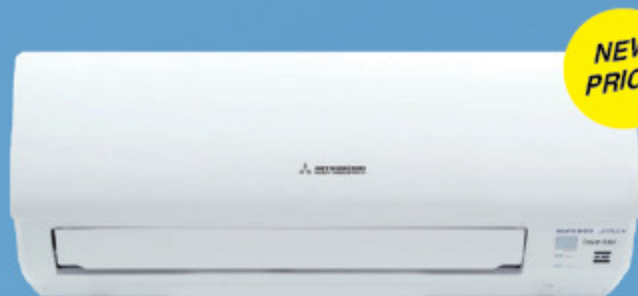
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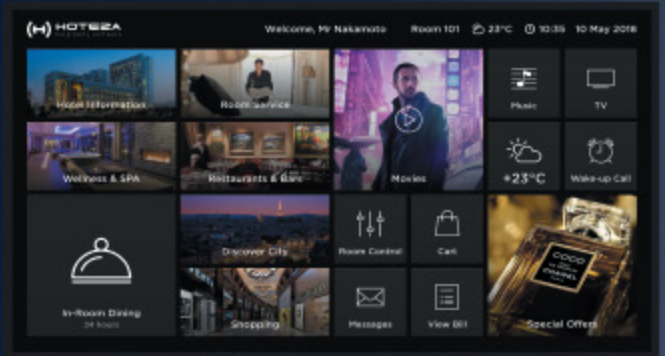


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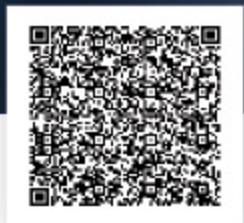
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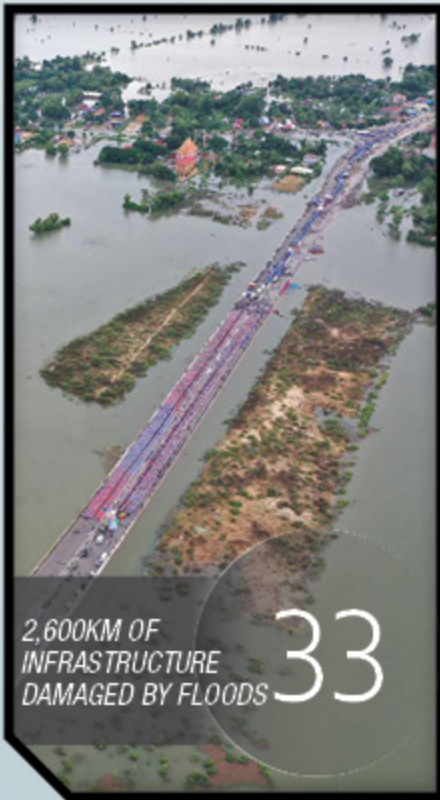
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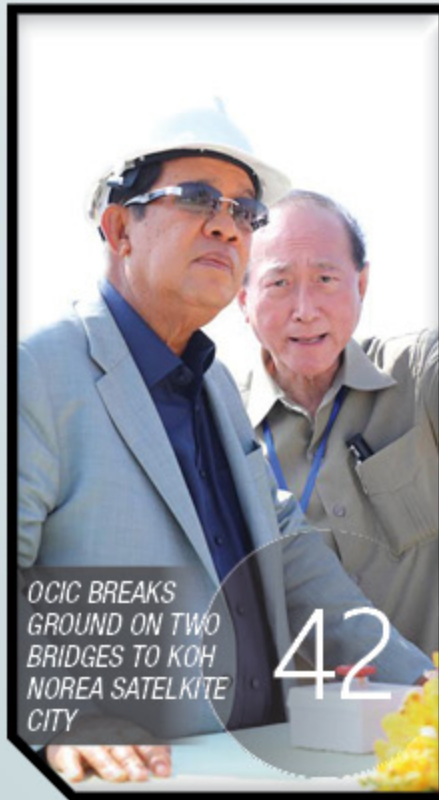
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HALF OF GOV PUBLIC BUDGET ALLOCATED FOR INFRASTRUCTURE

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75 Tunnels Completed on Laos-China Railway

The final of 75 tunnels on the 414km Laos-China mega-rail project has been completed according to contractor Laos-China Railway Company (LCRC).

The final section was completed on 29 September with the Xiang Ngeun Number 3 Tunnel in Luang Prabang Province. One of the largest engineering projects in the region, it required construction of 75 tunnels through 120km of mountains and forests, including the 9.2km Ban Nakok Tunnel and the 15.2km tunnel in China's Yunnan province.

With 198km of tunnels and 62km of bridges, more than half of the entire line is either underground or elevated.

The remaining work consists of laying track and putting in infrastructure such as stations, rolling stock maintenance areas and access roads etc. and is scheduled to be operational in December 2021.



Singapore Launches Track & Trace for Construction Workers

In an effort to halt the spread of COVID-19 among the mostly foreign construction work force in the country, Singapore started distributed 450,000 contact-tracing tags on 18 October to all construction, shipyard and process industry workers.

The workers wear the water-resistant tag on their wrist so any worker who comes into close contact with them can be identified via Singapore's TraceTogether smartphone app. If any worker tests positive, details of those who have been in close contact are immediately sent to the Ministry of Health.

"This will benefit employers and workers because only close contacts will be isolated, thereby minimising any work disruptions," said the Ministry of Manpower in a joint statement with the Building and Construction Authority, the Economic Development Board and other bodies involved in the initiative.



26 Companies Compete to Develop Indonesian Airport

With the Indonesian government planning to transform Lombok Island to drive tourism business as a second choice to Bali, 26 companies have expressed interest in bidding to develop and operate the new Lombok airport.

The US\$700 million project has attracted world-leading contractors such as Bechtel and Vinci (the latter which has developed Cambodia's airports) and airport operators including Royal Schiphol from the Netherlands, Incheon Airport from Korea, Changi Airport from Singapore, GMR Airport from India, Malaysia Airport and Munich Airport.

Angkasa Pura Airports, which is running the scheme, is seeking a strategic partner and the successful bidder will operate and extend the airport over 30 years. The next procurement stage will involve the evaluation of qualification documents, with a shortlist announced before the end of January.





ADB REVISES 2020 CAMBODIA GROWTH FORECAST UPWARD, CONSTRUCTION SECTOR STILL AT RISK

The Asian Development Bank (ADB) recently re-forecast Cambodia's economic growth to rebound to 5.9% by 2021, although the construction and garment sectors remain at risk.

The Asian Development Outlook (ADO) 2020 Update also projected that due to the COVID-19 pandemic, Cambodian GDP would drop by 4% in 2020, which is better compared to the previous forecast in June, estimated at 5.5%.

This economic improvement is due to the growth in the agricultural sector and the increase of non-garment products exports such as bicycles and electronics (30.3% year-on-year in the first half of 2020), says the report.

However, construction and the garment sector continued to slow down during June and July as demand dropped.

To cope with the pandemic, the ADB also provided US\$250 million to Cambodia in July to strengthen the health care system, expand social protection and support economic recovery.



Ground Broken on US\$290 million Aeon Mall 3

On 7 October, Japanese firm Aeon Mall (Cambodia) Co Ltd broke ground on its third mall located along Hun Sen Blvd in southern Phnom Penh, after its success with the first and second malls in Cambodia.

The ground-breaking ceremony was presided over by Phnom Penh Governor HE Khuong Sreng and Aeon representatives.

Located in Chak Angre commune, Meanchey district, the project is being built with an investment of US\$290 million and has a total area of 174,000 square metres, which is larger than Aeon 1 and Aeon 2 combined. According to the firm, the new Aeon Mall 3 is scheduled to open in 2023.



Controversial China-backed Koh Kong Airport to Complete First Phase This Year

The massive and controversial Dara Sakor Airport Project in Koh Kong province is set to see completion of the first phase of construction by the end of this year.

The announcement was made during a meeting between Minister of the Secretariat of Civil Aviation HE Mao Havana and Chairman of the Board of Union Development Company Mr Li Tao on 26 August.

Mr Tao said that the construction of the airport was going as planned with the first phase scheduled to be completed this year. He also requested that the government continue supporting the project.

According to the plan, the company plans to inject US\$200 million to build a 60-metre-wide, 3,200-metre long runway and a new terminal. Once completed, the airport will be able to handle large aeroplanes such as the Boeing 777 and Airbus A360.



Three Sections of NR5 Expansion 79%, 30%, and 19% Complete, Respectively

As of August, three sections of the National Road 5 (NR5) expansion project have reached 42% completion and is scheduled to be complete by 2022.

According to the Ministry of Public Works and Transport's report on 01 September, the progress of each section of road are as follows:

1. The northern part from Battambang to Serei Saophoan (84.74 km) is 79.05% complete, and scheduled for completion in July 2021.
2. The central section from Thla Ma Om to Battambang (146.04 km) is 30.48% completed, and scheduled for completion in April 2022
3. The southern part from Prek Kdam in Kandal province to Thla Ma Om in Pursat province (135.24 km) is 19.44% completed, and scheduled for completion in August 2022.





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Gov't to Move Municipal Court and Appeals Court to OCIC Land in Chroy Changvar

The Council of Ministers has agreed in principle to relocate the Phnom Penh Court of First Instance, the Phnom Penh Court of Appeal, and the attached Prosecution Offices to a new 7-storey building in the OCIC development area in Chroy Changva district.

According to the Council of Ministers' Notice on 31 August, the new building will have a total area of 19,956 square metres, which will be built by Ly Chhuong Construction Co., Ltd.

In return for the construction, the government will exchange the land on which stands the current Phnom Penh Court of First Instance building located Sankat Veal Vong of 7 Makara district with Ly Chhuong Construction Co., Ltd.

However, according to the notice, the government will spend US\$3 million budget on equipping and furnishing the new facilities. Construction will begin soon after the government concludes their deal with the firm.



New US\$6-million Cambodia-Vietnam Border Checkpoint in Svay Rieng Opened

A new US\$6 million 'Prey Vor' Cambodia-Vietnam border checkpoint in Svay Rieng province is now temporarily open for service while awaiting official inauguration, according to Minister of Public Works and Transport HE Sun Chanthol on 10 September.

As part of the opening, the government is currently setting up relevant procedures to facilitate all goods to cross between Cambodia and Vietnam via this new checkpoint. "After the construction was completed, we decided to temporarily open it so that it can help ease the congestion at the Bavet checkpoint."

This new international border was built under a US\$6 million loan from the Asian Development Bank (ADB)," he added. The minister also urged the local authorities to upgrade the 25km-long road in the area from the DBST to AC and also re-assess the entrance road.



NR3 Renovation Project 80% Complete

The renovation of National Road 3 is now 80% complete. The working team is currently installing the road median and pedestrian bridges.

According to the ministry's site inspection on 10 September, the road medium is built at different lengths depending on different areas.

There will be a u-turn point every 1.5km to 2km for the road sections outside of towns, and every 400m to 700m for the sections in communities.

National Road 3 (Phnom Penh – Kampot) has a total length of over 134 km. From Chaom Chao to Bekkus is 69km and will be expanded to four lanes, while from Bekkus to Kampot town is 65km, and will stay with two lanes but upgraded to AC.





THREE DESIGNS PROPOSED FOR PHNOM PENH-BAVET EXPRESSWAY



company, which will be used as a basis for decision-making as well," he added.

The project is expected to cost approximately US\$2 billion and would have a total length of 135km crossing through Kandal, Prey Veng, and Svay Rieng provinces before reaching the Bavet border gate, sharing a border with Vietnam.

China Railway International Group Co., Ltd presented three designs for construction of the Phnom Penh-Bavet expressway project on 07 September.

Based on the geographical location and impact, the road will be designed for a maximum speed of 120km/hr in accordance with the Memorandum of Understanding (MoU) between Cambodia and Vietnam, says the firm's study report.

Secretary of State of the Ministry of Public Works and Transport HE So Victor said that the ministry and government need to thoroughly study the three options before making a decision.

"The choice of which option must focus on the framework of social, economic and construction impacts," he said.

"We also must wait for the results of the financial report from the



Singapore Mulls Investing in Phnom Penh Super Port

Singapore is planning to invest in a modern logistics centre in Phnom Penh, or Phnom SuperPort+, to foster transportation and connection between Cambodia and neighbouring countries.

The proposal was mentioned during a meeting between Minister of Public Works and Transport HE Sun Chanthol, Singaporean finance officials, Infrastructure Asia officials, and YCH Company representatives on 09 September.

The project is currently undergoing a feasibility studying stage. Thus, HE Sun Chanthol urged the Singaporean side to deal with the technical team on any concerns to push the project forward as soon as possible.



Japanese Firm to Light Up 34 Sihanoukville Roads with 5,300 Smart Lights

Sihanouk Governor HE Kouch Chamroeun has allowed Minebea (Cambodia) to install 5,300 smart lights on 34 roads in Sihanoukville, according to the Sihanouk Provincial Administration on 25 September.

Vice President of Minebea Mr Kei Nishihara said that the lights are 58-watt smart LEDs, which can save up to 60% of electricity and yet provide adequate lighting on the road.

Governor Chamroeun, in response, requested the company to make a detailed report on the maintenance cost before proceeding to the next stage.

The Kampot Provincial Administration also plans to equip Kampot city with smart LED street lights as part of the future smart city development.



Cambodia Urges US firms to Invest in Infrastructure Development

Minister of Public Works and Transport HE Sun Chanthol has urged US construction firms to invest in infrastructure development in Cambodia. The proposal was made during an official meeting between HE Sun Chanthol and US Ambassador to Cambodia Patrick Murphy on 11 September.

HE Sun Chanthol stated that there are currently many projects under construction, such as roads, bridges, and wastewater treatment systems all of which require assistance and investment from experts and investors.

He also encouraged the US to send civil engineering experts to help train local engineers. Ambassador Murphy, in response, will consider the proposal with the aim to expand the cooperation between the two countries in these areas.





RENOVATION OF 38 ROADS IN SIEM REAP ONGOING

After gaining approval from Prime Minister Samdech Hun Sen in early September, the renovation of 38 roads in Siem Reap province has begun.

The working team has so far cleared most of the issues that affect the projects. Affected plots of land and families have been gradually resolved. While the illegally-built properties located on public roads, walkways, canals, and other state lands that affect the project, have also been demolished.

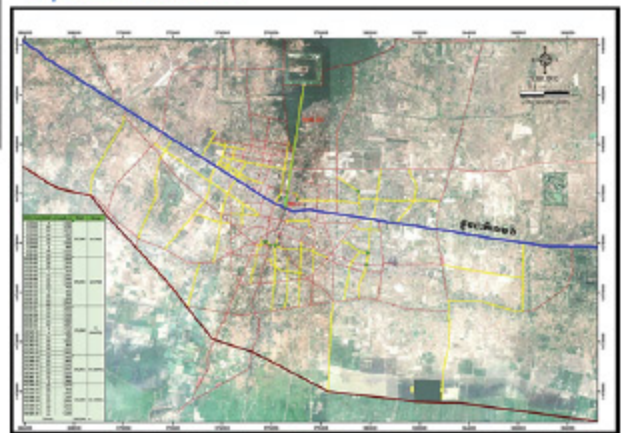
According to the Ministry of Public Works and Transport (MPWT), the 38 roads have a total length of over 98km and will cost approximately US\$150 million. Stretching across 12 districts of Siem Reap city and a part of Prasat Bakong, these 38 roads will be well-connected with other main road systems, to ease traffic congestion and reduce accidents.

On 08 September, PM Hun Sen also set up a new inter-ministerial commission to oversee this project. Chaired by Deputy Prime Minister Samdech Tea Banh and joined by 16 officers from related ministries, the committee is responsible for leading, managing, and coordinating the project's overall work.

According to this inter-ministerial team, construction of this project is expected to be completed by 2021.

Siem Reap is one of the provinces that have high potential in Cambodia, into which the government has been putting continuous effort to enhance infrastructure. In July this year, at least 20 major investment projects have been proposed as part of the 2020-2035 Siem Reap Tourism Development Masterplan.

១. ផ្លូវលេខ ៧៧-០១ ប្រវែង ៥.០០៥ម



ប្រភេទផ្លូវ U4 – Type B
Class U4 - Type B



ជំពូកទី១ Class U4 : Arterial / Collector - Four Lanes (Type B)
ពង្រីក : ១ / ២០០



ជំពូកទី២ Class U4 : Arterial / Collector - Four Lanes (Type B)
ពង្រីក : ១ / ២០០



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What is Functional Fitness?

The purpose of functional fitness is to attempt to develop exercises which allow individuals to perform the activities of daily life more easily and without injuries such as cleaning your yard, carrying grocery bags, or picking up your children.

Functional fitness exercises does this by training your muscles to work together while focusing on strengthening your core stability to prepare those muscles for daily tasks by repli-

cating common movements you might do at home, at work or in sports.

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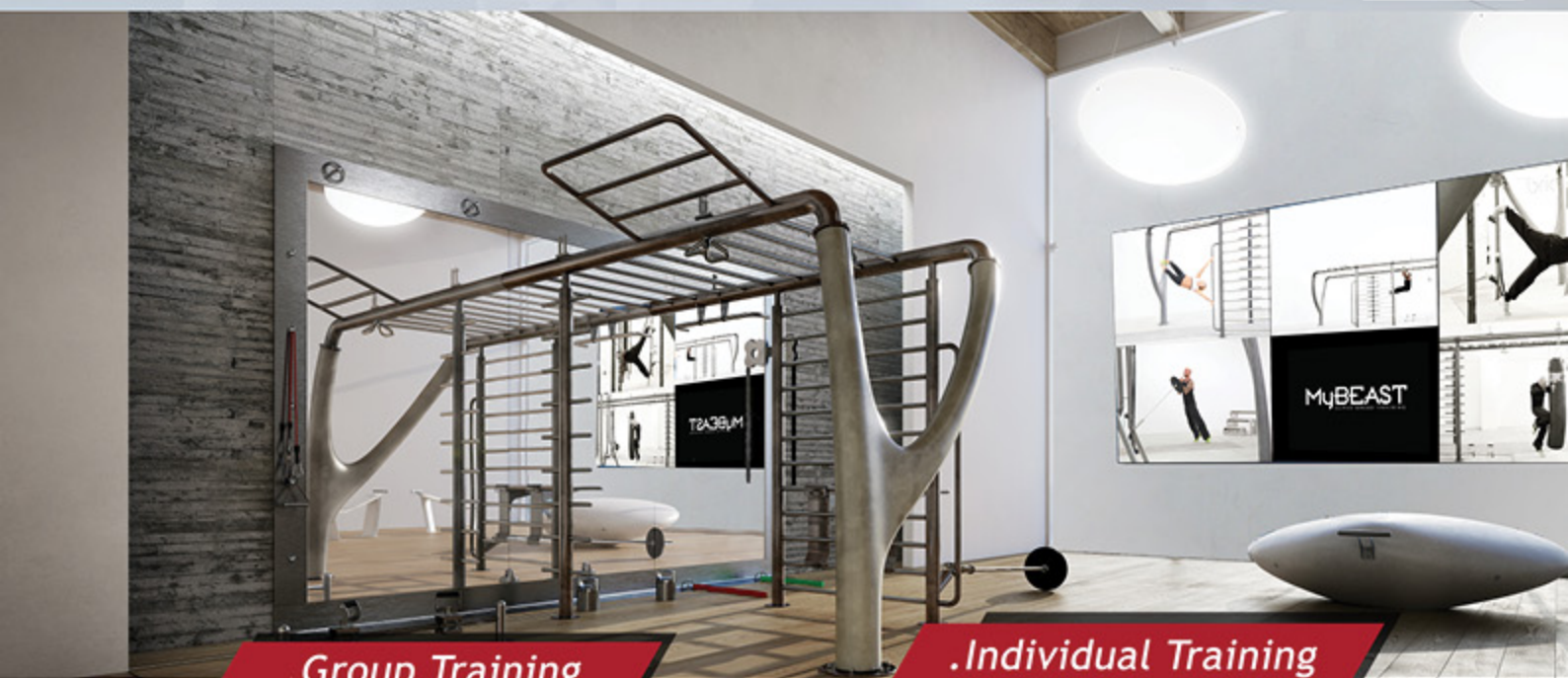
Examples of Functional Training Exercises

- Multidirectional Lunges
- Kettlebell Swing/Snatch
- Burpees

Health Benefits of Functional Fitness

- Functional fitness helps to improve balance, coordination, flexibility, muscle strength and agility. All of these components will help improve your mobility, which in turn helps with your day-to-day life.
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NEW LAW ALLOWS MORE FOREIGN WORKERS AMID HIGH LABOUR DEMAND IN CONSTRUCTION SECTOR

The Ministry of Labour and Vocational Training has announced in a Prakas that companies are now allowed to employ more foreign workers if they cannot find enough local staff, amid a high demand for labour in the construction sector.

According to the Prakas published on 14 August 2020, companies are now permitted to hire foreign workers of a greater number than the legal standard of 10% of total employees. It said firms are required to submit a request letter if they wish to employ more foreign nationals.

Under the current law, firms can employ foreign nationals to a limit of no more than 10% of all employees.

Speaking with *Construction & Property Magazine*, spokesperson of the Ministry of Labour and Vocational Training HE Heng Sour said the Prakas is in response to market demand.

HE Heng Sour said that currently there is a shortage of workers in the construction, agriculture, and night entertainment sectors. However, he could not provide precise numbers of the required workers.

The construction sector in Cambodia has seen rapid growth in the past decade through significant investments. According to figures from the Ministry of Land Management Urban Planning and Construction (MLMUPC), during the first six months of 2020, over 2,500 investment projects worth around US\$3.8 billion were approved.

With Chinese firms leading the investment, according to the same report, the sector employs more than 170,000 people across the country each day.



#KhmerRead



Over 2,600km of Cambodian Infrastructure Damaged by Floods

From 01 September until the evening of 22 October 2020, floods damaged at least 2,693km of infrastructure nationwide, according to data from the National Committee for Disaster Management (NCDM) on 22 October.

The affected infrastructure included national roads, provincial roads, red gravel roads (about 465km), rural roads (about 1,665km), dams (41km), main canals (224km), sub-canals (179km), irrigation systems (118km), and river banks (about 1.6km).

Besides public infrastructure, peoples' houses, schools, and many other facilities were also ruined. At the time of publication, 39 people were killed, and over 120,000 families were affected by the floods.

The affected capitals and provinces are Phnom Penh, Pursat, Pailin, Banteay Meanchey, Battambang, Svay Rieng, Oddar Meanchey, Siem Reap, Takeo, Kampong Speu, Mondulhiri, Sihanoukville, Koh Kong, Preah Vihear, Stung Treng, Kampong Cham, Kandal, Kampong Chhnang, and Kampong Thom.

In the meantime, relevant ministries have been actively working hard to prevent and solve the problems. The Ministry of Public Works and Transport is one of those who are committed to raising funds to repair flood-damaged infrastructure as soon as possible.



CONSTRUCTION OF NEW 30-METRE ROAD CONNECTING **AEON SEN SOK** TO WIN-WIN BLVD ONGOING



The construction of a new 30-metre wide road linking the Aeon Sen Sok area to Win-Win Blvd has begun after the ground-breaking ceremony on 07 September.

This road is being built parallel with Phnom Penh's main north canal, connecting Street 1003 (the route entering Aeon Mall Sen Sok) to Win-Win Blvd in Russey Keo district. The road will help ease traffic congestion in the area in north Phnom Penh.

At approximately 6km long and 30 metres wide, the concrete road has six main lanes, a motorbike

lane, 2-metre-wide sidewalks on both sides for pedestrians, and a proper drainage system.

According to Phnom Penh Governor Khuong Sreng the construction is scheduled to finish in six months.

Besides the funds from the Phnom Penh Municipality, renowned property developer Chip Mong Land has also donated funds to support the construction of this project.



#KhmerRead

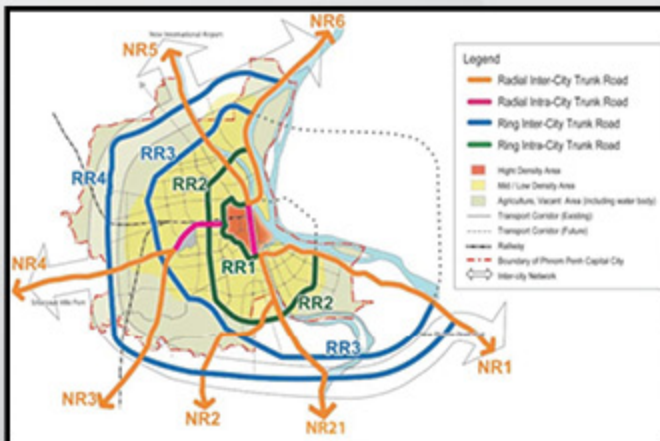


195-KM RING ROAD 4 TO PASS THROUGH FOUR PROVINCES

The Ministry of Public Works and Transport (MPWT) revealed in an inter-ministerial meeting on 19 October that the Ring Road 4 will be around 195km long and pass through four provinces.

The meeting was participated in by eight representatives from relevant ministries and ten private firms, both local and international. China Road and Bridge Corporation (CRBC) is firm presenting a feasibility study to the government.

The meeting has finalised that the road will be approximately 195 kilometres long, passing through 14 districts in four provinces. Those in-



clude three districts in Kampong Speu, one Takeo, eight in Kandal, and two in Prey Veng.

According to the same source, the construction of Ring Road 4 is expected to start after the completion of the Ring Road 3, which would be around 2022.

Minister of Public Works and Transport HE Sun Chanthol told the press in September that the progress of this project should go as planned since the feasibility study of the Ring Road 4 had already been completed.



ADB Provides US\$128-million Loan to Expand Cambodia's Electricity Grid

The Asian Development Bank (ADB) has provided a US\$127.8 million loan to expand the power grid in Phnom Penh and three other provinces in Cambodia, according to *Xinhua Net* on 11 September.

The project includes building four 115-230 kilovolt transmission lines and 10 substations in Phnom Penh, Kampong Chhnang, Kampong Cham, and Takeo.

ADB Country Director for Cambodia Sunniya Durrani-Jamal said, "The Grid Reinforcement Project and ADB's other ongoing assistance to Cambodia in power system planning, shows that adequate, reliable, and environmentally sustainable power supply can be provided at a reasonable cost to support equitable development."

As Cambodia has been expanding its low-cost power generation for the past 15 years, it is crucial to upgrade and maintain the existing transmission infrastructure to avoid supply disruptions.



BENTLEY SYSTEMS ANNOUNCES WINNERS OF YEAR IN INFRASTRUCTURE 2020 AWARDS

The leading infrastructure engineering software company Bentley Systems has announced the winners of the Year in Infrastructure 2020 Awards. The annual awards program honours the extraordinary work of Bentley users advancing design, construction, and operations of infrastructure throughout the world.

Sixteen independent jury panels selected the 57 finalists from over 400 nominations submitted by more than 330 organisations from more than 60 countries.

Bentley Systems acknowledged 19 winners and 14 Special Recognition awardees on 21 October during the Year in Infrastructure 2020 Conference, held virtually for the first time.

Bentley's Year in Infrastructure Conference is a global gathering of leading executives in the world of infrastructure design, construction, and operations. This year's virtual event is the perfect format to see how Bentley and their users are Going Digital.

Construction & Property Magazine this year also was honoured to be a Bronze Media Partner of this significant global virtual event.

To see the Year in Infrastructure 2020 Awards finalists, present their projects, click here.



To see the full list of winners and Recognition awardees, click here.



MMC GAMUDA INTEGRATES REALITY CAPTURE ON DELIVERY OF MALAYSIA'S FIRST METRO MEGAPROJECT

ContextCapture Pushes the Boundaries of Reality Modeling within a Connected Data Environment to Transform Conventional Surveying

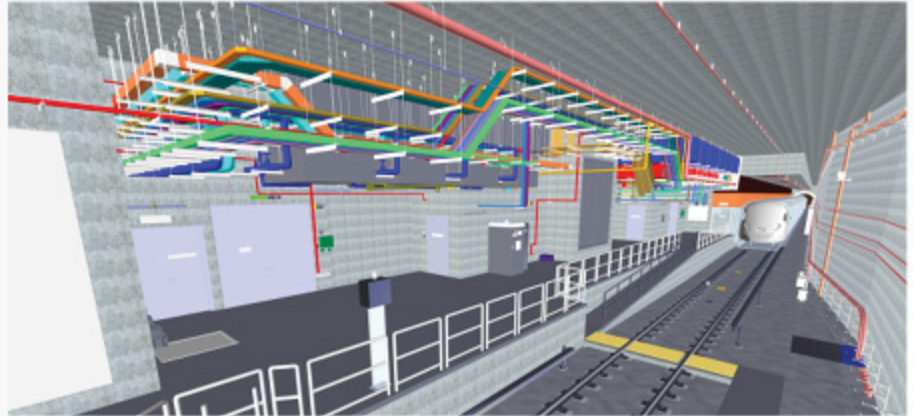
Digitalising a Metro Megaproject

The Sungai-Buloh-Serdang-Putrajaya (SSP) metro line is part of Malaysia's rail-based Klang Valley Mass Rapid Transit initiative to reduce traffic congestion and improve public transportation in Kuala Lumpur. Running through dense urban areas of the capital city and its southern suburbs, the SSP line will serve approximately 2 million people with an expected daily ridership of 529,000 passengers. The 52.2-kilometre-long alignment consists of 38.7 kilometres of elevated track, 13.5 kilometres of underground track, and a total of 35 stations.

MMC Gamuda Joint Venture (MMC) is the turnkey contractor, focusing on the underground works that include constructing twin-bored tunnels for the length of the underground track and 17 individual construction sites, the largest exceeding 17,000 square metres.

The US\$7.5 billion project presented tight site constraints and significant amounts of data. With multiple project participants and stakeholders required to meet Malaysia's strict regulatory requirements, MMC realised the need for a quick, accurate, safe, and accessible reality capture solution.

The joint venture relied on surveying using unmanned aerial vehicles (UAVs) and Bentley's interoperable reality modeling and information sharing technologies. Combining these applications enabled the team to capture hyper-realistic visuals, create a digital context for the project, and establish digital workflows to optimise construction to deliver the country's first metro megaproject.



Establishing a Reality Capture Workflow

MMC capitalised on UAV capabilities to acquire large volumes of data at extraordinary speeds and share it through cloud-based platforms for multiple BIM and GIS applications. The team used these capabilities for tasks that included site progress monitoring and reporting. While manual surveys take an average of 200 hours with limits on the amount of data collected, UAVs can collect hundreds of overlapping photos in less than an hour and then process them in just half a day per site using ContextCapture. Using Bentley's reality modeling application, MMC derived a 3D photogrammetric model of Kuala Lumpur, assembled from the UAV-captured images, to establish a digital context for each construction site within a broader perspective of the city. With predetermined flight-paths at varying elevations and good ground control points (GCPs), UAVs were able to capture accurate geo-referenced images along the tunnels' alignment between Chan Sow Lin and Bandar Malaysia North stations. The images were processed using ContextCapture to generate a 3D reality mesh that enabled precise position-

ing of the tunnel boring machines in relation to aboveground structures.

Bentley's reality capture solution established a new digital workflow that optimised the survey team's ability to assist the construction team. The integrated digital survey method enabled MMC to generate 3D models of the Bandar Malaysia North station from a sequence of photos taken over an 18-month period. Using 3D reality meshes, the team performed 4D analysis of the construction site to measure on-site progress with different surveys at different points.

Extending the Application of Reality Modeling

Using 3D reality meshes facilitated construction planning and progress monitoring. Given the accuracy, interoperability, and reliability of models generated with ContextCapture, MMC expanded the scope of reality modeling to include design review verification, measurement, and safety enhancement. As part of its new reality capture workflow, the team integrated the photorealistic models into MMC's federated BIM design models to enhance constructability. At the Chan Sow Lin station, the team used the ContextCapture survey model to verify that the



a portal that provides direct access to ProjectWise, allowing users to launch a web browser and view any 3D model of interest. Integrating ProjectWise with cloud-based applications to share and distribute the models with all project members simplified access and review of the most current site conditions.

With so many active sites distributed across such a wide area, it is impossible for senior staff and decision makers to visit each location on a regular basis. Working in a connected data environment democratized access to site survey models and data, providing regular visibility of the sites at any time without the need for extensive site visits. Having all reality models and information available via ProjectWise allows decision makers to remotely see what is happening on site. Bentley's connected data environment and reality capture solution saved over 1,000 resource hours for MMC surveyors, engineers, and project managers.

Keeping a Bird's-eye View on the Future

While an exact return on investment is impossible to measure, it is estimated that MMC's innovative reality capture workflow has improved productivity 30 to 50 times compared to traditional survey methods. The successful use of UAVs, ContextCapture, and ProjectWise on Malaysia's first metro megaproject has inspired MMC to explore new and exciting ways to use the survey-captured data and 3D reality models. The survey team has already initiated reality capture for public relations. Streaming a UAV video of the first tunnel boring machine breakthrough and major project milestone on MMC's social media channel provided the public with a bird's-eye view of the tunneling works, live online.

concrete slabs were located correctly on site.

When driving tunnels, it is extremely important to know what existing structures need to be accommodated. Using historical CAD drawings as a record of what exists out on site is not always the most reliable. The flexibility of Bentley's reality capture solution allowed the team to overlay the orthoimages of the Conlei Station site with printed records, revealing a discrepancy. Where printed records showed that there was an empty pathway, reality models of the site revealed that a substantial and undocumented structure existed. Using reality modeling provided MMC with an accurate digital representation of where to plot the tunnel that otherwise would not have been known until the on-site tunnel works began.

The 3D reality models were also used extensively for measuring and quantification to save considerable time. By surveying and modeling the piling works at the Chan Sow Lin station, MMC could quickly and accurately measure the length of a secant pile wall. The team also used ContextCapture to determine precise cut-and-fill volumes. By marking a boundary in the 3D model to represent a 28-metre long platform for the station, the team was able to digitally set a measurement plane and density points to more accurately determine the exact volume – which, in this case, had the effect of reducing the amount of cut-and-fill

from 11,300 cubic metres to 9,800 cubic metres – to form a platform at this location.

Lastly, safety is paramount at MMC, and the organisation used its newly implemented reality capture workflow to mitigate risks for on-site personnel. After a landslide occurred at one of the construction sites, the survey team sent in UAVs to inspect the area. Using ContextCapture to take measurements from the captured images of the area enabled MMC to determine the amount of concrete material that required removal, and where temporary works needed to be installed for remediation. The reality capture solution eliminated the need to send personnel on site and, therefore, any risk of injury.

The Connected Data Environment Democratizes Data and 3D Models

MMC established an open, connected data environment using ProjectWise, recognising the software's interoperability to grant all project members quick and convenient access to the 3D survey models. MMC created



UPDATES ON MAJOR INFRASTRUCTURE DEVELOPMENTS IN SIHANOUKVILLE

With the aim of transforming Sihanoukville into a multi-purpose economic zone like Shenzhen, China, the Cambodian government has been undertaking many large infrastructure developments in the province. Some have been completed, others are under construction, and there are several more planned, with a summary below.

PhnomPenh-Sihanoukville Expressway

The construction of the Phnom Penh-Sihanoukville expressway is over 25% complete, as of August. Meanwhile, the impact resettlement is about 93.71% complete, and the Ministry of Economy and Finance plans to finish this work by September this year.



Sihanoukville Deep Seaport Expansion

With cooperation between Japan and the Cambodian government, Sihanoukville is expanding its deep-sea port. Upon completion, the port will absorb up to 70% of the country's exports and imports. The government will expand the port to be 13 metres deep in the first and second phases (from 2020 to 2025). From 2026 to 2028, the port will be expanded further to be 15 metres deep for the third and fourth phases.



International Airport

In cooperation with French company, Cambodia Airports, the government has been expanding the runway of Sihanouk International Airport. Upon completion in 2021 and 2022, the airport will allow the three-row aircraft to land on a runway of up to 3,200 metres.

Cambodia Airports has also recently revealed its 20-year master plan. Phase I of the development plan covers mostly the exterior infrastructure, which will be implemented from 2020 to 2030, focusing on the extension of the runway from the current 2,500 metres to 3,300 metres, a new taxiway and aircraft stands, and a new passenger terminal.



For Phase II, up to the year 2040, Cambodia Airports plans to expand the terminal in addition to new ancillary facilities including the future enhancement of the runway and apron capacities.

Provincial Road Development

The government has just completed the construction of 34 roads with a length of 82,574 metres, together with five new bridges, and three roundabouts in Sihanoukville. At present, the working team is installing drainage systems, paving sidewalks, cycling roads, planting trees, installing lights, security cameras, and so on.



The government has also allocated US\$100 million to construct 11 more roads (10% complete) and restore 11,087 metres of natural canals w(70% complete).



Sewage System

The provincial administration is also improving the beauty and hygiene of coastal areas. Those projects



include the construction of two wastewater treatment plants, which are now 20% complete and are scheduled to be fully complete by the end of 2020. The administration is also building toilets and bathrooms at 15 locations along the beach from Victory Beach to Chumteav Mao Beach.

17-hectare Landfill

The responsible team has already completed the basic works such as demining and clearing the landscape for the 17-hectare landfill project. Located in Prey Nob district, the project cost US\$5 million and is being implemented by Heng Sambath Import Export Company. Construction



started on 01 July and will take 17 months to complete. Besides the aforementioned major projects, Sihanoukville still has many other developments in other sectors. Given these, Sihanoukville is considered as one of provinces with the highest development potential in Cambodia.



Construction of Koh Norea Bridge Begins, Marking New Stage of US\$2.5 billion Satellite City

The Overseas Cambodia Investment Corporation (OCIC) broke ground on two major bridge projects on 26 October, one of which connects Koh Pich city to Koh Norea and another connecting Koh Norea to NR1, marking another stage of the US\$2.5-billion satellite city development.

The groundbreaking ceremony of the two bridges was presided over by Samdech Prime Minister Hun Sen.

The first bridge connecting NR1 to Korea is a rainbow-shaped concrete bridge which is 16 metres long and 21 metres wide. The construction is expected to cost US\$1.6 million and will take approximately 12 months to complete.

The second bridge connecting Koh Pich to Koh Norea is 824 metres long and 24.5 metres wide and has two 60-metre-high cable-stayed pillars with Khmer carvings. The height from the water surface to the bridge for ship crossings is at least 8 metres in the rainy season.

The bridge has four main lanes and two motorbike lanes of 3.25 metres and 1.24 metres wide each. The construction is expected to cost US\$38 million and will take about 35 months to complete.

Building these two bridges is part of the OCIC's mega project of turning Koh Norea into a new satellite city.



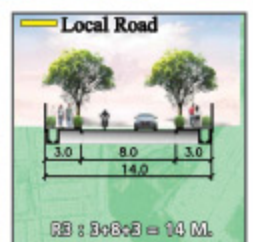
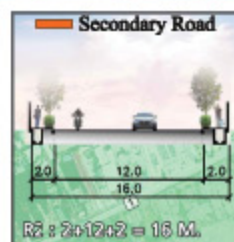
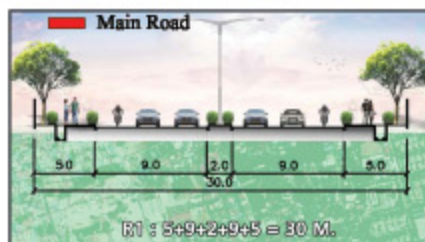


OCIC has thus far been building concrete foundations and filling the bank with sand and stone to prepare for the main infrastructure. Since the beginning of the construction in October 2018 to now, the development of Koh Norea Satellite city is about 27% complete.

Developed on over 125 hectares of land, this US\$2.5-billion project will comprise commercial areas, theatres, parks, residential areas, residential buildings, banks, universities and a medical centre, among other features.

OCIC Chairman Neak Oknha Pung Kheav Se said during the groundbreaking ceremony that Koh Norea satellite city will strongly contribute to the country's economy by attracting investors and creating jobs.

"This project will bring a lot of socio-economic benefits to our country amid the current economic



slowdown caused by the COVID-19 pandemic. Koh Nora satellite city will cost approximately US\$2.5 billion. In the past three years, OCIC has already spent US\$550 million for basic infrastructure development. This has contributed approximately US\$225 million or equivalent to nearly 0.9% of Cambodia's annual GDP," said Neak Oknha Pung Kheav Se.

"At the moment, the project is creating 700 jobs. The number will increase to 7,000 when the project is fully operated. Upon completion, this new satellite city will host a least 50,000 people and create over 10,000 jobs on a daily basis," he added.

Prime Minister Samdech Hun Sen in response admired OCIC for this massive investment, which undeniably contributes a lot to the kingdom's economy.

"I would say this is a big achievement for OCIC on the 'Land of Peace'. Investment from the private sector is definitely the backbone of the country's economic growth and development. Despite the pandemic, the government will continue to support and encourage more investment from both local and international investors," said PM Hun Sen.



DOES RENOVATING AN EXISTING PROPERTY REQUIRE A PERMIT?

BY VAN EDVANDY

Before starting any construction project, the project owner must first apply for a construction permit from different authorities depending on the type and size of the project. But what about renovating or reconstructing an existing building? Is the owner required to file a request for a permit?

The 2019 Construction Law states that all renovation or restoration projects require a permit from the relevant authority. The repair must be legally conducted, with the purpose to ensure the safety, reliability and quality of the construction under the supervision of construction technicians.

The owner of the building must apply for a permit from the Ministry of Land Management, Urban Planning and Construction (MLMUPC), or the Department of Land Management, Urban Planning, Construction, or the Office of Land Management, Urban Planning, Construction and Land, according to the size and type of renovation project.

The application procedure is stated in Prakas No. 074 dated 12 February 2013.

For buildings built before 1998, a request for renovation does not require a construction permit.

For buildings built between 1998 and the date of the Prakas and having no construction permit, the authority can issue a renovation permit only if the construction has no dispute. However, the owners must provide a contract to guarantee and be responsible for the quality of construction and public safety.

The authority also has the right to notify the owner of any dilapidated buildings to be renovated on their property to ensure public safety and avoid accidents.

In case the construction owner refuses to conduct repairs after receiving two notices, the construction owner shall be responsible for any damage or accidents that occur.

Nonetheless, there are exceptions. Some renovations or restoration do not require a permit. These include irrigation structures, bridges, roads, heritage sites, cultural, historical and defence-related structures.

Other minor repairs do not require a permit, such as scratching or cleaning the interior of the building and small renovation projects which do not cause burden to neighbouring buildings.

CAMBODIA, JAPAN DISCUSS PORT DEVELOPMENT IN SIHANOUKVILLE



Cambodia and Japan have recently discussed the development of new deep container ports in Sihanoukville, aiming to expand economic activities between the two nations.

The project was raised for discussion during the two-day official visit of the Japanese Foreign Affairs Minister Motegi Toshimitsu to Cambodia on 21-22 August.

The discussion was timely given that Cambodia is also seeking funds for the Phase II and Phase III port expansion.

According to Deputy Director-General at Sihanoukville Autonomous Port Thy Rithy, Cambodia is actively expanding the Sihanoukville deep seaport, and the project is being implemented phase by phase.

To date, the detailed Phase I design has been completed, and construction is scheduled to begin in 2021 and is expected to be completed by 2024.

Funded by US\$209 million from the Japanese government, the new terminal will be 14.5 metres deep with 350 metres of frontage upon completion.

Mr Thy also added that the response team is also currently studying Phases II and III, aiming to increase the port capacity to handle to super large ships by 2027 or 2028.

"In Phase II, we plan to build a 410m long and 16m deep port. While in Phase III, we will expand the port to be 440m long and 17.5m deep," he said.

The government has yet to publish the estimated budget for the two projects.



GROWTH OF COAL POWER PLANTS DISCOURAGING FDI OVER ENVIRONMENTAL CONCERNS

Some major brands including H&M, Adidas, Puma, Gap, and others have expressed concern and reluctance to continue investing in Cambodia due to the growth of coal power plants, which is not green energy, according to the *Nikkei Review Asia* on 12 August.

These firms have sent a letter of concern to the Cambodian government stating that the policy of increasing coal power plants rather than renewable energy, such as solar and wind, is contrary to their policy of reducing carbon emission. Cambodia's policy also seems to oppose global trends, which makes the kingdom less attractive for future investment.

Cambodia currently has at least four coal plants that are scheduled to go online in 2024. 50% of the total energy used in Cambodia comes from hydropower that is also currently damaging the environment, and only 2% is green energy from solar.

In response, Ministry of Mines and Energy's spokesman H.E Victor Jona said Cambodia needs to balance between environmental impact and energy security.

"We must not look at only one side, if we do not produce energy and only buy them from others, or if we just produce only clean energy, do we have security and stability?" H.E Jona asked.

"For example, they want renewable energy, such as solar energy. But solar can provide energy only when there is sunlight, so where is the stability here? Therefore, we need to diversify all energy sources as much as possible," he added.

Mr Jona also added that even though energy security is important, Cambodia also takes environmental issues into account.

"The implementation of each project in Cambodia has to go through the Ministry of Environment. If the Ministry of Environment approves, it means the impact must be very low or the standard is acceptable," said Mr Jona.

"During the rainy season, Cambodia extracts up to 80% in energy from hydropower and solar power while coal power at the moment accounts for only 12%," he added.





V-STEEL OFFERING THREE HUGE LUCKY DRAWS IN 2020

V-STEEL is hosting three huge lucky draw events this year to express sincere thanks to all customers and distributors who always support their high-quality Italian V-STEEL products.

The three events take place in Wurkz Indoor Concert at Hang Meas TV, in which hundreds of prizes will be given away, including motorcycles, air conditioners, TVs, and washing machines.

Meanwhile, 110 prizes had already found the winners from the first lucky draw on September 11th and the second lucky

draw on October 23rd. The third one will be held on December 18th, 2020.

V-STEEL Representative expressed sincere thanks to customers who always supported their products and all the distributors who always promoted their branding and pushing the sale volume effectively.

V-STEEL is an Italian-quality steel import exclusively by Chip Mong. Besides being one of Cambodia's leading steel brand, V-STEEL will always provide many special offers to all customers and distributors.



WHICH JOINT COLOR FOR YOUR TILE?

In Cambodia when it comes to tiling joint, every contractor is looking for a quick and cheap solution. Instinctively, they would choose a substitute such as white cement despite the quality. If a joint is badly done, it can give a very bad looking and short-lasting result. On the opposite, choosing the right product and the right color can sublimate your tiles, for the happiness of owners. Let's find out what product and color to choose.

First, let's define what is a tile grout. A grout is a thin mortar used for filling spaces between tiles. Quality grout prevents water from getting between the tiles and gives an aesthetically pleasing finished appearance to the tiled area.



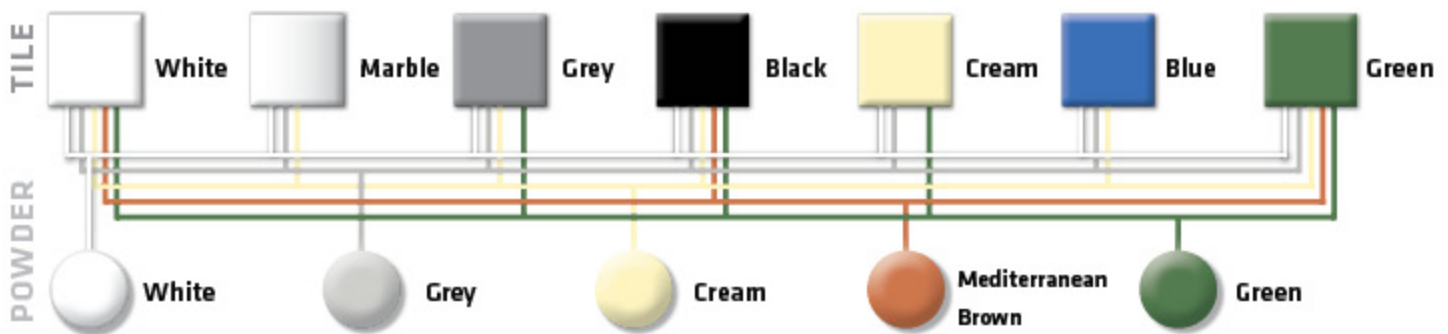
GO FOR GREY COLOR

If you hesitate on which color to choose, go for grey color as it is matching all kind of the tiles. Also, grey color has the advantage of looking clean. In global tiling, we estimate at 90% the use of grey as joint.

CHOOSE A BRIGHTER TONE THAN YOUR TILE

From our experience, choosing a slightly brighter tone than the tiles will let your tiles shine. For example, you can mix your color with 25% of white tile grout to brighten it up.

COLOR MATCHING



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BUILDING TRUST 



OCCUPATIONAL HEALTH & SAFETY IN THE CONSTRUCTION INDUSTRY



In 2009, the International Labour Organization ("ILO") estimated that an average of four workers died every day in the Kingdom of Cambodia. Since then, the construction industry has been growing exponentially, thereby reinforcing the necessity to create a culture of risk prevention and Health & Safety. Consequences for workers, their families, companies, investors and the entire Cambodian society as a whole, are too important not to be considered. Recent shocking events have made the headlines. For example, on 03 January 2020, an under-construction building collapsed in the city of Kep, killing 36 people and injuring 23.

To solve these growing issues, the Ministry of Land Management, Urban Planning and Construction ("MLMUCP") and the Ministry of Labour and Vocational Training ("MVLTV") reacted by reinforcing the law for companies and stockholders that were not compliant and did not follow the requisite standards. That was notably the case with the law on construction promulgated on 02 November 2019 to ensure quality, security, safety and greater efficiency across the industry.

However, laws may provide a way to react to an existing problem, but they do not necessarily tackle the problem's root cause or alleviate the problem. Conscious of that fact, the government has been actively working in promoting and meliorating the working conditions of workers over the past two decades. Indeed, the Kingdom of Cambodia Decent Work Country Program (2019-2023) memorandum was signed in March 2019 by the government, the ILO and other partners with clear objectives and priorities for the stipulated period. One of the priorities stated in the memorandum is "strengthening and expanding social protection, including occupational safety and health".

Given these changes MC&Co Prevention Ltd. ("MC&Co") recognised that there was a need for Health

& Safety training facilities in the country and on 31 December 2019, the MVLTV authorised this first certified training centre, to operate in the Kingdom. MC&Co has since been developing Occupational Health & Safety ("OHS") and First Aid Initiation ("FAI") trainings fully in Khmer, with a focus on creating a culture of prevention and safety. To achieve this objective, the use of international standards defined by the International Liaison Committee on Resuscitation ("ILCOR") was imperative but so too was the development of the trainings in the Khmer language. This was of equal importance because in order to create a culture of prevention one must develop content that can be understood by all, from menial workers to the most highly skilled. Additionally, MC&Co provides assistance in developing or reinforcing companies' Health & Safety Policy ("HSP") by making the trained workers in OHS participate to the process as they will be in charge of its application and evolution after the involvement and departure of MC&Co.

There are numerous risks in the construction industry and the types of risks vary from one construction site to another. A non-exhaustive list of risks that workers encounter includes: working at height, moving objects, slips, trips, falls, noise, hand arm

vibration syndrome, manual handling, asbestos, electricity or even collapse. By training in OHS, companies will have staff with the capacity to understand the risks and to find solutions to either limit the risk or suppress it entirely wherever possible. The benefits of the implementation of OHS are way superior than the cost of the training and can often be quantifiable over time.

Companies with a strong focus on Health & Safety see benefits in terms of its corporate image and responsibilities. For their end customers, be it individuals or other socially responsible companies, a criterion during the decision-making process is that of the Health & Safety of workers and by extension, the society at large. If workers are properly trained and operate in a safe and effective work environment, the final customers will be the ultimate beneficiaries since the workers would perform at optimum productivity with the peace of mind that they can carry out their duties safely. Customers also win as they buy a quality product from a company with a strong social appeal. Furthermore, the indirect and direct costs linked with an accident are numerous. A construction company's main objective is to meet its deadlines. Depending on the gravity of an accident(s), it may result in a stoppage of work on the construction site for an indefinite period of time. Moreover, if the most skilled workers are victims of the accident that could impact the proper completion of the construction, which will not only jeopardise the quality of work but also the completion of the construction in a timely manner. Finally, the impact on other workers can lead to a decrease in productivity for those who witnessed the accidents as they may feel unsafe or may be psychologically

impacted by the accident. With the implementation of OHS and providing a safe environment for workers, shareholders will benefit from lower costs, reduced staff turnover and by the general improved productivity from the promotion of a calm, social climate and workspace.

Health & Safety trainings, policy and culture should be developed in each industry. However, in the construction industry, results are more rapidly visible than in other industries, and its benefits are far reaching. By assuring the safety for all workers and improving their productivity through training and development thereby ensuring workers' wellbeing, not only positively impacts the construction companies and its stockholders but also fundamentally affects workers' livelihoods, their families and overall quality of life. The cost of investing in such training is de minimis when one considers the benefits. Fewer accidents will mean less staff turnover, fewer pay-outs, less disruption, the more likely to meet deadlines and greater productivity. Such investment would not only bear fruit in the short term but will have a long-lasting impact on the organisation well into the long term.

Therefore, Health & Safety training and HSP should be seriously considered by all companies as they currently have a social responsibility that could become a legal obligation in the coming years. With the possibility to implement well thought out and progressive changes, companies implementing Health & Safety will be deemed pioneers as opposed to mere onlookers waiting for these procedures and changes to become mandatory.



PHNOM PENH MUNICIPALITY DIARY

SEPTEMBER - OCTOBER 2020

▼ City Hall Discusses Actions on Dilapidated Buildings

31 Aug

The Phnom Penh Capital Administration organised a meeting with all relevant parties to discuss the status of dilapidated buildings in front of the former BS Commercial Building, located at the corner of Monivong Blvd and Kampuchea Krom Blvd. The meeting aimed to study possible risks of the building and decide what safety measures should be implemented to ensure public safety.



▼ National Police Chief Urges Strengthening Security In Condos and Boreys

08 Oct

The National Police and the Phnom Penh Municipal Administration have issued eight new sets of guidelines for all real estate developers to practice, aiming at strengthening security and safety in condos and boreys across Phnom Penh city. The guidelines were announced during a joint meeting between the National Police Chief General Neth Savoeun and Phnom Penh Governor HE Khuong Sreng Kar on 08 October.

▼ Inspection on Drainage System In Sangkat Boeung Kak I

25 Sept

Phnom Penh Governor HE Khuong Sreng led relevant officials to inspect the progress of the drainage system on Street 283 and Street 528 as well as the drainage at Toul Kork II Pumping Station in Sangkat Boeung Kak I, Khan Toul Kork, Phnom Penh. The inspection aimed to study and address the flood issue along the area.



▼ Phnom Penh Governor Seeks Solutions for Cintri Workers

10 Oct

Phnom Penh Governor HE Khuong Sreng and relevant officials inspected the garbage collection site on 10 October in order to seek solutions for Cintri workers. Additionally, he also inspected the flood situation in Khan Dangkor along Steung Prek Tnaot and continued to check the canal's rehabilitation work along Win-Win Boulevard.

▼ City Hall Dredges Canals on Both Sides of PP Railway to Relieve Floods

02 Oct

Phnom Penh Governor HE Khuong Sreng led officials from the Department of Public Works and Transport to inspect the work on dredging canals on both sides of the railway located in Trapeang Krasaing village and Chung Ruk village to relieve flooding from National Road 4 in front of the Army Command.





WORLDBRIDGE GROUP TO BUILD US\$30 MILLION SME CLUSTER ZONE IN TA KHMAU

Worldbridge Industrial Developments Co., Ltd. of WorldBridge Group will build an industrial 4.0 SME Cluster zone worth almost US\$30 million in Ta Khmau City.

The project is located on 6 hectares of land along National Road 21 in Rokarkpos commune, Ta Khmau City, right nearby the WorldBridge affordable housing project. According to Oknha Sear Rithy, the founder and chairman of WorldBridge Group, the project will start construction in October, and is expected to be completed by April 2021.

"The location of this project has great potential. Firstly, it is convenient for distribution and transportation. Secondly, it is close to the

affordable housing project, which definitely will help create jobs for the residents there as well," said Oknha Rithy.

The purpose of setting up an SME Cluster is to bridge the gap between international production investors and small and medium enterprises in Cambodia. The zone will provide a complete production line that is flexible and easy to engage with.

On 09 September, HE Mean Sophea, Secretary of State of the Ministry of Industry, Science, Technology and Innovation together with a representative of WorldBridge Industrial Developments Co., Ltd inspected the site for the first time.

MLMUPC DIARY: SEPTEMBER - OCTOBER 2020

▼ 362 officials assigned to foster construction law implementation nationwide

07 Sept

The Ministry of Land Management, Urban Planning and Construction (MLMUPC) has appointed 362 officials to oversee the implementation of the construction law, including inspecting, monitoring, and investigating all construction developments nationwide. The main task of the team is to effectively manage the quality, safety, and social order of real estate developments in Cambodia, and to prevent any violations of urban planning and construction regulations.



▼ MLMUPC Working on Land Resettlement in Koh Kong

21 Sept

Representatives of over 800 people from Koh Kong province met the MLMUPC officers to discuss land ownership resettlement. However, after reviewing the document, the officers decided to dismiss the case as there is no legal basis.



▼ Inter-Ministerial Working Group Inspect 38 Road Construction in Siem Reap

29 Sept

On 28-29 September 2020, MLMUPC Minister HE Chea Sophara, Minister of Public Works and Transport HE Sun Chanthol and other relevant officers inspected the progress of the 38 road renovation projects in Siem Reap province. The inter-ministerial committee also inspected the wastewater treatment plant and wastewater pumping station in Siem Reap.



▼ Multi Ministries Inspect Progress of 34 Road Construction in Sihanoukville

05 Oct

On 05 October 2020, MLMUPC Minister HE Chea Sophara, Minister of Public Works and Transport, HE Sun Chanthol, Deputy Prime Minister and Permanent Secretary of the Office of the Council of Ministers, HE Hing Thoraksy, and Sihanoukville Governor HE Kouch Chamroeun, together inspected the progress of the 34 road construction. According to the team, the project is almost 100% complete.



▼ Housing Department Inspects Dam Construction Site in Kampong Speu

09 Oct

On 09 October, Deputy Director-General of Housing Department and Director LASED II Dok Doma led the engineering team to inspect the construction of a 460-metre community rainwater reservoir and dam in Kampong Speu. Located in Prey Thom village of Oral district, this dam will become another major irrigation system to support the local farmers.





HALF OF GOVERNMENT'S PUBLIC INVESTMENT ALLOCATED TO INFRASTRUCTURE SECTOR

The Cambodian government has approved 629 public investment projects, worth over US\$12 billion, of which 50% has been allocated to infrastructure development, according to the 2021-2023 public investment bill approved by the cabinet on the morning of 09 October.

Among all the projects, 203 projects are being implemented, using US\$8.3 billion in capital. Meanwhile, the other 426 projects are about to be implemented based on the National Strategic Development Plan 2021-2023 requiring capital of US\$4.3 billion.

By sector, 50.1% of the total public investment expenditure is allocated to the infrastructure sector, 34.2% to the economic sector, 8.9% to the social sector, and another 6.8% to the service sector and inter-sector programs.

The bill also concludes that the three-year rolling public investment program is an important policy tool to achieve macroeconomic growth. It also reminded relevant authorities from all ministries to closely monitor the quality and the progress of all public investment projects.





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NOVEMBER - DECEMBER 2020 | ISSUE 048



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CCA ANNUAL CONSTRUCTION EXHIBITION TO BE DELAYED

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CCA HOSTS VIRTUAL MEETINGS TO PROMOTE MEMBERS DESPITE COVID-19

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CAMBODIA CONSTRUCTORS ASSOCIATION URGES GOVERNMENT TO CUT CONSTRUCTION PERMIT RED TAPE

The Cambodia Constructors Association (CCA) and private firms in the construction and real estate sector have urged the government to cut some of the complicated and unnecessary procedures when applying for construction permits to attract new investors and ease the business environment in Cambodia.

The proposal was made during a meeting between the Ministry of Economy and Finance (MEF) with the CCA and other of major real estate developers on 22 September.

The discussion comes after the World Bank ranked the Cambodian business environment in 2020 as 144th out of 190 countries. As for dealing with construction permits, Cambodia is ranked at 178th.

The report stated that there is a total of 20 stages when applying for a construction permit in Cambodia, which will take a sum of 652 days and cost over 8 million riels, counting only the official expenses.

In response, the CCA representative Charles Vann said that the World Bank data collection could be biased due to the limited access to sources. However, the association and the MEF will work closely to improve this ranking in the coming years.

"The World Bank's data collection may be limited. In fact, the association has never received any surveys from the World Bank regarding this matter. Thus, I think Cambodia's ranking should not be that low," said Mr Vann.

"We have to admit that our procedure is quite long and complicated, but should not be as long as 600 days. Nonetheless, if possible, the government should help cut the red tape by combining some similar stages or having a one-stop centre to ease the procedure," he added.

Mr Vann also suggested that Cambodia should learn from other neighbouring countries, especially in the ASEAN region.

Meanwhile, CCA Secretariat General Manager Mr Chhiv Sivpheng said that the new Construction Law established in 2019 has contributed a lot to alleviating some red tape.

"The data from the World Bank seems out of date. According to the new law, the period of issuing construction permit is only 45 days. If later than 45 days, developers can proceed with the construction. Therefore, I want the MEF and the Ministry of Land Management, Urban Planning, and Construction to cooperate and inform the World Bank of the new data," said Mr Sivpheng.



CAMBODIA'S ANNUAL CONSTRUCTION EXHIBITION TO BE DELAYED

Cambodia's annual biggest construction exhibition organised by the Cambodian Constructors Association (CCA) will be delayed, according to its Secretariat General Manager Mr Chhiv Sivpheng.

Speaking with *Construction & Property Magazine*, Mr Chhiv Sivpheng said the association is waiting for the approval from the Ministry of Health and other relevant institution to organize the exhibition as large gatherings are not allowed due to fear of the COVID-19 infection.

Known as the Cambodia Construction Industry Expo, the event—which usually takes place around November and December every year—will showcase thousands of products from hundreds of booths of local and international companies. Held for three days, the exhibition provides a platform for those in the construction and property industry to meet each other and explore the latest products available on the market.

While praising the government's outstanding measures in dealing with COVID-19 situation, Mr Chhiv Sivpheng expects that the event will be held at the beginning of 2021 as the association

needs to ensure that the exhibition is held in accordance with the required standards.

"We might delay the date for the exhibition possibly by one to three months because we need enough time to prepare for the event. We need time, even if the government allows us soon, as we need time to prepare so that it will be in line with the required standards," he said.

He said as part of CCA's effort to promote the construction industry in Cambodia, the exhibition will be a platform to show investors the potential of the country's construction industry such as the number of projects, and the material and equipment needed to support them.

He added that the exhibition will contribute to the government's effort to restore the economy once COVID-19 eases down or a vaccine is available.

"COVID-19 has disrupted and affected the business activities in every companies across the globe. We want to contribute with the Royal Government to restore the country's economy when COVID-19 ease down," he said.



MEETINGS HELD TO PROMOTE MEMBERS DESPITE DISRUPTION BY COVID-19

The COVID-19 pandemic has affected every company across the globe including a disruption to the business activities of members of the Cambodia Constructors Association (CCA) as people are restricted from travelling or gathering in large group, even for business purposes.

During this difficult time, CCA Secretariat General Manager Mr Chhiv Sivpheng said that the association had held various virtual meetings to help its members promote their products and services. The association had also tried to learn about problem that its member is facing.

Mr Chhiv Sivpheng said the association had always held face-to-face meetings, events, and business networking for its members to meet and trade with each other but these activities are now disrupted by COVID-19.

The Secretariat General Manager said the CCA welcomes the measures taken by the government to ban large gatherings and it had moved its meetings online. He said recently that the association had held a virtual meeting with more than 50 companies attending.

"We connect them together via the online meeting for them to promote their projects. And the online meeting was attended by members of the CCA which includes registered construction companies, developers, investors, and those selling construction related materials," he said while saying more meetings will be conducted in the future.

"We plan to organise more meetings like this again and we are studying the topics that are relevant. We will hold meetings related to the construction business," he said.

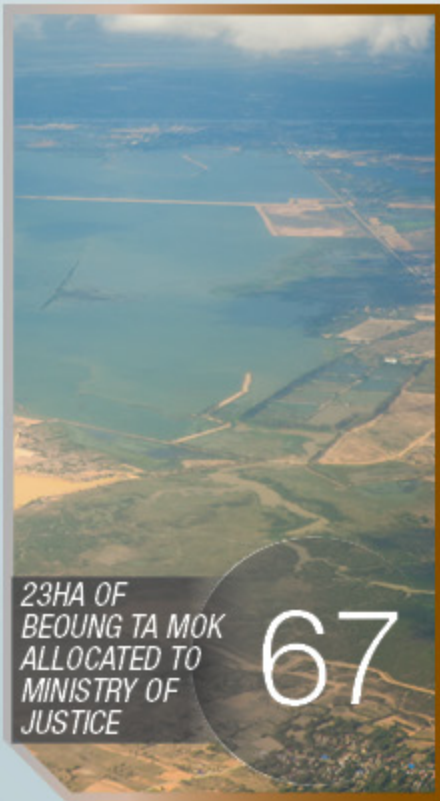
Apart from this, the CCA had conducted meetings to promote the construction law to ensure its members fully understand and follow it. The law was written by the Ministry of Land Management Urban Planning and Construction (MLMUPC) and promulgated in November 2019 by King Norodom Sihamoni.

Meanwhile, not long after the government announced the implementation of the capital gains tax in 2021, the CCA had a meeting to find out if the new law would impact the construction industries, especially if it impacts members of the association.

FOCUS

Property

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Plan floated for Island Mosaic in Penang, Malaysia

A team of Danish and Malaysian architects and engineers has won a competition to design a masterplan for an 1,800-hectare artificial island development on Penang in the Malaccan strait in Malaysia.

The BiodiverCity project will feature villages for 16,000 residents along 25km of waterfront, 4.6km of public beaches and 240ha of parks.

Homes will be built from low-carbon materials and energy will be sourced from solar panels and wind turbines. A car-free "continuous habitat mosaic" created by endless greenery will see houses blend into the natural environment.

The three main elements will be the Channels, hosting a technology park, research institutions and a cultural hub; the Mangroves hosting BiodiverCity's central island which will be arranged around a network of urban wetlands, with a tower called the Bamboo Beacon for meetings, conferences and events; and the Laguna with 8 small islands of floating, stilted and terraced housing around a marina.



Real Estate Association Pushes for Stimulus in Indonesia

A leading Indonesian industry association is pressuring the government to provide increased stimulus to the real estate sector in the face of the COVID-19 pandemic, arguing that the current plans do not go far enough.

According to *The Jakarta Post* on 06 October, Real Estate Indonesia (REI) has requested the government to offer additional stimulus, such as mortgage payment deferrals for both homebuyers and developers.

Ministerial Regulation No. 138/2020 signed on 25 September as part of the National Economic Recovery detailed plans for mortgage loan subsidies. The subsidies span 3%-25% for the first three months of the loan, applicable for properties of a maximum size of 70 square metres and is restricted to USD673,000 loan ceiling.

"The interest subsidy will not result in substantial effects because it lasts for around three months. Meanwhile, many people now are being furloughed without a severance payment," said Paulus Totok, REI Chairman.



Vietnam Embraces Digital Platforms in Response to COVID-19

Developers and realtors in Vietnam have been increasingly embracing digital platforms to drive sales and communicate with investors in response to the impact of COVID-19. Bolstered by the government's strong push for the development of smart technology, which it has also pioneered within the ASEAN framework, Vietnam has seen a flurry of new digital tech firms emerge in the real estate space providing virtual tours and webinars.

"The application of technology in the real estate sector is forecast to be a prominent trend in 2020 and in the future," said Pham Kim Xuan, a representative from Jones Lang Lasalle Vietnam (JLL) told the *Phnom Penh Post*.

Despite the impact of the pandemic, demand for property, and in particular land, has continued to rise and experts predict that a digitised real estate experience is a trend that will continue post COVID-19.





US-CHINA FIGHT OVER UNION DEVELOPMENT GROUP COULD HARM CAMBODIA'S FDI AND REAL ESTATE MARKET

Economists, analysts, and real estate experts are concerned that the geopolitical fight between US and China over the Union Development Group (UDG) in Cambodia could hurt Cambodia's Foreign Direct Investment (FDI) and real estate market, especially in Koh Kong province.

On 15 September, the US Treasury Department issued a statement imposing sanctions on the UDG and its US\$3.8 billion Dara Sakor Project in Koh Kong province over serious human rights abuse and corruption, based on the Global Magnitsky Human Rights Accountability Act.

The statement allegedly accused UDG of burning down villagers' houses and using private security and Cambodian officials to seize land from Cambodians. The statement also added that China had used UDG's projects to advance its power ambitions globally.

According to a statement, the sanctions include blocking the firm's financial transactions and the provision of goods and services within the United States.

The Cambodian government, the China Embassy in Cambodia, and UDG in response condemned the US sanctions stating that the UDG's investment procedure in Cambodia is legally conducted, and the move by the US is more likely to reflect its own geopolitical ambition.

According to *The Khmer Times*, UDG also responded that the US is seeking to invoke domestic laws to impose "long arm jurisdiction" on the enterprise on baseless and unnecessary charges. However, the firm has not revealed to what extent the sanctions will affect the progress of the Dara Sakor Project in Cambodia.

Though without clear outcome from the sanctions yet, local analysts are concerned that Cambodia is becoming

the victim between this zero-sum game between two major powers.

Director-General of the Royal Academy of Cambodia's International Relations Institute Kin Phea told *The Khmer Times* that the sanctions are an unreasonable move. Even though the US is focusing on a Chinese enterprise, it can negatively impact Cambodia's investment climate. Given this, which Chinese firms in Cambodia will be the next target? He added that when elephants fight the grass suffers.

Cambodian political analyst Leap Chanthavy also worried that this move would hurt FDI and Official Development Assistance (ODA) in Cambodia amid the current pandemic and global economic slowdown.

Quoted in *The Khmer Times* Chanthavy said the sanctions could lead result in thousands of job losses and the immense loss of value-added development and benefits to the country as well as in Koh Kong province.

Meanwhile, several local real estate experts also said if this move affects Koh Kong's economy, undeniably the real estate sector will also be affected. If the FDI declined, the real estate market flow would also decrease as the majority of investors are from China.

The Dara Sakor Airport project is a long-controversial issue, receiving significant criticism from international analysts who say it is really being built to serve the Chinese military due to its massive size. (Read more)



However, the Cambodian government has repeatedly denied the allegations, claiming the project was only being built for tourism. (Read more)



NagaCorp Mulls Investing in Integrated Resorts in Siem Reap and Sihanoukville

Large-scale Cambodian casino monopoly firm NagaCorp is considering investing in Integrated Resorts (IR) in Siem Reap and Sihanoukville, to expand its business and generate new non-gambling revenue, according to its 2020 interim report. Released on 27 August, the report states the intention of the group to explore viable, profitable and mutually beneficial IR developments in the Siem Reap and Sihanoukville areas.

Despite the COVID-19 crisis, NagaCorp has been performing well after re-opening on 08 July. For the first half of 2020, the company earned gross gaming revenue of US\$372 million with a net profit of US\$20.6 million. The firm will continue developing Naga 3, expected to be completed by 2025, which is expected to at least double the company's capabilities.

The report also stated that the combination of 3 NagaWorld projects which are Naga 1, Naga 2 and Naga 3 will enable a total of 5,000 hotel rooms, 1,300 gaming tables and 4,500 electronic gaming machines and other non-gaming attractions.



Private Firm to Develop 234-hectare Artificial Beach in Kampot Province

The Kampot Provincial Administration and private firm IGB Cambodia Co Ltd, will co-develop 234 hectares of land in Teuk Chhou district into an artificial beach resort named Meas Techo Sen, further to a meeting between the two parties on 04 September.

Located in Totoeng Thngai and Kep Thmey villages in Teuk Chhou district, the project is 60% owned and managed by IGB Cambodia Co Ltd, while the government controls the remaining 40%.

At this stage, the Kampot Provincial Administration is establishing a committee and subcommittee to oversee the development. Kampot Governor HE Chev Tay is also urging the investment firm to speed up the process by building the entrance and filling sand on the area to welcome more tourists to the resort.



Chumteav Mao Beach to be Developed into Multipurpose Tourist Attraction

Sihanoukville authorities are currently working on a master plan to develop the 13km Poy Chumteav Mao Beach into a new tourist attraction, where visitors can enjoy both day and night time activities.

Tourism Department Director Taing Sochetkrisna told *Radio National of Cambodia* on 28 August that Poy Chumteav Mao Beach will be the most attractive beach in Sihanoukville as the authorities will organise a beach volleyball area, lounges, sports venues, exhibitions, parking area, bathrooms, and street food areas.

As this beach's location is quite far away from the residential community, the authorities will also arrange various activities at night, which guests can enjoy until dawn.

According to Mr Taing, the authority is currently implementing the project. The provincial administration is also planning to develop other beaches such as Ariston Beach, Otres Beach, and Ochheuteal Beach, among others.





HOW DEVELOPERS THRIVE FOR SURVIVAL AFTER THE MARKET WAS HIT HARD



BY ERIC WONG CHON LAP

Property developers are thriving for survival after the market was hit hard by circumstances such as the oversupply of residential units in the market, the outflow of foreign investments and the COVID-19 pandemic etc. Promotional campaigns became a necessity when the desired sales rates faded away. As a result, developers are coming up with creative marketing strategies to stay ahead of the competition, as straight-up discounts are not special enough to attract buyers who have become more sophisticated.

In order to clear unsold condominium stocks among developers, they have to come up with creative promotions which vary from development to development. Apart from effective customised pricing strategies for each of their potential buyers, developers can clear their unsold stocks – for example - by adapting the strategy where completed developments were sold at their launch price years earlier. This can be proved to be working for developments built by reputable developers, in good locations and accessible. Moreover, some developers can also waive their buyer instalments by being willing to pay 24-60 months of instalments for buyers who book the unit. Developers

can even exempt transferring fees for example, or waiving their common expense fees on the first 2 to 3 years etc.

Apart from offering regular discounts, some developments can also offer their buyers in the form of gifts on top of the discount. Especially at the higher end of the market where developers get more creative, and extreme with their products offer. These developments can work with other partners to give away for example, a luxury car when buyers purchase a unit under the promotion or give away vouchers to shop at the furniture store. This approach is selling the lifestyle rather selling the unit itself. Furthermore, developers can also hold online sales of discounted properties to improve sales.

More creative promotional campaigns can play as a vital tool to attract buyers. While all of us understand the current market condition has not yet improved, time will bring new, creative, and more interesting campaigns to the real estate market where buyers control the bargaining power. In the end, this all comes down to whether the prices are realistic or attractive enough for the target buyers in that particular market segment.

HLH Group Acquires 1.2-hectare Plot in Toul Kork for New Mixed-Use Development

Public Housing Development (Cambodia), a subsidiary of real estate firm Hong Lai Huat (HLH) Group, has inked a deal with Lao Channara to acquire a 1.2-hectare land plot in Toul Kork district for its new mixed-use development.

According to *The Business Times*, the two firms entered an agreement on 11 September, with a purchase price of US\$22.5 million. Hong Lai Huat group said that this deal is part of the group's efforts to look for development opportunities around the region.

The firm will finance the transaction by internal funds and bank borrowings. However, it would not impact the group's net tangible assets or earnings per share for the 2020 financial year, according to the same source.



Kampot Administration to Gift Land to Long-term Occupants in Bokor National Park

The Kampot Provincial Administration is currently reviewing the applications and will soon gift land to those eligible long occupants in Bokor National Park, according to the work progress meeting on 09 September.

Undersecretary of State at the Ministry of Environment HE Saut Yea said in the meeting that land ownerships would be granted only to those who are eligible. "Before granting the land to them, there must be an evaluation from the national and provincial committee. There are many criteria involved such as slope, elevation, and especially the proof of long-term occupancy such as crops and so," said HE Saut.

According to him, from 24 August to 08 September, the Kampot Provincial Administration has received a total of more than 2,800 applications. However, the deadline for receiving applications will also be extended as there may be others who have yet to apply.



Century Entertainment to Relocate Casino from Sihanoukville to Dara Sakor

Century Entertainment International Holdings, one of Hong Kong's largest casinos, will relocate its gaming floor from Sihanoukville to Dara Sakor district of Koh Kong province, according to *G3 Newswire* on 01 October.

The new location will be at Building 89 of the Long Bay project. The new lease agreement is made between the firm and the Long Bay Entertainment for 15 years, from 01 October 2020, to 30 September 2035.

This new upcoming site has a total area of 10,500 square metres, in which the firm is currently installing the necessary equipment. Based on the preliminary plans, the firm will install 80 slot machines, 40 mass gaming machines and 55 VIP gaming tables, as well as a Chinese restaurant, spa and nightclub.



GOV'T ALLOCATES 23 HECTARES OF BEOUNG TA MOK LAND TO TWO MINISTRIES

The Council of Ministers has allocated 23 hectares of Beoung Ta Mok land to build the Ministry of Justice document storage building and the Ministry of Rural Development headquarters.

A Notice No. 790 dated 01 September stated that 15.03 hectares of land Beoung Ta Mok (or Beoung Khob Srov) located along the Win-Win Blvd in Sangkat Prek Pnov will be allocated to build a new building of the Ministry of Rural Development.

Later, on 30 September, 8 hectares of Beoung Ta Mok land was allocated to the Ministry of Justice (MOJ) to build document storage, according to the MOJ Secretary of State HE Kim Santepheap.

He said that the decision was made following a letter from the Office of the Council of Ministers sent to the relevant ministers as well as the governor of Phnom Penh. The allocated land will be built as shared document storage facilities between MOJ, the Phnom Penh Municipal Court, and the Phnom Penh Court of Appeal.

Located in Kork Roka commune, Prek Pnov district, Phnom Penh, over 3,000 hectares of Beoung Ta Mok

land is considered as state property controlled under Decree No. 20 dated 20 February 2016.

The government has thus far allocated the Beoung Ta Mok land multiple times already.

On 22 June, approximately 300 hectares were given to the Ministry of National Defense for its new armed forces headquarters.

On 27 April 2020, the government also decided to grant ownership of 30 hectares of Beoung Ta Mok to Mrs Kim Heang in exchange for three other areas of land.

In early March, 83 hectares of Beoung Ta Mok was also granted to Phnom Penh Municipality to be developed as a national garden and public park.

In 2018, the Royal Government also approved 20 hectares of the lake to be used to build a fruit and vegetable market and to move the vegetable market from Phsar Deum Kor to Psar Beoung Tamok Thmey market in response to a request from the Council of Minister's letter dated 02 August 2018.



LENNAR

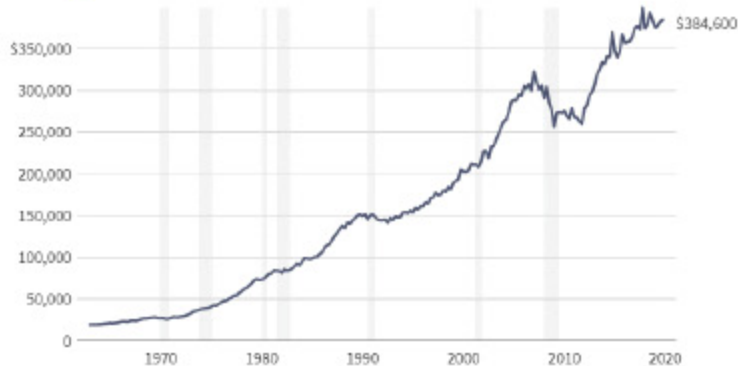


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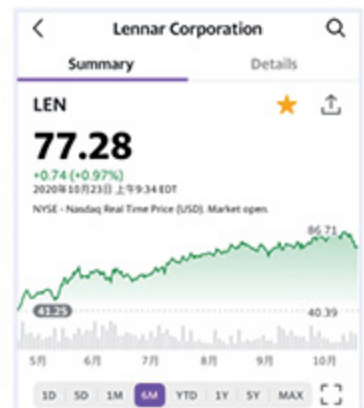
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Four Key Strategies Making Tourism City a Worthwhile Investment in Siem Reap

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Despite the COVID-19 pandemic, the construction of Tourism City by the OCIC group in Siem Reap is moving ahead as scheduled.

Simultaneously, the project remains a high potential real estate investment target in Siem Reap, proven by continuous support from customers since the first launch in 2017 to Phase 9 as of today.

Sales Manager of Tourism City Mr Hang Vichedra revealed that there are four main factors making this project the most livable residential project and also the smartest investment choice for investors from all regions.

"Responsibility and credibility of the project of the owner is the first and foremost reason. OCIC is one of the largest developers in Cambodia responsible for many mega-scale projects such as Diamond Island, Chroy Changvar Satellite City, and Olympia City," said Mr Vichedra.

"Owned by such a high-credit developer as mentioned above, Tourism City has built strong trust among customers. For instance, the project has never stopped or been delayed in developing the project despite the uncertainty caused by the COVID-19 crisis," he added.

Mr Vichedra continued that the prime location is another key strategy behind the success of Tourism City.

"The project is located in a high potential area, along National road 6 Next to Makro market, or known as east Siem Reap. With many large infrastructure projects planned for that area, the real estate price in east Siem Reap keeps increasing from year to

year, which make this project the greatest investment ever," said Mr Vichedra.

"Further, green space is another essential factor in making the project more livable. The developer allocates one hectare of the area for a pond and green space to help connect daily life to nature. The residents can also enjoy other common amenities such as a playground, and garden," he added.

Last but not least, the layout and architectural designs are the unique selling point of the project. According to Mr Vichedra, all houses are designed under the Contemporary Classic concept— a combination of the traditional and modern, which creates a classic vibe yet very practical.

"With the balanced proportion of houses, shared space, and nature, Tourism City makes a perfect place to live where residents can feel comfortable both inside and outside their homes," said Mr Vichedra.

Besides the aforementioned points, for those who are interested in purchasing any units at Tourism City, they can also get a loan of up to 95% for 25 years with 0% interest rate for the 1st year and 0.666% from the 2nd year onward.

With Phase 9 currently being developed, Tourism City is offering three types of houses including flat houses, single-villas and twin-villas, with the starting price of US\$81,101.



For further information, please contact 077 266 209 or 070 765 222 or visit the sale office at:

- **Siem Reap Office:** National road 6, Kork Tnaot, Kandaek, Prasat Bakong, Siem Reap
- **Phnom Penh Office:** Olympia City Sales Office, in front of Sampov Meas Roundabout, Sangkat Veal Vong, Khan 7 Makara.



៤ចំណុចដែលធ្វើឱ្យ បុរីទេសចរណ៍ក្លាយជាជម្រើសដ៏ល្អបំផុតសម្រាប់ ការវិនិយោគ និងស្នាក់នៅក្នុងខេត្តសៀមរាប

ក្រោងបុរីទេសចរណ៍ ខេត្តសៀមរាប ដែលជាបុត្រសម្ព័ន្ធរបស់ ក្រុមហ៊ុន OCIC ដ៏ល្បីល្បាញនៅកម្ពុជា ទទួលបានការគាំទ្រយ៉ាង ខ្លាំងក្លាពីសំណាក់អភិវឌ្ឍន៍ ចាប់តាំងពីការបើកលក់គម្រោងដំណាក់ កាលទី១ នាឆ្នាំ ២០១៧ រហូតដល់ដំណាក់កាលទី៩ នាពេលបច្ចុប្បន្ននេះ។

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លោក ហង់ វិចិត្រ្តា ប្រធានផ្នែកលក់នៃគម្រោង បុរីទេសចរណ៍ បានបង្ហាញ ឱ្យដឹងថា មានកត្តាសំខាន់ៗ ៤ យ៉ាង ដែលធ្វើឱ្យ បុរីទេសចរណ៍ ទទួល បានការគាំទ្រយ៉ាងច្រើនពីអភិវឌ្ឍន៍ និងក្លាយជាជម្រើសវិនិយោគដ៏ឆ្លាតវៃ បំផុតសម្រាប់វិនិយោគិននៅគ្រប់តំបន់។

កត្តាទី១៖ ទំនុកចិត្ត និងទំនួលខុសត្រូវ។ គម្រោងមួយនេះត្រូវបានអភិវឌ្ឍ ដោយក្រុមហ៊ុនបុត្រសម្ព័ន្ធ OCIC ដែលបានផ្តល់ភាពកក់ក្តៅដល់អភិវឌ្ឍន៍ ក្នុងការសម្រេចចិត្តទិញអចលនទ្រព្យនៅបុរីទេសចរណ៍។ ក្រុមហ៊ុន OCIC បានអភិវឌ្ឍលើគម្រោងអចលនទ្រព្យធំៗដូចជា ទីក្រុងកោះពេជ្រ ទីក្រុង ប្រាយចង្វារ ទីក្រុងអូឡាំព្យា ជាដើម។ ទោះបីជាមានការរីករាលដាលនៃ វិសក្សាវិទ្យាដ៏ទៃក៏ដោយ ក្រុមហ៊ុនបុត្រសម្ព័ន្ធ OCIC នៅតែបន្តការសាងសង់ គម្រោង បុរីទេសចរណ៍ យ៉ាងរលូន ។

កត្តាទី២៖ ទីតាំងមានសក្តានុពល។ បុរីទេសចរណ៍ មានទីតាំងស្ថិតនៅ ក្នុងតំបន់សក្តានុពលខាងកើតនៃខេត្តសៀមរាបពោលគឺស្ថិតតាមបណ្តោយ ផ្លូវជាតិលេខ ៦ ជាប់ផ្សារម៉ាក្រូ និងជាតំបន់ដែលកំពុងមានការអភិវឌ្ឍន៍

ខ្លាំងលើគ្រប់វិស័យ ដែលតម្លៃអចលនទ្រព្យនៅក្នុងតំបន់សក្តានុពលមួយនេះ គឺនឹងបន្តកើនឡើងជានិច្ចពីមួយឆ្នាំទៅមួយឆ្នាំ ។

កត្តាទី៣៖ បរិស្ថានពណ៌បៃតង។ គម្រោង បុរីទេសចរណ៍ បានចូលរួម ក្នុងការផ្សារភ្ជាប់រវាងធម្មជាតិ និងជីវភាពរស់នៅប្រចាំថ្ងៃ ដោយបង្កើតស្រះ ទឹកទំហំ ១ហិកតា សួនកុមារ និងសួនបៃតង សម្រាប់លោកអ្នកស្រូបយក ខ្យល់អាកាសបរិសុទ្ធ និងសម្រាកបំរើហោរាយ។

កត្តាទី៤៖ ការរចនាប្លង់រួម និងម៉ូតូផ្ទះ។ នេះជាលក្ខណៈពិសេសខុសពី បុរីដទៃទៀត ព្រោះថាស្ថាបត្យករយើងបានសម្រិតសម្រាំងលើការរចនាម៉ូតូ ផ្ទះនីមួយៗ ជាប្រភេទសហសម័យ (Contemporary Classic) បូកបញ្ចូល គ្នារវាងការរចនាបែបបុរាណកាល និងសម័យទំនើប ដែលមើលទៅសាមញ្ញ តែគួរឱ្យចង់រស់នៅ និងមានជាសុភកភាព។

ក្រៅពីចំណុចសំខាន់ៗទាំង៤ខាងលើ លោក ហង់ វិចិត្រ្តា បានឱ្យដឹងទៀត ថា អភិវឌ្ឍន៍ដែលទិញអចលនទ្រព្យនៅគម្រោង បុរីទេសចរណ៍ និងទទួល បានលក្ខខណ្ឌពិសេសដូចជា៖

- អាចកម្ចីតណាមនរយៈពេលវែងរហូតដល់ ២៥ឆ្នាំ និងទំហំកម្ចីបានដល់ ៩៥% នៃតម្លៃអចលនទ្រព្យសរុប
- អត្រាការប្រាក់ ០% ក្នុងឆ្នាំទី១ និង ០.៦៦៦% ចាប់ពីឆ្នាំទី២ ឡើងទៅ គួរបញ្ជាក់ផងដែរថាគម្រោងបុរីទេសចរណ៍បានបើកលក់រហូតដល់គម្រោង ទី៩ហើយ ដែលមានផ្ទះ ៣ ប្រភេទ គឺ ផ្ទះល្វែង ផ្ទះវិទ្យាទោល និងផ្ទះវិទ្យា ភ្លោះដែលមានតម្លៃចាប់ពី \$៨១,១០១ ឡើងទៅ។





សម្រាប់ព័ត៌មានលម្អិត លោកអ្នកអាចធ្វើការទំនាក់ទំនងមកកាន់លេខទូរស័ព្ទ **០៧៧ ២៦៦ ២០៩ ០៧០ ៧៦៥ ២២២** ឬអាចមកសាកសួរព័ត៌មានដោយផ្ទាល់នៅការិយាល័យលក់គម្រោងប៊ូរី ទេសចរណ៍ ដែលមានទីតាំងស្ថិតនៅលើបណ្តោយផ្លូវជាតិ លេខ ៦ ឃុំកណ្តោក ភូមិគោកត្នោត ជាប់ផ្សារម៉ាត្រូ ខេត្តសៀមរាប ឬអាសយដ្ឋាននៅភ្នំពេញដែលមានទីតាំងនៅការិយាល័យទីក្រុងអូឡាំព្យា ទល់មុខរង្វង់មូលសំពៅមាស សង្កាត់វាលវែង ខណ្ឌ៧មករា រាជធានីភ្នំពេញ។

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Real Estate Market Update in Q3 and Roadmap for Recovery

The Phnom Penh Real Estate Market in Q3 of 2020 remains under pressure from the COVID-19 pandemic. However, compared to other neighbouring countries, the Cambodian market shows the most significant recovery steps, according to a report from CBRE Cambodia.

The same report also projects that due to the very low number of cases, thanks to effective government policy in coping with the pandemic, the market from Q4 onward will start to stabilise. Though it will not reach the pre-COVID-19 baseline by then, progress is expected to grow fast, as landed properties (boreys) always remains robust.

Condominium

Condominium supply sees a 3.97% q-o-q growth, among which the mid-range takes almost half of the proportion. There is only one new completion, adding 828 units to the existing supply. Though without any new launches, there are three new expansions: Urban Village Phase 2, Arakawa Residences Phase 2, and Yuetai Harbour Bay. These expansions will add over 2,000 units to the supply pipeline.

The quoting sale prices drop by 1%, 1.4%, and 1.2% for high-end, mid-range, and affordable. While the rent also sees a slight decrease of 2.88% for high-end and 1.71% for

mid-range. This downturn illustrates that rents remain under pressure, though landlords keep offering more with facilities and amenities.

The report also suggests a 4-step roadmap to recovery for the condo market. The first step is to focus on local buyers by introducing new marketing strategies such as attractive sale prices and flexible payment terms. The next step is to set a suitable price growth date and total unit quantum. Step 3 involves innovations, which mean developers shall adjust their unit mix and size to match the market demand. Lastly, the final step is waiting for international buyers to return.

Borey (Landed Property)

Boreys are the only sector remaining robust and sees prices increase despite the pandemic. There are 18 new launches across five districts, and four new completions in four districts with four new developers joining the market.

Compared to Q1 of 2019, the average quoting sale prices this quarter rise by 3.4%, 12.5%, 5.4%, and 9.2% for flats, link houses, shophouses, and twin villas. While single villas and king villas are on average down by 4.9% and 5%. To keep the market stable, developers have been introducing plenty of promotions during the COVID-19 period.

Though staying robust, CBRE also suggests four recovering strategies for developers. Those include giving more promotion, speeding up on construction activity, developing more low-to-mid range mixed-use developments, and focusing more on the project's affordability in the future.

NEW EXPANSIONS

CONDOMINIUM | Q3 2020

3 NEW EXPANSIONS OVER Q3 2020

- 1 URBAN VILLAGE P2
TOWER H | MEAN CHEY
- 2 ARAKAWA RESIDENCES
PHASE 2 | SEN SOK
- 3 YUETAI HARBOUR BAY
4D TOWER | DALIN PENH

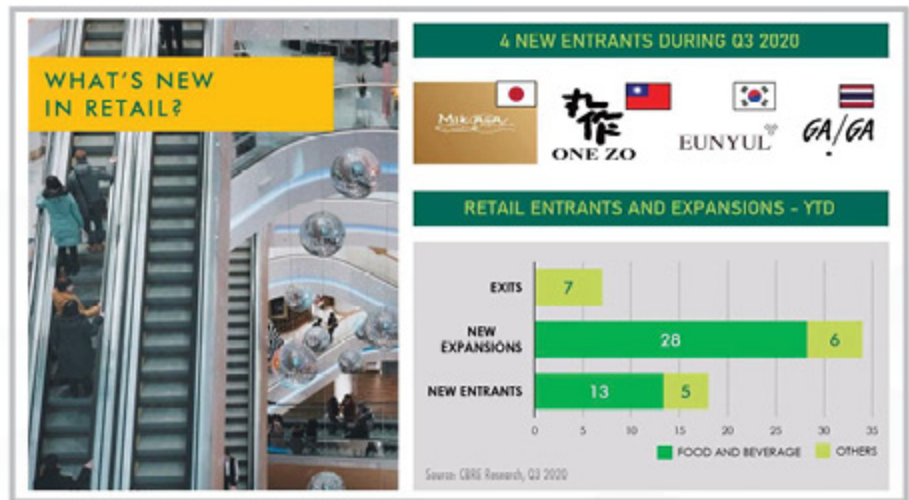
Office

The office market is still one of the hardest hit across the sectors, with over 50,000sqm of supply being delayed until 2021. There are no new launches, but there are three completions, adding over 30,000sqm to the market. The three completed projects include two Grade B—TK Central and The Point, and one Grade C—the Sayon Phnom Penh.

Centrally owned office supply sees an 8.9% q-o-q drop in occupancy rate. Similarly, rents also decreased by 6.3% and 9.4% for Grade B in the Central Business District (CBD) and the Non-Central Business District (NCBD). Surprisingly, the quoting rent price for Grade C offices in CDB rises by 2.6%.

Meanwhile, there are two newly announced projects for the Strata-Title Office Supply, which are Benrich Tower in Duan Pen district and Odom Tower in Chamkarmon district. Due to the pandemic, over 28,000 sqm of supply will also delay to 2021.

The roadmaps to recovery for the office market include reviewing lease agreements with more flexible terms and incentives, diversifying supply by giving more options to tenants, considering future market trends and digitalisation, and improving working strategies by optimising working environment and spatial requirements.



Retail

The retail sector remains the hardest hit. According to Google Mobility Tracker (17 Feb to 20 Aug), there retail & recreation is still 11% below the baseline. The vacancy rate has reached 10.97%, a 0.77% increase compared to the same quarter last year.

There are two new completions and four new brand entrants, adding over 21,800sqm to existing supply, or equal to a 6.1% q-o-q increase. The two malls are 312 Quayside Mall in Daun Penh and The One Mall in Chamkarmon, which are both community malls.

Compared to Q3 last year, there is no change in renting price for prime shopping, prime retail podium, and prime high

street (average of US\$28, US\$26, and US\$26, respectively). However, there is a slight drop (-0.4%) for the community mall (US\$22).

Regarding the roadmap to recovery, there are three steps for both retailers and landlords. Retailers can start with improving marketing strategy in the first stage, then follow by cautiously expanding the omni-channel system and digitising the customer experience in the future. For landlords, making lease agreements more flexible by providing more incentive to anchor tenants should be the first step, followed by enhancing marketing strategy and proactively managing assets accordingly.



NEW LAUNCHES
STRATA-OFFICES | Q3 2020

2 NEW LAUNCHES OVER Q3 2020

- 1 BENRICH TOWER
DUA PENH
- 2 ODOM TOWER
CHAMKARMON

NEW COMPLETIONS
CONDOMINIUM | Q3 2020

2 NEW COMPLETIONS OVER Q3 2020

- 1 312 QUAYSIDE
COMMUNITY | DAUN PENH
- 2 THE ONE MALL
COMMUNITY | CHAMKARMON

312 QUAYSIDE

RUKKHA SKY BAR & TAPAS, STARBUCKS, MARUGAME UDON

THE ONE MALL

MINI SO, R&B LONDON, NIKE

TOGETHER ADDED CIRCA 21,800 SQM TO THE EXISTING SUPPLY

LED Expo Thailand Goes Fully Virtual, Online Show to be Held on 18-20 November

With safety of stakeholders in mind, MEX Exhibitions Pvt. Ltd. and IMPACT Exhibition Management - the organisers of LED Expo Thailand + Light ASEAN 2020 – have decided to go completely virtual for the 2020 edition, which will take place on 18-20 November this year.

Meanwhile, the next physical event has been postponed from 7-9 October 2020 to September 2021 at IMPACT Exhibition Center, Bangkok, Thailand.

The organisers have taken this crucial decision in consultation with key stakeholders, and in view of travel restrictions that are still in place in Thailand, along with the mandatory 14-day quarantine requirement, which makes it almost impossible to hold an international physical exhibition.

IMPACT Exhibition Management Co., Ltd. General Manager Loy Joon How explained that, "The

virtual event will help you avail benefits such as virtual booth showcases, an interactive live one-on-one chat platform, an interactive live one-on-one video call platform, a virtual business matching platform, and free to attend webinars, etc."

The virtual event has been designed with the motive to stay connected with the industry and to provide a platform to sellers and buyers that they can access from the comfort of their home offices.

It will be a highly effective way for buyers, sellers and all other major stakeholders of the LED & lighting industry to stay in touch and network during these difficult times, when businesses have either slowed down or ground to a halt.

Organisers will also provide a 3-month business matching virtual platform to give an edge to exhibitors & to add value to their businesses.

For more enquiries, visit:
www.ledexpo-thailand.com





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THE RISE OF FOOD COURTS IN RETAIL SPACES



Food courts have been an essential experience for many mall goers and is one of the magnets to draw in traffic.

In Phnom Penh, it is common to see food courts packed with students or families hanging out for lunch or dinner. As food courts generally offer quick and affordable meals, this is the perfect destinations for those looking for budget-friendly alternatives to the restaurants in a shopping mall.

At the same time, with the growth of food delivery services, consumer behaviour has also shifted online, leading to fewer visits to stores. For the general food court operators, they are required to manage and maintain footfall via improving the atmosphere and services, and the varieties of food available, serving customers a new dining experience etc. to differentiate themselves from standalone restaurants.

The street vendors in Phnom Penh often lack professional management and may face difficulties in approaching customers in the long run, due to their inferior locations, problems with hygiene and staggered hours of operation. To invite these vendors to open at the food court, food court operators can combine these street food vendors and thus lead to a win-win situation. First, retail developers could bring in more footfall. Second, food court operators can fill up their spaces while street food vendors could strengthen their businesses. Food court operators can offer food booths ranging from famous restaurants to street food joints from different regions across the country, or cuisines from other parts of the world. This will be a strong draw to attract

both locals and tourist customers to experience local dishes and explore other international cuisines. Moreover, food courts also allow consumers to find a little bit of everything. They offer smaller portions compared to restaurants, which could encourage a more grazing style to eating.

With the current COVID-19 pandemic where more safety and hygiene standards will be needed, it will be interesting to see how food court operators adapt in the current market situation. As a result, food courts will also have to adapt and compete with the ever-changing retail landscape and consumers' behaviour.



BY ERIC WONG CHON LAP



GDT POSTPONES CAPITAL GAINS TAX COLLECTION TO 2022

The General Department of Taxation (GDT) has decided to postpone the start of capital gains tax collection from 01 January 2021 to 01 January 2022 to give more time for taxpayers to learn and adjust, according to a GDT announcement on 22 October.

According to the original announcement by GDT in August, 01 January 2021, was set to be the start date of the tax collection.

However, there have been thus far many requests from the private sector to delay the implementation, claiming that amid the COVID-19 crisis, it's not the appropriate time.

Capital gains refers to taxable income from the sale or transfer of capital deducted with occurred expenses.

Capital refers to real estate, leasing, investment capital, business reputation, intellectual property, and foreign currencies.

The capital gains tax rate is to be set at a fixed rate of 20%.

Taxpayers are allowed to choose one of two capital calculation methods:

1. Deductible method: Allows deduction of 80% of proceeds from sales of assets or transfer

For example, you sell land for US\$1 million. You are allowed to deduct expenses up to 80%. This means you earn only US\$200,000 profit, and you have to pay a 20% tax, which is only US\$40,000.

2. Deduction method based on actual expenses

This method allows you to deduct the actual expense such as cost when buying, paid taxes, commissions, and improvement expensive.

Director-General of Taxation HE Kong Vibol said that the implementation of capital gains tax is to be enforced in Cambodia in the same manner as other countries, where the tax rate on capital gains is up to 40% to 50%, such as in France and Australia.





Q&A: NEW CAPITAL GAINS TAX & THE IMPACTS ON THE CAMBODIAN REAL ESTATE SECTOR

After the Department of General Taxation (GDT) announced that all capital gains, including the profit gained from selling real estate, are subject to a 20% tax after 01 January 2022, there have been doubts regarding how exactly the new tax will be implemented.

One of the leading law firms in Cambodia DFDL and renowned real estate agent CBRE Cambodia organised a seminar on 30 September to clarify all audience questions and in particular on how the new tax will impact the Cambodian real estate sector.

The panellists in the discussion included Mr. Clint O'Connell, Cambodia Deputy Managing Director & Head of Cambodia Tax Practice of DFDL, Mr. Charles Amar, Head of the Real Estate Practice Group of Cambodia DFDL, Ms. Sothida Ann, Managing Director of CBRE Cambodia and Mr. James Hodge, Senior Director of CBRE Cambodia.

1. What will be the impacts of the capital gains tax on the real estate sector?

The impact is different depending on the parties involved in the real estate sector. If you are a company

which is a Cambodian tax resident, you will not be impacted by this new regulation on capital gains tax which is not applicable to such companies. Therefore, most of the real estate developers will not be directly impacted by this new regulation. The company, which is a Cambodian tax resident, is subject to the tax on income.

On the other hand, the companies which are not tax resident in Cambodia and the individuals will be subject to this regulation. Consequently, investors (which are not tax residents or Cambodian companies) will pay attention to this new regulation as they will need to pay this capital gains tax when they decide to resell their properties subject that them making a gain.

This may impact the real estate market as it may slowdown the process of sales and avoid the speculation of investors. However, the impact

may be limited considering the rate of this tax which is low for the real estate sector compare to other countries.

It should be also noted that individuals who sell their main residence that they have owned for at least five years will not be subject to this new regulation.

2. Should we sell the property now before the tax is implemented?

It may be interesting to sell your property in order to avoid this tax. However, it will really depend on each situation and in particular if you are subject to this capital gain, if you have made a gain, if you need cash considering the COVID-19 crisis in order to make other investments. On the other hand, if you consider that you don't need cash and that the value of your property can increase more in the future, you may decide to

keep your property longer even if you will need to pay this capital gains tax. Thus, it really depends on each individual calculation and current financial status.

3. Do we have to pay both stamp duty and capital gains?

Indeed, when selling a property located in Cambodia, it will be required to pay the capital gains tax (subject to the conditions being applicable for this tax are fulfilled) and the stamp duty tax. However, the parties who will pay these taxes are different. The capital gain tax needs to be paid by the seller while the stamp duty tax is paid by the buyers. In practice, it is possible for the parties to agree that the seller will pay the stamp duty tax but in such a case, the price is increased in order to take into account this cost for the seller. It may be less interesting for the sellers in the future to pay the stamp duty tax as it will increase the selling price and consequently it will increase the capital gains tax that they will need to pay. Therefore, in the future, it is better that the seller pays the capital gains tax and that the buyer pays the stamp duty tax in accordance with the laws and regulations applicable in Cambodia.

4. Can we include stamp duty as the expense when we sell property?

Subject to the buyer having paid the stamp duty tax when he/she has acquired the property, he/she can take into account this stamp duty tax as an expense when calculating the capital gains tax to be paid when reselling this property.

5. There are two ways to calculate the expense, the actual expense-based deduction and the determination-based expense deduction (i.e. 80% deductible expense). Can we decide the methods on our own?

Yes, the parties are free to choose the best method when the capital is relating to an immovable property. The GDT is not able to challenge the parties on the choice of the method used for the calculation of the



expenses. However, the GDT is entitled to challenge on the value of the property or the value of the expenses (should you choose the actual expense-based deduction and that you don't have proper supporting documents). In practice, we can consider that the taxpayer will choose the actual expense-based deduction only if the expenses that he/she has spent are higher than 80% of the value of the property sold.

6. Does the 80% detectable expense apply to other capital gains like shares?

No, the 80% deductible method is not eligible for other capital gains. It only applies when the capital is relating to an immovable property and in particular in case of sale or transfer of immovable property. For the other capitals, only the actual expense method will be applicable.

7. Are registered companies subject to capital gains tax? Can the company use the 80% deductible method?

The capital gains tax does not apply to a company which is a tax resident in Cambodia. They fall under the general tax regime with the tax on profit.

8. I am converting my properties into strata-title properties. When I sell them, are they subject to capital gains tax?

Converting or changing the form of property is not an event that triggers this capital gains tax. However, if you sell the units that you have converted,

this sale may be subject to capital gains tax if the conditions required for the application of this tax are fulfilled. In other words, the capital gains tax will apply when the ownership transfer occurs, and you earn a profit.

9. When do you have to pay the capital gains tax, on the date of signing the contract or the date of ownership transfer?

The capital gains is triggered with respect to an immovable property when:

- there is a sale, a transfer or the creation of the right to occupy;
- at the time of the transfer of ownership or the right to occupy is registered with the authorities in Cambodia; or
- at the time a decision is made to transfer ownership of the immovable property or the right to occupy through a court judgment.

Taxpayers are required to submit a prescribed tax return and pay capital gains to the GDT within three (3) months after the capital gain has been triggered as outlined above.

10. If I transfer my property to my company, will this transfer be subject the capital gains tax?

Yes, the contribution of your real estate property to your company is considered as a transfer and is subject to the capital gains subject that the conditions applicable for this tax are fulfilled and in particular that you make a profit and that the transfer occurs on or after 01 January 2022.



WINNERS ANNOUNCED FOR PROPERTYGURU CAMBODIA PROPERTY AWARDS 2020

Winners of the PropertyGuru Cambodia Property Awards 2020 were announced at the Gala Dinner in September at Sofitel Phnom Penh Phokeethra, where International Holding (Cambodia) Ltd. emerged biggest victor.

Presented by Hitachi Elevators & Escalators, more than 30 trophies and nearly 25 Highly Commended distinctions were presented to almost a dozen companies, representing the best of the best development firms and projects in the nation.

With eight wins, Meridian International Holding (Cambodia) Ltd. emerged as the gala night's biggest victor. The company was named Best Developer and Best Mixed Use Developer for outstanding work on its Flatiron project, which won four trophies including Best Serviced Apartment Development and Best Mixed Use Architectural Design.

Another big winner was Urban Hub (Cambodia) Co., Ltd., which tri-

umphed in the new category of Best Breakthrough Developer. The firm also received Best Condo Development (Cambodia) and Best Condo Development (Phnom Penh) for Urban Village and Factory Phnom Penh.

Four-time Best Developer award winner Peng Huoth Group bested four companies to take home the new award of Best Lifestyle Developer.

The Bakong Village and Rose Apple Square projects clinched the new awards of Best Township Development (Siem Reap) and Best Residential Development (Siem Reap), respectively.

This year's Cambodia Real Estate Personality of the Year title was presented to Hok Kang, founder and Managing Director of Urbanland Asia Investment Co., Ltd and HKA & Partners.

THE JUDGING PANEL THIS YEAR ARE:

Awards chairperson **Sorn Seap**, Founder/Director, Key Real Estate Co., Ltd. | **David Littlejohn**, Sales and Marketing Manager, Comin Khmere | **Jenny Chea Sok You**, Architect & Managing Director, CMED Construction | **Jovany Antonio**, Director/Founder, CMS Property Management | **Michel Cassagnes**, Managing Director, Archetype Cambodia | **Pak Chanlino**, Managing Partner and Attorney-At-Law, Vinaya Law Firm | **Simon Griffiths**, Managing Director, The Mall Company | **Dr. Simon Vancliff**, CEO, WB Sport Village Co., Ltd. | **Thida Ann**, Managing Director, CBRE Cambodia.

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HOW THE HOSPITALITY INDUSTRY RECOVERED WITH THE PARTICIPATIONS OF DOMESTIC TRAVELLERS

BY ERIC WONG CHON LAP

Cambodia is a country with full of festivals, holidays and celebrations. After months of staying home following the COVID-19 outbreak, domestic demand for travel has exploded which can be seen with the recent Pchum Ben holiday where the easing of restrictions became the first sign of recovery for Cambodia's hospitality industry.

As a result of the COVID-19 outbreak, overseas trips were cancelled without any idea about where to go and when to plan the next one. Thus, domestic trips become the only possibilities to let off steam for most of us.

Domestic travel declined in the first half of the year when activities came to a complete halt due to the country being under lockdown. However, since the easing of lockdown measures, there were good signs of domestic demand with a significant increase of travellers.

Some domestic flights resumed operations after a couple of months of suspension, but operations are still retained on minimum routes. Destinations such as Kampot, Kep, Siem Reap and Sihanoukville etc. (all within driving distance) are also attracting more tourists because many tourists continue to refuse to fly, preferring instead to drive. As demand slowly gets back on track, the market during the Pchum Ben holiday also witnessed a similar trend going forward as hotels offered special rates and packages in order to make up the losses occurred in the past months.

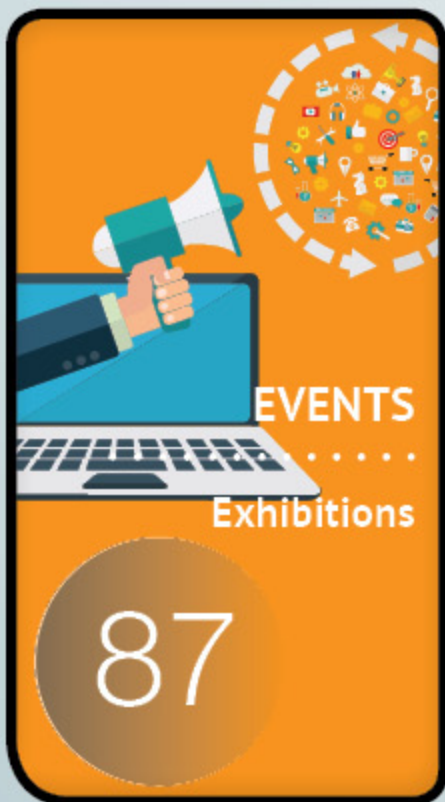
On the other hand, the challenge is that no one really knows how long the COVID-19 pandemic will last, and how long hoteliers will have to rely on domestic travellers. It is important, at least in the short run, that these hotel rooms are able to sustain the arrivals of local guests. Apart from attractive pricing, which is a factor to draw travellers to stay in their hotels, in an age where

unique experiences and social media exposure are crucial, social media such as Facebook or Instagram could also be the key to draw in local demand. Nonetheless, the good news is that Cambodia has been viewed as one of the countries which has successfully contained the local transmission, and this will increase confidence for tourists to come to Cambodia when the outbreak is over.

While this is the first sign of recovery for the hospitality industry that the market has seen in months, it will be interesting to see if this demand will only be a temporary boost in the market, or will slowly dwindle as financial burdens increase for locals while the economy is still in a very bad shape. It is obvious, looking at the amount of hotel room supply in the market, particularly in places like Phnom Penh and Siem Reap, that domestic demand alone will not be able to feed the entire market. As a result, the market is anticipating that the outbreak will soon be over so that it can attract a solid balance of both domestic and foreign travellers in the long run.

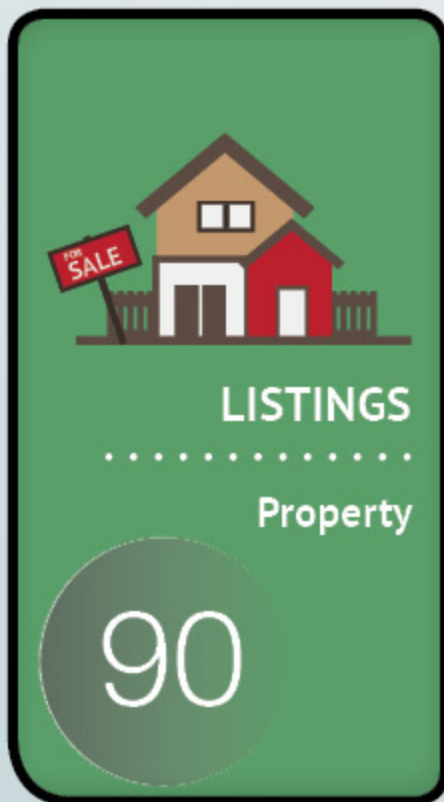
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EVENT CALENDAR | CAMBODIA 2020

FEB 2020
International Conference on Civil and Architectural Engineering
04 - 05
9:00AM - 6:00PM

The International Conference on Civil and Architectural Engineering aims to bring together innovative academics and industrial experts in the field of Civil and Architectural Engineering to a common forum.

Location : High Sky Hotel, Phnom Penh

Organiser: IASTEM

SEP 2020
5th Cambodia Property Awards
05
5:00PM - 11:00PM

The kingdom's finest developers will be honoured at the exclusive gala dinner of the PropertyGuru Cambodia Property Awards to celebrate the best projects, design and innovation within the industry in the past year. The event is part of the regional PropertyGuru Asia Property Awards programme established in 2005.

Location : Phnom Penh (TBA)

Organiser: Blackarrow Conferences


NOV 2020
Cambodia Architect & Decor 2020
05 - 07
9:00AM - 6:00PM

The Cambodia Architect & Decor Expo is the industry platform for education, knowledge exchange and sharing as well as the best source for building materials, interior design, furniture and decor.

Location : Diamond Island Exhibition Center

Organiser: ICVEX Thailand


DEC 2020
Cambodia Construction Summit & Expo 2020
03 - 05
8:00AM - 6:00PM

The 9th Cambodia Constructors Association Summit & Construction Industry Expo is scheduled for 03 Dec - 05 Dec, 2020 at the Diamond Island Exhibition and Convention Center and will bring together professionals from the construction industry as well as government officials. The expo will feature some 300 booths + and showcase a wide range of materials and services from building.

Location : Diamond Island Exhibition Center

Organiser: Cambodia Contractors Association

JUL 2021
Oil & Gas Conference & Exhibition
08 - 10
9:00AM - 5:00PM

CamBuild meets the Kingdom's growing demand for innovative technology, equipment and supplies, in line with the building and construction sector's rapid expansion. Featuring over 300 companies and brands with Pavilions from China, India, Singapore, Italy, Malaysia, Taiwan, Thailand and Korea, this event is truly an international stage for exhibitors to expand their business in Cambodia

Location : Sokha Phnom Penh Hotel

Organiser: Gas Academy, Singapore

SEP 2021
Cambuild 2021
02 - 04
9:00AM - 6:00PM

CamBuild meets the Kingdom's growing demand for innovative technology, equipment and supplies, in line with the building and construction sector's rapid expansion. Featuring over 300 companies and brands with Pavilions from China, India, Singapore, Italy, Malaysia, Taiwan, Thailand and Korea, this event is truly an international stage for exhibitors to expand their business in Cambodia

Location : Diamond Island Exhibition Center

Organiser: AMB Tarsus Events Group

EVENT CALENDAR IN ASIA 2020

www.construction-property.com/events

15 - 17 Nov 2020

CHINA INTERNATIONAL AIR-CONDITIONING, VENTILATION, REFRIGERATION AND COLD CHAIN EXPO (RACC)

Location: Hangzhou International Expo Centre, Hangzhou, China
Organiser: Hangzhou Fima Expo Co., Ltd.
amy@raccexpo.com
www.10times.com/racc-hangzhou

16 - 18 Nov 2020

REMODELING SHOW

Location: **Online**
Organiser: Informa Markets - Boulder
info@remodelingshow.com
www.remodelingshow.com

17 - 19 Nov 2020

REVAC EXPO

Location: **Online**
Organiser: Informa Markets
lycoris.goh@informa.com
www.aseanmna.com

17 - 19 Nov 2020

HEAVY MACH EXPO

Location: **Online**
Organiser: Informa Markets
esther.lim@informa.com
www.futurebuildsea.com

17 - 19 Nov 2020

FUTUREBUILD SOUTHEAST ASIA

Location: **Online**
Organiser: Informa Markets
esther.lim@informa.com
www.futurebuildsea.com

17 - 19 Nov 2020

ASEAN LIFT EXPO

Location: **Online**
Organiser: Informa Markets
kelly.fong@informa.com
www.aseanmna.com

20 Nov 2020

BCI EQUINOX JAKARTA

Location: Jakarta, Indonesia
Organiser: BCI ASIA
hk@bciasia.com
www.bciasia.com

18 - 21 Nov 2020

KOREA ARCHITECTURE FAIR & FESTIVAL

Location: COEX Mall, Seoul, South Korea
Organiser: Korea Institute of Registered Architects
kaif2014@naver.com
www.coexcenter.com

19 - 21 Nov 2020

MYANMAR HARDWARE EXPO

Location: Myanmar Expo, Yangon, Myanmar
Organiser: AMB Tarsus Exhibitions Sdn Bhd
yeo@ambtarsus.com
www.ambtarsus.com

18 - 22 Nov 2020

ARCHITECT

Location: IMPACT Challenger halls, Pak Kret, Thailand
Organiser: TTF International Co. Limited
supaman@tfinfint.com
www.actforumexpo.com

20 - 22 Nov 2020

CHONGQING INTERNATIONAL FURNITURE & HOME INDUSTRY EXPO

Location: Chongqing International Expo Center, China
Organiser: Guangdong Grandeur International Exhibition Group Co. Ltd.
marketing1@grandeurhk.com
www.cifhe-cq.com

20 - 22 Nov 2020

CHONGQING INTERNATIONAL BUILDING DECORATION EXPO

Location: Chongqing International Expo Center, China
Organiser: Guangdong Grandeur International Exhibition Group Co. Ltd.
service@gzhw.com
www.cqbdex.com

23 - 26 Nov 2020

CIBSE BUILD2PERFORM LIVE

Location: **Online**
Organiser: Chartered Institution of Building Services Engin
enquiries@bwt-uk.co.uk
www.build2perform.co.uk

25 - 26 Nov 2020

RAIL ASIA EXPO

Location: Airport Rail Link, Bangkok, Thailand
Organiser: Asian Exhibition Services (AES) Ltd
vilawan@aesexhibitions.com
www.railasiaexpo.com

25 - 26 Nov 2020

ROADS & TRAFFIC EXPO

Location: Bangkok International Trade & Exhibition Centre, Bangkok, Thailand
Organiser: Terrapinn Pte Ltd
valerie.lim@terrapinn.com
www.terrapinn.com

16 - 27 Nov 2020

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Location: Asia World Expo Chase, Hong Kong
Organiser: Hong Kong Trade Development Council
kennis.yc.koo@hktdc.org
www.event.hktdc.com




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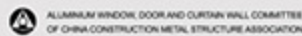
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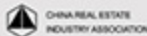
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<p>BAUMA CHINA</p> <p>Location: Shanghai New International Expo Centre(SNIEC), Shanghai, China Organiser: Messe Munchen Shanghai Co. Ltd beate.silvedek@messe-muenchen.de www.bauma-china.com</p>	<p>INTERNATIONAL BUILDING INDUSTRIALIZATION OF CONSTRUCTION EXHIBITIONS ASIA</p> <p>Location: National Convention & Exhibition Center, Shanghai, China Organiser: VNU Exhibitions Asia Ltd. bio@vnuexhibitions.com.cn www.bicchina.com.cn</p>	<p>SHANGHAI INTERNATIONAL CITY AND ARCHITECTURE EXPO</p> <p>Location: National Convention & Exhibition Center, Shanghai, China Organiser: Shanghai Green Bo Exhibition Services Ltd 2880196801@qq.com www.lbwexpo.com</p>	<p>SOCIAL INFRASTRUCTURE TECH</p> <p>Location: Tokyo Big Sight, Koto, Japan Organiser: Nikkei Inc sample@nikkei.co.jp www.messe.nikkei.co.jp</p>

20-21 Oct 2020	27 Apr - 02 May 2021	20-22 Oct 2021	07 - 09 Sep 2021
<p>YEAR IN INFRASTRUCTURE GOING DIGITAL</p> <p>Location: Vancouver, British Columbia Organiser: Bentley Institute Christine.Byrne@bentley.com www.yii.bentley.com</p>	<p>ARCHITECT'21</p> <p>Location: Impact Exhibition & Convention Center, Bangkok Organiser: NCC Exhibition Tel: +66 (0) 2 203 4299 architect@nccexhibition.com www.architectexpo.com</p>	<p>MBAM ONEBUILD</p> <p>Location: Kuala Lumpur Convention Center, Malaysia Organiser: MBAM OneBuild Sdn Bhd Tel: +603-7981 0288 info@mbamonebuild.com www.mbamonebuild.com</p>	<p>LED EXPO 200 + LIGHT ASEAN</p> <p>Location: Impact Exhibition Center, Bangkok, Thailand Organiser: MEX Exhibition Pvt. Ltd Tel: +9-11-46464848 info@ledexpo-thailand.com www.ledexpo-thailand.com</p>

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ID: 3897027

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Building area: 4.5m x 18m, Soft Title,
Rooms: 4, 2Floors, Sangkat Prek Eng,
Khan Chbar Ampov, Phnom Penh City.



Villa For Sale

\$480,000

ID: 4136193

Land area: 8m X 22m,
Building area: 6m x 12m, Hard Title,
Rooms: 5, 3Floors, Sangkat Nirouth,
Khan Chbar Ampov, Phnom Penh City.



Petrol Station For Sale

\$700,000

ID: 4002765

Land area: 56.4m x 74.4m,
Building area: 25.5m x 17m, Hard Title,
Rooms: 2, Commune of Trapeang Chouk,
District of Basedth, Kampong Speu Province.

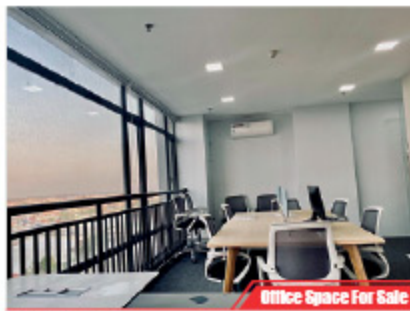


Shophouse For Sale

\$230,000

ID: 4178404

Land area: 4.2m x 24m,
Building area: 4.2m x 24m, Hard Title,
Rooms: 7, 3 Floors, Sangkat Chak Angrae Kraom,
Khan Meanchey, Phnom Penh City.



Office Space For Sale

\$85,000

ID: 3898538

Office size: 49.45 sq.m, Floor: 16th,
Norodom Blvd, Sangkat Tonle Bassac,
Khan Chamkarmon, Phnom Penh City.



Condo For Sale

\$138,000

ID: 4261462

Building area: 88.30sq.m,
Hard Title, 2Bedrooms, Floor: 8th,
Sangkat Boeung Keng Kang 3,
Khan Boeung Keng Kang, Phnom Penh City.



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ID: 4285182

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Hard Title, Sangkat Stueng Mean Chey,
Khan Mean Chey, Phnom Penh City.



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ID: 4005631

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Rooms: 4, 2 Floors, Sangkat Boeung Kak 1,
Khan Toul Kork, Phnom Penh City.



Warehouse For Rent

\$8,800/month

ID: 3632478

Land area: 4,300 sq.m,
Hard Title, Rooms: 4, Sangkat Chom Chao,
Khan Porsen Chey, Phnom Penh City.



Villa For Rent

\$3,000/month

ID: 4124792

Land area: 685sq.m, Hard Title,
Rooms: 6, 2Floors, Sangkat Boeung Kak 2,
Khan Toul Kork, Phnom Penh City.



Villa For Rent

\$1,500/month

ID: 4253268

Land area: 8m X 22m,
Building area: 6m x 12m, Hard Title,
Rooms: 4, 3 Floors, Sangkat Phnom Penh Thmey,
Khan Sen Sok, Phnom Penh City.



Villa For Rent

\$2,500/month

ID: 4093355

Land area: 20m x 25m,
Building area: 13m x 15m, Hard Title,
Rooms: 4, 2 Floors, Sangkat Boeung Kak1,
Khan Toul Kork, Phnom Penh City.

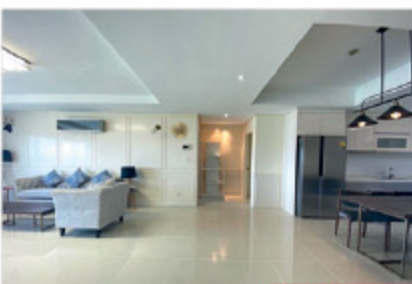


Villa For Rent

\$3,500/month

ID: 4119547

Land area: 20m x 25m,
Building area: 12m x 19m, Hard Title,
Rooms: 6, 2 Floors, Sangkat Boeung Kak 1,
Khan Toul Kork, Phnom Penh City.



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\$2,200/month

ID: 4231916

Building area: 279.72sq.m,
Hard Title, 4Bedrooms, Floor: 16th,
Sangkat Boeung kak 1, Khan Toul Kork,
Phnom Penh City.



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\$3,000/month

ID: 3723570

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Sangkat Phnom Penh Thmey,
Khan Sen Sok, Phnom Penh.



\$3,000 /month

ID: 3923055

Land area: 8m x 18m,
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- ជាប់ផ្លូវជាតិ ចុះពីស្ពានអ្នកលក់ល្បីត្រូវបានយកមកកសាង ជាប់ស្ពាននិយមិណត អាស៊ាន ទីតាំងល្អសម្រាប់ ការសាងសង់ និងកន្លែងកំសាន្ត Along national road east coast of Neak Loeng bridge, next to ASEAN bus station best GAS station and resort សូមទំនាក់ទំនង 077 566 888 / 077 811 168

FOR SALE

Price: \$55/m²
Land Size: 10ha (250x400m)

- Location: Next to China Special Economic Zone.
- Best for factory zone and hownhouse construction.

Tel: 066 611 168 / 077 566 888

FOR SALE

Price: \$28/m²
Land Size: 168 h.a

- Location: Near Kang Keng Airport, Sihanoukville Province just about 5mn drive.
- Best for resort development, factory, and hownhouse city construction.

Tel: 066 611 168 / 077 566 888

FOR SALE

Price: \$1000/m²
Land Size: 2.153ha

- Location: Otres hill with the seaview
- Best for resort hotel and casino.

Tel: 066 611 168 / 077 566 888



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ជាកសិដ្ឋាន និងដំណាំស្វាយ
46356ដើម

Land for Sale 278 h.a
Located in Thmart Pong,
Kampong Speu Province
Contact: 077 566 888

\$9900/ha

Best Location
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Best for Condo and
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Call: 077 566 888

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DP - Decor Plaza Import Export Co., Ltd.
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 [w]: www.zamilsteel.com.vn

Construction Equipment and Materials Suppliers

Listing

7 F T D CO., LTD.

[a]: #124, St. 3, 12301, Phnom Penh
 [t]: (855-23) 996 876
 [f]: (855-23) 996 876
 [e]: sales@7ftd.com.kh
 [w]: www.7ftd.com.kh

A-BEC ENTERPRISES CO., LTD.

[a]: #1C, St. 167, Phnom Penh
 [t]: (855-23) 994 794
 [f]: (855-23) 994 404
 [e]: a-bec@camintel.com
 [w]: www.a-bec.biz

AAP GROUP CO., LTD.

[a]: #A11-A13, St. 271, 12306, Phnom Penh
 [m]: (855-17) 666 889
 [f]: (855-23) 996 238
 [e]: business@aapgroup.com.kh
 [w]: www.aapgroup.com.kh

A.C.M.E - Advanced Construction Materials & Engineering Co., Ltd

[a]: #276H, NR6A, Phnom Penh
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 [f]: (855-23) 989 778
 [e]: info@acme-3rd.asia
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AML GLOBAL PTE LTD

HEDA LIFT
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 [f]: (855-88) 9 777 388
 [e]: fabianlim@aml-global.com
 [w]: www.aml-global.com

ATAD ATAD STEEL STRUCTURE CORPORATION

[a]: #B62, St.199, 12306 Phnom Penh
 [m]: (855-88) 333 6899 / +84-906 883
 [t]: (855-23) 683 6899
 [e]: thuynguyen@atad.vn
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 [e]: e-mail@ats.com.kh
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ADTECH SOLUTIONS

[a]: #61, St. 103, 12305, Phnom Penh
 [t]: (855-23) 990 001
 [e]: info@adtech-solutions.com
 [w]: www.adtech-solutions.com

ADVANCED POWER ENERGY SOLUTIONS (CAMBODIA) CO., LTD

[a]: #138, St. 511294, 12302 Phnom Penh
 [m]: (855-96) 831 8888
 [t]: (855-23) 218 773
 [e]: sales@advancedpowerenergy.com
 [w]: www.advancedpowerenergy.com

ADVANCED PROFESSIONAL ENGINEERING

[a]: #14, St. 371, 12351 Phnom Penh
 [t]: (855-23) 635 9393
 [t]: (855-87) 511 878
 [e]: info@apegroups.com
 [w]: www.manitowoc.com

Aruna Technology Ltd.

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Associated Concrete Products (Cambodia) Pte., Ltd.

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BMB - Best Music Brand

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BMSC BMSC - Business Machines & Supplies Center

[a]: #138BC, St.110, Phnom Penh
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 [f]: (855-11) 66 60 31
 [e]: general_inquiry@businessmachines-supplies.com
 [w]: www.businessmachines-supplies.com

BMB Steel & Joint Stock Company

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BRANCH OF P.T.S GROUP CO., LTD

ARIYA KOBELCO SAKAI
 [a]: #139, Russian Federation Blvd, 12405
 [t]: (855-93) 898 999
 [f]: (855-88) 460 0999
 [e]: saleskobe@kobelcocambodia.com
 [w]: www.kobelcocambodia.com

BRANCH OF SCHNEIDERELECTRIC OVERSEAS ASIA PTE.LTD.

[a]: PP Tower(21F) St.93, 12258 Phnom Penh
 [t]: (855-23) 221 848
 [f]: (855-23) 964 311
 [e]: customercare.kh@schneider-electric.com

BSI B SCIENTIFIC INSTRUMENT CO., LTD

[a]: #183A St. 132, 12156 Phnom Penh
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 [e]: info@bsi-kh.com
 [w]: www.bsi-kh.com

C & Youkung Co., Ltd.

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CAMCONA TRADING (CAMBODIA) CO., LTD.

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Cam Roof

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CAMBODIAN CHEMICAL SUPPLY CO., LTD.

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 [t]: (855-23) 885 657
 [f]: (855-23) 885 657
 [e]: soumsambath@ymail.com
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CBMS CBMS TRADING CO., LTD

[a]: #447, St. 1986, 12101, Phnom Penh
 [t]: (855-23) 211 960
 [e]: info@camconabms.com
 [w]: www.camconabms.com

CCW CCW CONSTRUCTION CHEMICALS WORLD CO., LTD

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 [t]: (855-15) 569 888
 [e]: info@ccw.com.kh
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Cellop International Co., Ltd.

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CHIP MONG INDUSTRIES CO., LTD.

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 [w]: www.chipmongindustries.com

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OCEAN COOLING TOWER SDN BHD

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COOLINK MARKETING & TRADE CO., LTD

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[w]: www.dfurniture.com.kh

DHINIMEX CO., LTD

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[w]: www.dhinimex.com

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[f]: (855-23) 993 942
[e]: info@diamonddglasskh.com
[w]: www.diamonddglasskh.com

dynamic+ DYNAMIC CHEMICALS CO., LTD.

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[n]: (855-97) 988 9825
[e]: mbsbdm1@dynamic.com.kh
[w]: www.dynamic.com.kh

ECM CO., LTD.

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[f]: (855-23) 6 2222 09
[e]: ecmsale@jit.com.kh
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Envotech Co., Ltd.

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ELEC. & MECH. TRADING CO., LTD.

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[t]: (855-23) 51 44 888
[e]: sales@emtcambodia.com
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Environmental Sanitation Cambodia (ESC)

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[e]: contact@escscambodia.org
[w]: www.escscambodia.org

ESCORT IMPORT-EXPORT (CAMBODIA) CO., LTD

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[m]: (848) 3 853 4256
[e]: info@escort.com.vn
[w]: www.escort.com.vn

Europe Home Décor & Tiles

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[f]: (855-23) 222 216
[e]: hokseng@euhomedecorandtiles.com
[w]: www.euhomedecorandtiles.com

EMPIRE POOLS (CAMBODIA) CO., LTD.

[a]: #691, National Road 6A, 12110 Phnom Penh, Cambodia.
[t]: (885-23) 43 22 77
[e]: khorn@empirepools.com.kh
[w]: www.empirepool.com.kh

KIE KIE FEPRO CO., LTD.

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[m]: (855) 16 630 890
[e]: kiefepro@yahoo.com
[e]: kiefepro@kie-fepro.com
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Fulin Wooden

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[e]: fulin_fulin@yahoo.com

Fuxin Steel Buildings Co., Ltd

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[t]: (855-99) 89 7777
[e]: kangsen@fuxinsteelbuildings.com.kh
[w]: www.fuxinsteelbuildings.com.kh

GENTOP

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[t]: (855-23) 999 099
[e]: ceo@gentop.co.kr
[w]: www.gentop.co.kr

G Holdings Company Ltd GW Design

[a]: #12, St.392, 12300, Phnom Penh
[t]: (855-23) 214 421
[f]: (855-23) 214 421
[e]: info@g-holdings.com.kh
[w]: www.g-holdings.com.kh

G GEAR

[a]: #18A, St. 604, 12152, Phnom Penh
[m]: (855) 23 880 098
[e]: project@ggear.com.kh
[w]: www.ggear.com.kh

German Hardware Supply Co., Ltd.

[a]: #198, St.432, Phnom Penh
[t]: (855-23) 215 354
[e]: info@german-hardware.com
[w]: www.german-hardware.com

GREEN LAKE CO., LTD

[a]: #189, Road Samdech Chea Sim, Chres Village, 12101, Phnom Penh
[t]: (855-78) 777 683/ 76 5555 456
[e]: greenlake_11@hotmail.com

GOOD TOP MACHINERY (CAMBODIA) CO., LTD

[a]: #525, NR. #4, 12405 Phnom Penh
[m]: (855-11) 558 337
[m]: (855-88) 362 4 727
[e]: beauvoirtheng@gmail.com

GES CAMBODIAN CO., LTD

[a]: #942, St. 128, 12156 Phnom Penh
[t]: (855-23) 868 222
[f]: (855-23) 988 823
[e]: seihavin@gescambodian.com

HANVICO CAMBODIA CO., LTD

[a]: #759 St.93, 12305 Phnom Penh
[t]: (855-23) 987598
[e]: hanvico@hanvico.com.vn
[w]: www.hanvico.com.vn

HANWHA THINK BIOTECH (CAMBODIA) CO., LTD

[a]: #24 St.337, 12151 Phnom Penh
[f]: (855-23) 990 214
[f]: (855-23) 990 215
[e]: sky1686@hanwha.com
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Haulotte SINGAPORE PTE LTD

[a]: #26 Changi North Way, 498812 Singapore
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HCC Group Co., Ltd.

[a]: #50, St.214 corner St.63, 12211, Phnom Penh
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[e]: info@hcc.com.kh
[w]: www.hccgroups.com

Heng Lim Stainless Steel Trading

[a]: #167A, St. 217, 12304 Phnom Penh
[m]: (855-16) 777 792
[m]: (855-12) 252 592

Than's Bros Home Access

[a]: #No.46, Mao Setong Blvd, Phnom Penh
[t]: (855-23) 216 195
[f]: (855-77) 357 393
[e]: info@thans-bros.com
[w]: www.thans-bros.com

HENG NGUON CO., LTD.

[a]: #6-7, St. 614, 12152 Phnom Penh
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[f]: (855-23) 882 953
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Heng Sreng Hong Import Export Co., Ltd.

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[f]: (855-23) 226 777
[e]: cambodiaglass@hengshrenghong.com
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Hoang Long Mekong Group

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Home Rachana

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Home Decor Center Co., Ltd.

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[t]: (855-23) 219 670-2
[f]: (855-23) 994 577-8
[e]: homedecorcenter@everyday.com.kh
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HONG HE SUPPLY PTE LTD

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Hout Chhay Construction Materials

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[e]: houtchhay@yahoo.com
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HONGKONG FUJI ELEVATOR CO., LTD

[a]: #10, St.105K, 12406, Phnom Penh
[m]: (855-23) 504 1 888/ 11 880 686
[m]: (855-89) 335 453/ 15 6666 82
[e]: kao.vothy@ngyheng.com.kh
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HSC HSC Co., Ltd

[a]: # 63, St. 315, 512152, Phnom Penh
[t]: (855-23) 885 027
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HU AN ELECTRIC (CAMBODIA) CO., LTD

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INOVAR (CAMBODIA) PTE LTD.

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IPE (Cambodia) Pte., Ltd.
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ISI STEEL CO., LTD.

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 [f]: (855-23) 885 318
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ITALIAN DECOR ART CO., LTD

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 [f]: (855-16) 543 402
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J C M NIPPON PRIVATE LTD

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JLM Jing Long Ma Global Co., Ltd

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 Thmey, Kh. Sen Sok, Phnom Penh
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 [e]: ungareth@yahoo.com
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KGL Construction Material Trading

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KHIL Co., Ltd.

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L.M.D Group Distribution

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 [t]: (855-23) 5555 218
 [m]: (855-17) 661 961
 [e]: lmd.group@gmail.com

FIREMAX

[a]: #18, St. 1958, Phnom Penh
 [t]: (855-23) 900 361 / 901 361
 [e]: bernard@firemaxcambodia.com
 [w]: www.firemaxcambodia.com

LINNHOF TECHNOLOGIES

[a]: #71, Tech Park Crescent, Tuas Tech
 Park, Singapore 638072
 [t]: (65) 6863 1111
 [f]: (65) 6863 1080
 [e]: sales@linnhoff.com.sg
 [w]: www.linnhoff.com.sg

MELCHERS C.MELCHERS GMBH & CO.KG(CAMBODIA).

[a]: S.I. Build., 4rd Flr., No.93, Preah
 Sihanouk Blvd., Phnom Penh
 [t]: (855-23) 6 314 174
 [m]: (855-89) 333 727
 [e]: sydeat@melchers.com.hk
 [w]: www.melchers.com.kh

MAVIS MAVIS DESIGN SDN BHD

[a]: malaysia
 [t]: (603) 7845 3313
 [f]: (603) 7845 6313
 [e]: enquiry@mavis-brand.com
 [w]: www.mavis-brand.com

MENG LENG EAV CO., LTD.

[a]: #123A-121D, St.245, 12304 Phnom Penh
 [t]: (855-23) 993 142
 [f]: (855-23) 215 514
 [e]: mengleageav@mle-trading.com
 [w]: www.mle-trading.com

MIK CONSTRUCTION SERVICE CO.,LTD

[a]: #242, St.10m Phum Bayab, Phnom Penh
 [t]: (855-86) 888 773
 [f]: (855-23) 230 616
 [e]: imchantha@mikcs.com

MULTICO MULTICO MS (CAMBODIA) CO., LTD

[a]: #168, National Road 6A, 12110, Phnom Penh
 [t]: (855-23) 432 130
 [f]: (855-23) 432 348
 [e]: info@mmsc.multicoasia.com
 [w]: www.fb.com/cambodia.equipment

Natural Colour Co., Ltd.

[a]: #192D, Chamkar Chen Village, Phnom Penh
 [m]: (855-12) 499 248
 [m]: (855-67) 499 248
 [e]: vspfirst@yahoo.com

NAWAPLASTIC NAWAPLASTIC (CAMBODIA) CO., LTD.

[a]: Prey Speu Viil 12405 Phnom Penh
 [t]: (855-23) 882 072
 [e]: scgpipecambodia@nawaplastic.com
 [w]: www.nawaplastic.com

NCS NCS GLOBAL COATING (CAMBODIA) CO., LTD.

[a]: #168KA, St.598, 12105, Phnom Penh
 [t]: (855-23) 990 317
 [e]: sales@ncs-cambodia.com
 [w]: www.mascoat.com
 [w]: www.hempel.com

NOREA-HEALTHY HOME

[a]: #H5, Center Market, Siem Reap
 [t]: (855-98) 75 3333
 [t]: (855-17) 589 763
 [e]: thany.katerine@norea-rajana.com

OCEAN COOLING TOWER SDN. BHD.

[a]: 15-1, Jalan 9/23E, Taman Danau Kota,
 Setapak, 53300 Kuala Lumpur, West Malaysia
 [m]: (603)41436263/41426263
 [f]: 603 - 4143 6870
 [e]: thomas@oceancoolingtower.com
 [w]: www.oceancoolingtower.com

OHURA GROUP OMURA Concrete Co., Ltd.

[a]: 3rd Floor Phnom Penh Tower, #445,
 St.93, 12211, Phnom Penh
 [t]: (855-23) 964 250
 [e]: info@omura-cambodia.com
 [w]: www.omura-cambodia.com

ONE MARKETING (CAMBODIA) CO., LTD

[a]: #70B, St. 288, 12303, Phnom Penh
 [t]: (855-23) 213 118
 [f]: (855-23) 213 218
 [e]: zhun84@yahoo.com
 [w]: www.1marketing.biz

OGESCAMBODIA OIL & Gas Equipment Supply Co.,Ltd

[a]: #69D, St. 360, 12304 Phnom Penh
 [t]: (855-23) 215 450
 [e]: info@ogescambodia.com
 [w]: www.ogescambodia.com

PCG CO-OPERATION CO., LTD

[a]: #315 St.110 & St.93, 12202, Phnom Penh
 [m]: (855-17) 453 992
 [f]: 662 717-0032
 [e]: heludom@yahoo.com
 [w]: www.pcgco-o.com

PEB Steel Building Co., Ltd.

[a]: #J-06Jade St., 12306, Phnom Penh
 [t]: (855-23) 67 88 679
 [m]: (855-16) 851 828
 [e]: thi@pebsteel.com.vn
 [w]: www.pebsteel.com.kh

PEX PIPES PEX PIPES

[a]: #A5-8 La Seine Koh Pich, Phnom Penh
 [t]: (855-888) 531 999
 [t]: (855-23) 999 168
 [e]: info@pexpipes.com
 [w]: www.pexpipes.com

P. K LIGHT BLOCK CO.,LTD

[a]: #05, 12201 Phnom Penh
 [m]: (855-11) 440 808
 [m]: (855-87) 440 808
 [e]: kyheang12@gmail.com

PHNOM PENH PRECAST PLANTS

[a]: #43-44, NR. 5, 12104 Phnom Penh
 [t]: (855-23) 901 999
 [e]: info@phnompenhprecast.com
 [w]: www.phnompenhprecast.com

PPIC - Phnom Penh International Carpentry & Construction Co., Ltd.

[a]: No.8, Ta Ngov (St.351) 12357, Phnom Penh
 [t]: (855-23) 6336 786
 [f]: (855-23) 6457 878
 [e]: info@ppiccontractors.com
 [w]: www.ppiccontractors.com

PHNOM PENH PLASTIC PRODUCTS

[a]: #18A, St.598, 12107, Phnom Penh.
 [t]: (855-23) 666 78 97
 [e]: thi@uni-steelbuildings.com

POTAIN Manitowoc Cranes

[a]: 13 Pioneer Sector 1, Singapore 628424
 [t]: (65) 6264 1188
 [e]: enquiry.APAC@manitowoc.com
 [w]: www.manitowoccranes.com

Purapool Equipment & Construction

[a]: #34, Russian Federation Blvd., Phnom Penh
 [t]: (855-23) 880 604
 [e]: khom@purapool.com
 [w]: www.purapool.com

RINCO RINCO TRADING CO.,LTD

[a]: # I-20, St.Lum, 12406, Phnom Penh
 [t]: (855-12) 791 555
 [e]: sotharin@rinco-kh.com

RTD RTD ENTERPRISE PTE. LTD.

[a]: #2251-2252, St. 1987, 12101 Phnom Penh
 [t]: (855-23) 883 005
 [m]: (855-16) 725 550
 [e]: info@rtdcambodia.com
 [w]: www.rtdcambodia.com

R RIECKERMANN (CAMBODIA) CO., LTD

[a]: #36, Street 281, 12151, Phnom Penh.
 [t]: (855-23) 882 962
 [e]: b.dalle-grave@riecermann.com

BOSCH ROBERT BOSCH (CAMBODIA) CO., LTD

[a]: #24, VTrust Tower 8th Floor, 12253, Phnom Penh
 [t]: (855-23) 900 685
 [f]: (855-12) 622 827
 [e]: andre.dejong@bosch.com
 [w]: www.bosch.com.kh

SAMSUNG BRAND OFFICE OF THAI SAMSUNG ELECTRONIC CO.,LTD.

[a]: #445, St #21, 12258 Phnom Penh
 [t]: (855-23) 980 808
 [e]: 628360@panpages3.directoryup.com
 [w]: www.samsung.com

SCG SCG TRADING (CAMBODIA) CO., LTD.

[a]: #100, NR#2, 12354 Phnom Penh
 [t]: (855-23) 990 401-5
 [e]: sctcambodia@camshin.net
 [w]: www.scctrading.com

SOKEA GARDEN

[a]: #177, St.598, 12101 Phnom Penh
 [m]: Khmer (855-15) 95 20 68
 [m]: English (855-89) 20 77 89
 [e]: sokeagarden@gmail.com
 [w]: www.sokeagarden.com

Seara SPORTS ENGINEERING AND RECREATION ASIA (CAMBODIA) CO., LTD.

[a]: #142 (Canned Building), Norodom Blvd, 12300, Phnom Penh
 [t]: (855-23) 211 615
 [f]: (855-23) 211 617
 [e]: info@searasports.com.kh
 [w]: www.searasports.com

SIKA (CAMBODIA) LTD

[a]: Legacy Business Center, Bld.29 FL.12, St. 245, 12308, Phnom Penh
 [t]: (855-23) 215 198
 [f]: (855-23) 222 367
 [e]: sales@kh.sika.com
 [w]: khm.sika.com

STAR COATING SOLUTION CO.,LTD

[a]: #211, St Monireth 12160 Phnom Penh
 [t]: (855-23) 99 68 98
 [e]: admin@scs.com.kh
 [w]: www.scs.com.kh

SMART-ACON SMART-ACON TRADING CO.,LTD

[a]: # 6588, St. 271, 12307, Phnom Penh
 [m]: (855-12) 812 841
 [t]: (855-23) 950 338
 [e]: meng@smart-acon.com
 [w]: www.smart-acon.com

SOKUN WINDOWS

[a]: # 1404, St. 1992, 12101 Phnom Penh
 [t]: (855-97) 5475 599
 [e]: info@sokunwindows.com
 [w]: www.sokunwindows.com

SOMA TRADING COMPANY LIMITED

[a]: 290, St.93, 12211 Phnom Penh
 [t]: (855-23) 432 448
 [e]: cast.cambodia@castlab.com.sg
 [w]: www.castlab.com.sg

SCHWING STETTER (INDIA) PVT LTD

[a]: #71-72, SIPCOT Industrial Pak, Sriperumpudur Taluk, Tamil Nadu-602117, India
 [t]: (91-44) 7137 8100
 [e]: info@schwingstetterindia.com
 [w]: www.schwingstetterindia.com

S.G COMPLEX CO.,LTD.

[a]: St. 109, VTrust Building, 2nd Floor, Room 2FC, 12252, Phnom Penh, Cambodia.
 [t]: (885-23) 88 22 15
 [e]: info@sgroups.asia

SUNNY PARK'S DOOR & WINDOW CO.,LTD

[a]: # 20, St. Doung Ngeap 2, Damnak Thom Village, 12352, Phnom Penh
 [t]: (885-12) 661 573
 [f]: (885-16) 514 162
 [e]: sunnyparks99@gmail.com

TOA TOA Paint (Cambodia) Co., Ltd.

[a]: #12E, St.National No3, 12405, Phnom Penh
 [t]: (855-85) 756 149
 [w]: www.toagroup.com

SUN HOUR GROUP

[a]: #427, St. 93, 12258, Phnom Penh
 [t]: (855-23) 218 508
 [f]: (855-23) 218 988
 [e]: info@sunhour.com.kh
 [w]: www.sunhour.com

SATO KOGYO (CAMBODIA) CO.,LTD.

[a]: National Road No4 Sangkat Kantouk, Khan Posenchey, Phnom Penh
 [t]: (885-23) 729 343
 [e]: maruyama@satokogyo.com.kh
 [w]: www.satokogyo.com.kh

XINCHU TASHEN GREEN TECH CO., LTD.

[a]: #31, St.Northbridge, Sk. Teuk Thla, Phnom Penh
 [t]: (855-23) 881 968
 [f]: (855-23) 881 967
 [e]: info@tashengreen.com
 [w]: www.tashengreen.com

TAIWAN KAMHWA CRUSHING INTERNATIONAL CO., LTD

[a]: NR.#4, Kranglorhong Village, Mohasang Commune, Phnomnuoch District, Kg. Speu Province.
 [t]: (855-23) 555 1002
 [m]: (855-12) 816 720
 [e]: li@kamhwa.com
 [w]: www.kamhwa.com

Venture Prosperity Time Co., Ltd

[a]: #166Ea, St (41), 12301, Phnom Penh
 [t]: (855-15) 586 263
 [e]: radconcambodia@gmail.com
 [w]: www.radcrete.com.au

TEM TRADING CO., LTD

[a]: #99A, St. 143, 12303, Phnom Penh
 [m]: (855-23) 63 63 030
 [m]: (855-95) 829 992/3
 [e]: sales@tem-trading.com
 [w]: www.tem-trading.com

TK GENERATION CO., LTD.

[a]: #B3, 1st Rd. (Borey Villa Toul Sangke), 12105
 [t]: (855-23) 63 17 817
 [e]: tkgeneration.sales@gmail.com

TKS GROUP CO., LTD.

[a]: #7A-9A, St. 93, Corner of St.70, 12201 Phnom Penh
 [m]: (855-97) 9991 999
 [t]: (855-23) 637 7559
 [f]: (855-23) 888 559
 [e]: kyseshop@yahoo.com

T-RO CONSTRUCTION CO., LTD.

[a]: #281, St. Preysar, 12400, Phnom Penh
 [m]: (855-17) 999 007
 [m]: (855-12) 236 555
 [e]: info@troconstruction.com
 [w]: www.troconstruction.com

TOP TAI SCAFFOLDING& INTERNATIONAL CO.,LTD.

[a]: No. 8 B, St.351, 12355 Phnom Penh.
 [t]: (885-96) 525 7777
 [f]: -886 4 2330 1670
 [e]: kotail1688@gmail.com
 [w]: www.kotail168.com.tw

UNIVERSAL STEEL BUILDINGS CO., LTD

[a]: #18A, St.598, 12107, Phnom Penh.
 [t]: (885-23) 666 78 97
 [e]: thi@uni-steelbuildings.com

UNITED MERCURY GROUP

[a]: # 48, NR4, 12405, Phnom Penh
 [t]: (855-23) 729 217
 [f]: (855-23) 729 219
 [e]: umg@umg.com.kh
 [w]: www.umg.com.kh

UPG (CAMBODIA) CO., LTD.

[a]: # 48, NR4, 12405, Phnom Penh
 [t]: (855-23) 729 217
 [f]: (855-23) 729 219
 [e]: umg@umg.com.kh
 [w]: www.umg.com.kh

Vattanac Transformers Supply Co.,Ltd

[a]: 22A, St.616, 12152 Phnom Penh
 [t]: (855-17) 666 067
 [e]: socheat.ny@vtstrading.com

Vatanak Piseth Co., Ltd.

[a]: #26A, St.199, 12309 Phnom Penh
 [t]: (855-23) 222 844
 [f]: (855-23) 222 655

VANNIN CO., LTD. Import-Export & Automobile

[a]: #B70, St. Northbridge, Sk. Teuk Thla, Kh. Sen Sok, Phnom Penh
 [t]: (855-17) 876 168
 [t]: (855-15) 876 168
 [e]: mvannak168@gmail.com
 [w]: www.duefa.de

VOOLIM COMPANY LIMITED

[a]: #8, St. 1928, Borey Piphup Thmey, 12101 Phnom Penh
 [t]: (855-23) 65 66 888
 [e]: admin@voolim.net

V.W GAS CO.,LTD.

[a]: No.63wc, Street 4R, 12105, Phnom Pen, Cambodia.
 [t]: (885-17) 767 003
 [e]: watbunthong@vw-gas.com
 [w]: www.vw-gas.com

VRK VRK Corporation Co.,Ltd

[a]: #55 D, St. 70, 12201, Phnom Penh
 [t]: (855-23) 966 252
 [f]: (855-23) 966 251
 [e]: info@vrkcorporation.com
 [w]: www.vrkcorporation.com

SUN2 MULTITRADE Co., Ltd.

[a]: #88, St. 19, 12401, Phnom Penh
 [m]: (855-70) 800 316
 [m]: (855-70) 588 866
 [e]: myongsa1986@gmail.com

WIKI TRADE COMPANY LTD.

[a]: #100,592St.Boeung Kok II, 12102 Phnom Penh
 [t]: (855-23) 887 168
 [f]: (855-23) 883 786
 [e]: info@wikitrade.com.kh
 [w]: www.wikitrade.com.kh

WURTH (CAMBODIA) LTD.

[a]: #164, St. 598, 12101, Phnom Penh
 [t]: (855-23) 23 885 171
 [f]: (855-23) 23 880 697
 [e]: info@wuerth.com.kh
 [w]: www.wuerth.com.kh

YUN-YANG FIRE SAFETY EQUIPMENT (TYY)

[a]: 11-4, Wanjin Rd., Dashe Dist., Kaohsiung City 815, Taiwan (R.O.C.)
 [t]: (886-7) 3551234
 [f]: (886-7) 3550022
 [e]: tyy.intl@yun-yang.com.tw
 [w]: www.yun-yang.com.tw

YONG SHENG GLOBAL TRADING COMPANY LTD.

[a]: 6th Floor, Royal Group Building NO.246, Monivong Blvd, Phnom Penh
 [t]: (855-85) 870 555
 [e]: info@ysgtrading.com
 [w]: www.ysgtrading.com

Zamil Steel Buildings Vietnam Co.,Ltd

[a]: #17, St.334, 12302 Phnom Penh
 [t/f]: (855-23) 220 140
 [e]: zscambodia@zamilsteel.com
 [w]: www.zamilsteel.com.vn

Insurance Companies Listing

CAMPULONPAC INSURANCE PLC.

[a]: #23, St. 114, Campu Bank Building, 7th Floor, 12209, Phnom Penh
 [t]: (855-23) 966 966
 [f]: (855-23) 986 273
 [e]: enquiries@campulonpac.com.kh
 [w]: www.campulonpac.com.kh

CVI Cambodia-Vietnam Insurance Plc.
 [a]: #99, Norodom Blvd, 12211 Phnom Penh
 [t]: (855-23) 212 000
 [e]: info@cvi.com.kh
 [w]: www.cvi.com.kh

FORTE INSURANCE (CAMBODIA) PLC.
 [a]: #325, St.245, 12150 Phnom Penh
 [t]: (855-23) 885 066
 [e]: info@forteinsurance.com
 [w]: www.forteinsurance.com

INFINITY GENERAL INSURANCE PLC.
 [a]: #126, Norodom Blv, 12301, Phnom Penh
 [t]: (855-23) 999 888
 [e]: ratana@infinity.com.kh
 [w]: www.infinity.com.kh

Trade and Service Listing

AUSTRALIA AWARDS
 [a]: #167, St.163/St.480, 12307 Phnom Penh
 [t]: (855-23) 881 021
 [e]: info@australiaawardscambodia.org
 [w]: www.australiaawardscambodia.org/infra

BISHO INTERNATIONAL ENGINEERING CO.,LTD
 [a]: #113, (Parkway Square) 2nd floor, Unit 2FJ1, Moa Tse Toung, 12308 Phnom Penh
 [m]: (855-93) 932 999
 [t]: (855-23) 639 3996
 [e]: bishocambo@gmail.com

CAST LABORATORIES PTE LTD.
 [a]: # F11, NR.6, Borey Grand, 12110 PP.
 [t]: (855-23) 432 448
 [e]: cast.cambodia@castlab.com.sg
 [w]: www.castlab.com.sg

CANAMALL Co., LTD
 [a]: #315, Ang Doung St (Corner of Monivong Blvd), 12202, Phnom Penh
 [m]: (855-71) 3333 348
 [e]: sale@canamall.com
 [w]: www.canamall.com

P2CD TRADING GROUP
 [a]: #6A, St. 292 12312, Phnom Penh
 [t]: (855-23) 6 350 530
 [m]: (855-16) 65 65 66
 [e]: glo@p2cd.com
 [w]: www.p2cd.com

CAMBODIA BUSINESS PARTNERS
 [a]: Tous Les Jours Monivong Bld., 1st FL #298, St. 93, 12211 Phnom Penh
 [t]: (855-23) 964 764 / 964 864
 [f]: (855-23) 555 0118
 [e]: info@cdl-consultant.com
 [w]: www.cdl-consultant.com

EUROGAL SURVEYS (CAMBODIA) LTD.
LLOYD'S AGENCY IN CAMBODIA

[a]: #168KA, St.598, 12105 Phnom Penh
 [t]: (855-23) 996 566
 [f]: (855-23) 996 567
 [e]: cambodia@eurogal-surveys.com
 [w]: www.eurogal-surveys.com

RAPID Rapid Freight Logistics (Cambodia)
 [a]: 5th floor of KT Tower, No. 23, Street 112, 12155, Phnom Penh, Cambodia.
 [t]: (885-23) 884 059
 [f]: (885-23) 884 069
 [e]: toana@rfllogistics.com
 [w]: www.rfllogistics.com

T.A.G SERVICE & TRIASIA GROUP TRADING CO., LTD.
 [a]: #3Eo, St.278, 12302, Phnom Penh
 [m]: (855-17) 222 682
 [e]: all@triasiagroup.com
 [w]: www.triasiagroup.com

TNRC LOGISTICS (CAMBODIA) CO., LTD
 [a]: #4F1, Parkway Square, (4floor), St. 245 12308 Phnom Penh
 [t]: (855-23) 989 877
 [f]: (855-23) 989 866
 [e]: jane@tnrclogistics.biz
 [w]: www.tnrclogistics.biz

GLOBAL LINK SERVICE PTE LTD
 [a]: #168KA, St.598, S12105, Phnom Penh
 [t]: (855-23) 998 805
 [f]: (855-23) 998 807
 [e]: por-sour@gls.com.kh
 [w]: www.gls.com.kh

SEA TOP LOGISTICS (CAMBODIA) CO., LTD.
 [a]: #10, St. 109, 12252 Phnom Penh
 [t]: (855-81) 888 865
 [e]: info@seatop.com.kh
 [w]: www.seatophk.com

YANN SOPHY GROUP CO., LTD.
 [a]: #28Eo St. 173, 12312, Phnom Penh
 [t]: (855-23) 665 65 66
 [f]: (855-23) 999 904
 [e]: gio-police@yahoo.com
 [w]: www.vannosophylogistics.com

SOIL TESTING LABORATORY CO., LTD
 [a]: #368 St. Betong, Phum Trapeang Chhouk, 12102 Phnom Penh, Cambodia.
 [m]: (855-16) 834 034
 [m]: (855-12) 527 279
 [e]: stl368@yahoo.com
 [w]: www.stl-cam.com.kh

WorldBridge Secure Logistics Co., Ltd.
 [a]: S Hong Kong Center, 1st Floor, Room 101B, 12207 Phnom Penh
 [t]: (855-23) 5555 330
 [m]: (855-23) 224 453
 [e]: k.phanna@worldbridge.com.kh
 [w]: www.worldbridge.com.kh

Real Estate Company Listing

Asia Real Estate (Cambodia) Co., Ltd.
 [a]: #B52-54, St. 199, 12306 Phnom Penh
 [t]: (855-23) 210 970
 [e]: info@arc.com.kh
 [w]: www.arc.com.kh

Angkor21 Property
 [a]: Phnom Penh Center, Bld A, Room 221,
 [m]: (855-70) 6666 22
 [e]: angkor21property@gmail.com
 [w]: www.angkor21.com

ANNACAM PARTNERS CO., LTD.
 [a]: SunCity, # 255, St. 51, Corner of St.370, 12306 Phnom Penh
 [m]: (855-12) 215 240
 [m]: (855-12) 833 290
 [e]: anna@annacampartners.com
 [w]: www.investment-cambodia.asia

ANNACAM PARTNERS CO., LTD.
 [a]: #126, St. Norodom Blvd, 12301, Phnom Penh
 [t]: (855-23) 216 556
 [f]: (855-23) 993 392
 [e]: info@bonnarealty.com.kh
 [w]: www.bonnarealty.com.kh

Cambodia Valuers and Estate Agents Association
 [a]: #208, St.294, 12301 Phnom Penh
 [t]: (855-23) 6324 834
 [e]: info@cvea.org.kh
 [w]: www.cvea.org.kh

CB Richard Ellis (Cambodia) Co., Ltd
 [a]: # 495, St. 93, 12258 Phnom Penh
 [t]: (855-23) 964 099
 [f]: (855-23) 964 088
 [e]: cambodia@cbre.com
 [w]: www.cbre.com.kh

CENTURY 21 CAMBODIA
 [a]: #113, St.245, 12308 Phnom Penh
 [t]: (855-23) 966 711
 [e]: info@century21.com.kh
 [w]: www.century21.com.kh

CPL
 [a]: #208, St.294, 12301 Phnom Penh
 [t]: (855-23) 213 666
 [f]: (855-23) 220 239
 [e]: info@cplagent.com
 [w]: www.cplagent.com

Cambodia Trust Real Estate Co., Ltd.
 [a]: #35, National Road2, 12353 Phnom Penh
 [m]: (855-12) 840 187
 [m]: (855-16) 840 187
 [e]: info@trust-realestate.com
 [w]: www.trust-realestate.com

CHAO TING INTERNATIONAL REAL ESTATE CO., LTD.
 [a]: St. Sopheakmokol, 12301, Phnom Penh
 [t]: (855-23) 5293 999
 [e]: danborapich@gmail.com

Cubic Real Estate Co., Ltd.
 [a]: #338, St. 110, 12102 Phnom Penh
 [m]: (855-17) 676 862
 [m]: (855-16) 639 017
 [w]: www.realestate-service.com

FAIR GO REALTY (CAMBODIA) CO., LTD.
 [a]: #166, Preah Norodom Blvd (41), B Ray Tower, 9th Floor, 12301 Phnom Penh
 [m]: (855-89) 597 410
 [e]: hiroakihasegawa1202@gmail.com

FAIR GO REALTY (CAMBODIA) CO., LTD.
 [a]: #92AB, Stree 289, Sangkat Boeung kak II, Khan Toul kok Phnom Penh
 [t]: (855-23) 880 995
 [e]: info@keyrealestate.com.kh
 [w]: www.keyrealestate.com.kh

Khmer Real Estate Co., Ltd
 [a]: #736Eo, Kampuchea Krom St.128, SK. 12154, Phnom Penh
 [t]: (855-23) 884 887
 [f]: (855-23) 630 6630
 [e]: kim@khmerrealestate.com.kh
 [w]: www.khmerrealestate.com

Knight Frank (Cambodia) Pte., Ltd
 [a]: (18-E5) Icon Professional Building, #216 Preah Norodom Blvd, 12300 Phnom Penh
 [t]: (855-23) 213 868
 [f]: (855-23) 213 433
 [e]: eric.ooi@kh.knightfrank.com
 [w]: www.knightfrank.com.kh

Mega Asset Management Co., Ltd
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 [t]: (855-23) 6860 511
 [f]: (855-23) 430 686
 [e]: mega-asset@mam.com.kh
 [w]: www.megaassetmanagement.com

NEW CONSOLIDATED MAX WORLD (CAMBODIA) CO.,LTD
 [a]: Angkor Specialized Bank (4floor), 12301 Phnom Penh
 [t]: (855-23) 727 077
 [e]: laurence@ncmaxworld.com

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 [a]: #37, St. Oknha Men (St. 200), Phnom Penh
 [t]: (855-23) 220 266
 [f]: (855-23) 220 255
 [e]: c.sokha@sokharealestate.com
 [w]: www.sokharealestates.com

Tai Heng Industrial Co., Ltd.
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 [t]: (855-23) 882 020
 [e]: sales@taihengsteel.com
 [w]: www.taihengsteel.com

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 [t]: (855-23) 224 701
 [f]: (855-23) 224 701
 [e]: Vtp@vtrustproperty.com
 [w]: www.vtrustproperty.com

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 [m]: (885-77) 266 909
 [e]: info.tourismcity@gmail.com

ASEAN Realtor Inc.
 [m]: (885) 10 998 884
 [f]: www.facebook.com/pg/ASEANREALTOR/

Attwood Investment Group
 [a]: #61, St. Russian Blvd., Phnom Penh
 [t]: (855-23) 890 776
 [e]: lity@online.com.kh
 [w]: www.attwoodgroup.com

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 [t]: (855-23) 900 866
 [t]: (855-23) 900 966
 [e]: info@australiaawardscambodia.org
 [w]: www.australiaawardscambodia.org

Booyoung Khmer Co., Ltd.
 [a]: # 86-88, St. 41, Phnom Penh
 [m]: (855-12) 827 535
 [e]: (855-17) 300 168

Borey Mongkul Phnom Penh
 [a]: Toul Kork Village, 12105 Phnom Penh
 [m]: (855-12) 980 000
 [e]: (855-11) 895 553

Borey Peng Huot
 [a]: #266, St. 598, Kh. Sen Sok, Phnom Penh
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 [e]: sales@penghuoth.com
 [w]: www.boreypenghuoth.com

Borey Phnom Penh Thmey
 [a]: #6, St. 1986, 12101 Phnom Penh
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 [e]: sales@penghuoth.com
 [w]: www.boreypenghuoth.com

BOREY SEN SOK
 [a]: St. 598, 12101 Phnom Penh
 [t]: (855-23) 6688 688
 [e]: info@sensoktown.com
 [w]: www.sensoktown.com

Borey Vimean Phnom Penh (Cambodia)
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 [t]: (855-23) 223 695
 [f]: (855-23) 223 695

CASA MERIDIAN
 [a]: Diamond Island, 12301, Phnom Penh
 [t]: (855-23) 6666 998/116
 [m]: (855-77) 520 567
 [e]: jeff@mdhk-property.com

City Star Development (Cambodia)
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 [t]: (855-23) 223 695

CHATEAU THE MELIYA
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 [t]: (855-23) 987 212
 [e]: (855-16) 771 144
 [w]: info@chateauthemeliya.com
 [w]: www.chateauthemeliya.com

CHIEF TOWER
 [a]: (St. 93), 12302 Phnom Penh
 [t]: (65-6)1000 707
 [e]: contactus@ga.com.sg
 [w]: www.ga.com.sg

Chip Mong Land Co., Ltd.
 [a]: #137B, St. 245, 12304, Phnom Penh
 [t]: (855-23) 218 060/61
 [f]: (855-23) 210 155
 [e]: info@chipmonggroup.com
 [w]: www.chipmonggroup.com

CREED ASIA (CAMBODIA) CO., LTD.
 [a]: Headoffice: 17F, Phnom Penh Tower, #445, Monivong Blvd, 12258 Phnom Penh
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 [e]: info.cambodia@creed-group.com
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D.B.LY TOWER
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 [w]: www.dblyint.com.kh/dblytower

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 [f]: (855-23) 6662 222
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 [t]: (855-23) 722 475
 [m]: (855-17) 855 598
 [e]: sokhaphally@yahoo.com

Evergreen Consortium Co., Ltd.
 [a]: #170-172, St. 130, Phnom Penh
 [t]: (855-23) 999 961
 [f]: (855-23) 999 962
 [w]: www.evergreen.com.kh

Galaxy Real Estate & Construction
 [a]: #1A12, St. 598, Khmounh Village, Phnom Penh
 [m]: (855-97) 7999 969
 [f]: (855-23) 966 079
 [e]: info@galaxyairc.com
 [w]: www.galaxyairc.com

Grand Phnom Penh International City
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 [e]: info@grandphnompenh.com
 [w]: www.grandphnompenh.com

THE GATEWAY THE GATEWAY
 [a]: Russian Blvd., Phnom Penh
 [t]: (855-96) 588 1634
 [e]: enquiries@thegateway-cambodia.com
 [w]: www.thegateway-cambodia.com

SL HI-TECH CO., LTD
 [a]: St. 1, Phum Beung Chhok, 12357, Phnom Penh
 [m]: (855-12) 760 077
 [e]: borey@hitech.com.kh
 [w]: www.boreyhitech.com

HONGKONG LAND (MANSIONS) LTD.
 [a]: Exchang Square St. 102, 12202, PP
 [t]: (855-23) 986 810
 [f]: (855-23) 990 588
 [e]: info@centralmansions.com
 [w]: www.centralmansions.com

ISL MODERN APARTMENT & HOTEL
 [a]: #71, St. 313, 12301, 12152 Phnom Penh
 [t]: (855-23) 6891 472
 [e]: isl@islpartmentsandhotel.com
 [w]: www.islpartmentsandhotel.com

Koh Puos (Cambodia) Investment Group
 [a]: #063, St. Ekareach, Sk. 4, Sihanoukville
 [t]: (855-34) 934 234
 [e]: office@kohpuos.com
 [w]: www.kohpuos.com

L.Y.P Group Co., Ltd.
 [a]: #205-209, Mao Tse Tong Blvd., Sk. Toul Svay Prey, Phnom Penh.
 [t]: (855-23) 880 598
 [e]: lyp@lypgroup.com
 [w]: www.lypgroup.com

Ly Hour Investment Co., Ltd.
 [a]: #243-244, St. 598, Phnom Penh.
 [m]: (855-17) 666 668
 [e]: (855-15) 936 888
 [e]: phallasim@yahoo.com

L.C.P.P RESIDENCE CO., LTD.
 [a]: #115, St. 292, 12312 Phnom Penh
 [t]: (855-23) 6737 888
 [t]: (855-23) 6737999
 [e]: sales@lcpp-residence.com
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MEKONG PHNOM PENH DEVELOPMENT CORPORATION LTD.
 [a]: #197, St. 245, 12309 Phnom Penh
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 [e]: sales@themekongroyal.com

MEANCHEY INTERNATIONAL INVESTMENT CO., LTD
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Men Choeung Carola Brick Handicraft
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Meng Hong Ing Builder Co., Ltd.
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 [e]: sopanha.soth@yahoo.com

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 [e]: m.me/oneparkcambodia
 [w]: www.oneparkcambodia.com

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 [w]: www.orkidevilla.com

OVERSEAS CAMBODIA INVESTMENT CORPORATION (OCIC)
 [a]: #315, St. 110 Corner st 93, 12200, Phnom Penh
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 [e]: canadia@canadiabank.com.kh
 [w]: www.canadiabank.com.kh

Oxley Worldbridge
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 [f]: (855-23) 224 453
 [w]: www.oxleyworldbridge.com.kh

PHNOM PENH CITY CENTER
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 [w]: www.ppc.com.kh

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 [m]: (855-12) 379 758
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Phnom Penh Special Economic Zone
 [a]: NR4, Kh. Posenchey, Phnom Penh
 [t]: (855-23) 729 798
 [e]: sale@ppsez.com
 [w]: www.ppsez.com

PRINCE REAL ESTATE GROUP
 [a]: #17, St. 43, 12305 Phnom Penh
 [t]: (855-23) 951 666
 [e]: m.me/princerealestategroup
 [w]: www.jpztzdc.com

R&F PROPERTY CAMBODIA
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 [t]: (855-18) 888 2777
 [e]: rfcambodia@168.com
 [w]: www.rfchina.com

Regus Business Center (Cambodia) Co., Ltd.
 [a]: #315 (Canadia Tower F-18), Preah Monivong (St. 93), 12202, Phnom Penh.
 [t]: (855-23) 962 339
 [w]: www.regus.com.kh

Rose Garden
 [a]: #252, Preah Norodom Blvd (41), 12301 Phnom Penh.
 [t]: (855-23) 727 201
 [e]: st.lay119@gmail.com

Shukaku Inc.
 [a]: Sk. Sras Chak, Kh. Daun Penh, Phnom Penh
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 [e]: information@shukaku-inc.com

SKYLAR MERIDIAN INTERNATIONAL HOLDING (CAMBODIA) CO., LTD.
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 [t]: (855-23) 900 979
 [e]: (855-23) 6666 998
 [e]: xy@meridian-international-holding.com
 [w]: www.skylarmeridian.com

Sokha Real Estates Cambodia
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 [w]: www.sokharealestates.com

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 [t]: (855-23) 922 228
 [e]: m.me/1617039071870073
 [w]: www.skylincambodia.com

STAR 5 STAR 5 DEVELOPER PVT LTD.
 [a]: No. 124, St. 3, 12301 Phnom Penh
 [t]: (855-23) 6224 555
 [e]: info@star5developers.com
 [w]: www.star5developers.com

Star Empire Property Limited
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 [e]: info@skylarmeridian.com

Starts (Cambodia) Corporation
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 [t]: (855-23) 966 800
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 [e]: pp@startscambodia.com
 [w]: www.startscambodia.com



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KROCK TERRAZZO



ពណ៌ដីតដូ
Orange colour



ពណ៌ដីដូត
Dark Brown colour



ពណ៌ខៀវ
Blue colour



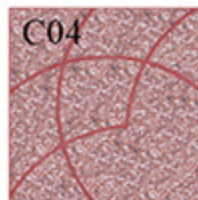
ពណ៌ខៀវទាស់
Dark blue colour



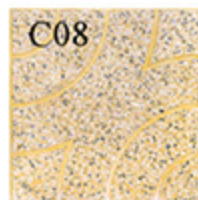
ពណ៌សៀមកម្រូត
Dark Purple colour



ពណ៌បៃតងទាស់
Dark green colour



C04



C08



C16



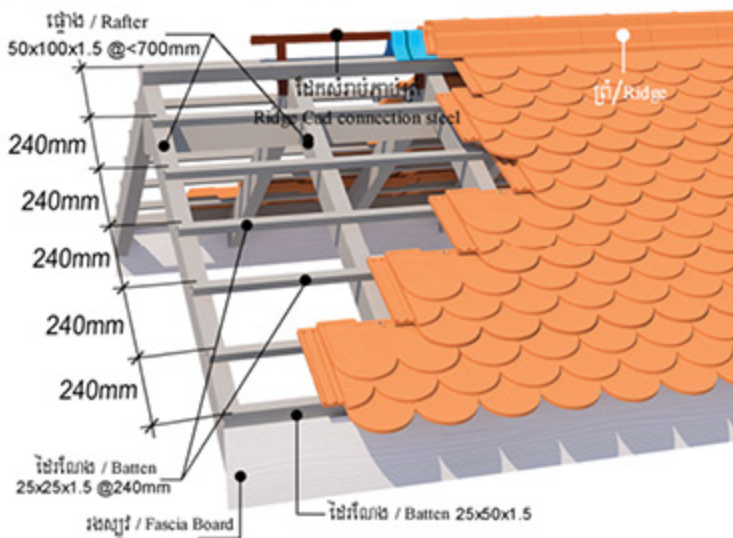
C40



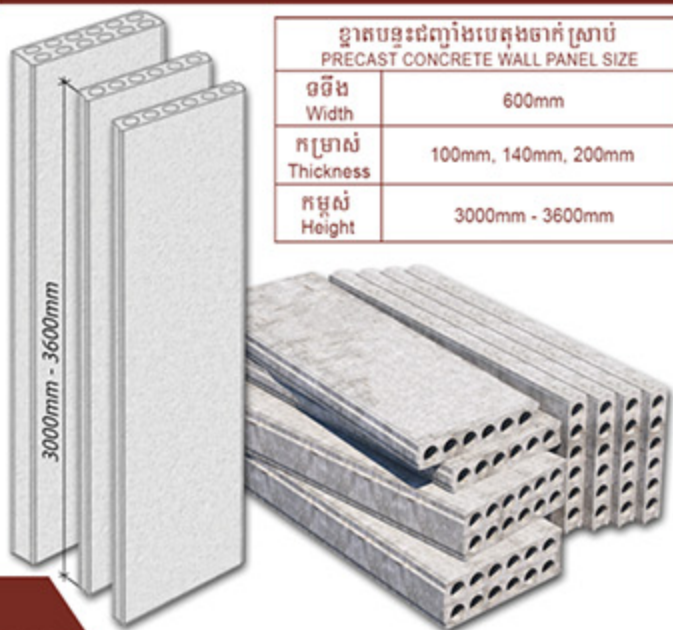
C41



C42



ចន្ទះជញ្ជាំងបេតុងចាក់ស្រោច
PRECAST CONCRETE WALL PANEL



ទំហំបេតុងជញ្ជាំងបេតុងចាក់ស្រោច PRECAST CONCRETE WALL PANEL SIZE	
ទទឹង Width	600mm
កម្រាស់ Thickness	100mm, 140mm, 200mm
កម្ពស់ Height	3000mm - 3600mm

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